

February 7, 2020

**National Stock Exchange  
of India Limited**

Exchange Plaza, 5th Floor  
Plot No.C/1, G Block,  
Bandra Kurla Complex,  
Bandra (East), Mumbai 400 051  
Tel.: 2659 8235/36 8458  
**Scrip Code: ACC**

**BSE Limited**

Corporate Relations  
Department  
P.J. Towers, Dalal Street  
Mumbai 400 001  
Tel.: 2272 8013/15/58/8307  
**Scrip Code: 500410**

ACC Limited  
Registered Office  
Cement House  
121, Maharshi Karve Road  
Mumbai - 400 020, India

CIN: L26940MH1936PLC002515

Phone: +91 22 3302 4321  
Fax: +91 22 6631 7458  
[www.acclimited.com](http://www.acclimited.com)

Dear Sirs,

**Sub: Outcome of the Board Meeting for the Financial Year ended December 31, 2019 -  
SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Pursuant to the provisions of Regulation 33 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI LODR'), we wish to inform you that the Board of Directors (the '**Board**') of ACC Limited ('ACC') at its meeting held today i.e. Friday, February 07, 2020, considered and has *inter alia*;

- (a) approved the Audited Standalone Financial Statements of the Company for the financial year ended December 31, 2019 and the Audited Consolidated Financial Statements of the Company for the financial year ended December 31, 2019;
- (b) recommended payment of a dividend of ₹ 14/- (Rupees Fourteen only) per Equity Share of ₹ 10/- each (fully paid-up) for the financial year ended December 31, 2019 and the same shall be payable subject to approval of the Shareholders at the ensuing Annual General Meeting of the Company.

The Board also approved the proposal to convene and hold the 84<sup>th</sup> Annual General Meeting ('AGM') of the Shareholders of the Company on Monday, April 6, 2020, at Mumbai.

The Board has fixed the record date for the purpose of determining the entitlement of dividend declared for the financial year ended December 31, 2019. Accordingly, the said dividend, if approved by the Members at the AGM of the Company will be made payable to those Members whose names stand on the Register of Members as on March 30, 2020.

A copy of the audited financial results along with the Auditor's Report thereon and the declaration (on the Standalone and Consolidated Financial Results of the Company for the year ended December 31, 2019) that the Auditor's Report on the Results is with unmodified opinion in pursuance of the Regulation 33(3)(d) of SEBI LODR is enclosed herewith.

A press release on the results is also enclosed herewith.

The Board Meeting commenced at 2:10 p.m. and concluded at 05:15 p.m.

You are requested to take note of the same.

Yours Sincerely  
For **ACC Limited**

**Rajiv Choubey**  
**Chief Legal Officer & Company Secretary**  
**ACS-13063**

Encl.: *as above*

- i. Statement in regard to the financial results for the year ended December 31, 2019 along with the reports of the Statutory Auditors.
- ii. Press Release on Financial Results

# Media Release

## Highlights

Profit before tax rose by 36% in 2019 year-on-year; 20% in Quarter 4 2019 year-on-year

Operating EBITDA higher by 18% in 2019 year-on-year; 11% in Quarter 4 2019 year-on-year

## Consolidated Financial Results for Quarter 4 and Year Ended December 31, 2019

		Quarter Oct-Dec 2019	Quarter Oct-Dec 2018	Change (%)	Year Jan-Dec 2019	Year Jan-Dec 2018	Change (%)
Sales Volume – Cement	Million Tonnes	7.76	7.47	4%	28.89	28.37	2%
Sales Volume – Ready Mix Concrete	Million Cubic metres	0.93	0.86	8%	3.53	3.16	12%
Net Sales	₹Crore	3,970	3,789	5%	15,343	14,477	6%
Operating EBITDA <sup>#</sup>	₹Crore	541	488	11%	2,413	2,048	18%
Profit before Tax <sup>#</sup>	₹Crore	413	343	20%	2,053	1,510	36%
Profit after Tax	₹Crore	273	232 <sup>\$</sup>	18%	1,378	1,020 <sup>\$</sup>	35%

<sup>#</sup> Includes employee separation cost of ₹23 Cr for Q4'18 & ₹70 Cr for the full year 2018

<sup>\$</sup> Excludes write-back of ₹501 Cr relating to tax provisions of earlier years

"We continue on our strong growth trajectory and have delivered a robust performance. Expansion in EBITDA has been supported by growth in premium products, higher value added services in our Ready Mix Concrete business and efficiencies in manufacturing, supply chain and support functions.

Our expansion projects are well on track. We welcome the Government's National Infrastructure Pipeline which will boost economy and the cement demand." **said Neeraj Akhoury, Managing Director & CEO**

## Performance

In a softer market environment, Net Sales during the quarter increased by 5% to ₹3,970 Crore compared to ₹3,789 Crore for the same quarter last year supported by sales and marketing initiatives. Operating EBITDA for the quarter registered a growth of 11% to ₹541 Crore as against ₹488 Crore during the previous year's quarter on the back of internal efficiencies.

Input cost optimized through better material source mix optimization and supply chain management. Freight & Forwarding cost reduced year-on-year due to improvement in logistics efficiency.

## Ready Mix Concrete

The company's ready mix concrete business continued to register robust growth of 12%. Value Added Products & Services (VAPS) showed a strong growth @52% year-on-year.

Fifteen new plants were commissioned bringing ACC's operating ready mix plants in India to 90 which contributed to the volume growth.



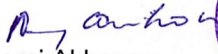
## Media Release

### Dividend

The Board of Directors has recommended payment of dividend at ₹ 14/- per share of ₹ 10/- aggregating to ₹ 262.90 Crore.

### Outlook

The Government's major announcement to grant full tax exemption for sovereign wealth funds for investments in infrastructure projects along with abolition of Dividend Distribution Tax will be positive for new investments in the sector and help in revival of Cement demand. The recently announced ₹102 lakh Crore of infrastructure projects, under the National Infrastructure Pipeline (NIP) that will be implemented in the next five years is also expected to drive cement demand.

  
Neeraj Akhoury  
Managing Director & CEO  
February 7, 2020



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### **About ACC**

ACC Limited, a member of the LafargeHolcim Group, is one of India's leading producers of cement and ready mix concrete. It has over 6,600 employees, 17 cement manufacturing sites, 90 concrete plants and a nationwide network of over 50,000 retail outlets to serve its customers. With a world-class R&D centre in Mumbai, the quality of ACC's products and services, as well as its commitment to technological development, make it a preferred brand in building materials. Established in 1936, ACC is counted among the country's 'Most Sustainable Companies' and is recognised for its best practices in environment management and corporate citizenship.

