

Date: 01 Feb 2020

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001
Through: BSE Listing Centre

To National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Through: NEAPS

ZEN TECHNOLOGIES LIMITED

Certified ISO 9001:2015, ISO 27001:2013, ISO 14001:2015, CMMI ML5 Regd. Office: B-42, Industrial Estate, Sanathnagar

Phone: +91 40 23813281, Fax No: +91 40 23813694 Email: info@zentechnologies.com Website: www.zen.in

Corporate Identity Number: L72200TG1993PLC015939

Hyderabad - 500 018, Telangana, India

Dear Sir/Madam,

Sub: 1. Unaudited Financial Results (Standalone & Consolidated) for the Third Quarter and nine months ended on 31 December 2019.
2. Outcome of the Board Meeting held on 01 Feb 2020.

Ref: Symbol/Security ID: ZENTEC; Security Code: 533339; Series: EQ

This is to inform you that the Board of Directors of the Company at its meeting held today i.e., on Saturday, 01 Feb 2020, inter-alia, considered and approved the following:-

Unaudited financial results, both standalone and consolidated, for the third quarter & nine months ended 31 December 2019 along with the Statement of Deviation or Variation. The said financial results along with the Limited Review Report given by the Statutory Auditors pursuant to Regulation 33 and the Statement of Deviation or Variation pursuant to Regulation 32 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, as amended, is enclosed as Annexure- I.

The above information is also available on the website of the Company: www.zentechnologies.com.

The meeting of Board of Directors was commenced at 10.15 a.m. and concluded at 01.45 p.m.

This is for your kind information and records.

Thanking You.

Yours sincerely,

For Zen Technologies Limited

Hansraj Singh Rajpot Company Secretary & Compliance Officer

M. No. A38213

Works: Plot 36, Hardware Park, Near Shamshabad International Airport, Hyderabad - 501 510, Telangana, India











### RAMASAMY KOTESWARA RAO AND CO LLP

**CHARTERED ACCOUNTANTS** 

Independent Auditor's Review Report on Unaudited Quarterly Consolidated Financial Results of Zen Technologies Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To The Board of Directors, M/s Zen Technologies Limited

We have reviewed the accompanying statement of unaudited Consolidated financial results of M/s Zen Technologies Limited ('the Holding company') and its Subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the period and quarter ended 31<sup>st</sup> December, 2019 ('the statement'), being submitted by the holding company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5<sup>th</sup> July,2016. This statement is the responsibility of the Holding Company's Management and approved by the Board of Directors/Committee of Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim financial reporting (Ind AS 34), Prescribed under section 133 of the Companies Act 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. The review is limited primarily to inquiries of Holding company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The statement includes the results of the following entities:

- 1. Zen Technologies USA Inc, USA (Wholly Owned Subsidiary)
- 2. Unistring Tech Solutions Private Limited., India, (Subsidiary)

Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying statement, Prepared in accordance with the aforesaid Indian accounting standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5<sup>th</sup> July 2016. Including the manner in which it is to be disclosed, or that it contains any material misstatement.



We did not audit the financial statements of the subsidiaries included in the consolidated financial results, whose financial statements reflects total revenues of Rs 1,22,75,000/- for the period ended 31st December,2019 and total net loss of Rs 3,18,21,085/- and the other comprehensive income of Rs. -2,28,673/- for the period ended on the date, as considered in the consolidated financial results. These financial statements results have been have been furnished to us by the management and our opinion on the consolidated financial results, in so far it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

Our opinion on the statement is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

For Ramasamy Koteswara Rao and Co LLP Chartered Accountants

FRN.No.010396S/S200084

Place: Hyderabad

Date: 01st February, 2020

(Murali Krishna Reddy Telluri)

Partner

Membership No: 223022 UDIN: 20223022 AAAA CAIS 20

### Zen Technologies Limited B -42 Industrial Estate, Sanathuagar Hyderabad - 500 018, Telangana. India CIN:L72200TG1993PLC015939

