

November 2, 2019

BSE Limited	National Stock Exchange of India	Delhi Stock Exchange
Phiroze Jeejeebhoy	Limited	Limited
Towers, Dalal Street,	Exchange Plaza, Bandra Kurla	DSE House, 3/1,
Mumbai - 400 051	Complex, Bandra East, Mumbai -	Asaf Ali Road,
	400051	New Delhi - 110002
BSE - 500495		
400		DSE - 00012
	NSE - ESCORTS	

Subject: Outcome of the Board Meeting of Escorts Limited pursuant to Regulation 30 & Unaudited Financial Results (Provisional) pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir,

Pursuant to Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please note that the Board in its meeting held today i.e. November 2, 2019 has approved the following items:

- Financial Results: Unaudited Financial Results (Standalone & Consolidated) for the quarter and half year ended September 30, 2019 and Limited Review Report thereon.
- Change in Key Managerial Personnel & Compliance Officer: Acceptance of Resignation of Mr. Ajay Sharma, Group General Counsel & Company Secretary and Compliance Officer w.e.f. close of working hours on November 30, 2019 and appointment of Mr. Satyendra Chauhan, Chief General Manager as the Compliance Officer w.e.f. December 1, 2019
- 3. Re-appointment of Whole-time Director:
 - a. Re-appointment of Ms. Nitasha Nanda as Whole-time Director for a period of 5 years, subject to the approval of the shareholders through Postal Ballot.
 - b. Approval for payment of remuneration to Ms. Nitasha Nanda for a period of 5 years, subject to the approval of the shareholders through Postal Ballot.
- 4. Postal Ballot: Approval for Issuance of Postal Ballot Notice

Please find enclosed herewith the following:

- Unaudited Financial Results (Standalone & Consolidated) for the quarter and half year ended September 30, 2019;
- 2. Limited Review Report;
- Press Release;

My

Registered Office: 15/5, Mathura Road, Faridabad - 121 003, Haryana, India Phone: +91 - 129-2250222, Fax: +91-129-2250060 We further wish to inform you that the Board Meeting held today commenced at 11:35 am and concluded at 1:15 pm.

Kindly take the same on record.

Thanking you.

Yours faithfully, For Escorts Limited

Ajay Sharma

Group General Counsel & Company Secretary

Encl: A/a



	Standalone results					Rs. in Crores
Particulars	3 Months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	For the six months ended		For the year ended
1	30-09-19	30-06-19	30-09-19	30-09-19	30-09-18	31-03-19
i	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
income						
Revenue from operations	1,323.86	1,422.97	1,398.36	2,746.83	2,909.64	6 196 36
Other income	21.05	16.70	22.12	37.75	39 10	80.85
Total income	1,344.91	1,439,67	1,420,48	2,784,58	2,948,74	6,277.21
Expenses	1		,,_,,			
Cost of materials consumed	869.05	749 07	1,004.14	1,618,12	2,020,18	4,040.28
Purchases of stock-in-trade	104.22	77.52	108.38	181.74	197 32	403.99
Changes in inventories of finished goods, work-in-progress and stock-in-trade	(86.19)	155,12	(167.69)	88.93	(250 72)	(203 62)
Employee benefits expense	125.33	122.57	113.04	247.90	234.10	471.74
Finance costs	3.85	5.88	3.86	9.71	6.73	18.48
Depreciation & amortisation expense	26.00	24.11	21.48	50 11	42.05	85.37
Other expenses	184.74	176.28	183.00	361.02	365.75	750.88
Total expenses	1,227.00	1,310,53	1,266,21	2,537.53	2,615.39	5,566.92
Profit from continuing operations before exceptional items	117.91	129.14	154.27	247.05	333.35	710.29
		1				
Exceptional items (refer note 2) Profit from continuing operations before tax	(9.22)	129.14	154.27	(9.22) 237.83	333.35	10.91 721.20
Tax expense	100.00	160,14	104.67	201.00	303.00	121,20
Current tax	18.61	42.88	52.98	61.49	104.35	198.63
Deferred tax (credit)/charge	(14.52)	1	(1.35)	(15.75)	6.79	38.89
Total tax expense	4.09	41.65	51. 63	45.74	111.14	237.52
Net profit from continuing operations after tax	104.60	87.49	102.64	192.09	222.21	483.68
Profit from discontinued operations before tax			0.15		1.89	1 89
Tax expense of discontinued operations			0.05		0.68	0.66
Net profit from discontinued operations after tax			0.10		1.23	1 23
Net profit for the period	104.60	87,49	102.74	192.09	223.44	484.91
Other comprehensive income	į.					
Items that will not be reclassified to profit and loss Net changes in fair values of equity instruments carned at fair value through other comprehensive income	(0.08)	(0.09)	(0.04)	(0.17)	(0.05)	4.03
<u> </u>			2.27		0.07	(4.7)
Re-measurements of defined employee benefit plans	(2.75)	•	0.27	(2 75)	0.27	(1.74
Income tax relating to items that will not be reclassified to profit or loss	0.39	0.01	(0.09)	0.40	(0.09)	5.73
Total other comprehensive income	(2.44)	(0.08)	0.14	(2.52)	0.13	8.02
Total comprehensive income	102.16	87.41	102.88	189.57	223.57	492.93
Earnings per share (for continuing operation) of Rs. 10 each :	1					
(a) Basic (Rs.)	8.75	7,32	8.59	16.07	18.60	40.48
(b) Diluted (Rs.) Earnings per share (for discontinued operation) of Rs. 10 esch:	9.75	7 32	8 59	16.07	18.60	40.48
(a) Basic (Rs.)			0.61	_	0.10	0.10
(b) Diluted (Rs.)			0.01		0.10	0.10
Earnings per share (for discontinued & continuing operation) of Rs. 10 each :			5.57		5.10	3.10
(a) Basic (Rs.)	8.75	7 32	8.60	16.07	18,70	40.58
(b) Diluted (Rs.)	8.75	7.32	8.60	16.07	18.70	40.58
Paidup equity share capital, equity share of ₹ 10/- each	122.58	122.58	122.58	122.58	122.58	122.58
Other equity	Ļ	1				2,900.28





