

February 13, 2024

Online intimation/submission

The Secretary BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai-400 001 Security Code: 505200 **The Secretary National Stock Exchange of India Ltd** Exchange Plaza, 5th Floor, Plot No.C/1, G Block, Bandra Kurla Complex, Bandra (E) Mumbai-400 051 <u>Symbol: EICHERMOT</u>

Ref: <u>Regulations 30 and 33 of the SEBI (LODR) Regulations, 2015 - Outcome of the Board</u> <u>Meeting</u>

Subject: <u>Unaudited standalone & consolidated financial results and Limited Review Reports of the</u> <u>Statutory Auditors for the third quarter and period ended December 31, 2023</u>

Dear Sir/Madam,

In compliance with Regulation 30 of the SEBI (LODR) Regulations, 2015, we wish to inform you that the Board of Directors at its Meeting held today i.e. February 13, 2024, have, *inter-alia*, approved the unaudited standalone and consolidated financial results of the Company for the third quarter and period ended December 31, 2023 pursuant to Regulation 33 of the SEBI (LODR) Regulations, 2015.

The copies of the unaudited standalone and consolidated financial results along with Limited Review Reports of the Statutory Auditors are enclosed herewith for your records. The results will be published in the newspapers in terms of Regulation 47(1)(b) of the SEBI (LODR) Regulations, 2015 in due course and will also be placed on the website of the Company.

The meeting of the Board commenced at 10:20 a.m. and concluded at 2:10 p.m.

You are requested to take the same on your records.

Thanking you, For **Eicher Motors Limited**

Atul Sharma Company Secretary

Encl.: As above

S.R. BATLIBOI & CO. LLP

Chartered Accountants

67, Institutional Area Sector 44, Gurugram - 122 003 Haryana, India

Tel: +91 124 681 6000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Eicher Motors Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Eicher Motors Limited (the "Company") for the quarter ended December 31, 2023 and year to date from April 01, 2023 to December 31, 2023 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. Batliboi & Co. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005

per Sanjay Vij Partner Membership No.: 095169 UDIN: 24095169BKFNBS5503 Place: Chennai Date: February 13, 2024

EICHER MOTORS LIMITED

Registered Office : 3rd Floor - Select Citywalk, A-3, District Centre, Saket, New Delhi-110017 Corporate Office: #96, Sector 32, Gurugram - 122 001, Haryana Tel. No (+91-124) 4445070, Email: investors@eichermotors.com, Website: www.eicher.in CIN: L34102DL1982PLC129877

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

Particulars	For the quarter ended			For the nine months ended		For the year ended
	31.12.2023 (Unaudited)	30.09.2023 (Unaudited)	31.12.2022 (Unaudited)	31.12.2023 (Unaudited)	31.12.2022 (Unaudited)	31.03.2023 (Audited)
1. Revenue from operations						
(a) Revenue from contract with customers	3,998.87	3,862.74	3,546.32	11,705.97	10,104.81	13,874.9
(b) Other operating income	55,32	67.97	43.84	180,11	130.48	191.0
Total Revenue from operations	4,054.19	3,930.71	3,590.16	11,886.08	10,235.29	14,066.
2. Other income	249.55	275.96	191.08	860.67	437.29	639.
3. Total Income (1+2)	4,303.74	4,206.67	3,781.24	12,746.75	10,672.58	14,706.
4. Expenses						
(a) Cost of raw material and components consumed	2,032.98	2,274.16	1,953.93	6,523.14	5,918.15	7,812.
(b) Purchase of traded goods	76.32	71.39	67.94	215.82	185.19	252.
(c) Changes in inventories of finished goods, work-in-progress and traded goods	74.82	(254.26)	71.28	(252.51)	(161.50)	64.
(d) Employee benefits expense	285.11	283.16	241.43	839.22	701.41	935.
(e) Finance costs	5.13	4.79	3.58	13.35	9.52	12
(f) Depreciation and amortisation expense	138.07	131.05	130.52	404.32	369.78	512
(g) Other expenses	470.18	458.82	398.73	1,335.51	1,143.34	1,608
Total expenses	3,082.61	2,969.11	2,867.41	9,078.85	8,165.89	11,198
5. Profit before tax (3-4)	1,221.13	1,237.56	913.83	3,667.90	2,506.69	3,508.
6. Tax expense						
(a) Current tax	264.70	263.08	198.12	762.36	583.38	808
(b) Deferred tax	42.70	35.98	35.01	139.43	47.58	77
Total tax expense	307.40	299.06	233.13	901.79	630,96	885
7. Net Profit after tax (5-6)	913.73	938.50	680.70	2,766.11	1,875.73	2,622
8. Other Comprehensive income/(expense), net of taxes						
 (a) Items that may be reclassified to profit or loss 						
Exchange differences on translating foreign operations	19.69	(8.55)	35.63	17.86	3.52	12
Debt instruments through other comprehensive income	0.96	(9.86)	2.01	(4.96)	0.50	3
(b) Items that will not be reclassified to profit or loss						
Re-measurement gains/(losses) on defined benefit plans	0.80	(19.94)	0.19	(23.22)	(6.35)	(6
Total Other Comprehensive income/(expense), net of taxes	21.45	(38.35)	37.83	(10.32)	(2.33)	9
9. Total comprehensive income (7+8)	935.18	900.15	718.53	2,755.79	1,873.40	2,632
10. Paid-up equity share capital (Face value of each equity share - ₹ 1, fully paid-up)	27.38	27.38	27.35	27.38	27.35	27
11. Total Reserves						12,859
12. Earnings Per Share (of ₹ 1 each) on net profit after tax in ₹ (Refer Note 6):						
(a) Basic	33.38	34.29	24.89	101.07	68.60	95
(b) Diluted	33,31	34,23	24.84	100.89	68,48	9

