

**Caplin Point Laboratories Limited** 

CORPORATE OFFICE: Ashvich Tower, 3rd Floor,

No.3, Developed Plots Industrial Estate, Perungudi, Chennai – 600096.

Phone: +91 44 24968000 / +91 80127 72888

E-mail: info@caplinpoint.net / Website: www.caplinpoint.net

CIN: L24231TN1990PLC019053

02.11.2018

BSE Limited
Department of Corporate Relationship

1<sup>st</sup> Floor, New Trade Ring, Rotunda Building
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai- 400001
Scrip Code: 524742

By BSE Listing

National Stock Exchange of India Ltd., Department of Corporate Services Exchange Plaza, 5<sup>th</sup> Floor, C-1, Block G,Bandra Kurla Complex, Bandra (E),Mumbai – 400 051 Scrip Code: CAPLIPOINT.

By NEAPS

Dear Sirs,

#### SUB: OUTCOME OF THE BOARD MEETING

The Board of Directors of the Company at their meeting held today approved the Un-audited Financial Results (Consolidated & Standalone) for the quarter/half year ended September 30,2018.

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we herewith enclose:

- 1. Un-audited Financial Results (Consolidated & Standalone) for the quarter/half year ended September 30, 2018.
- 2. Limited Review Report (Consolidated & Standalone ) for the above Un-audited Financial Results
- 3. Press release on the above Un-audited Financial Results

The Board Meeting commenced at 10.25 AM and concluded at 12.30 PM

Thanking You,

Yours Faithfully,

For Caplin Point Laboratories Limited

Company Secretary Enclosure: As above

Regd. Off.: "NARBAVI", No. 3, Lakshmanan Street, T.Nagar, Chennai - 600 017. Tamil Nadu, India. Ph.: +91 44 28156653.
Unit I: No. 85/3, Suthukeny Village, Mannadipet Commune, Puducherry - 605 502. Ph.: 95242 32888 / 95242 32006.

Unit II : No. 19, Chinnapuliyur Village, Sirupuzhalpettai (Post), Gummidipoondi Taluk, Thiruvallur District - 601 201. Ph.: 9445391317.

Unit III : No. 44, 8th Avenue, Domestic Tariff Area, Mahindra World City, Chengalpattu Taluk, Kanchipuram District-603 004.

Unit IV: Survey No. 895 & 897, Guruvarajakandigai, Sirupuzhalpettai (Post), Gummidipoondi Taluk, Thiruvallur District - 601 201. Ph.: 9788459333 / 69333.

it V : Ashvich Tower, 2nd Floor, No. 3, Developed Plots Industrial Estate, Perungudi, Chennai – 600 096. Ph.: +91 44 24968000.

## CAPLIN POINT LABORATORIES LIMITED

Registered Office: "Narbavi", # 3, Lakshmanan Street, T.Nagar, Chennai 600 017

CIN - L24231TN1990PLC019053, Phone Nos.044-28156653,28156905, Fax No.044-28154952, Website - www.caplinpoint.net, email ID-info@caplinpoint.net

