

CIN No: L32109MH1995PLC091107

ISO 9001: 2015

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ISO 14001:2015 & ISO 45001:2018

October 27, 2021

To **BSE Limited**PJ Towers,

Dalal Street

Mumbai - 400001

Re: Suyog Telematics Limited (537259)

Sub: Outcome of Board Meeting held on October 27, 2021

Dear Sir/ Madam,

In continuation to our letter dated October 16, 2021 and pursuant to Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 ("Listing Regulations"), we hereby disclose that the Board of Directors of the Company in its meeting held on October 27, 2021, inter-alia, has after reviewed by the Audit committee approved the unaudited Financial Results for the third quarter (Q3) and half year ended September 30, 2021.

The Board Meeting started at 11:00 AM and concluded at 12:00. Noon.

Kindly take this on record.

Thank you

Yours faithfully For Suyog Telematics Limited

Rahul Kapur

**Company Secretary** 

MUMBAI (Reg): 41, Suyog Industrial Estate, 1st Floor, L.B.S. Marg, Vikhroli (W), Mumbai - 400 083. T: 022-2579 5516 / 49719053

LATUR: Suyog Apartment, Behind Deshikendra High School, Signal Camp, Latur - 413 512. Off.: (02382) 243 459 / 243 456

Email: sgl@suyogtelematics.com

Website: www.suyogtelematics.co.in

GST No. 27AAFCS0334P2Z2



### SPML & Associates

Chartered Accountants

Limited Review Report on Unaudited Quarterly Financial Results and Unaudited Year to Date Financial Results Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To The Board of Directors of Suyog Telematics Limited

- We have reviewed the accompanying statement of unaudited financial Results of Suyog Telematics
   Limited ('the Company') for the quarter and the half year ended September 30, 2021 (the
   "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the
   SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### 4. Emphasis of Matter

We draw attention to Note 6(a) to the accompanying financial results, which describe management's assessment of uncertainty relating to the effects of the COVID-19 pandemic on the Company's operations & other related Matters.

We draw attention to Note 6(b) to the accompanying financial results, which describe that Revenue from operation includes income from reimbursement of electricity expense incurred at sites.

We draw attention to Note 6(c) to the accompanying financial results, which describe that Statutory Compliance with respect to GST and TDS is under process for the quarter under review.

We draw attention to Note 6(d) to the accompanying financial results which describe weakness in the Internal control design commensurate with the growing size of its business, to mitigate the risk, enhancement to internal controls is in the process of implementation to address the deficiencies identified in the Internal Control System.

Our opinion is not modified in respect of this matter.

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## SPML & Associates Chartered Accountants

5. Based on our review conducted as stated above, except as stated in para 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: Mumbai

Date: October 27, 2021



For SPML & Associates.

**Chartered Accountants** 

Firm Registration No.136549W

Vikas Asawa

Partner

Membership No.172133

UDIN: 21172133AAAAEW6354



#### SUYOG TELEMATICS LIMITED CIN: L32109MH1995PLC091107

41, Suyog Industrial Estate, LBS Marg, Vikhroli(W), Mumbai - 400 083

Email: investor@suyogtelematics.co.in, Web:www.suyogtelematics.co.in

Statement of Unaudited Standalone Financial Results for the quarter and half year ended September 30, 2021

