

Date: 12.02.2021

To,
The General Manager
Department of Corporate Relations
BSE Limited
Sir Phiroze Jeejobhoy Towers
Dalal Street, Mumbai – 400 001

Sub: Outcome of Board Meeting of the Company

Dear Sir /Madam,

In compliance to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that the meeting of Board of Directors held on today i.e. 12th February, 2021 at 1.00 p.m., the Board of Directors has inter alia approved and adopted the following matters:

1. Unaudited Financial Results (both Standalone and Consolidated) for the Quarter ended 31st December, 2020, along with Limited Review Report.

The meeting concluded at 4.10 p.m. This is for your information and records.

Thanking You,

For B2B Software Technologies Limited

V Bala Subramanyam Executive Director

DIN: 06399503

Encl:

- unaudited Financial Results (Standalone & Consolidated) for the Quarter ended
 December, 2020.
- b. Limited Review report on the standalone financial statements.
- c. Limited Review report on the consolidated financial statements.

Corporate Identity Number: L72200TG1994PLC018351

UMAMAHESWARA RAO & CO.

CHARTERED ACCOUNTANTS



LIMITED REVIEW REPORT

Independent Auditor's Limited Review Report on unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors

B2B SOFTWARE TECHNOLOGIES LIMITED

Hyderabad

We have reviewed the accompanying statement of standalone unaudited financial results of B2B Software Technologies Limited for the quarter and nine months period ended 31st December, 2020 (hereinafter referred to as "statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time. This Statement submitted is the responsibility of the Company's Management and approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors at its meeting held on 12th February, 2021, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("IND AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results, prepared for the period ended 31st December, 2020 in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Umamaheswara Rao & Co.,

Chartered Accountants

R R Dakshinamurthy

Partner

MRN: 211639; FRN: 004453S UDIN: 21211639AAAAEF7509

Place: Hyderabad

OFFICES Date: 12th February 2021

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UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2020

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

					0	In Lakhs
SI.	Stand Alone					
Particulars	Q	uarter Ende	d	Nine Mor	ths Ended	Year Ended
	31-12-2020	30-09-2020	31-12-2019	31-12-2020	31-12-2019	31-03-2020
	Unaudited	UnAudited	Unaudited	Unaudited	Unaudited	Audited
1 Income from Operations						
Revenue from operations	281.93	306.23	253.14	823.94	768.89	1056.30
Other Income	49.94	19.49	17.43	81.98	49.04	81.85
Total Revenue	331.87	325.72	270.57	905.92	817.93	1138.15
2 Expenses				11		
a) Cost of Materials Consumed	-			_	-	-
b) Purchase of Software products	61.99	67.96	54.35	168.36	183.07	266.14
c) Changes in Inventory - Work In Progress	(2.47)	(0.52)	0.17	(4.50)	1.20	0.92
d) Employee Benefits Expense	159.41	153.77	136.64	461.68	427.10	624.19
e) Finance Costs			_	-	-	-
f) Administration & other Expenses	29.66	38.45	35.84	87.14	91.39	128.11
g) Depreciation and Amortisation Expenses	2.61	2.64	2.72	7.53	7.66	11.10
Total Expenses	251.19	262.30	229.72	720.20	710.42	1030.46
3 Profit/(Loss) before exceptional items and tax (1-2)	80.68	63.42	40.85	185.72	107.51	107.69
4 Exceptional items	0.00	0.00	0.00	0.00	0.00	0.00
5 Profit before extraordinary items and tax (3-4)	80.68	63.42	40.85	185.72	107.51	107.69
6 Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
7 Profit before tax (5-6)	80.68	63.42	40.85	185.72	107.51	107.69
8 Tax Expense / (Income)						
Current tax	16.80	14.38	5.71	41.82	16.42	23.84
Deferred tax	0.00	0.00	0.00	0.00	0.00	0.00
9 Profit/(Loss) for the period (7-8)	63.88	49.04	35.14	143.90	91.09	83.85
10 Other Comprehensive Income						
Items that will not be reclassified to Profit or (Loss)	0.00	0.00	0.00	0.00	0.00	35.61
11 Total Comprehensive Income for the period (9+10) (Comprising Profit (Loss) and Other Comprehensive Income for the period)	63.88	49.04	35.14	143.90	91.09	119.46
12 Earnigs per Equity Share						
a) Basic and diluted Earning Per Share	0.55	0.42	0.30	1.24	0.79	0.72

1 The above results for the quarter ended December 31, 2020 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on February 12, 2021.

