

To

16th July, 2021

The General Manager,
Department of Corporate Relations
BSE Limited
Sir Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai – 400001

Sir,

Sub: Outcome of Board Meeting held on 16<sup>th</sup> July, 2021 Ref: B2B Software Technologies Limited, Stock Code: 531268

Pursuant to the regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 the Board of Directors in their meeting held on 16<sup>th</sup> July, 2021 has considered and approved interalia the following:

- 1. Unaudited Standalone and Consolidated Financial Results of the Company for the Quarter Ended 30<sup>th</sup> June, 2021.
- 2. Took note of the limited review report on the Unaudited Standalone and Consolidated Financial Results issued by the Statutory Auditors.
- 3. Payment of performance Bonus of Rs. 22,68,517 for the financial year 2020 2021 to Mr. V. Bala Subramanyam, Executive Director subject to the approval of members in the 27<sup>th</sup> Annual General Meeting. Payment of Performance bonus is the part of the terms and conditions of his reappointment, which was approved by the members in the previous Annual general Meeting held on 26<sup>th</sup> September, 2020.
- 4. Directors Report including the Corporate Governance for the Financial Year ended on 31st March, 2021.
- 5. Decided to convene and hold the 27<sup>th</sup> Annual General Meeting of the Company on Wednesday, the 15<sup>th</sup> of September, 2021 through Video Conferencing / Other Audio-Visual Means.

The meeting commenced at 3.30 PM and concluded at 4.45 PM.

Kindly take note of the same and oblige

Thanking you

Yours faithfully

For B2B SOFTWARE TECHNOLOGIES LIMITED

BALA SUBRAMANYAM VANAPALLI

Executive Director (DIN: 06399503)

Encl: (i) unaudited Financial Results Standalone & Consolidated for the Quarter ended 30th June, 2021 along with the Limited Review Report.

Hyderabad

USA

# **UMAMAHESWARA RAO & CO.**

CHARTERED ACCOUNTANTS



### LIMITED REVIEW REPORT

Independent Auditor's Limited Review Report on unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors **B2B SOFTWARE TECHNOLOGIES LIMITED** Hyderabad

We have reviewed the accompanying statement of standalone unaudited financial results of B2B Software Technologies Limited for the period ended 30th June, 2021 (hereinafter referred to as "statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time. This Statement submitted is the responsibility of the Company's Management and approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors at its meeting held on 16th July, 2021, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("IND AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results, prepared for the period ended 30th June, 2021 in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Umamaheswara Rao & Co.,

Chartered Accountants

R R Dakshinamurthy

MRN 211639; FRN: 004453S UDIN: 21211639AAAAMB1282

Place: Hyderabad

**GUDIVADA** 

Date: 16 Flat No. 2021 'D' Block, 8-3-324, Krishna Apartments, Yellareddyguda Lane. Ameerpet x Roads. Hyderabad - 500 073

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### UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

					In Lakhs	
SI.	Particulars	Stand Alone				
No			Quarter Ende	d 30-06-2020	Year Ended	
1,0		30-06-2021	30-06-2021 31-03-2021		31-03-2021	
		Unaudited	Audited	Unaudited	Audited	
1	Income from Operations					
	Revenue from operations	326.81	325.75	235.78	1,149.69	
	Other Income	18.78	9.27	12.55	91.25	
	Total Revenue	345.59	335.02	248.33	1,240.94	
2	Expenses					
	a) Cost of Materials Consumed	-	-	-	-	
	b) Purchase of Software products	65.26	105.71	38.41	274.07	
	c) Changes in Inventory - Work In Progress	2.10	0.64	(1.51)	(3.86)	
	d) Employee Benefits Expense	174.21	168.50	148.50	630.18	
	e) Finance Costs	Ε	-	-	-	
	f) Administration & other Expenses	26.46	14.35	19.03	101.49	
	g) Depreciation and Amortisation Expenses	1.53	2.59	2.28	10.12	
	Total Expenses	269.56	291.79	206.71	1012.00	
3	Profit/(Loss) before exceptional items and tax (1-2)	76.03	43.23	41.62	228.94	
_	Exceptional items	0.00	0.00	0.00	0.00	
5	Profit before extraordinary items and tax (3-4)	76.03	43.23	41.62	228.94	
	Extraordinary Items	0.00	0.00	0.00	0.00	
	Profit before tax (5-6)	76.03	43.23	41.62	228.94	
8	Tax Expense / (Income)					
	Current tax	18.86	1.73	10.64	43.55	
	Deferred tax	(3.61)	0.00	0.00	0.00	
9	Profit/(Loss) for the period (7-8)	60.78	41.50	30.98	185.39	
	Other Comprehensive Income					
	Items that will not be reclassified to Profit or (Loss)	0.00	41.47	0.00	41.47	
	Total Comprehensive Income for the period (9+10) (Comprising Profit (Loss) and Other Comprehensive Income for the period)	60.78	82.97	30.98	226.86	
12	Earnigs per Equity Share					
	a) Basic and diluted Earning Per Share	0.52	0.36	0.27	1.60	

