# mahindra FINANCE

Mahindra & Mahindra Financial Services Ltd. Mahindra Towers, 4<sup>th</sup> Floor, Dr. G. M. Bhosale Marg, Worli, Mumbai - 400 018, India.

Tel: +91 22 66526000 Fax: +91 22 24984170 +91 22 24984171

28<sup>th</sup> July 2023

**To, BSE Limited, (Scrip Code: 532720)** Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001

National Stock Exchange of India Ltd., (Symbol: M&MFIN) Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, "G" Block,

Bandra - Kurla Complex, Bandra (East), Mumbai – 400 051

Dear Sir/ Madam,

## Sub: Outcome of the Meeting of the Board of Directors held on 28<sup>th</sup> July 2023

Further to our letter dated 26<sup>th</sup> June 2023 and in compliance with Regulations 30, 33, 51 and 52 read with Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we hereby inform you that basis the recommendation of the Audit Committee, the Board of Directors of Mahindra & Mahindra Financial Services Limited ("the Company") at its Meeting held today i.e. Friday, 28<sup>th</sup> July 2023 have, inter-alia, approved the unaudited standalone and consolidated financial results for the first quarter ended 30<sup>th</sup> June 2023.

Please find enclosed the following documents in connection with the above:

- Unaudited standalone and consolidated financial results for the first quarter ended 30<sup>th</sup> June 2023 along with unmodified/ Clean Limited Review Report thereon, issued by the Joint Statutory Auditors of the Company viz. M/s. Deloitte Haskins & Sells, Chartered Accountants and M/s. Mukund M. Chitale & Co., Chartered Accountants;
- Extract of the newspaper publication of the unaudited standalone and consolidated financial results for the first quarter ended 30<sup>th</sup> June 2023, in the prescribed format, to be published in the print and electronic versions of the newspapers.

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The meeting of the Board of Directors of the Company commenced at 11:59 a.m. (IST) and concluded at 2.10 p.m. (IST).

This intimation is also being uploaded on the website of the Company at: <u>https://mahindrafinance.com/investors/disclosures-reg-46-62/financial-</u>information#outcome-of-board-meeting

Kindly take the same on record.

Thanking you,

For Mahindra & Mahindra Financial Services Limited

Brijbala Batwal Company Secretary Enclosure: As above

# Mukund M. Chitale & Co.

2<sup>nd</sup> Floor, Kapur House, Paranjape B Scheme, Road No.1, Vile Parle (E), Mumbai – 400 057 Tel: + 91 22 22663 3500

# Deloitte Haskins & Sells

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## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF

## Mahindra & Mahindra Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of **Mahindra & Mahindra Financial Services Limited** (the "Company"), for the quarter ended June 30, 2023 (the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.





# Mukund M. Chitale & Co.

Deloitte Haskins & Sells

4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Mukund M. Chitale & Co. Chartered Accountants (Firm's Registration No. 106655W)

M.M. Chitale Partner (Membership No. 14054) (UDIN: 23014054BGSXHA6136) Place: Mumbai Date: July 28, 2023 For Deloitte Haskins & Sells Chartered Accountants (Firm's Registration No. 117365W)

Rupen K. Bhatt Partner (Membership No. 046930) (UDIN: 23046930BGXRLQ6500) Place: Mumbai Date: July 28, 2023





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#### Mahindra & Mahindra Financial Services Limited CIN: L65921MH1991PLC059642

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001. Tel. No. +91 22 68975500 Fax: +91 22 22875485 Corporate Office: Mahindra Towers, 4th Floor, Dr. G.M. Bhosale Marg, Worli, Mumbai 400 018. Tel. No. +91 22 66526000 Fax: +91 22 24984170 / 71 Website : www.mahindrafinance.com ; Email : investorhelpline\_mmfsl@mahindra.com

#### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2023

				Year ended		
		Particulars	30 June	31 March	30 June	31 March
			2023	2023	2022	2023
			Unaudited	(Unaudited) Refer note 4	Unaudited	(Audited)
		Revenue from operations				
	i)	Interest income	3,034.89	2,934.37	2,437.20	10,682.57
	ii)	Rental income	24.79	11.74	14.50	72.68
	iii)	Fees, charges and commission income	23.34	46.51	28.51	167.96
	iv)	Net gain / (loss) on fair value changes	1.54	1.53	6.10	5.59
L		Total Revenue from operations	3,084.56	2,994.15	2,486.31	10,928.80
П		Other income	40.85	62.52	12.24	127.29
ш		Total income (I+II)	3,125.41	3,056.67	2,498.55	11,056.09
		Expenses				
	i)	Finance costs	1,450.45	1,333.99	931.96	4,576.72
	ii)	Fees and commission expense	20.07	40.01	9.97	80.24
	iii)	Impairment on financial instruments (refer notes 6 and 7)	526.41	0.38	645.27	999.23
	iv)	Employee benefits expenses	417.36	455.24	353.21	1,584.27
	v)	Depreciation, amortization and impairment	54.31	53.27	35.88	187.23
	vi)	Other expenses	183.27	230.05	221.77	875.82
IV		Total expenses	2,651.87	2,112.94	2,198.06	8,303.51
۷		Profit / (Loss) before exceptional items and tax (III-IV)	473.54	943.73	300.49	2,752.58
VI		Exceptional item (refer note 8)	-	-		(54.51
VII		Profit / (Loss) before tax (V+VI)	473.54	943.73	300.49	2,698.07
VIII		Tax expense :				
	i)	Current tax	166.33	98.81	117.05	486.28
	ii)	Deferred tax	(45.45)	160.80	(39.48)	227.47
			120.88	259.61	77.57	713.75
IX		Profit / (Loss) for the period / year (VII-VIII)	352.66	684.12	222.92	1,984.32
Х		Other Comprehensive Income (OCI)				
	A)	(i) Items that will not be reclassified to profit or loss				
		- Remeasurement gain / (loss) on defined benefit plans	(10.48)	(0.05)	(12.97)	(17.27
		<ul> <li>Net gain / (loss) on equity instruments through OCI</li> </ul>	-	-	-	
		(ii) Income tax relating to the above items	2.64	0.02	3.26	4.35
		Subtotal (A)	(7.84)	(0.03)	(9.70)	(12.92
	B)	(i) Items that will be reclassified to profit or loss				
		- Net gain / (loss) on debt instruments through OCI	28.69	14.40	(137.69)	(88.82
		<ul> <li>Effective portion of gain/(loss) on designated portion of hedging instruments</li> <li>in a cash flow hedge</li> </ul>	4.00	(0.24)		(0.0)
		in a cash flow hedge (ii) Income tax relating to the above items	4.83	(6.34)		(6.34
		Subtotal (B)	(8.43) 25.09	(2.03) 6.03	34.65	23.95
		Other Comprehensive Income (A + B)	17.25	6.00	(103.04) (112.74)	
XI		Total Comprehensive Income for the period / year (IX+X)	369.91	690.12	110.18	(84.12
XII		Earnings per equity share (face value of Rs.2/- each) #	305.91	050.12	110.18	1,500.20
All		Basic (Rupees)	2.86	5.55	1.81	16.09

# Earnings per share for the interim period is not annualized.



#### Notes:

1) The above unaudited standalone financial results of the Company have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended and accordingly, these unaudited financial results together with the results for the comparative reporting period have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 ("the Act"), directions/guidelines issued by the Reserve Bank of India ('RBI') and other recognized accounting practices generally accepted in India. The above unaudited standalone financial results are in compliance with Regulation 33 and Regulation 52 read with Regulation 63 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The significant accounting policies applied in preparation of these unaudited standalone financial results are consistent with those followed in the annual Standalone financial statements for the year ended 31 March 2023.

These unaudited standalone financial results are available on the websites of the Stock Exchanges, http://www.nseindia.com/corporates and http://www.bseindia.com/corporates and on the website of the Company at the URL http://www.mahindrafinance.com/financial-results.aspx

- 2) The above unaudited standalone financial results have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Company at its meeting held on 28 July 2023.
- 3) In compliance with Regulation 33 and Regulation 52 read with Regulation 63 (2) of the Securities Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, a limited review of financial results for the quarter ended 30 June 2023 has been carried out by Joint Statutory Auditors of the Company.
- 4) The figures for the last quarter of the previous year are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures up to the end of third quarter of the previous financial year which were subjected to limited review by the Joint Statutory Auditors of the Company.
- 5) The Company is engaged primarily in the business of financing in India and accordingly, there is no separate reportable segment as per Ind AS 108 'Operating Segments'.
- 6) The methodologies and assumptions applied in the impairment loss allowance calculations have primarily remained unchanged from those applied while preparing the financial results for the year ended 31 March 2023. The Company has been updating the ECL model with the latest set of data on reasonable periodic intervals to capture the expected significant changes in macro-economic growth prospects and shifts in market drivers and changes in risk profile of customer credit exposures. Output of ECL model refresh is also factored in computation of provisions. The Company holds provision towards expected credit loss on financial assets as at 30 June 2023 aggregating to Rs.3,491.51 crore (as at 31 March 2023: Rs.3,294.71 crore).
- 7) In terms of the requirement as per RBI notification no. RBI/2019-20/170 DOR (NBFC).CC.PD.No.109/22.10.106/2019-20 dated 13 March 2020 on Implementation of Indian Accounting Standards, Non-Banking Financial Companies (NBFCs) are required to create an impairment reserve for any shortfall in impairment allowances under Ind AS 109 and Income Recognition, Asset Classification and Provisioning (IRACP) norms (including provision on standard assets). The impairment allowances under Ind AS 109 made by the company exceeds the total provision required under IRACP (including standard asset provisioning), as at 30 June 2023 and accordingly, no amount is required to be transferred to impairment reserve.
- 8) During the previous year ended 31 March 2023, the Company has recorded an impairment loss provision of Rs. 54.51 crore in respect of its subsidiary in Sri Lanka, Mahindra Ideal Finance Limited (MIFL) on account of the severe economic crisis situation in Sri Lanka based on valuation report obtained from an independent registered valuer. Further, the Company has assessed the recent situation in Sri Lanka and observed that the macro-economic situation along with business scenario for the entity has shown improvements.
- 9) On 21 October 2022, the Company entered into a Share Purchase Agreement with Inclusion Resources Private Limited (IRPL) to acquire balance 20% equity stake in its subsidiary Mahindra Insurance Brokers Ltd (MIBL) at a consideration of Rs. 206.39 crore. This proposed transaction is subject to the approval of Insurance Regulatory and Development Authority of India (IRDAI). Subsequent to the acquisition, MIBL will become a wholly owned subsidiary of the Company.
- 10) All the secured non-convertible debentures of the Company including those issued during the quarter ended 30 June 2023 are fully secured by paripassu charge on Aurangabad office (wherever applicable) and / or exclusive charge on present and/or future receivables under Loan contracts/Hire Purchase/Lease, owned Assets and book debts. Further, the Company in respect of secured listed non-convertible debt securities maintains 100% security cover or higher security cover as per the terms of Term Sheet/ Offer document/Information Memorandum and/or Debenture Trust Deed, sufficient to discharge the principal amount and the interest thereon.
- 11) The asset cover available as on 30 June 2023 in respect of listed secured debt securities is 1.09.
- 12) The compliance related to disclosure of certain ratios and other financial information as required under Regulation 52 (4) of the Listing Regulations is made in Appendix 1.
- 13) Previous period / year figures have been regrouped / reclassified, wherever found necessary, to conform to current period / year classification.

