## CENTURY

## Textiles and Industries Limited

REGD. OFFICE : "CENTURY BHAVAN", DR. ANNIE BESANT ROAD, WORLI, MUMBAI-400 030. INDIA. TEL.: +91-22-2495 7000 FAX:+91-22-2430 9491, +91-22-2436 1980
E-Mail :ctil.ho@birlacentury.com Website: www.centurytextind.com
CIN-L17120MH1897PLC000163
our ref. SH/XII/2022
Corporate Relationship Department BSE Limited
$1^{\text {st }}$ Floor, Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai - 400001
Scrip Code: 500040 / 959259 / 973812

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th floor,
Bandra-Kurla Complex
Bandra (East), Mumbai - 400051.
Scrip Code: CENTURYTEX

Dear Sir/ Madam,

## Sub: Update on outcome of meeting of Board of Directors of Century Textiles and Industries Limited ('the Company')

Please refer to our Outcome of the Board Meeting dated 25th July, 2022, submitted to you the approved Standalone and Consolidated Unaudited Financial Results of the Company for the quarter ended $30^{\text {th }}$ June, 2022, this is to inform you that while scanning the documents due to oversight one page i.e. page no. 3 of notes to standalone financial results was not scanned and hence not uploaded. Therefore, we are submitting once again the complete set of Standalone and Consolidated Unaudited Financial Results of the Company for your record.

This letter has to be read with the Outcome of the Board Meeting dated 25th July, 2022 submitted today with BSE at 01:01:37 P.M. and NSE at 01:02:37 P.M.

Thanking you,
Yours faithfully
For CENTURY TEXTILES AND INDUSTRIES LIMITED


ATUL K. KEDIA
Company Secretary
Encl: as above

# CENTURY <br> Textiles and Industries <br> Limited 

REGD. OFFICE : "CENTURY BHAVAN", DR. ANNIE BESANT ROAD, WORLI, MUMBAI-400 030. INDIA.
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E-Mail : ctil.ho@birlacentury.com Website: www.centurytextind.com
CIN-L17120MH1897PLC000163
SH/XII/2022
25th July, 2022

Corporate Relationship Department BSE Limited
1st Floor, Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai - 400001
Scrip Code: 500040 / 959259 / 973812

Listing Department
National Stock Exchange of India Limited Exchange Plaza, $5^{\text {th }}$ floor, Bandra-Kurla Complex Bandra (East), Mumbai - 400051.
Scrip Code: CENTURYTEX

Dear Sir/ Madam,
Sub: Outcome of meeting of Board of Directors of Century Textiles and Industries Limited ('the Company')

Ref: Regulations 30, 33, 52 \& 54 of Securities and Exchange Board of India (Listing Obligations \& Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Please refer to our letter dated 15 ${ }^{\text {th }}$ July, 2022, intimating you about meeting of the Board of Directors of the Company to be held on Monday, 25 ${ }^{\text {th }}$ July, 2022.

This is to inform you that the Board at its meeting held today has approved the Standalone and Consolidated Unaudited Financial Results of the Company for the quarter ended $30^{\text {th }}$ June, 2022.

Please find enclosed herewith the following:
a. Unaudited Standalone and Consolidated Financial Results for the first quarter (April to June) ended $30^{\text {th }}$ June, 2022;
b. Limited Review report by the Auditors of the Company;
c. Press release;

The meeting commenced at 12:00 Noon IST and concluded at 12:45 pmisT.
Thanking you,
Yours faithfully
For CENTURY TEXTILES AND INDUSTRIES LIMITED


Company Secretary
Bncl: as above


## Notes :

 meeting held on July 25, 2022.




 year-to-date figures upto December 31, 2021 which were subjected to limited review.

5 The Company is organised into business divisions based on its products and services and has four reportable segments, as follows:
(a) "Textiles" include Yarn, Fabric, Viscose Filament Yam and Tyre Yam (Yarn and Denim included in Discontinued Operations and sold during the previous year)
(b) "Pulp and Paper" include Pulp, Writing \& Printing paper, Tissue paper and Multilayer packaging board.
(c) "Real Estate" includes Residential projects, Leased properties and Investment properties of the Company.
(d) "Others" include Salt works and Chemicals.

