Ref: SEC/SE/2022-23 Date: February 2, 2023



To, Corporate Relation Department BSE Ltd. Phiroze Jeejeebhoy Towers Dalal Street, Mumbai- 400001

National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor Plot No. C/1, G Block, Bandra Kurla Complex Bandra (E), Mumbai – 400051

BSE Scrip Code: 500096

NSE Scrip Symbol: DABUR

Sub: <u>Unaudited Financial and Segment-wise Results for the Quarter and Nine Months</u> ended December 31, 2022

Dear Sir/Madam,

In Compliance with Regulations 30, 33 and 52(4) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, (hereinafter referred as 'Listing Regulations'), we are pleased to submit the unaudited Financial and Segment wise results of the Company (Consolidated as well as standalone), for the quarter and nine months ended December 31, 2022 along with Limited Review Reports thereon (Consolidated as well as standalone) issued by Statutory Auditors of the Company.

The above results have been duly approved by the Board of Directors of the Company in its meeting held today i.e. February 2, 2023. The Board meeting commenced at 12.00 P.M. and concluded at <u>3.50</u> P.M.

In terms of Regulation 47 of the Listing Regulations, the extract of consolidated financial results, in the prescribed format, shall be published on February 3, 2023 in all editions of Hindustan Times (English Edition) and Delhi-NCR edition of Hindustan (Hindi daily).

The full format of the consolidated and standalone Financial Results for the quarter and nine months ended December 31, 2022 shall be available on the websites of the Stock Exchanges where equity shares of the Company are listed i.e. <u>www.nseindia.com</u> and <u>www.bseindia.com</u> and on the Company's website at <u>www.dabur.com</u>.

This is for your information and records.

Thanking You,

Yours faithfully, For **Dabur India Limited**

(A K Jain) EVP (Finance) and Company Secretary Encl: as above

DABUR INDIA LIMITED, Punjabi Bhawan, 10, Rouse Avenue, New Delhi-110 002, Tel.: +91 11 71206000 Fax: +91 11 23222051 Regd. Office: 8/3, Asaf Ali Road, New Delhi - 110 002 (India) PAN: AAACD0474C, CIN: L24230DL1975PLC007908, Email: corpcomm@dabur.com, Website: www.dabur.com G. BASU & CO. CHARTERED ACCOUNTANTS BASU HOUSE 1ST FLOOR 3, CHOWRINGHEE APPROACH KOLKATA - 700 072

Independent Auditor's Review Report on Unaudited Consolidated Financial Results for the Quarter and Nine Months ended on 31 December 2022

To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Dabur India Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its joint venture (refer Annexure 1 for the list of subsidiaries and joint venture included in the Statement) for the quarter ended 31 December 2022 and the consolidated year to date results for the period 01 April 2022 to 31 December 2022, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), to the extent applicable.

4. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.



TELEPHONE : 2212-6253, 2212-8016 FAX : 00-91-33-2212 7476 WEBSITE : www.gbasuandcompany.org E-MAIL : s.lahiri@gbasu.in

G. BASU & CO. CHARTERED ACCOUNTANTS BASU HOUSE 1ST FLOOR 3, CHOWRINGHEE APPROACH KOLKATA - 700 072

5. The Statement also includes the Group's share of net loss after tax of ₹ 0.76 crores and ₹ 1.44 crores, and total comprehensive loss of ₹ 0.76 crores and ₹ 1.44 crores for the quarter and nine months period ended on 31 December 2022 respectively, in respect of a joint venture, based on their interim financial information, which have not been reviewed by their auditor, and have been furnished to us by the Holding Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this joint venture, are based solely on such unreviewed interim financial information. According to the information and explanations given to us by the management, this interim financial information is not material to the Group. Our conclusion is not modified in respect of this matter with respect to our reliance on the financial information certified by the Board of Directors.