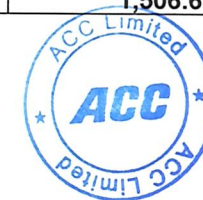


**ACC LIMITED**  
**CIN: L26940MH1936PLC002515**  
**Registered Office : Cement House,**  
**121, Maharshi Karve Road, Mumbai - 400 020**  
**Tel. No.: 022-41593321; Fax No.: 022-66317458; Website: www.acclimited.com; e-mail: ACC-InvestorSupport@acclimited.com**

( ₹ in Crore )

**Statement of Standalone Audited Results for the Quarter and Year Ended 31-12-2019**

	Particulars	3 months ended 31-12-2019 (Refer Note - 10)	Preceding 3 months ended 30-09-2019 Unaudited	Corresponding 3 months ended 31-12-2018 (Refer Note - 10)	Current year ended 31-12-2019 Audited	Previous year ended 31-12-2018 Audited
<b>1</b>	<b>Revenue from Operations</b>					
	a) Sales / Income from Operations	3,969.77	3,464.43	3,788.62	15,343.11	14,477.47
	b) Other operating revenue	90.50	63.14	106.73	313.54	323.88
	<b>Total Revenue from Operations</b>	<b>4,060.27</b>	<b>3,527.57</b>	<b>3,895.35</b>	<b>15,656.65</b>	<b>14,801.35</b>
<b>2</b>	<b>Other Income (Refer Note - 5)</b>	<b>55.99</b>	<b>50.82</b>	<b>28.80</b>	<b>311.21</b>	<b>138.50</b>
<b>3</b>	<b>Total Income</b>	<b>4,116.26</b>	<b>3,578.39</b>	<b>3,924.15</b>	<b>15,967.86</b>	<b>14,939.85</b>
<b>4</b>	<b>Expenses</b>					
	a) Cost of materials consumed	523.06	522.51	676.90	2,258.10	2,370.23
	b) Purchases of stock-in-trade	103.82	87.94	37.57	361.69	89.26
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	324.57	(212.01)	30.81	100.81	(124.98)
	d) Employee benefits expense (Refer Note - 7)	232.47	228.99	214.36	863.97	881.06
	e) Power and Fuel	740.02	783.99	767.89	3,131.34	2,998.12
	f) Freight and Forwarding expense	989.45	954.82	1,033.36	4,050.06	4,011.41
	g) Finance costs	29.24	16.25	22.31	86.22	89.20
	h) Depreciation and amortisation expense	159.95	150.35	154.26	602.97	599.64
	i) Other expenses	606.33	605.02	647.34	2,481.23	2,531.62
	<b>Total expenses</b>	<b>3,708.91</b>	<b>3,137.86</b>	<b>3,584.80</b>	<b>13,936.39</b>	<b>13,445.56</b>
<b>5</b>	<b>Profit before tax (3-4)</b>	<b>407.35</b>	<b>440.53</b>	<b>339.35</b>	<b>2,031.47</b>	<b>1,494.29</b>
<b>6</b>	<b>Tax expense (Refer Note - 6)</b>					
	a) Current tax	116.61	145.74	110.36	689.81	457.02
	b) Tax adjustments for earlier years (Refer Note - 4)	-	-	(500.63)	-	(500.63)
	c) Deferred tax charge / (credit)	21.52	(5.18)	(0.85)	(17.25)	31.27
		<b>138.13</b>	<b>140.56</b>	<b>(391.12)</b>	<b>672.56</b>	<b>(12.34)</b>
<b>7</b>	<b>Profit for the period (5-6)</b>	<b>269.22</b>	<b>299.97</b>	<b>730.47</b>	<b>1,358.91</b>	<b>1,506.63</b>



(₹ in Crore)						
	Particulars	3 months ended 31-12-2019 (Refer Note - 10)	Preceding 3 months ended 30-09-2019 Unaudited	Corresponding 3 months ended 31-12-2018 (Refer Note - 10)	Current year ended 31-12-2019 Audited	Previous year ended 31-12-2018 Audited
8	Other Comprehensive Income (OCI)					
	Items that will not be reclassified to profit or loss					
	Re-measurement gains / (loss) on defined benefit plans (Refer Note - 8)	(24.79)	(12.21)	(11.83)	(75.28)	(7.45)
	Income tax relating to items that will not be reclassified to profit or loss	8.65	4.27	4.13	26.30	2.60
	<b>Other Comprehensive Income for the period, net of tax</b>	<b>(16.14)</b>	<b>(7.94)</b>	<b>(7.70)</b>	<b>(48.98)</b>	<b>(4.85)</b>
9	<b>Total Comprehensive Income (7+8)</b>	<b>253.08</b>	<b>292.03</b>	<b>722.77</b>	<b>1,309.93</b>	<b>1,501.78</b>
10	Paid-up equity share capital (Face value per share ₹ 10)	187.99	187.99	187.99	187.99	187.99
11	Other Equity				11,333.29	10,339.67
12	Earnings per share of ₹ 10 each (not annualised): (Refer Note - 9)					
	(a) Basic ₹	14.34	15.97	38.90	72.36	80.23
	(b) Diluted ₹	14.30	15.93	38.81	72.19	80.04

(₹ in Crore)						
Standalone Segment wise Revenue, Result, Assets and Liabilities						
	Particulars	3 months ended 31-12-2019 (Refer Note - 10)	Preceding 3 months ended 30-09-2019 Unaudited	Corresponding 3 months ended 31-12-2018 (Refer Note - 10)	Current year ended 31-12-2019 Audited	Previous year ended 31-12-2018 Audited
1	Segment Revenue (Including inter-segment revenue)					
a	Cement	3,704.90	3,232.66	3,581.93	14,365.91	13,704.90
b	Ready Mix Concrete	388.89	334.85	359.54	1,482.55	1,315.21
	<b>Total</b>	<b>4,093.79</b>	<b>3,567.51</b>	<b>3,941.47</b>	<b>15,848.46</b>	<b>15,020.11</b>
	Less: Inter Segment Revenue	33.52	39.94	46.12	191.81	218.76
	<b>Total Revenue from Operations</b>	<b>4,060.27</b>	<b>3,527.57</b>	<b>3,895.35</b>	<b>15,656.65</b>	<b>14,801.35</b>
2	Segment Results					
a	Cement	312.65	400.06	289.28	1,701.25	1,328.46
b	Ready Mix Concrete	68.03	8.80	35.70	133.21	116.71
	<b>Total</b>	<b>380.68</b>	<b>408.86</b>	<b>324.98</b>	<b>1,834.46</b>	<b>1,445.17</b>
	Less: i Finance costs	29.24	16.25	22.31	86.22	89.20
	ii Other Un-allocable Expenditure net of Un-allocable (Income)	(5.89)	(3.91)	(6.48)	(16.48)	(35.10)
	Add : Interest and Dividend Income (Refer Note - 5)	50.02	44.01	30.20	266.75	103.22
	<b>Total Profit before tax</b>	<b>407.35</b>	<b>440.53</b>	<b>339.35</b>	<b>2,031.47</b>	<b>1,494.29</b>
3	Segment Assets					
a	Cement	10,925.45	12,059.10	11,631.96	10,925.45	11,631.96
b	Ready Mix Concrete	470.27	436.93	454.07	470.27	454.07
c	Unallocated	5,686.38	4,354.72	3,939.02	5,686.38	3,939.02
	<b>Total Assets</b>	<b>17,082.10</b>	<b>16,850.75</b>	<b>16,025.05</b>	<b>17,082.10</b>	<b>16,025.05</b>
4	Segment Liabilities					
a	Cement	3,792.39	3,679.14	4,066.64	3,792.39	4,066.64
b	Ready Mix Concrete	355.15	317.33	315.23	355.15	315.23
c	Unallocated	1,413.28	1,586.71	1,115.52	1,413.28	1,115.52
	<b>Total Liabilities</b>	<b>5,560.82</b>	<b>5,583.18</b>	<b>5,497.39</b>	<b>5,560.82</b>	<b>5,497.39</b>





