

UPL Limited, UPL House 610 B/2, Bandra Village Off Western Express Highway Bandra (East), Mumbai 400 051, India

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30<sup>th</sup> October, 2020

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

SECURITY ID: 512070

National Stock Exchange of India Ltd. Exchange Plaza, C/1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400 051

SYMBOL: UPL

## <u>Sub: Unaudited standalone and consolidated financial results for the quarter and half year ended 30<sup>th</sup> September, 2020</u>

Dear Sir/ Madam,

We wish to inform you that at the meeting of the Board of Directors of the Company ("Board") held today i.e. Friday, 30<sup>th</sup> October, 2020, the Board has considered and approved the unaudited standalone and consolidated financial results of the Company for the quarter and half year ended 30<sup>th</sup> September, 2020. The said unaudited standalone and consolidated financial results were reviewed by the Audit Committee before approval by the Board.

Pursuant to Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith unaudited standalone and consolidated financial results for the quarter and half year ended 30<sup>th</sup> September, 2020 along with limited review reports issued by M/s. B S R & Co. LLP, Chartered Accountants, Statutory Auditor of the Company.

The Board Meeting commenced at 3:00 p.m. and concluded at 4:15 p.m.

We request you to take the above information on records.

Thanking you,

Yours faithfully,

For **UPL Limited** 

Sandeep Deshmukh Company Secretary and Compliance Officer (ACS-10946)

Telephone: +91 (22) 6257 1000 Fax: +91 (22) 6257 1010

Limited Review Report on Unaudited Quarterly Standalone Financial Results and year-to-date Standalone Financial Results of UPL Limited under Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of UPL Limited

- We have reviewed the accompanying Statement of unaudited standalone financial results of UPL Limited ('the Company') for the quarter ended 30 September 2020 and the year to date results for the period from 01 April 2020 to 30 September 2020 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 read with Regulation 63(2) of Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

E.S.R. & Co. is partnership firm with Registration No. EA31223) coverted into E.S.R. & Ds. LLP is Limited Exhibity, Partnership with LLP Registration No. AAE-8181) with effect from October 14, 2013.

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Limited Review Report on Unaudited Quarterly Standalone Financial Results and year-to-date Standalone Financial Results of UPL Limited under Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

5. We draw attention to Note 4 of the standalone financial results regarding the amalgamation of Advanta Limited into the Company accounted for in the financial year 16-17 with effect from 1 April 2015. In accordance with the Scheme approved by the Hon'ble High Court of Gujarat ('the Scheme') the amalgamation had been accounted for as per Accounting Standard 14 - 'Accounting for Amalgamations'. Accordingly, all assets and liabilities of Advanta Limited had been recorded at their respective existing book values. The difference between the book values of the net assets so recorded and the consideration (being fair value of equity shares and issue price of preference shares issued by the Company to the shareholders of Advanta Limited) aggregating Rs. 3,697 crores had been debited as goodwill. This goodwill is being amortised as per terms of the Scheme and is also tested for impairment every year. Such accounting treatment of this transaction is different from that prescribed under Ind AS 103 - 'Business Combinations' which requires assets, liabilities and consideration to be measured at fair value and goodwill to be tested only for impairment. Had the accounting treatment prescribed under Ind AS 103 been followed, profit after tax reported for the quarter 30 September 2020 and the period from 1 April 2020 to 30 September 2020 would have been higher by Rs. 92 crores and Rs. 184 crores, respectively and goodwill and equity as at 30 September 2020 would have been higher by Rs. 2,026 crores respectively. Our conclusion is not modified in respect of this matter.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

**Bhavesh Dhupelia** 

Partner

Membership No: 042070

ICAI UDIN: 20042070AAAAET2138

Mumbai 30 October 2020

(CIN No.: L24219GJ1985PLC025132) Regd. Office: 3-11,G.I.D.C., Vapi, Dist.: Valsad, Gujarat - 396 195

## STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2020

(Rs in Crores)

0							(Rs in Crores)
Sr	Particulars	Quarter ended			Six mont	Year ended	
No.		Sep-20 (Unaudited)	Jun-20 (Unaudited)	Sep-19 (Unaudited)	Sep-20 (Unaudited)	Sep-19 (Unaudited)	Mar-20 (Audited)
1	Revenue from operations	3,162	2,651	2,771	5,813	5,108	9,641
2	Other income	22	40	491	62	512	506
3	Total Income (1+2)	3,184	2,691	3,262	5,875	5,620	10,147
4	Expenses						
	a) Cost of materials consumed	1,629	1,211	1,444	2,840	2,555	4,705
	b) Purchases of stock in trade	277	203	244	480	441	607
	c) Changes in inventories of finished goods, work-in-progress and stock in trade	(89)	(145)	53	(234)	61	248
	d) Employee benefits expense	181	157	168	338	320	646
	e) Finance costs (refer note 5)	76	83	74	159	136	272
	f) Depreciation and amortisation expense	237	234	219	471	423	891
	g) Exchange rate difference on receivables and payables (net)	6	(9)	3	(3)	14	40
	h) Other expenses	691	690	523	1,381	. 1,119	2,190
	Total expenses	3,008	2,424	2,728	5,432	5,069	9,599
5	Profit before exceptional Items and tax (3 - 4)	176	267	534	443	551	548
6	Exceptional Items		-		-	-	10
7	Profit before tax (5 - 6)	176	267	534	443	551	538
8	Tax expenses						
	Current tax	70	96	75	166	78	55
	Deferred tax charge/(credit)	2	22	30	24	31	2:
9	Net Profit for the period (7 -8)	104	149	429	253	442	461
10	Other Comprehensive Income						
	(i) Items that will not be reclassified to profit or loss	1	(1)	(2)	(0)	(2)	(
	(ii) Income tax relating to items that will not be reclassified to profit or loss	0	0	0	0	0	
	Total other comprehensive income for the year, net of tax	1	(1)	(2)	(0)	(2)	(2
11	Total Comprehensive Income for the period (9+10)	105	148	427	253	440	459
12	Paid up equity share capital (Face Value of the Share - Rs 2.00 each)	153	153	153	153	153	15:
13	Other equity						7,87
14	Basic and Diluted Earnings Per Share (EPS)						
	Basic Earnings per share of Rs 2.00 each (Rs)	1.36	1.95	5.62	3.31	5.79	6.0
	Diluted Earnings per Share of Rs 2.00 each (Rs)	1.36	1.95	5.62	3.31	5.79	6.0
	(Note: EPS for the respective quarters are not annualised)						
	Debt equity ratio				0.21	0.31	0.1
	Debt service coverage ratio				0.47	0.32	1
17	Interest service coverage ratio				(37)	7.40	3.93

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#### (CIN No.: L24219GJ1985PLC025132)