For G Basu & Co Chartered Accountants Firm Registration No: 301174E

di

Subroto Lahiri Partner Membership No. 051717

UDIN: 23051717BG

Place: New Delhi Date: 02 February 2023

KOLKATA 6516

TELEPHONE : 2212-6253, 2212-8016 FAX : 00-91-33-2212 7476 WEBSITE : www.gbasuandcompany.org E-MAIL : s.lahiri@gbasu.in

G. BASU & CO. CHARTERED ACCOUNTANTS

Annexure 1

List of entities included in the Statement

Subsidiaries:

H & B Stores Limited, Dermoviva Skin Essentials INC, Dabur International Limited, Naturelle LLC, Dabur Egypt Limited, African Consumer Care Limited, Dabur Nepal Private Limited, Asian Consumer Care Pakistan Private Limited, Asian Consumer Care Private Limited, Hobi Kozmetik, RA Pazarlama, Dabur Lanka Private Limited, Namaste Laboratories LLC, Urban Laboratories International LLC, Hair Rejuvenation & Revitalization Nigeria Limited, Healing Hair Laboratories International LLC, Dabur (UK) Limited, Dabur Consumer Care Private Limited, Dabur Tunisie, Dabur Pakistan Private Limited, Dabur Pars, Dabur South Africa (PTY) Limited, D and A Cosmetics Proprietary Limited, Atlanta Body and Health Products Proprietary Limited and Excel Investments FZE and Herbodynamic India Limited.

Joint venture:

Forum I Aviation Private Limited.



Dabur India Limited

Statement of unaudited consolidated financial results for the quarter and nine months ended 31 December 2022

Dabur

SI.No	Particulars	Quarter ended	Preceding	Corresponding	Nine months	Corresponding	(₹ in crores) Previous year
		(31/12/2022)	quarter ended (30/09/2022)	quarter ended (31/12/2021)	ended (31/12/2022)	nine months ended (31/12/2021)	ended (31/03/2022)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income		1.100				
	Revenue from operations	3,043.17	2,986.49	2,941.75	8,852.09	8,370.87	10,888.68
	Other income	100.84	123.28	96.74	324.67	294.02	393.16
	Total income	3,144.01	3,109.77	3,038.49	9,176.76	8,664.89	11,281.84
2	Expenses						
	Cost of materials consumed (including excise duty)	1,169.59	1,316.57	1,101.15	3,860.14	3,467.73	4,766.12
	Purchases of stock in trade	360.87	288.87	325.76	902.75	773.34	882.12
	Changes in inventories of finished goods, stock-in-trade and work-in- progress	127.70	25.93	92.67	54.75	75.36	(8.55
	Employee benefits expense	290.81	287.56	273.02	848.26	800.88	1,079.95
	Finance costs	18.91	15.06	11.08	46.12	26.85	38.60
	Depreciation and amortisation expense Other expenses	70.89	70.47	63.20	208.96	187.84	252.89
	Advertisement and publicity	179.64	151.80	237.07	488.64	627.61	777.94
	Others	304.68	315.02	284.58	943.27	825.71	1,137.29
	Total expenses	2,523.09	2,471.28	2,388.53	7,352.89	6,785.32	8,926.36
3	Profit before share of loss from joint venture, exceptional items and tax	620.92	638.49	649.96	1,823.87	1,879.57	2,355.48
	Share of loss of joint venture	(0.76)	(0.34)	(0.11)	(1.44)	(0.60)	(1.80
4	Profit before exceptional items and tax	620.16	638.15	649.85	1,822.43	1,878.97	2,353.68
5	Exceptional items		S	- 1 and - 1			85.0
6	Profit before tax	620.16	638.15	649.85	1,822.43	1,878.97	2,268.68
7	Tax expense						
	Current tax	139.43	145.46	142.35	405.73	416.56	442.17
	Deferred tax	4.08	1.83	3.15	8.13	14.45	84.21
8	Net profit for the period/year (A)	476.65	490.86	504.35	1,408.57	1,447.96	1,742.30
9	Other comprehensive income	(0.4.0)	(5.00)	(4.07)	15.40)	(2.40)	45.05
a)	Items that will not be reclassified to profit or loss	(2.14) 0.75	(5.33) 1.86	(1.07) 0.37	(6.43) 2.25	(3.19) 1.11	15.22 (7.55
	Income tax relating to items that will not be reclassified to profit or loss	0.75	1.80	0.57	2.25	1.11	(7.55
b)	Items that will be reclasssified to profit or loss	(69.54)	25.90	(90.54)	(145.46)	(26.65)	(106.9)
	Income tax relating to items that will be reclassified to profit or loss	(3.38)	(3.18)	9.92	26.20	0.86	10.83
				1.25			
10	Total other comprehensive income for the period/year (B)	(74.31)	19.25	(81.32)	(123.44)	(27.87)	(88.42
11	Total comprehensive income for the period/year (A+B)	402.34	510.11	423.03	1,285.13	1,420.09	1,653.8
						1	
	Net profit attributable to:						
	Owners of the holding company	475.94	490.06	503.32	1,406.32	1,445.00	1,739.22
.r.	Non-controlling interest	0.71	0.80	1.03	2.25	2.96	3.08
	Other comprehensive income attributable to:						
	Owners of the holding company	(74.32)	20.91	(80.98)	(120.80)	(27.97)	(89.20
	Non-controlling interest	0.01	(1.66)	(0.34)	(2.64)	0.10	0.78
	Total comprehensive income attributable to:	401.62	510.97	422.34	1,285.52	1,417.03	1,650.02
	Owners of the holding company Non-controlling interest	0.72	(0.86)	0.69	(0.39)	3.06	1,650.02
-							14. A.
12	Paid-up equity share capital (Face value of ₹ 1 each)	177.18	177.18	176.79	177.18	176.79	176.79
13	Other equity					10.00 M	8,204.51
14	Earnings per share (Face value of ₹ 1 each) (not annualised)						
	Basic (₹)	2.69	2.77	2.85	7.94	8.17	9.84
	Diluted (₹)	2.68	2.76	2.84	7.92	8.15	9.81