_		nt of assets and liabilities		Rs. in Crore
Parti	cula	TS.		alone
I			Unaudited	Audited
			As at	Aa at
			30-09-19	31-03-19
ASS	ET5			
1		-current assets		
	a)	Property, plant and equipment	1,622.42	1,577 07
	b)	Capital work-in-progress	84.82	53 0
	c)	investment property	28.85	23.00
	d)	Intengible assets	29.04	30.30
	0)	Intangible assets under development	26.59	23.4
	1)	Financial assets		
		(i) Investments	466.95	465.57
		(ii) Loans	5.68	5.4
		Income tax assets (net)	29 22	16.50
	n)	Other non-current assets	96.64	94.6
		Total non-current assets	2,388.21	2,289.07
2	Cur	rent assets		
	a)	Inventories	750.41	821.90
	b)	Financial assets		
		(i) Investments	403.37	391.09
		(ii) Trade receivables	837.04	931.96
		(iii) Cash and cash equivalents	85 68	85.80
		(Iv) Bank balances other than (iii) above	149.45	144.27
		(v) Loans	29.34	5.51
		(vi) Other financial assets	14.93	14.48
	c)	Other current assets	269.61	298.91
		Total current sasets	2,519.83	2,693.95
3	Non	current seeds classified as held for sale	13.92	13.92
		Total assets	4,921.98	4,998.94
EQUI	TY A	ND LIABILITIES		
4	Equ	ity		
	8)	Equity shere capital	122.58	122.58
	b)	Other equity	3,066.29	2,900,28
		Total equity	3,188.87	3,022.86
2	Non	-current liabilities		
	a)	Financial labilities		
		(i) Borrowings	23.38	0.15
		(ii) Other financial liabilities	18.77	17.33
	Þ)	Provisions	26.76	24.46
		Deferred tax liabilities (net)	36.70	52.87
	d)	Other non-current liabilities	11,38	10.80
	_	Total non-current liabilities	116.97	105.80
3		ent Habilities		
	a)	Financial fabilities		
		(1) Borrowings	78.59	269.23
		(ii) Trade payables		
		(a) Total outstanding dues of micro enterprises and small enterprises	18.84	32.98
		(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	1,147 66	1,179.50
		(iii) Other financial tabilities	115.41	135.57
	b)	Other current liebilities	133.02	131 19
		Provisions	122.60	119.96
	-,	Total current liabilities	1,618.12	1,868.48
		· o-at out out inquistion	77.0.12	-,







Unaudited standalone statement of cash flow for the six months ended September 30, 2019

Rs. in Crore

	!	Six months ended	
_		30 Sep 2019	30 Sep 2018
A	Cash flow from operating activities	Unaudited	Unaudited
	Profit before tax from		
	Continuing operations	237.83	333.35
	Discontinued operations	*	1.89
	Profit before tax including discontinued operations	237.83	335.24
	Adjustments for:		
	Depreciation and amortisation expense	50.11	42.05
	Bad debts and advances written off, allowance for doubtful trade	7.31	2.01
	receivable, write backs & others (net)		
	interest expense	8.36	5.11
	Interest income	(20.46)	(16.74)
	Gain on disposal of property, plant and equipment (net)	(0.39)	(0.83)
	Gain on sale of investments (net)	(1.08)	(6.52)
	Gain on investments carried at fair value through profit or loss (net)	(12.27)	(6.44)
	Share based payment to employees	2.45	0.80
	Unrealised foreign exchange loss	0.85	0.42
	Operating profit before working capital changes	272.71	355.10
	Movement in working capital		
	Inventories	71.52	(340.63)
	Trade receivables	87.68	(161.31)
	Other financial assets	(24.56)	3.61
	Other assets	28.67	(114.97)
	Trade payables	(46.29)	80.76
	Other financial liabilities	(17.37)	(18.28)
	Other liabilities	4.47	6.29
	Cash from / (used in) operating activities post working capital changes	376.83	(189.43)
	Income tax paid (net)	(74.15)	(76.84)
	Net cash from / (used in) operating activities (A)	302.68	(266.27)
В	Cash flows from investing activities		
	Purchase of property, plant and equipment (including capital advances)	(96.27)	(67.85)
	Sale of property, plant and equipment	1.24	5.02
	Purchase of intangible assets	(8.64)	(7.03)
	Investment in subsidiaries and equity shares of other companies	(1.60)	(13.39)
	Proceeds on maturity of current investment (net)	1.07	70.42
	Bank deposit (having original maturity of more than 3 months)	-	23.10
	Interest received	15.25	13.53
	Net cash (used in) / from investing activities (B)	(88.95)	23.80
C	Cash flows from financing activities		
	Repayment of long term borrowings	(7.43)	(29.88)
	Proceeds/(repayment) from short term borrowings (net)	(190.64)	190.71
	Interest paid	(7.72)	(3.91)
	Repayment of lease liability	(1.42)	-
	Dividend and tax thereon paid	(26.02)	(22.82)
	Net cash (used in) / from financing activities (C)	(233.23)	134.10
	Decrease in cash and cash equivalents (A+B+C)	(19.50)	(108.37)
	Cash and cash equivalents at the beginning of the period	85.80	148.74
	Exchange difference on translation of foreign currency cash and cash equivalents	(0.62)	0.36
	Cash and cash equivalents at the end of the period	(0.02) 65.68	40.73
	Casii ano casii equivarente at the end of the bellod	00.00	40.73