#### UNAUDITED (CONSOLIDATED) FINANCIAL RESULTS FOR THE THREE MONTHS AND HAIF YEAR ENDED 30th SEPTEMBER 2018

_	Prepared in complianc	e with the India	n Accounting Stai	ndards (Ind - AS)			
		Three Months ended			Half year ended		Financial Year Ended
	Particulars	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
		(1)	(2)	(3)	(4)	(5)	(6)
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
				INK	n lakhs		
-	Income:	15 504 20	14 (45 00	10 101 10	20 222 20	25 402 22	52.004.20
1	Revenue from operations	15,586.30	14,645.99	13,131.13	30,232.29	25,482.32	53,984.20
11	Other income	701.32	160.93	357.69	862.24	743,90	1,266.52
III	Total Income (I+II)	16,287.61	14,806.92	13,488.82	31,094.53	26,226.22	55,250.72
IV	Expenses:						
	a. Cost of materials consumed	2,300.15	2,364.99	2,405,23	4,665.14	4,430.47	9,021.63
-	b. Purchase of traded goods c. Changes in inventories of musiced goods, stock for trade and work for	4,789.41	4,041.29	3,404.91	8,830.70	6,686.05	15,035,10
		(62.61)	2.99	(99.38)	(59.62)	(54.96)	(238.77)
	d. Employee benefit expenses	1,146.12	1,152.40	1,016.15	2,298.52	1,913.57	3,914.27
	e. Finance cost	1.95	1,22	1.69	3.17	3.30	6.12
	f. Depreciation & Amortisation Expenses	557.84	545,33	445.01	1,103.17	829.46	1,899.50
	g. Other Expenses	1,834.71	1,781,28	1,467.95	3,615.99	2,981.01	6,775.04
	h. Total Expenses	10,567.58	9,889.50	8,641.57	20,457.07	16,788.89	36,412.89
V	Profit before exceptional items and Tax (III-IV)	5,720.04	4,917.42	4,847.25	10,637.46	9,437.33	18,837.83
VI	Exceptional items	15.0			MA		(Z)
VII	Profit Before Tax (V-VI)	5,720.04	4,917.42	4,847.25	10,637.46	9,437.33	18,837.83
VIII	Tax Expenses	-					
	(1) Current Tax	1,146.66	948.55	1,232.32	2,095,21	2,115,95	4,054.91
	(2) Deferred Tax	223.61	229.46	61.25	453.07	135.24	319,42
	Total Tax Expenses	1,370.27	1,178.01	1,293.57	2,548.28	2,251,19	
IX	Net Profit for the period (VII - VIII)	4,349.78	3,739.41	3,553.68	8,089.19	7,186.14	14,463.50
x	Other Comprehensive Income - Net of Income Tax	*					
	A. Items that will not be re-classified to profit or loss	150					
	i) Remeasurements of Defined Benefit Plan	22.84	14.05	4,19	36.89	8.32	76.60
	B. Items that will be re-classified to profit or loss	-					
	<ul> <li>i) Exchange difference in translating the financial statements of foreign operations</li> </ul>	308,86	(10.42)		298,44	Ś	£(
XI	Total Comprehensive Income For The Period (IX + X)	4,681.48	3,743.04	3,557.87	8,424.52	7,198.82	14,540.10
XII	Profit attributable to:						
	Owners of the Company	4,685.97	3,742.90	3,557.17	8,428.88	7,190.50	14,478.77
	Non- controlling interests	(0.87)	(3.49)	(3.49)	(4.36)	(4.36	(15.27)
		4,685.11	3,739.41	3,553.68	8,424.52	7,186.14	14,463.50
XIII	Total Comprehensive Income For The Period attributable to					\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
	Owners of the Company	4,692.04	3,746.53	3,561.36	8,438.58	7,203.18	14,555.37
	Non-controlling interests	(0.87)	(3.49)	(3.49)	(4.36)	(4.36	(15.27)
		4,691.18	3,743.04	3,557.87	8,434.22	7,198.82	14,540.10
XIV	Paid up Equity Share Capital (Face value of share of Rs 2/- each)	1,512.07	1,512.07	1,511.53	1,512,07	1,511.53	1,512,07
xv	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year						34,871.08
XVI	Earnings Per Share (EPS) (Not annualised) based on face value Rs 2/- per Equity share					Shares	
	(a) Basic (in Rupees)	6.21	4.95	4.71	11.16	9.53	175.575
	(b) Diluted (in Rupees)	6.18	4.92	4.69	11.11	9.4	19.10

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# CAPLIN POINT LABORATORIES LIMITED CONSOLIDATED BALANCE SHEET AS AT SEPTEMBER 30, 2018

(All amounts are in ₹ lakhs except share data unless otherwise stated)

