



HQ/CS/CL.24B/17031
October 16, 2020

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Mumbai – 400 051
SYMBOL: TATACOMM

BSE Limited
P.J. Towers, Dalal Street,
Mumbai – 400 001
Scrip Code: 500483

Sir,

Sub: Unaudited Financial Results of Tata Communications Limited ("the Company") for the quarter ended September 30, 2020.

Pursuant to Regulation 33 read with Regulation 30 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the standalone and consolidated financial results of the Company for the quarter and half-year ended September 30, 2020, which have been approved and taken on record at the meeting of the Board of Directors of the Company held today (Attachment A).

We would like to state that S.R. Batliboi & Associates, LLP, Statutory Auditors of the Company, have issued a Limited Review Report with an unmodified opinion on the above-mentioned unaudited financial results (Attachment B).

A press release in this regard is also enclosed at (Attachment C).

The aforesaid documents are also placed on the website of the Company at www.tatacommunications.com/

The meeting of the Board of Directors held today commenced at 13:00 hours IST and concluded at 17:30 hours IST.

Thanking you,
Yours faithfully,
For Tata Communications Limited

Manish Sansi
Company Secretary &
General Counsel (India)

TATA COMMUNICATIONS

Tata Communications Limited

Regd. Office : VSB Mahatma Gandhi Road Fort Mumbai – 400 001
Tel: 91 22 6659 1968 email: manish.sansi@tatacommunications.com
CIN no. : L64200MH1986PLC039266 website: www.tatacommunications.com



TATA COMMUNICATIONS LIMITED

REGD. OFFICE: VSB, M.G. ROAD, FORT, MUMBAI-400001.

(₹ in Lakhs)

A. STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2020

	Particulars	For the quarter ended			For the half year ended		For the year ended
		September 30 2020	June 30 2020	September 30 2019	September 30 2020	September 30 2019	March 31 2020
	(Refer notes below)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	Income from operations	159215	151035	146964	310250	284272	575033
2	Other income, net	15726	3550	4365	19276	12035	18027
3	Total Income (1+2)	174941	154585	151329	329526	296307	593060
4	Expenses						
	a. Network and transmission expense	48891	47167	50888	96058	93476	184235
	b. Employee benefits expense	27068	26451	25039	53519	49648	99883
	c. Finance costs	2778	3090	1131	5868	2335	5519
	d. Depreciation and amortisation expense	23896	23817	22891	47713	45757	97744
	e. Other expenses	29107	29499	33719	58606	63648	133709
	f. Total expenses (4a to 4e)	131740	130024	133668	261764	254864	521090
5	Profit from ordinary activities before exceptional items and tax (3 - 4)	43201	24561	17661	67762	41443	71970
6	Exceptional items (Refer note 2)	5330	(1049)	(592)	4281	(592)	(34615)
7	Profit / (Loss) from ordinary activities before tax (5 + 6)	48531	23512	17069	72043	40851	37355
8	Tax expense/ (benefit):						
	a. Current tax	9651	8168	4560	17819	13752	23848
	b. Deferred tax	(993)	(2023)	4994	(3016)	2886	(7371)
9	Profit / (Loss) for the period (7 - 8)	39873	17367	7515	57240	24213	20878
10	Other Comprehensive Income / (Loss) (net of tax)	1023	(1239)	(876)	(216)	(2108)	(3201)
11	Total Comprehensive Income / (Loss) (9 + 10)	40896	16128	6639	57024	22105	17677
12	Paid up equity share capital (Face value of ₹ 10 per share)	28500	28500	28500	28500	28500	28500
13	Reserves excluding Revaluation reserve						772954
14	Earnings per share (of ₹ 10/- each) (not annualised)						
	Basic and diluted earnings per share (₹)	13.99	6.09	2.64	20.08	8.50	7.33



B. Standalone Business Segment Information:

i. Segment wise revenue and results:

(₹ in Lakhs)

Particulars	For the quarter ended			For the half year ended		For the year ended
	September 30 2020	June 30 2020	September 30 2019	September 30 2020	September 30 2019	March 31 2020
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Income from Operations						
Voice Solutions	6583	5051	6575	11634	12968	20232
Data and Managed Services	148502	141710	136574	290212	263722	537976
Real Estate	4130	4274	3815	8404	7582	16825
Total	159215	151035	146964	310250	284272	575033
Segment result						
Voice Solutions	(6571)	(9661)	(6338)	(16232)	(12962)	(29090)
Data and Managed Services	34435	30960	18341	65395	39976	77500
Real Estate	2389	2802	2424	5191	4729	11052
Total	30253	24101	14427	54354	31743	59462
Less :						
(i) Finance Costs	2778	3090	1131	5868	2335	5519
(ii) Other un-allocable (income) net of un-allocable expenses	(21056)	(2501)	(3773)	(23557)	(11443)	16588
Profit/ (Loss) before taxes	48531	23512	17069	72043	40851	37355

ii. Segment Assets and Liabilities:

(₹ in Lakhs)

Particulars	As on			
	September 30 2020	June 30 2020	September 30 2019	March 31 2020
Segment Assets				
Voice Solutions	12820	8972	14337	12227
Data and Managed Services	642194	683022	651251	638791
Real Estate	48862	49964	46176	50111
Unallocable Assets	725523	676530	585100	647840
Total Assets	1429399	1418488	1296864	1348969
Segment Liabilities				
Voice Solutions	18692	22560	15217	18976
Data and Managed Services	318833	336835	341935	338661
Real Estate	13288	11428	18265	9871
Unallocable Liabilities	210902	209477	94957	159401
Total Liabilities	561715	580300	470374	526909



iii. Notes to Segments:

The Company's operating segments comprises of Voice Solutions, Data and Managed Services and Real Estate. The composition of the operating segments is as follows:

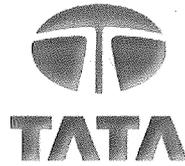
Voice Solutions include International and National Long Distance Voice services.