See accompanying notes to the statement of standalone unaudited financial results

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Notes to standalone unaudited financial results:

- The above standalone unaudited financial results for the quarter and nine months period ended December 31, 2023 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at their respective meetings held on February 13, 2024. The results have been subjected to review by the Statutory Auditors of the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, who have issued an unmodified conclusion on the same.
- 2. During the quarter and nine months ended December 31, 2023, 26,040 and 2,93,930 equity shares respectively, of Re.1 each were issued and allotted under Employee Stock Option Plan 2006.
- 3. During the quarter and nine months ended December 31, 2023, the Nominations and Remunerations Committee has approved grant of 12,350 and 1,49,250 restricted stock units respectively of the Company, to certain eligible employees under the Restricted Stock Units Plan, 2019.
- 4. As the Company's business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- 5. The Company appointed Mr. S Madhavan and Mr. Tejpreet S Chopra as Non-Executive Independent Directors of the Company for a term of 5 (five) consecutive years each with effect from September 29, 2023. The appointments have been approved by the shareholders of the Company through postal ballot during the quarter ended December 31, 2023.
- 6. Earnings per share is not annualised for the quarter ended December 31, 2023, September 30, 2023, December 31, 2022 and nine months period ended December 31, 2023 and December 31, 2022.
- 7. The figures for the previous periods/years have been reclassified / regrouped, wherever necessary.

For and on behalf of the Board of Directors

Date: February 13, 2024

Siddhartha Lal Managing Director

S.R. BATLIBOI & CO. LLP

Chartered Accountants

67, Institutional Area Sector 44, Gurugram - 122 003 Haryana, India

Tel: +91 124 681 6000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Eicher Motors Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Eicher Motors Limited (the "Holding Company"), its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and joint ventures for the quarter ended December 31, 2023 and year to date from April 01, 2023 to December 31, 2023 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - a. Royal Enfield North America Limited Subsidiary
 - b. Royal Enfield Canada Limited Subsidiary
 - c. Royal Enfield Brasil Comercio De Motocicletas Ltda Subsidiary
 - d. Royal Enfield (Thailand) Limited Subsidiary
 - e. Royal Enfield UK Limited Subsidiary
 - f. VE Commercial Vehicles Limited Joint Venture
 - g. VECV Lanka (Private) Limited Subsidiary of Joint Venture
 - h. VECV South Africa (Pty) Limited Subsidiary of Joint Venture
 - i. Eicher Polaris Private Limited Joint Venture
 - j. VE Electro Mobility Limited Subsidiary of Joint Venture
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued

S.R. BATLIBOI & CO. LLP

Chartered Accountants

thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

- 6. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
 - one subsidiary, whose unaudited interim financial results include total revenues of Rs. 97.79 crores and Rs. 283.81 crores, total net profit/(loss) after tax of Rs. (8.34) crores and Rs. 9.17 crores, total comprehensive income/(loss) of Rs. (8.34) crores and Rs. 9.17 crores, for the quarter ended December 31, 2023 and the period ended on that date respectively, as considered in the Statement which has been reviewed by its independent auditors.

