

To

10<sup>th</sup> Aug, 2022

The General Manager,
Department of Corporate Relations
BSE Limited
Sir Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai – 400001

Sir,

Sub: Outcome of Board Meeting held on 10<sup>th</sup> Aug, 2022 Ref: B2B Software Technologies Limited, Stock Code: 531268

lith reference to the continued cubiect we hereby herewith inform the

With reference to the captioned subject, we hereby herewith inform that the Board of Directors in their meeting held today i.e., 10<sup>th</sup> August, 2022 made the following decisions:

- 1. Approved the un audited financial results (standalone and consolidated) for the first quarter and three months ended 30<sup>th</sup> June, 2022.
- 2. Based on the recommendation of the Members of the Audit Committee, recommended the appointment of M/s Jawahar & Associates (Firm Registration Number: 001281S), Chartered Accountants as the Statutory Auditors of the Company subject to the approval of members at the ensuing Annual General Meeting to hold office from the conclusion of the 28<sup>th</sup> Annual General Meeting till the conclusion of the 33<sup>rd</sup> Annual General Meeting. The recommendation for the appointment of M/s Jawahar & Associates, Chartered Accountants as Statutory Auditors is consequent to completion of the term of office of the existing Statutory Auditors M/s Umamaheswara Rao & Co., Chartered Accountants under the provisions of Section 139 of the Companies Act, 2013 and the rules made there under.
- 3. Decided to convene and hold the 28<sup>th</sup> Annual General Meeting of the Company through VC / OAVM on the Monday the 26<sup>th</sup> of September, 2022.
- 4. Approved the appointment of M/s DSMR & Associates, Company Secretaries as the Secretarial Auditors of the Company for the financial year 2022 2023.
- 5. Based on the request received from the following promoters for reclassification from Promoter Category to Public, recommended to the members of the Company for their approval:
  - a. Mr. Janaki Rama Varma Meka
  - b. Mrs. Chandralekha Meka

#6-3-1112, 3rd Floor, AVR Towers, Behind Westside Showroom, Near Somajiguda Circle, Begumpet, Hyderabad - 500 016. Telangana State. INDIA. Phone: +91 - 40 - 23372522, 5926. Fax: +91 - 40 - 23322385. Email: info@b2bsoftech.com | www.b2bsoftech.com

Corporate Identity Number: L72200TG1994PLC018351

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6. Taken note of the limited review report issued by M/s Umamaheswara Rao, Chartered Accountants on the standalone and consolidated unaudited financial results of the Company for the quarter and three months ended 30<sup>th</sup> June, 2022.

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The Meeting commenced at 3.30 p. m and concluded at 5.4 p.m.

Hyderabad

Kindly take note of the same and oblige

Thanking you

Yours faithfully

For B2B SOFTWARE TECHNOLOGIES LIMITED

BALA SUBRAMANYAM VANAPALLI

Executive Director (DIN: 06399503)

Encl: (i) unaudited Financial Results Standalone & Consolidated for the Quarter ended  $30^{th}$  June, 2022 along with the Limited Review Report.

## **UMAMAHESWARA RAO & CO.**

CHARTERED ACCOUNTANTS



#### LIMITED REVIEW REPORT

Independent Auditor's Limited Review Report on unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors
B2B SOFTWARE TECHNOLOGIES LIMITED
Hyderabad

We have reviewed the accompanying statement of standalone unaudited financial results of B2B Software Technologies Limited for the period ended 30th June, 2022 (hereinafter referred to as "statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time. This Statement submitted is the responsibility of the Company's Management and approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors at its meeting held on 10<sup>th</sup> August, 2022, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("IND AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results, prepared for the period ended 30<sup>th</sup> June, 2022 in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Umamaheswara Rao & Co.,

Chartered Accountants

R R Dakshinamurthy

Partner

MRN 211639; FRN: 004453S UDIN: 22211639AOTIDT9628

OFFICES Place: Hyderabad

HYDERABADate: 10th August 2022 lock, 8-3-324, Krishna Apartments, Yellareddyguda Lane, Ameerpet x Roads, Hyderabad - 500 073.