Date : 28 July 2023 Place : Mumbai



Ramesh lyer Vice-Chairman & Managing Director [DIN: 00220759]

For and on behalf of the Board of Directors Mahindra & Mahindra Financial Services Limited

#### Appendix - 1

## Mahindra & Mahindra Financial Services Limited

Compliance related to disclosure of certain ratios and other financial information as required under Regulation 52 (4) of the Listing Regulations

Analytical Ratios and other disclosures based on unaudited standalone financial results:

		Rs. in Crore, unless indicated otherwise				
			Quarter ended		Year ended	
	Particulars	30 June 2023	31 March 2023	30 June 2022	31 March 2023	
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
a)	Debt equity ratio (no. of times) (refer note ii)	4.52	4.39	3.75	4.39	
b)	Debt service coverage ratio	N/A	N/A	N/A	N/A	
c)	Interest service coverage ratio	N/A	N/A	N/A	N/A	
d)	Outstanding redeemable preference shares (quantity and value)	-	-	-	- 3	
e)	Capital redemption reserve	50.00	50.00	50.00	50.00	
f)	Debenture redemption reserve	N/A	N/A	N/A	N/A	
g)	Net worth (refer note iii)	17,459.69	17,088.91	15,738.39	17,088.91	
h)	Net profit (loss) after tax	352.66	684.12	222.92	1,984.32	
i)	Earnings per share (face value of Rs.2/- each) (not annualized for the interim period)					
	- Basic (Rupees)	2.86	5.55	1.81	16.09	
	- Diluted (Rupees)	2.85	5.54	1.81	16.08	
j)	Current ratio	N/A	N/A	N/A	N/A	
k)	Long term debt to working capital	N/A	N/A	N/A	N/A	
I)	Bad debts to Account receivable ratio	N/A	N/A	N/A	N/A	
m)	Current liability ratio	N/A	N/A	N/A	N/A	
n)	Total debts to total assets (refer note iv)	78.93%	77.89%	75.74%	77.89%	
0)	Debtors turnover	N/A	N/A	N/A	N/A	
p)	Inventory turnover	N/A	N/A	N/A	N/A	
q)	Operating margin (%)	N/A	N/A	N/A	N/A	
r)	Net profit margin (%) (refer note v)	11.28%	22.38%	8.92%	17.95%	
s)	Sector specific equivalent ratios, as applicable.					
	1) Capital Adequacy Ratio (%) (refer note vi)	21.16%	22.52%	25.91%	22.52%	
	2) Gross Stage - 3 Assets % (refer note vii)	4.35%	4.49%	8.03%	4.49%	
	3) Net Stage - 3 Assets % (refer note viii)	1.78%	1.87%	3.53%	1.87%	
	4) Provision Coverage Ratio for Stage - 3 assets (PCR %) (refer note ix)	60.13%	59.46%	58.08%	59.46%	

Notes :