Contd


8

6 Additional information pursuant to Regulation 52(4) and Regulation 54(2) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended for the quarter ended 30th June, 2022 (Standalone)

| $\begin{array}{\|l} \hline \mathrm{Sr} . \\ \text { No. } \end{array}$ | Particulars | Quarter Ended |  |  | Year Ended (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Unaudited) | (Audited) (Refer Note 4) | (Unaudited) |  |
|  |  | 30.06.2022 | 31.03.2022 | 30.06.2021 | 31.03.2022 |
| (a) | Debt-Equity ratio (in fimes) DebtiNet Worth [Debt is Long Term Borrowing (current and noncurrent portion), Short Term Borrowing and Lease Liabilities] | 0.30 | 0.31 | 0.35 | 0.31 |
| (b) | Debt Service Coverage Ratio (in times) <br> Earnings before interest, Depreciation and Tax (EBITDA)/ Interest Expense on long term \& short term borrowings, including lease liabilities for the period $\div$ Scheduled Principal repayment of long term borrowings, including lease liabilities during the period | 2.51 | 2.43 | 1.58 | 2.45 |
| (c) | Interest Service Coverage Ratio (in times) Earnings before interest and Tax (EBIT) / Interest Expense for the period | 6.17 | 5.72 | 4.02 | 5.16 |
| (d) | Outstanding redeemable preference shares | - | - | - | - |
| (e) | Capital redemption reserve (Rs in Crores) | 100.00 | 100.00 | 100.00 | 100.00 |
| (f) | Debenture redemption reserve (Rs in Crores) | - | -- | - | - |
| (g) | Net Worth (Rs in Crores) | 3,926.22 | 3,919.09 | 3,740.59 | 3,919.09 |
| (h) | Net profit after tax from continuing \& discontinued operations | 63.09 | 66.70 | 35.94 | 207.33 |
| (i) | Basic and diluted earnings per share - Continuing operations | 5.65 | 5.97 | 3.60 | 17.89 |
| (j) | Basic and diluted earnings per share-Discontinued operations | - | - | (0.38) | 0.68 |
| (k) | Current Ratio (in times) Current Assets / Current Liabilities | 0.90 | 0.88 | 1.26 | 0.88 |
| (1) | Long Term Debt to Working Capital (in times) (Long Term Borrowings (incl. Current Maturities and Lease Liabilities)) / (Current Assets - Current Liabilities) | 2.44 | 2.94 | 1.61 | 2.94 |
| (m) | Bad debts to Accounts Receivable Ratio (\%) (not annualized) Bad debts / Average Accounts Receivable | 0.02\% | 0.23\% | 0.06\% | 0.83\% |
| ( n ) | Current Liability Ratio (in times) Current Liabilities / Total Liabilities | 0.71 | 0.70 | 0.53 | 0.70 |
| (0) | ```Total Debts to Total Assets (in times) &Long term Borrowings + Short Term Borrowings + Current Maturities of Long Term Borrowings + Lease Liabilities)/Total Assets``` | 0.17 | 0.17 | 0.19 | 0.17 |
| (p) | Debtors turnover (in times) (not annualized) Revenue / Average Accounts Receivable | 5.37 | 5.36 | 4.64 | 21.10 |
| (a) | Inventory turnover (in times) (not annualized) <br> Cost of goods sold / Average Inventory (excluding Real Estate inventory) | 1.07 | 1.19 | 0.81 | 4.41 |
| (r) | Operating Margin (\%) Operating Profit / Revenue | 8.87\% | 8.43\% | 6.90\% | 7.74\% |
| (s) | Net Profit Margin (\%) Net Profit / Revenue | 5.31\% | 5.51\% | 4.27\% | 5.02\% |
| (t) | Asset coverage ratio on Secured Redeemable Non Convertible debentures (NCDs) (in times) <br> (Assets pledged for secured NCDs / Outstanding balance of secured NCDs) | 2.60 | 2.54 | 2.85 | 2.54 |