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Segment wise revenue, results and capital employed for the quarter and elx months ended September 30, 2019

		Rs. in (Rs. in Crores
			Standalone				
81.	Particulars	3 Months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	For the six m	nonths ended	For the year ended
Nico.		30-09-19	30-06-19	30-09-18	30-09-19	30-09-18	31-03-19
L		Unaudited	Unaudited	Unaudited	Unaudited	Unexadited	Audited
1	Segment revenue:						
	a) Agri machinery prodycts	995.62	1,092.03	1,043,34	2,087,65	2.220.54	4,743.97
	b) Construction equipments	200.98	212.20	249.09	413.18	495.09	1.054.07
	c) Redway equipments	126.74	118.10	105.93	244 84	194 01	394,07
	d) Unallocated	0.52	0.64		1.16		4.25
	Total	1,323.86	1,422.97	1,398.36	2,748.93	2,909.64	8,198.38
	Less: Inter segment revenue				-		
	Net segment revenue	1,323.88	1,422.97	1,398.38	2,748.83	2,909.64	6,196.38
2	Segment results:						
	Agri machinery products	102.50	118.97	153.46	221 47	320.09	666.49
	b) Construction equipments	5.39	5.36	1.82	10.75	7.71	37 81
	c) Railway equipments	24.21	23.62	21.15	47.83	43 45	78 32
	d) Auto ancillary products (discontinued operation)	-	_	9.15	-	1.89	1.89
	Total	132.10	147.95	178.57	280.05	373.14	784.51
	Lens:						
	- Finance costs	3.85	5.86	3.86	9,71	6.73	18.48
	- Exceptional flams (refer note 2)	9.22		-	9.22		(10.91)
	- Other unaliocable expenditure (Net of unaliocable income)	10 34	12.95	18.29	23 29	31,17	53.85
	Total profit before tax	108.69	129.14	154.42	237.83	335.24	723.09
3	Segment assets						
	a) Agri machinery products	2,863.86	2,741.88	2,788.64	2,863.86	2.788.64	2.974.62
	b) Construction equipments	414.40	402.65	418.49	414,40	418.49	420.54
	c) Railway equipments	269.51	253.89	206.18	269.51	206 18	214.69
	d) Auto ancillary products (discontinued operation)	0.70	1 14	0.61	0.70	0.61	1.10
	e) Unaliocated	1,373.49	1,372.42	1,324.37	1,373,49	1,324.37	1.385.99
		4,921.96	4,771.88	4,738,28	4,921.95	4,738.29	4,995.94
4	Segment liabilities						
	a) Agri machinery products	1,242,94	1,149.05	1.330.87	1.242.94	1,330.87	1,405 79
	b) Construction equipments	253.81	245.34	285.06	253,81	285.06	277.09
	c) Railway equipments	99.76	101.77	100.16	99.76	100.16	80.70
	d) Auto ancillary products (discontinued operation)	7.10	7 53	7.15	7 10	7.15	7.56
	e) Unatocated	129.48	156.67	264.78	129.48	264.78	202 94
	Total	1,733.00	1,666.36	1,888.02	1,733.09	1,988.02	1,974.08

Notes

- The above Standstone financial results for the quarter and six morths ended September 30, 2019 were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held or
- 2 Exceptional items (loss) of Rs 9.22 crores during the quester and els months ended September 30, 2019 represents payment towards full and final settlement of product labelity matter. Exceptional items (gain) of Rs
- Previous period floures have been re-grouped / reclassified wherever recessary, to conform to current period's pleasification.
- 4 The Group has adopted incl AS 116 1 eases' effective April 1, 2019, as notified by the Ministry of Corporate Affairs (MCA) in the Companies (Indian Accounting Standard)Amendment Rules, 2019 using modifier retrospective method The adoption of this standard did not have any material impact on the profit of the quarter and six months ended September 30, 2019.