Un-audited Consolidated financial results for the quarter and Nine Months ended December 31, 2019 (Rs.in lakhs) Nine Months Nine Months Quarter ended Quarter ended Quarter ended Year ended ended ended March 31,2019 S No **Particulars** Dec 31,2019 Sep 30,2019 Dec 31,2018 Dec 31st 2019 Dec 31st 2018 Un Audited Un Audited Audited Un Audited Un Audited Un Audited 1 Income 12 949 74 4 871 58 9 222 06 a) Revenue from Operations 3.298.77 4.758.75 3 403 91 Total Revenue from operations 3,298.77 4,758.75 3,403.91 12,949.74 4,871.58 9,222.06 42,36 26.37 96.23 299.10 310.78 b) Other Income 3,341.13 4,785.12 3,436.46 13,045.97 5,170.68 9,532.85 Total Income 2 Expenses 1,008.27 2,476.15 1,794.98 3.725.61 307.04 800.79 a) Cost of materials Consumed b) Changes in inventories of finished goods. (179.86) 1.047.08 (1.160.99) 410.97 496.23 (912.78) work-in-progress and Stock-in-Trade ('c) Manufacturing Expenses 94.79 173.09 147.57 436 89 340.74 501.30 (d) Employee benefits expense 443.24 533.74 423 18 1,401.00 1 232 65 1 661 45 (e) Finance costs 57.73 74.18 152.17 236.40 300 23 481 12 337 92 (f) Depreciation and amortization expense 108.56 132.85 95.10 282 18 2 827 43 756.40 627.08 587.08 1,691.42 1.742.19 (g) Other expenses 2,049.42 2,797.96 2,402.83 7,626.87 4,789.19 8,415.61 Total Expenses (a to g) Profit before tax before profit or loss from investment in 1.117.24 1.987.16 1.033.63 5,419.10 381.49 3 Associate (1-2) 1.291.71 25 97 (8.51) 25 97 4 Share of Profit/(loss) from an Associate 1,007.66 355.52 1,117.60 1.987.16 5,410.59 1.291.71 5 Profit /(Loss) Before Tax (3+4) 6 Tax expenses 240.97 277.33 139.31 1,007,83 139.31 368 40 - Income Tax 34.18 (582.50)291.74 10.23 451.02 - Deferred Tax 73.57 977.17 1,418.09 858.12 3,951.74 182.03 1,331.70 7 Net Profit for the period (5-6) Attributable to: Shareholders of the Company 1,022,80 1,433.80 4,028.93 1,331,70 (77.19)(45.62)(15.71)Non Controlling interest 8 Other comprehensive income (5.92)(229)(16.35)a) (i) Items that will not be reclassified to profit or loss 3.63 (ii) Income tax relating to items that will not be reclassified to profit or loss b) (i) Items that will be reclassified to profit or loss (ii) Income tax relating to items that will be reclassified to profit or loss (5.92)3.63 (2.29)(16.35)Total other comprehensive income 971.25 1,421.72 858.12 3,949,45 182.03 1.315.35 9 Total Comprehensive income (7+8) 10 Attributable to: 1,016.88 1,437.43 4.026.64 1.315.35 Shareholders of the Company Non Controlling interest (45.62)(15.71)(77.19)771.60 771.60 771.60 771.60 771.60 771.60 10 Paid-up Equity Share Capital (Rs.1/- per Equity Share) 12.739.23 Other Equity 12 Earnings per share (Face Value of Rs.1/- each) 1.73 1.86 1.11 5.22 0.24 1.33 (a) Basic (In Rs.) 1.73 5.22 0.24 (b) Diluted (In Rs.) 1.33 1.86 1.11



