**Brigade Enterprises Limited** 

Corporate Identity Number (CIN) : L85110KA1995PLC019126 Registered Office : 29th & 30th Floor, World Trade Center Brigade Gateway Campus, 26/1, Dr. Rajkumar Road Malleswaram - Rajajinagar, Bengaluru - 560 055, India **T**:+91 80 4137 9200



12th May, 2022

E : enquiry@brigadegroup.com W : www.brigadegroup.com

Ref: BEL/NSEBSE/BMD/12052022

Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

Department of Corporate Services - Listing BSE Limited P. J. Towers Dalal Street, Mumbai - 400 001

Re.: Scrip Symbol: BRIGADE/Scrip Code: 532929

Dear Sir/Madam,

## Sub.: Board Meeting Decisions

This is in continuation to our letter dated 5<sup>th</sup> May, 2022 and pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a Meeting of the Board of Directors of the Company was held as scheduled today i.e., 12<sup>th</sup> May, 2022 and the Board inter-alia took the following decisions:

- (i) Approved the audited consolidated financial results for the fourth quarter and year ended 31<sup>st</sup> March, 2022 along with the Audit Report of the Statutory Auditors of the Company.
- (ii) Approved the audited standalone financial results for the fourth quarter and year ended 31<sup>st</sup> March, 2022 along with the Audit Report of the Statutory Auditors of the Company.

The financial results are enclosed pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

- (i) Recommended a final dividend of Rs. 1.50/- per equity share (15%) of Rs.10 each which is subject to approval of Shareholders in the ensuing Twenty Seventh Annual General Meeting of the Company. The dividend will be paid within 30 days from the date of Shareholders approval in the ensuing Annual General Meeting of the Company.
- (ii) Pursuant to Regulation 33(3)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, we hereby declare that the Audit Reports issued by the M/s S.R. Batliboi & Associates LLP, (Firm Registration No. 101049W/E300004) Statutory Auditors of the Company on the audited standalone & consolidated financial statements of the Company for the financial year ended 31<sup>st</sup> March, 2022 are with unmodified opinion (i.e. unqualified opinion).

The meeting started at 10.00 a.m. and ended at 5.15 p.m.

We are also enclosing herewith:

Investor Presentation titled "Investor Presentation - FY 22"

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 Press Release titled "Brigade revenue grows 52% in FY22, Highest ever sales of 4.72 mn. Sft. with total value of Rs. 3,023 crores."

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The trading window of the Company was closed from 1<sup>st</sup> April, 2022 and shall open on 16<sup>th</sup> May, RIGADE 2022.

The above information is also hosted on the website of the Company at <u>www.brigadegroup.com</u>

Kindly take the same on your records.

Thanking you,

Yours faithfully, Brigdde Enterprises Limited For P. Om Prokash

Company Secretary & Compliance Officer

Encl.: a/a

**Chartered Accountants** 

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India Tel : +91 80 6648 9000

Independent Auditor's Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To The Board of Directors of Brigade Enterprises Limited

#### Report on the audit of the Consolidated Financial Results

#### Opinion

We have audited the accompanying statement of quarterly and year to date consolidated financial results of Brigade Enterprises Limited ("Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associates for the quarter ended March 31, 2022 and for the year ended March 31, 2022 ("Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate audited financial statements and other financial information of the subsidiaries and associates, the Statement:

i. includes the results of the following entities:

(i)Brigade Enterprises Limited (ii)Brigade Properties Private Limited (iii)Perungudi Real Estates Private Limited (iv)WTC Trades and Projects Private Limited (v)Orion Property Management Services Limited (vi)SRP Prosperita Hotel Ventures Limited (vii) BCV Developers Private Limited (viii)Brigade Hospitality Services Limited (ix)Brigade Tetrarch Private Limited (x)Brigade Estates and Projects Private Limited (xi)Brigade Infrastructure and Power Private Limited (xii)Brigade (Gujarat) Projects Private Limited (xiii)Mysore Projects Private Limited (xiv)Brigade Hotel Ventures Limited (xv)Augusta Club Private Limited (xvi)Tetrarch Developers Limited (xvii)Celebrations Private Limited (Celebrations LLP till November 08, 2021) (xviii)Brigade Innovations LLP (xix)Brigade Flexible Office Spaces Private Limited (Brigade Flexible Office Spaces LLP till November 22, 2021) (xx)Venusta Ventures Private Limited (xxi)Zoiros Projects Private Limited (xxii)Vibrancy Real Estates Private Limited (xxiii) Propel Capital Ventures LLP (xxiv)Tandem Allied Services Private Limited (Associate entity) (xxv)Prestige OMR Ventures LLP (Associate entity)

ii. are presented in accordance with the requirements of the Listing Regulations in this regard; and

iii. gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of the consolidated net loss and other comprehensive loss and other financial information of the Group for the quarter ended. March 31, 2022 and for the year ended March 31, 2022.



Chartered Accountants

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group and its associates in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

### **Emphasis of Matter**

We draw attention to:

- i) Note 9 to the Statement, which describes the management's evaluation of Covid-19 impact on the future business operations and future cash flows of the Group and its consequential effects on the carrying value of its assets. In view of the uncertain economic conditions, the management's evaluation of the impact on the subsequent periods is highly dependent upon conditions as they evolve.
- ii) Note 10 to the Statement, in connection with certain ongoing legal proceedings in the Group. Pending resolution of the legal proceedings in respect of disputed land advances and property tax matters, and based on legal evaluation, the management is reasonably confident of favourable outcome in these matters under dispute.

Our conclusion on the Statement is not modified in respect of the above matters.

## Management's Responsibilities for the Consolidated Financial Results

The Statement has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net loss and other comprehensive loss and other financial information of the Group including its associates in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and its associates and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group and of its associates are responsible for assessing the ability of the Group and of its associates to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates are also responsible for overseeing the financial reporting process of the Group and of its associates.



Chartered Accountants

## Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events or
  conditions that may cast significant doubt on the ability of the Group and its associates to continue as a
  going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our
  auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify
  our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's
  report. However, future events or conditions may cause the Group and its associates to cease to continue
  as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results and other financial
  information of the entities within the Group and its associates to express an opinion on the Statement.
  We are responsible for the direction, supervision and performance of the audit of the financial
  information of such entities included in the Statement of which we are the independent auditors. For the
  other entities included in the Statement, which have been audited by other auditors, such other auditors
  remain responsible for the direction, supervision and performance of the audits carried out by them. We
  remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities Exchange Board of India under Regulation 33 (8) of the Listing Regulations, to the extent applicable.



Chartered Accountants

#### Other Matter

The accompanying Statement includes the audited financial statements and other financial information, in respect of:

- 19 subsidiaries, whose financial statements include total assets of Rs 493,029 lakhs as at March 31, 2022, total revenues of Rs. 21,365 lakhs and Rs. 61,052 lakhs, total net profit after tax of Rs. 2,482 lakhs and Rs. 931 lakhs and total comprehensive income of Rs. 2,562 lakhs and Rs. 1,004 lakhs, for the quarter and the year ended on that date respectively, and net cash inflows of Rs. 767 lakhs for the year ended March 31, 2022, as considered in the Statement which have been audited by their respective independent auditors.
- 2 associates whose financial statements include Group's share of net profit of Rs. 9 lakhs and Rs. 270 lakhs and Group's share of total comprehensive income of Rs. 9 lakhs and Rs. 270 lakhs for the quarter and for the year ended March 31, 2022 respectively, as considered in the Statement whose financial statements and other financial information have been audited by their respective independent auditors.

The independent auditor's report on the financial statements and other financial information of these entities have been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates is based solely on the reports of such auditors and the procedures performed by us as stated in paragraph above.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

The Statement includes the results for the quarter ended March 31, 2022 being the balancing figures between the audited figures in respect of the full financial year ended March 31, 2022 and the published unaudited year-todate figures up to December 31, 2021, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm Registration Number: 101049W/E300004

NO

Per Navin Agrawal Partner Membership No.: 056102

UDIN: 22056102AIVKGB4636

Place: Bengaluru Date: May 12, 2022



BRIGADE ENTERPRISES LIMITED Corporate Identity Number (CIN): L85110KA1995PLC019126 Regd. Office: 26/1, 29th & 30th Floor, World Trade Center, Dr Rajkumar Road, Malleswaran-Rajginagar, Bangador 560 055 Phone: +91-80-41372000, 22217017.18 Fax:+91-80-32221 0784 Email: enquiry@brigadegroup.com Website: www.brigadegroup.com

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#### Statement of Audited Consolidated Financial Results for the quarter and year ended March 31, 2022

	tatement of profit and loss Particulars	Quarter ended 31.03.2022 [Audited] (Refer note 6)	Preceding Quarter ended 31.12.2021 [Unaudited]	Quarter ended 31.03.2021 [Audited] (Refer note 6)	Current Year ended 31 3.2022 [Audited]	Previous Year ended 31.3.2021 [Audited]
1	Income					
	Revenue from operations	94,231	92,102	79,124	299,878	194,997
	Other income Total Income	2,241	1,217	2,962	6,673	6,042
	I ocal Income	96,472	93,319	82,086	306,551	201,039
2						
	(a) Sub-contractor cost	41,215	34,777	31,847	131,650	83,114
	(b) Cort of raw materials, components and stores consumed	2,940	3,031	2,502	10,527	7,351
	(r) 1 and purchase cost (d) (Increase)/ decrease in inventiones of	45,389 (37,160)	2,501	41,682	58,862	84,350
	stock of flats, land stock and work-in-progress	(37,100)	8,830	(31,258)	(42,622)	(69,519
	(c) License fees and plan approval charges	1,619	386	1,207	3,078	1,787
	(f) Architect and consultancy fees	609	489	322	2,143	1,766
	(g) Employee benefits expense	6,227	5,452	4,730	20,685	15,088
	(h) Finance costs	10,941	10,823	8,996	44,360	34,681
	(i) Depreciation and amortization expense	9,080	8,709	6,608	35,054	23,693
	(j) Other expenses	12,873	10,885	9,218	38,922	23,867
	Total expenses	93,733	85,883	75,854	302,659	206,178
3	Profit/(Loss) before share of profit of Associate and Exceptional items (3 2)	2,739	7,436	6,232	3,892	(5,139
ł	Share of profit/(loss) of Associate (net of tax)	9	79	51	270	257
5	Profit/(Loss) before exceptional items and tax (3+4)	2,745	7,515	6,283	4,162	(4,882
5	Exceptional items (refer note 2, 7, 8 & 13 below)	1,996		3,628	5,666	7,623
7	Profit/(Loss) before tax ( 5-6)	752	7,515	2,655	(1,504)	(12,510
8	Tax expense					
	<ul> <li>(i) Current tax</li> <li>(ii) Tax portaining to earlier years</li> </ul>	2,323	3,476	4,128	8,723	5,764
	(iii) Deferred tax charge/(credit)	1,158 (1,566)	(602)	(3.431)	1,158 (4,909)	(8,633
	Tetal	1,915	2,874	697	4,972	(2,869
è	Profit/(Loss) for the period ( 7-8)	(1,163)	4,641	1,958	(6,476)	(9,641
	Attributable to					
	(i) owners of the parent company	3,247	7,836	3,957	8,277	(4,632
	(ii) non-controlling interests	(4,410)	(3,195)	(1,999)	(14,753)	(5,009
0	Other comprehensive income/(loss) liters that will not to be reclassified to profit or loss in subsequent periods:					
i)	Ro-measurement gains/ (losses) on defined benefit plans	169		(143)	169	(128
	Fair value gain on equity instruments	52	-	61	52	61
E)	Income tax relating to items that will not be reclassified to profit or loss	(56)	•	43	(56)	38
	Total ether comprehensive income/(loss) Auributable to:	165	•	(39)	165	(29
	(i) owners of the parent company (ii) non-controlling interests	165	-	(39)	165	(29
1	Total Camprehensive Income/(Loss) for the period [Comprising Profit/(Loss) for the period and Other Camprehensive Income/(Loss)] (9+10)	(998)	4,641	1,919	(6,311)	(9,670
	Auributable to					
	(i) owners of the parent company	3,412	7,836	3,918	8,442	(4,661
	(ii) non-controlling interests	(4,410)	(3,195)	(1,599)		(5,009
2	Earnings/(Loss) per equity share: (of Rs. 10/- each) (not annualised):					
	a) Basic	1.41	3.41	1.88	3.67	(2.24
	b) Diluted	1.40	3.40	1.87	3.66	(2.24
3	Paid-up equity share capital	23,026	23,010	21,091	23,026	21,091
	(Face value of Rs. 10/- each)					
4	Other equity (excluding Non-controlling interests)				267,967	213,675