**Balance sheet**

(₹ in Crore)

Particulars	As at current year end 31-12-2019	As at previous year end 31-12-2018
	Audited	Audited
<b>A ASSETS</b>		
<b>1) Non-current assets</b>		
a) Property, Plant and Equipment	6,957.28	7,012.21
b) Capital work-in-progress	435.34	392.16
c) Other intangible assets	34.09	37.22
d) Investments in subsidiaries, associates and joint ventures	226.45	226.45
e) Financial Assets		
(i) Investments	3.70	3.70
(ii) Loans	135.92	161.23
(iii) Other Financial Assets	468.23	325.33
f) Non-current tax assets (Net)	857.01	673.01
g) Other non-current assets	540.78	611.77
<b>Total Non-current assets</b>	<b>9,658.80</b>	<b>9,443.08</b>
<b>2) Current assets</b>		
a) Inventories	1,140.95	1,678.56
b) Financial Assets		
(i) Trade receivables	628.43	868.26
(ii) Cash and Cash Equivalents	4,383.18	2,836.84
(iii) Bank balances other than Cash and Cash Equivalents	154.92	163.49
(iv) Loans	31.43	78.87
(v) Other financial assets	270.51	231.02
c) Other current assets	803.41	713.38
<b>Sub-total - Current assets</b>	<b>7,412.83</b>	<b>6,570.42</b>
d) Non-current assets classified as held for sale	10.47	11.55
<b>Total Current assets</b>	<b>7,423.30</b>	<b>6,581.97</b>
<b>TOTAL - ASSETS</b>	<b>17,082.10</b>	<b>16,025.05</b>



**Balance sheet (Contd.)**

(₹ in Crore)

Particulars	As at current year end 31-12-2019	As at previous year end 31-12-2018
	Audited	Audited
<b>B EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
a) Equity Share Capital	187.99	187.99
b) Other Equity	11,333.29	10,339.67
<b>Total Equity</b>	<b>11,521.28</b>	<b>10,527.66</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
a) Provisions	234.13	139.52
b) Deferred tax liabilities (Net)	642.21	663.09
<b>Total Non-current liabilities</b>	<b>876.34</b>	<b>802.61</b>
<b>Current liabilities</b>		
a) Financial Liabilities		
(i) Trade payables		
Total outstanding dues of micro and small enterprises	11.27	8.02
Total outstanding dues of creditors other than micro and small enterprises	1,459.70	1,914.71
(ii) Other financial liabilities	933.96	773.71
b) Other current liabilities	1,913.80	1,789.00
c) Provisions	23.39	27.30
d) Current tax liabilities (Net)	342.36	182.04
<b>Total - Current liabilities</b>	<b>4,684.48</b>	<b>4,694.78</b>
<b>Total - Liabilities</b>	<b>5,560.82</b>	<b>5,497.39</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>17,082.10</b>	<b>16,025.05</b>



## Statement of Cash flow

Particulars	(₹ in Crore)	
	For the year ended December 31, 2019	For the year ended December 31, 2018
	<b>Audited</b>	<b>Audited</b>
<b>A. Cash flow from operating activities</b>		
Profit before Tax	2,031.47	1,494.29
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	602.97	599.64
Profit on sale / write off of Property, Plant and Equipment (net)	(24.45)	(0.94)
Gain on sale of current financial assets measured at FVTPL	(19.53)	(33.43)
Dividend income	(1.69)	(1.09)
Interest income	(265.07)	(102.13)
Finance costs	86.22	89.20
Impairment losses on financial assets (net)	21.51	5.39
Provision / (Reversal) for doubtful advances (net)	(0.11)	(0.05)
Provision / (Reversal) for slow and non moving Stores & Spare (net)	6.38	4.42
Provision no longer required written back	(9.48)	(24.59)
Net gain on fair valuation of current financial assets measured at FVTPL	(0.47)	(0.91)
Employee stock option expenses	0.63	-
Amortisation of operating lease rental	-	2.78
Fair Value movement in Derivative Instruments	-	1.19
Unrealised exchange (gain) / loss (net)	0.12	(1.10)
Operating profit before working capital changes	2,428.50	2,032.67
Changes in Working Capital:		
Adjustments for Decrease / (Increase) in operating assets:		
Decrease / (Increase) in Trade receivable, loans and advances and other assets	31.38	(265.16)
Decrease / (Increase) in Inventories	531.23	(279.03)
Adjustments for Increase / (Decrease) in operating liabilities:		
Increase / (Decrease) in Trade payables, Other liabilities and Provisions	(296.56)	156.13
Cash generated from operations	2,694.55	1,644.61
Direct tax paid - (Net of refunds)	(446.20)	(526.53)
<b>Net Cash flow from operating activities</b>	<b>2,248.35</b>	<b>1,118.08</b>
<b>B. Cash flow from investing activities</b>		
Loans to subsidiary companies	(0.56)	(0.29)
Purchase of Property, Plant and Equipments (Including Capital work-in-progress and Capital Advances)	(540.44)	(517.65)
Proceeds from sale of Property, Plant and Equipment	46.99	22.57
Net proceeds from sale of mutual funds	19.53	33.43
Investment in bank and margin money deposits (having original maturity for more than 12 months)	(32.27)	(4.35)
Investment in bank and margin money deposits (having original maturity for more than 3 months)	(2,476.87)	(117.39)
Redemption of bank and margin money deposits (having original maturity for more than 3 months)	2,481.73	125.54
Investment in certificate of deposits	(600.00)	-
Redemption of certificate of deposits	600.00	-
Dividend received from Associate / Joint venture	1.69	1.09
Interest received	171.88	89.27
<b>Net cash used in investing activities</b>	<b>(328.32)</b>	<b>(367.78)</b>
<b>C. Cash flow from financing activities</b>		
Interest paid	(57.22)	(40.89)
Repayment of short-term borrowing from Subsidiary Company	-	(60.64)
Dividend paid	(262.90)	(281.68)
Dividend Distribution Tax paid	(54.04)	(57.90)
<b>Net cash used in financing activities</b>	<b>(374.16)</b>	<b>(441.11)</b>
<b>Net increase in cash and cash equivalents</b>	<b>1,545.87</b>	<b>309.19</b>
Add: Cash and cash equivalents at the beginning of the year	2,836.84	2,526.74
Add: Adjustment for gain on fair valuation of current financial assets measured at FVTPL	0.47	0.91
<b>Cash and cash equivalents at the end of the year</b>	<b>4,383.18</b>	<b>2,836.84</b>





## Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on February 07, 2020.
- 2 Effective January 01, 2019 the Company has adopted Ind AS 115 "Revenue from contracts with customers ". The adoption of Ind AS 115 did not have any significant impact on the overall results of the Company.
- 3 The Competition Commission of India ('CCI'), on grounds of alleged cartelisation, vide its order dated August 31, 2016 had imposed a penalty of ₹ 1,147.59 Crore on the Company. The Company had appealed against the penalty to the Competition Appellate Tribunal (COMPAT) which granted a stay with a condition to deposit 10% of the penalty amount, which was deposited (the "Interim order"). COMPAT was replaced by the National Company Law Appellate Tribunal (NCLAT) effective May 26, 2017, who vide its judgment dated July 25, 2018, dismissed the Company's appeal and upheld the CCI's order.  
Against the above judgment of NCLAT, the Company appealed before the Hon'ble Supreme Court, which by its order dated October 05, 2018 has admitted the appeal and directed that the interim order passed by the Tribunal in this case will continue in the meantime.  
In a separate matter, pursuant to a reference filed by the Government of Haryana, the CCI by its order dated January 19, 2017 had imposed a penalty of ₹ 35.32 Crore on the Company. On Company's filing an appeal, COMPAT has stayed the penalty. Matter is now listed before NCLAT and is pending for hearing.  
Based on the advice of external legal counsel, the Company believes it has a strong case on merits for successful appeal in these matters. Accordingly, the Company is of the view that no provision is necessary in these financial results.
- 4 The Company was entitled to incentives in the form of excise duty benefit for its Gagal Plant in the state of Himachal Pradesh, in respect of Income Tax Assessment Years 2006-07 to 2015-16. The Company contended in its income tax returns that the said incentives are in the nature of capital receipts, and hence not liable to income tax although these were provided for in the books of account. The Income Tax department had, for the assessment years 2006-07 to 2012-13, consistently not accepted this position and appeals were filed by the Company against the orders of the assessing officer, with the Commissioner of Income Tax – Appeals (CIT-A).  
In view of series of repeated favourable orders from the Income Tax department, the Company reviewed the matter and, after considering the legal merits of the Company's claim, including inter-alia, the ratio of the decisions of Hon'ble Supreme Court, and the pattern of favourable orders by the department including favourable disposal of the Company's appeal by the CIT-A during the previous year, the Company reassessed the risk and concluded that the risk of an ultimate outflow of economic benefits for this matter is no longer probable. Accordingly the Company had reversed the provisions of ₹ 500.63 Crore during the quarter and year ended December 31, 2018.
- 5 During the year ended December 31, 2019 receipt of Orders Giving Effect (OGE) of the CIT(A) orders for certain Assessment Years, resulted in interest income and reversal of provision for interest on income tax aggregating ₹ 276.66 Crore. The Company made a provision of ₹ 177.18 Crore against this due to uncertainty of its ultimate realisability and the net income of ₹ 99.48 Crore is included in Other Income for the year ended December 31, 2019.
- 6 On September 20, 2019, vide the Taxation Laws (Amendment) Ordinance 2019, the Government of India inserted Section 115BAA in the Income Tax Act, 1961 which provides domestic companies a non-reversible option to pay corporate tax at reduced rates effective April 01, 2019 subject to certain conditions. The Company is currently in the process of evaluating this option.



## Notes (Contd.):

- 7 Employee benefits expense for the quarter and year ended December 31, 2018 include ₹ 22.99 Crore and ₹ 70.37 Crore respectively on account of charge for Employee Separation Scheme.
- 8 The Provident Fund of ACC Limited (Trust) had invested ₹ 49 Crore in perpetual bonds of IL&FS Financial Services Limited. In view of uncertainties regarding recoverability of this investment, during the current year ended December 31, 2019 the Company has provided ₹ 49 Crore being the change in re-measurement of the defined benefit plans, in Other Comprehensive Income towards probable incremental employee benefit liability that may arise on the Company on account of any likely shortfall of the Trust in meeting its obligations.

- 9 Earnings per share excluding "Tax adjustments for earlier years" (not annualised)

Particulars	3 months ended 31-12-2019	Preceding 3 months ended 30-09-2019	Corresponding 3 months ended 31-12-2018	Current year ended 31-12-2019	Previous year ended 31-12-2018
	(Refer Note - 10)	Unaudited	(Refer Note - 10)	Audited	Audited
(a) Basic ₹	14.34	15.97	12.24	72.36	53.57
(b) Diluted ₹	14.30	15.93	12.21	72.19	53.44

- 10 The figures of the quarters ended December 31, 2019 and December 31, 2018 are the balancing figures between audited figures in respect of the full financial years ended December 31, 2019 and December 31, 2018 and the unaudited published year-to-date figures up to the third quarter of the respective financial years.
- 11 The Board of Directors of the Company have recommended Final Dividend of ₹ 14 per share of ₹ 10 each.
- 12 Figures for the previous periods have been regrouped / reclassified wherever necessary to conform to the current period's presentation.

For and on behalf of the Board of Directors

  
(Neeraj Akhoury )  
MANAGING DIRECTOR & CEO  
DIN: 07419090

Mumbai - February 07, 2020



**INDEPENDENT AUDITOR'S REPORT ON AUDIT OF ANNUAL STANDALONE  
FINANCIAL RESULTS AND REVIEW OF QUARTERLY FINANCIAL RESULTS**

**TO THE BOARD OF DIRECTORS OF ACC LIMITED**

**Opinion / Conclusion**

We have (a) audited the Standalone Financial Results for the year ended 31 December 2019 and (b) reviewed the Standalone Financial Results for the quarter ended 31 December 2019, being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year (refer 'Other Matter' paragraph below) which were subject to limited review by us, both included in the accompanying "Statement of Standalone Audited Results for the Quarter and Year Ended 31-12-2019" ("the Statement" of **ACC LIMITED** ("the Company"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the Listing Regulations) and both included in the Statement.

In our opinion and to the best of our information and according to the explanations given to us, the Standalone Financial Results for the year ended 31 December 2019:

- a. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended;
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and Total comprehensive income and other financial information of the Company for the year then ended.

With respect to the Standalone Financial Results for quarter ended 31 December 2019, based on our review, nothing has come to our attention that causes us to believe that the accompanying Statement, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



**Basis for Opinion on the audited Standalone Financial Results for the year ended 31 December, 2019**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results for the year ended 31 December 2019 section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Standalone Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

**Emphasis of Matter**

We draw attention to Note 3 to the Statement for the quarter and year ended 31 December 2019 which describe the following matters:

- a. In terms of order dated 31 August, 2016, the Competition Commission of India (CCI) had imposed a penalty of ₹ 1,147.59 crores for alleged contravention of the provisions of the Competition Act, 2002 (the Competition Act) by the Company. On the Company's appeal, National Company Law Appellate Tribunal (NCLAT), (which replaced the Competition Appellate Tribunal (COMPAT) effective 26 May, 2017), in its order passed on 25 July, 2018 had upheld the CCI's Order. The Company's appeal against the said judgement of NCLAT before the Hon'ble Supreme Court was admitted vide its order dated 05 October, 2018 with a direction that the interim order passed by the Tribunal would continue.
- b. In a separate matter, pursuant to a reference filed by the Government of Haryana, the CCI by its order dated 19 January, 2017, had imposed a penalty of ₹ 35.32 crores on the Company for alleged contravention of the provisions of the Competition Act. On Company's filing an appeal together with application for interim stay against payment of penalty, COMPAT had stayed the penalty pending hearing of the application. This matter is listed before the NCLAT for hearing.

