

### **Coromandel International Limited**

'Coromandel House', 1-2-10, Sardar Patel Road, Secunderabad - 500 003, Telangana, India. Tel: 91-40-2784 2034 / 2784 7212 Fax: 91-40-2784 4117

Tel: 91-40-2784 2034 / 2784 7212 Fax: 91-40-278 E-mail: mail@coromandel.murugappa.com

CIN: L24120TG1961PLC000892 Website: www.coromandel.biz

Ref. No.: 2020-21/055

July 24, 2020

National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1 G Block, Bandra Kurla Complex, Bandra (E) Mumbai – 400 051.

Scrip Code: COROMANDEL

BSE Limited Phiroze Jeejeebhoy Towers Mumbai-400001 Scrip Code:506395

Dear Sirs,

Sub: Un-audited Financial Results for the quarter ended June 30, 2020 – Compliance of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the Un-audited Financial Results for the quarter ended June 30, 2020, which was approved by the Board of Directors at their Meeting held today (July 24, 2020).

We also enclose a copy of Auditor's Review Report dated July 24, 2020 issued by M/s. Deloitte Haskins & Sells, Auditors, on the Un-audited Financial Results for the quarter ended June 30, 2020.

The Meeting of the Board of Directors of the Company commenced at 4:50 p.m. and concluded at 06:50 p.m.

We request you to acknowledge and take it on your record.

Thanking you,

Yours faithfully,

For Coromandel International Limited

P Varadarajan

**Company Secretary** 

/CRD



### COROMANDEL INTERNATIONAL LIMITED (CIN No.: I.24120TG1961PLC000892)

Registered Office: 'Coromandel House', 1-2-10, Sardar Patel Road, Secunderabad - 500 003. Statement of Standalone and Consolidated Financial Results for the Quarter ended 30 June 2020

(7 in Crores)