Data and Managed Services include corporate data transmission services, virtual private network, signaling and roaming services, television and other network and managed services.

Real Estate includes lease rentals for premises given on lease.

C. Statement of Standalone Assets and Liabilities as at September 30, 2020

Particulars	(₹ in Lakhs)	
	As at September 30 2020	As at March 31 2020
	(Unaudited)	(Audited)
ASSETS		
Non-current assets		
(a) Property, plant and equipment	368384	380401
(b) Capital work-in-progress	19609	11729
(c) Right of Use Asset	55013	57367
(d) Investment property	29097	29842
(e) Other Intangible assets	44981	47858
(f) Intangible assets under development	4273	3218
(g) Investment property under development	10650	9774
(h) Financial assets		
(i) Investments	350728	347297
(ii) Other financial assets	9764	9090
(g) Deferred tax assets (net)	34791	31803
(h) Advance tax (net)	153649	141401
(i) Other Non-current assets	10529	10365
Total Non-current assets	1091468	1080145
Current assets		
(a) Inventories	3418	6832
(b) Financial assets		
(i) Other Investments	101468	56477
(ii) Trade receivables	150069	129969
(iii) Cash and cash equivalents	32464	16295
(iv) Other bank balances	70	77
(v) Other financial assets	11423	13561
(c) Other Current assets	26781	33903
	325693	257114
Assets classified as held for sale	12238	11710
Total Current assets	337931	268824
TOTAL ASSETS	1429399	1348969



C. Statement of Standalone Assets and Liabilities as at September 30, 2020

Particulars	(₹ in Lakhs)	
	As at	As at
	September 30 2020 (Unaudited)	March 31 2020 (Audited)
EQUITY AND LIABILITIES		
EQUITY		
(a) Equity share capital	28500	28500
(b) Other equity	839184	793560
	867684	822060
LIABILITIES		
Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	53327	1064
(ii) Other financial liabilities	964	1868
(iii) Lease liabilities	42142	43609
(b) Provisions	24855	24313
(c) Other liabilities	41261	42561
Total Non-current liabilities	162549	113415
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	39373	53283
(ii) Trade payables		
(A) Total outstanding dues of micro enterprises and small enterprises	705	758
(B) Total outstanding dues of creditors other than micro enterprises and small enterprises	143942	158387
(iii) Other financial liabilities	90132	82346
(iv) Lease liabilities	4321	2987
(b) Provisions	7634	7795
(c) Current tax liability (net)	39370	24529
(d) Other liabilities	73240	82085
(e) Liabilities for assets classified as held for sale	449	1324
Total Current liabilities	399166	413494
TOTAL EQUITY AND LIABILITIES	1429399	1348969



D. Statement of Standalone Cash Flow Statement:

(₹ in Lakhs)

Particulars	For the half year ended September 30, 2020	For the half year ended September 30, 2019	For the year ended March 31, 2020
Cash flows from operating activities			
Profit/(Loss) for the year	72043	40851	37355
Adjustments for non cash items:			
Depreciation and amortization	47713	45757	97744
Interest income	(637)	(180)	(366)
Finance cost	5868	2335	5519
Gain on investments at fair value through profit and loss (net)	(1670)	(832)	(2036)
Dividend income	(10109)	(6869)	(6869)
Unrealised foreign exchange gain/ (loss) (net)	(829)	631	3255
Allowance for doubtful trade receivables	2624	2569	2953
Provision for inventories and capital work-in-progress	650	729	3023
Allowance for doubtful advances	(18)	17	103
Provision towards advances	-	592	592
Bad Debts written off	175	-	-
Advances written off	-	-	96
Gain/ (loss) on disposal of property, plant and equipment (net)	(149)	(149)	(223)
Operating Profit before working capital changes	115661	85451	141146
Adjustment for increase/(decrease) in working capital:			
Inventories	3072	233	(1635)
Trade receivables	(22899)	(11189)	(3254)
Other assets	7500	(5752)	(8609)
Trade payables	(14498)	(18345)	(21063)
Other liabilities	(4327)	(6891)	21091
Provisions	(714)	(921)	1068
Cash generated from operations before tax	83795	42586	128744
Income tax paid (net of refund)	(15125)	4520	(17940)
Net cash flows from operating activities	68670	47106	110804
Cash flows from investing activities			
Purchase of property, plant and equipment and intangible assets	(41524)	(55223)	(116564)
Proceeds from disposal of property, plant and equipment and intangible assets	179	277	225
Proceeds from disposal of assets held for sale	41	67	-
Purchase of non-current investments	(3431)	-	(4938)
Purchase of current investments	(182065)	(352290)	(668476)
Proceeds from sale of current investments	138744	367529	658979
Advance received towards assets held for sale	911	-	14435
Dividend income from subsidiaries	10109	6869	6869
Interest received	478	113	234
Earmarked funds	-	271	272
Fixed deposits transferred as part of Land demerger	-	(290)	(290)
Net cash flows from investing activities	(76558)	(32677)	(109254)



(₹ in Lakhs)

Particulars	For the half year ended September 30, 2020	For the half year ended September 30, 2019	For the year ended March 31, 2020
Cash flows from financing activities			
Proceeds from short-term borrowings	14268	23254	55451
Repayment of short-term borrowings	(27347)	(23996)	(46058)
Proceeds from long-term borrowings	52263		
Payment for acquiring right of use assets	(2901)	(1322)	(2680)
Dividend paid including dividend tax	(11400)	(14049)	(14049)
Interest paid	(826)	(2233)	(3063)
Working Capital borrowings availed	-	-	10520
Net cash flows from financing activities	24057	(18346)	121
Net Increase / (Decrease) in cash and cash equivalents	16169	(3917)	1671
Cash and cash equivalents as at the beginning of the period	16295	14624	14624
Cash and cash equivalents as at the end of the period	32464	10707	16295

Notes to standalone financial results:

- The above standalone unaudited financial results of the Company for the quarter and half year ended September 30, 2020 have been subjected to a limited review by the statutory auditors. These results have been reviewed by the audit committee and taken on record and approved by the Board of Directors at their meeting held on October 16, 2020.
- Details of exceptional items are listed below

(₹ in Lakhs)

	For the quarter ended			For the half year ended		For the year ended
	September 30 2020	June 30 2020	September 30 2019	September 30 2020	September 30 2019	March 31 2020
1. Provision Towards advances (refer note a)	-	-	(592)	-	(592)	(592)
2. Staff cost optimization (refer note b)	(228)	-	-	(228)	-	141
3. Provision towards License Fees (refer note c)	(1180)	(1049)	-	(2229)	-	(34164)
4. Gain on sale of fixed assets (refer note d)	6738	-	-	6738	-	-
Total	5330	(1049)	(592)	4281	(592)	(34615)

- On March 5, 2018, the Company filed with the National Company Law Tribunal, Mumbai Bench ("NCLT"), a scheme of arrangement and reconstruction among the Company and Hemisphere Properties India Limited ("HPIL") and their respective shareholders and creditors for demerger of surplus land ("Scheme"). By order of the NCLT, a meeting of the shareholders of the Company was held on May 10, 2018, at which the shareholders approved the Scheme. On July 12, 2018, the NCLT approved the Scheme. HPIL, being a 'government company', as defined under Section 2(45) of the Companies Act, 2013, had filed its petition seeking sanction to the Scheme, before the Central Government through the Ministry of Corporate Affairs, New Delhi ("MCA"). The MCA has approved the Scheme through its order dated August 5, 2019 and HPIL has filed the order with the Registrar of Companies, New Delhi. Consequent to the receipt of the approvals of the NCLT and the MCA, to the Scheme, the Board of Directors of the Company fixed September 18, 2019 as the "Record Date" for the Scheme, for determining the shareholders of the Company who shall be eligible to receive the equity shares of HPIL. The Board of Directors of HPIL, at its meeting held on February 18, 2020, approved the allotment of HPIL's shares to the



shareholders of the Company on the Record Date in the ratio of 1 share of HPIL for every share of the Company. The Company has been informed that HPIL has applied to the stock exchanges for listing of its equity shares and is working towards listing of the equity shares allotted.

Accordingly, during the year ended March 31, 2020, the Company has recorded an expense of ₹ 592 lakhs relating to such demerger under exceptional items. Further, the carrying value of surplus land and fixed deposits amounting to ₹ 306 lakhs has been derecognised and the same is adjusted in retained earnings.

- b. As part of its initiative to enhance the long-term efficiency of the business, the Company undertook organisational changes to align to the Company's current and prospective business requirements. These changes involved certain positions in the Company becoming redundant.
 - c. During the year ended March 31, 2020 the Company made a provision towards licence fees of ₹ 34164 lakhs which includes ₹ 33717 lakhs towards the period covered in the DOT demand (Refer note 3). Further the Company made a provision of ₹ 1180 lakhs and ₹ 2229 lakhs towards interest on the unpaid provisions for the quarter and half year ended September 30, 2020.
 - d. During the quarter ended September 30, 2020, the Company concluded the sale off a parcel of its land along with building on such land, for a total consideration of ₹ 6741 lakhs (net of transaction cost) resulting into a gain of ₹ 6738 lakhs. These assets were disclosed under assets held for sale.
3. During the quarter ended September 30, 2019, the Company had received demands from Department of Telecommunications (DOT) aggregating to ₹ 663343 lakhs towards License Fee on its Adjusted Gross Revenue (AGR) for the financial years 2006-07 till 2017-18.

The demands received by the Company included an amount of ₹ 543370 lakhs which were disallowed by the DOT towards the cost adjusted to Gross Revenues by the Company that were claimed on 'accrual basis' instead of payment basis, for which revised statements on the basis of actual payment has been submitted to the DOT. Though, the Company believes that it has a case to defend, it has made a provision of ₹ 33717 lakhs during the quarter ended March 31, 2020 and for the balance amount of ₹ 509653 lakhs, the Company believes that the likelihood of the same materializing is remote since the deduction on payment basis has not been considered by the DOT.

With respect to demands for the balance amount of ₹ 119973 lakhs, the Company has existing appeals relating to its ILD & NLD licenses which were filed in the past and are pending at the Hon'ble Supreme Court and Hon'ble Madras High Court and the Company's appeals are not included in the Hon'ble Supreme Court ruling of October 24, 2019 on AGR. Further, the Company believes that all its licenses are different from UASL, which was the subject matter of Supreme Court judgement of October 24, 2019. The Company has responded to the DOT denying and disputing the amounts claimed by the DOT in the above mentioned demands. The Company has not received any response from the DOT after the submission. The Company believes that it will be able to defend its position and also has obtained a legal opinion in this regard. Accordingly, the Company has assessed the balance demand of ₹ 119973 lakhs as part of contingent liability.

4. The Company has exercised the option of lower tax rate of 25.17% (inclusive of surcharge and cess) permitted under section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Act, 2019. Accordingly, the Deferred Tax Assets (net) as at March 31, 2019 have been re-measured. Consequently, tax expense for year ended March 31, 2020 includes a charge of ₹ 6764 lakhs.
5. The outbreak of Coronavirus (COVID-19) pandemic globally and in India has caused and continues to cause significant disturbance and slowdown of economic activity. The Company has considered internal and external information while finalizing various estimates in relation to its financial statement up to the date of approval of the financial statements by the Board of Directors. The impact of COVID-19 on the standalone financial results may differ from estimated as at the date of approval of the standalone financial results. The Company will continue to closely monitor any changes in future economic conditions and assess its impact on the operations.
6. Previous periods' figures have been reclassified wherever necessary to conform to the current period classifications/disclosures.



TATA COMMUNICATIONS LIMITED

REGD. OFFICE: VSB, M.G. ROAD, FORT, MUMBAI-400001.