Particulars	As at September 30,	As at March 31,
	2018	2018
ASSETS		
(1) Non-Current Assets		
(a) Property, Plant and Equipment	17,820.43	16,741.82
(b) Capital work-in-progress	1,489.87	1,529.12
(c ) Other Intangible assets	237.57	206.51
(d) Financial Assets		
(i) Investments (Refer Note 4)	4,386.99	4,144.88
(ii) Loans	1,074.33	1,123.19
Sub-total-Non current assets	25,009.19	23,745.52
(2) Current Assets		
(a) Inventories	2,668.17	2,845.56
(b) Financial Assets	_,000.17	2,010.00
(i) Investments	6,050.05	522.26
(ii) Trade Receivables	14,852.60	12,588.15
(iii) Cash and Cash equivalents	818.60	6,237.66
(iv) Bank balances other than (iii) above	3,756.44	1,690.20
(iv) Loans (Refer Note 5)	5,769.83	2,384.61
(d ) Other Current Assets	74.40	31.06
Sub-total-Current assets	33,990.09	26,299.50
Total	58,999.28	50,045.02
Equity and Liabilities	00,5551.20	50,010.02
(1)Equity		
Equity Share capital	1,512.07	1,512.07
Other Equity	42,007.52	34,871.08
Equity attributable to shareholders of the company	43,519.59	36,383.15
Non controlling interest	4.68	
Sub-total-Total Equity		9.04
(2) Liabilities	43,524.27	36,392.19
(A) Non-Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	44.82	20.10
(ii) Other financial liabilities	44.02	32.19
(b) Deferred Tax Liabilities (Net)	2,669.14	2 214 07
(c) Other Long term liabilities	527.23	2,216.07
(d) Provisions	327.23	537.61
Sub-total-Non current liabilities	3,241.19	2,785.87
(B) Current Liabilities		
(a) Financial Liabilities		
(i) Trade Payables	0.540.14	0.400.50
(ii) Other Current Liabilities	9,549.14	9,422.53
(b) Provisions	2,334.13	1,266.07
	350.55 <b>12,233.82</b>	178.36
Sub-total-Current liabilities	1 1 4 4 4 1	10,866.96
Sub-total-Current liabilities	12,233.02	10,000.50

#### Notes:

- 1) This statement has been prepared in accordance with the Companies (Indian Accounting standards) Rules, 2015 ("Ind As") prescribed under Section 133 of the Companies Act, 2013 and other accounting pronouncement generally accepted in India, to the extent applicable.
- The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors of the Company at their respective meeting held on 2nd November 2018.
- 3) The Company operates exclusively in one reportable business segment i.e., "Pharmaceuticals formulations". There is no exceptional and/or extra
- 4) The liquidity position of the company as on 30th September 2018 is tabulated as below:-

Cash & Cash Equivalent *	Rs in Lakhs		
i. Mutual Fund - Classified under long term investment	4,353,58		
ii. Mutual Fund - Classified under Short term	6,050.05		
iii. Cash & Cash equivalent	818.60		
iv. Deposits - Classified under other bank balance	2,038.81		
Total	13,261.04		

- \* Dividend bank account balance of Rs 1717.63 lakhs has not been considered for determining Cash & Cash Equivalent as same is earmarked towards dividend payable included in other current liabilities.
- 5) Loans reported under current assets includes Rs 3529.53 lakhs paid as advance to Channel partner in El Salvador for acquiring their assets by Caplin Point's step down subsidiary Caplin El Salvador S.A.de.
- 6) The statutory auditors have carried out a limited review of the consolidated results for the quarter ended 30th September 2018.
- 7) Prior year / period figures are regrouped / rearranged wherever necessary.

Place: Chennai

Date: 2nd November 2018

Dr Sridhar Ganesan Managing Director

#### CAPLIN POINT LABORATORIES LIMITED

Registered Office: "Narbavi", # 3, Lakshmanan Street, T.Nagar, Chennai 600 017

CIN - L24231TN1990PLC019053, Phone Nos.044-28156653,28156905, Fax No.044-28154952, Website - www.caplinpoint.net, email ID-info@caplinpoint.net

