

27th April, 2018

The Corporate Relationship Department BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,

MUMBAI - 400 001

SECURITY ID – 512070

Listing Department

National Stock Exchange of India Ltd.

Exchange Plaza, C/1, Block G,

Bandra Kurla Complex, Bandra (East)

MUMBAI 400 051

SYMBOL: UPL

Sir/Madam,

SUB.: STANDALONE AND CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER / YEAR ENDED 31ST MARCH, 2018

We wish to inform you that at the meeting of the Board of Directors of the Company ("Board") held today i.e. on Friday, 27th April, 2018, the Board have considered and approved the audited financial results (Standalone and Consolidated) of the Company for the quarter / year ended 31st March, 2018. The said audited financial results were reviewed by the audit committee and thereafter approved by the Board.

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, statement showing the Audited Financial Results (Standalone and Consolidated) for the quarter / year ended 31st March, 2018 along with Statement of Segment-wise Revenue Results, Capital Employed, Statement of Assets and Liabilities and Auditor's Reports (Standalone and Consolidated) of the Statutory Auditors are enclosed herewith.

Pursuant to the proviso to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board declares that the above Auditor's Reports are with unmodified opinion with respect to the Audited Financial Results (Standalone and Consolidated) of the Company for the quarter / year ended 31st March, 2018.

The Board has recommended a dividend @ 400% (i.e. Rs. 8 per equity share) on the equity shares of Rs.2/- each, subject to approval of members at the ensuing Annual General Meeting.

The Board Meeting commenced at 11.30 a.m. and concluded at 3.15 p.m.

....2.



:2:

We shall inform you in due course the date on which the Company will hold Annual General Meeting for the year ended 31st March, 2018 and the date from which dividend will be paid or warrants thereof will be dispatched to the shareholders.

May we request you to take the same on your record and inform all your constituents accordingly.

Thanking you,

Yours faithfully, for **UPL Limited**

R. D. Shroff

Chairman and Managing Director

(DIN: 00180810)

Encl.: As above.

BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Independent Auditor's Report on the Consolidated Financial Results of UPL Limited Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of UPL Limited

We have audited the accompanying statement of the consolidated financial results of UPL Limited ('the Company') and its subsidiaries (collectively, 'the Group'), its associates and joint controlled entities as listed in Annexure-I for the quarter and year ended 31 March 2018 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 March 2018 and the corresponding quarter ended 31 March 2017 included in the Statement are the balancing figures between the audited figures in respect of the full financial year and the published year-to-date figures up to the end of the third quarter of the relevant financial year, which were subject to a limited review.

The Statement, which has been prepared on the basis of the reviewed consolidated financial results for the nine-month period ended 31 December 2017, audited annual consolidated financial statements as at and for the year ended 31 March 2018 and the relevant requirements of the Regulations, is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on the consolidated financial results for the quarter and year ended 31 March 2018 based on our audit of the consolidated financial statements which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards (Ind AS), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder; as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

The consolidated financial results for the quarter and year ended 31 March 2017 included in the Statement were audited by the predecessor auditors, whose audit report dated 28 April 2017 expressed an unmodified opinion on those consolidated financial results.

Independent Auditor's Report on the Consolidated Financial Results of UPL Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

We did not audit the financial statements in respect of 90 subsidiaries, whose financial statements reflect total assets of Rs. 53,417 crores and net assets of Rs. 23,244 crores as at 31 March 2018, total revenues of Rs. 25,492 crores and net cash outflows of Rs. 66 crores for the year ended on that date, as considered in the consolidated financial results. The consolidated financial results also include the Group's share of net loss of Rs. 93 crores for the year ended 31 March 2018, as considered in the consolidated financial results, in respect of 8 associates and 3 joint ventures, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the management and our opinion on the consolidated financial results, in so far as it relates to these subsidiaries, associates and joint ventures is based solely on the reports of the other auditors. Our opinion is not modified in respect of this matter with respect to our reliance on the work done and the reports of other auditors.

Certain of these subsidiaries, associates and joint ventures are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Company's management has converted the financial statements of such subsidiaries, associates and joint ventures located outside India from accounting principles generally accepted in their respective countries to Indian Accounting Standards. We have audited these conversion adjustments made by the Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries, associates and joint ventures located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Company and audited by us.