2 The Company is primarly engaged in Information Technology and related services. There is two Geographical reportable segments in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (amendment) rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 - "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

4 The above results for the quarter ended December 31, 2020 have been reviewed by the statutory auditors of the Company, as per listing agreement entered in to with the stock exchanges in India.

5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

Place: Hyderabad Date: 12-02-2021 By Order of the Foard of Directors

Hyderabad

V Bala Subramanyam

Executive Director DIN: 06399503

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Corporate Identity Number: L72200TG1994PLC018351



B2B SOFTWARE TECHNOLOGIES LIMITED

Standalone Cash Flow Statement for the quarter ended Dec 31, 2020

(All amounts in Indian Rupees, except share data and where otherwise stated)

			In Lakhs
11	Particulars	Dec 31, 2020	Dec 31, 2019
A.	Cash Flows from Operating Activities		
	Net profit/(loss) before tax	185.72	107.51
	Adjustments for:	_	-
	Depreciation	7.53	7.66
	Income from Investment - Dividends	(56.40)	(42.76)
- 1	Exchange differences on translation of foreign currency cash and cash equivalents		
		(3.44)	(8.18)
7-5	Loss on Sale of Fixed Assets	6.06	2.13
		139.47	66.35
	Operating profit before working capital changes	, 10 Mag	
220	Adjustments for changes in working capital:		
	(Increase) / Decrease in Work in Progress	(4.50)	1.20
	(Increase)/Decrease in Accounts Receivables	47.24	39.49
	(Increase)/Decrease in Loans and Advances	(2.57)	(2.94)
	(Increase)/Decrease in Other Current assets	1.36	(23.25)
]	Increase / (Decrease) in Trade and Other Payables	7.33	27.10
]	Increase / (Decrease) in Other Current Liabilities	21.55	26.70
]	increase / (Decrease) in Short term provisions	(55.64)	17.58
	,	14.76	85.87
	Cash generated from operations	154.23	152.23
]	Less: Taxes Paid	41.82	16.43
1	Net Cash from/(used in) Operating Activities	112.41	135.80
В. (Cash Flows from Investing Activities		The state of the s
I	Purchase of Fixed Assets	(3.80)	(6.79)
9	Sale of Fixed Assets	5.30	-
I	Purchase of Mutual Funds	(249.80)	(42.76)
9	Sale of Mutual Funds	- 1	-
I	ncome from Investment - Dividends	56.40	42.76
I	Decrease in Long Term Loans & Advances	_	_
	Increase)/Decrease in Other Non-Current assets	3.44	8.18
	nvestment in FD's	5.11	0.10
	Loss on Sale of Fixed Assets		(0.40)
	Net Cash used in Investing Activities	(188.46)	0.40)
	Cash Flows from Financing Activities		
	ncrease/(Decrease) in Secured Loans		_
	nterest paid	-	_
ľ	Net Cash from/(used in) Financing Activities	-	-
D. I	Exchange differences on translation of foreign currency cash and cash		
	equivalents	(6.06)	8.18
	Net Increase in Cash and Cash equivalents during the year (A+B+C+D)	(82.11)	144.98
(Cash and Cash equivalents at the beginning of the year	280.74	184.84
(Cash and Cash equivalents at the end of the year	194.78	319.50

Place: Hyderabad Date : 12-02-2021 behalf of the Board of Directors

V bala Subramanyam Executive Director DIN: 06399503

Corporate Identity Number: L72200TG1994PLC018351

UMAMAHESWARA RAO & CO.

CHARTERED ACCOUNTANTS



LIMITED REVIEW REPORT

Independent Auditor's Limited Review Report on consolidated unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors **B2B SOFTWARE TECHNOLOGIES LIMITED** Hyderabad

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of B2B Software Technologies Limited ("the Company") and its subsidiary (the Company and its subsidiary together referred to as "the Group"), for the quarter and nine months ended 31st December, 2020, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. This Statement submitted is the responsibility of the Company's Management and approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our
- These consolidated financial results, which are the responsibility of the Company's Management and approved by the Company's Board of Directors, have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The financial results includes the results of the following entities:
 - i) B2B Softech Inc, USA
- 5. Based on our review conducted and procedures performed as stated above, nothing has come to our attention that causes us to believe that the accompanying financial results, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement. Our conclusion on the Statement is not modified in respect of the above matters.

