

TCS/BM/13/SE/2019-20

April 12, 2019

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai-400051 Symbol: TCS BSE Limited P. J. Towers, Dalal Street, Mumbai-400001 Scrip Code No. 532540

Dear Sirs.

Sub: Financial Results for the year cuded March 31, 2019 and Recommendation of a Final Dividend

We enclose the audited financial results of the Company and audited consolidated financial results of the Company and its subsidiaries for the year ended March 31, 2019 under Ind AS ("the Statement"), which have been approved and taken on record at a meeting of the Board of Directors of the Company held today.

We would like to state that B S R & Co. LLP, statutory auditors of the Company, have issued audit reports with unmodified opinion on the Statement.

Further, we would like to inform you that at the Board Meeting held today, the Directors have recommended a Final Dividend of ₹18 per Equity Share of ₹1 each of the Company which shall be paid/dispatched on the fourth day from the conclusion of the Annual General Meeting subject to approval of the shareholders of the Company.

The above information is also available on the website of the Company: www.tcs.com

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

Rajendra Moholkar Company Secretary

whe

Encl: As above

#### cc:

- 1. National Securities Depository Limited
- 2. Central Depository Services (India) Limited
- 3. TSR Darashaw Limited

### TATA CONSULTANCY SERVICES

**Tata Consultancy Services Limited** 



5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Independent Auditor's Report on Annual Consolidated Financial Results of Tata Consultancy Services Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Tata Consultancy Services Limited

We have audited the annual consolidated financial results of Tata Consultancy Services Limited ('the Company') and its subsidiaries listed in Annexure I (collectively referred to as 'the Group') for the year ended 31 March 2019 ('annual consolidated financial results'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 March 2019 and the corresponding quarter ended in the previous year as reported in these annual consolidated financial results are the balancing figures between consolidated audited figures in respect of full financial year and the audited year to date consolidated figures up to the end of the third quarter of the relevant financial year.

These annual consolidated financial results have been prepared on the basis of the annual consolidated financial statements and audited quarterly consolidated financial results upto the end of the third quarter, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these annual consolidated financial results based on our audit of such annual consolidated financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules, 2015 as per Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

Based on our audit conducted as above, in our opinion and to the best of our information and according to the explanations given to us, these annual consolidated financial results:

- (i) include the annual financial results of entities listed in Annexure 1;
- (ii) have been presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and



Independent Auditor's Report on Annual Consolidated Financial Results of Tata Consultancy Services Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

### Tata Consultancy Services Limited

(iii) give a true and fair view of the consolidated net profit and other comprehensive income and other financial information of the Group for the year ended 31 March 2019.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Yezdi Nagporewalla

Man -

Partner

Membership No: 049265

Mumbai 12 April 2019

### Tata Consultancy Services Limited

### Annexure I: List of entities consolidated as at 31 March 2019

I	APTOnline Limited	32	Tata Consultancy Services (Portugal) Unipessoal, Limitada
2	C-Edge Technologies Limited	33	TCS Financial Solutions Australía Pty Limited
3	CMC Americas, Inc.	34	TCS Financial Solutions Beijing Co., Ltd.
4	Diligenta Limited	35	TCS Financial Solutions Australia Holdings Pty Limited
5	MahaOnline Limited	36	MGDC S.C.
6	MP Online Limited	37	Tata Consultancy Services Argentina S.A.
7	Tata America International Corporation	38	Tata Consultancy Services De Mexico S.A., De C.V.
8	Tata Consultancy Services (Africa) (PTY) Ltd.	39	Tata Consultancy Services Do Brasil Ltda
9	Tata Consultancy Services Asia Pacific Pte Ltd.	40	TCS Inversiones Chile Limitada
10	Tata Consultancy Services Belgium (Formerly Tata Consultancy Services Belgium S.A.)	41	Tata Consultancy Services France SA (Formerly known as Alti SA)
П	Tata Consultancy Services Canada Inc.	42	TCS Uruguay S.A.
12	Tata Consultancy Services Deutschland GmbH	43	TCS Solution Center S.A.
13	Tata Consultancy Services Netherlands BV	44	Tata Consultancy Services Danmark ApS
14	Tata Consultancy Services Qatar S.S.C.	45	Tata Consultancy Services De Espana S.A.
15	Tata Consultancy Services Sverige AB	46	Tata Consultancy Services Luxembourg S.A.
16	rcs e-Serve International Limited	47	Tata Consultancy Services Osterreich GmbH
17	TCS FNS Pty Limited	48	Tata Consultancy Services Saudi Arabia
18	TCS Foundation	49	Tata Consultancy Services Switzerland Ltd.
19	TCS Iberoamerica SA	50	Tata Sons & Consultancy Services Employees' Welfare Trust
20	PT Tata Consultancy Services Indonesia	51	TCS e-Serve Limited - Employees' Welfare Trust
21	Tata Consultancy Services (China) Co , Ltd	52	ICS e-Serve International Limited Employees' Welfare Benefit Trust
22	Tata Consultancy Services (Philippines) Inc	53	W12 Studios Limited
23	Tata Consultancy Services (Thailand) Limited		
24	Tata Consultancy Services Japan, Ltd.		
25	Tata Consultancy Services Malaysia Sdn Bhd		
26	TCS Italia s.r.l.		
27	Tata Consultancy Services (South Africa) (PTY) Ltd		
28	TCS e-Serve America, Inc.		
29	Tata Consultancy Services Chile S.A.		
30	TATASOLUTION CENTER S.A.		
31	Technology Outsourcing S.A.C.		



### Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

PART I: Statement of Audited Consolidated Financial Results for the Quarter and Year ended March 31, 2019

(₹ crores)

		Quarter ended Year ended			(₹ crores)		
		March 31,	December 31,	March 31,	March 31, March 31,		
		2019	2018	2018	2019	2018	
-							
1	Revenue	38,010	37,338	32,075	146,463	123,104	
2	Otherincome	1,193	1,163	994	4,311	3,642	
3	TOTAL INCOME (1+2)	39,203	38,501	33,069	150,774	126,746	
4	EXPENSES						
	a) Employee benefit expenses	20,179	19,994	17,183	78,246	66,396	
	b) Fees to external consultants	3,062	2,962	2,407	11,330	8,992	
	c) Cost of equipment and software licenses	595	540	533	2,270	2,700	
	d) Depreciation and amortisation expense	537	519	505	2,056	2,014	
	e) Other operating expenses	4,100	3,759	3,300	15,111	12,500	
_	TOTAL EXPENSES	28,473	27,774	23,928	109,013	92,602	
100	PROFIT BEFORE FINANCE COSTS AND TAX (3-4)	10,730	10,727	9,141	41,761	34,144	
	Finance costs	28	16	12	198	52	
	PROFIT BEFORE TAX (5-6)	10,702	10,711	9,129	41,563	34,092	
8	TAX EXPENSE						
	a) Current tax	3,228	2,443	2,055	9,502	8,265	
	b) Deferred tax	(678)	147	149	499	(53)	
	TOYAL TAX EXPENSE	2,550	2,590	2,204	10,001	8,212	
9	NET PROFIT FOR THE PERIOD [7-8]	8,152	8,121	6,925	31,562	25,880	
	Attributable to:			401 PS 00			
	Shareholders of the Company	8,126	8,105	6,904	31,472	25,826	
	Non Controlling Interest	26	16	21	90	54	
10	OTHER COMPREHENSIVE INCOME / (LOSSES)	(337)	561	221	324	(128)	
11	TOTAL COMPREHENSIVE INCOME (9+10)	7,815	8,682	7,146	31,886	25,752	
	Attributable to:			ŕ			
	Shareholders of the Company	7,793	8,672	7,110	31,787	25,682	
	Non Controlling Interest	22	10	36	99	70	
12	Paid up equity share capital	375	375	191	375	191	
	(Face Value : ₹ 1 per share)	Img. description		0.000			
13	Total Reserves				89,524	85,339	
~	1000				00,001	3_,333	
14	Basic and diluted earnings per share (in ₹)	21 65	21.60	18.04	83.05	67.10	
	(Refer note 4 and 5)						
15	Dividend per share (par value ₹ 1 each) [Refer note 4]						
-	Interim dividend on equity shares (in ₹)		4.00	_	12.00	10.50	
1	Final dividend on equity shares (in ₹)	18.00		14.50	18.00	14.50	
	Total dividend on equity shares (in ₹)	18.00	4.00	14.50	30.00	25.00	
	Total equity dividend percentage	1,800	400	1,450	3,000	2,500	
	Trous equity dividend percentage	1,800	400	1,450	3,000	2,500	
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Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

		Quarter ended	Year ended		
ľ	March 31, December 31,		March 31,	March 31,	March 31,
	2019	2018	2018	2019	2018
REVENUE BY INDUSTRY PRACTICE					
Banking, Financial Services and Insurance	15,104	14,722	12,430	57,938	48,418
Manufacturing	4,059	3,958	3,576	15,682	13,361
Retail and Consumer Business	6,461	6,449	5,567	25,164	21,05
Communication, Media and Technology	6,096	6,090	5,451	23,925	21,13
Others	6,290	6,119	5,051	23,754	19,13
REVENUE FROM OPERATIONS	38,010	37,338	32,076	146,463	123,104
SEGMENT RESULTS				46.000	10.04
Banking, Financial Services and Insurance	4,284	4,021	3,371	16,089	13,045
Manufacturing	1,005	1,162	1,042	4,311	3,698
Retail and Consumer Business	1,787	1,726	1,509	6,871	5,580
Communication, Media and Technology	1,703	1,665	1,590	6,644	5,79
Others	1,283	1,497 10,071	1,128	5,554 39,469	4,33t
Total	10,062		8,640		-
Unallocable expenses	553	523	505	2,217	2,00
Operating income	9,509	9,548	8,135	37,252	30,450
Other Income	1,193	1,163	994 9,129	4,311	3,642
PROFIT BEFORE TAX	10,702	10,711			301 74 - 34 344
		}	As at	As at	As at
		-	March 31,	December 31,	March 31,
.=		-	2019	2018	2018
SEGMENT ASSETS			40.000	40.004	44.70
Banking, Financial Services and Insurance			13,650	12,324	11,70
Manufacturing			4,305	4,217	3,55
Retall and Consumer Business			6,982	7,153	6,02
Communication, Media and Technology			6,042 7,945	6,327 8,218	6,03
Others		-			7,00
I			38,924 76,019	38,239 69,380	34,31 71,97
Unallocable Assets		-	114,943	107,619	106,29
TOTAL ASSETS		Ī	114,543	107,015	100,230
SEGMENT LIABILITIES			0.487	2.007	2.00
Banking, Financial Services and Insurance			3,167	2,987	2,66
Manufactoring			262	261	17
Retall and Consumer Business			535	653	47
Communication, Media and Technology			452	569	42
Others		ļ	1,081	1,166	780
			5,497	5,636	4,52
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Unallocable Llabilities
TOTAL LIABILITIES



