# CENTURY <br> Textiles and Industries <br> Limited 

REGD. OFFICE: "CENTURY BHAVAN", DR. ANNIE BESANT ROAD, WORLI, MUMBAI-400 030. INDIA. TEL.:+91-22-2495 7000 FAX:+91-22-2430 9491,+91-22-2436 1980
E-Mail:ctil.ho@birlacentury.com Website: www.centurytextind.com
CIN-L17120MH1897PLC000163

OUR REE: :H/XII/ 4 40/2020
1 BSE Ltd.
$1^{\text {st }}$ Floor, Phiroze Jeejebhoy
Towers,
Dalal Street, Fort,
Mumbai-400 001
Scrip Code: 500040
2. National Stock Exchange of India Ltd. "Exchange Plaza" 5th floor, Bandra Kurla Complex Bandra (East), Mumbai-400 051. Scrip Code: CENTURYTEX

Dear Sir,
Sub: Unaudited Financial Results for Third Quarter ended $31^{\text {st }}$ December, 2019
Please refer our letter dated $13^{\text {th }}$ January, 2020 and $23^{\text {rd }}$ January, 2020 intimating you about a meeting of the Board of Directors of the Company to be held on $28^{\text {th }}$ January, 2020.

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), we wish to inform you that a meeting of the Board of Directors of the Company was held today at Mumbai at which Unaudited Standalone and Consolidated Financial Results of Third Quarter (October to December) ended 31 ${ }^{\text {st }}$ December, 2019 were placed before the Board and the same have been approved by the Board of Directors of the Company. Copies of such results are enclosed for your reference and record.

Copies of the limited review report by the Auditors of the Company on the aforesaid result are also enclosed for your reference and record.

Further, please note that at the aforesaid meeting the Board has also approved issue of Non-convertible Debentures on private placement basis for Rs. 400 crores (Rupees Four Hundred Crores Only) for general corporate purposes including Long Term Working Capital / Refinancing. Details about the aforesaid will be sent to you in due course.

The meeting commenced at 12.00 noon and concluded at 01:15 P.M.
A copy of the press release on the aforesaid results is also enclosed for your information and record.

Please acknowledge the receipt.
Thanking you,
Yours faithfully,
For Century Textiles and Industries Ltd.



SBEC\&COLLP mLUMBAI

Notes:

1. The above standalone financial results have been reviewed and recommended for adoption by the Audit Committee to the Board of Directors and have been approved by the Board at its meeting held on January 28, 2020. The standalone financial resulls for the quarter ended December 31, 2019 have been subjected to limited review by the Company's statuton auditors.
2. Other operating income for the year ended March 31,2019 includes Rs. 71.24 crores on account of credit of duty paid on fulfiment of export obligation by utilizing prior year exports of other divisions based on endorsements received from Director General of Foreign Trade. Further provision towards interest on such obligation amounting to Rs. 56.48 crores has been written back and included in Other Income for the year ended March 31, 2019. Other operating income for the nine months ended December 31, 2018 and for the year ended March 31, 2019 includes gain on sale of Transferable
Development Rights (TDR) amounting to Rs. 160.16 crores.
3. The Scheme of Demerger between the Company and UlltraTech Cement Limited ("Resulting Company") and their respective shareholders and creditors ("Scheme") was approved by the Nationa Company Law Tribunal ('NCLT') on July 3, 2019 and on completion of all conditions precedent, as specified in the Scheme, the Scheme became effective on October 1, 2019. Pursuant to the Scheme becoming effective, the Cement Business Division is demerged from the Company and transferred to and vested in the Resulting Company with effect from May 20, 2018 i.e. the Appointed Date,

As per the clarfication issued by Ministry of Corporate Affairs vide Circular no. $09 / 2019$ dated August 21,2019 ('MCA Circular), the Appointed Date identified under the Scheme shall also be deemed to be the date of transfer of control for the purpose of conforming to accounting standards. Accordingly, the Company has recognized the effect of the demerger on May 19,2018 and debited the fair value earnings in the Statement of Changes in Equity as dividend distribution. The difference in the fair value and carrying value of Cement Business Division as at May 19,2018 amounting to Rs. $5,593.46$ crores is recognized as gain on demerger of Cement Business Division in the statement of profit and loss account. The operations of Cement Business Division were classified as discontinued operations until May 19, 2018.

