

Ref No: WSL/BSE/BM/2023-24/Q2/02

04th November 2023

To,
The General Manager,
Department of Corporate Services,
BSE Limited,
P.J Towers, Dalal Street,
Mumbai 400 001

Sub: Updating the Outcome of the Board Meeting - Quarter 2 and Half year ended 30th September 2023 held on 04th November 2023

Ref: BSE CODE: 532373 – WEPSOLN

Dear Sir/Madam,

We hereby inform you that a Meeting of Board of Directors of the Company held on **Saturday, 04th November 2023** at Bangalore, inter-alia has considered and approved the Un-Audited Financial Results for the Quarter and Half Year ended 30th September 2023.

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the below mentioned:

1. Un-Audited Financial Results for the Quarter and Half Year ended 30th September 2023;
2. Limited Review Report on the Un-audited Financial Results for the Quarter and Half Year ended 30th September 2023.

The results will be published in the newspapers in terms of Regulation 47(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The results will also be uploaded on Company website www.wepsol.com in compliance with Regulation 46(2)(l)(ii) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended.

Further, the Board of Directors of the Company inter-alia has transacted and approved the following:

- a) the retirement of **Mr. Hangalore Venkatachala Gowthama**, upon cessation of his second term as Independent Director w.e.f 14th November 2023.
- b) **the allotment of 34,000 Equity Shares** of Rs. 10/- each to eligible employees who had exercised their vested options under the Company's **Employee Stock Option Plan (ESOP)**.
- c) **Reconstitution of the Audit Committee and Nomination and Compensation Committee of the Board:** Consequent to retirement of Mr. HV Gowthama, Audit Committee Chairman, the composition of the Committees w.e.f 14th November 2023 shall be as under:

Audit committee

Name of the Director	Category	Designation
Shankar Jaganathan	Chairperson	Independent Director
Shruti Agarwal	Member	Independent Director
G H Visweswara	Member	Independent Director

Nomination and Compensation Committee

Name of the Director	Category	Designation
G H Visweswara	Chairperson	Independent Director
Shankar Jaganathan	Member	Independent Director
Vandana Malaiya	Member	Independent Director
Ram N Agrawal	Member	Non-Executive Director

- d) the re-appointment of JAA & Associates, Chartered Accountants, Bengaluru as the Internal Auditors of the Company.

Brief Profile

JAA & Associates, Chartered Accountants is based out of Bengaluru. Established in 2012, the firm has experienced partners having wide knowledge and expertise in Internal Audit and Risk Management. Their clientele includes organizations with diverse backgrounds and industries.

The meeting of the Board commenced at 11:00 A.M. and concluded at 03:00 P.M.

Kindly take the above information on record.

Thanking you,

Yours sincerely,

For WeP Solutions Limited

Yashika Pardasani

Company Secretary and Compliance Officer

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Financial Results of the WeP Solutions Limited Pursuant to the Regulations 33 of the SEBI (Listing Obligation and Disclosure Requirement) Regulations 2015, as amended

To

The Board of Directors of WeP Solutions Limited

Introduction

1. We have reviewed the accompanying statement of unaudited financial results of WeP Solutions limited ("the Company"), for the quarter and six months ended September 30, 2023 ("the Statement") together with the relevant notes thereon. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 as amended, which has been initialled by us for identification purposes. The Statement has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under section 133 of the Companies Act, 2013, read with Rule 3 of the Companies (Indian Accounting Standard) Rules, 2015, and relevant amendment rules thereafter, and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

Scope of Review

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim Standalone financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards in Auditing specified under section 143(10) of the Companies Act, 2013, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Conclusion

3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, is not prepared, in all material aspects, in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, Regulation 33 of the Listing regulations, 2015, as amended, the SEBI Circular(s), and other accounting principles generally accepted in India.

For Guru & Jana

Chartered Accountants

Firm Registration number: 006826S



Heena Kauser A P

Partner

Membership No: 219971

UDIN: 23219971BGWFOK7166

Place: Bengaluru

Date: 4th November, 2023

WeP Solutions Limited

Regd. Office : Basappa Complex, 40/1-A, Lavelle Road, Bengaluru - 560 001
CIN : L72200KA1995PLC025617



Unaudited Statement of Financial Results for the Quarter and Half year ended on September 30, 2023

(₹ in Lakhs except for EPS data)