18,241

20,766

18,341

23,977

19,547

25,044

Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbal 400021 Part III: Audited Consolidated Balance sheet as at March 31, 2019

		As at March 31,	(₹ crores) As at March 31,
		2019	2018
ī.	ASSETS		
	Non-current assets		
(a)	Property, plant and equipment	10,411	10,216
(b)	Capital work-in-progress	963	1,278
(c)	Goodwill	1,700	1,745
(d)	Other intangible assets	179	12
(e)	Financial assets		
	(I) Investments	239	301
	(ii) Trade receivables	95	94
	(iii) Unbilled receivables (Previous year: Unbilled revenue)	391	227
	(Iv) Loans receivables	60	1,975
	(v) Other financial assets	738	691
(f)	Income tax assets (net)	4,017	4,131
(g)	Deferred tax assets (net)	2,656	3,449
(h)	Otherassets	1,363	953
	Total non-current assets	22,812	25,072
	Current assets		
(a)	Inventories	10	26
(b)	Financial assets		
	(1) Investments	29,091	35,707
	(II) Trade receivables	27,346	24,943
	(III) Unbilled receivables	5,157	6,686
	(Previous year: Unbilled revenue)		10. WHTTHE
	(Iv) Cash and cash equivalents	7,224	4,883
	(v) Other balances with banks	5,624	2,278
	(vi) Loans receivables	8,029	3,209
(c)	(vII) Other financial assets Income tax assets (net)	1,769 1,853	875 37
(d)	Other assets	6,028	2,584
(0)	Total current assets		81,224
		92,131	
	TOTAL ASSETS	114,943	106,296
Π,	EQUITY AND LIABILITIES		
1-1	Equity	375	191
(a) (b)	Share capital Other equity	89,071	84,937
(0)	Equity attributable to shareholders of the Company	89,446	85,128
	Non-controlling Interests	453	402
	Total equity	89,899	85,530
	Liabilities	170	
	Non-current flabilities		
(a)	Financial liabilities		
	(I) Borrowings	44	54
	(ii) Other financial Habilities	287	503
(b)	Unearned and deferred revenue	844	503
(c)	Employee benefit obligations	330	290
(d)	Provisions	-	26
(e)	Deferred tax liabilities (net)	1,042	1,170
(f)	Other ITabilities	413	392
	Total non-current liabilities Current liabilities	2,960	2,938
(a)	Financial (labilities		
(0)	(I) Borrowings	_	181
	(II) Trade payables	6,292	5,094
	(III) Other financial Habilities	4,903	3,913
(b)	Unearned and deferred revenue	2,392	2,032
(c)	Income tax itabilities (net)	2,667	1,42:
(d)	Employee benefit obligations	2,356	2,018
(e)	Provisions	239	240
(f)	Other (labilities	3,235	2,929
	Total current liabilities	22,084	17,828





### <u>Select explanatory notes to the Statement of Audited Consolidated Financial Results for the Quarter and Year ended</u> March 31, 2019

- 1. These results have been prepared on the basis of the consolidated audited financial statements for the year ended March 31, 2019 and the consolidated audited condensed Interim financial results upto the end of the third quarter, which are prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules 2015. These results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on April 12, 2019. The statutory auditors have expressed an unmodified audit opinion on these results.
- 2. The Board of Directors at its meeting held on April 12, 2019, has declared a final dividend of ₹ 18 per equity share.
- 3. TCS Limited acquired W12 Studios Limited, an award-winning digital design studio based in London on October 31, 2018. The Company pald ₹ 66 crores (GBP 7 million) to acquire 100% equity shares of W12 Studios Limited.
- 4. The Company allotted 191,42,87,591 equity shares as fully paid up bonus shares by capitalisation of profits transferred from retained earnings amounting to ₹86 crores and capital redemption reserve amounting to ₹106 crores, pursuant to an ordinary resolution passed after taking the consent of shareholders through postal ballot.
- 5. The Company bought back 7,61,90,476 equity shares for an aggregate amount of ₹ 16,000 crores being 1.99% of the total paid up equity share capital at ₹ 2,100 per equity share. The equity shares bought back were extinguished on September 26, 2018.
- 6. Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information is not restated in the consolidated statement of profit and loss. The adoption of the standard did not have any significant impact to the financial statements of the Company.
- 7. The results for the quarter and year ended March 31, 2019 are available on the BSE Limited website (URL: <a href="www.bseindia.com/corporates">www.bseindia.com/corporates</a>), the National Stock Exchange of India Limited website (URL: <a href="www.nseindia.com/corporates">www.nseindia.com/corporates</a>) and on the Company's website (URL: <a href="www.tcs.com/investors">www.tcs.com/investors</a>).

For and on behalf of the Board of Directors

Mumbal Aprîl 12, 2019 Rajesh Gopinathan
CEO and Managing Director







5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Independent Auditor's Report on Annual Standalone Financial Results of Tata Consultancy Services Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To Board of Directors of Tata Consultancy Services Limited

We have audited the annual standalone financial results of Tata Consultancy Services Limited ('the Company') for the year ended 31 March 2019 ('annua) standalone financial results'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 March 2019 and the corresponding quarter ended in the previous year as reported in these annual standalone financial results are the balancing figures between audited figures in respect of full financial year and the audited year-to-date figures up to the end of the third quarter of the relevant financial year.