The impact of above restatement on previous period figures is as follows:

| Particulars | Quarter ended December 31, 2018 <br> (Unaudited) | Nine months ended December 31, 2018 (Unaudited) | Year ended <br> March 31, 2019 <br> Audited |
| :---: | :---: | :---: | :---: |
| Revenue - increase//decrease) |  | 2.16 | 3.03 |
| Other income - increase/(decrease) | 2.43 | 7.13 | 10.11 |
| Interest expense - (increase /decrease | 0.18 | 1.25) | (5.66) |
| Tax expense of continuing operations - (increasel/decrease | (0.90) | (2.65) | (2.61) |
| Profit before tax of discontinued operations - increasel/decrease) | (76.56) | 5.427 .43 | 5.280.13 |
| Tax expense of discontinued operations - - increase/decrease | 26.67 | 57.80 | 109.49 |
| Proft after tax - increase//decrease) | (48.18) | 5,490.62 | 5.394.49 |
| OCI before tax of discontinued operations - increase/(decrease) |  |  | (8.00) |
| Tax expense of OCl of discontinued operations - increase)/decrease |  |  | 2.80 |
| Total Comprehensive income - increase//decrease) | (48.18) | 5,490.62 | 5.389.29 |
| Earninqs per share (EPS) |  |  |  |
| EPS from continuing operations - increase/(decrease) | 0.15 | 0.48 | 0.44 |
| EPS from discontinued operations - increase/(decrease) | (4.47) | 491.09 | 482.55 |
| EPS from total oderations - increase//decrease) | 4.32 | 491.57 | 482.99 |
|  |  |  |  |

4. Pursuant to the enactment of the Taxation Law (Amendment) Act, 2019 which is effective from April 1, 2019, domestic companies have the option to pay income tax at $22 \%$ plus applicable surcharge and cess (new tax regime) subject to centain conditions. Based on the Companys assessment of the expected year of transition to the new tax regime, the Company has remeasured the deferred tax liabilities at the newly enacted tax rate and has written back an amount of Rs. 137 crores during the quarter ended September 30,2019 and nine months ended December 31, 2019.
5. The Company has adopted Ind AS 116 'Leases' using modified retrospective approach under which cumulative effect of initial application is recognized as at April 1,2019 . On adoption of ind $A S 116$, the Company has recognized 'Right of Use' assets amounting to Rs. 13.36 crores (including reclassification of Lease prepayments from other assets amounting to Rs. 8.27 crores) and 'Lease Liabilities'
amounting to Rs. 16.28 crores (including reclassification of finance lease obligation from borrowings amounting to Rs.12.21 crores) as at April 1 , 2019. There is no impact of the same on retained amounting to Rs. 16.28 crores (including reclassification of finance lease obligation from borrowings amounting to Rs. 12.21
eearnings as at April 1,2019 and no significant impact on the results for the quarter and nine months ended December 31,2019 .
6. The Company is organised into business divisions based on its products and services and has five reportable segments, as follows
(a) "Textiles" include Yarn, Fabric, Viscose Filament Yarn and Tyre Yarn (Yarn and Denim included in Discontinued Operations)
(b) "Cement" includes Cement and Clinker (Included in Discontinued operations) (Refer Note 3)
(d) "Real Estate" includes Leased Properties and livestment properties of the Company.

Place :- Mumbai


Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

## Review Report to <br> The Board of Directors <br> Century Textiles and Industries Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Century Textiles and Industries Limited (the "Company") for the quarter ended December 31, 2019 and year to date from April 01, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.


## S R B C \& CO LLP <br> Chartered Accountants

Century Textiles and Industries Limited
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5. As explained in note 3 of the unaudited financial results, the company has considered the appointed date as the date of transfer of control as per the circular issued by Ministry of Corporate Affairs and consequently recognized the effect of demerger on appointed date as per the Scheme of demerger approved by National Company Law Tribunal. Accordingly, comparative period figures have been restated. Our opinion is not qualified in respect of this matter.

For SRBC \& CO LLP

## Chartered Accountants

ICAI Firm registration number: 324982E/E300003

per Abhishek Agarwal
Partner
Membership No.: 112773
UDIN: 20112773 AAAAAP6076

Mumbai
January 28, 2020

CENTURY TEXTLLES AND industries Lmited
UNAUDITED CONSOLIDATED FINANGIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2018



Notes

1. The above consolidated financial results have been reviewed and recommended for adoption by the Audit Committee to the Board of Directors and have been approved by the Board at its meeting held on January 28,2020 . The standalone financial results for the quarter ended December 31, 2019 have been subjected to limited review by the Company's statutory auditors.