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#### Statement of Audited Consolidated Financial Results for the guarter and year coded March 31, 2022

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	Particulars	As at 31.03.2022 [Audited]	As at 31.03.2021 [Audited]
A	ASSETS		
1	Non-Current Assets	1000000	
	(a) Property, plant and equipment	92,464	99,31
	(b) Capital work in progress	54,065	49, 25
	(c) Investment property	396,016	400,34
	(d) Goodwill on consolidation	430	-43
	(e) Other Intangible assets	1,604	1,83
	(f) Investment in Associates (g) Financial assets	4,323	3.2
	(g) Principal asters (i) Investments	550	
	(i) Leans	38,569	41
	(iii) Other non-current fitzaecial assess	19,633	10,94
	(h) Deferred tax assets (net)	32,056	22.20
	(i) Assets for current tax (nct)	3,625	4,24
	(i) Other non-current assets	20,326	14,72
	Sub-total - Non Current Assets	663,670	640,59
	Showing - Hon Current Alarta	663,670	040,92
	Current Assets		
	(a) Inventories	622,280	590,19
	(b) Financial assets	2322	
1	(i) Investments	45,980	5,12
- 1	(ii) Loans	1,299	1,96
	(sit) Trade receivables	50,417	52,71
	(iv) Cash and cash equivalents	37,701	31.36
	(v) Bank balances other than cash and cash equivalents	56,774	24,57
	(vi) Other current financial assets	4,142	3,25
	(c) Other current assets	33,492	31,83
	Sub-total - Current Assets	852,085	741,02
	TOTAL ASSETS	1,515.755	1,382,00
3	SOUTTY		
	(a) Equity share capital	23,926	21,09
	(b) Other equity attributable to:	-21 (120)	43,00
- 1	(i) owners of the parent company	267,967	213,67
	(ii) Non-controlling interests	(3,228)	11,55
	Sub-total - Equity	287,765	246,32
:	LIABILITIES		
	No. Completion		
	Nos-Current Liabilities (a) Financial liabilities		
- 1	(i) Borrowings	438,506	393,41
	(ii) Other non-current financial liabilities	438,506	12.43
	(ii) Lease liabilities	7,051	7.08
	(b) Provisions	174	20
	(c) Defured tax liabilities (net)	5,650	65
	(d) Other non-current liabilities	6,191	7,72
1	Sub-total - Non Current Liabilities	469,478	421,52
	Current Liabilities		
	(n) Financial liabilities		
	(i) Borrowings	44,759	99,82
	(ii) Trade payables	2010055	0.000
	- Total outstanding dues of micro enterprises and small enterprises	5,959	5,30
	- Total outstanding does of creditors other than micro enterprises and	58,949	52,39
ł	(iii) Other current financial liabilities	95,646	\$3,22
	(ii) Lease liabilities	303	35,22
- 8	(h) Other current liabilities	551,686	465,91
	c) Provisions	659	400,91
	(d) Liabilities for current tax (net)	561	1.62
	(d) Liabilities for current tax (net) Sub-total - Corrent Liabilities	551 758,512	1,67

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Particulars	Year ended	Year ended
	31.03.2022 [Audited]	31.03.2021 [Audited]
Cash flows from operating activities		
(Loss)/Profit before tax	(1,504)	(12,510
Adjustment to reconcile profit before tax to net cash flows:	-	
Depreciation and amortization expense	35,054	23,693
Impairment of investment property and property, plant and equipment		1,850
Finance cost	44,360	34,681
Interest income from financial assets at amortized cost Profit on sale of investments	(3,372)	(2,965
Fair value gain on financial instruments at fair value through profit and loss	(1,354)	(1:
Provision for doubtful debts	278	(80
Bad debts written off	11	41
Loans and advances written off		
Provision for contract losses	35	66
Profit on sale of property, plant and equipment	(3)	(1,496
Provision no longer required written back	(303)	
Share of profit of Associate	(270)	(25)
Share based payments to employees	200	200
Provision for dimunition in value of investments		4,000
Operating profit before working capital changes	73,132	47,51
Movements in working capital :	0 272340	
Increase in trade payables	7,243	7,63
Increase in other financial liabilities Increase in other liabilities	2,900	10,711
Increase (Decrease) in provisions	84,240	100,433
Decrease/(Decrease) in trade receivables	78	(2)
(Increase) in inventories	(41,139)	(9,210)
(Increase) in Ioana	(3,100)	(6,123
(Increase)/ Decrease in other financial assets	(3,661)	451
(Increase)/Decrease in other assets	(8,234)	4,680
Cash generated from operations	113,601	85,645
Direct tixes paid, net	(10,393)	(5,36)
Net cash flow from operating activities (A)	103,308	80,288
Cash flows from investing activities	1 1	
Perchase of property, plant and equipment, investment property and intangible assets	(20,847)	(49,536
including capital work in progress and capital advances)	1	1.00000
Proceeds from sale of property, plant and equipment and investment property	5	2,839
Purchase of investments	(58,210)	(4,63)
Redemption of investments	17,850	1,218
investments in bank deposits	(38,045)	(25,598
Interest received	2,105	873
Net cash flow used in investing activities (B)	(97,142)	(74,835
Cash flows from financing activities	0.00000000	
Proceeds from issuance of share capital (including securities premium)	50,314	3,826
Drawings in subsidiary partnership firms by non-controlling interests	(31)	(10
Proceeds from non-current borrowings	148,060	181,244
Repayment of non-ourrent borrowings increase/(decrease) of current borrowings (excluding cash credit facilities from banks), net	(155,365)	(150,922
ncrease (decrease) of current borrowings (excluding cash credit facilities from banks), net interest paid	(16.107)	4,000
nierest paid Dividends paid (including tax on dividend)	(35,107) (2,757)	(39,431
Payments of lease liability	(779)	(733
Net cash flow from financing activities (C)	3,335	2,974
Net increase in cash and cash equivalents (A + B + C)	9,401	8,423
Cash and cash equivalents at the beginning of the period	28,044	19,621
Cash and cash equivalents at the end of the period	37,445	25,044
		20,040
Components of cash and cash equivalents	As at 31.03.2022 [Audited]	As at 31.03.2021 [Audited]
Balances with banks		
On cerrent accounts	32,096	25,935
Deposits with maturity of less than 3 months	5,460	5,224
ash on hand	145	201
ash and cash equivalents reported in balance sheet	37.701	31,366
ess: Cash credit facilities from banks Tash and cash equivalents reported in cash flow statement	(256)	(3,322
	37,445	28,044



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Notes:

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The above audited controlidated frameial results of Brigade Enterprises Limited ("the Company"), its subsidiaries (the Holding Company and its subsidiaries together reforred to as "the Group") and its associates has been reviewed by the Audit Committee on May 11, 2022 and approved by the Board of Directors of the Company at their meeting held on May 12, 2022. t:

During the year ended March 31, 2021, based on the orgoing proceedings with the relovant regulatory orthorities and management's assessment thereon, the Group had ascertained Rs.1,778 lakhs as ameurs of stang dury psyable persuant to merger of Brigade Properties Private Limited ('BPPL') and its wholly-owned subsidiary Brockefields Real Estates and Projects Private Limited ('BREPPL'), which was provided for and disclusted as an exceptional item. During the year, the Group has received final assessment order from the Karnataka Stamps and Pogistration Department with an assessed stamp dury psyable of Rs.3,872 likhs. The balance amount of Rs.2,094 lakhs has been provided for and disclosed as an exceptional item.