Tel: 040-23751833. 23751823, e-mail: ucohyd@umrcas.com

GUNTUR D.No. 3-26-2. Plot No. B1-59, 1st Lane, Ravindra Nagar, New Pattabhipuram, Guntur - 522 006

Chartered

Tel: 0863-2355986, 2241392, Fax: 2354524, E-mail: ucognt@yahoo.co.in

VISAKHAPATNAM : 47-3-36, 5th Floor, Tribhuvanam, Dwarakanagar, Visakhapatnam - 530 016, Tel : 0891-2748236. E-mail : ucovsp@yahoo.co.in

TIRUPATI : No. 4, 2nd Floor, Beside A.P. Tourism Office, Sri Devi Complex, Tilak Road, Tirupati – 517 501, E-mail: ucotpty@gmail.com

GUDIVADA : Sivalayam Street. Gourisankarapuram. Gudivada - 521 301, Tel : 08674-242144. E-mail : babusrikar@yahoo.com

Website: www.umrcas.com



### UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2022

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

_		In Lakhs Stand Alone				
SI.	Particulars		Year Ended			
No		30-06-2022	uarter Ende 31-03-2022	30-06-2021	31-03-2022	
		Unaudited	Audited	Unaudited	Audited	
1	Income from Operations			C	12,,,,,,,,,,	
	Revenue from operations	247.54	350.20	326.81	1,455.30	
	Other Income	1.65	13.02	18.78	56.80	
	Total Revenue	249.19	363.22	345.59	1,512.10	
2	Expenses					
	a) Cost of Materials Consumed	-		-	_	
	b) Purchase of Software products	39.39	91.47	65.26	330.49	
	c) Changes in Inventory - Work In Progress	(3.11)	(0.21)	2.10	(1.23	
	d) Employee Benefits Expense	178.75	166.37	174.21	707.36	
14	e) Finance Costs	-	-	-		
	f) Administration & other Expenses	23.01	26.68	26.46	128.55	
	g) Depreciation and Amortisation Expenses	1.18	2.01	1.53	7.24	
	Total Expenses	239.21	286.32	269.56	1172.42	
3	Profit/(Loss) before exceptional items and tax (1-2)	9.98	76.90	76.03	339.68	
	Exceptional items	0.00	0.00	0.00	0.00	
5	Profit before extraordinary items and tax (3-4)	9.98	76.90	76.03	339.68	
	Extraordinary Items	0.00	0.00	0.00	0.00	
	Profit before tax (5-6)	9.98	76.90	76.03	339.68	
	Tax Expense / (Income)				007.00	
	Current tax	4.16	3.47	18.86	77.60	
	Earlier year taxes	_	17.72	-	17.72	
	Deferred tax	(3.26)	(2.00)	(3.61)	(5.38	
9	Profit/(Loss) for the period (7-8)	9.08	57.71	60.78	249.75	
	Other Comprehensive Income		3.			
	Items that will not be reclassified to Profit or (Loss)	0.00	36.99	0.00	36.99	
11	Total Comprehensive Income for the period (9+10) (Comprising Profit (Loss) and Other Comprehensive Income for the period)	9.08	94.70	60.78	286.74	
12	Earnigs per Equity Share					
	a) Basic and diluted Earning Per Share	0.08	0.50	0.52	2.16	

The above results for the quarter ended June 30, 2022 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on August 10, 2022.

The Company is primarly engaged in Information Technology and related services. There is one 2 Geographical reportable segment in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (amendment) rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 -"Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

The above results for the quarter ended June 30, 2022 have been reviewed by the statutory auditors of the Company, as per listing agreement entered in to with the stock exchanges in India.

Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period. of the current period.