OFFICES

HYDERABAD

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6. We did not review the interim financial statements of a subsidiary included in the consolidated unaudited financial results, whose interim financial statements reflect total assets of Rs.63,86,906 as at 31st December, 2020 and total revenues of Rs. 2,46,19,251 and total net profit after tax of Rs. 2,87,711 for the quarter ended 31st December, 2020 and for the period from 1st April, 2020 to 31st December 2020, respectively as considered in the consolidated unaudited financial results. The consolidated unaudited financial results also includes the Group's share of net profit after tax of Rs.2,87,711 for the period ended 31st December, 2020. These interim financial statements/financial information / financial results have been reviewed by other auditors whose reports have been furnished to us by the Management. Our conclusion on the Statement is not modified in respect of the above matters.

For Umamaheswara Rao & Co.,

Charlered

Chartered Accountants

RR Dakshinamurthy

Partner

Membership No. 211639

FRN: 004453S Place: Hyderabad

UDIN: 21211639AAAAEE5369 Date: 12th February 2021



UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2020

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

01							(Rs. In lakhs
Sl.	Particulars					Year Ended	
No		31-12-2020	30-09-2020	31-12-2019		31-12-2019	31-03-2020
		Unaudited	unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations						
	Revenue from operations	445.41	305.67	333.93	1,070.13	1,012.59	1385.5
	Other Income	49.94	19.49	17.43	81.98	49.04	81.8
	Total Revenue (I+II)	495.35	325.16	351.36	1152.11	1061.63	1467.
2	Expenses						
	a) Cost of Materials Consumed		-	-	-	-	
	b) Purchase of Software products	61.99	67.96	54.35	168.36	183.07	266.1
	c) Changes in Inventory of work in progress	(2.47)	(0.52)	0.17	(4.50)	1.20	0.9
	d) Employee Benefits Expense Finance cost	304.66	153.65	208.24	681.16	646.71	921.0
	e) Finance Costs	-	-	-	-	-	-
	e) Administration Other Expenses	41.99	43.54	42.41	110.96	110.95	153.5
	f) Depreciation and Amortisation Expenses	2.61	2.64	2.72	7.53	7.66	11.1
	Total Expenses	408.78	267.27	307.89	963.51	949.59	1352.7
3	Profit/(Loss) before exceptional items and tax (1-2)	86.57	57.89	43.47	188.60	112.04	114.6
4	Exceptional items	0.00	0.00	0.00	0.00	0.00	0.0
5	Profit before extraordinary items and tax (3-4)	86.57	57.89	43.47	188.60	112.04	114.6
6	Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.0
	Profit before tax (5-6)	86.57	57.89	43.47	188.60	112.04	114.6
8	Tax Expense / (Income)				1 (2)		
	Current tax	17.05	14.13	5.71	41.82	16.42	23.8
	Deferred tax	0.00	0.00	0.00	0.00	0.00	0.0
9	Profit/(Loss) for the period (7-8)	69.52	43.76	37.76	146.78	95.62	90.7
_	Other Comprehensive Income			2	2.20.70	70.02	,0.7
	Items that will not be reclassified to Profit or (Loss)	0.00	0.00	0.00	0.00	0.00	35.6
	Total Comprehensive Income for the period (9+10)	1	2.30	2.50	2.30	0.50	55.0
	(Comprising Profit (Loss) and Other Comprehensive Income for the period)	69.52	43.76	37.76	146.78	95.62	126.3
12	Earnigs per Equity Share				¥		
	a) Basic and diluted Earning Per Share	0.60	0.38	0.33	1.27	0.83	0.7

- 1 The above results for the quarter ended December 31, 2020 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on February 12, 2021.
- ² The Company is primarly engaged in Information Technology and related services. There is two Geographical reportable segments in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.
- 3 The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (amendment) rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 4 The above results for the quarter ended 31 December 2020 have been subjected to "limited review" by the statutory auditors of the Company, as per listing agreement entered in to with the stock exchanges in India.
- 5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

Place: Hyderabad Date :12th February, 2021 Hyderabad Co.