Patrolan	Quarter ended 31.03.2022 [Audited] (Rafer note 6)	Preceding Quarter ended 31.12.2021 [Unaudited]	Quarter ended 31.03.2021 [Audited] (Refer note 6)	Current Year ended 31.3.2022 [Audited]	Previous Year endod 31.3.2021 [Audited]
Segment Revenue				-	
Real Estate	71,860	70,612	64,210	226,451	152,191
Hospitality	5,203	6,352	4,104	17,640	9,704
Leasing	17,979	15,848	11,836	58,392	36,155
Total	95,042	92,812	80,150	302,483	198,050
Less Inter Segment Revenues	(811)	(710)	(1,026)	200000	
Revenue from operations	94,231	92,102	(1,026)	(2,605) 299,878	(3,053
	74,431	96,002	19.124	279,8/8	194,99
Segment Results					
Real Estate	12,935	17,565	13,304	47,712	22367
Hospitality	(1,877)	197	(983)	(4,497)	(8,769
Leasing	6,386	3.112	4,211	14,720	12 293
Profit before Interest, Tax, Share of Profit of Associate and Exceptional items	17,444	20,875	16,532	57,935	32,851
Less: Finance costs	(10,941)	(10,823)	(8,996)	(44,360)	(34,681
Less: Other unallocable expenditure	(6,005)	(3.833)	(4,266)	(16,356)	(9,391
Leas: Exceptional items	(1,996)	-	(3,628)	(5.666)	(7,628
Add: Share of Profit of Associate	9	79	51	270	257
Add: Other Income	2.241	1,217	2.962	6,673	6,042
Profit/(Loss) before Tax	752	7,515	2,655	(1,504)	(12,510
Segment Assets					
Real Estate	747,016	720,958	716,870	747,016	716,870
Hospitality	\$6,607	89,392	24,680	\$6,607	94,680
Lensing	462,874	455.657	450,996	462,874	450,990
Unallocated assets	219,258	187,196	119,463	219,258	119.463
Totel Segmeat Assets	1,515,755	1,453,203	1,352,009	1,515,755	1,382,005
Segment Liubilities					
Real Estate	625,698	570,006	529,807	625,698	529,807
Hospitality	17,623	18,548	19,486	17,623	19,486
Leasing	62,610	61,037	64,289	62,610	64,289
Unailocated liabilities	522,059	515,136	522,105	522.059	527,105
Total Segment Liabilities	1,227,990	1,164,727	1,135,687	1,227,990	1,135,683

Particulars	Quarter ended 31.03.2022 [Audited] (Rofer note 6)	Proceeding Quarter ended 31.12.2021 [Unau-fited]	Querter ended 31.03.2021 [Audited] (Refer note 6)	Current Year ended 31,3 2022 [Audited]	Previous Year ended 31.3.2021 [Audried]
Revenue from operations	67,616	67,980	61,346	216,076	152,395
Profit before tax	12,934	16,284	11,406	43,297	17,769
Profit after tax	8,392	12,015	9.863	30,886	14,450

al results for the quarter and year ended 31.03.2022 can be viewed on the Company website www.brigadegroep.com and also be viewed on the website of NSE and BSE

5 During the quarter ended 31.02.2022, the pod-up equity share capital of the Company has inc. eased from Rs. 23,010 lables to Rs. 23,026 lables pursuant to exercise of stock options by certain employees and allocment of 160,789 equity shares thereon.

6 The figures for the quarter ended March 31, 2022 and corresponding quarter ended March 31, 2021 are the dcri-ed balancing figures between sudited figures in respect of full financial year ended March 31, 2622 and Morch 31, 2021 respectively and the unaudited figures of nine months ended December 31, 2021 and December 31, 2020 respectively





#### Notes (Continued):

#### Statement of Audited Consolidated Financial Results for the guarter and year ended March 31, 2022

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- 7 During the current year, the Group has received final assessment order from the Karnataka Stamps and Rogistration Department with an assessed stamp day payable of Rs 2,563 lakbs pursuant to demerger of the Company and its wholly owned subsidiaries engaged in hospitality business Brigade Hotel Ventures Limited ('BHVL'), Brigade Hospitality Services Limited ('BHSL') and Augusta Club Private Limited ('ACPL'). Further, the Group has also received final assessment order with an assessed stamp day payable of Rs 1.671 lakbs from the sub-registrar of Chennal South Division with regard to demerger of Subramaniane Engineering Limited and SRP Prosperita Hotel Ventures Limited. The Group had recorded provision of Rs. 1,154 lakbs in earlier periods. The balance amount of Rs. 1,576 lakbs is provided during the current year and disclosed as an exceptional item.
- 8 BPPL is in the process of executing its inventory project. In this regard, during the current quarter, BPPL has made changes to its existing project plan and consequently certain portion of the inventory aggregating to Ra 1,932 labba is being discarded and no future economic benefits are expected from its disposal. Accordingly, during the current quarter, the same has been written off and has been recognised in the Statement of profit and loss as an exceptional item.
- 9 The outbreak of Covid-19 pandemic globally and in India has caused significant disturbance and slowdown of oconomic activities, especially in the retail leasing and hospitality segments.

The Group has considered the possible effects that may result from the Covid-19 pandemic on the carrying value of assets [including property, plast and equipment, investment property, capital work in progress, intangible assets, goodwill, investments, inventories, land advances, etc]. In developing the assumptions relating to the possible fature uncertainties in the economic conditions because of this pardomic, the Group has performed sensitivity analysis on the assumptions used and based on the current estimates, the Group expects that the carrying amount of these assets as at March 31, 2022, are fully recoverable.

The Group has also made assessment of the progress of construction work on its orgoing projects during the period of lockdown and has occordingly capitalised/inventorised the berrowing costs incurred in accordance with Ind AS 23.

Further due to prevailing circumstances, the Group has recognized revenues for the year ended March 31, 2022 in respect of leasing segment based on negotiations with certain customers on best estimate basis

(a) The Group has paid land advances of Rs 3,860 lakhs that are under litigation. The underlying loans and advances are considered as good and recoverable based on legal evaluation by management of ultimate outcome of the legal proceedings.

(b) Brigade Hotel Ventures Limited ('BHVL'), a wholly owned subsidiary of the Company has been discharging property tax in respect of its hotel properties. In this regard, BHVL has received a demand notice from the municipal authority assessing the property tax for certain hotel property for the period FY2011-12 to FY 2021-22 resulting in demand of 8x.9.222 lacks (including interest and ponalty) and BHVL has paid Rs.1,956 lacks under protein. BHVL has field a writ polition before the High Court of Kamataka, which is pending hearing. Based on logal evaluation, BHVL is reasonably confident of a favorable outcome in respect of the aforesaid matter and no further provision is considered necessary by the management.

- 11 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Group will assess and record related impact in the period the Code becomes effective.
- 12 The Board of Directors of the Company at their meeting held on May 12, 2022 have recommended a final dividend of Rs. 1.50 per equity share of Rs. 10 each for the financial year ended March 31, 2022. The said proposed dividend are subject to approval at the ensuing namual general meeting and are not recognised as a liability as at March 31, 2022.
- 13 The Scheme of Arrangement between WTC Trades and Projects Private Limited ("WTCPL") and Orion Property Management Services Limited ("OPMSL") and their respective shareholders and creditori(hereinafter referred to as "the Scheme") in terms of the provisions of Sections 230 to 233 of the Company Law Tribunal ("NCLT") in March 2022 with an appointed due of April 1, 2021. The Scheme has no import on the accompanying consolidated financial results, being a common control transaction. Based on management's assessment, an amount of Rs 64 lakhs has been provided for stamp duty payable on the aferesaid Scheme and disclosed as an exceptional item.
- 14 During the current year ended March 31, 2022, Celebrations LLP and Brigade Flexible Office Spaces LLP have been convorted into private limited Companies with offect from November 08, 2021 and November 22, 2021 respectively.
- 16 During the quarter ended March 31, 2022, the Company has incorporated the following entities, directly or indirectly as its wholly owned subsidiaries. (1) Venuata Ventures Private Limited (ii)Zoiros Projects Private Limited (iii)Vibrancy Real Estates Private Limited (iv) Propel Capital Ventures LLP

For and on behalf of the Board of Directors of RIGADE ENTERPRISES LIMITED

LR. shankar Managing Director Chain

u. India Ma 12, 2022





Chartered Accountants

12th Floor "UB City" Canberra Block No. 24, Vittal Mailya Road Bengaluru - 560 001, India Tel : +91 80 6648 9000

Independent Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To The Board of Directors of Brigade Enterprises Limited

### Report on the audit of the Standalone Financial Results

### Opinion

We have audited the accompanying statement of quarterly and year to date standalone financial results of Brigade Enterprises Limited (the "Company") for the quarter ended March 31, 2022 and for the year ended March 31, 2022 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on the separate audited financial statements and other financial information of the limited liability partnerships, the Statement:

- i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information of the Company for the quarter ended March 31, 2022 and for the year ended March 31, 2022.

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below is sufficient and appropriate to provide a basis for our opinion.

## Emphasis of Matter

We draw attention to:

- Note 6 to the Standalone financial results or the year ended March 31, 2022, which describes the
  management's evaluation of Covid-19 impact on the future business operations and future cash flows of
  the Company and its consequential effects on the carrying value of its assets as at March 31, 2022. In
  view of the uncertain economic conditions, the management's evaluation of the impact on the subsequent
  periods is highly dependent upon conditions as they evolve.
- Note 7 to the Standalone financial results for the year ended March 31, 2022, in connection with certain
  ongoing legal proceedings in the Company. Pending resolution of the legal proceedings, the underlying
  loans and advances are classified as good and recoverable in the accompanying Standalone financial
  results.

Our opinion is not modified in respect of the above matters.



Chartered Accountants

## Management's Responsibilities for the Standalone Financial Results

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income of the Company and other financial information in accordance with the applicable accounting standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting
  from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing
  our opinion on whether the company has adequate internal financial controls with reference to standalone
  financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and
  related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events or
  conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we
  conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the
  related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our
  conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future
  events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.



Chartered Accountants

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Other Matter

The accompanying Statement of quarterly and year to date standalone financial results include the audited financial results in respect of 2 limited liability partnerships, whose annual financial statements and other financial information reflect total assets of Rs 325 lakhs as at March 31, 2022 and total revenues of Rs 31 lakhs and Rs 854 lakhs, total net loss after tax of Rs. 18 lakhs and net profit after tax of Rs. 150 lakhs, total comprehensive income of Rs. 23 lakhs and Rs. 195 lakhs for the quarter and year ended March 31, 2022 respectively and net cash inflows of Rs. 126 lakhs for the year ended March 31, 2022, as considered in the Statement which have been audited by their respective auditors.

The reports of such other auditors on annual financial statements and other financial information of these limited liability partnerships, have been furnished to us and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these limited liability partnerships, is based solely on the report of such other auditors. Our opinion on the Statement is not modified in respect of the above matter.