# Notes to Consolidated Un-Audited Financial Results for the Quarter ending 31st December 2019.

-	The Financial results of the company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified the Companies (Indian Accounting Standard) rules 2015 as amended by the Companies (Indian Accounting Standard) rules 2016.
2	The aforementioned results have been reviewed by the Audit Committee and subsequently taken on record by the board of directors at its meeting held on 1st February, 2020.
m	The figures for previous periods/ Year have been Recast and Regrouped wherever necessary
4	The entire operations of the Company relate to only one segment viz., Training & Simulation. Hence segmental reporting as per Ind AS 108 is not made.
2	In the year 2013, the company availed a loan for Rs 11.60 Crs from Technology Development Board (TDB), Government of India, towards the Development of UAV Simulator. Mr.
	Ashok Atluri, Promoter, had pledged 1.50 Crore equity shares in favor of TDB. The total loan amount has been fully paid and the no due certificate has been given by TDB. Consequently, the charge is completely satisfied and only the release of the promoter's pledge by TDB is awaited.
9	The value of the orders on hand as at 01st February, 2020 is about Rs. 177.51 Crores
7	The Company on April 1, 2018 while evaluating the impact of Ind AS 115 in respect of certain contracts with customers had reversed Rs. 714.65 lakhs of service income that was accrued and recognised during FY 2017-18 on account of certain pending procedural obligations. As at 31.03.2019, the Company has evaluated and recognized revenue for such contracts with customers based on satisfaction of performance obligations under the contracts in accordance with Ind AS-115. In light of this, the position taken on 1 April 2018 has been revised . Accordingly the revenue reported for corresponding quarter ended 30.09.2018 & half year ended 30.09.2018 was revised based on the evaluation of performance obligation of the company. The net impact and revised position is tabulated as under.

		(Rs.in lakhs)
		Year to Date
Particulars	Quarter ended	e nde d
	31 Dec 2018 31 Dec 2018	31 Dec 2018
Revenue relating to performance obligations		
satisfied in FY 2017-18 reported in FY 2018-19	139.86	86.869
now de-recognized		
Revenue for performance obligations satisfied	101.91	582.79
in FY 2018-19		
Impact on Reported revenue	(37.95)	(116.19)
*		

Place: Hyderabad Date: 01 February, 2020.

For and on behalf of the Board

Ashok Atlun

Chairman and Managing Director

DIN:00056050

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### RAMASAMY KOTESWARA RAO AND CO LLP

CHARTERED ACCOUNTANTS

Independent Auditor's Review Report on Unaudited Quarterly Standalone Financial Results of Zen Technologies Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors,
M/s Zen Technologies Limited

We have reviewed the accompanying statement of unaudited Standalone financial results of M/S. **Zen Technologies Limited** ('tire company') for the quarter ended 31<sup>st</sup> December, 2019 ('the statement'), being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5<sup>th</sup> July, 2016.

This statement Which is the responsibility of the Company's Management and approved by the Board of Directors/Committee of Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim financial reporting (Ind AS 34), Prescribed under section 133 of the Companies Act 2013, read with relevant rules issued there under and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying statement, Prepared in accordance with the aforesaid Indian accounting standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5th July, 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

We have reviewed the financial results and other information presented in accordance with IND AS for the quarter ended 31st December, 2019 and have been presented solely on the basis of information compiled by the management.

For Ramasamy Koteswara Rao and Co LLP

Chartered Accountants

FRN.No.010396S/S200084

(Murali Krishna Reddy Telluri)

Partner

Membership No: 223022

UDIN: 20223022AAAAAZ7400

Place: Hyderabad

Date: 01st February, 2020

### Zen Technologies Limited B -42 Industrial Estate, Sanathnagar Hyderabad - 500 018, Telangana, India CIN:L72200TG1993PLC015939