Based on the Company's assessment on the outcome of these appeals supported by the advice of external legal counsel, the Company is of the view that no provision is necessary in respect of these matters in the Standalone Financial Results. Our report is not modified in respect of these matters.





### **Management's Responsibilities for the Statement**

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors. The Standalone Financial Results for the year ended 31 December 2019 have been compiled from the related audited Standalone Financial Statements. The Company's Board of Directors are responsible for the preparation and presentation of the Standalone Financial Results for the quarter and year ended 31 December 2019 that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Results, the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

### **Auditor's Responsibilities**

#### **a) Audit of the Standalone Financial Results for the year ended 31 December 2019**

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Standalone Financial Results.





As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Standalone Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Standalone Financial Results, including the disclosures, and whether the Standalone Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Standalone Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

*AD*

*HB*

**b) Review of the Standalone Financial Results for quarter ended 31 December 2019**

We conducted our review of the Standalone Financial Results for the quarter ended 31 December 2019 in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Other Matter**

The Statement includes the Standalone Financial Results for the quarter ended 31 December 2019 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

Our opinion on the Statement is not modified in respect of this matter.

For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)



SAIRA NAINAR  
Partner  
(Membership No. 040081)

Place: Mumbai  
Date: February 07, 2020



## ACC LIMITED

CIN: L26940MH1936PLC002515

Registered Office : Cement House,

121, Maharshi Karve Road, Mumbai - 400 020

Tel. No.: 022-41593321; Fax No.: 022-66317458; Website: www.acclimited.com; e-mail: ACC-InvestorSupport@acclimited.com

(₹ in Crore)

## Statement of Consolidated Audited Results for the Quarter and Year Ended 31-12-2019

Particulars	3 months ended 31-12-2019 (Refer Note - 10)	Preceding 3 months ended 30-09-2019 Unaudited	Corresponding 3 months ended 31-12-2018 (Refer Note - 10)	Current year ended 31-12-2019 Audited	Previous year ended 31-12-2018 Audited
<b>1 Revenue from Operations</b>					
a) Sales / Income from Operations	3,969.77	3,464.43	3,788.62	15,343.11	14,477.47
b) Other operating revenue	90.54	63.88	106.98	314.44	324.15
<b>Total Revenue from Operations</b>	<b>4,060.31</b>	<b>3,528.31</b>	<b>3,895.60</b>	<b>15,657.55</b>	<b>14,801.62</b>
2 Other Income (Refer Note - 5)	57.54	50.80	30.01	318.43	142.66
<b>3 Total Income</b>	<b>4,117.85</b>	<b>3,579.11</b>	<b>3,925.61</b>	<b>15,975.98</b>	<b>14,944.28</b>
<b>4 Expenses</b>					
a) Cost of materials consumed	523.10	522.52	676.49	2,256.39	2,368.17
b) Purchases of stock-in-trade	103.82	87.94	37.57	361.69	89.26
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	324.57	(212.01)	30.81	100.81	(124.98)
d) Employee benefits expense (Refer Note - 7)	233.00	229.54	215.02	866.11	883.58
e) Power and Fuel	740.85	784.47	769.03	3,134.01	3,000.83
f) Freight and Forwarding expense	984.44	951.02	1,027.98	4,032.09	3,992.82
g) Finance costs	29.26	16.26	22.35	86.27	87.77
h) Depreciation and amortisation expense	160.81	151.20	155.17	606.44	603.22
i) Other expenses	609.57	607.73	650.90	2,493.67	2,543.82
<b>Total expenses</b>	<b>3,709.42</b>	<b>3,138.67</b>	<b>3,585.32</b>	<b>13,937.48</b>	<b>13,444.49</b>
<b>5 Profit before share of profit of associates and joint ventures and tax (3-4)</b>	<b>408.43</b>	<b>440.44</b>	<b>340.29</b>	<b>2,038.50</b>	<b>1,499.79</b>
6 Share of profit / (loss) of associates and joint ventures	4.88	3.05	2.95	14.02	10.32
<b>7 Profit before tax (5+6)</b>	<b>413.31</b>	<b>443.49</b>	<b>343.24</b>	<b>2,052.52</b>	<b>1,510.11</b>
8 Tax expense (Refer Note - 6)					
a) Current tax	116.32	146.16	110.79	690.20	457.57
b) Tax adjustments for earlier years (Refer Note - 4)	-	-	(500.63)	-	(500.63)
c) Deferred tax charge / (credit)	23.71	(5.23)	0.73	(15.22)	32.55
	<b>140.03</b>	<b>140.93</b>	<b>(389.11)</b>	<b>674.98</b>	<b>(10.51)</b>
<b>9 Profit for the period (7-8)</b>	<b>273.28</b>	<b>302.56</b>	<b>732.35</b>	<b>1,377.54</b>	<b>1,520.62</b>





( ₹ in Crore )					
Particulars	3 months ended 31-12-2019 (Refer Note - 10)	Preceding 3 months ended 30-09-2019 Unaudited	Corresponding 3 months ended 31-12-2018 (Refer Note - 10)	Current year ended 31-12-2019 Audited	Previous year ended 31-12-2018 Audited
10 Other Comprehensive Income (OCI)					
Items that will not be reclassified to profit or loss					
Re-measurement gains / (loss) on defined benefit plans (Refer Note - 8)	(25.03)	(12.21)	(11.75)	(75.53)	(7.44)
Income tax relating to items that will not be reclassified to profit or loss	8.65	4.27	4.13	26.30	2.60
<b>Other Comprehensive Income for the period, net of tax</b>	<b>(16.38)</b>	<b>(7.94)</b>	<b>(7.62)</b>	<b>(49.23)</b>	<b>(4.84)</b>
<b>11 Total Comprehensive Income (9+10)</b>	<b>256.90</b>	<b>294.62</b>	<b>724.73</b>	<b>1,328.31</b>	<b>1,515.78</b>
12 Profit Attributable to:					
Owners of the Company	273.25	302.53	732.31	1,377.41	1,520.47
Non-controlling interests	0.03	0.03	0.04	0.13	0.15
<b>Profit for the period</b>	<b>273.28</b>	<b>302.56</b>	<b>732.35</b>	<b>1,377.54</b>	<b>1,520.62</b>
13 Other Comprehensive Income Attributable to:					
Owners of the Company	(16.38)	(7.94)	(7.62)	(49.23)	(4.84)
Non-controlling interests	-	-	-	-	-
<b>Other Comprehensive Income</b>	<b>(16.38)</b>	<b>(7.94)</b>	<b>(7.62)</b>	<b>(49.23)</b>	<b>(4.84)</b>
14 Total Comprehensive Income Attributable to:					
Owners of the Company	256.87	294.59	724.69	1,328.18	1,515.63
Non-controlling interests	0.03	0.03	0.04	0.13	0.15
<b>Total Comprehensive Income</b>	<b>256.90</b>	<b>294.62</b>	<b>724.73</b>	<b>1,328.31</b>	<b>1,515.78</b>
15 Paid-up equity share capital (Face value per share ₹ 10)	187.99	187.99	187.99	187.99	187.99
16 Other Equity				11,355.78	10,343.91
17 Earnings per share of ₹ 10 each (not annualised): (Refer Note - 9)					
(a) Basic ₹	14.55	16.11	39.00	73.35	80.97
(b) Diluted ₹	14.52	16.07	38.90	73.17	80.77