Based on our audit as conducted above, in our opinion and to the best of our information and according to the explanations given to us, the consolidated financial results for the quarter and year ended 31 March 2018:

- (i) are presented in accordance with the requirements of the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and SEBI circular dated 5 July 2016 in this regard; and
- (ii) give a true and fair view of the financial performance including other comprehensive income and other financial information for the quarter and year ended 31 March 2018.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

B. H. D

Bhavesh Dhupelia

Partner

Membership No: 042070

Mumbai 27 April 2018

Consolidated Auditor's Report (Continued)

Annexure-I

The Statement includes the results of the following entities

Names of the Entities

Subsidiaries:

Shroffs United Chemicals Limited

SWAL Corporation Limited

United Phosphorus (India) LLP

United Phosphorus Global LLP

Optima Farm Solutions Limited

UPL Europe Limited

UPL Deutschland GmbH

United Phosphorus Polska Sp.z o.o

UPL Benelux B.V.

Cerexagri B.V.

Blue star B.V.

United Phosphorus Holdings Cooperatief U.A.

United Phosphorus Holdings B.V

Decco Worldwide Post-Harvest Holdings Cooperatief U.A.

Decco Worldwide Post-Harvest Holdings B.V.

United Phosphorus Holding, Brazil B.V

UPL Italia S.R.L

UPL Iberia, S.A

Decco Iberica Postcosecha, S.A.U.

Transterra Invest, S. L. U.

Cerexagri S.A.S.

Neo-Fog S.A.

UPL France

United Phosphorus Switzerland Limited.

Agrodan, ApS

Decco Italia SRL

Limited Liability Company "UPL"

Decco Portugal Post Harvest LDA

United Phosphorus Inc.

UPI Finance LLC

Cerexagri, Inc. (PA)

UPL Delaware, Inc.

Canegrass LLC

Decco US Post-Harvest Inc.

Essentiv LCC

RiceCo LLC

Riceco International, Inc.

Consolidated Auditor's Report (Continued)

Annexure-I

UPL Corporation Limited

UPL Limited, Mauritius (merged with UPL Corporation Limited w.e,f. 28 February 2018)

UPL Management DMCC

UPL Limited, Gibraltar

UPL Agro SA DE CV.

Decco Jifkins Mexico Sapi

Perrey Participações S.A

Uniphos Industria e Comercio de Produtos Quimicos Ltda.

UPL Do Brasil - Industria e Comércio de Insumos Agropecuários S.A.

UPL Costa Rica S.A.

UP Bolivia S.R.L

UPL Paraguay S.A.

Icona Sanluis S.A

DVA Technology Argentina S.A.

UPL Argentina S.A.

Decco Chile SpA

UPL Colombia SAS

United Phosphorus Cayman Limited

UP Aviation Limited

UPL Australia Limited

UPL New Zealand Limited

UPL Shanghai Limited

UPL Limited Korea Co., Ltd

PT.UPL Indonesia

PT Catur Agrodaya Mandiri

UPL Limited, Hong Kong

UPL Philippines Inc.

UPL Vietnam Co. Limited

UPL Limited, Japan

Anning Decco Fine Chemical Co. Limited

UPL Ziraat Ve Kimya Sanayi Ve Ticaret Limited Sirketi

UPL Agromed Tarim Ilaclari ve Tohumculuk Sanayi ve Ticaret Anonim Sirketi

Safepack Products Limited

Citrashine (Pty) Ltd

UPL Africa SARL (Divested w.e.f. 9 March 2018)

Prolong Limited

Agrinet Solutions Limited

Advanta Holdings B.V.

Advanta Netherlands Holdings B.V.

Advanta US LLC (Formerly known as Advanta U.S. Inc)

Advanta Seeds International

Advanta Seeds DMCC

Consolidated Auditor's Report (Continued)

Annexure-I

Advanta Commercio De Sementes LTDA

Advanta Semillas SAIC

Advanta Seeds Pty Ltd

Pacific Seeds (Thai) Ltd

Pacific Seeds Holdings (Thai) Limited

PT Advanta Seeds Indonesia

Advanta Seeds Ukraine LLC

UPL Jiangsu Limited

UPL Agro Limited, Mauritius

Riceco International Bangladesh Limited (w.e.f 2 October 2017)

Uniphos Malaysia Sdn Bhd (w.e.f 2 January 2018)

Associates:

Kerala Enviro Infrastructure Limited

Polycot Technologies 2010 Limited

3SB Produtos Agrícolas S.A.

Sinagro Produtos Agropecuários S.A.