By Order of the Board of Director

V Bala Supramanyam Executive Director DIN: 06399503



B2B SOFTWARE TECHNOLOGIES LIMITED

Consolidated Cash Flow Statement for the year ended December 31, 2020

(All amounts in Indian Rupees, except share data and where otherwise stated)

			(Rs. In lakhs)
	Particulars	Dec 31, 2020	Dec 31, 2019
A. (Cash Flows from Operating Activities		×
1	Net profit/(loss) before tax	188.60	112.04
A	Adjustments for:	-	- "
I	Depreciation	7.53	7.66
	ncome from Investment - Dividends	(56.40)	(42.76)
I	ncome from Deposits	(3.44)	(8.18)
	Profit from Sale of Assets	(3.84)	
E	exchange differences on translation of foreign currency cash and cash equivalents	6.06	2.13
		138.51	70.89
C	Operating profit before working capital changes		
	djustments for changes in working capital:		
(Increase)/Decrease in Work in Progress	(4.50)	1.20
	(ncrease)/Decrease in Accounts Receivables	43.59	39.49
(1	(ncrease)/Decrease in Loans and Advances	(2.57)	(2.94)
(1	(ncrease)/Decrease in Other Current assets	1.36	(23.25)
Iı	ncrease / (Decrease) in Trade and Other Payables	7.33	27.10
	ncrease / (Decrease) in Other Current Liabilities	21.55	26.70
	ncrease / (Decrease) in Short term provisions	(55.64)	18.62
		11.10	86.91
C	ash generated from operations		00.71
	ess: Taxes Paid	41.82	17.46
N	let Cash from/(used in) Operating Activities	107.79	140.33
B. C	ash Flows from Investing Activities	- x -	
	urchase of Fixed Assets	(3.80)	(6.70)
	ale of Fixed Assets	5.30	(6.79)
	urchase of Mutual Funds	700000000000000000000000000000000000000	(42.76)
	ale of Mutual Funds	(249.80)	(42.76)
	ecrease in Long Term Loans & Advances	-	100
	acome from Investment - Dividends	EC 10	10.77
	acome from Deposits	56.40 3.44	42.76
	ncrease)/Decrease in Other Non-Current assets		8.18
	et Cash used in Investing Activities	0.00	(0.40)
	as a seed in investing retivities	(188.46)	0.99
C. C	ash Flows from Financing Activities		
	crease/(Decrease) in Secured Loans	- 1	_
	terest paid	_	-
N	et Cash from/(used in) Financing Activities	-	-
n r	schange differences on broadstine of feetings.		
D. E	schange differences on translation of foreign currency cash and cash equivalents	(8.01)	(0.56)
IN	et Increase in Cash and Cash equivalents during the year (A+B+C+D)	(88.69)	140.77
	ash and Cash equivalents at the beginning of the year	343.69	235.96
C	ash and Cash equivalents at the end of the year	255.00	376.73

Place: Hyderabad Date :12th February, 2021 Hyderabad girls (St. 1975)

On behalf of the Board of Directors

V.Bala Subramanyam Executive Director DIN: 06399503 UŚA



SEGMENT REPORTING

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	Quarte	nths Ended			
Particulars	31-12-2020	31-12-2019	31-12-2020	31-12-2019	
	Unaudited	Unaudited	Unaudited	Unaudited	
Segment Revenue					
a) India	281.93	253.14	823.94	768.89	
b) USA	163.48	80.79	246.19	243.70	
Total	445.41	333.93	1,070.13	1,012.59	
Less : Inter segment revenues		*	-	200	
Net Segment Revenue	445.41	333.93	1,070.13	1,012.59	
Segment Results before tax and interest					
a) India	22.80	40.86	103.74	107.51	
b) USA	13.83	2.62	2.88	4.53	
c) Other Income	45.84		81.98	=	
Total	82.47	43.48	188.60	112.04	
Less : Interest Expenses	-	-	-		
Less: Other un-allocable expenditure net off un-	2			, n* -	
allocable income.	-		-		
Total Profit/(Loss) Before Tax	82.47	43.48	188.60	112.04	

Particulars	31-12-2020	31-12-2019	31-03-2020
	Unaudited	Unaudited	Audited
Segment Assets			
a) India	1,397.07	1,259.15	1,279.94
b) USA	63.87	57.23	62.95
Total	1,460.94	1,316.38	1,342.89
Segment Liabilities			
a) India	1,397.07	1,259.15	1,279.94
b) USA	63.87	57.23	62.95
Total	1,460.94	1,316.38	1,342.89

n behalf of the Board of Directors

Place: Hyderabad

Date:12th February, 2021

V.Bala Subramanyam Executive Director

DIN: 06399503

Corporate Identity Number: L72200TG1994PLC018351