(₹ in Crore)

**Consolidated Segment wise Revenue, Result, Assets and Liabilities**

	Particulars	3 months ended 31-12-2019 (Refer Note - 10)	Preceding 3 months ended 30-09-2019 Unaudited	Corresponding 3 months ended 31-12-2018 (Refer Note - 10)	Current year ended 31-12-2019 Audited	Previous year ended 31-12-2018 Audited
1	Segment Revenue (Including inter-segment revenue)					
a	Cement	3,704.94	3,233.40	3,582.18	14,366.81	13,705.17
b	Ready Mix Concrete	388.89	334.85	359.54	1,482.55	1,315.21
	<b>Total</b>	<b>4,093.83</b>	<b>3,568.25</b>	<b>3,941.72</b>	<b>15,849.36</b>	<b>15,020.38</b>
	Less: Inter segment revenue	33.52	39.94	46.12	191.81	218.76
	<b>Total Revenue from Operations</b>	<b>4,060.31</b>	<b>3,528.31</b>	<b>3,895.60</b>	<b>15,657.55</b>	<b>14,801.62</b>
2	Segment Results					
a	Cement	314.59	400.02	289.05	1,703.52	1,328.37
b	Ready Mix Concrete	68.03	8.80	35.70	133.21	116.71
	<b>Total</b>	<b>382.62</b>	<b>408.82</b>	<b>324.75</b>	<b>1,836.73</b>	<b>1,445.08</b>
	Less: i Finance costs	29.26	16.26	22.35	86.27	87.77
	ii Other Un-allocable Expenditure net of Un-allocable (Income)	(3.91)	(4.39)	(7.58)	(18.55)	(37.58)
	Add : Interest and Dividend Income (Refer Note - 5)	51.16	43.49	30.31	269.49	104.90
	<b>Profit before share of profit of associates and joint ventures and tax</b>	<b>408.43</b>	<b>440.44</b>	<b>340.29</b>	<b>2,038.50</b>	<b>1,499.79</b>
	Add : Share of profit / (loss) of associates and joint ventures	4.88	3.05	2.95	14.02	10.32
	<b>Total Profit Before Tax</b>	<b>413.31</b>	<b>443.49</b>	<b>343.24</b>	<b>2,052.52</b>	<b>1,510.11</b>
3	<b>Segment Assets</b>					
a	Cement	10,979.56	12,110.41	11,687.19	10,979.56	11,687.19
b	Ready Mix Concrete	470.27	436.93	454.07	470.27	454.07
c	Unallocated	5,686.15	4,346.83	3,914.69	5,686.15	3,914.69
	<b>Total Assets</b>	<b>17,135.98</b>	<b>16,894.17</b>	<b>16,055.95</b>	<b>17,135.98</b>	<b>16,055.95</b>
4	<b>Segment Liabilities</b>					
a	Cement	3,806.50	3,688.91	4,078.40	3,806.50	4,078.40
b	Ready Mix Concrete	355.15	317.33	315.23	355.15	315.23
c	Unallocated	1,427.40	1,598.53	1,127.39	1,427.40	1,127.39
	<b>Total Liabilities</b>	<b>5,589.05</b>	<b>5,604.77</b>	<b>5,521.02</b>	<b>5,589.05</b>	<b>5,521.02</b>





## Consolidated Balance sheet

(₹ in Crore)

Particulars	As at current year end 31-12-2019	As at previous year end 31-12-2018
	Audited	Audited
<b>A ASSETS</b>		
<b>1) Non-current assets</b>		
a) Property, Plant and Equipment	6,976.89	7,035.18
b) Capital work-in-progress	445.67	397.78
c) Goodwill on consolidation	15.57	15.57
d) Other Intangible assets	34.27	37.42
e) Investments in associates and joint ventures	112.48	100.40
f) Financial Assets		
(i) Investments	3.70	3.70
(ii) Loans	143.76	169.14
(iii) Other Financial Assets	468.23	325.33
g) Non-current tax assets (Net)	859.76	674.97
h) Other non-current assets	541.08	612.02
<b>Total Non-current assets</b>	<b>9,601.41</b>	<b>9,371.51</b>
<b>2) Current assets</b>		
a) Inventories	1,141.93	1,679.39
b) Financial assets		
(i) Trade receivables	626.65	867.37
(ii) Cash and Cash Equivalents	4,492.53	2,933.21
(iii) Bank balances other than Cash and Cash Equivalents	155.20	163.77
(iv) Loans	29.02	77.30
(v) Other financial assets	270.38	231.68
c) Other current assets	808.39	720.17
<b>Sub-total - Current assets</b>	<b>7,524.10</b>	<b>6,672.89</b>
d) Non-current assets classified as held for sale	10.47	11.55
<b>Total Current assets</b>	<b>7,534.57</b>	<b>6,684.44</b>
<b>TOTAL - ASSETS</b>	<b>17,135.98</b>	<b>16,055.95</b>



**Consolidated Balance sheet (Contd.)**

(₹ in Crore)

Particulars	As at current year end 31-12-2019	As at previous year end 31-12-2018
	Audited	Audited
<b>B EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
a) Equity Share Capital	187.99	187.99
b) Other Equity	11,355.78	10,343.91
<b>Equity attributable to owners of the parent</b>	<b>11,543.77</b>	<b>10,531.90</b>
Non-controlling Interest	3.16	3.03
<b>Total Equity</b>	<b>11,546.93</b>	<b>10,534.93</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
a) Provisions	235.10	140.29
b) Deferred tax liabilities (Net)	655.72	674.57
<b>Total Non-current liabilities</b>	<b>890.82</b>	<b>814.86</b>
<b>Current liabilities</b>		
a) Financial Liabilities		
(i) Trade payables		
Total outstanding dues of micro and small enterprises	11.27	8.02
Total outstanding dues of creditors other than micro and small enterprises	1,463.71	1,918.24
(ii) Other financial liabilities	937.50	775.54
b) Other current liabilities	1,919.39	1,794.63
c) Provisions	23.39	27.30
d) Current tax liabilities (Net)	342.97	182.43
<b>Total - Current liabilities</b>	<b>4,698.23</b>	<b>4,706.16</b>
<b>Total - Liabilities</b>	<b>5,589.05</b>	<b>5,521.02</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>17,135.98</b>	<b>16,055.95</b>