Serra Bonita Sementes S.A (w.e.f 5 July 2017)

Chemisynth (Vapi) Limited

Universal Pestochem (Industries) Limited

Weather Risk Management Services Private Ltd

Joint Ventures:

Hodogaya UPL Co. Limited

Longreach Plant Breeders Management Pty Ltd

United Phosphorus (Bangladesh) Limited



34.07

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2018 Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195 **UPL Limited**

7
13
22
0
Ō
≂
ᅜ
∞
Q.
믁
ਲ
ŏ
-
27
2
יי
• •
0
ž
-
€
Ç

		Quarter ended	Quarter ended	Quarter ended	Year ended	Year ended
L	Particulars	(Rudited)	(Unaudited)	(Audited) (refer Note 3)	(Audited)	(Audited)
- =	Revenue from Operations (Refer Note 9) Other Income	5,691	4,194	5,391 146	17,506	16,680 444
Ξ	Total Income (1 + II)	5,809	4,313	5,537	17,920	17,124
≥	Expenses a) Cost of Materials and components consumed including (increase)/decrease in inventory of finished goods, work in progress and traded goods and purchases of stockin-trade.	2,902	1,907	2,772	8,112	7,816
	 b) Excise Duty c) Employee benefits expense d) Finance Costs (refer note 5) e) Depreciation and Amortisation expense f) Exchange Difference (net) on trade recievables and trade payables 	- 430 410 184 (203)	- 425 111 169 113	490 430 213 187 88	128 1,713 783 675 111	368 1,627 735 672 672 238
	g) Other Expenses Total Expenses	4,864	3,758		15,459	15,102
	V Profit before Exceptional Items and tax (III - IV)	945	555	784	2,461	2,022
	VI Exceptional Items (Income)/Expense (refer note 7)	ω	7	(1)	63	
	VII Profit before Tax (V - VI)	939	548	785	2,398	1,941
	VIII Tax expenses (Refer Note: 12) (A) CurrenTax (B) Deferred Tax - charge/(credit)	166 99 67	(14) 6 (20)	56 77 (21)	275 232 43	189 298 (109)
	IX Net Profit for the period (VII - VIII)	773	562	729	2,123	1,752
	X Share of Profit /(loss) from Associates/Joint Ventures (refer note 4)	-36	17	13	(86)	
	Net Profit for the period (IX + X)	737	579	742	2,030	1,733
	Attributable to:	736	574 5	741	2,022 8	727,1
	Other Comprehensive Income A) i) terms that will not be reclassified to profit or Loss ii) Income tax relating to items that will not be reclassified to profit or Loss B) i) Items that will be reclassified to profit or Loss ii) Income tax relating to items that will be reclassified to profit or Loss	(21) 7 7 69 0	(7) 0 (152)	(13)	8 1. O	
	Total Comprehensive Income for the period (comprising profit) and other comprehensive income for the period (Attributes Income for Attributes Income for I	792	420	753	2,100	1,756
	Authorion Co. Equity holders of the parent Non controlling Interest	791	415	752	2,092	1,750
	XIV Paid up Equity Share Capital (Face value of the share Rs 2/- each)	102	102	101	102	
<u> </u>	XV Other Equity				9,067	7,214
* S)(XVI famings per share (EPS) Basic and Diluted EPS (refer note below) Basic Earnings per share of Rs 2/- each (Rs)	14,47	11.30	14.61	39.79	34.07
150	Diluted Earnings per snare of KS 4/ each (KS) (Note : EPS for respective quarters are not annualised)	ì				

Notes:

N. M. Joshi Mai

Regd. Office: 3-11, G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195 FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2018 STATEMENT OF CONSOLIDATED FINANCIAL RESULTS

CIN NO: L24219GJ1985PLC025132

- The above Consolidated Financial Results were reviewed by the Audit Committee and thereafter approved at the Meeting of the Board of Directors held on 27th April 2018. The statutory auditors have expressed an unmodified opinion. The audit report has been filed with the stock exchange and is available on the company's website н
 - These consolidated financial results have been prepared in accordance with the Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules 2015.
- The figures for the quarter ended 31st March 2018 and 31st March 2017 are the balancing figures between the Audited figures in respect of the full financial year and unaudited figures upto third quarter for the
- ended 31st March 2018, except for Sinagro Produtos Agropecuarios S.A., 358 Produtos Agricolas S.A. and Serra Bonita Sementes S.A., where the audited financial statements for the year ended 31st December The share of Profit /(loss) of investment in Associates/Joint Ventures for the year is considered on the basis of audited financials statements of the respective Associates/Joint Ventures for the year and for the year
- Finance Costs includes net exchange difference on account of (profit)/loss arising on foreign currency loans, mark to market losses on forex contracts related to borrowings and loans and advances of Rs. 226 Crores for the quarter ended 31st March 2018, 31st December 2017 and 31st March 2017 respectively, Rs 136 Crores and Rs. 62 Crores for the year ended 31st March 2018 and 31st March 2017 respectively.
- During the quarter the Company through its step down wholly owned subsidiary, has increased its stake in share capital of UPL Agromed Tarim llaclari ve Tohumculuk Sanayi ve Ticaret A.S. from 75.5% to 100%, increased its stake in share capital of Prolong Limited from 50% to 100%, aquired 100% of the equity shares of Uniphos Malaysia Sdn Bhd and merged UPL Ltd Mauritius (100% subsidiary of UPL Corporation Limited) in to UPL Corporation Limited.
- Exceptional Items for the quarter includes Severance Cost in LATAM region and Customer Compensation Claim in Rest of the World region and product counterfeiting in Europe Region.
- The Board has recommended dividend @ 400% on equity shares of Rs 2, each of the Holding Company (i.e. Rs. 8/- per equity share), subject to the approval of members at the ensuing Annual General Meeting. ø
- The Government of India introduced the Goods and Services Tax (GST) with effect from 1st July 2017, consequently revenue from operations for the quarters ended 31st March 2018 and 31st December 2017 is net of GST, However revenue for all other periods presented is inclusive of excise duty, where applicable. The Net Revenue from Operations (Net of GST/ Excise Duty) as applicable are stated belowთ