The Statement includes the results for the quarter ended March 31, 2022 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2022 and the published unaudited year-todate figures up to December 31, 2021, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

## For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm Registration Number: 101049W/E300004

per Navin Agrawal Partner

Partner Membership No.: 056102

UDIN: 22056102AIVJPY5766

Place: Bengaluru Date: May 12, 2022



BRIGADE ENTERPRISES LIMITED Corporate Identify Number (CIN): L85110KA1995PLC019126 Regd. Office: 29th & 30th Floor, World Trade Center, Brigade Gateway Campus, 26/1, Dr Rajkumar Road, Malleswaram-Rajajinagar, Bangalore 560 055 Phone: +91-80-41379200, 2221 7017-18 Fax: +91-80-2221 0784 Email: enquiry@brigadegroup.com Website: www.brigadegroup.com

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#### Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2022

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	tatement of profit and loss Particulars	Quarter ended	Preceding Quarter	Quarter ended	Current Year ended	(Rs. in lakhs Previous Year ender
	2 di Decidio 2	31.03.2022 [Audited] (Refer note 3)	ended 31.12.2021 [Unaudited]	31.03.2021 [Audited] (Refer note 3)	31.03.2022 [Audited]	31.03.2021 [Audited]
1	Income					
	(a) Revenue from operations	67,646	67,980	61,346	216,076	152,398
	(b) Other income Total income	4,227	3,402	3,130	14,344 230,420	11,295
			11000	01,170	200,120	
1	Expenses	122022	10000	10:202	0.000	10000
	(a) Sub-contractor cost	23,450	19,516	14,741	72,470	46,170
	(b) Cost of raw materials, components and stores consumed	573	696	1,050	2,755	2,832
	(c) Land purchase cost	45,389	127	24,151	56,488	50,821
		(26,561)	21,443	(3,259)	(134)	(9,605
	(e) License fees and plan approval charges	1,599	381	1,173	2,911	1,738
	(f) Architect and consultancy fees	303	226	132	1,194	913
	(g) Employee benefits expense	4,254	3,253	2,790	13,028	8,972
	(h) Finance cost	3,353	3,355	4,540	14,271	19,759
	<ol> <li>Depreciation and amortization expense</li> </ol>	1,993	2,214	2,270	8,439	8,658
	(j) Other expenses	4,586	3,887	4,132	15,701	10,316
	Total expenses	58,939	55,098	51,720	187,123	140,574
ij.	Profit before exceptional items and tax (1-2)	12,934	16,284	12,756	43,297	23,115
6	Exceptional items			1,350		5,350
e.	Profit before tax (3-4)	12,934	16,284	11,406	43,297	17,769
5	Tax expense					
	(i) Current tax	1,812	2,651	3,076	6,277	4,609
	(i) Tax pertaining to earlier years	1,158	2,001		1,158	
	(ii) Deferred tax charge/(credit)	1,572	1,618	(1,533)		(1,296
	Total	4,542	4,269	1,543	12,411	3,313
7	Net profit for the period (5-6)	8,392	12,015	9,863	30,886	14,450
8	Other comprehensive income/(loss)					
	Items that will not be reclassified to profit and loss					
	(i) Re-measurement gains/ (losses) on defined benefit plans	67		(131)	67	(145
	(ii) Income tax relating to above	(17)	•	34	(17)	37
	Total	50	-	(97)	50	(108
	Total Comprehensive Income for the period	8,442	12,015	9,766	30,936	14,348
	[Comprising Net profit for the period and Other Comprehensive Income/(Loss) (7+8)]					0000
0	Earnings per equity share:					
	(of Rs. 10/- each) (not annualised):					191.00
	a) Basic b) Diluted	3.64 3.63	5.22 5.21	4.69 4.67	13.69 13.66	6.99 6.90
1	Paid-up equity share capital (Face value of Rs 10/- each)	23,026	23,010	71,091	23,026	21,091
2	Other equity				333,425	256,638





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Particulars	As at 31.03.2022 [Audited]	(Rs. in lakhs As at 31.03.2021 [Audited]
ASSETS		
Non-Current Assets		
(a) Property, plant and equipment	2.220	2.36
(b) Capital work in progress	328	390
(c) Investment property	138.669	136,03
(d) Other Intangible assets	101	12
(e) Financial assets		
(i) Investments	213,546	199,95
(ii) Loans	54,184	38,24
(iii) Other non current financial assets	6,398	6,09
(f) Other non-current assets	9,571	8,08
(g) Assets for current tax (net)	435	1,12
Sub-total - Non Current Assets	425,452	392,42
Current Assets	122333	1000
(a) Inventories	297,319	306,97
(b) Financial assets		200
(i) Investments	45,980	5,12
(ii) Loana	16,293	22,29
(iii) Trade receivables	27,955	32,47
(iv) Cash and cash equivalents	16,553	11,87
(v) Bank balances other than (iv) above	12,377	6,65
(vi) Other current financial assets	23,805	18,65
(c) Other current assets	13,727	14,38:
Sub-total - Current Assets	454,009	418,43
TOTAL ASSETS	879,461	810,85
EQUITY		
(a) Equity share capital	23,026	21,09
(b) Other equity	333,425	256,631
Sub-total - Equity	336,451	277,72
LIABILITIES		
Non-Current Liabilities		
(a) Financial liabilities		
	139,201	142,32
(i) Borrowings		3,79
(i) Borrowings (ii) Other non current financial liabilities	3.031	
(ii) Other non current financial liabilities	3,031	154
	1 S S S S	
(ii) Other non current financial liabilities (iii) Lease liabilities	96	3,90
<ul> <li>(ii) Other non current financial liabilities</li> <li>(iii) Lense liabilities</li> <li>(b) Deferred tax liabilities (net)</li> </ul>	96 8,900	3,90 609
<ul> <li>(ii) Other non current financial liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul>	96 8,900 772	3,90 60
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(iii) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities</li> </ul>	96 8,900 772	3,90 60
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(a) Financial liabilities</li> <li>(a) Financial liabilities</li> </ul> </li> </ul>	96 8,900 772 152,000	3,90' 60! 150,79:
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> <li>Current Liabilities</li> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> </ul> </li> </ul>	96 8,900 772	3,90 609 150,793
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786	3,90 605 150,793 45,041
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(b) Deferrod tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> <li>Total outstanding dues of micro enterprises and small</li> </ul> </li> </ul>	96 8,900 772 152,000	3,90 605 150,793 45,041
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(b) Deferrod tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> <li>- Total outstanding dues of micro enterprises and small enterprises</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786 4,213	3,90 609 150,79 45,04 3,889
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(a) Financial liabilities</li> <li>(b) Borrowings</li> <li>(ii) Borrowings</li> <li>(ii) Trade payables</li> <li>Total outstanding dues of micro enterprises and small enterprises</li> <li>Total outstanding dues of creditors other than micro</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786	3,90 609 150,79 45,04 3,889
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(a) Financial liabilities</li> <li>(b) Borrowings</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> <li>- Total outstanding dues of micro enterprises and small enterprises</li> <li>- Total outstanding dues of creditors other than micro enterprises and small enterprises</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786 4,213 31,469	3,90 609 150,793 45,047 3,889 27,681
<ul> <li>(ii) Other non current financial liabilities         <ul> <li>(iii) Lease liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities         <ul> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> <li>Total outstanding dues of micro enterprises and small enterprises</li> <li>Total outstanding dues of creditors other than micro enterprises and small enterprises</li> <li>(iii) Other current financial liabilities</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786 4,213 31,469 41,352	3,90 609 150,793 45,043 3,889 27,681 39,324
<ul> <li>(ii) Other non current financial liabilities <ul> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities <ul> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> </ul> </li> <li>Total outstanding dues of micro enterprises and small enterprises</li> <li>Total outstanding dues of creditors other than micro enterprises and small enterprises</li> <li>(iii) Other current financial liabilities <ul> <li>(iv) Lease liabilities</li> <li>(iv) Lease liabilities</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786 4,213 31,469 41,352 50	3,90 609 150,79 45,047 3,889 27,681 39,32/ 39
<ul> <li>(ii) Other non current financial liabilities <ul> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities <ul> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> </ul> </li> <li>Total outstanding dues of micro enterprises and small enterprises</li> <li>Total outstanding dues of creditors other than micro enterprises and small enterprises</li> <li>(ii) Other current financial liabilities <ul> <li>(ii) Other current financial liabilities</li> <li>(iv) Lease liabilities</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786 4,213 31,469 41,352 50 269,399	3,90 609 150,79 45,04 3,889 27,68 39,32 33 264,22
<ul> <li>(ii) Other non current financial liabilities</li> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> <li>Current Liabilities</li> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> <li>Total outstanding dues of micro enterprises and small enterprises</li> <li>Total outstanding dues of creditors other than micro enterprises and small enterprises</li> <li>(ii) Other current financial liabilities</li> <li>(iv) Lease liabilities</li> <li>(c) Provisions</li> </ul>	96 8,900 772 152,000 23,786 4,213 31,469 41,352 50 269,399 495	3,90 609 150,79 45,04 3,889 27,68 39,32 33 264,22 48
<ul> <li>(ii) Other non current financial liabilities <ul> <li>(iii) Lease liabilities</li> <li>(b) Deferred tax liabilities (net)</li> <li>(c) Other non-current liabilities</li> <li>Sub-total - Non Current Liabilities</li> </ul> </li> <li>Current Liabilities <ul> <li>(a) Financial liabilities</li> <li>(i) Borrowings</li> <li>(ii) Trade payables</li> </ul> </li> <li>Total outstanding dues of micro enterprises and small enterprises</li> <li>Total outstanding dues of creditors other than micro enterprises and small enterprises</li> <li>(ii) Other current financial liabilities <ul> <li>(ii) Other current financial liabilities</li> <li>(iv) Lease liabilities</li> </ul> </li> </ul>	96 8,900 772 152,000 23,786 4,213 31,469 41,352 50 269,399	150,79: 150,79: 45,04: 3,889 27,68: 39,32: 39,32: 32,64,22: 48: 1,65: 382,33:

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	Year ended 31.03.2022	Year ended 31.03.2021
	[Audited]	[Audited]
Cash flows from operating activities	200000000	0.000
Profit before tax	43,297	17,76
Adjustment to reconcile profit before tax to net cash flows:		
Depreciation and amortization expenses	8,439	8,65
Impainment of investment property		1,35
Finance costs Interest income from financial assets at amortized cost	14,271	19,75
Profit on sale of investments	(11,878) (1,354)	(10,12)
Dividend income	(1,534) (37)	(1.
Fair value gain on financial instruments at fair value through profit and loss	-	(8
Bad debts written off		1
Provision for contract losses	35	6
Share in profits of partnership fina investments	(150)	(10
Provision for dimunition in value of investments		4,00
Profit on sale of property, plant and equipment	(2)	-
Share based payments to employees	200	17
Operating profit before working capital changes	52,821	41,47
Movements in working capital :		
Increase in trade payables	4,112	1,57
Increase in other financial liabilities	941	3,28
Increase in other liabilities	5,340	35,13
Increase/ (Decrease) in provisions	38	(22)
Decrease/ (Increase) in trade receivables	4,516	(4,03
(Increase) in inventories	(76)	(9,38
(Increase) in loans	(5,398)	(27,09)
Decrease/ (Increase) in other financial assets	151	(70)
(Increase)/ Decrease in other assets	(873)	7,14
Cash generated from operations	61,572	47,15
Direct taxes paid, net	(8,158)	(5,23)
Net cash flow from operating activities (A)	53,414	41,92
Cash flows from investing activities		
Purchase of property, plant and equipment, investment property and intangible assets	(1,541)	(1,988
including capital work in progress and capital advances)		
Proceeds from sale of property, plant and equipment and investment property	5	
Purchase of investments	(70,399)	(15,97)
Redemption of investments	18,175	1,21
investments in bank deposits Interest received	(5,788)	(5,35-
Dividend income received	1,198	6,959
	37	
Net cash flow (used in) investing activities (B)	(58,313)	(15,14
Cash flows from financing activities		
Proceeds from issuance of share capital (including securities premium)	50,314	8,82
Proceeds from non-current borrowings	38,331	38,75
Repayment of non-current borrowings	(59,977)	(64,35)
avment of Principal portion of lease liability	(41)	(33
increase/(decrease) of current borrowings (excluding cash credit facilities from banks), net		4,00
interest paid	(13,555)	(15,40)
Dividends paid (including tax on dividend) Net cash flow from/(used in) financing activities (C)	(2,755) 12,317	(28,20)
Net increase/(decrease) in cash and cash equivalents (A + B + C)	7,418	(1,42
Cash and cash equivalents at the beginning of the year	9,066	10,48
Cash and cash equivalents at the end of the year	16,484	9,06
Components of cash and cash equivalents	March 31, 2022	March 31, 2021
	Rs.	Rs.
Balances with banks:		
On current accounts	16,432	11,75
Cash on hand	121	12
Cash and cash equivalents reported in balance sheet	16,553	11,87
ess: Cash credit facilities from banks	(69)	(2,81
Cash and cash equivalents reported in cash flow statement	16,484	9,06