(Rs. In Lakhs, unless otherwise stated) **Quarter Ended** Half Year Ended Year Ended Sept 30, Sept 30, Sr. No. **Particulars** Sept 30, 2021 Jun 30, 2021 Sept 30, 2021 Mar 31, 2021 2020 2020 (Unaudited) (Audited) 1 Income 3,751.11 3,573.56 3,245.81 7,324.67 6,411.69 13,179.75 a) Revenue from operations Other Income 10.78 21.40 46.18 32.18 88.69 273.19 b) 3,594.97 7,356.85 6,500.38 13,452.94 3,761.89 3,291.99 **Total Income** 2 Expenses 2,459.85 4,009.66 1,165.39 1,164.23 1,131.54 2,329.62 a) Cost of materials consumed 218.18 528.70 429.05 845.06 267.71 260.99 Employee benefit expenses b) **Employee Stock Option** 1,229.24 c) 179.99 185.70 125.63 365.69 241.23 1,038.79 d) Finance costs Depreciation and amortisation expenses 570.48 428.93 207.80 999.41 412.58 1,570.88 e) 110.19 110.77 127.38 220.96 241.16 536.25 f) Other expenses 2,300.04 1,810.53 4,444.37 3,783.87 9,229.89 **Total Expenses** 2,144.32 4,223.05 2,912.49 1,461.84 1,450.65 1,481.46 2.716.51 3 Profit / (Loss) before tax (1-2) Tax (expense) / benefits 4 947.48 384.95 229.72 231.74 460.74 Current tax 155.23 835.58 152.91 78.82 321.63 231.73 510.70 Deferred tax 308.14 308.54 553.37 616.68 971.44 1,783.06 5 1,153.70 1,142.10 928.09 2,295.80 1,745.07 2,439.99 Profit/(loss) for the period/ year (3-4) 6 Other comprehensive income (OCI) (Net of tax) Items that will not be reclassified to profit or loss (12.26)10.20 0.50 4.53 Re-measurement gain/ (losses) on defined benefit plans 6.06 4.15 915.83 2,306.01 1,745.57 1,159.76 1,146.25 2,444.52 7 Total Comprehensive Income for the period (5+6) 1,015.44 1,030.44 1,015.44 1,015.44 Paid-up Equity Share Capital 1,030.44 1,015.44 8 (Face value INR 10 per share) 13,334.68 9 NA NA NA NA NA Other Equity 10 Earning per share (EPS)(not annualised) 11.25 22.39 17.19 24.03 11.25 9.14 1). Basic EPS

11.25

ii). Diluted EPS



11.25



22.39

9.14

17.19

24.03



# SUYOG TELEMATICS LIMITED CIN:L32109MH1995PLC091107 Statement of Assets and Liabilities

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As at September 30, 2021	As at March 31, 2021
18.538.70	15,712.24
	3,920.12
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	1,908.53
020.32	1,908.55
1.00	1.00
	1.00
	2,008.59
	33.58
24,312.64	23,591.97
356.91	277.23
3.070.84	2,682.25
	293.22
	1,607.66
	270.78
	2,631.12
7,587.18	7,762.26
31,899.81	31,354.23
1.030.44	1,015.44
	13,334.68
15,638.95	14,350.12
0.505.45	
100,000,000,000,000,000	2,979.01
2015 10 and 2016 and	3,291.47
	68.53
2,084.90	1,849.73
9,099.98	8,188.74
1,828.46	3,283.16
	3,361.22
	993.91
	490.49
	686.58
7,160.88	8,815.37
31,899.81	31,354.23
	18,538.70 3,498.27 6.91 626.52 1.00 1,625.96 15.27 24,312.64  356.91 3,070.84 478.64 1,681.64 137.99 1,861.15 7,587.18  31,899.81  1,030.44 14,608.51 15,638.95  3,595.17 3,349.30 70.62 2,084.90 9,099.98  1,828.46 3,371.42 974.94 487.60 498.46 7,160.88







## SUYOG TELEMATICS LIMITED CIN:L32109MH1995PLC091107

Unaudited Cash Flow Statement for the quarter and half year ended September 30, 2021.

(Rs. In Lakhs, unless otherwise stated)