	Un-audited Standalone financial	results for the qua	rter and nine mon	ths ended Decemb	er 31, 2019		(Rs.in lakhs
No	Particulars	Quarter ended Dec 31,2019	Quarter ended Sept 30,2019	Quarter ended Dec 31,2018	Nine months ended Dec 31,2019	Nine months ended Dec 31,2018	Year ended March 31,2019
		Un Audited	Un Audited	Un Audited	Un Audited	Un Audited	Audited
	come						
	Revenue from Operations	3,236.27	4,712.00	3,365.96	12,826 99	4,755.39	9,222 06
To	otal Revenue from operations	3,236.27	4,712.00	3,365.96	12,826.99	4,755.39	9,222.06
b)	Other Income	42.33	26.36	31.70	96.19	284.46	310.78
To	otal Income	3,278.60	4,738.36	3,397.66	12,923.18	5,039.85	9,532.84
2 E.	xpenses						
a)	Cost of materials Consumed Changes in inventories of finished goods.	223.77	750.03	1.008.27	2,319 05	1.794 98	3,725,61
W	ork-in-progress and Stock-in-Trade	479.03	539.48	(179.86)	1.169.18	(912.78)	(1,160.99
('c	Manufacturing Expenses	93.83	171,27	147.57	434 11	340.74	501.30
(d	) Employee benefits expense	371.69	446.16	392.46	1.173.29	1.113.35	1,566 42
(e)	) Finance costs	55.05	68.85	151.58	224.45	308 26	478.88
(f)	Depreciation and amortization expense	93.24	93.06	94.55	279.43	281.54	376.8
(g	) Other expenses	582.79	552.17	460.67	1,555.40	1,371.96	2,335.2
To	otał Expenses (a to g)	1,899.40	2,621.02	2,075,24	7,154.91	4,298.05	7,823.23
3 Pr	rolit before tax (1-2)	1,379.20	2,117.34	1,322.42	5,768.27	741.80	1,709.61
4 T:	ax expenses						
	Income Tax	240.97	277,33	139.31	1,007.83	139.31	368 40
-	Deferred Tax	90.40	302.93	10.23	490 49	34 18	(582.50
5 N	et Profit for the period (3-4)	1,047.83	1,537.08	1,172.88	4,269.95	568.31	1,923.71
6 0	ther comprehensive income						
a)	(i) Items that will not be reclassified to profit or loss	-		-		-	(18.1)
	(ii) Income tax relating to items that will not be classified to profit or loss	-		-			
b)	(i) Items that will be reclassified to profit or loss				- 17.		
	(ii) Income tax relating to items that will be reclassified profit or loss			-		-	
To	otal other comprehensive income	•					(18,13
7 To	otal Comprehensive income (5 +6)	1,047.83	1,537.08	1,172.88	4,269.95	568.31	1,905.58
0 0	ald on Factor Chang Carted	771,60	771.60	771.60	771,60	771.60	771.6
(R	aid-up Equity Share Capital 8,1/- per Equity Share) ther Equity	771,00	771.00	771.00	771.00	771.00	13,329.47
10 E:	arnings per share						
(F	face Value of Rs. I/- each)						
	) Basic (In Rs.)	1,36	1.99	1.52	5 53	0.74	2 40
(b	) Diluted (In Rs.)	1.36	1.99	1.52	5.53	0.74	2.49