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i) Certain ratios/line items marked with remark "N/A" are not applicable since the Company is a Non banking financial company registered with the RBI

ii) Debt equity ratio = [Debt Securities + Borrowings (Other than Debt Securities) + Deposits + Subordinated Liabilities] / [Equity Share capital + Other equity]

iii) Net worth = [Equity share capital + Other equity]

iv) Total debts to total assets = [Debt Securities + Borrowings (Other than Debt Securities) + Deposits + Subordinated Liabilities] / Total assets

v) Net profit margin (%) = Profit after tax / Total income

vi) Capital Adequacy Ratio has been computed on a standalone basis as per relevant RBI guidelines.

vii) Gross Stage - 3 Assets % = Gross Stage - 3 Assets / Gross loan assets

viii) Net Stage - 3 Assets % = (Gross Stage - 3 Assets less Impairment loss allowance for Stage - 3 Assets) / (Gross loan assets less Impairment loss allowance for Stage - 3 Assets)

ix) Provision Coverage Ratio (PCR %) = Carrying amount of Impairment loss allowance for Stage - 3 Assets / Gross Stage - 3 Assets



For and on behalf of the Board of Directors Mahindra & Mahindra Financial Services Limited

Ramesh Iyer Vice-Chairman & Managing Director [DIN: 00220759]

Date : 28 July 2023 Place : Mumbai

# Mukund M. Chitale & Co.

2nd Floor, Kapur House, Paranjape B Scheme, Road No 1, Vile Parle (E), Mumbai – 400 057 Tel: + 91 22 2663 3500 Deloitte Haskins & Sells

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# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF

## Mahindra & Mahindra Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of **Mahindra & Mahindra Financial Services Limited** (the "Parent" or the "Company") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group") and its share of the net profit/(loss) after tax and total comprehensive income of its associate and joint ventures, for the quarter ended June 30, 2023 (the 'Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.





# Mukund M. Chitale & Co

# Deloitte Haskins & Sells

4. The Statement includes the results of the following entities:

Sr. No.	Name of the Company
	Subsidiaries
1	Mahindra Rural Housing Finance Limited
2	Mahindra Insurance Brokers Limited
3	Mahindra Finance CSR Foundation
4	Mahindra & Mahindra Financial Services Limited – Employees' Stock Option Trust
5	Mahindra Rural Housing Finance Limited Employee Welfare Trust
6	Mahindra Ideal Finance Limited
	Associate
7	Mahindra Finance USA, LLC
	Joint Ventures
8	Mahindra Manulife Investment Management Private Limited (erstwhile Mahindra Asset Management Company Private Limited)
9	Mahindra Manulife Trustee Private Limited (erstwhile Mahindra Trustee Company Private Limited)

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors and one of the joint auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of a subsidiary included in the Statement, whose interim financial results reflect total revenues of Rs. 341.94 Crore for the quarter ended June 30, 2023, net loss after tax of Rs. 22.51 Crore for the quarter ended June 30, 2023 and total comprehensive loss of Rs. 21.55 Crore for the quarter ended June 30, 2023, as considered in the Statement. These interim financials have been reviewed by other auditor whose report has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the other auditor and the procedures performed by us as stated in paragraph 3 above.

Further, the interim financial results of a subsidiary, whose interim financial results reflect total revenues of Rs. 164.02 Crore for the quarter ended June 30, 2023, net profit after tax of Rs. 17.33 Crore for the quarter ended June 30, 2023, and total comprehensive income of Rs. 16.48 Crore for the quarter ended June 30, 2023, as considered in the Statement , have been reviewed by Mukund M. Chitale & Co., one of the joint auditors of the Parent whose report has been furnished to us by the





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# Mukund M. Chitale & Co

Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the one of the joint auditors and the procedures performed by us as stated in paragraph 3 above.

The Statement also includes the Group's share of loss after tax of Rs. 2.96 Crore and total comprehensive loss of Rs. 3.07 Crore for the quarter ended June 30, 2023, as considered in the Statement, in respect of two joint ventures. These interim financial results have been reviewed by other auditors whose report has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these joint ventures, is based solely on the report of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of above matters.

7. The Statement includes the interim financial results of four subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect total revenue of Rs. 15.38 Crore for the quarter ended June 30, 2023, profit after tax (net) of Rs. 0.97 Crore and total comprehensive income (net) of Rs. 0.97 Crore for the quarter ended June 30, 2023, as considered in the Statement. According to the information and explanations given to us by the Management, these financial results are not material to the Group.

The Statement also includes the Group's share of profit after tax of Rs. 16.73 Crore and total comprehensive income of Rs. 16.73 Crore for the quarter ended June 30, 2023, in respect of an associate, based on their interim financial results which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these financial results are not material to the Group.

Our conclusion is not modified in respect of our reliance on the interim financial results certified by the Management.

For Mukund M. Chitale & Co.