	Particulars	Standalone results				Consolidated results			
SI. No		Unaudited Refer Note		Unaudited	Audited	Unaudited	Refer Note 4	Unaudited	Audited
51. 140		Quarter ended			Year ended	Quarter ended		Year end	
		30 June 2020	31 March 2020	30 June 2019	31 March 2020	30 June 2020	31 March 2020	30 June 2019	31 March 2020
1	Income								
	(a) Revenue from operations	3,212.36	2,853.74	2,132.38	13,117.19	3,213.23	2,869.32	2,130.74	13,136.69
	(b) Other income	9.82	9.84	9.73	37.69	10.69	11.50	9 96	40.04
	Total income	3,222.18	2,863.58	2,142.11	13,154.88	3,223.92	2,880.82	2,140.70	13,176.73
2	Expenses	1 200 10	1 701 72	1,666.25	7.501.74	1 297 70	1,797.00	1 ((( 42	7,501,57
	(a) Cost of materials consumed (b) Purchases of stock-in-trade	1,299.10 610.68	1,791.73 110.26	477.63	7,501.74 1,343.06	1,287.70 622.80	112.96	1,666 43 477 63	1,350.34
	(c) Changes in inventories of finished goods, work-in-	371.13	(47.54)	(719.00)	201.74	370.65	(44.14)	(722.35)	203,70
	process and stock-in-trade	3/1.13	(47.54)	(719.00)	201.74	370.03	(44.14)	(122.33)	203,70
	(d) Employee benefits expense	121.16	115.57	109.77	457.22	121,58	116.87	110 70	461.08
	(e) Finance costs	42.40	43.37	79.62	235,29	43,44	43.43	79 59	235.28
	(f) Depreciation and amortisation expense	41.95	44.86	30.29	157.27	42.11	45.05	30.48	158,01
	(g) Freight and distribution expense	193.46	211.31	198.46	884.40	193.46	211.31	198 46	884.40
	(h) Other expenses	204.20	284.44	204.26	1,002.80	204.55	284.61	204.57	1,004.62
	Total expenses	2,884.08	2,554.00	2,047.28	11.783.52	2,886.29	2,567.09	2,045.51	11,799.00
3	Profit before share of profit/ (loss) of joint ventures and associate (1-2)	338.10	309.58	94.83	1,371.36	337.63	313.73	95.19	1,377.73
4	Share of profit/(loss) of joint ventures and associate					2.55	0.43	(0.15)	0.78
5	Profit before tax (3+4)	338.10	309.58	94.83	1,371.36	340.18	314.16	95.04	1,378.51
6	Tax expense (Refer Note 6)		007.00	7 1100	-,				,
	(a) Current tax	91.72	90.84	39.21	367.56	91.72	91.64	39.29	368.55
	(b) Deferred tax	(1.98)	(12.08)	(6.79)	(55.37)	(2.11)	(11.68)	(6.68)	(55.08)
	Tax expense	89.74	78.76	32.42	312.19	89.61	79.96	32.61	313.47
7	Net Profit after tax (5-6)	248.36	230.82	62.41	1,059.17	250.57	234.20	62.43	1,065.04
8	Non-controlling interest							2	
9	Net Profit after taxes, non-controlling interest and	248.36	230.82	62.41	1,059.17	2 <b>5</b> 0.57	234.20	62.43	1,065.04
10	share of profit/(loss) of joint ventures (7-8)								
10	Other comprehensive income								
	Items that will not be reclassified subsequently to profit or loss		12.71		12.71	2.68	11.41	(1.46)	8,51
	Effect of measuring investments at fair value Actuarial gain/(loss) on defined benefit obligation		3 42		0.86	2.00	3.42	(1 40)	0.86
	Share of other comprehensive income as reported by Joint		., 12		*		(0.01)	-	(0.01
	ventures and associate	7					(614.7)		(671.2)
	Income tax relating to above items		(3.82)	- 1	(4.06)	(0,07)	(3.82)	0.31	(3.62)
	Hems that will be reclassified subsequently to profit or loss		` [		` ′	` 1	` 1		
	Effective portion of gains and loss on designated portion of	7.91	(10.91)	1.06	(11.97)	7.91	(10.91)	1,06	(11.97)
	hedging instruments in a cash flow hedge								
	Income tax relating to items that will be reclassified to profit or	(1.99)	2,75	(0,37)	2.99	(1.99)	2.75	(0.37)	2.99
	loss					(0.02)	1 22	(0.01)	2.10
	Exchange differences on translation of foreign operations	5.00	4.45	0.60	0.53	(0.02) 8.51	1.23	(0.01)	2,10
	Total other comprehensive income/(loss), net of tax	5.92	4.15	0.69	0.53	8.51	4.07	(0.47)	(1.14)
11	Total comprehensive income (9+10)	254.28	234.97	63.10	1,059.70	259.08	238.27	61.96	1,063.90
12	Paid-up equity share capital (Face value ₹1 per equity share)	29.32	29.30	29.26	29.30	29.32	29.30	29.26	29.30
13	Other equity		4,359.74		4,359.74		4,288.40		4,288 40
14	Earnings per share (of ₹1 each) (for the period - not annualised)	1	3,552111		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, <u>=</u> ,, \		,
	- Basic (₹)	8.48	7.89	2.13	36.20	8.55	8.00	2.13	36.40
	- Diluted (1)	8.46	7.84	2.13	36.11	8.53	7.96	2.13	36.31







#### Notes:

- 1 The above financial results are drawn in accordance with the accounting policies consistently followed by the Company.
- These results were reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on 24 July 2020. The Statutory Auditors have carried out a limited review of these financial results for the quarter ended 30 June 2020 and have issued an unmodified conclusion in respect of these results.
- 3 Pursuant to the exercise of stock options by certain employees, the Company has allotted 1,89,670 equity shares during the quarter ended 30 June 2020 (Quarter ended 30 June 2019:28,740) of ₹1 each at the respective exercise price.
- The figures of the quarter ended 31 March 2020 are the balancing figures between the audited figures of the full financial year ended 31 March 2020 and the published year to date figures upto third quarter ended 31 December 2019.
- The Consolidated Results include results of subsidiaries Coromandel Brasil Limitada LLP, Parry America, Inc., Sabero Organics America S.A., Sabero Australia Pty Ltd., Sabero Europe B.V., Sabero Argentina S.A., Coromandel Agronegocios de Mexico, S.A de C.V., Coromandel International (Nigeria) Limited, Liberty Pesticides and Fertilisets Limited, Parry Chemicals Limited, Dare Investments Limited, CFL Mauritius Limited, Coromandel Mali SASU (w.e.f 4 February 2020), Joint venture Companies Coromandel SQM (India) Private Limited and Vanmar Coromandel Agrisolutions Private Limited, and Associate Company Sabero Organics Philippines Asia Inc. The Company along with its subsidiaries is herein-after referred to as the Group.
- 6 The Company had elected to exercise the option permitted under section 115BAA of the Income tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. The full impact of this change relating to Deferred Tax Liabilities (net) as at 31 March 2019 was recognised in the statement of profit and loss and other comprehensive income, during the quarter ended 30 September 2019.
- 7 Pursuant to the requirements of SEBI circular no SEBI/HO/DDHS/DDHS/CIR/P/2019/115 dated 22 October 2019, the Company has listed commercial papers on a recognised stock exchange.