**Consolidated Statement of Cash flow**

Particulars	(₹ in Crore)	
	For the year ended December 31, 2019	For the year ended December 31, 2018
	Audited	Audited
<b>A. Cash flow from operating activities</b>		
Profit before Tax	2,052.52	1,510.11
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	606.44	603.22
Profit on sale / write off of Property, Plant & Equipment (net)	(26.87)	(0.94)
Gain on sale of current financial assets measured at FVTPL	(21.64)	(35.91)
Interest income	(269.49)	(104.90)
Finance costs	86.27	87.77
Impairment losses on financial assets (net)	21.51	5.39
Provision / (Reversal) for doubtful advances (net)	0.05	(0.05)
Provision / (Reversal) for slow and non moving Stores & Spares (net)	6.38	4.42
Provision no longer required written back	(9.53)	(24.69)
Net gain on fair valuation of current financial assets measured at FVTPL	(0.43)	(0.91)
Employee stock option expenses	0.63	-
Amortisation of operating lease rental	-	2.78
Share of profit in associates and joint ventures	(14.02)	(10.32)
Fair Value movement in Derivative Instruments	-	1.19
Unrealised exchange (gain) / loss (net)	0.12	(1.10)
Operating profit before working capital changes	2,431.94	2,036.06
Changes in Working Capital:		
Adjustments for Decrease / (Increase) in operating assets:		
Decrease / (Increase) in Trade receivable, loans & advances and other assets	33.91	(268.37)
Decrease / (Increase) in Inventories	531.08	(279.03)
Adjustments for Increase / (Decrease) in operating liabilities:		
Increase / (Decrease) in Trade payables, Other liabilities and Provisions	(295.08)	156.77
Cash generated from operations	2,701.85	1,645.43
Direct tax paid - (Net of refunds)	(447.14)	(527.89)
<b>Net Cash flow from operating activities</b>	<b>2,254.71</b>	<b>1,117.54</b>
<b>B. Cash flow from investing activities</b>		
Loans to Joint Venture	-	(0.11)
Payment received against loan given to Joint Venture	0.12	-
Purchase of Property, Plant & Equipment (Including Capital work-in-progress and Capital Advances)	(548.96)	(519.68)
Proceeds from sale of Property, Plant & Equipment	54.05	22.57
Net proceeds from sale of mutual funds	21.64	35.91
Investment in bank and margin money deposits (having original maturity for more than 12 months)	(32.27)	(4.35)
Investment in bank and margin money deposits (having original maturity for more than 3 months)	(2,476.87)	(117.39)
Redemption of bank and margin money deposits (having original maturity for more than 3 months)	2,481.73	125.49
Investment in certificate of deposits	(600.00)	-
Redemption of certificate of deposits	600.00	-
Dividend received from Associate / Joint venture	1.69	1.09
Interest received	177.21	92.03
<b>Net cash used in investing activities</b>	<b>(321.66)</b>	<b>(364.44)</b>
<b>C. Cash flow from financing activities</b>		
Interest paid	(57.22)	(40.88)
Dividend paid	(262.90)	(281.68)
Dividend Distribution Tax paid	(54.04)	(57.90)
<b>Net cash used in financing activities</b>	<b>(374.16)</b>	<b>(380.46)</b>
<b>Net increase in cash and cash equivalents</b>	<b>1,558.89</b>	<b>372.64</b>
Add: Cash and cash equivalents at the beginning of the year	2,933.21	2,559.66
Add: Adjustment for gain on fair valuation of current financial assets measured at FVTPL	0.43	0.91
<b>Cash and cash equivalents at the end of the year</b>	<b>4,492.53</b>	<b>2,933.21</b>





## Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on February 07, 2020.
- 2 Effective January 01, 2019 the Company has adopted Ind AS 115 "Revenue from contracts with customers ". The adoption of Ind AS 115 did not have any significant impact on the overall results of the Company.
- 3 The Competition Commission of India ('CCI'), on grounds of alleged cartelisation, vide its order dated August 31, 2016 had imposed a penalty of ₹ 1,147.59 Crore on the Company. The Company had appealed against the penalty to the Competition Appellate Tribunal (COMPAT) which granted a stay with a condition to deposit 10% of the penalty amount, which was deposited (the "Interim order"). COMPAT was replaced by the National Company Law Appellate Tribunal (NCLAT) effective May 26, 2017, who vide its judgment dated July 25, 2018, dismissed the Company's appeal and upheld the CCI's order.  
Against the above judgment of NCLAT, the Company appealed before the Hon'ble Supreme Court, which by its order dated October 05, 2018 has admitted the appeal and directed that the interim order passed by the Tribunal in this case will continue in the meantime.  
In a separate matter, pursuant to a reference filed by the Government of Haryana, the CCI by its order dated January 19, 2017 had imposed a penalty of ₹ 35.32 Crore on the Company. On Company's filing an appeal, COMPAT has stayed the penalty. Matter is now listed before NCLAT and is pending for hearing.  
Based on the advice of external legal counsel, the Company believes it has a strong case on merits for successful appeal in these matters. Accordingly, the Company is of the view that no provision is necessary in these financial results.
- 4 The Company was entitled to incentives in the form of excise duty benefit for its Gagal Plant in the state of Himachal Pradesh, in respect of Income Tax Assessment Years 2006-07 to 2015-16. The Company contended in its income tax returns that the said incentives are in the nature of capital receipts, and hence not liable to income tax although these were provided for in the books of account. The Income Tax department had, for the assessment years 2006-07 to 2012-13, consistently not accepted this position and appeals were filed by the Company against the orders of the assessing officer, with the Commissioner of Income Tax – Appeals (CIT-A).  
In view of series of repeated favourable orders from the Income Tax department, the Company reviewed the matter and, after considering the legal merits of the Company's claim, including inter-alia, the ratio of the decisions of Hon'ble Supreme Court, and the pattern of favourable orders by the department including favourable disposal of the Company's appeal by the CIT-A during the previous year, the Company reassessed the risk and concluded that the risk of an ultimate outflow of economic benefits for this matter is no longer probable. Accordingly the Company had reversed the provisions of ₹ 500.63 Crore during the quarter and year ended December 31, 2018.
- 5 During the year ended December 31, 2019 receipt of Orders Giving Effect (OGE) of the CIT(A) orders for certain Assessment Years, resulted in interest income and reversal of provision for interest on income tax aggregating ₹ 276.66 Crore. The Company made a provision of ₹ 177.18 Crore against this due to uncertainty of its ultimate realisability and the net income of ₹ 99.48 Crore is included in Other Income for the year ended December 31, 2019.
- 6 On September 20, 2019, vide the Taxation Laws (Amendment) Ordinance 2019, the Government of India inserted Section 115BAA in the Income Tax Act, 1961 which provides domestic companies a non-reversible option to pay corporate tax at reduced rates effective April 01, 2019 subject to certain conditions. The Company is currently in the process of evaluating this option.



## Notes (Contd.):

- 7 Employee benefits expense for the quarter and year ended December 31, 2018 include ₹ 22.99 Crore and ₹ 70.37 Crore respectively on account of charge for Employee Separation Scheme.
- 8 The Provident Fund of ACC Limited (Trust) had invested ₹ 49 Crore in perpetual bonds of IL&FS Financial Services Limited. In view of uncertainties regarding recoverability of this investment, during the current year ended December 31, 2019 the Company has provided ₹ 49 Crore being the change in re-measurement of the defined benefit plans, in Other Comprehensive Income towards probable incremental employee benefit liability that may arise on the Company on account of any likely shortfall of the Trust in meeting its obligations.