#### Notes:

- 1 The above audited standalone financial results of Brigade Enterprises Limited ('the Company') has been reviewed by the Audit Committee on May 11, 2022 and approved by the Board of Directors of the Company at their meeting held on May 12, 2022
- 2 Details of standalone segment-wise revenue, results and capital employed

						(Rs. in lakhs
	Particulars	Quarter ended 31.03.2022 [Audited] (Refer note 3)	Preceding Quarter ended 31 12 2021 [Unaudited]	Quarter ended 31.03.2021 [Audited] (Refer note 3)	Current Year ended 31.03.2022 [Audited]	Previous Year ender 31 03 2021 [Audited]
	gment Revenue					
	Real Estate	59,132	60,571	54,213	189,585	130,268
- 1 K K	Lessing	8,482 67,664	7,392	7,098	26,341 215,926	22,024
	Add: Share of profits/(losses) in subsidiary partnership firms	(18)	67,963	35	15,926	106
R	evenue From Operations	67,646	67,980	61,345	216,076	152,398
	gment Results	0.000				
	Real Estate	11,368	15,847	13,045	43,633	28,301
	Leasing	5,247	4,051	4,455	14,325	11,515
	ofit before Interest, Tax and Exceptional items	17,115	19,898	17,500	57,978	39,816
	Less Finance costs	(3,353)	(3,355)	(4,540)	(14,271)	(19,759)
	Less Other unallocable expenditure	(5,037)	(3,678)	(3,369)	(14,904)	(8,339
	Less: Exceptional items Add: Share of profits/(Iosses) in subsidiary partnership firms	(18)	- 17	(1,350) 35	- 150	(5,350 106
	Add. Other Income	4,227	1,402	3,130	14,344	11,295
Pr	rofit before Tax	12,934	16,284	11,406	43,297	17,769
	gment Assets					
	Real Estate	370,305	342,910	376,435	370,305	376,435
	Leasing	143,157	144,049	140,041	143,157	140,041
- 402	Juallocated assets	365,999	353,325	294,381	365,999	294,381
Te	otal Assets	879,461	840,231	810,857	879,461	\$10,857
	gment Liabilities	70254542-255			1000000000	
	Real Estate	317,830	291,750	311,403	317,830	311,403
	leasing	24,233	25,647	- 22,620	.24,233	22,620
- 102	Unallocated liabilities	180,947	175,192	199,105	180,947	199,105
To	tal Liabilities	523,010	492,589	533,128	523,010	533,128

3 The figures for the quarter ended March 31, 2022 and corresponding quarter ended March 31, 2021 are the derived balancing figures between audited figures in respect of full financial year ended March 31, 2022 and March 31, 2021 respectively and the unaudited figures of nine menths ended December 31, 2021 and December 31, 2020 respectively.

4 During the quarter ended 31.03.2022, the paid-up equity share capital of the Company has increased from Rs 23,010 lakhs to Rs. 23,026 lakhs parsuant to exercise of stock equitons by certain employees and allotment of 160,789 equity shares thereon.

5 During the quarter ended March 31, 2022, the Company has incorporated the following entities, directly or indirectly as its wholly owned subsidiaries: (i) Venusta Ventures Private Limited

(ii)Zoiros Projects Private Limited

(iii)Vibrancy Real Estates Private Limited (iv) Propel Capital Ventures LLP



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Notes:

6 The outbreak of Covid-19 pandemic globally and in India has caused significant disturbance and slowdown of economic activities, especially in the retail leasing segment.

The Company's management has considered the possible effects that may result from the Covid-19 pandemic on the carrying value of assets [including property, plant and equipment, investment property, capital work in progress, investments, investments, land advances etc]. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of this pandemic, the Company, as at the date of approval of these financial results has used internal and external sources of information to assess the expected future performance of the Company, has performed sensitivity analysis on the assumptions used and based on the current estimates, the Company expects that the carrying amount of these assets, as at March 31, 2022, are fully recoverable.

The Company's management has also made assessment of the progress of construction work on its ongoing projects during the period of lockdown and has concluded that the same was only a temporary slowdown in activities and has accordingly capitalised/inventorised the borrowing costs incurred in accordance with Ind AS 23.

Further due to prevailing circumstances, the Company has recognized revenues for the year ended March 31, 2022 in respect of leasing segment based on negotiations with certain customers on best estimate basis.

- 7 The Company has paid land advances of Rs 3,860 lakhs that are under litigation. The underlying loans and advances are considered as good and recoverable based on legal evaluation by management of ultimate outcome of legal proceedings.
- 8 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued. The Company will assess and record related impact in the period the Code becomes effective.
- 9 The Board of Directors of the Company at their meeting held on May 12, 2022 have recommended a final dividend of Rs. 1.50 per equity share of Rs. 10 each for the financial year ended March 31, 2022. The said proposed dividend are subject to approval at the ensuing annual general meeting and are not recognised as a liability as at March 31, 2022.

r and on behalf of the Board of Directors of RIGADE ENTERPRISES LIMITED aishankar Managing Director Be aluru, India Ma 12, 2022

ENTERA BANGALORE 560 055







# **BRIGADE ENTERPRISES LIMITED**

**Investor Presentation – FY 22** 





(CIN: L85110KA1995PLC019126)

## Brigade – A brand that puts values first



## About us

- Leading property developer in South Indian real estate market with over **35 years** of experience
- Reputation of developing Grade A properties
- Business Portfolio of Residential, Lease Rentals and Hospitality projects
- Consistent EBITDA margin of ~26%-28% for the past seven years
- Rated A+ 'Stable' from ICRA and CRISIL
- Ranked amongst the **100 Best Places to Work in India** for **eleven** consecutive years by **GPTW Institute**

## **Our Values**

- Shared Vision: To be a World Class Organization in our Products, Processes, People & Performance
- Shared Mission:

To be the **Preferred Developer** of Residential, Commercial & Hospitality Spaces in the market in which we operate, without compromising on our values, for the **benefit of all our stakeholders** 

Core Values:

QC-First – Quality, Customer Centricity, Fair, Innovative, Responsible Socially, Trustworthy

## **Presence**



## **Segments Highlights**

## Real Estate – On Sale Basis

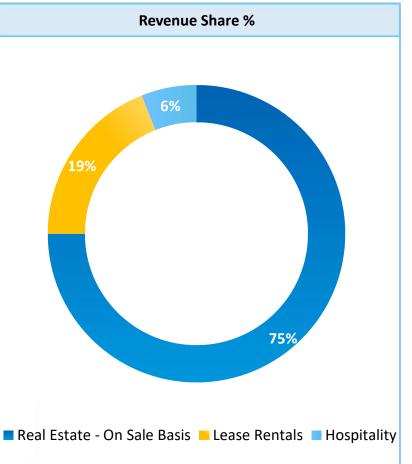
- Achieved highest ever pre-sales of ~4.7 Mn sft with sale value of INR 30,227 Mn in FY22, an increase of 9% from FY21
- Sales volume was ~1.5 Mn sft in Q4 FY22, an increase of 42% from Q3 FY22; Sale value of INR 10,279 Mn, an increase of 50% from Q3 FY22
- Average realization increased by 7% Y-o-Y to INR 6,411/sft in FY22

## Lease Rentals

- Leased ~1 Mn sft during FY22; Active pipeline of ~1 Mn sft
- Achieved office renewals of ~0.5 Mn sft during FY22 at 14% escalation
- Retailer sales consumption surpassed pre-covid levels from mid of Feb 2022; F&B, Multiplexes performed well due to big box office releases
- Retail revenue increased by 64% during FY22 compared to FY21

## **Hospitality**

- Portfolio showcased an impressive revival after third wave of covid in Jan and mid Feb 22 witnessing sharp recovery in occupancies, ARR's, F&B revenue, banquet events, leisure and group travel
- Encouraging growth in portfolio occupancy, reaching 94% of pre-covid levels during Q4 FY22
- Portfolio ARR increased by 18% in FY22 as compared to FY21; ARR at 72% of pre-covid levels during Q4 FY22



Highest ever collections of INR 40,827 Mn in FY22; 51% increase from FY21





# **Summary: Ongoing Projects**

			Area in Mn sft	
Projects	Project Area	Co Share	LO/JV share	Total Project Area
Real Estate projects for sale	7.88	5.11	2.77	7%
Brigade Orchards *	1.06	0.53	0.53	Real Estate
Brigade Cornerstone Utopia*	5.02	3.33	1.69	Lease Rentals
Brigade Residences at WTC Chennai*	0.57	0.29	0.28	93%
Brigade El Dorado*	2.89	2.89	-	Brigade's share of Project Area
Total Real Estate (A)	17.42	12.15	5.27	
Brigade Twin Towers*	1.30	1.30	-	Real Estate
Total Leasing (B)	1.30	1.30	-	Lease Rentals
Total (A+B)	18.72	13.45	5.27	90%

\* Projects in SPV

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2	Demand revival in Leasing Segment
3	Positive momentum in Hospitality Segment
4	Financial Performance
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5	Land bank
6	Projects launched and upcoming launches

Great Place To Work. Certified

## **Highlights: Real Estate - FY22**



- Achieved highest ever pre-sales of ~4.7 Mn sft with a sale value of INR 30,227 Mn during FY22
- Average realization was INR 6,411 psft in FY22, increase by 7% from FY21
- Strong pipeline of ongoing projects of ~17.4 Mn sft

Strong pipeline of **upcoming projects** of **8.3 Mn sft** with key projects in **Bengaluru & Hyderabad** 