Regd. Office: 3-11,G.I.D.C., Vapi, Dist.: Valsad, Gujarat - 396 195

#### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2020

#### Notes:

- The above unaudited standalone financial results were reviewed by the audit committee on 30th October, 2020 and thereafter approved at the meeting of the Board of Directors. The statutory auditors have expressed an unmodified review conclusion. The review report has been filed with the stock exchanges and is available on the Company's website. These unaudited standalone financial results have been prepared in accordance with the Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules 2015 as amended from time to time.
- The shareholders approved a final dividend @ 300% on equity shares of Rs 2. each of the Company (i.e. Rs. 6/- per equity share) at the Annual General Meeting held on 28th August 2020 and the same was paid on 5th September, 2020.
- The Ministry of Home Affairs vide order No.40-3/2020 dated 24.03.2020 notified first ever nation-wide lockdown in India to contain the outbreak of COVID 19. Due to COVID-19 situation, there have been several restrictions imposed by the Governments across the globe on the travel, goods movement and transportation considering public health and safety measures. The Company's crop protection and seeds businesses has been classified as an 'essential commodity', at par with medical equipment/ medicine, food chain, etc. As of today, all production facilities in various parts of the country remains in operation, following enhanced internal safety guidelines. The Company follows a multi-sourcing strategy for active ingredients and raw materials allowing the Company to hedge supply risks and ensure reliable supply. The Company also maintains strategic safety stocks to ensure availability of raw materials and formulated products. During this period, the Company continued sales of their products and does not expect any material adverse impact at this point of time. Considering the liquidity position as at 30th September 2020 and expectation of cash generation from operations, the Company believes that it has ability to service debt and other financing arrangements during the current
- Amalgamation of erstwhile Advanta Limited ("Advanta") with the Company -The Hon'ble High Court of Gujarat vide its order dated 23rd June, 2016 had sanctioned the Scheme of Amalgamation of Advanta Limited with the Company with an appointed date of 1st April, 2015. In accordance with the provisions of the scheme and as approved by the High Court, the amalgamation was accounted for under the purchase method specified in Accounting Standard 14 - 'Accounting for Amalgamations' which is different from Ind AS 103 'Business Combinations'. As per the Court approval the goodwill arising on amalgamation is being amortised over a period of ten years from the appointed date, which is not amortised under Ind AS 103 but only tested for impairment.

If the Company had accounted for amalgamation as per Ind AS 103, profit for the quarters ended 30th September 2020, 30th June 2020, 30th September 2019 would have been higher by Rs 92 crs each; for the six months ended 30th September 2020 and 30th September 2019 would have been higher by Rs 185 crs each and for the year ended 31st March 2020 by Rs 370 crs respectively and goodwill and equity as at 30th September 2020, 30th June 2020 and 31st March 2020 would have been higher Rs 2026 crs, Rs. 1,934 crs and Rs. 1,842 crs respectively.

- Finance Costs include settlement and mark to market (gains)/ losses on forex contracts related to borrowings and exchange differences arising on foreign currency loans / advances. Such (gain)/loss is Rs. (4) crs, Rs. 1 crs, Rs. 11 crs for the quarters ending 30th September 2020, 30th June 2020 and 30th September 2019 respectively; Rs. (3) crs and Rs. 11 crs for the six months ending 30th September 2020 and 30th September 2019 respectively and Rs. 27 crs for the year ended 31st
- On 22nd January 2020, the Income Tax Department conducted searches at the premises of the Company. The Company received notice U/s 153A of the Income Tax Act in October 2020 requiring the Company to file the Income Tax Return for past 6 years. As the notice represent intimation for filing of tax return, hence no adjustments have been made in the standalone financial results.
- Details of Unsecured Non Convertible debentures and commercial papers are as follows-

		Previous Due	e Date		
	- The second control of the second control o	01-Apr-2020 to 30-Sep-2020		Next Due date	
ISIN (Credit rating**)	Issue Size (Rs in crores)	Principal	Interest	Principal	Interest
Unsecured Non Convertible debentures					
INE628A08163* (Credit rating: Care AA+, Brickwork BWRAA+)	250		06-Jul-20	06-Jul-26	06-Jul-21
INE628A08148 ((Series C)(Credit rating: Care AA+, Brickwork BWRAA+)		(ii can opuon is e			Supplied to the supplied to th
	75	-	05-Oct-20	05-Oct-21	05-Oct-20
INE628A08155 (Series D)(Credit rating: Care AA+, Brickwork BWRAA+)	75	-	05-Oct-20	05-Oct-22	05-Oct-20
INE628A08205 (Series B) (Credit rating: Care AA+, Brickwork BWRAA+)	150	-	08-Jun-20	08-Jun-22	08-Jun-21
Commercial papers					
INE628A14EE7	150		(a)	27-Oct-20	27-Oct-20
INE628A14EF4	150	-	-	09-Nov-20	09-Nov-20
INE628A14EG2	100	-	-	17-Nov-20	17-Nov-20
INE628A14EH0	100	-	-	25-Nov-20	25-Nov-20
INE628A14EI8	100	-		15-Dec-20	15-Dec-20
INE628A14EJ6	100		AED	24 Dec-20	24-Dec-20

\*(Out of this issue Company has bought back debentures valuing to Rs 90 crores). \*\*there are no changes in credit ratings of unsecured non convertible debentures.

Note: All the interest / Principal were paid on the due date.

A competitor had filed a litigation against a subsidiary of the Group and the Company for infringement of patent, loss of profits and unjust enrichment. On 11th October 2019 a jury in the federal district court rendered a verdict against the subsidiary for an aggregate amount of approximately US\$ 37 million (approximately Rs 233 crores). While the Group seek to remedy the adverse decision of the jury, this amount has been provided for in the profits year as an exceptional item in the consolidated statement of profit and loss. The subsidiary has filed post-trial motions challenging the verdict, including, a selection in the damages and a declaration that the subsidiary did not misappropriate competitor's trade secret. The hearing for the post trail motion completed on 27th ly 2020. There is no confirmed date by when the court will issue the final judgement.

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#### (CIN No.: L24219GJ1985PLC025132)

Regd. Office: 3-11,G.I.D.C., Vapi, Dist.: Valsad, Gujarat - 396 195

#### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2020

Ratios have been calculated as follows:

Debt Equity Ratio= Debt/ Net Worth [Debt is long term borrowings (including current maturities) and short term borrowings]

Debt Service Coverage Ratio= Profit before tax, interest expenses, depreciation and amortisation/ Interest expense for the period+ Principal repayments of long term and short term borrowings for the year

 $Interest\,Service\,Coverage\,ratio=Profit\,before\,interest\,and\,tax/\,Interest\,expense\,for\,the\,year$ 

	As at					
Particulars	Sep-20	Mar-20	Sep-19			
Debenture Redemption Reserve	140	140	140			
Net-worth	7,818	8,024	8,005			

10 The standalone financial results are rounded to the nearest crores, except when otherwise indicated. An amount represented by '0' (zero) construes a value less than Rupees fifty lakhs.