Place: Mumbai
Date : 25.07.2022

By Order of the Board
For Century Textiles and Industries Litd


The financial results of the Company would be available for perusal on the Company's website viz. www.centurytextind.com and also on websites of BSE Ltd. viz. wame.bseindia.com and National Stock Exchange of India Ltd. viz. wow.nseindia.com

Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Century Textiles and Industries Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Century Textiles and Industries Limited (the "Company") for the quarter ended June 30, 2022 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and 52 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S R B C \& CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003


Partner
Membership No.: 049365

UDIN: 22049365 ANNWBL4310


Mumbai
July 25, 2022



## Notes:

1 The above consolidated financial results have been reviewed and recommended for adoption by the Audit Committee to the Board of Directors and have been approved by the Board at its meeting held on July 25 , 2022.
 approved by the shareholders in the Annual General Meeting of the Holding Company held on July 18,2022. The dividend was subsequently paid by the Holding Company on July $21,2022$.
 of the change will be assessed and accounted in the period in which said Code becomes effective and the rules framed thereunder are published.
 2021 which were subjected to limited review.

5 Key Standatone financial information:

|  | (Rs in Crores) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Quarter Ended |  |  | Year Ended |
|  | 30.06.2022 | 31.03.2022 | 30.06.2021 | 31.03.2022 |
|  | (Unaudited) | (Audited) (Reper Note 4) | (Unaudited) | (Audited) |
| Total Income | 1,198.27 | 1,223.11 | 857.92 | 4,196.98 |
| Net Profit / (Loss) before tax from continuing operations | 97.04 | 95.21 | 62.15 | 301.65 |
| Net Profit / (Loss) after tax from continuing operations | 63.09 | 66.70 | 40.18 | 199.79 |
| Not Profit / (Loss) before tax from discontinued operations | . | . | (6.56) | 10.59 |
| Net Profit / (Loss) after lax from discontinued operations | " | $\cdots$ | (4.24) | 7.54 |

6 The Group is organised into business divisions based on its products and services and has four reportable segments, as follows:
(a) "Texilles" include Yarn, Fabric, Viscose Filament Yarn and Tyre Yarn (Yarn and Denim included in Discontinued Operations and sold during the previous year)
(b) "Pulp and Paper" include Pulp, Writing \& Printing paper, Tissue paper and Muliliayer packaging board.
(c) "Real Estate" includes Residential projects, Leased properties and Investment properties of the Group.
(d) "Others" include Sall works and Chemicals.

7 Additional information pursuant to Regulation S2(4) and Regulation 64(2) of Securities and Exchange Seard of India (Listing Opligations and Disclosure Reguirements) Regulations: 2015, as amended for the for the quarter ended 30th June, 2022 (Conselidated):

