**Ref No: WSL/BSE/BMQ4/20-21** **28th May 2021**

To,
The General Manager,
Department of Corporate Services,
Bombay Stock Exchange Limited,
P.J Towers, Dalal Street, Mumbai 400 001

**Sub: Updating the Outcome of the Board Meeting - Quarter 4 held on 28th May 2021**

**Ref: BSE CODE: 532373 - WEPSOLN**

Dear Sir,

We hereby inform you that a Meeting of Board of Directors of the Company held on **28th May 2021** at Bangalore via Video Conferencing, inter-alia have discussed and approved the Audited Standalone and Consolidated Financial Results of the Company for the quarter and year ended 31st March 2021.

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, we are enclosing herewith the below mentioned:

1. Audited Standalone and Consolidated Financial Results for the quarter and year ended 31st March 2021.

2. Statutory Auditors Report on the Financial Results for the quarter and year ended 31st March 2021.

Please note that the aforesaid Audit Report is with unmodified opinion and hence we are furnishing a declaration to that effect for your information and record.

The results will be published in the newspapers in terms of Regulation 47(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The results will also be uploaded on Company website www.wepsolutions.co.in in compliance with Regulation 46(2)(l)(ii) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Further the Board of Directors of the Company inter alia discussed and approved the following:

1. **Appointment of Ms. Vandana Malaiya (DIN: 09179865) as an Additional Director**

   The Board of Directors on the recommendations of Nomination and Compensation Committee approved the appointment of **Ms. Vandana Malaiya (DIN No: 09179865)** , as an additional Director of the Company with effect from28th May,2021 in terms of Section 161 of the Companies Act, 2013 as amended. She shall hold office as Additional Director of the Company till the date of the ensuing Annual General Meeting of the Company**.**

**Brief Profile:**

Ms. Vandana Malaiya has completed her B.E.(Hons) Electrical & Electronics Engineering from Birla Institute of Technology & Sciences Pilani. She has also completed her Executive General Management from Indian Institute of Management Bangalore (IIMB). She has 30 years of rich experience in the IT Industry. Her work experience ranges from software product development to software quality to large scale delivery management to entrepreneurship.

2. **Appointment of Ms. Shruti Agarwal (DIN: 09180804) as an Additional Director**

The Board of Directors on the recommendations of Nomination and Compensation Committee approved the appointment of **Ms. Shruti Agarwal (DIN: 09180804)**, as an Additional Director of the Company with effect from 28th May,2021 in terms of Section 161 of the Companies Act, 2013 as amended. She shall hold office as Additional Director of the Company till the date of the ensuing AGM of the Company**.**

**Brief Profile:**

Ms. Shruti Agarwal is a Chartered Accountant with 9 years of post-qualification experience majorly in Controllership and Revenue functions. She is presently working with a large multinational Company. She is joining our Board in her individual capacity.

3. **Appointment of Internal Auditor for the Financial Year 2021-22.**

The meeting of the Board commenced at 3.30 PM and concluded at 7.00 PM.

We request you to kindly take the above information on record and also update your website for the information of our Shareholders and investors.

**For WeP Solutions Limited**

**Sujata Pratik Shaha**
**Company Secretary and Compliance Officer**

**N. M. RAIJI & CO.**
*Chartered Accountants*
Universal Insurance Building,
Pherozeshah Mehta Road,
Mumbai-400 001. INDIA
Telephone: 2287 0068
2287 3463
Telefax : 91 (22) 2282 8646
E-mail : nmr.ho@nmraiji.com

**Independent Auditor's Report (Unmodified Opinion) on Quarterly Consolidated Financial Audited Results and Year to Date Consolidated Financial Audited Results of WeP Solutions Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**To the Board of Directors of**
**WeP Solutions Limited**

## Opinion

We have audited the accompanying Statement of Consolidated Financial Results of WEP SOLUTIONS LIMITED (hereinafter referred to as the "Holding Company"), and its subsidiary (the Holding Company and its subsidiaries together referred to as "the Group") for the year ended March 31, 2021 ("the Statement"), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of report issued by us on separate audited financial statements / financial information of the subsidiary referred to in the Other Matter paragraph below, the aforesaid consolidated the Statement :

a. includes the financial results of the WeP Digital Services Limited, a wholly owned subsidiary, for the year ended March 31, 2021;

b. is presented in accordance with the requirements of Regulation 33 of the Listing Regulations; and

c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, of the consolidated net profit, total comprehensive income and other financial information of the Company for the quarter ended March 31, 2021 and net loss and total comprehensive income for the year ended March 31, 2021.



**Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results section of our report. We are independent of the Group, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India, together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our opinion on the consolidated financial results.

**Management's and Board of Directors' Responsibilities for the Consolidated Financial Results**

These consolidated financial results have been prepared on the basis of the consolidated financial statements.

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the consolidated net loss and other comprehensive income and other financial information of the Group, in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies in the Group are responsible for maintenance of adequate accounting records, in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Management and the Directors of the Holding Company, as aforesaid.