Particulars	Quarter Ended on			Half year Ended on		Year Ended on
	Sept 30, 2023	June 30, 2023	Sept 30, 2022	Sept 30, 2023	Sept 30, 2022	March 31, 2023
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1. Income from Operations						
a. Net Sales/Income from Operations	1,678.90	1,579.75	2,485.91	3,258.65	5,430.24	9,208.86
b. Other Operating Income	5.24	-	-	5.24	-	11.48
Total Revenue from Operations	1,684.14	1,579.75	2,485.91	3,263.89	5,430.24	9,220.34
c. Other Income	13.55	32.02	35.67	45.57	79.65	139.27
Total Income from Operations(net)	1,697.69	1,611.77	2,521.58	3,309.46	5,509.89	9,359.61
2. Expenses						
a. Cost of Material consumed	472.94	352.04	448.53	824.98	804.64	1,661.07
b. Purchases of stock-in-trade	180.81	210.95	1,208.42	391.76	2,955.07	3,893.31
c. Changes in inventories of finished goods, work in progress and stock in trade	54.74	23.25	(82.44)	77.99	(158.61)	(106.42)
d. Employees benefits expense	234.50	242.48	216.87	476.98	428.15	881.59
e. Finance Costs	14.05	12.82	22.63	26.87	47.64	87.00
f. Depreciation and Amortisation expense	208.46	216.04	226.88	424.50	460.81	938.68
g. Other expenses	411.00	429.70	369.34	840.70	761.29	1,538.79
Total Expenses	1,676.50	1,487.28	2,410.23	3,063.78	5,298.99	8,894.02
3. Profit/(Loss) before exceptional items (1-2)	121.19	124.49	111.35	245.68	210.90	465.59
4. Exceptional items	-	-	-	-	-	-
5. Profit/(Loss) before tax (3-4)	121.19	124.49	111.35	245.68	210.90	465.59
6. Tax expense						
a. Current Tax	25.31	7.50	18.93	32.81	54.04	(142.58)
b. Deferred Tax	9.04	27.25	12.33	36.29	6.06	24.05
7. Net Profit/(Loss) for the Year/Period (5-6)	86.84	89.74	80.09	176.58	150.80	584.12
8. Other Comprehensive Income (net of tax)	1.70	-	3.44	1.70	3.44	6.55
9. Total Comprehensive Income for the Year/Period (7+8)	88.54	89.74	83.53	178.28	154.24	590.67
10. Paid-up equity share capital (Face Value of Rs. 10/- per share)	3,637.37	3,637.37	3,634.72	3,637.37	3,634.72	3,635.37
11. Earnings Per Share (EPS) (of Rs.10/- each) (not annualised) (in Rs.)						
(a) Basic	0.24	0.25	0.22	0.49	0.42	1.61
(b) Diluted	0.24	0.24	0.22	0.48	0.41	1.59

Notes:

- The above Financial Results of the Company were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 4th November 2023. The Statutory Auditors have performed a limited review of the results for the quarter ended on September 30, 2023.
- During the financial year ended on 31st March 2023, the company supplied products to one of the large dealers of Ricoh products, on a bulk basis. These sales were at a very low margin. The supplies to this customer was completed by 31st March 2023. The value of sales was Rs 910.22 lacs in Q2 FY23 and Rs 2379.62 lacs for the half year ended 30th Sept 2022. The total value of sales for the full year ended on Mar 31, 2023 stood at Rs.2,772.4 lakhs.
- Figures for the previous period(s) / year are regrouped/rearranged wherever necessary, to conform to the figures of the current year.
- Segment wise Revenue, Results and Capital Employed :-
The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. The company had revised the reportable segments in the quarter ended on 31st March 2023 in order to give a better representation of the business lines it operates.

₹ in Lakhs

Particulars	Quarter Ended			Half Year Ended on		Year Ended on
	Sept 30, 2023	June 30, 2023	Sept 30, 2022	Sept 30, 2023	Sept 30, 2022	March 31, 2023
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1. Segment Revenue						
a. Partner Business	440.17	447.12	1,400.12	887.29	3,283.74	4,792.18
b. Enterprise Business	1,243.97	1,132.63	1,085.79	2,376.60	2,146.50	4,428.16
Net Sales / Income from Operations	1,684.14	1,579.75	2,485.91	3,263.89	5,430.24	9,220.34
2. Segment Results						
a. Partner Business	(102.98)	(74.10)	(78.61)	(177.08)	(147.72)	(291.09)
b. Enterprise Business	227.10	203.76	207.64	430.86	395.05	822.92
Total	124.12	129.66	129.03	263.78	247.33	531.83
Less: Net Interest	2.93	5.17	17.68	8.10	36.43	66.24
Total Profit Before Tax	121.19	124.49	111.35	245.68	210.90	465.59
3. Capital Employed						
a. Partner Business	1,520.31	1,721.18	1,784.26	1,520.31	1,784.26	1,667.72
b. Enterprise Business	4,788.99	4,605.71	4,215.27	4,788.99	4,215.27	4,431.52
Total	6,309.30	6,326.89	5,999.53	6,309.30	5,999.53	6,099.24

The above is an extract of the detailed format of Quarterly financial results filed with the Stock exchange under Regulation 33 of SEBI(Listing obligations and Disclosure Requirements) Regulations, 2015. Financial results are available on stock exchange website: www.bseindia.com and on the company website: www.wepsol.com