The independent auditor's reports on interim financial results of this entity has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of this subsidiary is based solely on the report of such auditor and procedures performed by us as stated in paragraph 3 above.

- 7. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of:
 - two subsidiaries, whose interim financial results and other financial information reflect total revenues of Rs. 38.82 crores and Rs. 114.87 crores, total net loss after tax of Rs. 1.23 crores and Rs. 3.62 crores, total comprehensive loss of Rs. 1.23 crores and Rs. 3.62 crores, for the quarter ended December 31, 2023 and the period ended on that date respectively.
 - one joint venture and three subsidiaries of a joint venture, whose interim financial results includes the Group's share of net profit of Rs. 0.10 crores and Rs. 0.88 crores and Group's share of total comprehensive income of Rs. 0.37 crores and Rs. 0.92 crores for the quarter ended December 31, 2023 and for the period ended on that date respectively.

The unaudited interim financial results and other unaudited financial information of two subsidiaries, one joint venture and three subsidiaries of a joint venture have not been reviewed by their auditors and have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries, joint venture and subsidiaries of a joint venture, is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6 and 7 above is not modified with respect to our reliance on the work done and the reports of the other auditor and the financial results certified by the Management.

For S.R. Batliboi & Co. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005

per Sanjay Vij Partner Membership No.: 095169 UDIN: 24095169BKFNBT5462 Place: Chennai Date: February 13, 2024

EICHER MOTORS LIMITED

Registered Office : 3rd Floor - Select Citywalk, A-3, District Centre, Saket, New Delhi-110017 Corporate Office: #96, Sector 32, Gurugram - 122 001, Haryana Tel. No (+91-124) 4445070, Email: investors@eichermotors.com, Website: www.eicher.in CIN: L34102DL1982PLC129877

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

Particulars	Fo	r the quarter end	ed	For the nine months ended		(₹ in Crore For the year ended	
	31.12.2023 30.09.2023 31.12.2022		31.12.2023 31.12.2022		31.03.2023		
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited
Revenue from opera	tions						
	contract with customers	4,115.60	4,033.00	3,665.23	12,060,67	10,444.46	14,175
(b) Other operating		63.24	81.53	55.77	219.07	193.40	260
Total Revenue from		4,178.84	4,114.53	3,721.00	12,279.74	10,637.86	14,44
Other income	•	253.73	273.78	192.32	770.72	389.60	59
Total Income (1+2)		4,432.57	4,388.31	3,913.32	13,050.46	11,027.46	15,03
Expenses							
(a) Cost of raw mate	erial and components consumed	2,046.73	2,282.40	1,960.77	6,558.87	5,933.61	7,84
(b) Purchase of trad	ed goods	137.38	123.97	113.34	357.95	342.63	43
(c) Changes in inve	ntories of finished goods, work-in-progress and traded goods	73.78	(186.29)	91.40	(211.59)	(182.17)	(6
(d) Employee benef	its expense	309.33	306.11	259.38	908.09	749.79	1,00
(e) Finance costs		12.43	12.68	7,58	35.54	19.86	2
(f) Depreciation and	amortisation expense	147,54	142.54	134.84	432.35	378.18	52
(g) Other expenses		521.35	501.18	438.88	1,468.15	1,284.07	1,78
Total expenses		3,248.54	3,182.59	3,006.19	9,549.36	8,525.97	11,55
Profit before share	of profit / (loss) of Joint venture and tax (3-4)	1,184.03	1,205.72	907.13	3,501.10	2,501.49	3,48
Share of profit / (loss) of Joint venture (VE Commercial Vehicles Limited)	113.85	101.62	63.89	315.91	141.79	31
Profit before tax an	d after share of profit / (loss) of Joint venture (5+6)	1,297.88	1,307.34	971.02	3,817.01	2,643.28	3,79
Tax expense							
(a) Current tax		264,97	260,80	195.00	763.76	595,17	8
(b) Deferred tax		36.94	30.29	35,18	122.69	39.75	
Total tax expense		301.91	291.09	230.18	886.45	634.92	8
Net profit after tax	(7-8)	995.97	1,016.25	740.84	2,930.56	2,008.36	2,9
	e income/(expense) (including share of other comprehensive Joint venture), net of taxes						
(a) Items that may be	reclassified to profit or loss						
Exchange d	ifferences on translating foreign operations	25.71	(11.53)	37.22	21.58	6.82	
Debt instru	nents through other comprehensive income	0.96	(9.86)		(4.96)	0.50	
(b) Items that will no	ot be reclassified to profit or loss						
Re-measure	ment gains/(losses) on defined benefit plans	1.66	(20.86)	(0.49)	(25.33)	(9.03)	
	hensive income / (expense) (including share of other me/(expense) of Joint venture), net of taxes	28.33	(42.25)	38.74	(8.71)	(1.71)	
Total Comprehensi		1,024.30	974.00	779.58	2,921.85	2,006.65	2,9
Profit attributable t	o.						
-Equity holders of the		995.97	1,016.25	740.84	2,930.56	2,008.36	2,9
-Non-controlling inte		-	-	-	-	-	
Other comprehensi	/e income / (expense) attributable to:						
-Equity holders of th		28.33	(42.25)	38.74	(8.71)	(1.71)	l
-Non-controlling inte	rests	-	-	-	-	-	
	e income attributable to:						
-Equity holders of th	e parent/holding	1,024.30	974.00	779.58	2,921.85	2,006.65	2,9
-Non-controlling inte	rests	-	-	-	-	-	
Paid-up equity share	capital (Face value of each equity share - र ी, fully paid-up)	27.38	27.38	27.35	27.38	27.35	
Total Reserves							14,9
	/ P= 1						,.
Earnings Per Share (Refer Note 7):	(of ₹ 1 each) on net profit after tax in ₹						
(a) Basic		36.38	37.13	27.09	107.08	73.45	1
(b) Diluted		36.31	37.06	27.04	106,89	73.32	1