In preparing the consolidated financial results, the Management and the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are responsible for overseeing the financial reporting process of each company.

**Auditor's Responsibilities for the Audit of the Consolidated Financial Results**

Our objectives are to obtain reasonable assurance about whether the consolidated financial results, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit, in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the Group has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.



- Conclude on the appropriateness of the Management's and Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial results represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group to express an opinion on the consolidated financial results. We are responsible for the direction, supervision and performance of the audit of financial information of entities included in the consolidated financial results of which we are the independent auditors.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial results of which we are the independent auditors, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular No. CIR / CFD / CMD1 / 44 / 2019 issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.



**Other Matter**

a) The consolidated financial results include the results for the quarter ended March 31, 2021 and March 31, 2020, being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current and previous financial year respectively, which were subject to a limited review by us.

**For N. M. Raiji & Co.**
**Chartered Accountants**
**Firm Registration No.:108296W**




Vinay Dattatray Balse

Digitally signed by Vinay Dattatray Balse
Date: 2021.05.28 18:17:31 +05'30'

**Vinay D. Balse**
**Partner**
**Membership No.: 039434**

**UDIN: 21039434AAAACM9385**

**Place: Mumbai**

**Date: May 28, 2021**

# WeP Solutions Limited

**Regd. Office : Basappa Complex, 40/1-A, Lavelle Road, Bengaluru - 560 001**
**CIN : L72200KA1995PLC025617**

**Audited Statement of Consolidated Financial Results for the Quarter and Year ended March 31, 2021**

**₹ in Lakhs**

| Particulars | Consolidated | | | | |
|---|---|---|---|---|---|
| | Quarter Ended | | | Year Ended | |
| | Mar 31, 2021 Audited | Dec 31, 2020 Unaudited | Mar 31, 2020 Audited | Mar 31, 2021 Audited | Mar 31, 2020 Audited |
| **1. Income from Operations** | | | | | |
| a. Net Sales/Income from Operations | 2,465.31 | 1,723.26 | 1,657.67 | 6,447.70 | 6,834.76 |
| b. Other Operating Income | 0.51 | - | 0.73 | 1.07 | 2.46 |
| **Total Revenue from Operations** | **2,465.82** | **1,723.26** | **1,658.40** | **6,448.77** | **6,837.22** |
| c. Other Income | 18.66 | 5.63 | 22.40 | 46.14 | 89.62 |
| **Total Income from Operations(net)** | **2,484.48** | **1,728.89** | **1,680.80** | **6,494.91** | **6,926.84** |
| **2. Expenses** | | | | | |
| a. Cost of Material consumed | 641.27 | 428.02 | 478.20 | 1,535.70 | 1,901.05 |
| b. Purchases of stock-in-trade | 1,063.26 | 217.95 | 356.51 | 1,689.26 | 860.69 |
| c. Changes in inventories of finished goods, work in progress and stock in trade | (286.79) | 78.45 | (270.13) | (299.07) | (226.26) |
| d. Employees benefits expense | 255.99 | 242.37 | 281.60 | 958.87 | 1,210.35 |
| e. Finance Costs | 32.65 | 32.24 | 31.69 | 139.43 | 133.51 |
| f. Depreciation and amortisation expense | 242.09 | 262.22 | 327.43 | 1,100.30 | 1,290.31 |
| g. Other expenses | 388.23 | 403.64 | 448.24 | 1,494.65 | 1,843.11 |
| **Total Expenses** | **2,336.70** | **1,664.89** | **1,653.54** | **6,619.14** | **7,012.76** |
| **3. Profit/(Loss) before exceptional items (1-2)** | **147.78** | **64.00** | **27.26** | **(124.23)** | **(85.92)** |
| 4. Exceptional items | - | - | - | - | - |
| **5. Profit /(Loss) before tax (3-4)** | **147.78** | **64.00** | **27.26** | **(124.23)** | **(85.92)** |
| **6. Tax expense** | | | | | |
| a. Current Tax | 51.01 | 8.44 | 16.10 | 59.45 | 56.83 |
| b. Deferred Tax | 2.99 | 11.40 | 114.54 | (72.25) | 69.32 |
| **7. Net Profit / (Loss) for the Year / Period (5-6)** | **93.78** | **44.16** | **(103.38)** | **(111.43)** | **(212.07)** |
| **8. Other Comprehensive Income (net of tax)** | 3.46 | - | (0.93) | 3.23 | 0.09 |
| **9. Total Comprehensive Income for the Year / Period (7+8)** | **97.24** | **44.16** | **(104.31)** | **(108.20)** | **(211.97)** |
| 10. Paid-up equity share capital (Face Value of Rs. 10/- per share) | 2,631.70 | 2,631.70 | 2,631.70 | 2,631.70 | 2,631.70 |
| **11. Earnings Per Share (EPS) (of Rs.10/- each) (not annualised) (in Rs.)** | | | | | |
| (a) Basic | 0.36 | 0.17 | (0.39) | (0.42) | (0.81) |
| (b) Diluted | 0.26 | 0.17 | (0.39) | (0.30) | (0.80) |

**Notes:**

1.) The above Financial Results of the Company were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 28, 2021. The Statutory Auditors have audited the financial results for the quarter and year ended March 31, 2021.