Place Sengaluti Date 02/11/2019

SIGNED FØR IDENTIFICATION PURPOSES

(Chairman and Managing Director)

Eacorts Limited
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Phone: 0129-2250222, Fax; 0129-2250060
E-mail: corpsect@mdb.verLnet.n. Website: www.secortsgroup.com
Registered Office: 155, Sathum Road, Fartbade - 121 003, Hayana.
CIN - 1,74899HR 1044PLC039888

Walker Chandlok & Co LLP (Formerly Walker, Chandlok & Co) L-41 Connaught Circus New Delhi 110001

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Independent Auditor's Review Report on Standalone Unaudited Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Escorts Limited

- 1. We have reviewed the accompanying statement of standalone unaudited financial results (the 'Statement') of Escorts Limited (the 'Company') for the quarter ended 30 September 2019 and the year to date results for the period 1 April 2019 to 30 September 2019, being submitted by the Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the Securities and Exchange Board of India ('SEBI') from time to time. Attention is drawn to the fact that the cash flow figures for the corresponding six months period ended 30 September 2018 have been approved by the Company's Board of Directors, but have not been subjected to audit or review.
- 2. The Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ('the Act'), SEBI Circular CIR/CFD/FAC/62/2016 dated 5 July 2016, (hereinafter referred to as the 'SEBI Circular'), and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Independent Auditor's Review Report on Standalone Unaudited Quarterly Financial Results and Year to Date Results of Escorts Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, the SEBI Circular, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

CHANDION

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

Siddharth Talwar

Partner

Membership No. 512752

UDIN: 19512752AAAAC02704

Place: Faridabad

Date: 2 November 2019



Statement of Consolidated Unaudited Financial Results for the quarter and six months ended September 30, 2019 Rs. in Crores Consolidated results 20 00 2040 10-06-2019 30-09-2019 31-03-2010 Refer note 3 6,262.02 Other income 43.61 Total income 1.355.21 1.45R.3B 1.43R.48 2.813.56 2 985 13 R 354.42 Cost of materials consumed 873.91 757 73 1,012.62 1.631.84 2,036.64 4.077 48 104.22 77 52 197.32 (86.92) Changes in inventories of fireshed goods, work-in-progress and stock-in-trade 155.32 (167.48 88.40 (250.74 (204.54 Employee benefits expense 127 80 124 92 115.53 252 72 238 91 484 73 Finance costs 4.05 6.24 3.89 10 29 7.85 19 54 42.69 87 21 Depreciation & amortisation expense 26.74 24 75 21.85 51.49 189.87 372.43 378,22 182.56 190.87 775.83 Total expenses 5,844.24 332.24 Profit from continuing operations before share of net profit of inv-accounted for using the equity method, exceptional itsess and tax 115.54 129.34 152.80 244.88 710.18 Share of (loss) / profit of investments accounted for using equity method 0.70 0.02 (0.01 (0.68 (0.09 1.96 114.84 129.36 152.79 244.20 332.15 708.22 Exceptional items (refer note 2) 5.56 713.78 120 36 152 70 332 15 Profit from continuing operations before tax Tax expense Current tax 18.61 42.88 52.97 104.35 198.63 41,70 87,68 111.11 221.04 237.11 et profit from continuing operations efter tax Profit from discontinued operations before tax 0.15 1.89 1 89 0.66 0.66 Tax expense of discontinued operations 0.05 et profit from discontinued operations after tax 1,23 189.20 101.54 87.6 222.27 477 90 Net profit for the period 101.20 Items that with not be reclassified to profit and loss Net changes in fair values of equity instruments carried a comprehensive income (0.08 (0.09) (0.04) (0.17 (0.05) 403 Re-measurements of defined employee benefit plans (2.75) n 27 12.75 0.27 (1.72 (0.09 5.72 Income tax relating to items that will not be reclassified to profit or loss 0.39 0.01 (0.09 0.40 tems that will be recisesified to profit or loss 0.22 Exchange differences on translation of foreign operations (0.22 (0.43 0.53 (0.65 0.28 income tax relating to items that will be reclassified to profit or loss 8.31 98,88 87.15 101.87 186.03 222.62 486.21 Profit attributable to: 189.48 222.7? a) Owners of the excent 101.74 87 74 101.51 478.93 (0.08) 0.28 (0.50 (1.03) (0.20 (0.31 b) Non-controlling interests (2.66 (0.51) 0.67 (3.17) 0.34 8.29 b) Non-controlling interests 0.01 0.02 Total comprehensive income attributable to: 99.08 a) Owners of the parent Earnings per shere (for continuing operation) of Rs. 10 each : 25.82 (a) Basic (Rs.) 11.85 10.23 11.82 22.08 55.68 22.08 25.82 55.68 (b) Diluted (Rs.) 11.85 10.23 11 82 Earnings per share (for discontinued operation) of Re. 10 each : 0.14 (a) Basic (Rs.) 0.01 0.14 (b) Diluted (Rs.) 0.01 Earnings per share (for discontinued & continuing operation) of Rs. 10 each : (a) Basic (Rs.) 11.85 10.23 11 83 1185 25.96 55.82