Place : Mumbai Date : 30th October 2020

For and on behalf of UPA Limit

R. D. Shroff DIN - 00180810

Chairman and Managing Direc

Co. Central Wing, Tower 4 Nesco Center, Western Express Highway Goregaon (East), Mumbai - 400 063

UPL Limited (CIN No.: L24219GJ1985PLC025132) Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195

Statement of Assets and Liabilities (Standalone)

Particulars	As at September 30, 2020	(Rs in Crores) As at March 31, 2020
Assets	(Unaudited)	(Audited)
Non-current assets		
Property, plant and equipment	2162	2445
Capital work-in-progress	3,162	3,145
Goodwill	980	804
Other intangible assets	1,671	1,855
Right of use assets	227	249
	142	105
Intangible assets under development	88	82
Financial assets:		
(i) Investments	1,417	1,406
(ii) Loans	64	64
(iii) Other financial assets	30	35
Income tax assets (Net)	65	257
Other non-current assets	187	140
	8,033	8,142
Current assets		
Inventories	2,015	1,316
Financial assets:	2,525	1,510
(i) Trade receivables	3,944	3,161
(ii) Cash and cash equivalents	186	138
(iii) Bank balances other than cash and cash equivalents	29	
(iv) Loans	1849 H	25
(v) Other financial assets	2	2
Other current assets	173	241
other current assets	617	777
	6,966	5,660
Non Current Assets held-for-sale		
	9	26
Total Assets	15,008	13,828
Equity and liabilities		
Equity		
Equity share capital	153	153
Other equity	7,665	7,871
	7,818	8,024
Liabilities		
Non-current liabilities:		
Financial liabilities:		
		200
(i) Borrowings	459	458
(ii) Other financial liabilities	3	3
(iii) Lease liabilities	99	82
Deferred tax liabilities (net)	236	165
	797	708
Current liabilities:		
Financial liabilities:		
(i) Borrowings	1,181	539
(ii) Trade payables		
-Outstanding dues of micro and small enterprises	63	64
-Outstanding dues from other of micro and small enterprises	3,853	3,233
(iv) Other financial liabilities	536,	401
Other current liabilities	608	729
Provisions	152	745
		130
Co	6,393	5,096
otal equity/and liabilities	15,008	13,828
14th Floor		

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Standalone Statement of cash flows for six months ended September 30,2020

(Rs in Crores)

	Six months en	eded
	Sep-20	Sep-19
	(Unaudited	l)
Cash flow from operating activities		
Profit before tax	443	551
Adjustments for		
Depreciation of property, plant and equipment	234	184
Depreciation of Right of Use assets	23	20
Amortization of intangible assets	214	219
Assets written off	2	2
Interest Income	(44)	(20)
Profit on sale of assets (net)	(0)	-
Fair value gain/(loss) on financial instruments at fair value through profit or loss	(0)	(5)
Dividend Income on Long-term investments in Subsidiary		(429)
Share in profit from investment in United Phosphorus (India) LLP	(8)	(54)
Allowances for doubtful debts and advances (net)	7	21
Finance costs	159	136
Unrealised exchange difference (net)	7	2
Liabilities / provisions no longer required written back (net)	(6)	(3)
Working capital adjustments		
(Increase) in trade receivables	(784)	(1,428)
(Increase) in inventories	(699)	(30)
Decrease in non-current and current financial assets	87	41
Decrease in other non-current and current assets	159	134
Increase in other non-current and current trade payables	519	362
Increase in other non-current and current financial liabilities	216	108
(Decrease) in other current liabilities	(121)	(29)
Increase in provisions and Net employee defined benefit liabilities	18	11
Cash Flow from operations	426	(207)
Income tax refund/(paid) (including TDS) (net)	73	(53)
Net cash flows from operating activities	499	(260)
Cash flow from investing activities		
Purchase of property, plant and equipment (including CWIP)	(622)	(521)
Purchase of intangible assets (including CWIP)	(14)	(19)
Proceeds from sale of property, plant and equipment	0	-
Proceeds from sale of investments	17	
Purchase of non current investments		(12)
Dividend Income on Long-term investments in Subsidiary		429
Interest received	30	19
Fixed deposits and margin money (net)	(4)	(19)
Net cash flows from / (used in) investing activities	(593)	(123)
Cash flow from financing activities		
Interest and finance cost paid	(69)	(111)
(Repayments of)/Proceeds from current borrowings (net)	645	1,021
Repayments of non current term borrowings		(150)
Increase/ (Repayment) of lease liability (net)	21	(12)
Payment of dividend	(455)	(406)
Net cash flows from / (used in) financing activities	142	342
Net increase / (decrease) in cash and cash equivalents	48	(41)
Cash and cash equivalents at the beginning of the period	138	77
Cash and cash equivalents at the end of the period	186	36

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## (CIN No.: L24219GJ1985PLC025132)

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STANDALONE SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2020

Sr.	Particulars		Quarter ended		Six mont	Year ended	
No.		Sep-20	Jun-20	Sep-19	Sep-20	Sep-19	Mar-20
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Revenue from Operations (net)						
a	Agro Activities	2,954	2,502	2,634	5,456	4,823	8,978
b	Non Agro Activities	265	212	208	477	442	897
С	Unallocated	2	6	2	8	4	
	Total	3,221	2,720	2,844	5,941	5,269	9,882
	Less: Inter - Segment Revenue	59	69	73	128	161	24:
	Net Sales from Operations	3,162	2,651	2,771	5,813	5,108	9,641
2	Segment Results						
a	Agro Activities	340	470	236	810	408	71:
b	Non Agro Activities	41	36	53	77	102	14
	Total	381	506	289	887	510	85
	Less:						
	(i) Finance Costs	76	83	74	159	136	27
	(ii) Unallocable Expenditure / Income (net)	129	156	(319)	285	(177)	3
	(iii) Exceptional items		-	-	-	-	10
	Total Profit / (Loss) before tax	176	267	534	443	551	538
3	Segment Assets						
a	Agro Activities	12,028	12,183	12,446	12,028	12,446	10,77
b	Non Agro Activities	931	857	828	931	828	81
С	Unallocated	2,049	2,197	2,312	2,049	2,312	2,24
	Total Segment Assets	15,008	15,237	15,586	15,008	15,586	13,82
4	Segment Liabilities						
a	Agro Activities	4,784	4,970	4,377	4,784	4,377	4,30
b	Non Agro Activities	320	289	290	320	290	27
С	Unallocated	2,086	1,805	2,914	2,086	2,914	1,22
	Total Segment Liabilities	7,190	7,064	7,581	7,190	7,581	5,80
	Net Capital Employed	7,818	8,173	8,005	7,818	8,005	8,02

#### Notes:

Nesco Center, Western Express Highway Goregaon (East), Mumbai - 400 063

The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:

a) Agro activity – This is the main area of the Company's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.

b) Non-agro activity - Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products

Based on the "management approach" defined in Ind AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the company's performance and allocate resources based on an analysis of various performance indicators by business segments. Accordingly information has been presented along these segments.

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14th Floor, Central Wing, Tower 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063, India Telephone: +91 (22) 6257 1000 Fax: +91 (22) 6257 1010

Limited review report on unaudited consolidated quarterly financial results and consolidated year-to-date results of UPL Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of

## **UPL** Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of UPL Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net loss after tax and total comprehensive loss of its associates and joint ventures for the quarter ended 30 September 2020 and year-to-date results for the period 1 April 2020 to 30 September 2020 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations')
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the entities as mentioned in Annexure I

Central Wig Tower 4, Nest Center, Western Express Highway, Goregaon (East), Mumbai - 400 063

E.S.R.& Co. a partnersis, from with Registration No. EASI223) converted into B.S.R.& Co. LLP is Limited Liability, Partnership with LLP Registration No. AAB-8181) with effect from October 14, 2013.