| $\begin{aligned} & \text { Br. } \\ & \text { No. } \end{aligned}$ | Particulars | Quarter Ended |  |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Unaudited) | (Audited) (Refer Note 4) | (Unaudited) | (Audited) |
|  |  | 30.06.2022 | 31.03.2022 | 30.06.2021 | 31.03 .2022 |
| (a) | Debt-Equity ratio (in times) <br> Debt/Net Worth [Debt is Long Term Borrowing (current and noncurrent portion), Short Term Borrowing and Lease Liabilities] | 0.34 | 0.34 | 0.37 | 0.34 |
| (b) | Debt Service Coverage Ratio (in times) <br> Earnings before interest, Depreciation and Tax (EBITDA) \& Interest Expense on long term \& short term borrowings, including lease liabilities for the period + Scheduled Principal repayment of long term borrowings, including lease liabilities during the period | 2.36 | 2.08 | 1.48 | 2.25 |
| (c) | Interest Service Coverage Ratio (in times) <br> Earnings before interest and Tax (EBIT) / Interest Expense for the period | 7.81 | 5.17 | 4.21 | ह. 13 |
| (d) | outstanding redeemable preference shares | - | - | - | - |
| (e) | Capital redemption reserve (Rs in Crores) | 100.00 | 100.00 | 100.00 | 100.00 |
| (5) | Debenture redemption reserve (Rs in Crores) | - | - | - |  |
| (g) | Net Worth (Rs in Crores) | 3,866.29 | 3,876.85 | 3,735.03 | 3,876.85 |
| (h) | Net profit after tax from continuing \& discontinued operations | 45.40 | 84.43 | 21.21 | 161.70 |
| (i) | Basic and diluted eamings per share - Continuing operations | 4.16 | 7.71 | 2.31 | 14.23 |
| (j) | Basic and diluted earnings per share - Discontinued operations | - |  | (0.38) | 0.88 |
| (k) | Current Ratio (in times) Current Assets / Current Liabilities | 1.05 | 1.07 | 1.33 | 1.07 |
| (1) | Long Term Debt to Working Capital (in times) (Long Term Borrowings (incl. Current Maturities and Lease Liabilities)) / (Current Assets. - Current Liabilities) | 1.17 | 1.25 | 1.53 | 1.25 |
| (m) | Bad debts to Accounts Receivable Ratio (\%) (not annualized) Bad debts / Average Accounts Receivable | 0.02\% | 0.23\% | 0.06\% | 0.85\% |
| ( n ) | Current Liability Ratio (in times) Current Liabilities / Total Liabilities | 0.78 | 0.74 | 0.56 | 0.74 |
| (0) | ```Total Debts to Total Assets (in times) {Long term Eorrowings + Short Term Borrowings % Current Maturities of Long Term Borrowings + Lease Liabilitiss) / Total Assets``` | 0.17 | 0.17 | 0.13 | 0.17 |
| (P) | Debtors tuimover (in times) (not annualized) Revenue / Average Accounts Receivable | 5.48 | 5.48 | 4.77 | 21.72 |
| (G) | Inventory tumover (in times) Cost of goods sold / Average Inventory (excl. Real Estate inventory) | 1.06 | 1.18 | 0.81 | 4.35 |
| (r) | Operating Margin (\%) Operating Profit / Revenue | 6.98\% | 5.67\% | 厄.18\% | 5.43\% |
| (s) | Net Profit Margin (\%) Net Profit / Revenue | 3.82\% | 6.97\% | 2.22\% | 3.91\% |
| (t) | Asset coverage ratio on Secured Redsemable Non Convertible debentures (NCDs) (in times) <br> (Assets pledged for secured NCDs / Outstanding balance of secured NCDs) | 2.60 | 2.64 | 2.85 | $2 . \approx 4$ |



Place: Mumbai
Date : 25.07.2022

The financial results of the Company would ce available for perusal on the Company's website viz. Whaw.centurytextind. com and also on websites of BSE Ltd. viz. wasv.bseindia.cem and Nationai Stock Exchange of India Ltd. viz. wavis.nseindia.com

# Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended 

Review Report to<br>The Board of Directors<br>Century Textiles and Industries Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Century Textiles and Industries Limited (the "Holding Company") its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its joint venture for the quarter ended June 30, 2022 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and 52 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.
4. The Statement includes the results of the following entities:
i. Subsidiary companies:
a. Birla Estates Private Limited
b. Avarna Projects LLP (subsidiary of Birla Estates Private Limited)
c. Birla Tisya LLP (subsidiary of Birla Estates Private Limited)
d. Birla Arnaa LLP (subsidiary of Birla Estates Private Limited)
e. Birla Century Exports Private Limited
f. Birla Century International LLC (subsidiary of Birla Century Exports Private Limited)
ii. Joint Venture - Birla Advance Knits Private Limited

Chartered Accountants
5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For SR B C \& CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003

per Ravi Bansal
Partner
Membership No.: 049365

UDIN: 22049365ANNWHW3324
Mumbai
July 25, 2022

# CENTURY <br> Textiles and Industries <br> Limited 

## REGD. OFFICE : "CENTURY BHAVAN", DR. ANNIE BESANT ROAD, WORLI, MUMBAI-400 030. INDIA. <br> TEL.: +91-22-2495 7000 FAX :+91-22-2430 9491,+91-22-2436 1980 <br> E-Mail: ctil.ho@birlacentury.com Website: www.centurytextind.com <br> CIN-L17120MH1897PLC000163