2 Other operating income for the year ended March 31, 2019 includes Rs. 71.24 crores an account of credit of duty paid on fulfilment of export obligation by utilizing prior year exports of other divisions based on endorsements received from Director General of Foreign Trade. Further provision towards interest on such obligation amounting to Rs. 56.48 crores has been written back and included in Other Income for the year ended March 31, 2019. Other operating income for the nine months ended December 31, 2018 and for the year ended March 31, 2019 includes gain on sale of Transferable Development Rights (TDR) amounting to Rs. 160.16 crores.
3. The Scheme of Demerger between the Holding Company and UitraTech Cement Limited ("Resulting Company") and their respective shareholders and creditors ("Scheme") was approved by the National Company Law Tribunal ('NCLT') on July 3, 2019 and on completion of all conditions precedent, as specified in the Scheme, the Scheme became effective on October 1, 2019 . Pursuant to the Scheme becoming effective, the Cement Business Division is demerged from the Holding Company and transferred to and vested in the Resulting Company with effect from May 20,2018 i.e. the Appointed Date.

As per the clarification issued by Ministry of Corporate Affairs vide Circular no. 09/2019 dated August 21, 2019 ('MCA Circular'), the Appointed Date identified under the Scheme shall also be deemed to be the date of transfer of control for the purpose of conforming to accounting standards. Accordingly, the Holding Company has recognized the effect of the demerger on May 19,2018 and debited the fair value as at May 19, 2018 of Demerged Undertaking i.e. fair value of shares of Resulting Company to be distributed to the shareholder of the Holding Company, amounting to Rs. $5,388.28$ crores to the retained earnings in the Statement of Changes in Equity as dividend distribution. The difference in the fair value and carrying value of Cement Business Division as at May 19,2018 amounting to Rs. $5,593.46$ crores is recognized as gain on demerger of Cement Business Division in the statement of profit and loss account. The operations of Cement Business Division were classified as discontinued operations until May 19 , 2018.

The impact of above restatement on previous period figures is as follows:

|  | (Rs in Crores) |
| :---: | :---: |
| Particulars | Year ended March 31, 2019 <br> (Audited) |
| Revenue - increase/(decrease) | 3.03 |
| Other income - increase//decrease) | 10.11 |
| Interest expense - (increase)/decrease | (5.66) |
| Tax expense of continuing operations - (increase)/decrease | (2.61) |
| Profit before tax of discontinued operations - increase/(decrease) | 5,280.13 |
| Tax expense of discontinued operations - (increase)/decrease | 109.49 |
| Profit after tax - increase/(decrease) | 5,394.49 |
| OCl before tax of discontinued operations - increase/(decrease) | (8.00) |
| Tax expense of OCI of discontinued operations - increase)/decrease | 2.80 |
| Total Comprehensive income - increase/(decrease) | 5,389.29 |
| Earnings per share (EPS) |  |
| EPS from continuing operations - increase/(decrease) | 0.44 |
| EPS from discontinued operations - increase/(decrease) | 482.55 |
| EPS from total operations - increase//decrease) | 482.99 |
| Impact on other equity - increase/(decrease) |  |
|  | 0.94 |


4. Pursuant to the enactment of the Taxation Law (Amendment) Act, 2019 which is effective from April 1, 2019, domestic companies have the option to pay income tax at $22 \%$ plus applicable surcharge and cess ('new tax regime') subject to certain conditions. Based on the Group's assessment of the expected year of transition to the new tax regime, the Group has remeasured the deferred tax liabilities at the newly enacted tax rate and has written back an amount of Rs. 137 crores during the quarter ended September 30, 2019 and nine months ended December $31,2019$.
5. The Group has adopted Ind AS 116 'Leases' using modified retrospective approach under which cumulative effect of initial application is recognized as at April 1 , 2019. On adoption of Ind AS 116 , the Group has recognized 'Right of Use' assets amounting to Rs. 13.36 crores (including reclassification of Lease prepayments from other assets amounting to Rs. 8.27 crores) and 'Lease Liabilities' amounting to Rs. 16.28 crores (including reclassification of finance lease obligation from borrowings amounting to Rs. 12.21 crores) as at April 1, 2019. There is no impact of the same on retained earnings as at April 1,2019 and no significant impact on the results for the quarter and nine months ended December 31, 2019.
6. Key Standalone financial information:
(Rs in Crores)