Paidup equity share capital, equity share of ₹ 10/- each

Other equity

SIGNED FOR IDENTIFICATION PURPOSES

122.58

122.58



2.550.9



Г		Rai					Rs in crores
1				Consolid			
SI, No.	Particulars	3 Months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	For the six n	nonths ended	For the year ended
		30-09-2019	30-06-2019	30-08-2018	30-09-2019	30-09-2018	31-03-2019
		Unaudited	Unaudited	Refer note 3	Unaudited	Refer note 3	Audited
1	Segment revenue:						
	a) Agri machinery products	1,003.28	1,105 71	1,055.97	2,108.99	2,249.18	4,798.51
	b) Construction equipments	200.98	212 20	249.09	413.18	495.09	1,054.07
	c) Railway equipments	126.74	118.10	105.93	244.84	194.01	394.07
ı	d) Unallocated	2.77	4.44	1.63	7.21	3.77	15,90
	Total	1,333.77	1,440.45	1,412.62	2,774.22	2,942.05	6,262.55
1	Less: Inter segment revenue	-	-	0.11		0.53	0,53
	Net segment revenue	1,333,77	1,440.45	1,412.51	2,774.22	2,941.52	6,262.02
2	Segment results:						
1	a) Agri machinery products	101 77	119.84	153.319	221.61	321.77	866.04
]	b) Construction equipments	5,39	5.36	1.82	10.75	7.71	37.81
1	c) Railway equipments	24.21	23.62	21.15	47.83	43.45	78.32
	d) Auto ancillary products (discontinued operation)		į	0.15	_	1,89	1.89
	Total	404.07	148.62	176.51	290.19	374.82	784.06
		131.37	140.02	176.31	280.19	314.02	789.06
	Less ;						1
	- Finance costs	4.05	6.24	3.89	10.29	7.85	19.54
	- Exceptional items (refer note 2)	9.22	-		9.22	-	(5 56)
	- Other unallocable expenditure (Net of unallocable income)	12.48	13.22	19.68	25.70	32 93	54,41
	Total profit before tax	105.62	129.36	152.94	234.98	334.04	715,67
3	Segment assets						
	a) Agn mechinery products	2,889.02	2,762.67	2,807 18	2,889 02	2,807.18	3,005.26
	b) Construction equipments	414.40	402.65	418.49	414.40	418,49	420.54
	c) Railway equipments	269 51	253.89	206.18	269 51	206.18	214.69
	d) Auto ancillary products (discontinued operation)	0.70	1.14	0.61	0.70	0.61	1 10
	e) Unatiocated	1,048.16	1,048.90	1,011.65	1,048.16	1,011.65	1,088.60
		4,621,79	4,469.25	4,444.11	4,621.79	4,444.11	4,709.19
4	Segment liabilities						
	a) Agri machinery products	1,264,48	1,165.01	1,343.06	1,264.46	1,343.06	1,431.78
	b) Construction equipments	253.81	245.34	285.06	253.61	285.06	277.09
	c) Railway equipments	99.76	101 77	100,16	99.76	100,16	80.70
	d) Auto ancillary products (discontinued operation)	7.10	7 53	7 15	7.10	7.15	7 56
	e) Unaliocated	155.08	181.99	291.89	155.08	291 89	231.95
	Total	1,780.21	1,701.64	2,027.32	1,780.21	2,027.32	2,029.06

- icial results for the quarter and six months ended September 30, 2019 were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on Novemebr 02,
- 2 Exceptional items (loss) of Rs 9.22 crores during the quarter and six months ended September 30, 2019 represents payment towards full and final settlement of product liability matter. Exceptional items (gain) of Rs 5.56 crores during year ended March 31, 2019 represent income from transfer of Rough Terrain cranes business to the newly formed Joint Venture with M/s Tedano Limited on a slump sale basis.
- 3 The figures in the consolidated financial results for the corresponding quarter and six months ended September 30, 2018 have been approved by the Company's Board of Directors, but have not be
- 4 The Group has adopted ind AS 116 "Leases" effective April 1, 2019, as notified by the Ministry of Corporate Affairs (MCA) in the Companies (Indian Accounting Standard) Amendment Rules. 2019 using modified retromethod. The adoption of this standard did not have any material impact on the profit of the current quarter and six manifies ended September 30, 2019.
- 5 Previous period figures have been re-grouped / reclassified wherever necessary, to conform to current period's classification.



SIGNED FOR **IDENTIFICATION PURPOSES**

ORTS LIM

-MIRhii Nanda nd Managing Director)

E-mail: corpsect@mdb.vsnl.nstin, Website: www.escortsgroup.com Registered Offica : 15/5, Mathurs Road, Feridabad – 121 003, Haryana CIN - L74898HR1644PLC039088