INR in Crores

		Quarter ended		Year ended	nded
Particulars	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
Revenue from Operations	5,691	4,194	5,391	17,506	16,680
Less: Excise Duty	•	•	49	128	368
Net Revenue from operations	5,691	4,194	5,342	17,378	16,312

- During the quarter and year ended 31st March 2018, the Holding Company has allotted 963,830 and 2,224,287 equity shares respectively, on conversion of convertible preference shares. 9
- During the quarter and year ended 31st March 2018, the Holding Company has allotted 12,504 and 91,676 equity shares respectively, to employees under Employee Stock Option Plan of the Holding Company. Ħ
- Pursuant to the completion of assessments for the past years, the Holding Company has written back an excess provision of tax and recognised minimum alternate tax credit entitlement relating to earlier periods aggregating to Rs 146 crores for the year ended 31st March 2018. Further due to US Tax Reforms, Tax rate in US reduced from 36% to 25%, accordingly the Group has recognised appropriate effect on Defered 17
- The financial results are presented in Indian Rupee which is also the Company's functional currency and all values are rounded to the nearest crores, except when otherwise indicated. Wherever the amount represented '0' (zero) construes value less than Rupees fifty lakhs. 13
- Previous period/year figures have been regrouped/rearranged, wherever necessary, to confirm to current period presentation. 77





Date : 27th April 2018 Place: Mumbai

UPL Limited

Consolidated Segmentwise Revenue, Results and Capital Employed for the Quarter and Year ended 31st March 2018

						INR in crores
Ş. Ş	Particulars	Quarter ended 31.03.2018	Quarter ended 31.12.2017	Quarter ended 31.03.2017	Year ended 31.03.2018	Year ended 31.03.2017
		(Audited) (refer note 3)	(Unaudited)	(Audited) (refer note 3)	(Audited)	(Audited)
~	Segment Revenue (Refer note 9)					
Ø	Agro Activities	5,561	4,015	5,268	16,917	16
Ω	Non Agro Activities	158	207	147	757	v
ပ	Unallocated	9 2 2 3	7 224	13	15	
	Less: Inter - Seament Revenue	37/'6	4,224	5,428	17,689	16,862
	Revenue from Operations	5,691	4,194	5,391	17,506	16,680
8	Segment Results					
w	Agro Activities	1,397	833	1,012	3,722	3,254
Ω	Non Agro Activities	13	15	7	99	
	Total	1,410	848	1,019	3,788	3,346
	Less:	410	1	213	783	735
	(ii) Unallocable Expenditure / Income (net)	22	182	22	544	589
	(iii) Exceptional items	9	7	7	63	81
	Total Profit before Tax	939	548	785	2,398	1,941
	Segment Assets					
	Agro Activities	17,209	16,994	15,150	17,209	15,150
	Non Agro Activities	738	793	623	738	623
	Unallocated	5,096	4,066	4,608	5,096	4,608
	Total Segment Assets	23,043	21,853	20,381	23,043	20,381
	Segment Liabilities					
	Agro Activities	6,320	5,595	5,918	6,320	5,918
	Non Agro Activities	176	211	154	176	153
	Unallocated	7,359	7,667	6,879	7,359	6,880
	Total Segment Liabilities	13,855	13,473	12,951	13,855	12,951
	Net Capital employed	9,188	8,380	7,430	9,188	7,430

Notes:
The business of the Group is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:

b) Non Agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products. Based on the " management approach" defined in Ind AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the Group's Performance and allocate resources based on an analysis of various performance indicators by business segments. Accordingly information has a) Agro activity – This is the main area of the Group's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.

been presented along these segments.