2.) The figures for the quarter ended March 31, 2021, are the balancing figures between audited figures in respect of the full financial year up to March 31, 2021 and the unaudited published year-to-date figures up to December 31, 2020, being the date of the end of the third quarter of relevant financial year, which were subjected to a limited review.

3) During the quarter, the Company has supplied products to one of the large dealers of Ricoh Products, on a bulk basis, amounting to Rs.767.80 lakhs. The supplies which commenced in Q3 of the current year were to the tune of Rs. 149.58 lakhs. These large supplies are at a very low margin. Based on current orders in hand, the supplies may continue for a further period of six months.

4) The Board of the Company vide resolution passed in the meeting held on 13th February 2020 had approved a Scheme of Arrangement whereby its wholly owned subsidiary M/s WeP Digital Services Limtied was proposed to be merged into the Company with 1st April 2020 as the appointed date pursuant to Section 233 of the Companies Act,2013 under the fast track mode. The Regional Director, South East Region, Hyderabad vide order dated 10th September 2020 had not approved the same under the fast track mode. The Board of the Company at its meeting held on 28th December 2020 considered and approved a scheme of amalgamation pursuant to sections 230 to 232 and other relevant provisions of the Companies Act, 2013 with 1st April 2021 as the appointed date.Pursuant to the same, an application was filed before the National Company Law Tribunal(NCLT). The NCLT, vide its order dated 23rd March 2021, has ordered holding of the meetings of equity shareholders and unsecured creditors of the Company. The said meetings have been held and as per the Scrutnizer's report for the unsecured creditors' meeting and equity shareholders' meeting, the resolutions have been approved in the respective meetings. The scheme will come into effect subject to compliance with other procedural requirements under the relevant provisions of the Companies Act, 2013.

5) The outbreak of Covid-19 pandemic and consequent lockdown, including the one caused by the second wave, has impacted the regular business operations of the Company. The Company has adopted measures to protect the health of its emloyees and also to ensure business continuity with minimal disruption.The Company has taken into account both internal and external information for assessing the impact of Covid-19 on various elements of its financial results including recoverability of its assets.This assessment and the outcome of the pandemic as regards aforesaid matters is highly dependent on the circumstances/developments as they evolve in the subsequent period. The Company will continue to monitor developments to identify significant uncertainities in future periods, if any.

6) The above diluted Earnings per share is calculated after considering the allotment of 98,68,640 equity shares alloted on Rights basis on 27th April, 2021.

7) Figures for the previous period(s) / year are regrouped/rearranged wherever necessary, to conform to the figures of the current year.

8.) Segment wise Revenue, Results and Capital Employed - Consolidated

| Particulars | Quarter Ended | | | Year Ended | |
|---|---|---|---|---|---|
| | Mar 31, 2021 Audited | Dec 31, 2020 Unaudited | Mar 31, 2020 Audited | Mar 31, 2021 Audited | Mar 31, 2020 Audited |
| **1. Segment Revenue** | | | | | |
| a. Printer Business | 1,343.43 | 689.49 | 467.21 | 2,653.10 | 2,005.97 |
| b. MPS Business | 1,058.66 | 947.65 | 1,105.86 | 3,504.15 | 4,487.96 |
| c. Digital Services | 63.73 | 86.12 | 85.33 | 291.52 | 343.29 |
| **Net Sales / Income from Operations** | **2,465.82** | **1,723.26** | **1,658.40** | **6,448.77** | **6,837.22** |
| **2. Segment Results** | | | | | |
| a. Printer Business | 22.92 | 17.80 | (32.56) | (115.88) | (44.60) |
| b. MPS Business | 206.34 | 101.55 | 119.49 | 242.50 | 203.65 |
| c. Digital Services | (48.83) | (23.11) | (27.98) | (111.42) | (111.48) |
| **Total** | **180.43** | **96.24** | **58.95** | **15.20** | **47.58** |
| Less: Interest | 32.65 | 32.24 | 31.69 | 139.43 | 133.51 |
| **Total Profit Before Tax** | **147.78** | **64.00** | **27.26** | **(124.23)** | **(85.92)** |
| **3. Capital Employed** | | | | | |
| a. Printer Business | 1,851.57 | 1,422.14 | 1,294.40 | 1,851.57 | 1,294.40 |
| b. MPS Business | 3,591.68 | 3,694.69 | 4,049.53 | 3,591.68 | 4,049.53 |
| c. Digital Services | (37.00) | (26.96) | (9.81) | (37.00) | (9.81) |
| **Total** | **5,406.25** | **5,089.87** | **5,334.12** | **5,406.25** | **5,334.12** |

Note. The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments.