Registered Office: 14th Floor, Central Wing, Tower 4, Nesco Center, Western Express Highway, Goregaon (East), Munubai - 400 053

# Limited review report on unaudited consolidated quarterly financial results of UPL Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial statements / financial information / financial results of 33 subsidiaries included in the Statement, whose interim financial statements / financial information / financial results reflect total assets of Rs. 83,619 crores as at 30 September 2020, and total revenues of Rs 9,298 crores and Rs 16,604 crores, total net profit after tax (net) of Rs.2,992 crores and Rs 9,357 crores and total comprehensive income (net) of Rs. 2,925 crores and Rs. 9,363 crores for the quarter ended 30 September 2020 and for the period from 1 April 2020 to 30 September 2020, respectively, before giving effect to the consolidated adjustments, and cash flows (net) of Rs 1,491 crores for the period from 1 April 2020 to 30 September 2020, as considered in the Statement. These interim financial statements / financial information / financial results have been reviewed by other auditors whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Of the 33 subsidiaries listed above, the interim financial statements / financial information / financial results of certain subsidiaries which are located outside India have been prepared under the generally accepted accounting principles ('GAAPs') applicable in their respective countries and which have been reviewed by the respective auditors under generally accepted auditing standards applicable in their respective countries. The Company's management has converted these interim financial statements / financial information / financial results from accounting principles generally accepted in their respective countries to Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013. We have reviewed these conversion adjustments made by the Company's management. Our conclusion in so far as it relates to such subsidiaries located outside India is based on the reports of the other auditors under the aforementioned GAAPs in respective countries and the aforesaid conversion adjustments prepared by the Company's management and reviewed by us.

Our conclusion on the Statement is not modified in respect of the above matters.



# Limited review report on unaudited consolidated quarterly financial results of UPL Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

7. The Statement includes the interim financial statements / financial information / financial results of 166 subsidiaries which have not been reviewed/audited, whose interim financial statements / financial information / financial results reflect total assets of Rs 35,994 crores as at 30 September 2020 and total revenue of Rs 2,696 crores and Rs 5,061 crores, total net profit / (loss) after tax (net) of Rs.344 crores and Rs (7,090) crores and total comprehensive income / (loss) (net) of Rs. 296 crores and Rs. (7,239) crores for the quarter ended 30 September 2020 and for the period from 1 April 2020 to 30 September 2020, respectively, before giving effect to the consolidated adjustments, cash flows (net) of Rs 258 crores for the period from 1 April 2020 to 30 September 2020 as considered in the Statement. The Statement also includes the Group's share of net loss after tax (net) of Rs.6 crores and Rs 11 crores for the quarter ended 30 September 2020 and for the period from 1 April 2020 to 30 September 2020, respectively, as considered in the consolidated unaudited financial results, in respect of 17 associates and 3 joint ventures, based on their interim financial statements / financial information / financial results which have not been reviewed/audited. According to the information and explanations given to us by the management, these interim financial statements / financial information / financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For BSR & Co. LLP

Chartered Accountants
Firm's Registration No.101248W/W-100022

,

**Bhavesh Dhupelia** 

Partner

Membership Number:042070 UDIN: 20042070AAAAEU3317

Place: Mumbai

Date: 30 October 2020

#### Annexure-1

The Statement includes the results of the following entities

#### Names of the entities

#### Subsidiaries:

Shroffs United Chemicals Limited

**SWAL Corporation Limited** 

United Phosphorus (India) LLP

United Phosphorus Global LLP

Optima Farm Solutions Limited

**UPL** Europe Limited

United Phosphorus Polska Sp.z o.o - Poland

UPL Benelux B.V.

Cerexagri B.V.

UPL Holding Cooperatief U.A (FKA United Phosphorus Holdings Cooperatief U.A.)

UPL Holdings BV (FKA United Phosphorus Holdings B.V., Netherlands)

Decco Worldwide Post-Harvest Holdings Cooperatief U.A.

Decco Worldwide Post-Harvest Holdings B.V.

UPL Holdings Brazil BV (FKA United Phosphorus Holding, Brazil B.V.)

UPL Italia S.R.L

UPL Iberia, S.A

Decco Iberica Postcosecha, S.A.U.

Transterra Invest, S. L. U.

Cerexagri S.A.S.

Neo-Fog S.A.

UPL France

United Phosphorus Switzerland Limited.

Agrodan, ApS

Decco Italia SRL

Limited Liability Company "UPL"

Decco Portugal Post Harvest LDA

UPL NA Inc. (formerly known as United Phosphorus Inc.)

UPI Finance LLC (Liquidated w.e.f 25 September 2020)

Cerexagri, Inc. (PA)

UPL Delaware, Inc.

Canegrass LLC (Liquidated w.e.f 25 September 2020)

Decco US Post-Harvest Inc.

Essentiv LCC

RiceCo LLC

Riceco International, Inc.

**UPL** Corporation Limited

**UPL Management DMCC** 



## Annexure-1 (Continued)

The Statement includes the results of the following entities (Continued)

#### Names of the entities

UPL Limited, Gibraltar

UPL Agro SA DE CV.

Decco PostHarvest Mexico

Perrey Participações S.A

Uniphos Industria e Comercio de Produtos Quimicos Ltda.

UPL Do Brasil - Industria e Comércio de Insumos Agropecuários S.A.

UPL Costa Rica S.A.

UP Bolivia S.R.L

UPL Paraguay S.A.

Icona Sanluis S.A

UPL Argentina S.A.

Decco Chile SpA

**UPL Colombia SAS** 

United Phosphorus Cayman Limited

**UP Aviation Limited** 

UPL Australia Limited

UPL New Zealand Limited (merged with Etec Crop Solutions Limited w.e.f 30 June 2020)

UPL Shanghai Limited

UPL Limited Korea Co., Ltd

PT.UPL Indonesia

PT Catur Agrodaya Mandiri

UPL Limited, Hong Kong

UPL Philippines Inc.

UPL Vietnam Co. Limited

UPL Japan GK (FKA UPL Limited, Japan)

Anning Decco Fine Chemical Co. Limited

UPL Ziraat Ve Kimya Sanayi Ve Ticaret Limited Sirketi

UPL Agromed Tohumculuk SA

Safepack Products Limited

Citrashine (Pty) Ltd

**Prolong Limited** 

Agrinet Solutions Limited

Advanta Holdings B.V.

Advanta Netherlands Holdings B.V.

Advanta US LLC

Advanta Seeds International

Advanta Seeds DMCC

Advanta Commercio De Sementes LTDA

Advanta Semillas SAIC

Western Express Highway Gold ann (East), Mumbal - 400 063

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## Annexure-1 (Continued)

The Statement includes the results of the following entities (Continued)

#### Names of the entities

Advanta Seeds Pty Ltd

Pacific Seeds (Thai) Ltd

Pacific Seeds Holdings (Thai) Limited

PT Advanta Seeds Indonesia

Advanta Seeds Ukraine LLC

UPL Jiangsu Limited

UPL Limited (formerly known as UPL Agro Limited)

Riceco International Bangladesh Limited

Uniphos Malaysia Sdn Bhd

Decco Gıda Tarım ve Zirai Ürünler San. Tic A.S

Arysta LifeScience Investments LLC

Arysta LifeScience America Inc.

ANESA S.A.

Arysta LifeScience Management Company, LLC

Arysta LifeScience SPC, LLC

Arysta LifeScience India Limited

Arysta LifeScience Agriservice Private Limited

UPL Togo SAU (FKA Arysta LifeScience Togo SAU)

Arysta Agro Private Limited

GBM USA LLC

UPL Agrosolutions Canada, Inc. (formerly known as Arysta Lifescience Canada Inc)

Arysta Canada BC Inc.

Arysta LifeScience North America, LLC

Arysta LifeScience NA Holding LLC

Arysta LifeScience Inc

Arysta LifeScience Services LLP

Arysta LifeScience Benelux SPRL

Arysta LifeScience (Mauritius) Ltd

UPL South Africa (Pty) Ltd (FKA Arysta LifeScience South Africa (Pty) Ltd)

Arysta Health and Nutrition Sciences Corporation

Arysta LifeScience Corporation

Arysta LifeScience S.A.S.