N. M. Joshi Marg,

-30

Sth Root,

A A COO

UPL Limited Consolidated statement of Assets and Liabilities as at 31st March 2018

INR in crores As at As at 31 March 2017 31 March 2018 (Audited) (Audited) Assets Non-current assets 2,874 2,483 Property, plant and equipment 1,090 633 Capital work-in-progress 432 419 Goodwill 1,131 1,169 Other Intangible assets 229 159 Intangible assets under development 386 174 Investments accounted for using the Equity method Financial assets 204 641 (i) Investments 1 0 (ii) Trade receivables 225 151 (iii) Loans 35 60 (iv) Other Financial Assets 212 194 Non Current tax assets (net) 670 529 Deferred tax assets (net) 319 275 Other non-current assets 8,012 6,683 **Current assets** 4,538 4,156 Inventories Financial assets 7 0 (i) Investments (ii) Trade receivables 6,056 5,656 (iii) Cash and cash equivalents 2,859 2,880 (iv) Bank balance other than cash and cash equivalents 35 15 147 119 (v) Loans (vi) Other Financial Asset 167 164 27 12 Current tax assets (net) 1,175 656 Other current assets 15,011 13,658 20 40 Assets classified as held for sale 20,381 23,043 **Total Assets Equity and liabilities Equity** 102 101 **Equity Share capital** 82 Compulsorily convertible preference share 9,067 7,214 Other equity 9,169 7,397 Equity attributable to equity holders of the parent 19 33 Non-controlling interests 9,188 7,430 **Total Equity** Non-current liabilities: Financial liabilities 5,873 5,350 (i) Borrowings 10 (ii) Trade payables 232 378 (iii) Other financial liabilities 20 16 Long term provisions 88 169 Deferred tax liabilities (net) 6,213 5,923 **Current liabilities:** Financial liabilities 708 634 (i) Borrowings 5,675 4,875 (ii) Trade payables 755 802 (iii) Other current financial liabilities 91 93 Provisions 357 414 Other current liabilities 73 60 Net employee defined benefit liabilities 57 76 Current tax liabilities (net) 7,028 7,642 12,951 Total liabilities 13,855 20,381 23,043 Total equity and liabilities



MmM

BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Independent Auditor's Report on the Standalone Financial Results of UPL Limited Pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of UPL Limited

We have audited the accompanying statement of the standalone financial results of UPL Limited ('the Company') for the quarter and year ended 31 March 2018 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 March 2018 and the corresponding quarter ended 31 March 2017 included in the Statement are the balancing figures between the audited figures in respect of the full financial year and the published year-to-date figures up to the end of the third quarter of the relevant financial year, which were subject to a limited review.

The Statement, which has been prepared on the basis of the reviewed standalone financial results for the nine-month period ended 31 December 2017, the audited annual standalone financial statements as at and for the year ended 31 March 2018 and the relevant requirements of the Regulations, is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on the standalone financial results for the quarter and year ended 31 March 2018 based on our audit of the standalone financial statements which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards (Ind AS), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder; as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

The standalone financial results for the quarter and year ended 31 March 2017 included in the Statement were audited by the predecessor auditors, whose audit report dated 28 April 2017 expressed an unmodified opinion on those standalone financial results.

Based on our audit as conducted above, in our opinion and to the best of our information and according to the explanations given to us, the standalone financial results for the quarter and year ended 31 March 2018:

(i) are presented in accordance with the requirements of the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and SEBI circular dated 5 July 2016 in this regard; and

Independent Auditor's Report on the Standalone Financial Results of UPL Limited Pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

(ii) give a true and fair view of the financial performance including other comprehensive income and other financial information for the quarter and year ended 31 March 2018.

We draw attention to Note 4 of the Statement, relating to the accounting treatment of goodwill aggregating Rs. 3,697 crores arising on amalgamation of Advanta Limited with the Company accounted during the quarter ended 30 June 2016 and amortization of the said goodwill arising therefrom both of which are different from the treatment prescribed under Indian Accounting Standard (Ind AS) 103 - 'Business Combinations' for business combination of entities under common control. Had the accounting treatment prescribed under Ind AS 103 been followed, profit after tax reported for the quarter and year ended 31 March 2018 would have been higher by Rs. 92 crores and Rs 370 crores, respectively. Our opinion is not qualified in respect of this matter.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

B. 4. Thurschi

Bhavesh Dhupelia

Partner

Membership No: 042070

Mumbai 27 April 2018

UPL Limited (CIN No.: L24219GJ1985PLC025132)

Regd. Office: 3-11,G.I.D.C., Vapi, Dist.: Valsad, Gujarat - 396 195

Statement of Standalone Financial Results for the Quarter and year ended 31st March 2018