5) The Statement of Assets & Liabilities as at September 30, 2023

Particulars	As at September 30, 2023	As at March 31, 2023
	Unaudited	Audited
ASSETS		
(1) Non-current assets		
(a) Property, Plant and Equipment	2,610.65	2,708.63
(b) Capital work-in-progress	130.42	175.66
(c) Other Intangible assets	-	-
(d) Financial Assets		
i. Other financial assets	210.54	324.15
(e) Deferred tax assets (net)	522.28	546.46
(f) Other non-current assets	113.13	261.69
	3,587.02	4,016.58
(2) Current assets		
(a) Inventories	1,411.32	1,344.96
(b) Financial Assets		
i. Trade receivables	1,720.51	1,599.53
ii. Cash and cash equivalents	4.19	16.20
iii. Bank balances other than (i) above	462.61	156.24
iv. Other financial assets	18.72	9.47
(c) Other current assets	520.03	582.69
	4,137.37	3,709.10
Total Assets	7,724.39	7,725.67
EQUITY AND LIABILITIES		
(1) EQUITY		
(a) Equity Share capital	3,637.37	3,635.37
(b) Other Equity		
i. Reserves & Surplus	2,141.37	2,126.69
	5,778.74	5,762.06
LIABILITIES		
(2) Non-current liabilities		
(a) Financial Liabilities		
i. Borrowings	4.97	34.81
ii. Lease Liabilities	70.90	112.78
(b) Provisions	11.05	26.79
(c) Other non-current liabilities	0.14	0.15
	87.07	174.54
(3) Current liabilities		
(a) Financial Liabilities		
i. Borrowings	525.59	302.37
ii. Lease Liabilities	82.42	81.45
iii. Trade payables		
a. Total outstanding dues of Micro and small enterprises	35.71	40.90
b. Total outstanding dues of creditors other than micro and small enterprises	248.65	240.31
iv. Other financial liabilities	350.05	499.29
(b) Other current liabilities	548.98	561.38
(c) Provisions	67.19	63.37
	1,858.59	1,789.08
Total Equity and Liabilities	7,724.39	7,725.67

6) Disclosure of Statement of Cash Flows as per Regulation 33 of the SEBI (LODR) Regulations, 2015 for the period ended September 30, 2023

Unaudited statement of Cash Flows for the period ended September 30, 2023		
Particulars	September 30, 2023	March 31, 2023
	Unaudited	Audited
Cash Flow From Operating Activities		
Profit / (Loss) before Income tax	245.68	465.59
Adjustments for:		
Depreciation & Amortisation	424.50	938.69
Provision for doubtful debts	24.00	37.58
Employee share based payment expense	18.26	29.15
Actuarial Gains/Losses recognised in Other Comprehensive Income	2.36	6.55
Loss / (Profit) on Sale of Fixed Assets	3.17	(6.29)
Net Exchange differences	4.12	(32.52)
Interest Income	(40.72)	(22.18)
Interest on ROU assets	4.26	21.55
Interest Expense	22.61	65.45
	708.24	1,503.56
Changes in Operating assets and liabilities		
(Increase)/Decrease in Inventories	(66.36)	(31.15)
(Increase)/Decrease in Trade Receivables ((Current & Non Current))	(144.98)	(309.90)
(Increase)/Decrease in Financial & Other assets (Current & Non Current)	18.41	346.38
Increase/(Decrease) in Trade Payables, Provisions, Other Financial Liabilities & Other Liabilities (Current & Non Current)	(174.56)	(385.26)
Cash Generated from Operations	340.75	1,123.63
Income taxes paid	54.77	123.82
Net Cash Inflow/(Outflow) from Operating Activities	285.98	999.81
Cash Flow From Investing Activities		
Purchase of Property, Plant & Equipment (including CWIP)	(285.07)	(781.24)
Proceeds from Sale of Fixed Assets	0.61	13.60
Interest Income	40.72	22.18
Net Cash Inflow/(Outflow) from Investing Activities	(243.74)	(745.45)
Cash Flow From Financing Activities		
Proceeds from Issue of Shares	2.00	14.05
Rights Issue Expenses & Expenses for increase of Authorised Capital	-	(0.15)
Expenses relating to merger	-	(7.81)
Interest paid	(22.61)	(65.45)
Proceeds / (Repayment) of Borrowings (Net)	327.55	75.67
Repayment of Lease obligations	(45.17)	(99.16)
Proceeds / (Repayment) of Term Loan (Net)	(134.16)	(279.42)
Dividend payment	(181.87)	(181.73)
Net Cash Inflow/(Outflow) from Financing Activities	(54.26)	(544.00)
Net Increase / (Decrease) In Cash And Cash Equivalents	(12.02)	(289.64)
Cash and cash equivalents at the beginning of the year	16.21	305.84
Cash and cash equivalents at end of the period	4.19	16.20

Place: Bengaluru
Date: November 4, 2023



For WeP Solutions Limited

Sandeep
Sandeep Kumar Goyal
Executive Director & CFO