(₹ in lakhs)

E. STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2020

Particulars	For the quarter ended			For the half year ended		For the year ended
	September 30 2020	June 30 2020	September 30 2019	September 30 2020	September 30 2019	March 31 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Income from operations	440108	440294	427276	880402	844138	1706799
2 Other income, net	7610	1474	954	9084	1838	6968
3 Total income (1 + 2)	447718	441768	428230	889486	845976	1713767
4 Expenses						
a. Network and transmission expense	163489	174134	169658	337623	340498	677756
b. Employee benefits expense	76194	76244	73201	152438	150066	303914
c. Finance costs	10641	11629	11571	22270	23145	47074
d. Depreciation and amortisation expense	57193	58993	55834	116186	111049	235772
e. Other expenses	84672	85740	101050	170412	187644	396234
Total expenses (4a to 4e)	392189	406740	411314	798929	812402	1660750
5 Profit before exceptional items, tax & share of profit/(loss) of associates (3 - 4)	55529	35028	16916	90557	33574	53017
6 Exceptional items (Refer note 2)	(5395)	(1049)	(592)	(6444)	(1240)	(39051)
7 Profit from operations before tax and share of profit/(loss) of associates (5 + 6)	50134	33979	16324	84113	32334	13966
8 Tax expense/ (benefit): (Refer note 5)						
a. Current tax	12678	11882	6161	24560	17819	33418
b. Deferred tax	(1144)	(3761)	4911	(4905)	1777	(10751)
9 Profit/(loss) before share of profit/(loss) of associates (7 - 8)	38600	25858	5252	64458	12738	(8701)
10 Share in Profit/(Loss) of associates	(119)	(51)	179	(170)	393	218
11 Profit/ (loss) for the period (9 + 10)	38481	25807	5431	64288	13131	(8483)
Attributable to:						
Equity holders of the parent	38448	25780	5391	64228	13052	(8596)
Non-controlling interest	33	27	40	60	79	113
12 Other Comprehensive Income/(loss) (net of tax)	22868	(2664)	(18820)	20204	(21064)	(69311)
13 Total Comprehensive income/(loss) (11+12)	61349	23143	(13389)	84492	(7933)	(77794)
Attributable to:						
Equity holders of the parent	61316	23116	(13429)	84432	(8012)	(77907)
Non-controlling interest	33	27	40	60	79	113
14 Paid up equity share capital (Face value of ₹10 per share)	28500	28500	28500	28500	28500	28500
15 Reserves excluding Revaluation reserve						(176942)
16 Earnings per share (of ₹ 10/- each) (not annualised)						
Basic and diluted earnings per share (₹)	13.49	9.05	1.89	22.54	4.58	(3.02)



F. Consolidated Business Segment Information:

i. Consolidated Segment wise revenue and results:

(₹ in Lakhs)

Particulars	For the quarter ended			For the half year ended		For the year ended
	September 30 2020	June 30 2020	September 30 2019	September 30 2020	September 30 2019	March 31 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<u>Income from operations</u>						
Voice Solutions	75892	79932	87414	155824	176439	337622
Data and Managed Services	354292	350936	327960	705228	643564	1319248
Payment Solutions	5805	5225	8503	11030	17398	34341
Real Estate	4417	4581	4111	8998	8063	17906
Less: Inter Segment Revenue	(298)	(380)	(712)	(678)	(1326)	(2318)
Total	440108	440294	427276	880402	844138	1706799
<u>Segment result</u>						
Voice Solutions	4074	5766	7401	9840	15629	23312
Data and Managed Services	55468	39732	18944	95200	37199	65161
Payment Solutions	(3381)	(3234)	(1293)	(6615)	(2612)	(6288)
Real Estate	2399	2919	2481	5318	4665	10938
Total	58560	45183	27533	103743	54881	93123
Less:						
(i) Finance Costs	10641	11629	11571	22270	23145	47074
(ii) Other un-allocable (income) net of un-allocable expenditure	(2215)	(425)	(362)	(2640)	(598)	32083
Profit before tax	50134	33979	16324	84113	32334	13966



ii. Consolidated Segment Assets and Liabilities:

(₹ in Lakhs)

Particulars	As at			
	September 30 2020 (Unaudited)	June 30 2020 (Unaudited)	September 30 2019 (Unaudited)	March 31 2020 (Audited)
Segment Assets				
Voice Solutions	50956	49798	52481	45304
Data and Managed Services	1520412	1609284	1573238	1588136
Payment Solutions	37056	36665	41185	39422
Real Estate	46551	47357	40327	46586
	1654975	1743104	1707231	1719448
Unallocated Assets	594356	558334	395313	496699
Total Segment Assets	2249331	2301438	2102544	2216147
Segment Liabilities				
Voice Solutions	75029	80159	65941	75354
Data and Managed Services	943741	1028344	988368	1033212
Payment Solutions	26382	23995	21301	24923
Real Estate	13375	11526	20139	10000
	1058527	1144024	1095749	1143489
Unallocated Liabilities	1245195	1261755	1064293	1200019
Total Segment Liabilities	2303722	2405779	2160042	2343508

iii. Notes to Segments:

The Group's (the Company and its subsidiaries together referred to as "the Group") operating segments comprise of Voice Solutions, Data and Managed Services, Payment Solutions and Real Estate. The composition of the operating segments is as follows:

Voice Solutions includes International and National Long Distance Voice services.

Data and Managed Services includes corporate data transmission services, virtual private network, signaling and roaming services, television and other network and managed services, data center services.

Payment Solutions includes end-to-end ATM deployment, end-to-end POS enablement, hosted core banking, end to end financial inclusion and card issuance and related managed services and switching services to banking sector carried out by the Company's wholly owned subsidiary Tata Communications Payment Solutions Limited.

Real Estate segment includes lease rentals for premises given on lease.