| Particulars | Quarter Ended |  |  | Nine Months Ended |  | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2019 | 30.09.2019 | $\begin{gathered} 31.12 .2018 \\ \text { Restated } \\ \text { (Refer Note 3) } \end{gathered}$ | 31.12.2019 | $31.12 .2018$ Restated (Refer Note 3) | $\begin{gathered} \text { 31.03.2019 } \\ \text { Restated } \\ \text { (Refer Note 3) } \end{gathered}$ |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Total Income | 889.15 | 887.73 | 959.64 | 2,661.62 | 3,040.84 | 4,053.23 |
| Net Profit before tax from continuing operations | 98.07 | 105.93 | 139.47 | 331.43 | 536.18 | 778.78 |
| Net Profit after tax from continuing operations | 63.07 | 206.17 | 90.19 | 351.43 | 358.89 | 511.87 |
| Net Profit before tax from discontinued operations | (8.63) | (7.18) | (6.30) | (23.16) | 5,580.74 | 5,546.90 |
| Net Profit after tax from discontinued operations | (5.63) | (4.64) | (4.10) | (15.06) | 5,585.18 | 5,563.69 |

7. The Group is organised into business divisions based on its products and services and has five reportable segments, as follows:
(a) "Textiles" include Yarn, Fabric, Viscose Filament Yarn and Tyre Yarn (Yarn and Denim included in Discontinued Operations)
(b) "Cement" includes Cement and Clinker (Included in Discontinued operations) (Refer Note 3)
(c) "Pulp and Paper" include Pulp, Writing \& Printing paper, Tissue paper and Multilayer packaging board
(d) "Real Estate" includes Leased Properties and Investment properties of the Group.
(e) "Others" include Salt works and Chemicals

Place :- Mumbai
Date :- 28.01.2020

## ByOrder of the Board

For Centory Textiles and Industries Ltd


The financial results of the company would be available for perusal on the company's website viz. www.centurytextind.com and also on websites of BSE Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com


# Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Requlation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended 

Review Report to<br>The Board of Directors<br>Century Textiles and Industries Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Century Textiles and Industries Limited (the "Parent Company") and its subsidiaries (the Parent Company and its subsidiaries together referred to as "the Group") for the quarter ended December 31, 2019 and year to date from April 01, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Parent Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Parent Company's Management and approved by the Parent Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might.be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation $33(8)$ of the Listing Regulations, to the extent applicable.
4. The Statement includes the results of the following subsidiaries:
a) Birla Estates Private Limited
b) Avarna Projects LLP (Subsidiary of Birla Estates Private Limited)
c) Birla Tisya LI.P (Subsidiary of Birla Estates Private Limited)
d) Birla Century Exports Private Limited
e) Birla Century International LLC (Subsidiary of Birla Century Exports Private Limited)


SR BC \& CO LLD<br>Chartered Accountants

Century Textiles and Industries Limited
Page 2 of 2
5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. As explained in note 3 of the unaudited consolidated financial results, the Parent Company has considered the appointed date as the date of transfer of control as per the circular issued by Ministry of Corporate Affairs and consequently recognized the effect of demerger on appointed date as per the Scheme of demerger approved by National Company Law Tribunal. Accordingly, comparative period figures have been restated. Our conclusion is not qualified in respect of this matter.

For SR BC \& CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003


Mumbai
January 28, 2020

## Key Highlights of Q3 FY20

* Real Estate business is progressing very well and is set to launch its $3^{\text {rd }}$ residential project in in Q4 FY20. The first two launches have received a robust response.
* Paper Business continues to operate at 104\% capacity utilisation in Q3 FY 20.
* Textiles business is operating at 95\% Capacity in Q3 FY 20. Sales were up in Q3 by 3\% compared to Q3 FY19.
* Company is comfortably placed on Debt EBIDTA ratio at 2.16.

Century Textiles and Industries Limited today announced its financial result for the quarter ended December 31, 2019.