## **Bengaluru**

- Brigade Atmosphere, Pearl Block
- Brigade Horizon
- Brigade Nanda Heights
- Brigade El Dorado, new blocks
- Brigade Valencia
- Brigade Upper Crest
- Brigade Calista
- Brigade Millenium Annexe
- Brigade Plots at Mysore, Orchards & Devanahalli

## **Hyderabad**

• Brigade Citadel, Phase 2 &3





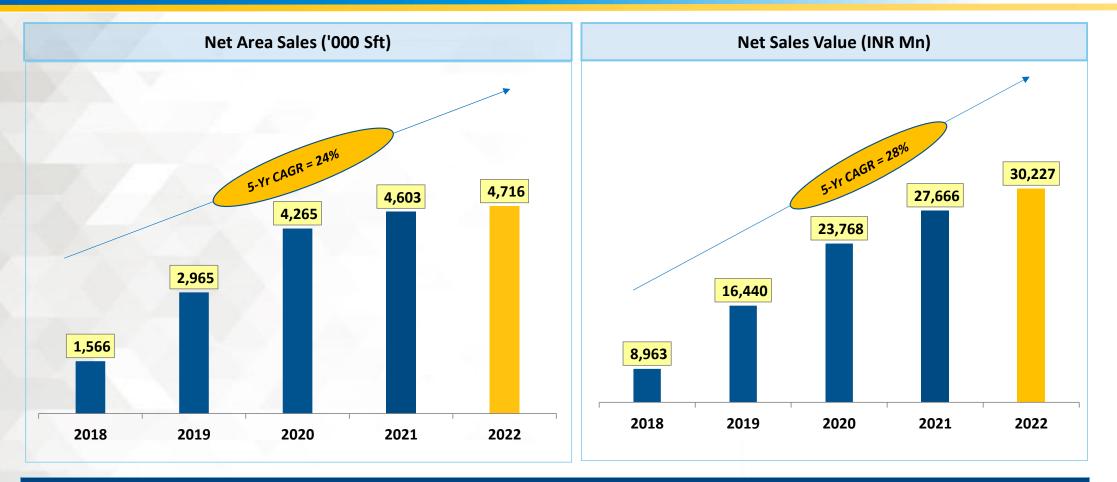
# **Group Sales Snapshot**

Particulars	FY22	FY21	FY22 on FY21	Q4 FY22	Q3 FY22	Q4 FY21	Q4 FY22 on Q3 FY22	Q4 FY22 on Q4 FY21		
Net Area Sales ('000 sft)										
Residential	4,636	4,470	4%	1,508	1,083	1,628	39%	(7%)		
Commercial	80	133	(40%)	40	7	33	471%	21%		
Total	4,716	4,603	2%	1,548	1,090	1,661	42%	(7%)		
			Net So	ale Value (INR Mn	)					
Residential	29,505	26,579	11%	9,931	6,801	9,897	46%	-		
Commercial	722	1,087	(34%)	348	41	278	748%	25%		
Total	30,227	27,666	9%	10,279	6,842	10,176	50%	1%		
	1. 1. 1. 1.									
Realization (INR/sft)	6,411	6,011	7%	6,644	6,281	6,128	6%	8%		

Achieved highest realization of INR 6,411 psft during FY22; 50% increase in sales by value vis-à-vis Q3 FY22

## Yearly Sales Performance – Real Estate





Achieved highest ever Pre-sales of ~4.7 Mn sft during FY22



# **Consolidated synopsis of Real Estate Projects**

Particulars	Ongoing BEL Projects	Ongoing SPV Projects*	Stock Sales		Total
	In Mn sft				
			BEL	SPV	
Total super built-up area of projects on sale basis	15.79	1.63	0.56	0.55	18.53
Less: Landowner share	4.46	-	-	-	4.46
Company share of saleable area	11.33	1.63	0.56	0.55	14.07
Sold till date	7.81	0.81	-	-	8.62
To be sold	3.52	0.82	0.56	0.55	5.45
			INR Mn		
Estimated receipts	67,114	11,553	7,830	5,289	91,786
From sold units	44,902	6,558	4,840	2,520	58,820
From unsold units	22,212	4,995	2,990	2,769	32,966
Collections to date on sold units	23,478	3,832	3,784	1,495	32,589
Remaining to be collected from sold units	21,424	2,726	1,056	1,025	26,231
Remaining to be collected from sold and unsold units [A]	43,636	7,721	4,046	3,794	59,197
Estimated Total Cost	52,875	8,596	1,743	2,217	65,431
Cost incurred till date	22,424	5,014	1,743	2,217	31,398
Remaining Cost to be incurred [B]	30,451	3,582	-	-	34,033
Gross Operating Cash Flows [A] – [B]	13,185	4,139	4,046	3,794	25,164
Present Borrowings [C]	845	101	597	1,175	2,718
Net Operating Cash Flows projected [A] - [B] - [C]	12,340	4,038	3,449	2,619	22,446

\* Brigade Orchards and Brigade Residences at WTC Chennai

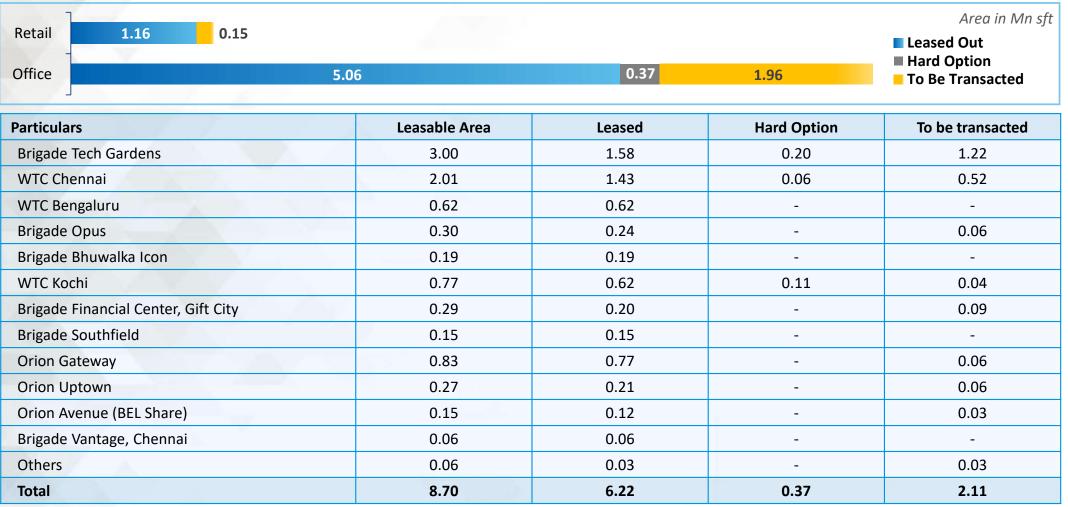
# Contents



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2	Demand revival in Leasing Segment
3	Positive momentum in Hospitality Segment
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6	Projects launched and upcoming launches



## **Our Leasing Portfolio: Operating Assets**





# **Capex Commitment**



(INR Mn)

Project	Estimated cost Incurred		Balance*
Brigade Twin Towers	vin Towers 5,999 1,767		4,232
Total Commercial Lease	5,999	1,767	4,232

\*As of March 22



# Contents

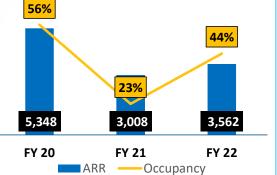


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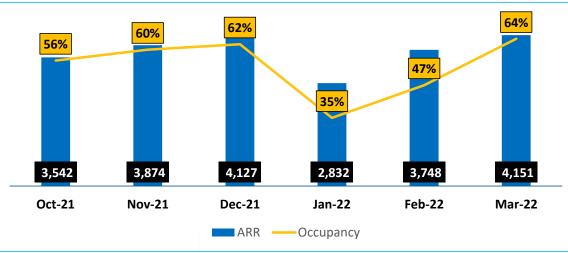


## **Positive momentum in Hospitality Segment**

- Hospitality performance was impacted by state-wide restrictions due to third wave of covid in Jan 22 and mid Feb 22
- Showcased impressive revival after mid Feb 22; Occupancy reached 64% and ARR touched 78% of pre-covid levels during March 22
- Witnessed sharp recovery in F&B segment, banquet events both corporate and social, leisure and group travel
- Witnessed positive trend with the restart of international flights, uptick in corporate movement and rescheduling of mega events
- Expect hospitality business to show consistent improvement







Hospitality EBITDA increased by 305% to INR 227 Mn in FY22 vis-à-vis FY21



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# **Consolidated Financials: Snapshot**



								(INR Mn)
Particulars	Q4 FY22	Q3 FY22	Q4 FY21	Q4 FY22 on Q3 FY22	Q4 FY22 on Q4 FY21	FY 22	FY 21	FY 22 on FY 21
Revenue	9,647	9,332	8,209	3%	18%	30,655	20,104	52%
EBITDA	2,276	2,697	2,183	(16%)	4%	8,330	5,323	56%
Finance costs	1,094	1,083	900	1%	22%	4,436	3,468	28%
Profit before depreciation	1,182	1,614	1,283	(27%)	(8%)	3,894	1,855	110%
Depreciation	908	871	660	4%	38%	3,505	2,369	48%
Profit/(Loss) before share from Associate & Exceptional item	274	743	623	(63%)	(56%)	389	(514)	-
Add: Profit from Associate	1	8	5	(88%)	(80%)	27	26	4%
Less: Exceptional Item	200	_	363	-	(45%)	566	763	(26%)
РВТ	75	751	265	(90%)	(72%)	(150)	(1,251)	-
Tax charge / (credit)	191	287	69	(33%)	178%	498	(287)	-
PAT	(116)	464	196	-	-	(648)	(964)	-
PAT after MI	325	784	396	(59%)	(18%)	828	(463)	-
EBITDA/Revenue	24%	29%	27%			27%	26%	
PBT/Revenue	1%	8%	3%			-	(6%)	
PAT/Revenue	(1%)	5%	2%			(2%)	(5%)	

\*PAT: Profit After Tax, PBT: Profit Before Tax, EBITDA: Earnings Before Interest Tax Depreciation Amortization, MI: Minority Interest, () indicates negative figure

# **Business Segment Performance: FY22**



(INR Mn)

				(1141(1111)
Particulars	Real Estate	Lease Rental	Hospitality	Total
Revenue	22,898	5,965	1,792	30,655
as % of Total	75%	19%	6%	100%
Direct Expenses	16,091	55	218	16,364
Admin Expenses	851	1,267	812	2,929
Selling Cost	655	232	75	962
Employee cost	1,211	398	460	2,069
EBITDA	4,090	4,013	227	8,330
EBITDA / Revenue %	18%	67%	13%	27%
Finance costs	616	3,276	544	4,436
PBDT	3,474	737	(317)	3,894
Depreciation	94	2,709	702	3,505
РВТЕ	3,380	(1,972)	(1,019)	389
PBTE/ Revenue %	15%	(33%)	(57%)	1%