#### UNAUDITED (STANDALONE) FINANCIAL RESULTS FOR THE THREE MONTHS AND HAIF YEAR ENDED 30th SEPTEMBER 2018

Prepared in compliance with the Indian Accounting Standards (Ind - AS) Financial Year Three Months Ended Half year ended Ended **Particulars** 30.09.2018 30.06.2018 30.09.2017 30.09.2018 30.09.2017 31.03.2018 (1) (2) (3)(4) (5)(6) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) INR In Lakhs Income: 13.123.80 25,640.08 20,529.84 T 12.516.28 10.340.64 Revenue from operations 42,657,39 1,648.24 1,139.50 TT 1.648.24 1.139.50 Dividend from subsidiary (Refer Note 3) 1.139.50 157.25 823.95 Ш Other income Including dividend/share of profit from subsidiary/LLP 666.70 274.23 660.44 1,191.83 IV Total Income (I+II+III) 13,790.50 14,321.77 11,754.37 28,112.27 22,329.78 44,988.72 V Expenses: a. Cost of materials consumed 2,300.15 2.364.99 2405.24 9.021.63 4665.14 4430.48 b. Purchase of traded goods 3,745.97 3,203.10 2008.28 6949.07 4328.15 9,228.22 c. Changes in inventories of finished goods, stock in trade and work in (99.38)(59.62)(62.61)2.99 (54.96)(238.77)progress d. Employee benefit expenses 1,128.67 1,145.92 1016.15 2,274.59 1913.57 3,882.04 e. Finance cost 1.95 1.22 1.69 3.17 3.3 6.12 f. Depreciation & Amortisation Expenses 545.23 444.45 1,101.81 828.90 556.58 1.898.78 g. Other Expenses 3,531.89 1,787.83 1,744.06 1409.38 2914.42 6,585.40 h. Total Expenses 9,458.54 9,007.51 7,185.81 18,466.05 14,363.86 30,383.42 VI Profit before exceptional items and Tax (IV-V) 4,331.96 5,314.26 4,568.56 9,646.22 7,965.92 14,605.30 VΠ Exceptional items VIII Profit Before Tax (V-VI) 4,331.96 5,314.26 4.568.56 9,646.22 7,965.92 14,605.30 IX Tax Expenses (1) Current Tax 1,146.30 948.55 1,232.32 2,094.85 2,115.95 4,054.79 (2) Deferred Tax 223.61 229.46 61.25 453.07 135.24 319.42 1,178.01 **Total Tax Expenses** 1,369.91 1,293.57 2,547.92 2,251.19 4,374.21 Net Profit for the period (VII-VIII) 2,962.05 4,136.25 3,274.99 7.098.30 5,714.73 10,231.09 X XI Other Comprehensive Income/ (Loss) - Net of Income Tax A. Items that will not be re-classified to profit or loss i) Remeasurements of Defined Benefit Plan 22.84 14.05 4.19 36.89 8.32 76.60 XII Total Comprehensive Income For The Period (IX+X) 2.984.89 4.150.30 3.279.18 7.135.19 5.723.05 10.307.69 XIII Paid up Equity Share Capital (Face value of shares of Rs 2/- each) 1,512.07 1,512.07 1,511.53 1,512.07 1,511.53 1,512.07 Reserves excluding Revaluation Reserves as per Balance Sheet of

3.95

3.93

ΧIV

previous accounting year

(b) Diluted (in Rupees)

per Equity share (a) Basic (in Rupees)

Earnings Per Share (EPS) (Not annualised) based on face value Rs 2/-

4.32

9.44

7.57

5.47

28,048.36

13.64

13.57

#### Notes:

- 1) This statement has been prepared in accordance with the Companies (Indian Accounting standards) Rules, 2015 ("Ind As") prescribed under Section 133 of the Companies Act, 2013 and other accounting pronouncement generally accepted in India, to the extent applicable.
- The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors of the Company at their respective meeting held on 2nd November 2018.
- 3) The Other income for the three months period ended 30 June 2018 includes a dividend income of Rs 1648.03 lakhs (Nil for the three months period ended 30th September 2018) from 100% foreign subsidiary in Hong Kong. As such the Profits and EPS for these quarters are not directly comparable.
- 4) The liquidity position of the company as on 30th September 2018 is tabulated as below:-

#### Cash & Cash Equivalent \*

Rs in Lakhs

i. Mutual Fund - Classified under long term investment	4,353.58
ii. Mutual Fund - Classified under Short term	6,050.05
iii. Cash & Cash equivalent	141.35
iv. Deposits - Classified under other bank balance	1,997.76
Total	12,542.74

- \* Dividend bank account balance of Rs 1717.63 lakhs has not been considered for determining Cash & Cash Equivalent as same is earmarked towards dividend payable
- 5) The Company operates exclusively in one reportable business segment i.e., "Pharmaceuticals formulations". There is no exceptional and/or extra ordinary item.
- 6) The statutory auditors have carried out a limited review of the stand alone results for the quarter ended 30th September 2018.
- 7) Prior year / period figures are regrouped / rearranged wherever necessary.