These annual standalone financial results have been prepared on the basis of the annual standalone financial statements and audited quarterly standalone financial results upto the end of the third quarter, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these annual standalone financial results based on our audit of such annual standalone financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules, 2015 as per Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

Based on our audit conducted as above, in our opinion and to the best of our information and according to the explanations given to us, these annual standalone financial results:

(i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and



Mumbai

12 April 2019

Independent Auditor's Report on Annual Standalone Financial Results of Tata Consultancy Services Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

### Tata Consultancy Services Limited

(ii) give a true and fair view of the standalone net profit and other comprehensive income and other financial information for the year ended 31 March 2019.

For **B** S R & Co. LLP Chartered Accountants

Firm's Registration No: 101248W/W-100022

Yezdi Nagporewalla

aproper

Partner

Membership No: 049265

### Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021 Statement of Audited Unconsolidated Financial Results for the Quarter and Year ended March 31, 2019

(₹ crores)

		Quarter ended Ye			Year ended	Year ended
		March 31,	December 31,	March 31,	March 31,	March 31,
		2019	2018	2018	2019	2018
1	Revenue	32,046	30,964	25,570	123,170	97,356
2	Otherincome	1,648	1,873	1,539	7,627	5,803
3	TOTAL INCOME (1+2)	33,694	32,837	27,109	130,797	103,159
4	EXPENSES					
	a) Employee benefit expenses	15,264	15,175	13,194	59,377	51,499
	b) Fees to external consultants	3,322	3,143	1,732	12,259	6,415
	c) Cost of equipment and software licenses	497	477	462	2,003	2,006
	d) Depreciation and amortisation expense	447	430	420	1,716	1,647
	e) Other operating expenses	3,921	3,617	2,693	14.567	9,631
	TOTAL EXPENSES	23,451	22,842	18,501	89,922	71,198
5	PROFIT BEFORE FINANCE COSTS AND TAX (3-4)	10,243	9,995	8,608	40,875	31,951
6	Finance costs	20	8	3	170	30
7	PROFIT BEFORE TAX (5-6)	10,223	9,987	8,605	40,705	31,931
8	TAX EXPENSE					
	a) Current tax	2,990	2,285	1,805	9,943	6,878
	b) Deferred tax	(590)	216	44	697	(188)
	TOTAL TAX EXPENSE	2,400	2,501	1,849	10,640	6,690
9	NET PROFIT FOR THE PERIOD (7-8)	7,823	7,486	6,756	30,065	25,241
10	OTHER COMPREHENSIVE INCOME / (LOSSES)	(168)	1,229	(110)	436	(629)
11	TOTAL COMPREHENSIVE INCOME (9+10)	7,655	8,715	5,546	30,501	24,612
12	Paid up equity share capital	375	375	191	375	191
	(Face Value : ₹ 1 per share)	N2 84				
13	Total Reserves				78,523	75,675
14	Basic and diluted earnings per share (in ₹)	20.85	19.95	17.65	79.34	65.57
	(Refer note 4 and 5)					
15	Dividend per share (par value ₹ 1 each) (Refer note 4)					
7.2	Interim dividend on equity shares (in ₹)	_	4.00	_	12.00	10.50
	Final dividend on equity shares (in ?)	18.00	-	14.50	18.00	14,50
	Total dividend on equity shares (in ₹)	18.00	4.00	14.50	30.00	25.00
	Total equity dividend percentage	1,800	400	1,450	3,000	2,500
	The same of the sa	1,000		1,450	3,000	2,300





Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021.

Audited Unconsolidated Balance sheet as at March 31, 2019

			(₹ crores)
		As at March 31,	As at March 31,
		2019	2018
1.	ASSETS		
	Non-current assets		
(a)	Property, plant and equipment	9,522	9,430
(b)	Capital work-in-progress	834	1,238
(c)	Intangible assets	139	10
(d)	Financial assets		
	(i) Investments	2,189	2,186
	(ii) Trade receivables	95	94
	(III) Unbilled receivables	re respects	107 June 2 June 2
	(Previous year: Unbilled revenue)	387	179
	(iv) Loans receivables	2	1,503
	(v) Other financial assets	565	504
(e)	Income tax assets (net)	3,598	3,824
(f)	Deferred tax assets (net)	2,097	3,051
(g)	Other assets	1,040	815
	Total non-currrent assets	20,468	22,834
	Current assets		200.00
(a)	Inventories	10	25
(b)	Financial assets		
	(i) Investments	28,280	35,073
	(ii) Trade receivables	24,029	18,882
	(III) Unbilled receivables	** 04550000	U.S. 0000 HO DESC.
	(Previous year: Unbilled revenue)	4,389	5,330
	(Iv) Cash and cash equivalents	3,327	1,278
	(v) Other balances with banks	5,573	2,209
	(vi) Loans receivables	7,018	2,793
	(vii) Other financial assets	1,613	807
(c)	Otherassets	4,793	1,825
	Total current assets	79,032	68,222
	TOTAL ASSETS	99,500	91,056
11.	EQUITY AND LIABILITIES		
	Equity		
(a)	Share capital	375	191
(b)	Other equity	78,523	75,675
	Total equity	78,898	75,866
	Liabilities		
	Non-current liabilities		
(a)	Financial liabilities		
	(i) Barrowings	33	39
	(II) Other financial Habilities	232	246
(b)	Unearned and deferred revenue	662	•
(c)	Employee benefit obligations	82	62
(d)	Provisions	-	26
(e)	Deferred tax liabilities (net)	339	424
(f)	Otherliabilities	358	335
	Total non-current liabilities	1,706	1,132
, .	Current liabilities		
(8)	Financial liabilities		
	(1) Borrowings		181
	(ii) Trade payables	7,692	4,775
11. 1	(III) Other financial liabilities	3,351	2,739
(6)	Unearned and deferred revenue	1,804	1,711
(c)	Income tax liabilities (net)	2,157	1,144
(d)	Employee benefit obligations	1,776	1,478
(e)	Provisions Other lightly as	174	171 1,859
(f)	Other lia billtles	1,942	
	Total current liabilities	18,896	14,058
	TOTAL EQUITY AND LIABILITIES	99,500	91,056