a) The Company has calculated following ratios:

Particulars	As on 30 June 2020	As on 31 March 2020	
i) Debt Equity Ratio (in times)	0.30	0.37	
ii) Debt Service Coverage Ratio (in times)	9.96	7.50	
iii) Interest Service Coverage Ratio (in times)	9.96	7.50	

#### b) Credit Rating:

The Company has credit rating of "CRISIL A1+" and "IND A1+" on short term by CRISIL Limited and India Ratings and Research, respectively, for its Commercial papers at the time of issue.

The above ratios have been computed as under:

#### i) Debt Equity Ratio (in times)

(Long-term and Short-term borrowings including Current maturities of Long-term Borrowings)/(Total Equity)

### ii) Debt Service Coverage Ratio (in times)

(Profit before Depreciation and Amortisation Expense, Finance Costs, Exceptional Items and Tax)/(Finance Costs + Principal Repayment of Long term borrowings)

### iii) Interest Service Coverage Ratio (in times)

(Profit before Depreciation and Amortisation Expense, Finance Costs, Exceptional Items and Tax)/(Finance cost)

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		Standalone				Consolidated				
	Unaudited	Refer Note 4	Unaudited	Audited	Unaudited	Refer Note 4	Unaudited	Audited		
Particulars		Quarter ended			Quarter ended			Year ended		
	30 June 2020	31 March 2020	30 June 2019	31 March 2020	30 June 2020	31 March 2020	30 June 2019	31 March 2020		
Segment revenue										
a. Nutrient and other allied business	2,807.20	2,436 23	1,881.57	11,550.03	2,807.20	2,436.23	1,881.57	11,550.03		
b. Crop protection	419.34	426.44	272.63	1,665.90	420.21	442.02	270.99	1.685.40		
Total	3,226.54	2,862.67	2,154.20	13,215.93	3227.41	2,878.25	2,152.56	13,235.43		
Less: Inter-segment revenue	14.18	8.93	21.82	98.74	14.18	8,93	21.82	98.74		
Income from operations	3,212.36	2,853.74	2,132.38	13,117.19	3,213.23	2,869.32	2,130.74	13,136.69		
Segment results										
a Nutrient and other allied business	369,61	311.96	202.03	1,507.25	369.54	311.87	201.95	1,506.98		
b. Crop protection	54 47	57.15	5.68	216.01	54.24	59.79	5.86	220.29		
Total	424.08	369.11	207.71	1,723.26	423.78	371.66	207.81	1,727.27		
Adjusted for:										
a. Unallocable expense	(53.40)	(26 00)	(42.99)	(154.30)	(53.40)	(26.00)	(42.99)	(154.30)		
b. Finance costs	(42.40)	(43.37)	(79.62)	(235.29)	(43.44)	(43.43)	(79.59)	(235.28)		
c Other income	9.82	9.84	9.73	37.69	10.69	11.50	9.96	40.04		
d. Share in profit/ (loss) of joint ventures and associate					2.55	0.43	(0.15)	0.78		
Profit before tax	338.10	309.58	94.83	1,371.36	340.18	314.16	95.04	1,378.51		

						(₹ in Crores)	
		Standalone	Consolidated				
Particulars	Unaudited	Audited	Unaudited	Unaudited	Audited	Unaudited	
Particulars	As at 30 June 2020	As at 31 March 2020	As at 30 June 2019	As at 30 June 2020	As at 31 March 2020	As at 30 June 2019	
Segment assets							
a. Nutrient and other allied business	7,504.48	7,837.98	9,037.95	7,504.19	7,838.20	9,038.20	
b. Crop protection	1,283.41	1,492.08	1,218,78	1,306.01	1,519.05	1,246.57	
c. Unallocable assets	1.483.97	887.70	829.25	1.395.73	791.52	725.65	
Total assets	10,271.86	10,217.76	11,085.98	10,205.93	10,148.77	11,010.42	
Segment liabilities							
a. Nutrient and other allied business	3,498.76	3,552.29	3,858.12	3,105.82	3,158.28	3,858.26	
b. Crop protection	498.32	450.57	312.15	499.64	453.71	313.34	
c. Unallocable liabilities	1.624 25	1,825.86	3,416.38	2,016.48	2,219.08	3.416.17	
Total liabilities	5,621.33	5,828.72	7,586.65	5,621.94	5,831.07	7,587.77	

Notes on segment information:

a. The Company is focused on two business segments: Nutrient & other allied business and Crop protection. Based on the "management approach" as defined in Ind AS 108 - 'Operating Segments', the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments. The accounting principles used in the preparation of the financial results are consistently applied to record revenue and expenditure in individual segments.

b. Segment result represents the profit before interest and tax earned by each segment without allocation of central administrative costs and other income.