(Rs in Crores)

Sr	Particulars		Quarter ended		Year e	nded
No.		Mar-18	Dec-17	Mar-17	Mar-18	Mar-17
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
		Refer note 2		Refer note 2		
1	Revenue from operations (refer note 5)	1,636	1,942	1,683	7,374	7,277
	Other income	14	23	41	435	325
3	Total Income (1+2)	1,650	1,965	1,724	7,809	7,602
4	Expenses					
	a) Cost of materials consumed	806	966	662	3,517	3,029
	b) Purchases of stock in trade	123	82	176	404	701
	c) Changes in inventories of finished goods, work-in-progress and stock in trade	(6)	38	44	2	(108)
İ	d) Excise duty	-	-	44	111	338
	e) Employee benefits expense	122	119	116	486	445
	f) Finance costs (refer note 10)	50	38	59	135	149
	g) Depreciation and amortisation expense	172	167	168	666	655
	h) Exchange rate difference on receivables and payables (net)	4	1	11	9	22
	i) Other expenses	467	498	501	1,896	1,907
	Total expenses	1,738	1,909	1,781	7,226	7,138
5	Profit/ (Loss) before exceptional Items and tax (3 - 4)	(88)	56	(57)	583	464
_	The state of the s		_	2	7	46
6	Exceptional Items (refer note 8) Profit / (Loss) before tax (5 - 6)	(88)	56	(59)	576	418
′	Pront / (Loss) before tax (5 - 6)	(60)	50	(67)	0,0	
8	Tax expenses (refer note 9)					
	Current tax	51	(28)	(51)	97	89
	Deferred tax charge/(credit)	(32)	(61)	67	(69)	84
9	Net Profit / (Loss) for the period (7 -8)	(107)	145	(75)	548	245
10	Other Comprehensive Income					
	(i) Items that will not be reclassified to profit or loss	4	(2)	8	3	(2)
	(ii) Income tax relating to items that will not be reclassified to profit					
	or loss	0	0	(2)	0	1
	Total other comprehensive income for the year, net of tax	4	(2)	6.	3	(1)
11	Total Comprehensive Income for the period (9+10)	(103)	143	(69)	551	244
						40.
12	Paid up equity share capital	102	102	101	102	101
	(Face Value of the Share - Rs 2.00 each)					
13	Other equity				7,867	7,567
14	Basic and Diluted Earnings Per Share (EPS)					
	Basic Earnings per share of Rs 2.00 each (Rs)	(2.11)	2.85	(1.47)	10.78	4.84
	Diluted Earnings per Share of Rs 2.00 each (Rs)	(2.11)	2.85	(1.46)	10.78	4.81
	(Note: EPS for the respective quarters are not annualised)				1	
15	Debt Equity Ratio				0.14	0.11
16	Debt Service Coverage Ratio				1.68	3.16
17	Interest Service Coverage Ratio				4.84	2.99

- 1. The above standalone financial results were reviewed by the audit committee and thereafter approved at the meeting of the Board of Directors held on 27th April, 2018. The statutory auditors have expressed an unmodified opinion. The audit report has been filed with the stock exchange and is available on the Company's website. These standalone financial results have been prepared in accordance with the Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules 2015.
- 2. The figures for the quarter ended 31st March 2018 and 31st March 2017 are the balancing figures between the audited figures in respect of the full financial year and the year to date unaudited figures upto the third quarter for the respective years.
- 3. The Board has recommended dividend @ 400% on equity shares of Rs 2. each of the Company (i.e. Rs. 8/- per equity share), subject to the approval of members at the ensuing
- 4. Amalgamation of erstwhile Advanta Limited ("Advanta") with the Company -The Hon'ble High Court of Gujarat vide its order dated 23rd June, 2016 had sanctioned the Scheme of Amalgamation of Advanta with the Company with an appointed date of 1st April, 2015. In accordance with the provisions of the scheme -
- a. The amalgamation has been accounted in the previous year under the "Purchase Method" as per Accounting Standard 14 Accounting for Amalgamations, as referred to in the Scheme of Amalgamation approved by the High Court, which is different from Ind AS 103 'Business Combinations'.
- b. The excess of the fair value of equity shares and preference shares issued over the book value of assets and liabilities acquired have been recorded as goodwill arising on amalgamation and is being amortised over the period of 10 years from the appointed date.
- c. Goodwill is not amortised under Ind AS 103. If the Company had accounted for amalgamation as per Ind AS 103, profit for the quarters ended 31st March 2018, 31st December 2017, and 31st March 2017 would have been higher by Rs 92 crs respectively and for the years ended 31st March, 2017 and 31st March 2018 by Rs 370 crs respectively.