9.) The Audited Consolidated Statement of Assets & Liabilities as at March 31, 2021

₹ in Lakhs

| Particulars | As at Mar 31, 2021 Audited | As at Mar 31,2020 Audited |
|---|---|---|
| **ASSETS** | | |
| **(1) Non-current assets** | | |
| (a) Property, Plant and Equipment | 2,518.06 | 3,104.15 |
| (b) Capital work-in-progress | 193.52 | 217.01 |
| (c) Other Intangible assets | 52.11 | 106.79 |
| (d) Financial Assets | | |
| i. Investments | - | |
| i. Other financial assets | 91.59 | 97.79 |
| (e) Deferred tax assets (net) | 387.26 | 371.72 |
| (f) Other non-current assets | 350.64 | 359.37 |
| | **3,593.18** | **4,256.83** |
| **(2) Current assets** | | |
| (a) Inventories | 1,359.71 | 1,244.45 |
| (b) Financial Assets | | |
| i. Investments | - | |
| i. Trade receivables | 1,303.09 | 1,341.00 |
| ii. Cash and cash equivalents | 53.00 | 11.25 |
| iii.Bank balances other than (ii) above | 14.90 | 14.64 |
| iv. Other financial assets | 27.30 | 39.03 |
| (c) Other current assets | 791.98 | 403.70 |
| | **3,549.98** | **3,054.07** |
| **Total Assets** | **7,143.16** | **7,310.90** |
| **EQUITY AND LIABILITIES** | | |
| **(1) EQUITY** | | |
| (a) Equity Share capital | 2,631.70 | 2,631.70 |
| (b) Other Equity | | |
| i. Reserves & Surplus | 1,408.19 | 1,523.86 |
| ii. Others | - | - |
| | **4,039.89** | **4,155.56** |
| **LIABILITIES** | | |
| **(2) Non-current liabilities** | | |
| (a) Financial Liabilities | | |
| i. Borrowings | 528.22 | 575.57 |
| ii. Other financial liabilities | 18.28 | 123.20 |
| (a) Provisions | 134.44 | 125.12 |
| (c) Other non-current liabilities | 13.80 | 15.14 |
| | **694.74** | **839.03** |
| **(3) Current liabilities** | | |
| (a) Financial Liabilities | | |
| i. Borrowings | 593.27 | 420.01 |
| ii. Trade payables | | |
| a. Total outstanding dues of Micro and small enterprises | 50.01 | 42.15 |
| b. Total outstanding dues of creditors other than micro and small enterprises | 510.79 | 471.14 |
| iii. Other financial liabilities | 660.75 | 863.55 |
| (b) Other current liabilities | 575.51 | 504.48 |
| (c) Provisions | 18.20 | 14.98 |
| | **2,408.53** | **2,316.31** |
| **Total Equity and Liabilities** | **7,143.16** | **7,310.90** |

10.) Disclosure of Consolidated Statement of Cash Flows as per Regulation 33 of the SEBI (LODR) Regulations, 2015 for the period ended March 31, 2021

₹ in Lakhs

**Audited Consolidated statement of Cash Flows for the year ended Mar 31, 2021**

| Particulars | As at Mar 31, 2021 | As at Mar 31, 2020 |
|---|---|---|
| **Cash Flow From Operating Activities** | | |
| Profit / (Loss) before Income tax | (124.23) | (85.92) |
| **Adjustments for:** | | |
| Depreciation & Amortisation | 1,100.30 | 1,290.31 |
| Provision for doubtful debts | 71.54 | 61.40 |
| Employee share based payment expense | 25.62 | 19.11 |
| Actuarial Gains/Losses recognised in Other Comprehensive Income | 4.72 | 0.16 |
| Loss / (Profit) on Sale of Fixed Assets | 7.33 | 17.28 |
| Net Exchange differences | 22.35 | 9.59 |
| Interest Income | (1.54) | (0.42) |
| Interest Expense | 139.43 | 133.51 |
| | **1,245.52** | **1,445.02** |
| **Changes in Operating assets and liabilities** | | |
| (Increase)/Decrease in Inventories | (115.26) | (229.45) |
| (Increase)/Decrease in Trade Receivables ((Current & Non Current)) | (28.90) | (105.95) |
| (Increase)/Decrease in Financial & Other assets (Current & Non Current) | (294.23) | 27.94 |
| Increase/(Decrease) in Trade Payables,Provisions,Other Financial Liabilities & Other Liabilities (Current & Non Current) | 80.72 | (108.41) |
| **Cash Generated from Operations** | **887.85** | **1,029.15** |
| Income taxes paid | 71.34 | 110.39 |
| **Net Cash Inflow/(Outflow) from Operating Activities** | **816.51** | **918.76** |
| **Cash Flow From Investing Activities** | | |
| Purchase of Property, Plant & Equipment (including CWIP) | (511.39) | (948.05) |
| Purchase of Intangible Assets | - | (6.31) |
| Proceeds from Sale of Fixed Assets | 3.88 | 0.13 |
| Interest Income | 1.58 | 0.42 |
| **Net Cash Inflow/(Outflow) from Investing Activities** | **(505.97)** | **(953.81)** |
| **Cash Flow From Financing Activities** | | |
| Proceeds from Issue of Shares | 0.00 | 10.71 |
| Rights Issue Expenses & Expenses for increase of Authorised Capital | (33.10) | (0.10) |
| Interest paid | (139.43) | (133.51) |
| Proceeds / (Repayment) of Borrowings (Net) | 173.26 | 105.07 |
| Repayment of Lease obligations | (105.07) | (125.57) |
| Proceeds / (Repayment) of Term Loan (Net) | (164.45) | 184.07 |
| **Net Cash Inflow/(Outflow) from Financing Activities** | **(268.79)** | **40.67** |
| **Net Increase / (Decrease) In Cash And Cash Equivalents** | **41.75** | **5.63** |
| Cash and cash equivalents at the beginning of the year | 11.25 | 5.62 |
| **Cash and cash equivalents at end of March 31, 2021** | **53.00** | **11.25** |