Arysta LifeScience Chile S.A.

Arysta LifeScience Mexico, S.A.de C.V.

Grupo Bioquimico Mexicano, S.A. de C.V.

UPL Agricultural Solutions Netherlands BV (FKA UPL Agricultural Solutions Netherlands Cooperatief UA -FKA MacDermid Agricultural Solutions Netherlands Cooperatief UA)

Arysta LifeScience UK & Ireland Ltd

UPL Agricultural Solutions (FKA MacDermid Agricultural Solutions Italy Srl)



## Annexure-1 (Continued)

The Statement includes the results of the following entities (Continued)

#### Names of the entities

Dutch Agricultural Investment Partners LLC

Netherlands Agricultural Investment Partners LLC

UPL Bulgaria EOOD (FKA Arysta LifeScience Bulgaria EOOD)

UPL Agricultural Solutions Romania SRL (FKA Arysta LifeScience Romania SRL)

Arysta LifeScience Kiev LLC (liquidated w.e.f. 26 May 2020)

Arysta LifeScience Great Britain Ltd

Arysta LifeScience Technology BV

Arysta LifeScience Netherlands BV

Arysta LifeScience RUS LLC

Arysta LifeScience Turkey Tarim Urunleri Limited Sirketi, (Merged with entity UPL Zirat w.e.f 30 September 2020)

Arysta LifeScience Australia Pty Ltd.

Chemtura (Thailand) Ltd (liquidated w.e.f. 30 June 2020)

MacDermid (Shanghai) Chemical Ltd. (liquidated w.e.f. 13 August 2020)

Arysta-LifeScience Ecuador S.A.

Arysta LifeScience Ougrée Production Sprl,

Arysta LifeScience Hellas S.A. Plant Protection, Nutrition and Other Related Products and Services

Naturagri Soluciones, SLU (FKA Arysta LifeScience Iberia SLU)

Agriphar Poland Sp. Zoo

Arysta LifeScience Switzerland Sarl

Vetophama SAS (FKA Arysta Animal Health SAS)

Sci PPW.

Vetopharma Iberica SL (formerly known as Santamix Iberica SL, Spain)

United Phosphorus Global Services Limited (FKA Arysta LifeScience Global Services Limited)

Arysta LifeScience European Investments Limited

Arysta LifeScience U.K. Limited

Arysta LifeScience U.K. CAD Limited

Arysta LifeScience U.K. EUR Limited

Arysta LifeScience U.K. JPY Limited

Arysta LifeScience U.K. USD Limited

Arysta Lifescience U.K. Holdings Limited

Arysta LifeScience Japan Holdings Goudou Kaisha

Arysta LifeScience Cameroun SA

Callivoire SGFD S.A.

Arysta LifeScience Egypt Ltd

Calli Ghana Ltd.

Arysta LifeScience Kenya Ltd.

Mali Protection Des Cultures (M.P.C.) SA

Agrifocus Limitada

Arysta LifeScience Holdings SA (Pty) Ltd

Arysta Agroquimicos y Fertilzantes Uruguay SA

## Annexure-1 (Continued)

The Statement includes the results of the following entities (Continued)

#### Names of the entities

Anchorprops 39 (Pty) Ltd

Callietha Investments (Pty) Ltd

Sidewalk Trading (Pty) Ltd

Volcano Agroscience (Pty) Ltd

Volcano Chemicals (Pty) Ltd,

Arysta LifeScience Tanzania Ltd

Arysta LifeScience (Shanghai) Co., Ltd.

Pt. Arysta LifeScience Tirta Indonesia

UPL Limited Korea (FKA Arysta LifeScience Korea Ltd.)

Arysta LifeScience Pakistan (Pvt.) LTD.

Arysta LifeScience Philippines Inc.

Arysta LifeScience Asia Pte., Ltd.

Arysta LifeScience (Thailand) Co., Ltd.

Arysta LifeScience Vietnam Co., Ltd.

Arysta LifeScience Holdings France SAS

Laboratoires Goëmar SAS

Natural Plant Protection S.A.S

Arysta LifeScience Czech s.r.o.

UPL Deutschland GmbH, (formerly known as Arysta LifeScience Germany GmbH)

UPL Hungary Kereskedelmi és Szolgáltató Korlátolt Felelősségű Társaság. (FKA Arysta LifeScience Magyarorszag Kft.)

UPL Polska Sp. z.o.o (formerly known as Arysta LifeScience Polska Sp. z.o.o)

Arysta LifeScience Vostok Ltd.,

Betel Reunion S.A.,

Arysta LifeScience Slovakia S.R.O.

Arysta LifeScience Ukraine LLC;

Arysta LifeScience Global Limited,

Arysta LifeScience Argentina S.A. (merged with UPL Argentina w.e.f. 01 April 2020)

Arysta LifeScience Colombia S.A.S,

Arysta LifeScience CentroAmerica, S.A.

Arysta LifeScience Mexico Holding S.A.de C.V,

Bioenzymas S.A. de C.V. (Merged with Desarrollos Inmobiliarios Alianza de Coahuila, S.A. de C.V. w.e.f 01 August 2020)

Desarrollos Inmobiliarios Alianza de Coahuila, S.A. de C.V.,

Omega Agroindustrial, S.A. de C.V.

Agroquimicos y Semillas, S.A. de C.V. (Merged with Desarrollos Inmobiliarios Alianza de Coahuila, S.A. de C.V. w.e.f 01 August 2020)

Servicios Agricolas Mundiales SA de CV

Central W. Tower 4.
Nesco Center.
Western Express Highway.
Goregaon (East).
Mumbai - 400 063

\*

## Annexure-1 (Continued)

The Statement includes the results of the following entities (Continued)

#### Names of the entities

Tecno Extractos Vegetales, S.A. de C.V. (Merged with Grupo Bioquimico Mexicano, S.A. de C.V. w.e.f. 01August 2020)

Tesaurus Mexico S.A. de C.V.

Arysta LifeScience Paraguay S.R.L.

Arysta LifeScience Peru S.A.C

Arysta LifeScience Costa Rica SA.

Arysta LifeScience de Guatemala, S.A.

Arysta LifeScience S.R.L

Myanmar Arysta LifeScience Co., Ltd.

Arysta LifeScience U.K. BRL Limited

UPL New Zealand Limited (formerly knows as Etec Crop Solutions Limited)

MacDermid Agricultural Solutions Australia Pty Ltd

Arvesta Corporation

Arysta LifeScience Registrations Great Britain Ltd

Agriphar SDN BHD (liquidated w.e.f. 04 May 2020)

Industrias Agriphar SA

Agripraza Ltda.

Arysta LifeScience Corporation Republica Dominicana, SRL

Grupo Bioquimico Mexicano Republica Dominicana SA

Arvesta Paraguay S.A.