Place: Hyderabad Date: 10th August, 2022. V Bala Subramanyam

By Order of the Board of Directors

Executive Director DIN: 06399503

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## **UMAMAHESWARA RAO & CO.**

CHARTERED ACCOUNTANTS



#### LIMITED REVIEW REPORT

Independent Auditor's Limited Review Report on consolidated unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors
B2B SOFTWARE TECHNOLOGIES LIMITED
Hyderabad

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of B2B Software Technologies Limited ("the Company") and its subsidiary (the Company and its subsidiary together referred to as "the Group"), for the period ended 30th June, 2022, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. This Statement submitted is the responsibility of the Company's Management and approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. These consolidated financial results, which are the responsibility of the Company's Management and approved by the Company's Board of Directors, have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The financial results includes the results of the following entities:
  - i) B2B Softech Inc, USA

OFFICES HYDERABAD

Flat No. 5-H. D' Block, 8-3-324, Krishna Apartments, Yellareddyguda Lane, Ameerpet x Roads, Hyderabad - 500 073.

Tel: 040- 23751833. 23751823, e-mail: ucohyd@umrcas.com

GUNTUR

D.No. 3-26-2. Plot No. B1-59, 1st Lane, Ravindra Nagar, New Pattabhipuram, Guntur - 522 006

Tel: 0863- 2355986, 2241392, Fax: 2354524, E-mail: ucognt@yahoo.co.in

VISAKHAPATNAM

: 47-3-36, 5th Floor, Tribhuvanam, Dwarakanagar, Visakhapatnam - 530 016, Tel : 0891-2748236, E-mail : ucovsp@yahoo.co.in

TIRUPATI GUDIVADA No. 4, 2nd Floor, Beside A.P. Tourism Office, Sri Devi Complex, Tilak Road, Tirupati – 517 501, E-mail : ucotpty@gmail.com Sivalayam Street. Gourisankarapuram. Gudivada - 521 301, Tel : 08674-242144. E-mail : babusrikar@yahoo.com

Website: www.umrcas.com

# **UMAMAHESWARA RAO & CO.**

CHARTERED ACCOUNTANTS



- 5. Based on our review conducted and procedures performed as stated above, nothing has come to our attention that causes us to believe that the accompanying financial results, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
  - Our conclusion on the Statement is not modified in respect of the above matters.
- 6. We did not review the interim financial statements of a subsidiary included in the consolidated unaudited financial results, whose interim financial statements reflect total assets of Rs.1,27,78,183 as at 30th June, 2022 and total revenues of Rs. 1,56,47,683 and total net profit after tax of Rs. 4,65,062 for the quarter ended 30th June, 2022 as considered in the consolidated unaudited financial results. The consolidated unaudited financial results also includes the Group's share of net profit after tax of Rs.4,65,062 for the period ended 30th June, 2022. Our conclusion on the Statement is not modified in respect of the above matters.

For **Umamaheswara Rao & Co.**, Chartered Accountants

RR Dakshinamurthy

Partner

Membership No. 211639

FRN: 004453S Place: Hyderabad

UDIN: 22211639AOTINP4896

Date: 10th August 2022

OFFICES HYDERABAD

: Flat No. 5-H, 'D' Block, 8-3-324, Krishna Apartments, Yellareddyguda Lane, Ameerpet x Roads, Hyderabad - 500 073.

Tel: 040- 23751833. 23751823, e-mail: ucohyd@umrcas.com

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Tel: 0863-2355986, 2241392, Fax: 2354524, E-mail: ucognt@yahoo.co.in

Chartered

VISAKHAPATNAM TIRUPATI : 47-3-36, 5th Floor, Tribhuvanam, Dwarakanagar, Visakhapatnam - 530 016, Tel . 0891-2748236, E-mail : ucovsp@yahoo.co.in

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## UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2022