N.M. RAJJI & CO. MUMBAI CHARTERED ACCOUNTANTS

**Place: Bengaluru**
**Date : May 28, 2021**

**For WeP Solutions Limited**

Signed By:Ram Narayan Agrawal
Signed By:OID.2.5.4.65=68738 7c336c30f77b850c93bbfcbcbc9, T=0555, CN=Ram Narayan Agrawal, O=Personal, SERIALNUMBER=de179c57b6a33298381f81fe9aa84e8bad8ea524faa37105 48839fd099bb91d9e4, STREET="#2091B, 16th B Main,HAL 2nd Stage,Bangalore,Bangalore", PostalCode=560008, Phone=e86c4fd004b3e69a9d7d5d0f5d5a065a6b2d9c6cb32f117e4bbf59f7 Ram N Agarwal
Location:left side of the tile
Signing Date:28.05.2021 17:56

**Chairman & Managing Director**

**N. M. RAIJI & CO.**
*Chartered Accountants*
Universal Insurance Building,
Pherozeshah Mehta Road,
Mumbai-400 001. INDIA
Telephone: 2287 0068
2287 3463
Telefax : 91 (22) 2282 8646
E-mail : nmr.ho@nmraiji.com

**Independent Auditor's Report (Unmodified Opinion) on Quarterly Audited Financial Results and Year to Date Audited Financial Results of WeP Solutions Limited, Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**To the Board of Directors of**
**WeP Solutions Limited**

**Opinion**

We have audited the accompanying statement of financial results of WEP SOLUTIONS LIMITED ("the Company") for the quarter and year ended March 31, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

a. is presented in accordance with the requirements of Regulation 33 of the Listing Regulations; and

b. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, of the net profit, total comprehensive income and other financial information of the Company for the quarter ended March 31, 2021 and net loss and total comprehensive income for the year ended March 31, 2021.

**Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section143 (10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the standalone financial results section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India, together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our opinion on the financial results.



**Management's and Board of Directors' Responsibilities for the Financial Results**

These financial results have been prepared on the basis of the financial statements.

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these financial results that give a true and fair view of the net profit and other comprehensive income and other financial information, in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records, in accordance with the provisions of the Act, for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial results, that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

**Auditor's Responsibilities for the Audit of the Financial Results**

Our objectives are to obtain reasonable assurance about whether the financial results, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually, or in the aggregate, they could reasonably be expected to influence the economic decisions of users, taken on the basis of these financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements, on whether the entity has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the financial results made by the Management and Board of Directors.

- Conclude on the appropriateness of the Management's and Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial results, including the disclosures, and whether the financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**Other Matter**

i. Due to the COVID- 19 pandemic and the resultant lockdown and other restrictions imposed by the Government and local authorities, the audit processes were carried out based on the remote access to the records and documents which were made available by the management through digital medium. We were also unable to perform the physical verification of inventories lying at some of the locations as at March 31, 2021. We have, however, carried out alternative audit procedures to obtain sufficient and appropriate audit evidence regarding the existence and condition of the inventories.

Our opinion is not modified in respect of this matter.



ii. In the Statement, the figures of the financial results, as reported for the quarter ended March 31, 2021 and March 31, 2020, are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of the third quarter of the relevant financial year, which figures were subjected to a limited review by us.

**For N. M. Raiji & Co.**
**Chartered Accountants**
**Firm Registration No.:108296W**

N. M. RAIJI & CO. MUMBAI CHARTERED ACCOUNTANTS

Vinay Dattatray Balse

Digitally signed by Vinay Dattatray Balse
Date: 2021.05.28 18:01:24 +05'30'