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Notes to consolidated unaudited financial results:

- 1. The above consolidated unaudited financial results have been prepared in accordance with the requirements of Ind AS 110 "Consolidated Financial Statements" and Ind AS 28 "Investment in Associates and Joint ventures", prescribed under Section 133 of the Companies Act, 2013, read with the rules issued thereunder and on the basis of the separate financial results of the Company, its subsidiaries viz., Royal Enfield Brasil Comercio de Motocicletas Ltda, Royal Enfield UK Limited, Royal Enfield (Thailand) Limited, Royal Enfield North America Limited (RENA) (100% subsidiaries of the Company) and Royal Enfield Canada Limited (100% subsidiary of RENA) and jointly controlled entities viz. Eicher Polaris Private Limited (EPPL) and VE Commercial Vehicles Limited (including 100% subsidiaries viz. VECV Lanka (Private) Limited, VECV South Africa (PTY) Limited and VE Electro-Mobility Limited).
- 2. The above consolidated unaudited financial results for the quarter and nine months ended December 31, 2023 were reviewed by the Audit Committee and subsequently approved by the Board of Directors at their respective meetings held on February 13, 2024. The results have been subjected to review by the Statutory Auditors of the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, who have issued an unmodified conclusion on the same.
- 3. During the quarter and nine months ended December 31, 2023, 26,040 and 2,93,930 equity shares respectively, of Re.1 each were issued and allotted under Employee Stock Option Plan 2006.
- 4. During the quarter and nine months ended December 31, 2023, the Nominations and Remunerations Committee has approved grant of 12,350 and 1,49,250 restricted stock units respectively of the Company, to certain eligible employees under the Restricted Stock Units Plan, 2019.
- 5. As the Group's business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- 6. The Company appointed Mr. S Madhavan and Mr. Tejpreet S Chopra as Non-Executive Independent Directors of the Company for a term of 5 (five) consecutive years each with effect from September 29, 2023. The appointments have been approved by the shareholders of the Company through postal ballot during the quarter ended December 31, 2023.
- 7. Earnings per share is not annualised for the quarter ended December 31, 2023, September 30, 2023, December 31, 2022 and nine months ended December 31, 2023 and December 31, 2022.
- 8. The figures for the previous periods/years have been reclassified / regrouped, wherever necessary.

For and on behalf of the Board of Directors

Date: February 13, 2024

Siddhartha Lal Managing Director