	Cro	

	iculara	Consol	Rs. in Crores
		As at	As at
		30-09-2019	31-03-2019
		Unaudited	Audited
	ETS Non-current assets		
•	a) Property plant and equipment	1,637.59	1.593 11
	b) Capital work-in-progress	88.32	56.55
	c) Investment property	26.85	23.09
	d) intanoible assets	29.56	31 03
	e) Intangible assets under development	26.59	23.41
	f) Investments accounted for using equity method	84.47	85.15
	g) Financiel assets	1	
	(i) investments	1.88	1.97
	(ii) Loans	8.64	9.61
	h) Deferred tax assets (net)	1.44	1.22
	i) Income tax assets (net)	30 04	17 38
	Other non-current assets	98.22	96.31
	Total non-current assets	2,033.60	1,938.23
	Current assats		
•	a) inventories	791.21	857 42
	b) Financial assets	7-7-1	
	(/) Investments	416.18	403.67
	(ii) Trade receivables	828.56	931 05
	(iii) Cash and cash equivalents	68.64	93.05
	(iv) Bank balances other than (iii) above	153.87	150,25
	(v) Loans	29.45	5.63
	(VI) Other financial assets	15.53	14.95
	c) Other current assets	270.83	300.02
	Total current assets	2,574.27	2,758.04
3	Non-current assets classified as held for sale Total assets	13.92	13.92
	TY AND LIABILITIES	4,621.79	4,708.18
	Equity		
•	a) Equity share capital	122,58	122.58
	b) Other equity	2,713.64	2,550.91
	Total of equity of the owner of the parent	2,836,22	2,873,48
	Non-controlling interest	5.36	5.64
	Total equity	2,841.58	2,679.13
2	Non-current Habilities		
	Financial fabilities	l l	
	(i) Borrowings	27.22	3,53
	(ii) Other financial labilities	18.95	17.46
	b) Provisions	27.67	25.72
			52.87
	c) Deferred tax labilities (net)	36.98	
	d) Other non-current liabilities	11.38	10.80
1	d) Other non-current liabilities Total non-current liabilities		10.80
3	d) Öther non-current liabifilies Total non-current liabilities Current liabilities	11.38	10.80
3	d) Other non-current liabilities Total non-current liabilities Current liabilities a) Financial labilities	11.38 122.20	10.80 110.38
3	d) Öther non-current liabifilies Total non-current liabilities Current liabilities	11.38	10.80
3	d) Other non-current liabilities Current liabilities a) Financial liabilities (i) Borrowings	11.38 122.20	10.80 110.38 269.23
3	d) Other non-current liabilities Total non-current liabilities (i) Borrowings (ii) Trade payables	11.38 122.20 78.59	10.80 110.38 269.23 32.98
3	d) Other non-current liabilities Current Habilities a) Financial liabilities (i) Borrowings (ii) Trade payables (a) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises	78.59 18.84	10.80 110.36 269.23 32.98
3	d) Other non-current liabilities Current liabilities a) Financial labilities (i) Borrowings (ii) Trade psyables (a) Total outstanding dues of micro enterprises and small enterprises and	11.38 122.26 78.59 18.84 1.176.41 127.88	10.80 110.36 269.23 32.98 1.215.76
3	d) Other non-current liabilities Current liabilities a) Financial labilities (i) Borrowings (ii) Trade payables (ii) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises	11.38 122.26 78.59 18.84 1.176.41 127.88 133.33	10.80 110.38 269.23 32.98 1.215.76 148.60 131.97
3	d) Other non-current liabilities Current ilabilities a) Financial liabilities (i) Borrowings (ii) Trade payables (ii) Trade payables (iii) Total outstanding dues of micro enterprises and small enterprises (iii) Other outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other financial liabilities (iii) Other current liabilities (iii) Provisions	11.38 122.20 78.59 18.64 1.176.41 127.88 133.33 122.86	10.80 110.38 269.23 32.98 1.215.76 148.60 131.97
3	d) Other non-current liabilities Current liabilities a) Financial labilities (ii) Borrowings (ii) Trede payables (ii) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other inflancial liabilities (b) Porticular outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other inflancial liabilities (c) Provisions (d) Current labilities (e) Other current labilities (iii) Other current labilities	11.38 122.20 78.59 18.84 1.176.41 127.88 133.33 122.86 0.10	10.80 110.38 269.23 32.98 1.215.76 148.60 131.97 120.04
3,	d) Other non-current liabilities Current ilabilities a) Financial liabilities (i) Borrowings (ii) Trade payables (ii) Trade payables (iii) Total outstanding dues of micro enterprises and small enterprises (iii) Other outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other financial liabilities (iii) Other current liabilities (iii) Provisions	11.38 122.20 78.59 18.64 1.176.41 127.88 133.33 122.86	10.80 110.38 269.23 32.98 1.215.76 148.60 131.97







Unaudited consolidated Cash Flow Statement for the six months ended September 30, 2019