G. Statement of Consolidated Assets and Liabilities:

(₹ in Lakhs)

Particulars	As at	As at
	September 30 2020	March 31 2020
	(Unaudited)	(Audited)
<u>ASSETS</u>		
Non-current assets		
(a) Property, plant and equipment	851923	902191
(b) Capital work-in-progress	44023	28595
(c) Right-of-use assets	146359	159562
(d) Investment property	27274	28026
(e) Investment property under development	10650	9774
(f) Goodwill	9586	9184
(g) Other intangible assets	152479	168081
(h) Intangible assets under development	9792	6291
(i) Financial assets		
(i) Investments		
(a) Investments in associates	71907	68650
(b) Other investments	25979	21482
(ii) Other financial assets	13353	11985
(j) Deferred tax assets (net)	31497	27986
(k) Non-current tax assets	175063	159400
(l) Other non-current assets	22229	20729
Total Non-current assets	1592114	1621936
Current assets		
(a) Inventories	5007	7297
(b) Financial assets		
(i) Other investments	115435	66178
(ii) Trade receivables	321900	322887
(iii) Cash and cash equivalents	116467	85000
(iv) Bank balances other than (iii) above	5505	5913
(v) Other financial assets	9778	13976
(c) Other current assets	70887	80582
	644979	581833
Assets classified as held for sale	12238	12378
Total Current assets	657217	594211
TOTAL ASSETS	2249331	2216147



G. Statement of Consolidated Assets and Liabilities:

(₹ in Lakhs)

Particulars	As at	As at
	September 30 2020	March 31 2020
	(Unaudited)	(Audited)
EQUITY AND LIABILITIES		
EQUITY		
(a) Equity share capital	28500	28500
(b) Other equity	(83304)	(156336)
Equity attributable to equity holders of the parent	(54804)	(127836)
Non-controlling interests	413	475
Total Equity	(54391)	(127361)
LIABILITIES		
Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	514388	679778
(ii) Other financial liabilities	1337	3343
(iii) Lease liabilities	127022	139402
(b) Provisions	59858	60223
(c) Deferred tax liabilities (net)	2474	3037
(d) Other non-current liabilities	290902	320682
Total Non-current liabilities	995981	1206465
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	212449	228846
(ii) Trade payables	354402	384499
(iii) Other financial liabilities	482558	259977
(iv) Lease liabilities	28637	29858
(b) Provisions	13613	12379
(c) Current tax liabilities (net)	46083	29092
(d) Other current liabilities	169550	189534
Total Current liabilities	1307292	1134185
Liabilities directly associated with assets classified as held for sale	449	2858
TOTAL EQUITY AND LIABILITIES	2249331	2216147



H. Statement of Consolidated Cash Flow:

(₹ in Lakhs)

Particulars	For the half year ended		For the year ended
	September 30 2020 (Unaudited)	September 30 2019 (Unaudited)	March 31 2020 (Audited)
1 CASH FLOWS FROM OPERATING ACTIVITIES			
PROFIT/(LOSS) FOR THE PERIOD	64288	13131	(8483)
Adjustments for:			
Income tax expense recognised in statement of consolidated financial results	19655	19596	22667
Share in (profit)/loss of associate	170	(393)	(218)
Depreciation and amortisation expenses	116186	111049	235772
(Gain)/Loss on disposal of property, plant and equipment and assets held for sale (net)	(4282)	6	(851)
Gain on sale of assets held for sale (Exceptional item)	(6738)	-	-
Liabilities no longer required written back	(2311)	-	(301)
Interest income on financial assets carried at amortised cost	(784)	(230)	(475)
Finance cost	22270	23145	47074
Loss on sale of investment	-	648	648
Bad debts written off	4695	-	-
Allowance for trade receivables	1234	5076	6490
Provision for inventories and CWIP	650	729	3023
Demerger of Surplus Land	-	592	592
Allowance for doubtful advances	(70)	153	345
Gain on investments carried at fair value through profit or loss (net)	(1949)	(1135)	(2553)
Exchange fluctuation	921	631	1801
OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES	213935	172998	305531
Adjustment for (increase)/decrease in operating assets			
Inventories	1446	285	(632)
Trade receivables	(7984)	(34584)	(20515)
Other assets	9949	(9413)	(14523)
Adjustment for increase/(decrease) in operating liabilities			
Trade payables	(25466)	(6581)	(2550)
Other liabilities	(23398)	(21171)	834
Provisions	994	(306)	279
Adjustment of translation differences on working capital	(1808)	1345	11978
Cash generated from operations before tax	167668	102573	280402
Income tax refund/(paid) (net)	(23007)	551	(27926)
NET CASH FLOW FROM OPERATING ACTIVITIES	144661	103124	252476



H. Statement of Consolidated Cash Flow:

(₹ in lakhs)

Particulars	For the half year ended		For the year ended
	September 30 2020 (Unaudited)	September 30 2019 (Unaudited)	March 31 2020 (Audited)
2 CASH FLOW FROM INVESTING ACTIVITIES			
Payment to purchase of property, plant and equipment and intangible assets	(65545)	(79536)	(168098)
Proceeds from disposal of property, plant and equipment and intangible assets	311	209	355
Advance received towards assets held for sale	911	-	17679
Proceeds from disposal of asset held for sale	41	226	1509
Purchase of investments in associates	(3431)	-	(4938)
Purchase of non-current investments	(2951)	(1648)	(3794)
Fixed deposits transferred as part of land demerger	-	(290)	(290)
Purchase of current investments	(376739)	(393005)	(726075)
Proceeds from sale of current investments	329430	418084	722048
Proceeds from sale of investments in associate	-	7210	7210
Fixed deposits liquidated	270	1521	654
Earmarked funds	-	(5)	272
Interest received	613	136	490
NET CASH (USED IN) INVESTING ACTIVITIES	(117090)	(47098)	(152978)
3 CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from Short-term borrowings	184957	160363	341716
Repayment of Short-term borrowings	(165276)	(111865)	(317184)
Proceeds from Long-term borrowings	64951	-	113952
Repayment of Long-term borrowings	(3816)	(23886)	(96941)
Repayment of lease liabilities	(19049)	(14467)	(31428)
Dividends paid including dividend tax	(11400)	(15077)	(15077)
Dividends paid to non-controlling interest	(123)	(212)	(214)
Finance cost	(13348)	(19880)	(38501)
Net (decrease)/increase in working capital borrowings	(32300)	(48385)	(50556)
NET CASH FLOW FROM/(USED IN) FINANCING ACTIVITIES	4596	(73409)	(94233)
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	32167	(17383)	5265
CASH AND CASH EQUIVALENTS AS AT THE BEGINNING OF THE YEAR	85000	78906	78906
Exchange difference on translation of foreign currency cash and cash equivalents	(700)	243	829
CASH AND CASH EQUIVALENTS AS AT THE END OF THE PERIOD	116467	61766	85000

i Figures in brackets represent outflows



Notes to consolidated financial results:

- The above consolidated unaudited results of the Group for the quarter and half year ended September 30, 2020 have been subjected to a limited review by the statutory auditors. These results have been reviewed by the audit committee and taken on record and approved by the Board of Directors at their meeting held on October 16, 2020.
- Details of exceptional items are listed below (₹ in lakhs)

Particulars	For the quarter ended			For the half year ended		For the year ended
	September 30 2020	June 30 2020	September 30 2019	September 30 2020	September 30 2019	March 31 2020
1. Gain on sale of assets held for sale (refer note a)	6738	-	-	6738	-	-
2. Provision towards advances (refer note b)	-	-	(592)	-	(592)	(592)
3. Loss on sale of investment	-	-	-	-	(648)	(648)
4. Provision towards License Fee (refer note c)	(1180)	(1049)	-	(2229)	-	(34164)
5. Staff cost optimization (refer note d)	(10953)	-	-	(10953)	-	(3647)
Total	(5395)	(1049)	(592)	(6444)	(1240)	(39051)

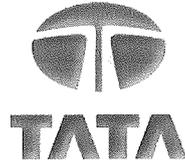
a) During the quarter ended September 30, 2020, the Company concluded the sale off a parcel of its land along with building on such land, for a total consideration of ₹ 6741 lakhs (net of transaction cost) resulting in to a gain of ₹ 6738 lakhs. These assets were disclosed under assets held for sale.

b) On March 5, 2018, the Company filed with the National Company Law Tribunal, Mumbai Bench ("NCLT"), a scheme of arrangement and reconstruction among the Company and Hemisphere Properties India Limited ("HPIL") and their respective shareholders and creditors for demerger of surplus land ("Scheme"). By order of the NCLT, a meeting of the shareholders of the Company was held on May 10, 2018, at which the shareholders approved the Scheme. On July 12, 2018, the NCLT approved the Scheme. HPIL, being a 'government company', as defined under Section 2(45) of the Companies Act, 2013, had filed its petition seeking sanction to the Scheme, before the Central Government through the Ministry of Corporate Affairs, New Delhi ("MCA"). The MCA has approved the Scheme through its order dated August 5, 2019 and HPIL has filed the order with the Registrar of Companies, New Delhi. Consequent to the receipt of the approvals of the NCLT and the MCA, to the Scheme, the Board of Directors of the Company fixed September 18, 2019 as the "Record Date" for the Scheme, for determining the shareholders of the Company who shall be eligible to receive the equity shares of HPIL. The Board of Directors of HPIL, at its meeting held on February 18, 2020, approved the allotment of HPIL's shares to the shareholders of the Company on the Record Date in the ratio of 1 share of HPIL for every share of the Company. The Company has been informed that HPIL has applied to the stock exchanges for listing of its equity shares and is working towards listing of the equity shares allotted.

Accordingly, during the year ended March 31, 2020, the Company has recorded an expense of ₹ 592 lakhs relating to such demerger under exceptional items. Further, the carrying value of surplus land and fixed deposits amounting to ₹ 306 lakhs has been derecognised and the same is adjusted in retained earnings.

c) During the year ended March 31, 2020 the company made a provision towards license fees of ₹ 34164 lakhs which includes ₹33717 lakhs towards the period covered in the DOT demand (Refer note 3). Further the Company made a provision of ₹ 1180 lakhs and ₹ 2229 lakhs towards interest on the unpaid provisions for the quarter and half year ended September 30, 2020.





- d) As part of its initiative to enhance the long-term efficiency of the business, the Group undertook organisational changes to align to the Group's current and prospective business requirements. These changes involved certain positions in the Group becoming redundant.
3. During the quarter ended September 30, 2019, the Company had received demands from Department of Telecommunications (DOT) aggregating to ₹ 663343 lakhs towards License Fee on its Adjusted Gross Revenue (AGR) for the financial years 2006-07 till 2017-18.

The demands received by the Company included an amount of ₹ 543370 lakhs which were disallowed by the DOT towards the cost adjusted to Gross Revenues by the Company that were claimed on 'accrual basis' instead of payment basis, for which revised statements on the basis of actual payment has been submitted to the DOT. Though, the Company believes that it has a case to defend, it has made a provision of ₹ 33717 lakhs during the quarter ended March 31, 2020 and for the balance amount of ₹ 509653 lakhs, the Company believes that the likelihood of the same materializing is remote since the deduction on payment basis has not been considered by the DOT.

With respect to demands for the balance amount of ₹ 119973 lakhs, the Company has existing appeals relating to its ILD & NLD licenses which were filed in the past and are pending at the Hon'ble Supreme Court and Hon'ble Madras High Court and the Company's appeals are not included in the Hon'ble Supreme Court ruling of October 24, 2019 on AGR. Further, the Company believes that all its licenses are different from UASL, which was the subject matter of Supreme Court judgement of October 24, 2019. The Company has responded to the DOT denying and disputing the amounts claimed by the DOT in the abovementioned demands. The Company has not received any response from the DOT after the submission. The Company believes that it will be able to defend its position and also has obtained a legal opinion in this regard. Accordingly, the Company has assessed the balance demand of ₹ 119973 lakhs as part of contingent liability.