Chartered Accountants (Firm's Registration No. 106655W)

1. Jale

M.M. Chitale Partner (Membership No. 14054) (UDIN: 23014054BGSXHB1751) Mumbai, July 28, 2023



For Deloitte Haskins & Sells

Chartered Accountants (Firm's Registration No. 117365W)

Rupen K. Bhatt Partner (Membership No. 046930) (UDIN: 23046930BGXRLR8308) Mumbai, July 28, 2023



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# Mahindra & Mahindra Financial Services Limited

CIN: L65921MH1991PLC059642

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## STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2023

				Year ended		
		Particulars	30 June 2023	31 March 2023	30 June 2022	31 March 2023
			Unaudited	(Unaudited) Refer note 5	Unaudited	(Audited)
		Revenue from operations				
	i)	Interest income	3,368.83	3,281.73	2,765.92	12,029.51
	ii)	Dividend income	-	-	=	0.01
	iii)	Rental income	24.79	11.74	14.50	72.68
	iv)	Fees and commission Income	24.11	49.62	33.84	180.58
	V)	Net gain / (loss) on fair value changes	9.80	7.43	10.41	25.37
	vi)	Sale of services	155.67	112.17	77.45	391.38
I		Total Revenue from operations	3,583.20	3,462.69	2,902.12	12,699.53
П		Other income	53.71	73.66	11.83	132.87
ш		Total income (I+II)	2 626 04	2 526 25	2 042 05	40.000.40
			3,636.91	3,536.35	2,913.95	12,832.40
		Expenses				
	i)	Finance costs	1,597.19	1,477.40	1,052.12	5,094.30
	ii)	Fees and commission expense	115.92	100.56	48.87	285.26
	iii)	Impairment on financial instruments (refer notes 8 and 9)	592.82	84.05	708.80	1,182.59
	iv)	Employee benefits expenses	558.46	599.23	475.50	2,115.33
	V)	Depreciation, amortization and impairment	66.36	64.98	43.37	225.9
	vi)	Other expenses	237.13	288.66	278.55	1,112.46
IV .		Total expenses	3,167.88	2,614.88	2,607.21	10,015.90
v		Profit / (Loss) before exceptional items, Share of profit / (loss) of associate & joint ventures and tax (III-IV)	469.03	921.47	306.74	2,816.5
VI		Exceptional item (refer note 7)	-	-	-	(56.00
VII		Share of profit / (loss) of associate & joint ventures	13.77	12.42	11.70	43.32
viii		Profit / (Loss) before tax (V+VI+VII)	482.80	933.89	318.44	2,803.70
IX		Tax expense :	402.00	000.00	010.44	2,000.7
	i)	Current tax	173.67	102.19	122.73	498.1
	ii)	Deferred tax	(53.09)	156.78	(44.15)	234.4
			120.58	258.97	78.58	732.5
Х		Profit / (Loss) for the period / year (VIII-IX)	362.22	674.92	239.86	2,071.2
XI		Other Comprehensive Income (OCI)				
	A)	(i) Items that will not be reclassified to profit or loss				
		<ul> <li>Remeasurement gain / (loss) on defined benefit plans</li> </ul>	(11.01)	(1.67)	(14.71)	(17.9
		<ul> <li>Net gain/(loss) on equity instruments through OCI</li> </ul>	-	-0	-	-
		- Share of other comprehensive income / (loss) of equity accounted investees	(0.11)	(0.01)	(0.04)	0.0
		(ii) Income tax relating to the above items	2.58	0.29	3.58	4.5
	-	Subtotal (A)	(8.53)	(1.39)	(11.17)	(13.3
	B)	<ul> <li>(i) Items that will be reclassified to profit or loss</li> <li>Exchange differences in translating the financial statements of foreign operations</li> </ul>	1.05	0.05	(10.04)	
		- Net gain/(loss) on debt instruments through OCI	4.85	6.95	(10.61)	
		- Effective portion of gain/(loss) on designated portion of hedging instruments	29.64	15.05	(140.80)	(90.7
		in a cash flow hedge	4.83	(6.34)	-	(6.3
		- Share of other comprehensive income / (loss) of equity accounted investees	(1.35)		26.43	53.7
		(ii) Income tax relating to the above items	(8.67)		35.44	24.4
		Subtotal (B)	29.29	8.75	(89.55)	(21.3
		Other Comprehensive Income (A + B)				
		Other Comprehensive Income (A + B)	20.76	7.36	(100.72)	(34.7



#### STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2023 (CONTINUED...)

		Rs. in Crore	
Quarter ended	əd	Year ended	
31 March	30 June	31 March	
2023	2022	2023	
(Unaudited) Refer note 5		(Audited)	
681.33	33 239.26	2,072.40	
(6.41)	(1) 0.60	(1.20)	
674.92	239.86	2,071.20	
4.70	70 (96.16	(33.63)	
2.66	6 (4.56		
7.36	36 (100.72		
686.03	143.10	2,038.77	
(3.75)	75) (3.96	i) (2.28)	
682.28	139.14	2,036.49	
5.52	52 1.94	16.81	
5.51	51 1.94	16.79	
		-10.000 ( )	

# Earnings per share for the interim period is not annualized.

#### Notes:

1) The above unaudited consolidated financial results of the Group have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended and accordingly, these financial results together with the results for the comparative reporting period have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 ("the Act"), directions/ guidelines issued by the Reserve Bank of India ('RBI') and other recognized accounting practices generally accepted in India. The above unaudited consolidated financial results are in compliance with Regulation 33 and Regulation 52 read with Regulation 63 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The significant accounting policies applied in preparation of these unaudited consolidated financial results are consistent with those followed in the annual consolidated financial statements for the year ended 31 March 2023.