Arysta LifeScience U.K. USD-2 Limited

UPL Agricultural Solutions Holdings BV (formerly known as MacDermid Agricultural Solutions Holdings BV)

Industrias Bioquim Centroamericana, Sociedad Anónima

Procultivos, Sociedad Anónim (Merged with Industrias Bioquim Centroamericana, Sociedad Anónima w.e.f 01 September 2020)

Inversiones Lapislazuli Marino, Sociedad Anónima (Merged with Industrias Bioquim Centroamericana, Sociedad Anónima w.e.f. 01 September 2020)

Bioquim, Sociedad Anónima (liquidated w.e.f. 18 May 2020)

Bioquim Panama, Sociedad Anónima

Bioquim Nicaragua, Sociedad Anónima

Biochemisch Dominicana, Sociedad De Responsabilidad Limitada

Nutriquim De Guatemala, Sociedad Anónima

Platform Sales Suisse GmbH

**UPL** Agro Limited

UPL Portugal Unipessoal, Ltda

United Phosphorus Holdings Uk Limited

AFS Agtech Private Limited

**UPL Services LLC** 

Natural Plant Protection Limited

Anhui Yoloo Hexie Plant Protection Co. Ltd. (w.e.f. 01 May 2020)

Advanta Biotech General Trading Ltd (w.e.f. 27 May 2020)

UPL Mauritius Limited (w.e.f. 07 April 2020)

Laoting Yoloo Bio-Technology Co. Ltd (w.e.f. 01 May 2020)

INCEAGRO S.A (w.e.f. 19 August 2020)

## Annexure-1 (Continued)

The Statement includes the results of the following entities (Continued)

#### Names of the entities

#### Associates:

Kerala Enviro Infrastructure Limited

3SB Produtos Agrícolas S.A.

Sinagro Produtos Agropecuários S.A.

Serra Bonita Sementes S.A

Chemisynth (Vapi) Limited

Universal Pestochem (Industries) Limited

Weather Risk Management Services Private Ltd

Agri Fokus (Pty) Ltd

Novon Retail Company (Pty) Ltd

Agronamic (Pty) Ltd

Novon Protecta (Pty) Ltd

Silvix Forestry (Pty) Ltd

Nexus AG (Pty) Ltd

Dalian Advanced Chemical Co.Ltd

Société des Produits Industriels et Agricoles

**CGNS** Limited

Callitogo SA

## Jointly controlled entities:

Hodogaya UPL Co. Limited

Longreach Plant Breeders Management Pty Ltd

United Phosphorus (Bangladesh) Limitednat

14.

## CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER ENDED AND SIX MONTHS ENDED 30th SEPTEMBER, 2020

	INR in Cr							
	Particulars	Quarter ended 30.09.2020	Quarter ended 30.06.2020	Quarter ended 30.09.2019 (Refer Note -3 (c))	Half year ended 30.09.2020	Half year ended 30.09.2019 (Refer Note -3 (c))	Year ended 31.03.2020	
	, a status	(Unaudited)	(Unaudited)	(Unaudited) (Revised)	(Unaudited)	(Unaudited) (Revised)	(Audited)	
I II	Revenue from Operations Other Income	8,939	7,833	7,817	16,772	15,723	35,756	
387.57		75	67	24	142	63	104	
III	Total Income (I + II)	9,014	7,900	7,841	16,914	15,786	35,860	
	a) Cost of Materials and components consumed including (increase)/decrease in inventory of finished goods, work in progress and traded goods and purchases of stock-in-trade.	4,509	3,549	3,865	8,058	8,068	18,743	
	b) Employee benefits expense	924	870	831	1,794	1,692	3,391	
	c) Finance Costs (refer note 4)	343	551	381	894	779	1,481	
	d) Depreciation and Amortisation expense	533	522	476	1,055	922	2,012	
	e) Exchange Difference (net) on trade receivables and trade payables	141	(128)	92	13	98	331	
	f) Other Expenses	1,698	1,710		3,408	3,106	6,518	
	Total Expenses	8,148	7,074	7,227	15,222	14,665	32,476	
V	Profit before Exceptional items and tax (III - IV)	866	826	614	1,692	1,121	3,384	
VI	Exceptional Items (refer note 6)	211	25	305	236	377	623	
VII	Profit before Tax(V - VI)	655	801	309	1,456	744	2,761	
VIII	Tax expenses	112	143	99	255	176	586	
	(A) Current Tax	201	301	268	502	462	767	
	(B) Deferred Tax - charge/(credit)	(89)	(158)	(169)	(247)	(286)	(181)	
	Net Profit for the period (VII - VIII)	543	658	210	1,201	568	2,175	
X	Share of profit/(loss) from Associates/Joint Ventures (refer note 7)	(6)	(5)	(8)	(11)	(12)	3	
	Net Profit for the period (IX + X) Attributable to: Equity holders of the parent	537	653	202	1,190	556	2,178	
	Non controlling Interest	463 74	551 102	166 36	1,014 176	451 105	1,776 402	
	Other Comprehensive Income				1.0	103	402	
	A) i) Items that will not be reclassified to profit or (Loss)     ii) Income tax relating to items that will not be reclassified to profit or	(9)	29	(14)	20	(46)	(118)	
	(Loss)  B) i) Items that will be reclassified to profit or (Loss)	(1) (779)	(3)	7	(4)	5	9	
	ii) Income tax relating to items that will be reclassified to profit or Loss	(773)	(156)	54	(935)	(177)	(150)	
VIII				0	9			
	Total Comprehensive Income for the period (comprising profit) and other comprehensive income for the period  Attributable to:	(252)	523	249	271	338	1,919	
	Equity holders of the parent Non controlling Interest	(143) (109)	411 112	206 43	268	281 57	1,616 303	
	Paid up Equity Share Capital (Face value of the share Rs 2/- each)	153	153	153	153	153	153	
ΧV	Other Equity						19,129	
	Earnings per share (EPS) (refer note: 3 (c)) Basic and Diluted EPS (refer note below)							
	Basic Earnings per share of Rs 2/- each (Rs)	6.07	7.20	2.17	13.27	5.91	23.24	
	Diluted Earnings per share of Rs 2/- each (Rs)	6.07	7.20	14. 11.	13/27	5.91	23.24	
	(Note : EPS for respective quarters are not annualised)				11 X 2			



CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER ENDED AND SIX MONTHS ENDED 30th SEPTEMBER, 2020

### Notes:

- 1. The above unaudited consolidated financial results were reviewed by the Audit Committee on 30<sup>th</sup> October 2020 and thereafter approved at the meeting of the Board of Directors. The statutory auditors have expressed an unmodified review conclusion. The limited review report has been filed with the stock exchanges and is available on the Company's website. These unaudited consolidated financial results have been prepared in accordance with the Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules 2015 as amended from time to time.
- 2. The Governments of various countries notified lockdown to contain the outbreak of COVID 19. Due to COVID-19 situation, there have been several restrictions imposed by the Governments across the globe on the travel, goods movement and transportation considering public health and safety measures. The Group's crop protection and seeds businesses has been classified as an 'essential commodity', at par with medical equipment/ medicine, food chain, etc. As of today, all production facilities in various parts of the globe remain in operation, following enhanced internal safety guidelines. The Group follows a multi-sourcing strategy for active ingredients and raw materials allowing the Group to hedge supply risks and ensure reliable supply. The Group also maintains strategic safety stocks to ensure availability of raw materials and formulated products. During this period, the Group continued sales of their products and does not expect any material adverse impact at this point of time. Considering the liquidity position as at 30<sup>th</sup> September 2020 and expectation of cash generation from operations, the group believes that it has ability to service debt and other financing arrangements during the current period.
- 3. a) On 4<sup>th</sup> August 2020, the Group completed the acquisition of 75% of the shares of INGEAGRO SA, an agrochemical company based in Chile and its patented FULLCOVER® Ultra-Low Volume Electrostatic Application Technology. The consideration for the acquisition aggregates US \$ 1 Million (approximately Rs. 7 Crores). The fair value of the net assets acquired, non controlling interest and resulting goodwill determined on a provisional basis. As permitted by Ind AS 103 Business Combinations, the UPL Group expects to finalise the valuation of the aforesaid items within 1 year from the date of acquisition.