\*PAT: Profit After Tax, PBTE: Profit Before Tax & Exceptional Items, EBITDA: Earnings before Interest Tax Depreciation Amortization, MI : Minority Interest, () indicates negative figure

# **Consolidated Cash Flows**



Particulars	Q4 FY22	Q3 FY22	Q2 FY22	Q1 FY22	FY 22	FY 21
Operating Activities						
Total Collections	13,335	10,951	9,369	7,172	40,827	27,119
Direct Cost/Construction Cost	(5,434)	(4,155)	(3,712)	(3,488)	(16,789)	(11,132)
Landowner Payments	(1,218)	(982)	(939)	(619)	(3758)	(1,853)
Employee and Admin Expenses	(938)	(831)	(1,059)	(738)	(3,566)	(2,221)
Sales & Marketing Expenses	(398)	(455)	(302)	(222)	(1,377)	(938)
Statutory Payments	(1,066)	(1,047)	(1,210)	(522)	(3,845)	(1,707)
Other Payments	(132)	(73)	(13)	(25)	(243)	(98)
Net Cash Flow from Operating Activities (A)	4,149	3,408	2,134	1,558	11,249	9,170
Investment Activities						
Cash from Investment Activities (FD & MF)	1,250	1,737	2,650	1,617	7,254	4,379
Construction Cost (CWIP/Capex Projects)	(430)	(732)	(588)	(638)	(2,388)	(5,200)
Investment in Land/JD/JV/TDR	(1,149)	(192)	(190)	(10)	(1,541)	(1,856)
Other Investments (FD & Mutual Fund)	(2,587)	(3,304)	(2,124)	(6,832)	(14,847)	(6,994)
Net Cash Flow from Investment Activities (B)	(2,916)	(2,491)	(252)	(5,863)	(11,522)	(9,671)
Financing Activities						
Debt Drawdown	2,029	2,537	6,577	2,913	14,056	18,157
Investment by PE	-	-	500	250	750	860
Proceeds from QIP/ESOP/Share Warrants	25	42	37	5,008	5,112	882
Dividend Payment	-	-	(252)	-	(252)	-
Debt Repayment	(1,518)	(2,936)	(7,766)	(3,483)	(15,703)	(15,267)
Finance costs	(836)	(779)	(831)	(878)	(3,324)	(3,712)
Net Cash Flow from Financing Activities (C)	(300)	(1,136)	(1,735)	3,810	639	920
Net Cash Flows for the Period (A+B+C)	933	(219)	147	(495)	366	419

Cash Flow from Operating activities for FY22 was INR 11,249 Mn, 23% higher than FY21



## **Capital Allocation: Segment-wise as of 31<sup>st</sup> March 2022**

							(INR Mn)	
						Operating		Capital Employed %
Segment	Equity (A)	Debt (B)	Capital Employed (A+B)	D/E Ratio (A/B)	PBD*/ Equity %	Capital Employed (OCE)	EBITDA/ OCE %	11%
Real Estate	20,209	2,718	22,927	0.13	17%	22,927	18%	30%
Hospitality	2,524	6,182	8,706	2.45	(13%)	8,444	3%	
Leasing	13,291	32,288	45,579	2.43	6%	40,435	10%	59%
Less: Cash Balance		15,785						Real Estate Lease Rentals
Total	36,024	25,403	77,212	0.71	5%	71,806	12%	<ul> <li>Hospitality</li> </ul>

Net Debt to Equity ratio stands reduced to 0.71 as on 31<sup>st</sup> March 22

Note: PBD/Equity and EBITDA/OCE percentages are calculated based on trailing four quarter numbers \*PBD: Profit Before Depreciation & Tax (After Interest)

## **Consolidated Debt Profile**



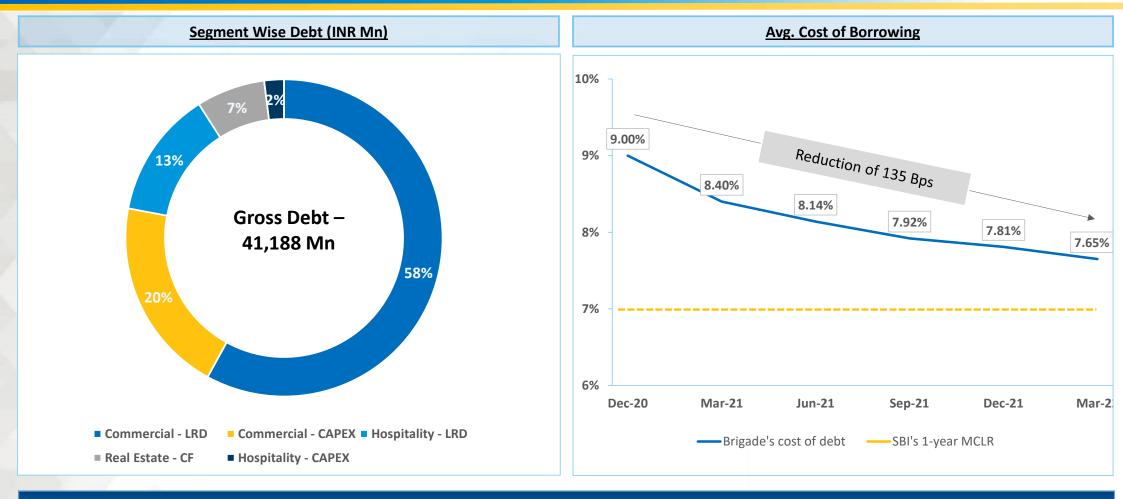
(INR Mn)

Particulars	March-22	December-21	March-21	
Real Estate	2,718	2,929	4,973	
Hospitality	6,182	5,989	5,858	
GOP Securitised	5,332	4,899	4,587	
Сарех	850	1,090	1,271	
Leasing	32,288	32,100	32,165	
Securitised Lease Rental	ecuritised Lease Rental 23,768		21,052	
Сарех	8,520	8,348	11,113	
Less: Cash & Cash Equivalents	15,785	13,116	7,260	
Net Debt	25,403	27,902	35,736	
Less: SPV Partner's share of debt	9,206	9,337	9,189	
Exposure of BEL	16,197	18,565	26,547	
Cost of Debt (Consolidated)	7.65%	7.81%	8.40%	
Credit Rating	[ICRA] A+ (Stable), CRISIL A+/Stable	[ICRA] A+ (Stable), CRISIL A+/Stable	[ICRA] A (Stable), CRISIL A/Stable	

Gross debt figure for March-22 includes INR 18,762 Mn debt taken in SPV's where BEL's share is INR 9,556 Mn

## **Debt Profile & Cost of Borrowing**





Average cost of borrowing is at an all time low of 7.65% p.a.

## **Standalone Financial Statement**



								(INR Mn)
Particulars	Q4 FY22	Q3 FY22	Q4 FY21	Q4 FY22 on Q3 FY22	Q4 FY22 on Q4 FY21	FY 22	FY 21	FY 22 on FY 21
Turnover	7,187	7,139	6,448	1%	11%	23,042	16,369	41%
EBITDA	1,827	2,186	1,957	(16%)	(7%)	6,601	5,154	28%
Finance costs	335	336	454	-	(26%)	1,427	1,976	(28%)
Profit before depreciation	1,492	1,850	1,503	(19%)	(1%)	5,174	3,178	63%
Depreciation	199	222	227	(10%)	(12%)	844	866	(3%)
РВТЕ	1,293	1,628	1,276	(21%)	1%	4,330	2,312	87%
Less: Exceptional Items	-	-	135	-	-	-	535	-
РВТ	1,293	1,628	1,141	(21%)	13%	4,330	1,777	144%
Tax charge / (credit)	454	427	154	6%	195%	1,241	331	275%
PAT	839	1,201	987	(30%)	(15%)	3,089	1,446	114%
EBITDA/Revenue	25%	31%	30%			29%	31%	
PBT/Revenue	18%	23%	18%			19%	11%	
PAT/Revenue	12%	17%	15%			13%	9%	

\* PAT: Profit After Tax, PBTE: Profit Before Tax & Exceptional Items, PBT: Profit Before Tax, EBITDA: Earnings Before Interest Tax Depreciation Amortization

## Contents

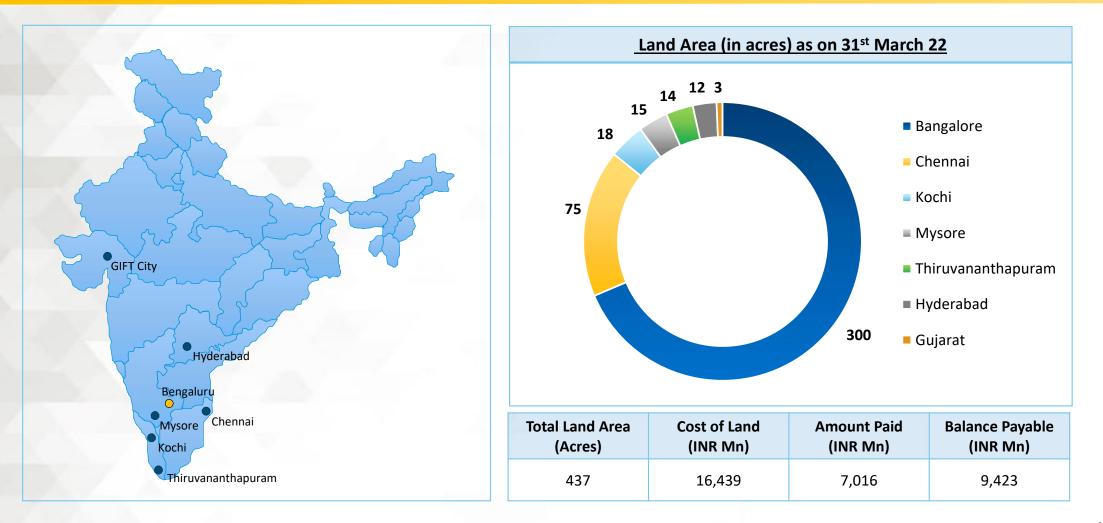


1	Real Estate performance remains robust
2	Gained momentum in Leasing Segment
2	Samed momentum in Leasing Segment
3	Strong rebound in Hospitality Segment
4	Financial Performance
5	Land bank
6	Projects launched and upcoming launches
	riojects launched and upcoming launches