Place: Chenna

Date: 2nd November 2018

Dr Sridhar Ganesan Managing Director

## CAPLIN POINT LABORATORIES LIMITED

## BALANCE SHEET As at September 30, 2018

(All amounts are in ₹ lakhs except share data unless otherwise stated)

Particulars	As at September 30,	As at March 31,
Autocome	2018	2018
ASSETS		
(1) Non-Current Assets		
(a) Property, plant and equipment	17,817.24	16,740.16
(b) Capital work-in-progress	1,489.87	1,529.12
(c) Other intangible assets	180.29	191.74
(d) Financial assets		
(i) Investments (Refer Note 4)	4,594.28	4,298.83
(ii) Loans	1,061.20	1,110.91
Sub-total-Non current	assets 25,142.88	23,870.76
(2) Current Assets		
(a) Inventories	2,668.17	2,845.56
(b) Financial assets		
(i) Investments	6,050.05	522.26
(ii) Trade receivables	9,438.74	8,635.31
(iii) Cash and cash equivalents	141.35	1,139.31
(iv) Bank balances other than (iii) above	3,715.39	1,689.15
(iv) Loans	2,228.44	2,346.87
(d ) Other current assets	74.41	31.01
Sub-total-Current	assets 24,316.55	17,209.47
	Γotal 49,459.43	41,080.23
EQUITY AND LAIBILITIES		
(1)Equity	1	
Equity share capital	1,512.07	1,512.07
Other equity	33,896.12	28,048.36
Sub-total-Total I	Equity 35,408.19	29,560.43
(2) Liabilities		
(A) Non-Current Liabilities		
(a) Financial liabilities		
(i) Borrowings	44.82	32.19
(ii) Other financial liabilities	5	3
(b) Deferred tax liabilities (Net)	2,669.14	2,216.07
(c ) Other long term liabilities	527.23	537.61
(d) Provisions	100 p	-
Sub-total-Non current liab	3,241.19	2,785.87
(B) Current Liabilities		
(a) Financial liabilities		
(i) Trade payables	8,172.59	7,289.50
(ii) Other current liabilities	2,334.13	1,266.07
(b) Provisions	303.33	178.36
Sub-total-Current liab	pilities 10,810.05	8,733.93
(8500)	Total 49,459.43	41,080.23
ASSOCIATE ASSOCIATION OF THE PROPERTY OF THE P	15,135,43	41,000.23

Total



## **CHARTERED ACCOUNTANTS**

Swathi Court, Flat No. C & D, No.43 Vijayaraghava Road, T.Nagar, Chennai - 600 017 India. Tel: +91-44-4554 1480 / 81; Fax: +91-44-4554 1482

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V. VIVEK ANAND B.Com., FCA CHINNSAMY GANESAN B.Com., FCA, DISA (ICAI)

D. KALAIALAGAN B.Com., FCA, DISA ((CAI)

K. PARTHASARATHY B.Com., FCA

NYAPATHY SRILATHA M.Com., FCA, PGDFM

E.K. SRIVATSAN

Limited Review Report on Quarterly/ Half yearly Consolidated Financials Results of Caplin Point Laboratories Limited pursuant to Regulations 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations,2015

To
The Board of Directors
Caplin point Laboratories Limited

We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of **Caplin Point Laboratories Limited** ("the company"), its subsidiaries (the company, its subsidiaries constitute "the group") for the quarter and six months ended 30<sup>th</sup> September 2018, attached herewith, being submitted by the company pursuant to the requirements of regulations 33 of the SEBI (Listing and Obligations and Disclosure Requirements) Regulations,2015..