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Dabur India Limited

Unaudited consolidated segment wise revenue, results, assets and liabilities for the quarter and nine months ended 31 December 2022



SI.No	Particulars	Quarter ended (31/12/2022)	Preceding quarter ended (30/09/2022)	Corresponding quarter ended (31/12/2021)	Nine months ended (31/12/2022)	Corresponding nine months ended (31/12/2021)	Previous year ended (31/03/2022)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment revenue						
	A. Consumer care business	2,618.04	2,410.92	2,543.23	7,164.86	7,098.61	9,193.76
	B. Food business	352.47	499.14	329.00	1,460.39	1,101.38	1,461.28
	C. Retail business	31.62	26.19	27.49	83.48	54.93	77.19
	D. Other segments	31.40	40.78	32.67	114.16	92.70	123.36
	E. Unallocated other operating revenue	9.64	9.46	9.36	29.20	23.25	33.09
	Revenue from operations	3,043.17	2,986.49	2,941.75	8,852.09	8,370.87	10,888.68
2	Segment results						
	A. Consumer care business	609.89	564.27	629.00	1,653.42	1,769.06	2,218.19
	B. Food business	49.45	93.30	50.15	242.48	177.70	228.15
	C. Retail business	0.46	(0.45)	0.03	(0.09)	(3.93)	(3.73)
	D. Other segments	4.04	4.31	2.56	12.91	7.71	9.54
	Sub Total	663.84	661.43	681.74	1,908.72	1,950.54	2,452.15
	Less: Finance costs	18.91	15.06	11.08	46.12	26.85	38.60
	Less: Unallocable expenditure net off unallocable income	24.01	7.88	20.70	38.73	44.12	58.07
	Profit before share of loss from joint venture, exceptional items and	620.92	638.49	649.96	1,823.87	1,879.57	2,355.48
	tax		100 C	1. A. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.			
194	Share of loss of joint venture	(0.76)	(0.34)	(0.11)	(1.44)	(0.60)	(1.80
	Profit before exceptional items and tax	620.16	638.15	649.85	1,822.43	1,878.97	2,353.68
28.18	Exceptional items	-	-01		-	-	85.00
	Profit before tax	620.16	638.15	649.85	1,822.43	1,878.97	2,268.68
1	Less: Tax expenses	143.51	147.29	145.50	413.86	431.01	526.38
	Net profit for the period/year	476.65	490.86	504.35	1,408.57	1,447.96	1,742.30
3	Segment assets	A States					
	A. Consumer care business	5,084.31	5,242.12	4,988.80	5,084.31	4,988.80	4,931.32
	B. Food business	1,349.48	1,298.96	1,029.57	1,349.48	1,029.57	1,068.81
	C. Retail business	102.61	97.48	93.99	102.61	93.99	90.89
	D. Other segments	73.34	73.67	73.44	73.34	73.44	74.24
13000	E. Unallocated	6,622.09	6,032.82	5,823.39	6,622.09	5,823.39	6,119.27
	Total	13,231.83	12,745.05	12,009.19	13,231.83	12,009.19	12,284.53
4	Segment liabilities			100 Mar 100 Mar			
	A. Consumer care business	1,656.59	1,580.11	1,636.18	1,656.59	1,636.18	1,592.65
	B. Food business	521.79	505.20	401.89	521.79	401.89	414.32
	C. Retail business	114.23	107.89	99.62	114.23	99.62	97.93
	D. Other segments	31.28	29.87	23.23	31.28		23.28
	E. Unallocated	2,137.25	1,672.59	1,679.45	2,137.25	1,679.45	1,734.52
1000	Total	4,461.14	3,895.66	3,840.37	4,461.14	3,840.37	3,862.68

Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on consolidated financial results for the quarter and nine months ended 31 December 2022:

Dabur

						(平)	Dabur
Sl.No.	Particulars	Quarter ended (31/12/2022)	Preceding quarter ended (30/09/2022)	Corresponding quarter ended (31/12/2021)	Nine months ended (31/12/2022)	Corresponding nine months ended (31/12/2021)	except ratios) Previous year ended (31/03/2022)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
(a)	Outstanding redeemable preference shares	-	-		-	- (200 -	- 10
(b)	Capital redemption reserve/debenture redemption	-	-			-	-
(c)	reserve Reserves (excluding revaluation reserve)	8,579.80	8,632.77	7,952.29	8,579.80	7,952.29	8,204.51
(d)	Outstanding Debt [Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings +	1,546.60	1,068.11	1,051.42	1,546.60	1,051.42	1,030.10
	Current lease liabilities]						
(e)	Securities premium	520.95	520.95	380.59	520.95	380.59	380.59
(f)	Net worth	8,756.99	8,809.95	8,129.08	8,756.99	8,129.08	8,381.30
(1)	[Equity share capital + Other equity]	0.19	0.12	0.12	0.19	0.13	0.12
(g)	Debt equity ratio [{Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity]	0.18	0.12	0.13	0.18	0.13	0.12
(h)	Long term debt to working capital [{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less current liabilities (excluding current maturities of non- current borrowing and non-current lease liabilities)]	0.45	0.34	0.49	0.45	0.49	0.41
(i)	Total debts to total assets ratio (in %) [{Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets]	11.69%	8.38%	8.76%	11.69%	8.76%	8.39%
(j)	Debt service coverage ratio [Profit before tax, finance costs, depreciation and amortisation expense, exceptional items and Share of loss in Joint venture / {Finance costs + Principal repayment for Non-current borrowings and Non- current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)}]	23.46	32.40	34.92	28.04	37.54	34.50
(k)	Interest service coverage ratio [Profit before tax, finance costs, depreciation and amortisation expense, exceptional items and Share of loss in Joint venture / Finance costs]	37.57	48.09	65.39	45.08	78.01	68.57
(I)	Current ratio [Current assets / Current liabilities]	1.23	1.35	1.25	1.23	1.25	1.30
(m)	Bad debts to account receivable ratio (in %) [Bad debts / Average trade receivables]	0.00%	0.00%	0.00%	0.00%	0.00%	0.09%
(n)	Current liability ratio (in %) [Current liabilities / Total liabilities]	88.45%	86.99%	87.75%	88.45%	87.75%	86.02%
(o)	Debtors turnover #	12.18	12.97	14.03	12.18	14.03	17.90
(p)	[Sale of products / Average trade receivables] Inventory turnover # [Sale of products / Average inventory of finished goods and stock in trade]	14.91	13.18	14.35	14.91	14.35	13.39
(q)	Operating margin (in %) [{Profit before tax, finance cost, depreciation and amortisation expense, exceptional items and Share of loss in Joint venture and other income} / Revenue from operations]	20.04%	20.12%	21.33%	19.82%		20.70%
(r)	Net profit margin (in %) [Profit after tax / Revenue from operations]	15.66%	16.44%	17.14%	15.91%	17.30%	16.00%

Based on TTM (Trailing Twelve Months)

Notes :