### Select explanatory notes to the Statement of Audited Unconsolidated Financial Results for the Quarter and Year ended March 31, 2019

- These results have been prepared on the basis of the audited unconsolidated financial statements for the year ended March 31, 2019 and the audited unconsolidated condensed interim financial results upto the end of the third quarter, which are prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules 2015. These results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on April 12, 2019. The statutory auditors have expressed an unmodified audit opinion on these results.
- 2. The Board of Directors at its meeting held on April 12, 2019, has declared a final dividend of ₹ 18 per equity share.
- 3. TCS Limited acquired W12 Studios Limited, an award-winning digital design studio based in London on October 31, 2018. The Company paid ₹ 66 crores (GBP 7 million) to acquire 100% equity shares of W12 Studios Limited.
- 4. The Company allotted 191,42,87,591 equity shares as fully paid up bonus shares by capitalisation of profits transferred from retained earnings amounting to ₹86 crores and capital redemption reserve amounting to ₹106 crores, pursuant to an ordinary resolution passed after taking the consent of shareholders through postal ballot.
- 5. The Company bought back 7,61,90,476 equity shares for an aggregate amount of ₹ 16,000 crores being 1.99% of the total pald up equity share capital at ₹ 2,100 per equity share. The equity shares bought back were extinguished on September 26, 2018.
- 6. Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of Initial application and the comparative information is not restated in the statement of profit and loss. The adoption of the standard did not have any significant impact to the financial statements of the Company.
- 7. The results for the quarter and year ended March 31, 2019 are available on the BSE Limited website (URL: <a href="www.bseindia.com/corporates">www.bseindia.com/corporates</a>), the National Stock Exchange of India Limited website (URL: <a href="www.nseindia.com/corporates">www.nseindia.com/corporates</a>) and on the Company's website (URL: <a href="www.tcs.com/investors">www.tcs.com/investors</a>).

For and on behalf of the Board of Directors

Mumbai April 12, 2019 Rajesh Gopinathan CEO and Managing Director







TCS/BM/14/SE/2019-20

April 12, 2019

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai-400051 Symbol: TCS BSE Limited P. J. Towers, Dalal Street, Mumbai-400001 Scrip Code No. 532540

Dear Sirs,

Sub: Press Release

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of a Press Release which will be disseminated shortly. The Press Release is self-explanatory.

The above information is also available on the website of the Company: www.tcs.com

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

Rajendra Moholkar Company Secretary

Jawal

Encl: As above



# Strong Order Book and Double Digit Growth Mark Stand-Out Year for TCS

- FY 19 Annual Revenue ₹146,463 Cr, +19% YoY (+11.4% in CC)
- FY 19 US Dollar Revenue crosses \$20 Bn mark; Incremental revenue of \$2.2 Bn in CC
- FY 19 Operating Margin: 25.6%, +79 bps YoY
- FY 19 Net Income: ₹31,472 Cr, up 21.9% YoY

MUMBAI, April 12, 2019: Tata Consultancy Services (BSE: 532540, NSE: TCS), the leading IT services, consulting and business solutions firm reported its consolidated financial results according to Ind AS and IFRS, for the quarter and the financial year ended as on March 31, 2019.

	Annual Highlights for 2018-19		Q4 FY 2019 Highlights
•	Digital Revenue: 28.6% of Rev, +50.6% YoY Robust Client Additions: \$100M+ band: 44 (+6 YoY) \$50M+ band: 99 (+2 YoY) \$20M+ band: 215 (+8 YoY) \$10M+ band: 371 (+21 YoY) \$5M+ band: 532 (+37 YoY) \$1M+ band: 1008 (+45 YoY)	•	Revenue of ₹38,010 Cr, +18.5% YoY (+12.7% YoY and +2.4% QoQ in CC)  Digital Revenue: 31% of Rev, +46.4% YoY Operating Margin: 25.1%, -31 bps YoY  Net Income: ₹8,126 Cr, +17.7% YoY  Net Margin: 21.4%, -15 bps YoY  Net Addition: 6,356 employees  Final Dividend per share (proposed) of
•	Employee Metrics:		Rs.18.00
	<ul> <li>Net addition: 29,287 employees (FY 18: 7,775)</li> </ul>		
	<ul><li>Employee headcount: 424,285</li></ul>		
	• LTM IT Services Attrition: 11.3%		
•	Cash Conversion: Operating Cash Flow 100.6% of Net Income		
•	Over ₹27,517 Cr of cash returned to shareholders in dividends and buyback		
•	FY 19 EPS at ₹83.05, up 23.8% YoY		

Commenting on the Q4 performance, Rajesh Gopinathan, Chief Executive Officer and Managing Director, said: "This is the strongest revenue growth that we have had in the last fifteen quarters. Our order book is bigger than in the prior three quarters, and the deal pipeline is also robust. Despite macro uncertainties ahead, our strong exit positions us very well for the new fiscal."

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**He added:** "Our full spectrum digital transformation capabilities and thought leadership is what is driving the strong demand for our services, and making us the preferred innovation and transformation partner to our customers. Our Business  $4.0^{\text{TM}}$  framework has now become the de facto model for enterprises looking to embrace new technology-enabled business models, pursue new revenue streams or deliver superior customer experiences."