These unaudited consolidated financial results are available on the websites of the Stock Exchanges, http://www.nseindia.com/corporates and http://www.bseindia.com/corporates and on the website of the Company at the URL http://www.mahindrafinance.com/financial-results.aspx

- 2) The above unaudited consolidated financial results have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Company at its meeting held on 28 July 2023.
- 3) The unaudited consolidated financial results for the quarter ended 30 June 2023 comprise the following entities of the group -

i) The unaudited financial results of Mahindra & Mahindra Financial Services Limited (the "Parent"), its subsidiaries, Mahindra Insurance Brokers Limited (80%) and Mahindra Rural Housing Finance Limited (98.43%), and joint ventures, Mahindra Manulife Investment Management Private Limited (MMIMPL: 51%) (Formerly known as "Mahindra Asset Management Company Private Limited") and Mahindra Manulife Trustee Private Limited (MMTPL: 51%) (Formerly known as "Mahindra Trustee Company Private Limited"). The unaudited financial results of the Parent, subsidiaries and joint ventures have been subjected to limited review by the Statutory Auditors of respective entities. The joint ventures, MMIMPL and MMTPL have been consolidated under equity method of accounting;

ii) The Management certified financial results of subsidiaries, Mahindra & Mahindra Financial Services Limited Employees' Stock Option Trust (MMFSL ESOP Trust), Mahindra Rural Housing Finance Limited Employee Welfare Trust (MRHFL EWT), Mahindra Finance CSR Foundation and foreign subsidiary, Mahindra Ideal Finance Limited (58.20%), in Sri Lanka. The standalone financial results of these entities do not constitute a material component of the consolidated financial results; and

iii) The Management certified financial results of associate, Mahindra Finance USA LLC (49%), in the United States. The standalone financial results of Mahindra Finance USA LLC do not constitute a material component of the consolidated financial results and these have been consolidated as associate, under equity method of accounting.

- 4) In compliance with Regulation 33 and Regulation 52 read with Regulation 63 (2) of the Securities Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, a limited review of consolidated financial results for the quarter ended 30 June 2023 has been carried out by Joint Statutory Auditors of the Company.
- 5) The figures for the last quarter of the previous year are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures up to the end of third quarter of the previous financial year which were subjected to limited review by the Joint Statutory Auditors of the Parent.



- 6) The Segment Reporting in respect of the unaudited consolidated financial results is given in Appendix 1.
- 7) During the previous year ended 31 March 2023, the Parent has recorded an impairment loss provision of Rs. 56.06 crore in respect of its subsidiary in Sri Lanka, Mahindra Ideal Finance Limited (MIFL) on account of the severe economic crisis situation in Sri Lanka based on valuation report obtained from an independent registered valuer. Further, the Parent has assessed the recent situation in Sri Lanka and observed that the macro-economic situation along with business scenario for the entity has shown improvements.
- 8) The methodologies and assumptions applied in the impairment loss allowance calculations have primarily remained unchanged from those applied while preparing the financial results for the year ended 31 March 2023. The Parent and its subsidiary in the housing finance business have been updating the ECL model with the latest set of data on reasonable periodic intervals to capture the expected significant changes in macro-economic growth prospects and shifts in market drivers and changes in risk profile of customer credit exposures. Output of ECL model refresh is also factored in computation of provisions. The Parent and its subsidiary in the housing finance business holds a provision towards expected credit loss on financial assets as at 30 June 2023 aggregating to Rs.3,867.11 crore (as at 31 March 2023: Rs. 3,652.76 crore).
- 9) In terms of the requirement as per RBI notification no. RBI/2019-20/170 DOR (NBFC).CC.PD.No.109/22.10.106/2019-20 dated 13 March 2020 on Implementation of Indian Accounting Standards, Non-Banking Financial Companies (NBFCs) are required to create an impairment reserve for any shortfall in impairment allowances under Ind AS 109 and Income Recognition, Asset Classification and Provisioning (IRACP) norms (including provision on standard assets). The impairment allowances under Ind AS 109 made by the Parent and its subsidiary in the housing finance business exceeds the total provision required under IRACP (including standard asset provisioning), as at 30 June 2023 and accordingly, no amount is required to be transferred to impairment reserve.
- 10) On 21st October 2022, the Parent has entered into a Share Purchase Agreement with Inclusion Resources Private Limited (IRPL) to acquire balance 20% equity stake in its subsidiary, Mahindra Insurance Brokers Ltd (MIBL) at a consideration of Rs. 206.39 crore. This proposed transaction is subject to the approval of Insurance Regulatory and Development Authority of India (IRDAI). Subsequent to the acquisition, MIBL will become a wholly owned subsidiary of the Parent.
- 11) All the secured non-convertible debentures (NCDs) of the Parent Company including those issued during the year ended 30 June 2023 are fully secured by pari-passu charge on Aurangabad office (wherever applicable) and / or exclusive charge on present and/or future receivables under Loan contracts/Hire Purchase/Lease, owned Assets and book debts. Further, the Parent Company in respect of secured listed non-convertible debt securities maintains 100% security cover or higher security cover as per the terms of Term Sheet/ Offer document/Information Memorandum and/or Debenture Trust Deed, sufficient to discharge the principal amount and the interest thereon. All secured NCDs issued by its subsidiary Company in the housing finance business are secured by pari-passu charges on its Pune office and/or exclusive charge on receivables under loan contracts, owned assets and book debts to the extent of 100% of outstanding secured NCDs.
- 12) The asset cover available as on 30 June 2023 in respect of listed secured debt securities for the Parent is 1.09 and for the subsidiary company in the housing finance business is 1.04.
- 13) The compliance related to disclosure of certain ratios and other financial information as required under Regulation 52 (4) of the Listing Regulations is made in Appendix 2.
- 14) Previous period / year figures have been regrouped / reclassified, wherever found necessary, to conform to current period / year classification.