- 1 The unaudited standalone financial results of the Company for the quarter and nine months ended 31 December 2022 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 02 February 2023. The statutory auditors have expressed an unmodified opinion in the limited review report on these consolidated financial results.
- 2 The Company has outstanding unsecured non-convertible debentures (NCDs) amounting to ₹ 250.00 crores which will mature on 21 October 2024. The NCDs are listed on National Stock Exchange of India Limited (NSE). The assets cover exceeds 100% of the principal amount of NCDs as at 31 December 2022.
- 3 During the quarter, the Company entered into a share purchase and shareholders agreement to acquire 51% of the equity share capital of M/s Badshah Masala Private Limited and balance 49% to be acquired after a period of five years. The said acquisition, which stands completed on and is effective from 02 January 2023, would be included under Food Segment of the Company.
- 4 Interim dividend of ₹ 2.50 per share (250 % on par value of ₹ 1 each), for the financial year 2022-23 aggregating to ₹ 442.94 crores has been paid during the quarter ended 31 December 2022.
- 5 The key standalone financial information of the Company is given below:

Particulars	Quarter ended (31/12/2022)	Preceding quarter ended (30/09/2022)	Corresponding quarter ended (31/12/2021)	Nine months ended (31/12/2022)	Corresponding nine months ended (31/12/2021)	Previous year ended (31/03/2022)
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue from operations	2,298.26	2,266.88	2,224.43	6,744.87	6,327.16	8,179.50
Profit before tax	522.16	525.64	521.09	1,508.73	1,522.73	1,896.31
Net profit for the period/year	394.34	395.81	393.62	1,140.23	1,141.17	1,432.93
Other comprehensive income	9.73	7.03	(33.36)	(90.44)	(4.91)	(28.03)
Total comprehensive income for the period/year	404.07	402.84	360.26	1,049.79	1,136.26	1,404.90

6 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.

For and on behalf of Board of Directors hit Burman Chairman DIN: 00021963

Place: New Delhi Date: 02 February 2023

G. BASU & CO. CHARTERED ACCOUNTANTS BASU HOUSE 1ST FLOOR 3, CHOWRINGHEE APPROACH KOLKATA - 700 072

Independent Auditor's Review Report on Unaudited Standalone Financial Results for the Quarter and Nine Months ended 31 December 2022

To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Dabur India Limited ('the Company') for the quarter ended 31 December 2022 and the year to date results for the period 01 April 2022 to 31 December 2022, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. The Statement, which is the responsibility of the Company's management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

For G Basu & Co Chartered Accountants Firm Registration No: 38 1945e

Subroto Lahiri Partner Membership No. 051717

UDIN: 23051717 BG YYEU7405

Place: New Delhi Date: 02 February 2023 Dabur India Limited Statement of unaudited standalone financial results for the quarter and nine months ended 31 December 2022

to



							(₹ in crores)
SI.No	Particulars	Quarter ended (31/12/2022)	Preceding quarter ended (30/09/2022)	Corresponding quarter ended (31/12/2021)	Nine months ended (31/12/2022)	Corresponding nine months ended (31/12/2021)	Previous year ended (31/03/2022)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income						
	Revenue from operations	2,298.26	2,266.88	2,224.43	6,744.87	6,327.16	8,179.50
	Other income	85.64	107.57	81.06	277.41	249.38	341.55
	Total income	2,383.90	2,374.45	2,305.49	7,022.28	6,576.54	8,521.05
2	Expenses						
	Cost of materials consumed	775.40	832.48	818.49	2,526.03	2,447.65	3,227.83
	Purchases of stock in trade	345.53	413.82	275.13	1,141.01	899.40	1,177.87
	Changes in inventories of finished goods, stock-in-trade and work-in-progress	146.34	31.41	90.52	106.33	. 10.83	(28.49)
	Employee benefits expense	189.59	184.69	173.91	546.86	500.90	678.71
	Finance costs	12.69	7.92	6.31	27.65	12.09	18.67
	Depreciation and amortisation expense	47.60	46.52	40.38	138.08	119.00	160.39
	Other expenses	1999 - C. 1999 -					
	Advertisement and publicity	146.48	123.26	195.50	400.09	511.63	621.02
	Others	198.11	208.71	184.16	627.50	552.31	768.74
	Total expenses	1,861.74	1,848.81	1,784.40	5,513.55	5,053.81	6,624.74
3	Profit before tax	522.16	525.64	521.09	1,508.73	1,522.73	1,896.31
4	Tax expense		-	1			
	Current tax	124.82	126.83	124.47	360.50	366.53	378.97
	Deferred tax	3.00	3.00	3.00	8.00	15.03	84.41
5	Net profit for the period/year (A)	394.34	395.81	393.62	1,140.23	1,141.17	1,432.93
6	Other comprehensive income						
a)	Items that will not be reclassified to profit or loss	(2.14)	(5.33)	(1.07)	(6.43)	(3.19)	15.16
	Income tax relating to items that will not be reclassified to profit or loss	0.75	1.86	0.37	2.25	1.11	(7.55)
b)	Items that will be reclassified to profit or loss Income tax relating to items that will be reclassified to profit or loss	14.50 (3.38)	13.68 (3.18)	(42.58) 9.92	(112.46) 26.20	(3.69) 0.86	(46.47) 10.83
7	Total other comprehensive income for the period/year (B)	9.73	7.03	(33.36)	(90.44)	(4.91)	(28.03)
8	Total comprehensive income for the period/year (A+B)	404.07	402.84	360.26	1,049.79	1,136.26	1,404.90
9	Paid-up equity share capital (Face value of ₹ 1 each)	177.18	177.18	176.79	177.18	176.79	176.79
10	Other equity						5,687.08
11	Earnings per share (Face value of ₹ 1 each) (not annualised)						
	Basic (₹)	2.23	2.23	2.23	6.44	6.46	8.11
	Diluted (₹)	2.22	2.23	2.22	6.42	6.44	8.08