**Vinay D. Balse**
**Partner**
**Membership No.: 039434**

**UDIN: 21039434AAAACL2493**

**Place: Mumbai**
**Date: May 28, 2021**

# WeP Solutions Limited

**Regd. Office : Basappa Complex, 40/1-A, Lavelle Road, Bengaluru - 560 001**
**CIN : L72200KA1995PLC025617**

**Audited Statement of Standalone Financial Results for the Quarter and Year ended on March 31, 2021**

**₹ in Lakhs**

| Particulars | Standalone | | | | |
|---|---|---|---|---|---|
| | Quarter Ended | | | Year Ended | |
| | Mar 31, 2021 Audited | Dec 31, 2020 Unaudited | Mar 31, 2020 Audited | Mar 31, 2021 Audited | Mar 31, 2020 Audited |
| **1. Income from Operations** | | | | | |
| a. Net Sales/Income from Operations | 2,416.24 | 1,651.34 | 1,591.22 | 6,219.61 | 6,562.82 |
| b. Other Operating Income | 0.51 | - | 0.72 | 1.07 | 2.46 |
| **Total Revenue from Operations** | **2,416.75** | **1,651.34** | **1,591.94** | **6,220.68** | **6,565.27** |
| c. Other Income | 21.33 | 7.70 | 25.05 | 54.84 | 98.62 |
| **Total Income from Operations(net)** | **2,438.08** | **1,659.04** | **1,616.99** | **6,275.52** | **6,663.90** |
| **2. Expenses** | | | | | |
| a. Cost of Material consumed | 624.67 | 403.46 | 466.16 | 1,477.17 | 1,868.37 |
| b. Purchases of stock-in-trade | 1,063.26 | 217.95 | 356.51 | 1,689.26 | 860.32 |
| c. Changes in inventories of finished goods, work in progress and stock in trade | (286.79) | 78.45 | (270.13) | (299.07) | (227.62) |
| d. Employees benefits expense | 214.34 | 200.92 | 225.01 | 793.74 | 999.37 |
| e. Finance Costs | 31.34 | 30.85 | 30.08 | 133.78 | 129.21 |
| f. Depreciation and amortisation expense | 240.35 | 259.70 | 323.99 | 1,089.96 | 1,272.03 |
| g. Other expenses | 375.86 | 387.89 | 430.67 | 1,445.42 | 1,755.73 |
| **Total Expenses** | **2,263.03** | **1,579.22** | **1,562.29** | **6,330.26** | **6,657.41** |
| **3. Profit / (Loss) before exceptional items (1-2)** | **175.05** | **79.82** | **54.70** | **(54.74)** | **6.48** |
| 4. Exceptional items | - | - | - | - | - |
| **5. Profit / (Loss) before tax (3-4)** | **175.05** | **79.82** | **54.70** | **(54.74)** | **6.48** |
| **6. Tax expense** | | | | | |
| a. Current Tax | 51.01 | 8.44 | 16.10 | 59.45 | 56.83 |
| b. Deferred Tax | 3.00 | 13.77 | (10.98) | (67.42) | (54.86) |
| **7. Net Profit / (Loss) for the Year / Period (5-6)** | **121.04** | **57.61** | **49.58** | **(46.77)** | **4.51** |
| **8. Other Comprehensive Income (net of tax)** | 4.59 | | (0.40) | 3.32 | 0.78 |
| **9. Total Comprehensive Income for the Year / Period (7+8)** | **125.63** | **57.61** | **49.18** | **(43.45)** | **5.28** |
| 10. Paid-up equity share capital (Face Value of Rs. 10/- per share) | 2,631.70 | 2,631.70 | 2,631.70 | 2,631.70 | 2,631.70 |
| **11. Earnings Per Share (EPS) (of Rs.10/- each) (not annualised)(in Rs.)** | | | | | |
| (a) Basic | 0.46 | 0.22 | 0.19 | (0.18) | 0.02 |
| (b) Diluted | 0.33 | 0.22 | 0.19 | (0.13) | 0.02 |

**Notes:**

1.) The above Financial Results of the Company were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 28, 2021. The Statutory Auditors have audited the financial results for the quarter and year ended March 31, 2021.

2.) The figures for the quarter ended March 31, 2021, are the balancing figures between audited figures in respect of the full financial year up to March 31, 2021 and the unaudited published year-to-date figures up to December 31, 2020, being the date of the end of the third quarter of relevant financial year, which were subjected to a limited review.

3) During the quarter, the Company has supplied products to one of the large dealers of Ricoh Products, on a bulk basis, amounting to Rs.767.80 lakhs. The supplies which commenced in Q3 of the current year were to the tune of Rs. 149.58 lakhs. These large supplies are at a very low margin. Based on current orders in hand, the supplies may continue for a further period of six months.

4) The outbreak of Covid-19 pandemic and consequent lockdown, including the one caused by the second wave, has impacted the regular business operations of the Company. The Company has adopted measures to protect the health of its emloyees and also to ensure business continuity with minimal disruption.The Company has taken into account both internal and external information for assessing the impact of Covid-19 on various elements of its financial results including recoverability of its assets.This assessment and the outcome of the pandemic as regards aforesaid matters is highly dependent on the circumstances/developments as they evolve in the subsequent period. The Company will continue to monitor developments to identify significant uncertainities in future periods, if any.

5) Diluted Earnings per share has been calculated after considering the allotment of 98,68,640 equity shares on Rights basis on 27th April, 2021.

6.) Figures for the previous period(s) / year are regrouped/rearranged wherever necessary, to conform to the figures of the current period / year.