This statement is the responsibility of the Company's management and has been approved by the Board of Directors in their meeting held on 2<sup>th</sup> November 2018. Our responsibility is to issue report on these financials statements based on our review.

## Scope of Review

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered accounts of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The Statements includes the results of the following entities:

- Argus Salud Pharma LLP
- 2. Caplin Point Far East Limited
- 3. Caplin Point Laboratories Colombia SAS
- 4. Caplin Elsalvador S.A.de





#### CHARTERED ACCOUNTANTS

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K. PARTHASARATHY B.Com., FCA

NYAPATHY SRILATHA M.Com., FCA, PGDFM

E.K. SRIVATSAN B.Com., FCA

#### Conclusion

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement prepared in accordance with applicable accounting standards i.e., Indian Accounting Standards (Ind AS) prescribed under section 133 of the Companies act, 2013 read with relevant rules thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulations 33 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 and SEBI Circular dated 05 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

for M/s CNGSN & ASSOCIATES LLP CHARTERED ACCOUNTANTS Firm Registration No: 004915S/S200036

K.PARTHASARATHY

Partner

Membership No: 018394

Place : Chennai Date : 02/11/2018



#### CHARTERED ACCOUNTANTS

Swathi Court, Flat No. C & D, No.43 Vijayaraghava Road, T.Nagar, Chennai - 600 017 India. Tel: +91-44-4554 1480 / 81; Fax: +91-44-4554 1482 Web: www.cngsn.com; Email: info@cngsn.com Dr. C.N. GANGADARAN B.Com., FCA, MBIM (Lond.), Ph.d.

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E.K. SRIVATSAN B.Com., FCA

Limited Review Report on Quarterly/ Half yearly Standalone Financials Results of Caplin Point Laboratories Limited pursuant to Regulations 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors
Caplin point Laboratories Limited

We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of **Caplin Point Laboratories Limited** for the quarter and six months ended 30<sup>th</sup> September 2018, attached herewith, being submitted by the company pursuant of the requirements of regulations 33 of the SEBI (Listing and Obligations and Disclosure Requirements) Regulations,2015.

This statement is the responsibility of the Company's management and has been approved by the Board of Directors in their meeting held on 2<sup>th</sup> November 2018. Our responsibility is to issue report on these financials statements based on our review

#### Scope of Review

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered accounts of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.



CHARTERED ACCOUNTANTS

Swathi Court, Flat No. C & D, No.43 Vijayaraghava Road, T.Nagar, Chennai - 600 017 India. Tel: +91-44-4554 1480 / 81; Fax: +91-44-4554 1482 Web: www.cngsn.com; Email: info@cngsn.com Dr. C.N. GANGADARAN B.Com., FCA, MBIM (Lond.), Ph.d.

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#### Conclusion

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement prepared in accordance with applicable accounting standards i.e., Indian Accounting Standards (Ind AS) prescribed under section 133 of the Companies act, 2013 read with relevant rules thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulations 33 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 and SEBI Circular dated 05 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

for M/s CNGSN &
ASSOCIATES LLP
CHARTERED
ACCOUNTANTS
Firm Registration No:
004915S/S200036

Place: Chennai Date: 02/11/2018 CHENNAI \*

K.PARTHASARATHY

Partner

Membership No: 018394



# Caplin Q2 FY19 Operating income at Rs. 1,559 mn, PAT at Rs. 435 mn

Sets up R&D facility for Intermediates & API.

Chennai, India, November 2<sup>nd</sup>, 2018 – Caplin Laboratories Ltd (NSE: CAPLIPOINT; BSE Code: 524742), one of the fastest growing pharmaceutical companies in India today announced financial results for the Second quarter (Q2FY19) ended September 30<sup>th</sup>, 2018.