Rs. in Crores

For the six months ended

		30-09-2019	30-09-2018
		Unaudited	Unaudited
	Cash flow from operating activities		
	Profit before tax from		
	Continuing operations	234.98	332,15
	Discontinued operation	-	1.89
	Profit before tax including discontinued operations	234.98	334.04
	Adjustments for:		
	Depreciation and amortisation expense	51.49	42.69
	Bad debts and advances written off, allowance for doubtful trade	7.31	1.78
	receivable,written backs & others (net)		
	Interest expense	8.80	5.52
	Interest income	(21.25)	(17.49)
	Share of loss of equity accounted investments	0.68	0.09
	Gain on disposal of property, plant and equipment (net)	(0.39)	(0.83)
	Share based payment to employees	2.45	0.80
	Gain on sale of investments (net)	(1.08)	(6.58)
	Gain on investments carried at fair value through profit or loss (net)	(12.73)	(6.50)
	Unrealised foreign exchange loss	0.95	0.65
	Operating profit before working capital changes	271.21	354.17
	Movement in working capital		
	Inventories	66.21	(345.92)
	Trade receivable	95.16	(161.77)
	Other financial assets	(24.02)	1.75
	Other assets	28.54	(115,13)
	Trade payables	(53.78)	90.70
	Other financial liabilities	(17.36)	(25.34)
	Other liabilities and provisions	3.37	6.30
	Cash from / (used in) operating activities post working capital changes	369.33	(195.24)
	Income tax paid (net)	(74.15)	(76.84)
	Net cash from / (used in) operating activities (A)	295.18	(272.08)
	()		
E	Cash flows from Investing activities		
	Purchase of property, plant and equipment (including capital advances)	(96.48)	(78.09)
	Sale of property, plant and equipment	1.39	5.02
	Purchase of intangible assets	(8.64)	(7.12)
	Investment in joint venture	-	(2.40)
	Proceeds on maturity of current investment (net)	1.29	72.0 5
	Bank deposit (having original maturity of more than 3 months)	1.56	23.10
	Interest received	16.04	14.28
	Net cash (used in) / from in investing activities (B)	(84.84)	26.84
,	Cash flows from financing activities		
٠	Repayment of long term borrowings	(7.70)	(29.89)
	Proceeds/(repayment) from short term borrowings (net)	(190.64)	191.13
	Interest paid	(8.27)	(4.29)
	Repayment of lease liability	(1.50)	(4.20)
	Dividend and tax thereon paid	(26.02)	(22.82)
	Net cash (used in) / from financing activities (C)	(234.13)	134.13
	Mar east freed till) tigtil titatieniñ dentanes (e)		
	Decrease in cash and cash equivalents (A+B+C)	(23.79)	(111.11)
	Cash and cash equivalents at the beginning of the period	93.05	154.13
	Exchange difference on translation of foreign currency cash and cash equivalents	(0.62)	0.36
	Cash and cash equivalents at the end of the period	68.64	43.38





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Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Escorts Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Escorts Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), its associate and joint ventures (refer Annexure 1 for the list of subsidiaries, associate and joint ventures included in the Statement) for the quarter ended 30 September 2019 and the consolidated year to date results for the period 1 April 2019 to 30 September 2019, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the Securities and Exchange Board of India ('SEBI') from time to time. Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended 30 September 2018 and the corresponding period from 1 April 2018 to 30 September 2018, as reported in the Statement have been approved by the Holding Company's Board of Directors, but have not been subjected to audit or review.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), SEBI Circular CIR/CFD/FAC/62/2016 dated 5 July 2016 (hereinafter referred to as 'the SEBI Circular), and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.



3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), to the extent applicable.

- 4. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review report of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, the SEBI Circular and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We did not review the financial results of one subsidiary included in the Statement, whose financial information reflects total assets of ₹ 4.86 crores as at 30 September 2019, and total revenues of ₹ 0.06 crores and ₹ 0.06 crores, total net loss of ₹ 0.05 crores and total net profit of ₹ 0.07 crores, total comprehensive loss of ₹ 0.10 crores and total comprehendsive income of ₹ 0.01 crores, for the quarter and six months period ended on 30 September 2019, respectively, and cash outflows (net) of ₹ 0.01 crores for the period ended 30 September 2019, as considered in the Statement. These financial results have been reviewed by other auditors whose review report has been furnished to us by the management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on the review report of such other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of this matter.

The Statement includes the interim financial information of five subsidiaries, which have not been reviewed/audited by their auditors, whose interim financial information reflect total assets of ₹ 113.16 crores as at 30 September 2019, and total revenues of ₹ 20.46 crores and ₹ 45.60 crores, total net loss of ₹ 2.50 crores and ₹ 2.92 crores, total comprehensive loss of ₹ 2.51 crores and ₹ 3.57 crores, for the quarter and six months period ended on 30 September 2019, respectively, and cash outflows of ₹ 4.23 crores for the period ended 30 September 2019, as considered in the Statement, and have been furnished to us by the Holding Company's management. The Statement also includes the Group's share of net loss after tax of ₹ 0.66 crores and ₹ 0.68 crores and total comprehensive loss of ₹ 0.66 crores and ₹ 0.68 crores for the quarter and six months period ended 30 September 2019, respectively, in respect of one associate and three joint ventures, based on their interim financial information, which have not been reviewed/audited by their auditors, and have been furnished to us by the Holding Company's management. Our conclusion on the Statement, and our report in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), read with SEBI Circular, in so far as it relates to the aforesaid subsidiaries, associate and joint ventures, are based solely on such unreviewed/unaudited interim financial



information. According to the information and explanations given to us by the management, these interim financial information are not material to the Group.

Our conclusion is not modified in respect of this matter.

CHANDION

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

Siddharth Talwar

Partner

Membership No. 512752

UDIN: 19512752 AA AA CP 750

Place: Faridabad

Date: 2 November 2019

Annexure 1

List of entities included in the Statement

Subsidiaries:

- 1. Escorts Securities Limited
- 2. Farmtrac Tractors Europe Sp. Z.o.o.
- 3. Escorts Crop Solutions Limited
- 4. Baba Chadaneswar Agri Services LLP (dissolved on 22 March 2019)
- 5. Pancha Sakha Agri Services LLP (dissolved on 22 March 2019)
- 6. Jay Jagannath Agri Services LLP (dissolved on 22 March 2019)
- 7. Revanpalli Raytu Sangam Agri Services LLP (dissolved on 22 March 2019)
- 8. Haritha Raithu Mithra Agri Services LLP (dissolved on 22 March 2019)
- 9. Escorts Finance Limited
- 10. Escorts Benefit and Welfare Trust
- 11. Escorts Benefit Trust

Associate:

1. Escorts Consumer Credit Limited

Joint venture

- 1. Adico Escorts Agri Equipment Private Limited
- 2. Tadano Escorts India Private Limited
- 3. Escorts Kubota India Private Limited





Escorts Ltd. Q2 Profit up by 1.8% at ₹ 104.6 cr.