N Ganapathy Subramaniam, Chief Operating Officer & Executive Director, said: "It is a very satisfying finish to a year marked by steady growth acceleration and order book expansion every quarter. The expanding scale and scope of our cognitive business operations engagements have been central to our growth. Our Machine First™ approach and location-independent Agile methods are helping our customers reimagine their processes and underlying systems, participate in ecosystems and transform themselves into Business 4.0 organizations."

V Ramakrishnan, Chief Financial Officer, said: "Double digit growth, higher quality of the incremental business, and best-in-class execution capabilities have helped us expand our operating margin year on year. Our foresight in investing very early on in building digital skills and transformational capabilities has not only gained us market share, but has also resulted in our very resilient, industry-leading margin today."

### **Q4 Segment Highlights**

Industries: Revenue growth continued to accelerate in BFSI, crossing over into double digits (+11.6% vs +8.6% in Q3). Growth was broad-based, with most verticals showing strong growth: Life Sciences & Healthcare (+18.2%), Energy & Utilities (+11.3%), Communications & Media (+10%), Retail & CPG (+9.9%) and Manufacturing (+9.2%).

Markets: All major markets showed strong growth momentum. Growth was led by UK (+21.3%) and Europe (+17.5%). Other markets continued to grow well: North America (+9.9%), Asia Pacific (+11.5%), India (+11.3%) and Latin America +16.2%.

#### Services:

- Consulting & Services Integration: Experienced strong growth in S4/HANA transformation services. Additionally, with customers investing in new operating models, TCS' Enterprise Agility strategic consulting offering saw demand.
- Digital Transformation Services: Strong growth seen in IoT and Engineering Services, Cyber Security, and Cloud Infrastructure across major geographies. TCS Interactive won the Adobe Experience Maker Award (Best Digital Experience category) for the work done for T-Mobile, and a Silver at the European Promax BDA awards.
- Cognitive Business Operations: Continued to see strong growth, with Machine First™ delivery resonating with customers looking to transform their core, with agile teams delivering intelligent and automated operations on the cloud, addressing the expectations of all stakeholders.





### **Key Highlights**

- Selected by a major Swiss multinational pharmaceutical company, to transform its Finance and
- Procurement business processes for greater customer satisfaction and efficiency, by moving to a state of touchless processing leveraging next gen MFDM™ solutions and consolidated global operations.
- Engaged by Ageas Insurance Limited UK, to lead end to end transformation of its IT estate including infrastructure operations, data centre, workplace and field services with a solution structured on niche MFDM™ based automation for modernization and operational efficiency.
- Canada's leading retailer, Loblaw, deployed TCS' ignio™ to transform its IT operations.

"Loblaw was looking for an AI tool to disrupt our IT operations. We chose ignio™ for its ready-to-use features and pre-built knowledge of IT and SAP operations. This enabled quick adoption of ignio within Loblaw, and laid the foundation for self-healing, machine-managed IT operations. ignio is the linchpin of our IT operations transformation program."

Ugo Orsi Vice President Loblaw Companies Ltd

- Selected by Seadrill, a leading UK based deep water drilling company, to digitally transform its IT operations.
- Albert Heijn, a leading European retailer, is modernizing its supply chain with intelligence, leveraging TCS' Algo retail—a set of TCS-built Al based products, platforms and solutions to address core retailer challenges and helps them unlock exponential value by transforming into intelligent, responsive, autonomous enterprises.
- A leading British pharmaceutical company has selected TCS Integrated Patient Safety Platform, a cognitive solution powered by Decision Fabric™, to accelerate its digital transformation journey and to enhance various operational processes through automation of clinical trial and drug discovery.
- Selected by a leading telecommunications provider in UK, as the quality assurance & engineering partner for B2B, B2E and group business leveraging TCS' QET platform services.

"This is an exciting new partnership for Seadrill, and we look forward to working with TCS. Their approach to leveraging key digital technologies such as ignio™, and their MFDM™ framework, positioned them above the competition and aligns well to our overall long-term strategic digital transformation roadmap, drives continuous improvements and assists us to meet our business goals."

Eelco Ringeling CIO, Seadrill

Engaged by a leading Middle Eastern retailer as the strategic partner for key initiatives to optimize
the energy consumption and meet sustainability goals by leveraging TCS' IoT-based Energy
Management Solution & services; and enhance the online ecommerce customer experience by
enabling faster check-out, automated payment, track loyalty membership and personalized
promotions.



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- Selected by a leading global pharma giant, to provide digital content operations (multichannel content production, deployment and measurement services) for its global markets, to enable faster time to market and Improve marketing business operations using digital interactive and analytics tools.
- Selected а by leading European pharmaceutical company as the strategic partner for transforming the data centre leveraging agile and DevOps as part of a multi-cloud implementation including TCS Enterprise Cloud Platform. TCS will also provide cyber defence services using the TCS Cognitive Threat Vigilance platform and support the customer in managing risk reducing their infrastructure vulnerabilities, helping them achieve an enhanced security posture with greater efficiency.

"Our long-term goal at VIVAT is to be a leading digital-first insurance provider in The Netherlands. In today's business environment this means adopting an ambitious digital transformation agenda to provide our customers with the personalized service they expect and deserve. TCS has been indispensable in helping us build a solid digital foundation for our business, and we look forward to working with them to develop exciting new value propositions for our customers."