		(RS. In Lakins, unless otherwise stated)	
	Particulars	Period ended September 30, 2021	Period ended September 30, 2020
A	Cash flow from/(used in) operating activities		
	Profit before tax	2,912.49	2,716.50
	Adjustment for:		
	Interest expense	368.40	219.84
	Interest income	(7.35)	(88.69)
	Depreciation and amortization	999.41	412.58
	Remeasurement of defined employee benefit plans	13.64	0.67
	Operating profit before working capital changes	4,286.58	3,260.90
	Movement in working capital:		
	(Increase)/decrease in trade receivables	(388.60)	(14.59)
	(Increase)/decrease in other loans	(73.98)	
	(Increase)/decrease in other financial assets	84.21	(68.21)
	(Increase)/decrease in other current assets	788.28	(135.15)
	Increase/(decrease) in trade payable	(1,454.71)	(*)
	Increase/(decrease) in other financial liabilities	47.22	30.42
	Increase/(decrease) in provisions	(0.80)	283.25
	Increase/(decrease) in other current liabilities	(18.97)	(103.25)
	Increase/(decrease) in inventories	(79.69)	26.06
	Cash generated/(used) in operations	3,189.55	2,063.30
	Income tax paid	(573.08)	(364.10)
	Cash generated/(used) in operations	2,616.47	1,699.20
В	Cash flow from/(used) investing activities Purchase of Property, plant and equipment/Capital Expenditure	(2,121.02)	(1,581.13)
	Interest income	7.35	88.69
	(Increase)/decrease in fixed deposit with bank	431.21	(14.47)
	Cash generated/(used) in investing activities	(1,682.46)	(1,506.91)
С	Cash flow from/(used in) financing activities		
	Proceed /(repayment) of borrowings (net)	180.26	(522.71)
	Proceed from ESOP	309.35	(322.71)
	Payment of Lease Liabilities	(869.81)	
	Dividend Paid	(007.01)	(50.77)
	Interest paid	(368.40)	
	Cash generated/(used) in financing activities	(748.60)	(793.32)
	Net increase/(decrease) in cash and cash equivalents  A+B+C	185.42	(601.03)
	Total Cash and cash equivalent at beginning of year	293.22	640.06
	Cash and cash equivalent at end of year	478.64	39.03
	Total Cash and cash equivalent at end of year	478.64	39.03
	Net increase/(decrease) as disclosed above	185.42	(601.03)







#### Notes to Statement of Unaudited Financial Results for the quarter ended and half year ended September 30, 2021

- 1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, this Statement of Unaudited Financial Results for the quarter and half year ended September 30, 2021 (Unaudited Financial Results") of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 27, 2021 and have been subjected to a limited review by the Statutory Auditors of the Company.
- 2. The figures for the quarter ended September 30, 2021 are derived figures between the reviewed figures in respect of the period from April 1, 2021 to September 30, 2021 and the reviewed figures for the quarter ended June 30, 2021.
- 3. The Unaudited Financial Results of the Company have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards (Ind AS") as prescribed under section 133 of the Companies Act 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended and SEBI Circular No.CIR/CFD/CMD 1/44/2019 dated March 29, 2019.
- 4. The new Code on Social Security, 2020 has been enacted, which would impact the contributions by the Company towards Provident Fund and Gratuity, The effective date from which the changes are applicable is yet to be notified and the rules are yet to be framed, The Company will complete its evaluation and will give appropriate impact in its financial results in the period in which, the Code becomes effective and the related rules are published.
- 5. As the Company operates in a single operating segment, it did not give rise to different operating segments in accordance with Ind AS 108 Operating Segments
  - a. The Ministry of home affairs vide order No.40-3/2020 dated 24.03.2020 notified telecommunication services among the essential services which continued to operate during lock down in the crisis situation of COVID-19, which has been declared as pandemic by World Health Organisation. The passive infrastructure as well as active telecom operations of the Company's customers are covered under essential services which are actively engaged in fulfilling the surge in demand arising out of the choice exercised by almost all industries to conduct their operations remotely. Hence, the telecom industry is among the businesses that are least impacted due to COVID-19. The Company believes that thus far, there is no significant impact of COVID-19 pandemic on the financial position and performance of the Company. Further, the company is not expecting any significant change in estimates as of now as the company is running its business and operations as usual without any major disruptions. Given the Uncertainties associated with the nature and duration of this pandemic the eventual outcome of the impact of the global health pandemic may be different from those-estimated as on the date of approval of these financial results and the Company will closely monitor any material changes to the economic environment and their Impact on its business in the times to come. Balances in the accounts of trade receivables, trade payables, other current assets and liabilities are subject to confirmation / reconciliation, if any. The management does not expect any material adjustment in respect of the same effecting the financial statements on such reconciliation / adjustments.
  - b. Revenue from operation includes income from reimbursement of electricity expense incurred at sites.
  - c. Statutory Compliance with respect to GST and TDS is under process for the quarter under review.
  - d. Enhancement to internal controls is in the process of implementation to address the deficiencies identified in the Internal Control System.
- The previous periods numbers have been regrouped/ rearranged wherever necessary to confirm the current period presentation.

Date: October 27, 2021

Place: Mumbai

6.

FRN 38548W MUMBAI

(Shivshankar G Lature) Managing Director DIN 02090972