## Notes to Standalone Un-Audited Financial Results for the Quarter ending 31st December 2019.

•	1	
_	-	1 The Financial results of the company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified the Companies (Indian Accounting Standard) rules 2015 as amended by the
		Companies (Indian Accounting Standard) rules 2016.
	7	The aforementioned results have been reviewed by the Audit Committee and subsequently taken on record by the board of directors at its meeting held on 1st February, 2020.
1	3	The figures for previous periods/ Year have been Recast and Regrouped wherever necessary
_	4	The entire operations of the Company relate to only one segment viz., Training & Simulation. Hence segmental reporting as per Ind AS 108 is not made.
L	5	In the year 2013, the company availed a loan for Rs 11.60 Crs from Technology Development Board (TDB), Government of India, towards the Development of UAV Simulator. Mr. Ashok Atluri, Promoter, had pledged 1.50 Crore equity shares in favor of TDB. The total loan amount has been fully paid and the no due certificate has been given by TDB. Consequently, the charge is completely satisfied and only the
		release of the promoter's pledge by TDB is awaited.
	9	The value of the orders on hand as at 01st February, 2020 is about Rs. 177.51 Crores
	_	The Company on April 1, 2018 while evaluating the impact of Ind AS 115 in respect of certain contracts with customers had reversed Rs. 714.65 lakhs of service income that was accrued and recognised during FY 2017-18 on account of certain pending procedural obligations. As at 31.03.2019, the Company has evaluated and recognized revenue for such contracts with customers based on satisfaction of performance obligations under the contracts in accordance with Ind AS-115. In light of this, the position taken on 1 April 2018 has been revised. Accordingly the revenue reported for corresponding quarter ended 30.09.2018 was revised based on the evaluation of performance obligation of the company. The net impact and revised position is tabulated as under.
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		(Rs.in lakhs)
		Year to Date
Particulars	Quarter ended ended 31 Dec 2018	ended 31 Dec 2018
Revenue relating to performance obligations satisfied in FY 2017-18 reported in FY 2018-19 now de-recognized	139.86	86.869
Revenue for performance obligations satisfied in FY 2018-19	16.101	582.79
Impact on Reported revenue	(37.95)	(116.19)

For and on behalf of the Board

Ashok Atluri
Chairman and Managing Director
DIN:00056050

Place: Hyderabad Date: 01 February, 2020.



### ZEN TECHNOLOGIES LIMITED

Certified ISO 9001:2015, ISO 27001:2013, ISO 14001:2015, CMMI ML5 Regd. Office: B-42, Industrial Estate, Sanathnagar

Hyderabad - 500 018, Telangana, India

Phone: +91 40 23813281, Fax No: +91 40 23813694 Email: info@zentechnologies.com Website: www.zen.in Corporate Identity Number: L72200TG1993PLC015939

	allotment of warrants
	*Rs. 17,85,95,440/-
Report filed for Quarter ended	December 31, 2019
	Not Applicable
Monitoring Agency Name, if applicable	NA
Is there a Deviation / Variation in use of funds raised	No
If yes, whether the same is pursuant to change in terms of a NA	NA
contract or objects, which was approved by the shareholders	
f Yes. Date of shareholder Approval	NA
Explanation for the Deviation / Variation	NA
Comments of the Audit Committee after review	Nil
auditors, if any	Nil
Comments of the auditors, if any	Z

irp	capital expenditure and general corporate	
or	purposes.	Tarrante T
t, i	*Out of the total amount raised, only 25% of the	validuits. 11
Ну		or the
/d	wantains are convenience meet equity are	
er	■ warrants.	

(a) Deviation in the objects or purposes for which the funds have been raised or
(b) Deviation in the amount of funds actually utilized as against what was originally disclosed or
(c) Change in terms of a contract referred to in the fund raising document i.e. prospectus, letter of offer, etc.

Deviation or variation could mean:

For and on behalf of the Board

Ashok Affuri

Chairman and Managing Director DIN: 00056050

Date - 01 Feb 2020 Place - Hyderabad

Works: Plot 36, Hardware Park, Near Shamshabad International Airport, Hyderabad - 501 510, Telangana, India

Original Object

Remarks if

Deviation/Variation for the quarter according to

Amount of

Modified allocation, Funds Utilised

Objects for which funds have been raised and where there has been a deviation, in the following table

ifany

Original Allocation

Modified Object, if any

applicable object

Z

Rs. 4,46,48,860/-

Rs. 4,46,48,860/-

NA

potential acquisitions, export promotion, working capital,

towards research and development (R&D),

The proceeds of the preferential issue will be utilized



Zen Technologies Limited

Statement of Deviation / Variation in utilisation of funds raised

Preferential Issue of convertible warrants

Mode of Fund Raising

Name of listed entity

Date of Raising Funds

04/02/2019 - Date of