b) On 20<sup>th</sup> April 2020, the Group acquired 75% of the shares of Laoting Bio-technology Co., Ltd. (Yoloo) and its subsidiary, an agrochemical company based in Hebei Province, China from Beijing Yoloo Bio-Technology Corp Ltd. Yoloo and it's subsidiary is engaged in the business of manufacturing, processing, packaging and distribution of crop protection chemicals. The consideration for the acquisition aggregates US \$ 10 Million (approximately Rs. 73 Crores). The fair value of the net assets acquired, non controlling interest and resulting goodwill decembed on a provisional basis. As permitted by Ind AS 103 Business Combinations, the UPL page expects to finalise the valuation of the aforesaid items within 1 year from the date of acquisition.

14th Floor.
Central Wind Tower 4.
Nesco Center.
Western Express Highway.
Goregaon (East).
Mumbai - 400 063

## CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER ENDED AND SIX MONTHS ENDED 30th SEPTEMBER, 2020

c) On 31<sup>St</sup> January, 2019, The Group completed the acquisition of Arysta Lifesciences Inc. and it's subsidiaries from Element Solutions Inc. (formerly Platform Specialty Products Corporation).

The Group has finalized the purchase price allocation for the acquisition during the previous year. As required by Ind AS 103, Business Combinations, the Group has revised relevant comparable periods presented in these financial results to give the impact of PPA adjustments after the date of acquisition and the same is summarised as follows:

**INR** in Crores

Particulars	Quarter ended 30.09.2019	Half year ended 30.09.2019
Decrease in Total Expenses	132	335
Increase in Profit Before Tax	132	335
Increase in Profit After Tax	99	237
Increase in Net Profit for the period attributable to:		
Equity holders of the parent	77	184
Non Controlling Interest	22	53
Basic and Diluted Earning Per Share	1.01	2.41

- 4. Finance Costs includes net exchange difference on account of (profit)/loss arising on foreign currency loans, mark to market losses on forex contracts related to borrowings and loans and advances of Rs. (38) crores, Rs.151 crores, Rs. (46) crores for the quarter ended 30<sup>th</sup> September 2020, 30<sup>th</sup> June 2020 and 30<sup>th</sup> September 2019 respectively, Rs. 113 crores Rs. (58) crores for the half year ended 30<sup>th</sup> September 2020 and 30<sup>th</sup> September 2019 respectively and Rs. (159) crores for the year ended 31st March 2020.
- 5. A competitor had filed a litigation against a subsidiary of the Group and the Company for infringement of patent, loss of profits and unjust enrichment. On 11<sup>th</sup> October 2019 a jury in the federal district court rendered a verdict against the subsidiary for an aggregate amount of approximately US\$ 31 million (approximately Rs 233 crores). While the Group seek to remedy the adverse decision of the jury, this amount has been provided for in the previous year as an exceptional item in the statement of profit and loss. The subsidiary has filed post-trial motions challenging the verdict, including, a reduction in the damages and a declaration that the subsidiary did not misappropriate competitor's trade secret. The hearing for the post trail motion completed on 27<sup>th</sup> May 2020. There is no confirmed date by when the court will issue the final judgement.

14th Floor, Central Wing, Tower 4, Nesco Center, Western Express Highway Goregaon (East), Mumbai - 400 063

## CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER ENDED AND SIX MONTHS ENDED 30th SEPTEMBER, 2020

- 6. Exceptional Items for the quarter mainly include cost related to restructuring, severance and litigation costs related to the Group's business in the Europe and Latin America. The Group has decided to stop production at its Netherlands plant which is one of the oldest manufacturing unit and requires significant repairs and maintenance year on year and the exceptional items during the quarter includes restructuring and severance cost provisions of Rs. 195 crores for shut down of this plant.
- 7. The share of profit /(loss) of Investment in Associates/Joint Ventures for the quarter ended 30<sup>th</sup> September 2020 is considered on the basis of unaudited financial information of the respective Associates/Joint Ventures for the period ended 30<sup>th</sup> September 2020, except for Sinagro Produtos Agropecuarios S.A., 3SB Produtos Agricolas S.A. and Serra Bonita Sementas S.S. where the financial information for the period ended 30<sup>th</sup> June 2020 have been considered.
- 8. The shareholders approved a final dividend @ 300% on equity shares of Rs 2. each of the Company (i.e. Rs. 6/- per equity share) at the Annual General Meeting held on 28th August 2020 and the same was paid on 5th September 2020.
- 9. On 22<sup>nd</sup> January 2020, the Income Tax Department conducted searches at the premises of the Holding Company. The Holding company received notice U/s 153A of the Income Tax Act in October 2020 requiring holding company to file the Income Tax Return for past 6 years. As the notice represent intimation for filing of tax return, hence no adjustments have been made in the consolidated financial results.
- 10. The unaudited consolidated financial results are rounded to the nearest crores, except when otherwise indicated. Amounts represented by '0' (zero) construes value less than Rupees fifty lakhs.

14th Floor.
Central Wing, Tower 4,
Nesco Center.
Western Express Highway.
Goregaon (East),
Mumbai - 400 063

For and on behalf of UPL Limited

R. D. Shroff

DIN - 00180810

man and Managing Director

## CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195 Consolidated Statement of Assets and Liabilities

	As at	INR in cror	
	30th September	As at	
	2020	31st March 20	
Assets	(Unaudited)	(Audited)	
Non-current assets			
Property, plant and equipment	5,681	5,5	
Capital work-in-progress	1,312	1,0	
Goodwill	17,866	18,2	
Other Intangible assets	10,386	10,8	
Right of use assets	690	6	
Intangible assets under development	1,023	1.0	
Investments accounted for using the Equity method	332	3	
Financial assets	352	3	
(i) Investments	240		
1 To	210	1	
(ii) Trade receivables	51	1	
(iii) Loans	174	1	
(iv) Other Financial Assets	40	1	
Ion Current tax assets (net)	279	2	
Deferred tax assets (net)	1,769	1,6	
Other non-current assets	534		
and their dissers	40,347	40,84	
	10,547	40,05	
Current assets			
Inventories	10,507	7,8	
Financial assets		4	
(i) Investments	103		
(ii) Trade receivables	12,149	11,8	
(iii) Cash and cash equivalents	7,767	0.000.00000	
(iv) Bank balance other than cash and cash equivalents	106	6,7	
		2	
(v) Loans	159	4	
(vi) Other Financial Assets	541	80	
furrent tax assets (net)	101	8	
Other current assets	2,144	1,79	
	33,577	29,19	
Assets classified as held for sale	50	5	
Total Assets	73,974	70,08	
Equity and liabilities			
Equity			
Equity Share capital	100		
	153	15	
Perpetual Subordinated Capital Securities	2,911	2,98	
Other equity	15,947	16,14	
Equity attributable to equity holders of the parent	19,011	19,28	
Non-controlling interests	3,345	3,31	
Total Equity	22,356	22,59	
Non-current liabilities:			
Financial liabilities	and the second second		
(i) Borrowings	29,497	27,37	
(ii) Other financial liabilities	984	4	
(iii) Lease liabilities	634	58	
Provisions	33	2	
Deferred tax liabilities (net)	2,656	2,77	
	33,804	30,80	
urrent liabilities:			
Financial liabilities			
(i) Borrowings	2,160	1,29	
(ii) Trade payables			
Total outstanding dues of Micro enterprises and	63	6	
Small enterprises			
Total outstanding dues of creditors other than	11,411	10,16	
Micro enterprises and Small enterprises (iii) Other current financial liabilities	1 414	1.65	
(iii) Other current financial liabilities (iv) Current maturities of lease obligation	1,414	1,65	
Provisions Provisions	1,081	1 1 1	
Other current liabilities		1,11	
	1,074,	1,91	
Ourrent tax liabilities (net)	538	38	
Nesco Center,	17,814	16,68	
otal liabilities ay	51,618	47,48	
otallequity and liabilities	73,974	,10	

## CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195

**Consolidated Cash flow statement** 

Sr. No	Particulars	For the per 30th Septen		For the period ended 30th September 2019 (Revised)	
		INR Crores	INR Crores	INR Crores	INR Crores
A	Cash Flow from operating activities				
	Profit before tax		1,456		74
	Adjustments for:				
	Depreciation and amortization expense	1,055		922	
	Finance costs	894		779	
	Allowance for doubtful debts and advances (net) Assets written off	67		24	
	Bad debts written off	15		8 29	
	Gain on disposal of property, plant and equipment	(1)		(0)	
	Interest Income	(108)		(56)	
	Unwinding of interest on trade receivables	(14)		(30)	
	Excess provisions in respect of earlier years written back (net)	(17)		(9)	
	Sundry credit balances written off (net)	(2)		(9)	
	Provision for Exceptional item	195			
	Loss/(Gain) on sale of current and non current investments (net)	3		249	
	boss/ (dain) on sale of current and non-current investments (net)	3	2.090	(3)	1.04
	Operating profit before working capital changes		3,546		1,943 2,683
	Working capital adjustments		3,340		2,00
	(Increase)/Decrease in inventories	(2,589)		(1,010)	
	(Increase)/Decrease in non current and current trade receivables	137		233	
	(Increase)/Decrease in other non current and current assets	(363)		123	
	(Increase)/Decrease in other non current and current financial assets	245	1	82	
	Increase/(decrease) in non current and current trade payables	1,112		(208)	
	Increase/(decrease) in non current and current provisions	(25)		(200)	
	Increase/(decrease) in other current liabilities	(1,166)		(170)	
	Increase/(decrease) in other non current and current financial liabilities	(409)		167	
			(3,058)		(78:
	Cash generated from operations		488		1,90
	Income taxes paid (net)		(351)		(39
	Net cash flow from operating activities		137		1,51
В	Cash flow from investing activities				
	Purchase of Property, plant and equipment including Capital-work-in- progress and capital advances		(755)		(67
	Purchase of intangible assets including assets under development		(102)		(24
	Proceeds from sale of property, plant and equipment		(193)		(21
	Payment for acquisition of subsidiaries and intangible assets, net of cash		(147)	,	(76
	acquired  Payment of contingent consideration				
	Payment of contingent consideration Purchase of investments		(111)		(6
	Proceeds from sale of non current investments and subsidiary		(111)		(
	Sundry loans given		(122)		(10
	Sundry loans given Sundry loans repayment received		(122)		1
	Fixed deposit, margin money and dividend accounts (net)		(70)		
	(Loss)/Profit on sale of investment in mutual funds/bonds		(78)		(1
	Interest income	(ED	(3)		50
_	Net cash flow (used in) investing activities		(1,314)		(1.784

Central Wing, Tower 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063

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## CIN NO: L24219GJ1985PLC025132

Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195

**Consolidated Cash flow statement** 

Sr. No	Particulars		riod ended mber 2020	For the period ended 30th September 2019 (Revised)	
		INR Crores	INR Crores	INR Crores	INR Crores
С	Cash flow from financing activities Proceeds from long term borrowings Repayment of long term borrowings Short term borrowings (net) Expenses on Issuance of Bonds Interest paid and other financial charges Payment of principal portion of lease liabilities Dividend paid to minority shareholders by subsidiaries Dividends paid		3,687 (866) 844 (66) (682) (154) - (456)		(152) 1,031 (1,074) (71) (29) (406)
	Net cash flow (used in)/from financing activities		2,307		(701)
D	Exchange difference arising on conversion debited to foreign currency translation reserve		(87)		77
	Net (Decrease)/Increase in cash and cash equivalents (A+B+C+D)		1,043		(893)
	Cash and cash equivalents as at the beginning of the year	1	6,724		2,826
	Cash and cash equivalents as at the end of the period	1873	7,767		1,933

Central Willy, Tower 4,
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Mumbai - 400 063

Unaudited Consolidated Segmentwise Revenue, Results and Capital Employed for the Quarter ended and Six Months ended 30th September, 2020

INR in crores

Quarter ended Quarter ended Quarter ended Half year Half year ended Year ended Sr. **Particulars** 30.09.2020 30.06.2020 30.09.2019 ended 30.09.2019 31.03.2020 No. 30.09.2020 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) (Revised) (Revised) 1 Segment Revenue Agro Activities 8,534 a 7,487 7,542 16,021 15,238 34,384 b Non Agro Activities 409 462 346 871 720 1,607 C Unallocated 6 Total 8,998 7,902 7,890 35,997 16,900 15,962 Less: Inter - Segment Revenue 69 73 128 239 241 Revenue from Operations 8,939 7,833 7,817 16,772 15,723 35,756 2 Segment Results Agro Activities 1,540 1,062 1,333 2,873 2,056 5,337 Non Agro Activities b 81 88 155 177 290 1,614 Total 1,414 1,150 3,028 2,233 5,627 Less: (i) Finance Costs 343 551 381 894 779 1,481 (ii) Unallocable Expenditure / Income (net) 205 237 155 442 333 762 (iii) Exceptional items 211 25 305 236 377 623 **Total Profit before Tax** 655 801 309 1,456 744 2,761 Segment Assets Agro Activities 61,210 61,028 58,354 61,210 58,354 58,387 Non Agro Activities 1,404 1,394 1,108 1,404 1,108 1,272 Unallocated 11,360 13,886

**Total Segment Assets** 

Segment Liabilities Agro Activities

Non Agro Activities

**Total Segment Liabilities** 

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Central Wind, Towar Nesco Center Western Express Highway Goregaon (East), Mumbai - 400 063

Net Capital employed

Unallocated

The business of the Group is divided into two business segments. These segments are the basis for management control and hence form the basis for constitute. for reporting. The business of each segment comprises of:

76,308

16,576

36,064

53,123

23,185

483

73,974

15,950

35,141

51,618

22,356

527

5,082

64,544

12,489

33,625

46,475

18,069

361

11,360

73,974

15,950

35,141

51,618

22,356

527

5,082

64,544

12,489

33,625

46,475

18,069

361

10,424

70,083

15,075

31,987

47,489

22,594

427

a) Agro activity – This is the main area of the Group's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.

b) Non Agro activity - Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.

Based on the "management approach" defined in Ind AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the Group's performance and allocate resources based on an analysis of various performance indicators by business segments. Accordingly information has been presented along these segments.