7.) Segment wise Revenue, Results and Capital Employed - Standalone

| Particulars | Quarter Ended | | | Year Ended | |
|---|---|---|---|---|---|
| | Mar 31, 2021 Audited | Dec 31, 2020 Unaudited | Mar 31, 2020 Audited | Mar 31, 2021 Audited | Mar 31, 2020 Audited |
| **1. Segment Revenue** | | | | | |
| a. Printer Business | 1,343.43 | 689.49 | 467.21 | 2,653.10 | 2,005.97 |
| b. MPS Business | 1,058.66 | 947.65 | 1,105.85 | 3,504.15 | 4,487.96 |
| c. Digital Services | 14.66 | 14.20 | 18.88 | 63.43 | 71.34 |
| **Net Sales / Income from Operations** | **2,416.75** | **1,651.34** | **1,591.94** | **6,220.68** | **6,565.27** |
| **2. Segment Results** | | | | | |
| a. Printer Business | 22.92 | 17.80 | (32.56) | (115.88) | (44.60) |
| b. MPS Business | 208.59 | 103.81 | 122.65 | 252.40 | 209.95 |
| c. Digital Services | (25.12) | (10.94) | (5.31) | (57.48) | (29.67) |
| **Total** | **206.39** | **110.67** | **84.78** | **79.04** | **135.69** |
| Less: Interest | 31.34 | 30.85 | 30.08 | 133.78 | 129.21 |
| **Total Profit Before Tax** | **175.05** | **79.82** | **54.70** | **(54.74)** | **6.48** |
| **3. Capital Employed** | | | | | |
| a. Printer Business | 1,851.57 | 1,422.14 | 1,294.40 | 1,851.57 | 1,294.40 |
| b. MPS Business | 3,591.68 | 3,694.69 | 4,049.53 | 3,591.68 | 4,049.53 |
| c. Digital Services | 876.72 | 858.35 | 839.17 | 876.72 | 839.17 |
| **Total** | **6,319.97** | **5,975.18** | **6,183.09** | **6,319.97** | **6,183.09** |

Note. The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments.

8. The Statement of Assets & Liabilities as at March 31, 2021

**Audited Statement of Assets & Liabilities as at March 31, 2021**

| Particulars | As at March 31, 2021 Audited | As at March 30, 2020 Audited |
|---|---|---|
| **ASSETS** | | |
| **(1) Non-current assets** | | |
| (a) Property, Plant and Equipment | 2,514.03 | 3,088.57 |
| (b) Capital work-in-progress | 193.52 | 217.01 |
| (c) Other Intangible assets | 52.11 | 106.79 |
| (d) Financial Assets | | |
| i. Investments | 833.36 | 823.21 |
| ii. Loans | - | - |
| ii. Other financial assets | 90.48 | 95.88 |
| (e) Deferred tax assets (net) | 368.60 | 357.91 |
| (f) Other non-current assets | 323.69 | 325.66 |
| | **4,375.79** | **5,015.03** |
| **(2) Current assets** | | |
| (a) Inventories | 1,359.52 | 1,244.26 |
| (b) Financial Assets | | |
| i. Trade receivables | 1,224.12 | 1,309.77 |
| ii. Cash and cash equivalents | 49.26 | 0.37 |
| iii. Bank balances other than (ii) above | 14.90 | 14.64 |
| iv. Other financial assets | 26.26 | 37.98 |
| v. Loans | 59.00 | - |
| (c) Other current assets | 785.45 | 395.30 |
| | **3,518.51** | **3,002.32** |
| **Total Assets** | **7,894.30** | **8,017.35** |
| **EQUITY AND LIABILITIES** | | |
| **(3) EQUITY** | | |
| (a) Equity Share capital | 2,631.70 | 2,631.70 |
| (b) Other Equity | | |
| i. Reserves & Surplus | 2,371.92 | 2,422.84 |
| | **5,003.62** | **5,054.54** |
| **LIABILITIES** | | |
| **(4) Non-current liabilities** | | |
| (a) Financial Liabilities | | |
| i. Borrowings | 478.22 | 525.57 |
| ii. Other financial liabilities | 18.28 | 121.48 |
| (b) Provisions | 107.82 | 104.54 |
| (c) Other non-current liabilities | 13.80 | 15.14 |
| | **618.12** | **766.73** |
| **(5) Current liabilities** | | |
| (a) Financial Liabilities | | |
| i. Borrowings | 593.27 | 420.01 |
| ii. Trade payables | | |
| a. Total outstanding dues of Micro and small enterprises | 45.39 | 35.61 |
| b. Total outstanding dues of creditors other than micro and small enterprises | 497.71 | 453.54 |
| iii. Other financial liabilities | 660.75 | 861.55 |
| (b) Other current liabilities | 458.75 | 411.47 |
| (c) Provisions | 16.69 | 13.90 |
| | **2,272.56** | **2,196.08** |
| **Total Equity and Liabilities** | **7,894.30** | **8,017.35** |

9. Disclosure of Statement of Cash Flows as per Regulation 33 of the SEBI (LODR) Regulations, 2015 for the year ended 31st March 2021