Marcel van de Lustgraaf General Manager DTC VIVAT

- Engaged by a major British multinational retailer to provide Security Operations Centre services
  using a cloud-based platform. This cyber defence operations centre will monitor and respond to
  threats and vulnerabilities of the eCommerce business.
- Selected by a leading Japanese pharmaceutical multinational, as the managed services partner for S/4HANA applications to achieve continuous innovation and automation-powered efficiency in its efforts to establish a harmonized global enterprise landscape.
- Selected by a leading provider of secure financial messaging services based out of Europe, to achieve its Finance & Business Operations 2020 vision of real-time reporting, highly-automated business processes and value-added profitability analysis for faster operations and quick business decision making, by an end-to-end transformation of finance processes, order management processes and IT Systems using automation and leading enterprise application technologies.

"In consistency with our vision to `Be Indian in India', we are proud to be the first international automotive manufacturer to develop a family of cars in Chennai, in cooperation with our strategic partner Tata Consultancy Services (TCS). This partnership presents a unique opportunity to leverage TCS' and PSA's track record of innovation to develop right products focused on the highly demanding and fast growing Indian automotive market."

Emmanuel Delay Executive Vice President & Head of India-Pacific, Groupe PSA

 Selected by VIVAT, a leading Dutch Insurance firm, as the strategic partner to transform its CRM and BPM applications based on a leading platform across all portfolios.



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### Research and Innovation

- Won the first prize for the paper titled, "Deep Learning algorithms for accurate prediction of image description for e-commerce industry" in the Artificial Intelligence & Data Analysis track at the third International Conference on Data Management, Analytics and Innovation held in Malaysia.
- Won the Best Paper award at the 11th Indian Conference on Computer Vision, Graphics and Image Processing (ICVGIP 2018) conference, for work in embedded systems and robotics, at the International Institute of International Technology, Hyderabad.
- TCS tool won Gold medals in two individual categories Bug Finding (cover-error), Coverage (cover-branches), as well as in the Overall category at the International Competition on Software Testing (Test-Comp) 2019.

As on March 31, 2019, the company has applied for **4,596** patents, including 242 applied during the quarter and has been granted **946** patents.

### **Human Resources**

With robust net addition of 29,287 employees during the year, total employee strength at the end of FY 19 stood at 424,285 on a consolidated basis.

The proportion of women in the workforce rose further to 35.9% in Q4, and the total number of nationalities represented stood at 147.

TCS' organic talent development strategy, powered by its in-house built digital learning platform, with curated, self-paced learning journeys, has been driving superior outcomes. Employees logged over **52** million learning hours in FY 19, resulting in over **311,000** employees getting trained on digital technologies, and over **348,000** trained on Agile methodologies.

These investments in workforce and workplace transformation have resulted in best in class employee retention rates, with IT Services attrition rate (LTM) at 11.3%.

"TCS continues to invest heavily in attracting the best local talent across the globe. By our own estimate, we have consistently been among the Top 3 IT recruiters in the US over the last few years. This, and our industry-leading retention rate, is a source of competitive advantage for us," said Ajoy Mukherjee, Executive Vice President and Global Head, Human Resources.

### Awards and Recognition

### **Business Leadership:**

- Named the Fastest Growing Brand of the Decade in IT Services globally by Brand Finance. TCS' brand value crossed \$12.8 Billion this year, up 447% over the decade.
- Ranked #1 for Customer Satisfaction for the sixth consecutive year in Europe's largest independent survey of IT service providers, carried out by Whitelane Research. In the individual



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market rankings, TCS was placed first in United Kingdom (81%), Germany (77%), Netherlands (80%), Nordics (82%), BeLux (80%) and Switzerland (74%).

- Ranked #1 in Investor Relations, #1 in ESG, and #2 in Best Managed Company in India in FinanceAsia's 2019 Asia's Best Managed Companies survey of portfolio managers and analysts across Asia.
- Won the Best Risk Management Framework & Systems IT-ITES sector award presented by ICICI Lombard and CNBC-TV18 at the prestigious India Risk Management Awards
- Recognized as a Global Top Employer for the fourth consecutive year by the Top Employers
  Institute, and the Number One Top Employer in four regions North America, Europe, Asia
  Pacific, and the Middle East.
- Ranked #3 in the 17th edition of the Business Today Best Companies to Work For survey.

#### Partner:

Named Snowflake EMEA GSI Partner of the Year for Driving the Most Customer Value in 2018

#### Leadership

 Honored with the CEO Force for Good Award by the Chief Executives for Corporate Purpose (CECP) at its annual Board of Boards event in New York.





### **IFRS Financial Statements**

### Consolidated Statements of Comprehensive Income For the Year ended March 31, 2018 and March 31, 2019 (In millions of ₹, except per share data)

	Year ended March 31, 2018	Year ended March 31, 2019
Revenue	1,231,040	1,464,630
Cost of revenue	712,880	851,580
Gross margin	518,160	613,050
SG & A expenses	213,140	238,550
Operating income	305,020	374,500
Other income (expense), net	35,900	41,130
Income before income taxes	340,920	415,630
Income taxes	82,120	100,010
Income after income taxes	258,800	315,620
Minority interest	540	900
Net income	258,260	314,720
Earnings per share in ₹	67.10	83.05

# Consolidated Statements of Comprehensive Income For the three-month periods ended March 31, 2018, and March 31, 2019 (In millions of ₹, except per share data)

	Three-month period ended March 31, 2018	Three-month period ended March 31, 2019
Revenue	320,750	380,100
Cost of revenue	185,240	221,400
Gross margin	135,510	158,700
SG & A expenses	54,040	63,330
Operating income	81,470	95,370
Other income (expense), net	9,820	11,650
Income before income taxes	91,290	107,020
Income taxes	22,040	25,500
Income after income taxes	69,250	81,520
Minority interest	210	260
Net income	69,040	81,260
Earnings per share in ₹	18.04	21.65