For and on behalf of the Board of Directors

(Tin Crores)

Sameer Goel
Managing Director



Secunderabad 24 July 2020

# Deloitte Haskins & Sels

Chartered Accountants KRB Towers, Plot No.1 to 4 & 4A 1". 2" & 3" Floor Jubilee Enclave, Madhapur Hyderabad - 500 081 Telangana, India

Tel: +91 40 7125 3600 Fax: +91 40 7125 3601

### INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF COROMANDEL INTERNATIONAL LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of COROMANDEL INTERNATIONAL LIMITED ("the Company"), for the quarter ended June 30, 2020 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS Chartered Accountants

(F.R.N. 008072S)

Sumit Trivedi

Partner

(Membership No.209354) UDIN: 20209354AAAAIP8389

Place: Secunderabad Date: July 24, 2020

# Deloitte Haskins & Sells

Chartered Accountants KRB Towers, Plot No.1 to 4 & 4A Th, 28 & MH Floor Jubilee Enclave, Madhapur Hyderabad - 500 081 Telangana, India

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# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF COROMANDEL INTERNATIONAL LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of COROMANDEL INTERNATIONAL LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associate and joint ventures for the quarter ended June 30, 2020 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

Parent: Coromandel International Limited, India.

Subsidiaries: (a) Coromandel Brasil Limitada, LLP, Brazil; (b) Parry America, Inc., USA; (c) Sabero Organics America S.A., Brazil; (d) Sabero Australia Pty Ltd, Australia; (e) Sabero Europe B.V., Netherlands; (f) Sabero Argentina S.A., Argentina; (g) Coromandel Agronegocios de Mexico, S.A de C.V., Mexico; (h) Liberty Pesticides and Fertilisers Limited, India; (i) Parry Chemicals Limited, India; (j) Dare Investments Limited, India; (k) CFL Mauritius Limited, Mauritius; (l) Coromandel International (Nigeria) Limited, Nigeria; and (m) Coromandel Mali SASU, Mali.

Joint Ventures: (a) Coromandel SQM (India) Private Limited, India; and (b) Yanmar Coromandel Agrisolutions Private Limited, India.

Associate: Sabero Organics Philippines Asia Inc, Philippines.

5. Based on our review conducted and procedures performed as stated in paragraph 3 above, and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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## Deloitte Haskins & Sells

6. We did not review the interim financial information / financial results of one subsidiary included in the consolidated unaudited financial results, whose interim financial information / financial results reflect total revenue of ₹ Nil, total net profit after tax of ₹ Nil and total comprehensive income of ₹ 2.60 Crores for the quarter ended June 30, 2020, as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of profit after tax of ₹ 0.26 Crores and total comprehensive income of ₹ 0.26 Crores for the quarter ended June 30, 2020, as considered in the Statement, in respect of one joint venture, whose interim financial information / financial results have not been reviewed by us. These interim financial information / financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary and a joint venture is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated unaudited financial results includes the interim financial information / financial results of twelve subsidiaries which have not been reviewed by their auditors, whose interim financial information / financial results reflect total revenue of ₹ 15.47 Crores, total profit after tax of ₹ 0.05 Crores and total comprehensive income of ₹ 0.05 Crores for the quarter ended June 30, 2020 as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of profit after tax of ₹ 2.28 Crores and total comprehensive income of ₹ 2.28 Crores for the quarter ended June 30, 2020, as considered in the Statement, in respect of an associate and a joint venture, based on their interim financial information / financial results which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information / financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of our reliance on the interim financial information / financial results certified by the Management.

For DELOITTE HASKINS & SELLS Chartered Accountants (F.R.N. 008072S)

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Sumit Trivedi

Partner

(Membership No.209354) UDIN: 20209354AAAAIQ9107

Place: Secunderabad Date: July 24, 2020