## **Financial Highlights**

## Consolidated Q2FY19 (Y-o-Y)

- Operating Revenue was Rs. 1,559 mn as compared to Rs. 1,313 mn, an increase of 18.7%
- Total Revenue was Rs. 1,628 mn as compared to Rs. 1,349 mn, an increase of 20.7%
- EBITDA stood at Rs. 628 mn as compared to Rs. 529 mn
- EBITDA Margin stood at 38.6%
- Net profit stood at Rs. 435 mn as compared to Rs. 355 mn
- Basic EPS stood at Rs.6.21 as against Rs. 4.71

#### Consolidated H1FY19 (Y-o-Y)

- Operating Revenue was Rs. 3,023 mn as compared to Rs. 2,548 mn, an increase of 18.6%
- Total Revenue was Rs. 3,109 mn as compared to Rs. 2,623 mn, an increase of 18.5%
- **EBITDA** stood at Rs. 1,174 mn as compared to Rs. 1,027 mn
- EBITDA Margin stood at 37.8%
- Net profit stood at Rs. 809 mn as compared to Rs. 719 mn
- Basic EPS stood at Rs.11.16 as against Rs. 9.53

in Rs. millions

	Q2FY19	Q1FY19	QoQ	Q2FY18	YoY	H1FY19	H1FY18	YoY
Operating Revenue	1,559	1,465	6.4%	1,313	18.7%	3,023	2,548	18.6%
Total Revenue	1,628	1,480	10.0%	1,349	20.7%	3,109	2,623	18.5%
EBITDA	628	546	15.0%	529	18.7%	1,174	1,027	14.3%
EBITDA%	38.6%	36.9%		39.2%		37.8%	39.2%	
PAT	435	374	16.3%	355	22.5%	809	719	12.5%
EPS (Rs)	6.21	4.95	25.5%	4.71	31.8%	11.16	9.53	17.1%

Commenting on the performance Dr. Sridhar Ganesan, Managing Director of the Company said "We have shown a strong growth in revenues compared to same period of the previous financial year, and the same is reflected in our bottom line. Our EBIDTA continues to remain at a very healthy level at close to 39%. Our entry into newer markets and newer segments in current markets have contributed to this growth.

We envision a strong closing over the next two quarters in terms of ANDA filings, and we're hopeful of a couple of ANDA approvals too, which would give us some momentum with regards to revenues from US.

We've identified China as a high potential target for our growth trajectory and will continue focusing on this region, starting with supply of Intermediates and API for the short to mid-term."

#### **Business Performance**

#### **Operational Highlights**

- Expansion plans at Unit-1 in Pondicherry nearing completion. This includes addition of Injectable lines including Lyophilized Injectables and Pre-filled Syringes, for Emerging Markets.
- Due to increased demand from markets, capacity enhancement of Oral Sold Dosages and Softgel Capsules undertaken.
- State of the art R&D site established inside Chennai and expansion of the same ongoing, likely to be completed by the end of FY19.
- CRO wing of Caplin nearing completion, likely to be operational before end of FY2019.

#### **Business Highlights**

- Preparation underway to file products in China that have been filed/approved in the US.
- Facility identified and recruitments started for R&D of Intermediates and API, identifying China as a high
  potential market, in the wake of several API and Intermediates factories shut down in the country.
- Filed the 3<sup>rd</sup> ANDA under Caplin's name with US FDA. On target to file 4 more ANDAs before March 2019, bringing the total tally to 11 ANDAs (7 under Caplin and 4 with partners) filed from Unit-4. Two of these ANDAs have been approved already.
- US FDA audit completed with Zero 483s, for Unit-4. This is the second US FDA audit at this plant.
- EU-GMP renewal inspection successfully completed for Unit-4.

## **About Caplin Point Laboratories Ltd**

Caplin Point Laboratories Limited is a niche pharmaceutical company with a unique business model catering predominantly to emerging markets of Latin America and Africa. Caplin Point has state of the art manufacturing facilities that cater to a complete range of finished dosage forms. The Company has also entered regulated markets such as US through its Injectable & Ophthalmics facility that is approved by US FDA and EU-GMP.

Caplin Point has been selected on Forbes Asia's "200 Best Under a Billion" list for three consecutive years (2014, 2015 & 2016), and was recently awarded "The Emerging Company of 2018" by Economic Times Family Business Awards.





## For details, feel free to contact:

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BSE CODE: 524742

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