- 1 The above results for the quarter ended June 30, 2021 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on July 16, 2021.
- 2 The Company is primarly engaged in Information Technology and related services. There is one Geographical reportable segment in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.
- <sup>3</sup> The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (amendment) rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 4 The above results for the quarter ended June 30, 2021 have been reviewed by the statutory auditors of the Company, as per listing agreement entered in to with the stock exchanges in India.

5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

Place: Hyderabad Date : 16th July, 2021. By Order of the Board of Directors

V Bala Subramanyam Executive Director DIN: 06399503

# 6-3-1112, 3rd & 4th Floor, AVR Tower, Behind Westside Showroom, Near Somajiguda Circle, Begumpet, Hyderabad - 500 016. Telangana State. INDIA. Phone: +91 - 40 - 23372522, 5926. Fax: +91 - 40 - 23322385. Email: info@b2bsoftech.com | www.b2bsoftech.com

Corporate Identity Number: L72200TG1994PLC018351

USA

## UMAMAHESWARA RAO & CO.

CHARTERED ACCOUNTANTS



### LIMITED REVIEW REPORT

Independent Auditor's Limited Review Report on consolidated unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors **B2B SOFTWARE TECHNOLOGIES LIMITED** Hyderabad

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of B2B Software Technologies Limited ("the Company") and its subsidiary (the Company and its subsidiary together referred to as "the Group"), for the period ended 30th June, 2021, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. This Statement submitted is the responsibility of the . Company's Management and approved by the Board of Directors. Our responsibility is

to issue a report on the Statement based on our review.

- 2. These consolidated financial results, which are the responsibility of the Company's Management and approved by the Company's Board of Directors, have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The financial results includes the results of the following entities:

i) B2B Softech Inc, USA



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Sivalayam Street. Gourisankarapuram. Gudivada - 521 301. Tel : 08674-242144. E-mail : babusrikar@yahoo.com

Website www.umrcas.com

5. Based on our review conducted and procedures performed as stated above, nothing has come to our attention that causes us to believe that the accompanying financial results, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Our conclusion on the Statement is not modified in respect of the above matters.

6. We did not review the interim financial statements of a subsidiary included in the consolidated unaudited financial results, whose interim financial statements reflect total assets of Rs.69,07,534 as at 30th June, 2021 and total revenues of Rs. 1,11,08,420 and total net profit after tax of Rs. 4,28,170 for the quarter ended 30th June, 2021 as considered in the consolidated unaudited financial results. The consolidated unaudited financial results also includes the Group's share of net profit after tax of Rs.4,28,170 for the period ended 30th June, 2021. Our conclusion on the Statement is not modified in respect of the above matters.