Date : 28 July 2023 Place : Mumbai



For and on behalf of the Board of Directors Mahindra & Mahindra Financial Services Limited

Ramesh lyer

Vice-Chairman & Managing Director [DIN: 00220759] Appendix 1

## Mahindra & Mahindra Financial Services Limited

Segment-wise Revenue, Results, Assets and Liabilities for Consolidated results as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

				Year ended	
	Particulars	30 June 2023	31 March 2023	30 June 2022	31 March 2023
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
(a)	Segment Revenue				
	- Financing activities	3,482.69	3,424.89	2,837.00	12,451.85
	- Others	163.91	120.97	88.86	426.58
	Total	3,646.60	3,545.86	2,925.86	12,878.43
	Less : Inter-segment revenue	9.69	9.51	11.91	46.03
	Net revenue	3,636.91	3,536.35	2,913.95	12,832.40
(b)	Segment Results (Profit / (Loss) before tax) :				
	- Financing activities	459.21	917.06	315.48	2,757.72
	- Others	23.59	16.83	2.96	46.04
	Net Profit / (Loss) before tax	482.80	933.89	318.44	2,803.76
(c)	Segment Assets :				
	- Financing activities	1,06,818.34	1,03,109.20	84,208.98	1,03,109.20
	- Others	702.77	661.27	606.05	661.27
	- Other unallocable assets	1,395.72	1,314.30	1,510.90	1,314.30
	Total	1,08,916.83	1,05,084.77	86,325.93	1,05,084.77
(d)	Segment Liabilities :				
	- Financing activities	89,517.64	86,161.14	69,016.38	86,161.14
	- Others	185.08	148.04	114.48	148.04
	- Other unallocable liabilities	127.70	74.15	16.12	74.15
	Total	89,830.42	86,383.33	69,146.98	86,383.33



For and on behalf of the Board of Directors Mahindra & Mahindra Financial Services Limited

Ramesh lyer

Vice-Chairman & Managing Director [DIN: 00220759]

Date : 28 July 2023 Place : Mumbai Rs. in Crore

#### Appendix - 2

### Mahindra & Mahindra Financial Services Limited

### Compliance related to disclosure of certain ratios and other financial information as required under Regulation 52 (4) of the **Listing Regulations**

Analytical Ratios and other disclosures based on unaudited consolidated financial results:

Anar	Rs. in Crore, unless indicated otherwise						
			Quarter ended				
	Particulars	30 June 2023	31 March 2023	30 June 2022	31 March 2023		
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)		
a)	Debt equity ratio (no. of times) (refer note ii)	4.51	4.39	3.83	4.39		
b)	Debt service coverage ratio	N/A	N/A	N/A	N/A		
C)	Interest service coverage ratio	N/A	N/A	N/A	N/A		
d)	Outstanding redeemable preference shares (quantity and value)	-	-	-	-		
e)	Capital redemption reserve	50.00	50.00	50.00	50.00		
f)	Debenture redemption reserve	N/A	N/A	N/A	N/A		
g)	Net worth (refer note iii)	18,939.51	18,560.09	17,041.44	18,560.09		
h)	Net profit (loss) after tax	362.22	674.92	239.86	2,071.20		
i)	Earnings per share (face value of Rs.2/- each) (not annualized for the interim period)						
	- Basic (Rupees)	2.91	5.52	1.94	16.81		
	- Diluted (Rupees)	2.90	5.51	1.94	16.79		
j)	Current ratio	N/A	N/A	N/A	N/A		
k)	Long term debt to working capital	N/A	N/A	N/A	N/A		
I)	Bad debts to Account receivable ratio	N/A	N/A	N/A	N/A		
m)	Current liability ratio	N/A	N/A	N/A	N/A		
n)	Total debts to total assets (refer note iv)	78.44%	77.49%	75.57%	77.49%		
0)	Debtors turnover	N/A	N/A	N/A	N/A		
p)	Inventory turnover	N/A	N/A	N/A	N/A		
q)	Operating margin (%)	N/A	N/A	N/A	N/A		
r)	Net profit margin (%) (refer note v)	9.96%	19.09%	8.23%	16.14%		