## 9 Earnings per share excluding "Tax adjustments for earlier years" (not annualised)

Particulars	3 months ended 31-12-2019	Preceding 3 months ended 30-09-2019	Corresponding 3 months ended 31-12-2018	Current year ended 31-12-2019	Previous year ended 31-12-2018
	(Refer Note - 10)	Unaudited	(Refer Note - 10)	Audited	Audited
(a) Basic ₹	14.55	16.11	12.34	73.35	54.31
(b) Diluted ₹	14.52	16.07	12.31	73.17	54.18

- 10 The figures of the quarters ended December 31, 2019 and December 31, 2018 are the balancing figures between audited figures in respect of the full financial years ended December 31, 2019 and December 31, 2018 and the unaudited published year-to-date figures up to the third quarter of the respective financial years.
- 11 The Board of Directors of the Company have recommended Final Dividend of ₹ 14 per share of ₹ 10 each.
- 12 Figures for the previous periods have been regrouped / reclassified wherever necessary to conform to the current period's presentation.

For and on behalf of the Board of Directors

  
 ( Neeraj Akhoury )  
 MANAGING DIRECTOR & CEO  
 DIN: 07419090

Mumbai - February 07, 2020





## INDEPENDENT AUDITORS' REPORT ON AUDIT OF ANNUAL CONSOLIDATED FINANCIAL RESULTS AND REVIEW OF QUARTERLY CONSOLIDATED FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF ACC LIMITED

#### Opinion / Conclusion

1. We have (a) audited the Consolidated Financial Results for the year ended 31 December 2019 and (b) reviewed the Consolidated Financial Results for the quarter ended 31 December 2019 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year (refer 'Other Matter' paragraph below) which were subject to limited review by us, both included in the accompanying "Statement of Consolidated Audited Results for the Quarter and Year Ended 31-12-2019" of **ACC LIMITED** ("the Parent/ Company") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the profit of its joint ventures and associates for the year ended 31 December 2019 ("the Statement") which includes four joint operations of a subsidiary (consolidated on a proportionate basis with the subsidiary), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the Listing Regulations) and both included in the Statement.
2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements of the subsidiaries, associates and joint ventures referred to in paragraph 7 below the Consolidated Financial Results for the year ended 31 December 2019:

a. includes the results of the following entities:

Parent Company  
ACC Limited

#### Subsidiary Companies

- a. Bulk Cement Corporation (India) Limited
- b. ACC Mineral Resources Limited including following four joint operations:
  - i. MP AMRL (Semaria) Coal Company Limited (Joint operation of AMRL)
  - ii. MP AMRL (Morga) Coal Company Limited (Joint operation of AMRL)
  - iii. MP AMRL (Marki Barka) Coal Company Limited (Joint operation of AMRL)
  - iv. MP AMRL (Bicharpur) Coal Company Limited (Joint operation of AMRL)
- c. Lucky Minmat Limited
- d. National Limestone Company Private Limited
- e. Singhania Minerals Private Limited

#### Joint Ventures

- a. OneIndia BSC Private Limited
- b. Aakaash Manufacturing Company Private Limited



Associates

- a. Alcon Cement Company Private Limited
- b. Asian Concretes and Cements Private Limited

- b. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- c. give a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and Total comprehensive income and other financial information of the Group for the year then ended.

With respect to the Consolidated Financial Results for quarter ended 31 December 2019, based on our review, nothing has come to our attention that causes us to believe that the accompanying Statement, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

**3. Basis for Opinion on the audited Consolidated Financial Results for the year ended 31 December 2019**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results for the year ended 31 December 2019 section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Consolidated Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

**4. Emphasis of Matter**

We draw attention to Note 3 to the Statement for the quarter and year ended 31 December 2019 which describe the following matters:

- a. In terms of order dated 31 August, 2016, the Competition Commission of India (CCI) had imposed a penalty of ₹ 1,147.59 crores for alleged contravention of the provisions of the Competition Act, 2002 (the Competition Act) by the Company. On the Company's appeal, National Company Law Appellate Tribunal (NCLAT), (which replaced the Competition Appellate Tribunal (COMPAT) effective 26 May, 2017), in its order passed on 25 July, 2018 had upheld the CCI's Order. The Company's appeal against the said judgement of NCLAT before the Hon'ble Supreme Court was admitted vide its order dated 05 October, 2018 with a direction that the interim order passed by the Tribunal would continue.
- b. In a separate matter, pursuant to a reference filed by the Government of Haryana, the CCI by its order dated 19 January, 2017, had imposed a penalty of ₹ 35.32 crores on the Company for alleged contravention of the provisions of the Competition Act. On Company's filing an appeal together with application for interim stay against payment of penalty, COMPAT had stayed the penalty pending hearing of the application. This matter is listed before the NCLAT for hearing.

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Based on the Company's assessment on the outcome of these appeals supported by the advice of external legal counsel, the Company is of the view that no provision is necessary in respect of these matters in the Consolidated Financial Results. Our report is not modified in respect of these matters.

## **5. Management's Responsibilities for the Statement**

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors. The Consolidated Financial Results for the year ended 31 December 2019 have been compiled from the related audited Consolidated Financial Statements. The Company's Board of Directors are responsible for the preparation and presentation of the Consolidated Financial Results for the quarter and year ended 31 December 2019 that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Consolidated Financial Results, the Board of Directors are responsible for assessing the Group's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Group.

## **6. Auditor's Responsibilities**

### **a) Audit of the Consolidated Financial Results for the year ended 31 December 2019**

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Consolidated Financial Results.







As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Consolidated Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Consolidated Financial Results, including the disclosures, and whether the Consolidated Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Consolidated Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Consolidated Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Consolidated Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

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**b) Review of the Consolidated Financial Results for quarter ended 31 December 2019**

We conducted our review of the Consolidated Financial Results for the quarter ended 31 December 2019 in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

7. We did not audit the financial statements of four subsidiaries (including four joint operations of a subsidiary) included in the consolidated financial results, whose financial statements reflect total assets of ₹ 90.13 crores as at 31 December 2019, total revenues of ₹ 18.51 crores, total net profit after tax of ₹ 6.13 crores, total comprehensive income of ₹ 6.13 crores and net cash flows of ₹ 12.12 crores for the year ended on that date, as considered in the consolidated financial results. The consolidated financial results also include the Group's share of net profit of ₹ 12.73 crores and total comprehensive income of ₹ 12.62 crores for the year ended 31 December 2019, as considered in the consolidated financial results, in respect of two associates and one joint venture, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, joint venture and associates, is based solely on the reports of the other auditors.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

**8. Other Matter**

The Statement includes the Consolidated Financial Results for the Quarter ended 31 December 2019 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

Our report on the Statement is not modified in respect of this matter.

For Deloitte Haskins & Sells LLP  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)



Saira Nainar  
Partner  
(Membership No. 040081)

Place: Mumbai  
Date: February 07, 2020