4. During the quarter ended September 30, 2019, a subsidiary domiciled abroad, has received a final VAT assessment from VAT authorities for ₹ 13391 lakhs, during the quarter ended December 31, 2019 a final penalty assessment of ₹ 15633 lakhs was also received. During the quarter ended September 30, 2020 the Group has filed its grounds for appeal with the Economic Administrative Court towards the final VAT and penalty assessment which is currently pending for hearing. The management believes that there are grounds to defend its position and has also obtained an external opinion in this regard.
5. The Company and its Indian subsidiaries have exercised the option of lower tax rate of 25.17% (inclusive of surcharge and cess) permitted under Section 115 BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Act, 2019. Accordingly, the Deferred Tax Assets (net) as at March 31, 2019 have been re-measured. Consequently, tax expense for year ended March 31, 2020 includes a charge of ₹ 7322 lakhs.
6. The outbreak of Coronavirus (Covid-19) pandemic globally and in India has caused and continues to cause significant disturbance and slowdown of economic activity. The Group has considered internal and external information while finalizing various estimates in relation to its financial statement up to the date of approval of the financial statements by the Board of Directors. The impact of Covid-19 on the consolidated financial results may differ from that estimated as at the date of approval of the consolidated financial results. The Group will continue to closely monitor any changes in future economic conditions and assess its impact on the operations.
7. Previous periods' figures have been rearranged wherever necessary to conform to the current period classifications/disclosures.

For TATA COMMUNICATIONS LIMITED

AMUR S. LAKSHMINARAYANAN
MANAGING DIRECTOR & CEO

Place: Mumbai
Date: October 16, 2020

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

**Review Report to
The Board of Directors
Tata Communications Limited**

1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Tata Communications Limited (the 'Company') for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Listing Regulations').
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

Tata Communications Limited
Limited Review Report - September 30, 2020

5. As fully discussed in note 3 to the standalone Ind AS results for the period, the Company had received demands dated September 12, 2019 from Department of Telecommunications (DoT) towards license fee on its Adjusted Gross Revenue (AGR) for FY 2006-07 to 2017-18, for Rs 663,343 lakhs. Of this amount, the Company during previous financial year had made provision of Rs 33,717 lakhs with respect to the demand of Rs 543,370 lakhs and recorded provision of Rs 1,180 and Rs 2,229 lakhs for the quarter and period ended September 30, 2020, respectively, towards interest on the unpaid amount of provision, and believes that the likelihood of the balance demand materializing is remote. Further, with respect to the demand of Rs 119,973 lakhs, the Company has disclosed the same as part of contingent liability. The Company believes that it has grounds to defend its position and has also obtained a legal opinion in this regard. Our opinion is not modified in this regard.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004



per Hormuz Master

Partner

Membership No.: 110797

UDIN: 20110797AAAADG1143

Mumbai

October 16, 2020



Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

**Review Report to
The Board of Directors
Tata Communications Limited**

1. We have reviewed the accompanying statement of Unaudited Consolidated Ind AS Financial Results of Tata Communications Limited (the 'Company' or 'Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its associates for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the 'Statement') attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Listing Regulations').
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express and audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the entities as referred to in the Annexure.



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

Tata Communications Limited

Limited review report - September 30, 2020

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of another auditor referred to in paragraph 8 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. As fully discussed in note 3 to the consolidated Ind AS results for the period, the Company had received demands dated September 12, 2019 from Department of Telecommunications (DoT) towards license fee on its Adjusted Gross Revenue (AGR) for FY 2006-07 to 2017-18, for Rs 663,343 lakhs. Of this amount, the Company during previous financial year had made provision of Rs 33,717 lakhs with respect to the demand of Rs 543,370 lakhs and recorded provision of Rs 1,180 and Rs 2,229 lakhs for the quarter and period ended September 30, 2020, respectively, towards interest on the unpaid amount of provision, and believes that the likelihood of the balance demand materialising is remote. Further, with respect to the demand of Rs 119,973 lakhs, the Company has disclosed the same as part of contingent liability. The Company believes that it has grounds to defend its position and has also obtained a legal opinion in this regard. Our opinion is not modified in this regard.
7. We draw attention to note 4, which describes the uncertainty related to the outcome of the ongoing tax litigation of Rs 29,024 lakhs, in one of the subsidiary of the Group. The Group is confident of defending its position and has obtained legal opinion in this regard. Our opinion is not modified on this matter.
8. The accompanying Statement includes unaudited interim financial results and other financial information in respect of a subsidiary, whose unaudited interim financial results include total assets of Rs. 8,220 lakhs as at September 30, 2020, total revenues of Rs 1,542 lakhs and Rs 2,933 lakhs, total net profit after tax of Rs. 327 lakhs and Rs. 598 lakhs, total comprehensive income of Rs. 173 lakhs and Rs. 454 lakhs, for the quarter ended September 30, 2020 and the period ended on that date respectively, and net cash outflows of Rs. 618 lakhs for the period from April 1, 2020 to September 30, 2020, as considered in the Statement which have been reviewed by their respective independent auditors. The independent auditor's reports on interim financial results of the subsidiary has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of the subsidiary is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.
9. The accompanying Statement includes Group's share of net loss of Rs 119 lakhs and total comprehensive loss of Rs 132 lakhs, for the quarter ended September 30, 2020 and the Group's share of net loss of Rs 170 lakhs and total comprehensive loss of Rs 174 lakhs, for the period ended September 30, 2020, as considered in the unaudited consolidated financial results, in respect of three associates, based on their interim financial results which have not been reviewed by their auditors. These unaudited interim financial results and other unaudited financial information have been approved and furnished to us by the management and our conclusion on the Statement, in so far as it relates to the affairs of these associates, is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