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

			Cons	olidated	In Lakh
SI.	Particulars	Ouarter Ended			Year Ended
No		30-06-2022 31-03-2022			31-03-2022
		Unaudited	Description of the second	Unaudited	Audited
1	Income from Operations				
	Revenue from operations	404.02	499.37	437.90	1,990.51
f last	Other Income	1.65	13.02	18.78	56.80
	Total Revenue	405.67	512.40	456.68	2,047.32
2	Expenses				
	a) Cost of Materials Consumed	Section 1	-	-	_
	b) Purchase of Software products	39.39	91.47	65.26	330.49
	c) Changes in Inventory - Work In Progress	(3.11)	(0.21)	2.10	(1.23
	d) Employee Benefits Expense	283.48	267.80	256.40	1,081.59
	e) Finance Costs			-	-
	f) Administration & other Expenses	70.10	70.04	51.08	271.93
	g) Depreciation and Amortisation Expenses	1.18	2.01	1.53	7.24
	Total Expenses	391.04	431.12	376.37	1690.03
3	Profit/(Loss) before exceptional items and tax (1-2)	14.63	81.28	80.31	357.29
	Exceptional items	0.00	0.00	0.00	0.00
5	Profit before extraordinary items and tax (3-4)	14.63	81.28	80.31	357.29
	Extraordinary Items	0.00	0.00	0.00	0.00
7	Profit before tax (5-6)	14.63	81.28	80.31	357.29
8	Tax Expense / (Income)				
	Current tax	4.16	3.47	18.86	77.60
	Earlier year taxes	-	17.72		17.72
	Deferred tax	(3.26)	(2.00)	(3.61)	(5.38)
9	Profit/(Loss) for the period (7-8)	13.73	62.09	65.06	267.35
	Other Comprehensive Income			00.00	207.00
	Items that will not be reclassified to Profit or (Loss)	0.00	36.99	0.00	36.99
11	Total Comprehensive Income for the period (9+10) (Comprising Profit (Loss) and Other Comprehensive Income for the period)	13.73	99.08	65.06	304.35
	Earnigs per Equity Share	7 7 7 7 7			
	a) Basic and diluted Earning Per Share	0.12	0.54	0.56	2.31

The above results for the quarter ended June 30, 2022 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on August 10, 2022.

The Company is primarly engaged in Information Technology and related services. There is one 2 Geographical reportable segment in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (amendment) rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 - "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

The above results for the quarter ended June 30, 2022 have been reviewed by the statutory auditors of the Company, as per listing agreement entered in to with the stock exchanges in India.

5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

Place: Hyderabad Date: 10th August, 2022. V Bala Subramanyam Executive Director

By Order of the Board of Directors o

Hyderabad

DIN: 06399503

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### SEGMENT REPORTING

In Lakhs

		Year Ended		
Particulars	June 30,2022   March 31,2022		June 30,2021	March 31,2022
	Unaudited	Audited	Unaudited	Audited
Segment Revenue				
a) India	247.54	350.20	326.81	1,455.30
b) USA	156.48	149.17	111.08	535.21
Total	404.02	499.37	437.89	1,990.51
Less: Inter segment revenues		-		<u>-</u>
Net Segment Revenue	404.02	499.37	437.89	1,990.51
Segment Results before tax and interest				
a) India	8.33	63.87	57.24	282.88
b) USA	4.65	4.38	4.28	17.60
c) Other Income	1.65	13.02	18.78	56.80
Total	14.63	81.27	80.30	357.28
Less : Interest Expenses	-	-	-	-
Less: Other un-allocable expenditure net off	_			
un-allocable income.				
Total Profit/(Loss) Before Tax	14.63	81.27	80.30	357.28

Segment Assets and Liabilities

		Quarter Ended			
Particulars	June 30,2022	March 31,2022	June 30,2021	March 31,2022	
	Unaudited	Audited	Unaudited	Audited	
Assets					
a) India	1,708.41	1,693.89	1,496.45	1,693.89	
b) USA	69.08	84.04	69.08	84.04	
Total	1,777.49	1,777.93	1,565.53	1,777.93	
Liabilities					
a) India	1,708.41	1,693.89	1,496.45	1,693.89	
b) USA	69.08	84.04	69.08	84.04	
Total	1,777.49	1,777.93	1,565.53	1,777.93	

On behalf of the Board of Directors

V.Bala Subramanyam Executive Director

DIN: 06399503

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Place: Hyderabad Date: 10th August, 2022.

Corporate Identity Number: L72200TG1994PLC018351