UPL Limited (CIN No.: L24219GJ1985PLC025132)

Regd. Office: 3-11,G.I.D.C., Vapi, Dist.: Valsad, Gujarat - 396 195

Statement of Standalone Financial Results for the Quarter and year ended 31st March 2018

5. The Government of India introduced the Goods and Services Tax (GST) with effect from 1st July 2017, consequently revenue from operations for the quarters ended 31st March 2018 and 31st December 2017 is net of GST. However revenue for all other periods presented is inclusive of excise duty, where applicable. The Net Revenue from Operations (Net of GST/ Excise Duty) as applicable are stated below-

					(Rs in Crores)
Particulars		Quarter ended		Year ended	Year ended
a di dicularo	Mar-18	Dec-17	Mar-17	Mar-18	Mar-17
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
	Refer note 2		Refer note 2		
Revenue from operations	1,636	1,942	1,683	7,374	7,277
Less: Excise Duty	_	-	44	111	338
Net Revenue from operations	1,636	1,942	1,639	7,263	6,939
HOL MOTORIO A SEA SPECIAL					

- 6. During the quarter and year ended 31st March 2018, the Company has allotted 12,504 and 91,676 equity shares respectively, to employees under Employee Stock Option Plan
- 7. During the quarter and year ended 31st March 2018, the Company has allotted 963,830 and 2,224,287 equity shares respectively, on conversion of convertible preference shares.
- 8. Exceptional items for the year ended 31st March, 2018 pertain to amount paid as per final order of The Competition Commission of India (CCI).
- 9. Pursuant to the completion of assessments for the past years, the Company has written back excess provision of tax and recognised minimum alternate tax credit entitlement relating to earlier periods aggregating to Rs 48 crores and Rs 146 crores for the quarter and year ended 31st March 2018 respectively.
- 10. Finance Costs include settlement and mark to market (gains)/ losses on forex contracts related to borrowings and exchange differences arising on foreign currency loans / advances. Such (gain)/loss is Rs 5 crs, Rs (6) crs and Rs (20) crs for the quarters ending 31st March 2018, 31st December 2017, and 31st March 2017 respectively; Rs (31) crs and Rs (59) crs for the years ended 31st March 2018 and 31st March 2017 respectively.
- 11. Details of Unsecured Non Convertible debentures are as follows-

			Previous Due Date		Next Due date	
			01-Apr-2017 to 3	31-Mar-2018		
ISIN	Credit Rating**	Issue Size	Principal	Interest	Principal	Interest
ISIN	0.0000	(Rs in crores)	•			
INE628A08163*	Care AA+	250		06-jul-17		
INECZONOCIOS			(If call option is e	xcersised after 1	Oth year due date	-6th July 2021)
INE628A08122 (Series A)	Care AA+	75		05-Oct-17	05-Oct-18	05-Oct-18
INE628A08130 (Series B)	Care AA+	75	-	05-Oct-17	05-Oct-19	
INE628A08148 ((Series C)	Care AA+	75	-	05-Oct-17	05-Oct-21	05-Oct-18
INE628A08155 (Series D)	Care AA+	, 7 5	-	05-Oct-17		1
INE628A08197 (Series A)	Care AA+	150	-	08-Jun-17		
INE628A08205 (Series B)	Care AA+	150		08-Jun-17	08-Jun-22	08-Jun-18

^{*(}Out of this issue Company has bought back debentures valuing to Rs 90 crores).

Note: All the interest / Principal were paid on the due date.

- 12. Ratios have been calculated as follows:
 - a) Debt Equity Ratio= Debt/ Net Worth [Debt is long term borrowings (including current maturities) and short term borrowings
 - b) Debt Service Coverage Ratio= Profit before tax, interest expenses, depreciation and amortisation/ Interest expense for the period+ Principal repayments of long term borrowings for the year

c) Interest Service Coverage ratio= Profit before interest and tax/ Interest expense for the year

Particulars	Mar-18	Mar-17
Debenture Redemption Reserve	141	127
Net-worth	7,969	7,750

- 13. The financial results are rounded to the nearest crores, except when otherwise indicated. Wherever the amount represented '0' (zero) construes value less than Rupees fifty
- 14. Previous period figures have been re-grouped/re-classified wherever necessary, to confirm to this period's classification.

Place : Mumbai

Date: 27th April, 2018

Sth Floor.
Ledha Excelus,
Apollo Milis Gompound,
N. M. St. Marg.
Mahalarin,
Mumbai-400011
India

JALMS T

R. D. Shroff DIN - 00180810

For UPL Limited

Chairman and Managing Director

^{**}there are no changes in credit ratings of unsecured non convertible debentures.