DS

Dabur India Limited Unaudited standalone segment wise revenue, results, assets and liabilities for the quarter and nine months ended 31 December 2022



SI.No	Particulars	Quarter ended (31/12/2022)	Preceding quarter ended (30/09/2022)	Corresponding quarter ended (31/12/2021)	Nine months ended (31/12/2022)	Corresponding nine months ended (31/12/2021)	Previous year ended (31/03/2022)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment revenue						
	A. Consumer care business	1,945.74	1,783.79	1,889.09	5,318.07	5,226.36	6,719.70
	B. Food business	314.53	435.91	295.72	1,292.93	991.14	1,312.80
	C. Other segments	31.40	40.80	32.67	114.16	92.70	123.36
	D. Unallocated other operating revenue	6.59	6.38	6.95	19.71	16.96	23.64
	Revenue from operations	2,298.26	2,266.88	2,224.43	6,744.87	6,327.16	8,179.50
2	Segment results						
	A. Consumer care business	517.86	463.07	510.83	1,379.22	1,439.89	1,791.91
	B. Food business	35.48	72.48	33.31	178.85	127.47	166.58
	C. Other segments	4.02	4.33	2.56	12.91	7.71	9.52
	Sub Total	557.36	539.88	546.70	1,570.98	1,575.07	1,968.01
	Less: Finance costs	12.69	7.92	6.31	27.65	12.09	18.67
	Less: Unallocable expenditure net off unallocable income	22.51	6.32	19.30	34.60	40.25	53.03
	Profit before tax	522.16	525.64	521.09	1,508.73	1,522.73	1,896.31
	Less: Tax expenses	127.82	129.83	127.47	368.50	381.56	463.38
	Net profit for the period/year	394.34	395.81	393.62	1,140.23	1,141.17	1,432.93
3	Segment assets						
	A. Consumer care business	2,886.26	2,990.11	2,779.42	2,886.26	2,779.42	2,732.28
	B. Food business	592.92	561.86	379.35	592.92	379.35	402.48
	C. Other segments	65.32	64.88	62.66	65.32	62.66	64.77
	D. Unallocated	5,839.23	5,211.96	5,131.84	5,839.23	5,131.84	5,392.47
	Total	9,383.73	8,828.81	8,353.27	9,383.73	8,353.27	8,592.00
4	Segment liabilities			1 A	1		
	A. Consumer care business	1,216.77	1,161.47	1,179.19	1,216.77	1,179.19	1,120.14
	B. Food business	277.10	260.62	207.80	277.10	207.80	202.19
	C. Other segments	31.28	29.87	23.23	31.28	23.23	23.28
	D. Unallocated	1,824.40	1,322.52	1,367.01	1,824.40	1,367.01	1,382.52
	Total	3,349.55	2,774.48	2,777.23	3,349.55	2,777.23	2,728.13

Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on standalone financial results for the quarter and nine months ended 31 December 2022:

and the

Dabur

SI.No	Particulars	Quarter ended	Preceding	Corresponding	Nine months	(₹ in crores, e Corresponding	Previous year
	Particulars	(31/12/2022)	quarter ended (30/09/2022)	quarter ended (31/12/2021)	ended (31/12/2022)	nine months ended (31/12/2021)	ended (31/03/2022)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
(a)	Outstanding redeemable preference shares	_	-	-		-	
	Capital redemption reserve/debenture redemption	-	-	-		-	-
(b)	reserve						
(c)	Reserves (excluding revaluation reserve)	5,857.00	5,877.15	5,399.23	5,857.00	5,399.23	5,687.08
. /	Outstanding Debt	1,036.13	502.29	599.93	1,036.13	599.93	560.18
(d)	[Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities]						
(e)	Securities premium	520.95	520.95	380.59	520.95	380.59	380.59
	Net worth	6,034.18	6,054.33	5,576.02	6,034.18	5,576.02	5,863.87
(f)	[Equity share capital + Other equity]			Sec. 1			
	Debt equity ratio	0.17	0.08	0.11	0.17	0.11	0.10
(g)	[{Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity]					1	
	Long term debt to working capital	1.90	1.09	(5.83)	1.90	(5.83)	0.89
(h)	[{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less current liabilities (excluding current maturities of non- current borrowing and non-current lease liabilities)]						
(i)	Total debts to total assets ratio (in %) [{Non-current borrowings (including current maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets]	11.04%	5.69%	7.18%	11.04%	7.18%	6.52%
(j)	Debt service coverage ratio [Profit before tax, finance costs, depreciation and amortisation expense/ {Finance costs + Principal repayment for Non-current borrowings and Non- current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)}]	35.18	49.26	56.61	43.07	64.91	58.08
	Interest service coverage ratio	45.90	73.24	89.98	60.56	136.79	111.16
(k)	[Profit before tax, finance costs, depreciation and amortisation expense / Finance costs]						
(I)	Current ratio [Current assets / Current liabilities]	1.05	1.11	0.98	1.05	0.98	1.14
(m)	Bad debts to account receivable ratio (in %) [Bad debts / Average trade receivables]	0.00%			and the second		0.01%
(n)	Current liability ratio (in %) [Current liabilities / Total liabilities]	88.22%	85.90%	87.42%	a second	87.42%	84.59%
(o)	Debtors turnover # [Sale of products / Average trade receivables]	12.37	13.12	15.64	12.37	15.64	22.04
(p)	Inventory turnover # [Sale of products / Average inventory of finished goods and stock in trade]	16.76	13.76	14.61	16.76	14.61	14.55
(q)	Operating margin (in %) [{Profit before tax, finance cost, depreciation and amortisation expense and other income} / Revenue from operations]	21.62%	20.84%	21.88%	20.71%	22.20%	21.20%
(r)	Net profit margin (in %) [Profit after tax / Revenue from operations]	17.16%	17.46%	17.70%	16.91%	18.04%	17.52%

Based on TTM (Trailing Twelve Months)

V

Notes :

- 1 The unaudited standalone financial results of the Company for the quarter and nine months ended 31 December 2022 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 02 February 2023. The statutory auditors have expressed an unmodified opinion in the limited review report on these standalone financial results.
- 2 The Company has outstanding unsecured non-convertible debentures (NCDs) amounting to ₹ 250.00 crores which will mature on 21 October 2024. The NCDs are listed on National Stock Exchange of India Limited (NSE). The assets cover exceeds 100% of the principal amount of NCDs as at 31 December 2022.
- 3 During the quarter, the Company entered into a share purchase and shareholders agreement to acquire 51% of the equity share capital of M/s Badshah Masala Private Limited and balance 49% to be acquired after a period of five years. The said acquisition, which stands completed on and is effective from 02 January 2023, would be included under Food Segment of the Company.
- 4 Interim dividend of ₹ 2.50 per share (250 % on par value of ₹ 1 each), for the financial year 2022-23 aggregating to ₹ 442.94 crores has been paid during the quarter ended 31 December 2022.
- 5 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.

Mohit Burman Chairman DIN: 00021963

For and on behalf of Board of Directors

Place: New Delhi Date: 02 February 2023