- Tractor volumes at 19,750 units
- Construction Equipment 945 units
- EBIDTA at ₹ 126.7 crore
- PAT at ₹ 104.6 crore
- EPS at ₹ 8.75

New Delhi, November 2, 2019: Escorts Limited today reported a standalone profit of ₹ 104.6 crore in quarter ended September 30, 2019, up by 1.8 % as against a profit of ₹ 102.7 crore in the corresponding period last year. Revenue from operations at ₹ 1,323.9 crore in quarter ended September 2019 as against ₹ 1,398.4 crore in the corresponding period last year.

The standalone net profit for the first half year ending September 2019 at ₹ 192.1 crore as against a profit of ₹ 223.4 crore in the corresponding period last fiscal. Revenue from operations at ₹ 2,746.8 crore in first half ended September 2019 as against ₹ 2,909.6 crore in the corresponding period last fiscal.

	Q2 Highlights		
Tractor Volume	-6.1	% 19,750 units	
Construction Volume	-29.0	% 945 units	
Railway Revenue	19.6	% ₹ 126.7 cr.	
Revenue From Operations	-5.3	% ₹ 1,323.9cr.	
EBIDTA	-19.5 -169 t		
Net Profit	1.8°		
	Q2 FY1	9 to Q2 FY20	

H1 Highlights						
>	-10.4%	40,801 units				
>	-24.8%	2,012 units				
2	26.2%	₹ 244.8 cr.				
,	-5.6%	₹ 2,746.8 cr.				
•	-21.6% -199 bps	₹ 269.1 cr. 9.8%				
>	-14.0% -69 bps	₹ 192.1 cr. 7.0%				
	H1 FY19 to	H1 FY20				

ESCORTS LIMITED

Registered Office: 15/5, Mathura Road, Faridabad 121 003, India Tel.: +91-129-2250222 Fax: +91-129-2250009

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Speaking on the results, Chairman and managing Director Mr. Nikhil Nanda said,

"Our new products across business lines, investments in distribution for wider reach & enhanced customer experience with technology upgrades has helped us foray strong in the current industrial pace. Our continuous cost optimization initiatives will offer us additional leverage for stronger revenue, profitability & increased share of market. We will continue to invest in R&D to create value for our customers across domestic and export geographies."

SEGMENT WISE PERFORMANCE

Escorts Agri Machinery

Tractor sales were at 19,750 units in quarter ended September 2019 as against 20,553 units in the corresponding period last fiscal. Segmental revenue came at ₹ 995.6 crore in quarter ended September 2019 as against ₹ 1,043.3 crore in corresponding period last fiscal. This quarter on account of lower volume and unfavourable product mix, EBIT margins now stands at 10.3%.

For first half of current fiscal tractor volumes at 40,801 units as compared to 45,533 units in corresponding period last fiscal. Segmental revenue came at $\stackrel{?}{_{\sim}}$ 2,087.7 crore in half year ended September 2019 as against $\stackrel{?}{_{\sim}}$ 2,220.5 crore in corresponding period last fiscal. EBIT margin for first half of fiscal at 10.6% as compared to 14.4% in the corresponding period last fiscal.

Escorts Construction Equipment

Construction equipment sales volume for the quarter ended September 2019 were 945 machines as against 1,331 machines in corresponding period last fiscal. Segmental revenues came at ₹ 201 crore in quarter ending September 2019 as against ₹ 249.1 crore in corresponding period last fiscal. EBIT margin went up by 195 bps to 2.7% as against 0.7% in corresponding period last fiscal.

For first half of current fiscal construction equipment volumes at 2,012 units as compared to 2,676 units in corresponding period last fiscal. Segmental revenue came at ₹ 413.2 crore in half year ended September 2019 as against ₹ 495.1 crore in corresponding period last fiscal. EBIT margin for first half of fiscal went up by 105 bps to 2.6% as compared to 1.6% in the corresponding period last fiscal.

ESCORTS LIMITED



Railway Products Division

Revenue for the second quarter up by 19.6% at ₹ 126.7 crore as against ₹ 105.9 crore in the corresponding quarter. This quarter we have higher sales from new products and now EBIT margin stands at 19.1 % in quarter ended September'19.

For first half of current fiscal railways products segmental revenue went up by 26.2 % to ₹ 244.8 crore in half year ended September 2019 as against ₹ 194.01 crore in corresponding period last fiscal. EBIT margin for first half of fiscal at 19.5% as compared to 22.4% in the corresponding period last fiscal.

Order book for the division as at end of September'19 is around ₹ 500 crore that will get executed in the next 12~15 months.

The reviewed accounts of the second quarter and First six months ended 30th September 2019 has been approved by the Board of Directors of Escorts Limited.

For further information, kindly contact:

Bharat Madan

Group CFO and Corporate Head

Escorts Ltd.

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