For Umamaheswara Rao & Co., Chartered Accountants

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Chartered Accountants

RR Dakshinamurthy

Partner

Membership No. 211639

FRN: 004453S Place: Hyderabad

UDIN: 21211639AAAAMC7046

Date: 16th July 2021



UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

	(An amount in mulan Rupees Lakis, except si				In Lakhs	
	Consolidated					
Sl. No	Particulars	Quarter Ended			Year Ended	
				30-06-2020	31-03-2021	
		Unaudited	Audited	Unaudited	Audited	
1	Income from Operations					
	Revenue from operations	437.90	419.88	319.05	1,490.01	
	Other Income	18.78	9.27	12.55	91.25	
	Total Revenue	456.68	429.15	331.60	1,581.26	
2	Expenses					
	a) Cost of Materials Consumed	-	-	-	-	
	b) Purchase of Software products	65.26	105.71	38.41	274.07	
	c) Changes in Inventory - Work In Progress	2.10	0.64	(1.51)	(3.86)	
	d) Employee Benefits Expense	256.40	255.23	222.85	936.39	
	e) Finance Costs	-	-	-	-	
	f) Administration & other Expenses	51.08	21.93	25.43	132.89	
	g) Depreciation and Amortisation Expenses	1.53	2.59	2.28	10.12	
	Total Expenses	376.37	386.10	287.46	1349.61	
3	Profit/(Loss) before exceptional items and tax (1-2)	80.31	43.05	44.14	231.65	
4	Exceptional items	0.00	0.00	0.00	0.00	
5	Profit before extraordinary items and tax (3-4)	80.31	43.05	44.14	231.65	
6	Extraordinary Items	0.00	0.00	0.00	0.00	
7	Profit before tax (5-6)	80.31	43.05	44.14	231.65	
8	Tax Expense / (Income)					
	Current tax	18.86	1.73	10.64	43.55	
	Deferred tax	(3.61)	0.00	0.00	0.00	
9	Profit/(Loss) for the period (7-8)	65.06	41.32	33.51	188.09	
10	Other Comprehensive Income				A5	
	Items that will not be reclassified to Profit or (Loss)	0.00	41.47	0.00	41.47	
	Total Comprehensive Income for the period (9+10)					
	(Comprising Profit (Loss) and Other Comprehensive	65.06	82.79	33.51	229.57	
	Income for the period)		A BARBORA (AP)			
12	Earnigs per Equity Share					
	a) Basic and diluted Earning Per Share	0.56	0.36	0.29	1.62	

- <sup>1</sup> The above results for the quarter ended June 30, 2021 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on July 16, 2021.
- 2 The Company is primarly engaged in Information Technology and related services. There is one Geographical reportable segment in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.
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- <sup>4</sup> The above results for the quarter ended June 30, 2021 have been reviewed by the statutory auditors of the Company, as per listing agreement entered in to with the stock exchanges in India.

5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

By Order of the Board of Directors

V Bala Subramanyam Executive Director DIN: 06399503

Place: Hyderabad Date: 16th July, 2021.

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Hyderabad

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#### SEGMENT REPORTING

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Ouarter Ended Year Ended					
		Year Ended			
Particulars	June 30,2021	March 31,2021	June 30,2020	March 31,2021	
	Unaudited	Audited	Unaudited	Audited	
Segment Revenue					
a) India	326.81	325.75	235.78	1,149.69	
b) USA	111.08	94.13	83.27	340.32	
Total	437.90	419.88	319.05	1,490.01	
Less : Inter segment revenues		-		-	
Net Segment Revenue	437.90	419.88	319.05	1,490.01	
Segment Results before tax and interest		Λ			
a) India	57.24	33.62	41.62	137.69	
b) USA	4.28	0.16	-10.04	2.72	
c) Other Income	18.78	9.27	12.55	91.25	
Total	80.30	43.05	44.13	231.66	
Less : Interest Expenses	-	- "	-		
Less: Other un-allocable expenditure net off					
un-allocable income.	-	-	-	:-	
Total Profit/(Loss) Before Tax	80.30	43.05	44.13	231.66	

Segment Assets and Liabilities

		Quarter Ended			
Particulars	June 30,2021	March 31,2021	June 30,2020	March 31,2021	
	Unaudited	Audited	Unaudited	Audited	
Assets					
a) India	1,496.45	1,426.39	1,319.05	1,426.39	
b) USA	69.08	64.05	65.57	64.05	
Total	1,565.53	1,490.44	1,384.62	1,490.44	
Liabilities					
a) India	1,496.45	1,426.39	1,319.05	1,426.39	
b) USA	69.08	64.05	65.57	64.05	
Total	1,565.53	1,490.44	1,384.62	1,490.44	

On behalf of the Board of Directors

Place: Hyderabad Date: 16th July, 2021. V.Bala Subramanyam Executive Director DIN: 06399503

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