**₹ in Lakhs**

**Audited Statement of Cash Flows for the year ended March 31, 2021**

| Particulars | As at March 31, 2021 | As at March 30, 2020 |
|---|---|---|
| **Cash Flow From Operating Activities** | | |
| Profit / (Loss) before Income tax | (54.74) | 6.48 |
| **Adjustments for:** | | |
| Depreciation & Amortisation | 1,089.96 | 1,272.03 |
| Provision for doubtful debts | 60.14 | 62.12 |
| Employee share based payment expense | 15.47 | 6.61 |
| Actuarial Gains/Losses recognised in Other Comprehensive Income | 4.60 | 1.08 |
| Loss / (Profit) on Sale of Fixed Assets | 7.33 | 17.28 |
| Net Exchange differences | 22.32 | 9.64 |
| Interest Income | (1.33) | (4.59) |
| Interest Expense | 133.78 | 129.21 |
| | **1,277.53** | **1,499.85** |
| **Changes in Operating assets and liabilities** | | |
| (Increase)/Decrease in Inventories | (115.26) | (231.18) |
| (Increase)/Decrease in Trade Receivables ((Current & Non Current)) | 25.51 | (134.08) |
| (Increase)/Decrease in Financial & Other assets (Current & Non Current) | (316.61) | 26.75 |
| Increase/(Decrease) in Trade Payables,Provisions,Other Financial Liabilities & Other Liabilities (Current & Non Curre | 62.25 | (96.62) |
| **Cash Generated from Operations** | **933.42** | **1,064.72** |
| Income taxes paid | 58.71 | 100.69 |
| **Net Cash Inflow/(Outflow) from Operating Activities** | **874.71** | **964.03** |
| **Cash Flow From Investing Activities** | | |
| Purchase of Property, Plant & Equipment (including CWIP) | (510.64) | (948.06) |
| Purchase of Investments | - | (100.00) |
| Purchase of Intangible Assets | - | (6.31) |
| Proceeds from Sale of Fixed Assets | 3.88 | 0.13 |
| (Increase)/Decrease in Loans | (59.00) | 88.07 |
| Interest Income | 1.33 | 4.59 |
| **Net Cash Inflow/(Outflow) from Investing Activities** | **(564.43)** | **(961.58)** |
| **Cash Flow From Financing Activities** | | |
| Proceeds from Issue of Shares | - | 10.71 |
| Rights Issue Expenses & Expenses for increase of Authorised Capital | (33.10) | - |
| Interest paid | (133.78) | (129.21) |
| Proceeds / (Repayment) of Borrowings (Net) | 173.26 | 55.07 |
| Repayment of Lease obligations | (103.32) | (123.88) |
| Proceeds / (Repayment) of Term Loan (Net) | (164.45) | 184.07 |
| **Net Cash Inflow/(Outflow) from Financing Activities** | **(261.39)** | **(3.24)** |
| **Net Increase / (Decrease) In Cash And Cash Equivalents** | **48.89** | **(0.79)** |
| Cash and cash equivalents at the beginning of the year | 0.37 | 1.16 |
| **Cash and cash equivalents at end of March 31, 2021** | **49.26** | **0.37** |

N. M. RAJU & CO. MUMBAI CHARTERED ACCOUNTANTS

**Place: Bengaluru**
**Date : May 28, 2021**

**For WeP Solutions Limited**

Signed By:Ram Narayan Agrawal
Signed By:OID.2.5.4.65=#87387c336c30b77b850c93bbfcbcbc9, T=0555, CN=Ram Narayan Agrawal, O=Personal, SERIALNUMBER=2a957b5a332983f581fe9aa84e8bad8ea524faa37105 **Ram N Agarwal** 1d, OU=BLR-KA-IN, OID.2.5.4.17=#130a4532454554...
Signing Date:28.05.2021 17:59

**Chairman & Managing Director**

**Ref.No: WSL/BSE/BMQ4/20-21**

**28th May 2021**

To,
The General Manager
Department of Corporate Services
Bombay Stock Exchange Limited,
P.J Towers, Dalal Street, Fort Mumbai 400 001

Dear Sir,

**Sub: Declaration with respect to Audit Report with Unmodified Opinion to the Audited Financial Results for the Financial Year ended 31st March 2021.**

**BSE Code: 532373 – WEPSOLN**

We hereby declare that the Standalone and Consolidated Audited Financial Results for the Financial Year ended 31st March 2021 has been approved by the Board of Directors of the Company at the meeting held on 28th May 2021 through Video Conferencing.

Pursuant to Regulation 33(3) (d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended till date, the Company hereby declares that the Statutory Auditors of the Company M/s. N.M Raiji & Co, Chartered Accountants, Mumbai (FRN: 108296W), have furnished the Audit Report with unmodified opinion in respect to the Standalone and Consolidated Audited Financial Results for the Financial Year ended 31st March 2021.

We request you to kindly take the above information on record and also update your website for the information of our Shareholders and investors.

Thanking you,

Yours truly,

**For WeP Solutions Limited**

**Sujata Pratik Shaha**
**Company Secretary and Compliance Officer**