Financial Summary - Q3 and FY20 (ended 31/12/2019)
(Rs. Crores)

|  | Standalone |  |  |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Q3 '20 | Q3 '19 | 9 Months '20 | 9 Months '19 \# | $\begin{aligned} & 9 \text { Months } \\ & \text { '20 } \\ & \hline \end{aligned}$ | 9 Months '19\# |
|  | (Unaudited) |  |  |  |  |  |
| Net Sales | 854 | 941 | 2562 | 2790 | 2561 | 2790 |
| EBIDTA | 173 | 206 | 543 | 727 | 487 | 725 |
| PAT | 57 | 86 | 336 | 333 | 283 | 331 |

\# 1) To make performance comparable, the figures of 9 Months'19 excludes sales of Rs. 563 Crore, EBIDTA of Rs. 79 Crore and PAT of Rs. 18 Crore generated by Cement business, which was transferred to UltraTech Cement Ltd. on $20^{\text {th }}$ May, 2018.
2) The extraordinary income on demerger of Century's Cement business of Rs. 5593 Crore as recognized in the statement of profit and loss account is not shown in the above table.

## Century Textiles and Industries Limited - Overall Business

Market conditions have impacted revenues in this quarter which are lower by $9 \%$ from Rs. 941 Cr . in Q3 FY19 to Rs. 854 Cr . in the current quarter. EBITDA on standalone basis is lower by $16 \%$ in the current quarter mainly due to sluggish market conditions.

Pulp and paper business which primarily contributes to the revenues and EBITDA of the company, saw a drop in EBIDTA compared to Q3 FY19. This was primarily due to drop in realisations. Revenue \& EBITDA growth over previous quarter was flat.

Sales in this quarter for the textiles business was up as compared to Q3 FY19, however EBIDTA had a drop. This was primarily due to withdrawal of MEIS license, retrospectively from March 2019.

The Company maintains a positive outlook for both paper and textile divisions and is hoping to present better revenues and EBITDA levels in the last quarter of the financial year.

Commenting on the results Mr. JC Laddha MD, Century Textiles and Industries Limited said "While the market has been sluggish our sales have been good and in this quarter we have tapped the e-commerce platform through tie up with Amazon for textiles at US market. Our real estate venture has been progressing well and will soon be launching our third residential project in the coming quarter. The Pulp and Paper division too has been impacted by the global downturn however we are operating at full capacity. We are confident that in the fourth quarter we will see a better all-round performance"

## SEGMENTAL PERFORMANCE

## PULP \& PAPER BUSINESS

- The plant is operating consistently at higher capacity utilisation at $104 \%$ in Q3 FY 20.
- Focused strategy to meet export helped increase volumes in this quarter by $262 \%$ (CY 13,622Mt vs LY $5,202 \mathrm{Mt}$ ) as compared to the same period of last year.
- During the quarter ( Q 3 ), total sales volume marginally decreased by $1.22 \%$ (CY $108,405 \mathrm{Mt}$ vs LY $109,743 \mathrm{Mt}$ ) as compared to Q3 FY19. However, as compared to the last quarter it has increased by $2.0 \%$ (CQ 108,405 Mt vs LQ 106,259 Mt).
- Muted demand in the international as well as domestic market resulted in a drop in realisation by approx. 8-10\% as compared to the same quarter of last year therefore, resulting in lower sales revenue of Rs. 606 Cr., as compared to Rs. 698 Cr . in Q3 FY19.
- However, to a large extent drop in realisation was compensated by drop in the raw material prices and improved operational efficiency, hence, an EBITDA of Rs. 135 Cr . (22.2\%) as compared to Rs. 166 Cr . (23.9\%). Despite market conditions being sluggish a strategy to keep costs in check has helped to minimise the impact.
- Domestic paper and pulp industry is growing at $5 \%$ as against the global growth of the sector which is only at $1.5 \%$. The speciality tissue paper segment is growing at $15 \%$ and is a big opportunity for the business.
- Constant innovation is underway to replace plastic. Biodegradable paper board for cups, food containers and paper bags are a few green products that have been developed.