## **Brigade's Land Bank**



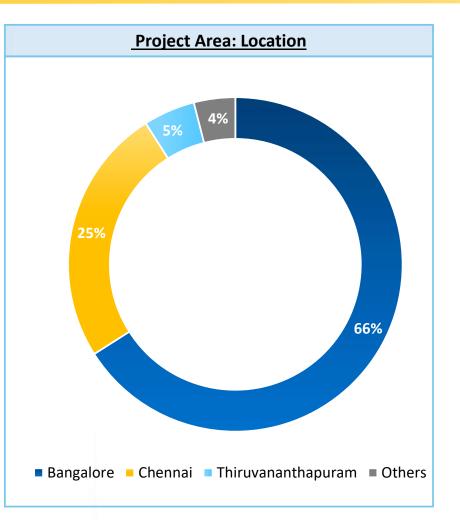


# **Developable Area Details**



Product	Land Area	Project Area (Mn Sft)	BEL Share (Mn Sft)
Residential	260	33.7	24.8
Plotted development	89	1.9	0.8
Commercial-Sale	12	1.5	0.9
Commercial-Lease	55	7.8	7.1
Hotel	21	0.4	0.4
Total	437	45.3	34.0

Location	Land Area	Project Area (Mn Sft)	BEL Share (Mn Sft)
Bengaluru	300	30	23
Chennai	75	11	8
Thiruvananthapuram	14	2	2
Others (Mysore, Gift City, Hyderabad, Kochi)	48	2	1
Total	437	45	34



## Contents



1	Real Estate performance remains robust
4	
2	Demand revival in Leasing Segment
3	Positive momentum in Hospitality Segment
4	Financial Performance
5	Land bank
6	Projects launched and upcoming launches

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# Projects Launched: FY22



Project	City	Segment	Project Area (Mn Sft)	BEL Economic Interest (Mn Sft)	Quarter Launched
Brigade El Dorado – K Block	Bengaluru	Residential	0.62	0.62	Q1
Brigade Xanadu Cluster 3	Chennai	Residential	0.77	0.47	Q1
Brigade Gem	Bengaluru	Residential	0.18	0.14	Q2
Brigade Northridge Phase 2	Bengaluru	Residential	0.16	0.10	Q2
Brigade Utopia – Eden	Bengaluru	Commercial	0.14	0.14	Q2
Brigade Orchards - Ivory Block	Bengaluru	Residential	0.90	0.45	Q4
Brigade Komarla Heights	Bengaluru	Residential	0.43	0.25	Q4
Brigade Orchards – Goldspire Block	Bengaluru	Residential	0.07	0.04	Q4
Brigade Laguna	Bengaluru	Residential	0.34	0.20	Q4
Brigade Citadel – F & G Blocks	Hyderabad	Residential	0.18	0.12	Q4
Total			3.79	2.53	

# **Upcoming Launches**



Segment	Total Area (Mn sft)	Brigade Economic Interest (Mn sft)	
Residential	8.34	5.91	
Leasing	2.03	1.20	
Total	10.37	7.11	



## Awards and Accolades – Q4 FY22



- The Economic Times recognized Brigade Group as one of the Best Organization for Women - 2022, presented by FEMINA
- Certificate for Safe Workplace Award presented by Cecure Us
- CII SR EHS Excellence Awards 2021, Gold award presented to Brigade Citadel
- CII SR EHS Excellence Awards 2021, bronze award presented to Brigade Twin Towers









## Awards and Accolades – Q4 FY22





• Our CMD, Mr. M.R.Jaishankar conferred an *Honorary Doctorate Degree* by Bangalore University

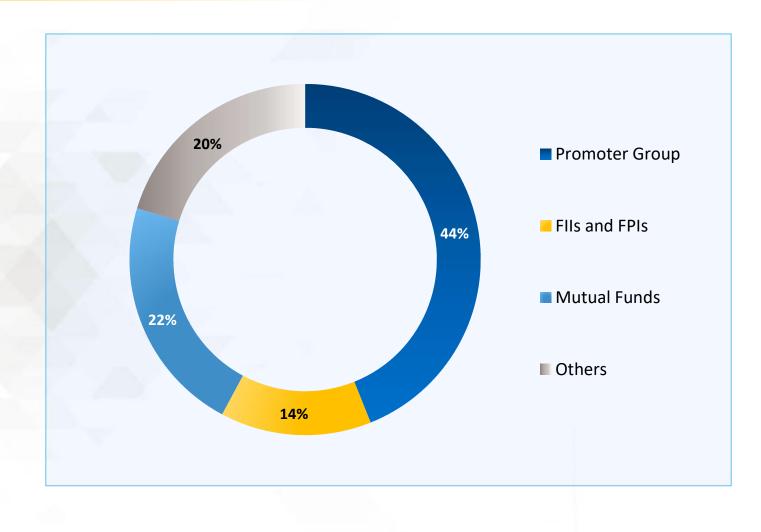




• Our Executive Director, Ms. Nirupa Shankar recognized by The Economic Times as India Inc's Top Young 40 Leaders under the age of 40

# Shareholding Pattern – 31<sup>st</sup> March 2022





## **Board of Directors**





M. R. Jaishankar

#### **Chairman and Managing Director**

- Masters in Business Administration
- Part of Promoter Group

Nirupa Shankar

Masters of Management,

• Part of Promoter Group

Hospitality from Cornell University

**Executive Director** 



## **Aroon Raman**

#### **Independent Director**

- MBA from Wharton School, University of Pennsylvania
- Author and Entrepreneur



## **Roshin Mathew**

#### **Executive Director**

• B Tech and Masters in Building Engineering and Management



Lakshmi Venkatachalam

#### **Independent Director**

- MBA from Boston University
- Retired IAS Officer



#### **Executive Director**

- Masters in Engineering from Pennsylvania Sate University
- Part of Promoter Group



Panchapagesan

#### **Independent Director**

- CA, CWA, IIM K Alumni
- Faculty at IIM B



#### Pradeep Kumar Panja

#### **Independent Director**

- Masters in Science
- Former MD of SBI



## **Pavitra Shankar**

#### **Executive Director**

- MBA, Real Estate & Finance, Columbia Business School
- Part of Promoter Group



#### **Bijou Kurien**

#### **Independent Director**

- PG Diploma in Business Management
- Rich experience in Retail Sector

# **Ongoing Residential Projects**





# **Completed Projects**





# **Upcoming launches**





# **Ongoing Commercial Projects**





Email:investors@brigadegroup.com

# BRIGADE

## **Brigade Enterprises Limited**

29th & 30th Floor, World Trade Center Brigade Gateway Campus, Dr Rajkumar Road, Malleswaram-Rajajinagar, Bengaluru 560055 Great Place To Work. Certified Pro 2002 - FRA 2003 INDIA

**Disclaimer:** The information in this presentation contains certain forward-looking statements. These include statements regarding outlook on future development schedules, business plans and expectations of Capital expenditures. These statements are based on current expectations that involve number of risks and uncertainties which could cause actual results to differ from those anticipated by the Company.

# Thank you

#### PRESS RELEASE

#### BRIGADE Revenue GROWS 52% in FY22 HIGHEST EVER SALES OF 4.72 MN SFT WITH TOTAL VALUE OF 3,023 CR Company Records Highest Ever Collections of 4,083 Cr increase by 51% in FY22

**Bengaluru May 12, 2022:** Brigade Group registered its best ever residential performance in FY22, growing 9% in sales value over FY21. The company recorded 4.72 mn sqft of net new bookings having a sales value of Rs. 3,023 crores compared to an area of 4.60 mn sqft and sales value of 2,767 Cr in FY21. Collections in FY22 amounted to Rs. 4,083 Cr. Cash flow from operations for FY22 stood at Rs. 1,125 Cr, an increase of 23% over the previous financial year. The office segment transacted new business of about 1 mn sft in FY22.

#### Q4 - FY 22

The Group recorded its best quarterly presales by value in Q4 at Rs 1,028 Cr, translating to 1.55 mn sqft in Real Estate segment.

Brigade Group reported a revenue of Rs. 965 Cr in Q4 registering an increase of 18% over the previous comparable quarter and total Collections stood at Rs 1,334 Cr.

Commenting on the results, Mr. M R. Jaishankar, Chairman and Managing Director, Brigade Enterprises Ltd. said, "It is very encouraging to end FY22 on a good note with the best ever sales and collections, till date. This is notwithstanding the second and third waves of COVID-19 as well as an increase in construction costs. Despite price increases, the residential sales momentum has continued reflecting positive buyer sentiment and the strength of our brand. Similarly, there has been demand revival in the leasing segment and positive momentum in the hospitality segment.

We feel confident that the strong pipeline of our upcoming projects will help maintain the momentum in the coming months."

#### Lease Rental - Office

The leasing segment of Brigade remained stable with 99% collections. Besides achieving renewals of 0.50 mn sft, Brigade has an existing pipeline of over 1 mn sft across all properties with increased traction for larger floor plates as well as for small and mid-sized workspaces.

#### Lease Rental- Retail:

The retail vertical achieved higher retailer sales consumption over Q4 FY20 (Pre-Covid) by more than 100%. The company is seeing consistent traction on the leasing front. Almost 80,000 sft (15 units) are under fitout across all three malls. These brands will be operational by mid of Q1 FY23. Retail revenue increased by 64% during FY22 compared to FY21

#### Hospitality

The hospitality portfolio had a slow start due to the Omicron wave in Q4 but occupancies and ARR's both grew strongly touching 94% and 72% of the pre-covid levels respectively, for the comparable period. Revenue stood at 179 Cr in FY22 when compared to 114 Cr in FY21. Revenue in FY22 increased by 57% when compared with FY21.

#### Dividend

The Board of Directors has recommended a final dividend of Rs. 1.50/- per equity share (15%) of Rs. 10 each for the Financial Year 2021-22.

BANGALORE 560 055

#### FY22 Financial Highlights

EBITDA stood at Rs. 833 Cr in FY22 as against Rs. 532 Cr in FY21, an increase of 56%. PAT (after MI) during the year stood at Rs. 83 Cr in FY22 as compared to Loss of Rs. 46 Cr in FY21.

#### About Brigade Enterprises

Established in 1986, Brigade Enterprises Ltd. is one of India's leading property developers with over three decades of expertise in building positive experiences for all their stakeholders and winning their customers' trust. Brigade has developed many landmark buildings and transformed skylines across South India in the cities of Bengaluru, Mysuru, Hyderabad, Chennai and Kochi with developments across Residential, Office, Retail, Hospitality and Education Sectors.

For information on Brigade Group, please visit BrigadeGroup.com or contact us at investors@brigadegroup.com

For more information, please contact: Miriam Macwana, Brigade Enterprises Ltd., Sr. DGM- Corporate Communications, Phone: + 91 80 41379200; E-mail: <u>miriammacwana@brigadegroup.com</u>

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