## OUR REF. :

## Key Highlights of Q1 FY23

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* Net sales increase by 41% YoY
& EBITDA rises 22% YoY.
* PAT surges by 78% as compared to Q1 FY22.
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FINANCIAL SUMMARY - (Continuing Operations)
(Rs. Crores)

|  | Standalone |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Q1 '23 | Q1 '22 | Q1 '23 | Q1 ${ }^{\prime} 22$ |
| Net Sales | 1170 | 832 | 1172 | 832 |
| EBITDA | 171 | 137 | 143 | 117 |
| PAT | 63 | 40 | 45 | 25 |

Commenting on the Q1 FY23 results, JC Laddha Managing Director, Century Textiles and Industries Limited (CTIL) said - "The strong quarterly performance is on the back of high operational efficiency and improved market demand. The Pulp and Paper business has performed exceptionally well, especially with increased demand in the paper and tissue segment. The textiles business witnessed impressive growth, mainly supported by good demand for Apparel fabrics. The robust performance of the Real Estate business, on account of strong consumer confidence in the brand and improved demand in the ongoing residential upcycle, also aided the overall business performance in this quarter."

## SEGMENTAL PERFORMANCE

## PULP \& PAPER BUSINESS

- Sales have increased by $49 \%$ to Rs. 857 Cr. in Q1 FY23 as compared to Rs. 577 Cr. in Q1 FY22
- Sales realization has increased by $36 \%$ in Q1 FY23 as compared to same quarter of FY22.
- Substantial increase in EBITDA by $40 \%$ to Rs. 134 Cr. as compared to Rs. 96 Cr. in Q1 FY22.
- Plant achieved overall capacity utilization of $97 \%$. Production in Paper and Tissue segment has increased by $17 \%$ and $14 \%$ respectively as compared to Q1 FY22.


## REAL ESTATE BUSINESS

- Achieved sales (Booking Value) of Rs. 434 Cr. in Q1 FY23 with significant contribution of Birla Niyaara (Worli) Project, which has achieved cumulative sales of about Rs. 1600 Cr. till Q1 FY23.
- A stellar performance in Safety with completion of over 10 million safe man-hours at all underconstruction projects.
- Implemented Robotic Process Automation in Procurement and CRM processes to reduce TAT, errors and improve overall customer experience.


## TEXTILES BUSINESS

- Turnover has increased by 31\% to Rs. 268 Cr. in Q1 FY23 as compared to Rs. 205 Cr. in Q1 FY22.
- Capacity utilisation in Q1 FY23 has increased to $96 \%$ as compared to $80 \%$ in Q1 FY22.
- Fairtrade USA certification completed which will enhance business with international brands.
- Apparel fabrics demand is normal, however, the input cost remained high as cotton prices continue to be at higher level, impacting the margins.


## OUTLOOK

## PULP AND PAPER BUSINESS

Writing \& Printing paper (WPP) market is expected to perform better going ahead. For Board and Tissue segment, demand is expected to increase by end of $\mathbf{Q 2}$ on account of festivities. Considering present domestic and global economic scenario, short to medium term outlook for Indian Paper Industry appears to be optimistic. Single-use plastic ban implemented from Jul 1, 2022, has presented a good opportunity for the paper segment.

## REAL ESTATE BUSINESS

The industry outlook remains positive backed by a residential upcycle buoyed by high absorptionlow inventory scenario, sustained demand momentum and the ongoing consolidation trends. Sustained infrastructure investments, increased connectivity, and better job opportunities is fuelling real estate demand throughout the country. This strong and positive momentum is expected to continue in the Indian real estate market backed by the solid structural foundation, gain in demand and affordable home loan rates.

## TEXTILES BUSINESS

With the success of 'Hill \& Glade', focus would now be on introducing new sub-brands in the retail segment and establishing new business channels in the future. Building on the success of synergistic collaborations (Grasim Chemicals), cost-effective, innovative developments will provide a competitive edge to tackle market uncertainties effectively. Demand is expected to normalize only in the second half of the year, given the uncertain business environment due to high inflation, geopolitical turmoil, and commodity price fluctuations.