## REAL ESTATE BUSINESS

- Consolidated real estate revenue and EBITDA for Q3 FY20 stood at Rs. 37 Cr. and Rs. 8.5 Cr. respectively as against Rs. 40 Cr . and Rs. 19 Cr . in the same quarter last fiscal.
- The business has received a very encouraging response from customers despite a downturn in the residential sector for the last few years.
- The Kalyan project in Mumbai, Birla Vanya launched in Q1 FY20 is progressing well on execution fronts with $88 \%$ of the launched inventory already sold till date.
- The recently launched project in Bengaluru, Birla Alokya has also achieved a robust sales performance. Construction has commenced and progress is as per plan.
- Following the two successful launches, BEPL is encouraged to launch its $3^{\text {rd }}$ residential project in Gurugram, NCR with a booking value potential of Rs. 4000 Cr .
- The Company has further signed a Definitive Agreement in Q3 FY20 for its 4th project in Magadi road, Bengaluru.
- The two commercial assets in Worli,-Birla Aurora and Birla Centurion, continue to be operating at almost $100 \%$ occupancy.


## TEXTILES BUSINESS

- The Textile segment registered revenues of Rs. 194 Cr . which is higher by $3 \%$ as compared to Q3 FY19 sales of Rs. 188 Crore.
- During this period, capacity utilization in Q3 was at $95 \%, 2 \%$ higher as compared to Q3 FY19.
- EBIDTA was impacted by Rs. 3 Cr. during the quarter due to withdrawal of MEIS (Merchandise Exports from India Scheme) license. EBITDA for Q3 stood at Rs. 10 Cr . (Q3 FY 19 Rs. 12 Cr.).
- Keeping in mind the long term growth, new initiatives such as E-Commerce was launched during the current quarter in the US through Amazon.
- With an eye on improving EBITDA business plans have been firmed up to increase share in Branded/exports as against trade.
- Textiles have adopted the HIGG index developed by the sustainable apparel coalition which is a suite of tools that enable brands, retailers and facilities of all sizes and at every stage accurately measure and score the Company's sustainability performance.


## Outlook

Given the volatile international geo-political situation, the economic sentiment seems to be that of wait and watch.

With the external environment being uncertain, the Company is focusing on internal strategies to substantially improve operational efficiencies and renewed focus on cost optimisation to secure the margins.

The company has set out an action plan to completely wipe out single use plastic and take a big step towards sustainability making its businesses free of all objectionable single use plastic items.

The company is taking comprehensive steps to build a sustainable business model by focussing on innovation and new value added products which will help in creating value propositions for all the stakeholders.

## About Century Textiles and Industries Limited

Century Textiles and Industries Ltd. (CTIL) is a commercial powerhouse with interests in diverse industries. Currently, the business house is a trendsetter in cotton textile and also has a remarkable presence in Pulp \& Paper and real estate sectors.
CENTURY

## CENTURY PULP AND PAPER - Making deep impressions with paper

The manufacturing unit located in Lalkuan, Uttarakhand, manufactures a wide range of paper products including writing and printing paper, tissue paper and paper board as well as paper \& rayon grade pulp. Over the years, it has augmented its capacities by commissioning a prime-grade tissue paper plant along with three sheet-cutting units across the northern and eastern part of India.

## BIRLA ESTATES - LifeDesigned Spaces

Birla Estates marks CTIL's foray into residential and commercial real estate with the vision to transform the perception of Indian Real Estate sector by delivering an exceptional experience and creating value at every level, for every stakeholder. Our LifeDesigned spaces draw inspiration from and influence the lives we touch. They are meticulously perfected to nurture and enrich lives. Birla Estates will continue to develop land parcels held by the group, apart from entering into strategic tie-ups and alliances across top cities

## Birla Century

## BIRLA CENTURY - About drapes, dreams and dynamism

Birla Century's 100 acre vertically integrated manufacturing facility boasts of the most ES Sophisticated machinery and equipment to produce an array of premium textiles - from suitifes and shirting to fine fabrics and household linen. Innovative finishes such wrinkle-
free, easy care and anti-bacterial are imparted to fabrics through world class automated processing with eco-friendly, non-toxic dyes and chemicals. Its research and development centre equipped with a design studio for continuous innovations in designs and weaves are in tune with the latest international trends. It is the engine that powers Birla Century's endeavour to offer customised solutions to its clients' requirements.

Statements in this "Media Release" describing the company's objectives, projections, estimates, expectations or predictions may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company's operations include global and Indian demand supply conditions, finished goods prices, feed stock availability and prices, cyclical demand and pricing in the company's principal markets, changes in Government regulations, tax regimes, economic developments within India and the countries within which the company conducts business and other factors such as litigation and labour negotiations. The company assume no responsibility to publicly amend, modify or revise any forward-looking statement, on the basis of any subsequent development, information or events, or otherwise.