UPL Limited (CIN No.: L24219GJ1985PLC025132) Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195

Statement of Assets and Liablities (Standalone)

(Rs in Crores)

		(Rs in Crores)
Particulars	As at	As at
	March 31, 2018	March 31, 2017
	Audited	Audited
Assets		
Non-current assets		. = 00
Property, plant and equipment	1,947	1,733
Capital work-in-progress	624	249
Goodwill	2,595	2,965
Other Intangible assets	360	418
Intangible assets under development	39	23
Financial assets:		
(i) Investments	594	593
(ii) Loans	905	941
(iii) Other financial assets	35	60
Income Tax Assets (Net)	166	148
Other non-current assets	224	215
	7,489	7,345
Current assets	1 450	1 255
Inventories	1,452	1,355
Financial assets:	2.017	1 057
(i) Trade receivables	2,017	1,957
(ii) Cash and cash equivalents	93	59
(iii) Bank Balances other than (ii) above	33	12
(iv) Loans	105	128
(v) Other financial assets	174	127
Other current assets	687	364
	4,561	4,002
Total Assets	12,050	11,347
Equity and liabilities		
Equity		
Equity Share capital	102	101
Compulsorily convertible preference shares	-	82
Share Capital Suspense	-	-
Other equity:		
(i) Securities Premium	4,607	4,498
(ii) Retained Earnings	1,143	968
(iii) Other Reserves (including items of other comprehensive income)	2,117	2,101
	7,969	7,750
Liabilities		
Non-current liabilities:		
Financial liabilities:	682	756
(i) Borrowings	002	
(ii) Trade payables	120	9
(iii) Other financial liabilities	139	146
Deferred tax liabilities (net)	64	133
	885	1,044
Current liabilities:		
Financial liabilities:		
	313	40
(i) Borrowings (ii) Trade payables		
	17	1
- Outstanding dues of micro and small enterprises	2,336	2,187
- Outstanding dues of other than micro and small enterprises	377	2,187
(iii) Other current financial liabilities	62	94
Other current liabilities		
Provisions	68	66
Net employee defined benefit liabilities	3,196	2,553
s Compound &	3,196	2,553
Total equity and liabilities	12,050	11,347
a oral equity and natifices		,,,

UPL Limited Regd. Office: 3-11, G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396195 Segmentwise Revenue, Results and Capital Employed

(Rs in Crores)

Sr. No.	Particulars		Quarter ended	[Year ended		
		Mar-18	Dec-17	Mar-17	Mar-18	Mar-17	
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)	
		Refer note 2		Refer note 2			
1	Segment Revenue (Refer note 5)						
	Agro Activities	1,508	1,763	1,561	6,787	6,794	
a b	Non Agro Activities	1,500	207	147	757	648	
	Unallocated	7	207	12	13	18	
С	Total	1,673	1,972	1,720	7,557	7,460	
	Less: Inter - Segment Revenue	37	30	37	183	183	
		1,636	1,942	1,683	7,374	7,277	
	Net Sales from Operations	1,030	1,942	1,003	7,374	7,477	
2	Segment Results						
a	Agro Activities	72	183	72	704	688	
b	Non Agro Activities	13	15	7	66	92	
	Total	85	198	79	770	780	
	Less:						
	(i) Finance Costs	50	38	59	135	149	
	(ii) Unallocable Expenditure / Income (net)	123	104	77	52	167	
	(iii) Exceptional items	-	-	2	7	46	
	Total Profit/(Loss) before Tax	(88)	56	(59)	576	418	
3	Segment Assets	:					
	Agro Activities	9,148	10,039	8,691	9,148	8,691	
b	Non Agro Activities	738	793	623	738	623	
С	Unallocated	2,164	2,112	2,033	2,164	2,033	
C	Total Segment Assets	12,050	12,944	11,347	12,050	11,347	
4	Segment Liabilities						
	Agro Activities	2,458	2,923	2,295	2,458	2,295	
a b	Non Agro Activities	176	211	153	176	153	
	Unallocated	1,447	1,736	1,149	1,447	1,149	
С	Total Segment Liabilities	4,081	4,870	3,597	4,081	3,597	
	Total Segment Liabilities	4,001	4,070	3,397	4,001	7 6 5 7	
	Net Capital Employed	7,969	8,074	7,750	7,969	7,750	

Notes:

The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:

- a) Agro activity This is the main area of the Company's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
- b) Non-agro activity Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.

Based on the "management approach" defined in Ind AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the company's performance and allocate resources based on an analysis of various performance indicators by business segments. Accordingly information has been presented along these segments.



Muny