Other Operating expenses for the period Q4 FY2019 includes a contribution of Rupees 220 Crore to an electoral trust





### Consolidated Statements of Financial Position As of March 31, 2018, and March 31, 2019 (In millions of ₹)

	As of March 31, 2018	As of March 31, 2019
Assets		
Property and equipment	116,000	116,500
Intangible assets and Goodwill	38,960	40,130
Accounts Receivable	250,370	274,410
Unbilled Revenues	69,130	89,760
Investments	360,080	293,300
Cash and Cash equivalents	48,830	72,240
Other current assets	90,050	200,750
Other non-current assets	110,670	83,440
Total Assets	1,084,090	1,170,530
Shareholders' Funds	872,410	915,560
Long term borrowings	540	440
Short term borrowings	1,930	180
Other current liabilities	176,350	220,660
Other non-current liabilities	28,840	29,160
Minority Interest	4,020	4,530
Total Liabilities	1,084,090	1,170,530





### **Ind AS Financial Statements**

Consolidated Statement of Profit and Loss
For the Year ended March 31, 2018 and March 31, 2019
(In ₹ crore, except per share data)

	Year ended March 31, 2018	Year ended March 31, 2019
INCOME	123,104	146,463
EXPENDITURE		
a) Employee costs	66,396	78,246
b) Cost of equipment & Software Licenses	2,700	2,270
c) Other operating expenses	21,492	26,441
d) Depreciation	2,014	2,056
Total Expenditure	92,602	109,013
Profit Before Taxes & Other Income	30,502	37,450
Other income (expense), net	3,590	4,113
Profit Before Taxes	34,092	41,563
Provision For Taxes	8,212	10,001
Profit After Taxes & Before Minority Interest	25,880	31,562
Minority Interest	54	90
Net Profit	25,826	31,472
Earnings per share in ₹	67.10	83.05

Consolidated Statement of Profit and Loss
For the Quarter ended March 31, 2018 and March 31, 2019
(In ₹ crore, except per share data)

	Quarter ended March 31, 2018	Quarter ended March 31, 2019
INCOME	32,075	38,010
EXPENDITURE		
a) Employee costs	17,183	20,179
b) Cost of equipment & Software Licenses	533	595
c) Other operating expenses	5,707	7,162
d) Depreciation	505	537
Total Expenditure	23,928	28,473
Profit Before Taxes & Other Income	8,147	9,537
Other income (expense), net	982	1,165
Profit Before Taxes	9,129	10,702
Provision For Taxes	2,204	2,550
Profit After Taxes & Before Minority Interest	6,925	8,152
Minority Interest	21	26
Net Profit	6,904	8,126
Earnings per share in ₹	18.04	21.65

Other Operating expenses for the period Q4 FY2019 includes a contribution of Rupees 220 Crore to an electoral trust



### Consolidated Balance Sheet As at March 31, 2018 and March 31, 2019 (In crores of ₹)

	As at March 31, 2018	As at March 31, 2019
ASSETS		
Property, plant and equipment	11,506	11,553
Investments	36,008	29,330
Deferred Tax Assets (net)	3,449	2,656
Goodwill (on consolidation)	1,745	1,700
Cash and Bank Balance	7,161	12,848
Current Assets, Loans and Advances	38,356	50,192
Non-current Assets, Loans and Advances	8,071	6,664
Total Assets	106,296	114,943
EQUITY AND LIABILITIES		
Shareholders' Funds	85,128	89,446
Minority Interest	402	453
Short term and long term borrowings	235	44
Deferred Tax Liabilities (net)	1,170	1,042
Current liabilities and provisions	17,647	22,084
Non-current liabilities and provisions	1,714	1,874
Total Liabilities	106,296	114,943

#### About Tata Consultancy Services Ltd (TCS)

Tata Consultancy Services is an IT services, consulting and business solutions organization that has been partnering with many of the world's largest businesses in their transformation journeys for the last fifty years. TCS offers a consulting-led, cognitive powered, integrated portfolio of business, technology and engineering services and solutions. This is delivered through its unique Location Independent Agile delivery model, recognized as a benchmark of excellence in software development.

A part of the Tata group, India's largest multinational business group, TCS has over 424,000 of the world's besttrained consultants in 46 countries. The company generated consolidated revenues of US \$20.9 billion in the fiscal year ended March 31, 2019, and is listed on the BSE (formerly Bombay Stock Exchange) and the NSE (National Stock Exchange) in India. TCS' proactive stance on climate change and award winning work with communities across the world have earned it a place in leading sustainability indices such as the Dow Jones Sustainability Index (DJSI), MSCI Global Sustainability Index and the FTSE4Good Emerging Index. For more information, visit us at www.tcs.com.

To stay up-to-date on TCS global news, follow @TCS News.

### For more information please contact:

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arushie.sinha@tcs.com / shamala.p@tcs.com/ vivek.padiyar@tcs.com	Kedar.shirali@tcs.com	





TCS/BM/15/SE/2019-20

April 12, 2019

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai-400051 Symbol: TCS BSE Limited P. J. Towers, Dalal Street, Mumbai-400001 Scrip Code No. 532540

Dear Sirs,

Sub: Financial Results for the year ended March 31, 2019

The audited financial results of the Company and the audited consolidated financial results of the Company and its subsidiaries under Ind AS for the year ended March 31, 2019 have been approved and taken on record at a meeting of the Board of Directors of the Company held today at 2:30 p.m. and concluded at 4.20 p.m.

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

Rajendra Moholkar Company Secretary