#### Notes :

i) Certain ratios/line items marked with remark "N/A" are not applicable since the Company is a Non banking financial company registered with the RBI

ii) Debt equity ratio = [Debt Securities + Borrowings (Other than Debt Securities) + Deposits + Subordinated Liabilities] / [Equity Share capital + Other equity]

iii) Net worth = [Equity share capital + Other equity]

iv) Total debts to total assets = [Debt Securities + Borrowings (Other than Debt Securities) + Deposits + Subordinated Liabilities] / Total assets

v) Net profit margin (%) = Profit after tax / Total income



For and on behalf of the Board of Directors Mahindra & Mahindra Financial Services Limited

Ramesh lyer Vice-Chairman & Managing Director [DIN: 00220759]

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Date : 28 July 2023 Place : Mumbai

#### Mahindra & Mahindra Financial Services Limited CIN: L65921MH1991PLC059642

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001. Tel. No. +91 22 68975500 Fax: +91 22 22875485 Corporate Office: Mahindra Towers, 4th Floor, Dr. G.M. Bhosale Marg, Worli, Mumbai 400 018. Tel. No. +91 22 66526000 Fax: +91 22 24984170 / 71 Website : www.mahindrafinance.com ; Email : investorhelpline\_mmfsl@mahindra.com

#### EXTRACT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2023

Rs. in Cro STANDALONE CONSOLIDATED									
		Quarte	r ended	Year ended	Quarte	r ended	Year ended		
	Particulars	30 June 2023	30 June 2022	31 March 2023	30 June 2023	30 June 2022	31 March 2023		
		(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Audited)		
1)	Total Revenue from operations	3,084.56	2,486.31	10,928.80	3,583.20	2,902.12	12,699.53		
2)	Net Profit / (Loss) for the period / year (before tax, exceptional and /or extraordinary items)	473.54	300.49	2,752.58	469.03	306.74	2,816.50		
3)	Net Profit / (Loss) for the period / year before tax (after exceptional and /or extraordinary items)	473.54	300.49	2,698.07	482.80	318.44	2,803.76		
4)	Net Profit / (Loss) for the period / year after tax (after exceptional and /or extraordinary items)	352.66	222.92	1,984.32	362.22	239.86	2,071.20		
5)	Total Comprehensive income for the period / year [comprising Profit / (Loss) for the period / year (after tax) and Other Comprehensive income (after tax)]	369.91	110.18	1,900.20	382.98	139.14	2,036.49		
6)	Paid-up Equity Share Capital (face value of Rs.2/- each)	246.74	246.60	246.72	246.74	246.60	246.72		
7)	Reserves (excluding Revaluation Reserve) as shown in the Audited Balance Sheet	16,842.19	15,381.49	16,842.19	18,313.37	16,649.71	18,313.37		
8)	Earnings per share (face value of Rs.2/- each) (for continuing and discontinuing operations) #								
	Basic (Rs.)	2.86	1.81	16.09	2.91	1.94	16.81		
	Diluted ( Rs.)	2.85	1.81	16.08	2.90	1.94	16.79		

# Earnings per share for the interim period is not annualized.

Notes :

1) The above is an extract of the detailed format of Quarterly / Annual Financial Results filed with Stock Exchanges under Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations. The full format of the Quarterly/ Annual Financial Results and pertinent disclosures related to other line items referred in the regulation 52 (4) of the SEBI (Listing Obligations and Disclosure and Disclosure Requirements) Regulations, are available on the websites of the Stock Exchanges, http://www.nseindia.com/corporates and http://www.bseindia.com/corporates and on the website of the Company at the URL http://www.mahindrafinance.com/financial-results.aspx

2) The above unaudited standalone and consolidated financial results of the Company have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended and accordingly, these unaudited financial results together with the results for the comparative reporting period have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 ("the Act"), directions/ guidelines issued by the Reserve Bank of India ('RBI') and other recognized accounting practices generally accepted in India. The above unaudited standalone and consolidated financial results are in compliance with Regulation 53 read with Regulation 63 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The significant accounting policies applied in preparation of these unaudited standalone and consolidated financial results are consistent with those followed in the annual standalone and consolidated financial statements for the year ended 31 March 2023.

Date : 28 July 2023 Place : Mumbai

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For and on behalf of the Board of Directors Mahindra & Mahindra Financial Services Limited N

Ramesh Iyer Vice-Chairman & Managing Director [DIN: 00220759]