Tata Communications Limited
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Our conclusion on the Statement in respect of matters stated in para 8 and 9 above is not modified with respect to our reliance on the work done and the reports of the other auditors and the financial results and financial information certified by the Management.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm registration number: 101049W/E300004



per Hormuz Master
Partner
Membership No.: 110797
UDIN: 20110797AAAADH3603



Place: Mumbai
Date: October 16, 2020

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

Tata Communications Limited
Limited review report - September 30, 2020

Annexure to Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

List of Subsidiaries and Associates

Subsidiaries

1. Tata Communications (America) Inc.
2. Tata Communications (Australia) Pty Limited
3. Tata Communications (Beijing) Technology Limited
4. Tata Communications (Belgium) Sprl
5. Tata Communications (Bermuda) Limited
6. Tata Communications (Brazil) Participacoes Limitada
7. Tata Communications (Canada) Ltd.
8. Tata Communications (France) Sas
9. Tata Communications (Guam) L.L.C.
10. Tata Communications (Hong Kong) Limited
11. Tata Communications (Hungary) LLC
12. Tata Communications (Ireland) Dac
13. Tata Communications (Italy) S.R.L
14. Tata Communications (Japan) K.K.
15. Tata Communications (Malaysia) Sdn. Bhd.
16. Tata Communications (Middle East) Fz-LLC
17. Tata Communications (Netherlands) B.V.
18. Tata Communications (New Zealand) Limited
19. Tata Communications (Nordic) As
20. Tata Communications (Poland) Sp. Z O. O.
21. Tata Communications (Portugal) Instalação E Manutenção De Redes, Lda
22. Tata Communications (Portugal), Unipessoal Lda
23. Tata Communications (Russia) LLC.
24. Tata Communications (South Korea) Limited
25. Tata Communications (Spain), S.L.
26. Tata Communications (Sweden) Ab
27. Tata Communications (Switzerland) Gmbh
28. Tata Communications (Taiwan) Ltd
29. Tata Communications (Thailand) Limited
30. Tata Communications (Uk) Limited
31. Tata Communications Collaboration Services Pvt Limited
32. Tata Communications Comunicações E Multimídia (Brazil) Limitada
33. Tata Communications Deutschland Gmbh
34. Tata Communications International Pte. Ltd.
35. Tata Communications Lanka Limited
36. Tata Communications Move B.V.
37. Tata Communications Move Nederland B.V.
38. Tata Communications Move Singapore Pte. Ltd.
39. Tata Communications Move Uk Limited
40. Tata Communications Payment Solutions Limited
41. Tata Communications Services (International) Pte. Ltd.
42. Tata Communications Svcs Pte Ltd
43. Tata Communications Transformation Services (Hungary) Kft.
44. Tata Communications Transformation Services (Us) Inc
45. Tata Communications Transformation Services Limited



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Chartered Accountants

Tata Communications Limited

Limited review report - September 30, 2020

46. Tata Communications Transformation Services Pte Limited
47. Tata Communications Transformation Services South Africa (Pty) Ltd
48. Tc lot Managed Solutions Limited (Applied For Strike Off On 29.11.2019)
49. Tcpop Communication GmbH
50. Tcts Senegal Limited
51. Vsnl Snospv Pte. Ltd.
52. Itxc Ip Holdings S.A.R.L.
53. Mucoso B.V.
54. Netfoundry Inc.
55. Nexus Connexion (Sa) Pty Limited
56. Sepco Communications (Pty) Limited

Associates

1. STT Global Data Centres India Private Limited
2. Smart ICT Services Private Limited
3. United Telecom Limited



For immediate release

PRESS RELEASE

Tata Communications continues upward trajectory; demonstrates profitable growth

Q2 EBITDA at INR 1,158 crore; +38.9% YoY | Q2 PAT at INR 384 Crore; +613% YoY

H1 Data services revenue grew by +8.5% YoY | H1 Consolidated EBITDA increased by +32.5% YoY with margin expansion of 530 Bps

Mumbai - October 16th, 2020 - Tata Communications today announces its financial results for the quarter ended September 30th, 2020.

Highlights | Q2 FY2021

Data services portfolio

- Robust growth in Data business; revenue grew by +7.2% YoY on the back of strong performance across segments.
- Data EBITDA was at INR 1,108 crore (USD 149 Mn); up +47.2% YoY with the margin expansion of 830 Bps YoY led by strong profitable growth in Data business and cost efficiency initiatives.
- The pace of digital adoption has increased. Remote working, cloud adoption and greater use of digital applications are driving the demand for our services. Our India enterprise business grew by 5.1% YoY and international enterprise business grew by 16.4% YoY. This has led to increase in both revenue as well as profitability.

Consolidated financial highlights

- Consolidated revenue was at INR 4,401 crore (USD 591 Mn); up +3.0% YoY on the back of growth in Data business.
- Consolidated EBITDA was at INR 1,158 crore (USD 155 Mn); increase of +38.9% YoY and margin expansion of 680 Bps as a result of strong profitable growth in data business and focus on operational efficiencies.
- Consolidated PAT at INR 384 crore (USD 52 Mn) as compared to a profit of INR 54 crore (USD 8Mn) in Q2 FY20; growth of +613% YoY.
- Net debt at the end of Q2 was INR 8,631 crore as compared to INR 9,008 crore in Q1 FY21; reduction of INR 377 crore despite dividend payment of INR 114 crore during this quarter. Net debt to EBITDA (TTM) is now at 2.3 times as compared to 2.8 times for the same period last year.
- CAPEX for this quarter was INR 318 crore as compared to INR 372 crore in Q1 FY21.

Consolidated Nos.	INR Crore	QoQ Growth	YoY Growth
Gross Revenue	4,401	(0.0%)	3.0%
EBITDA	1,158	11.1%	38.9%
EBITDA margin	26.3%	260 Bps	680 Bps
PAT	384	49.2%	613.4%

For immediate release

PRESS RELEASE

Commenting on the results, **A.S Lakshminarayanan, MD and CEO, Tata Communications**, said, “We have had a strong performance in Q2, as we continue to deepen our customer engagements and support enterprises to seamlessly embark and advance on their digital transformation journeys. Leveraging the shift to cloud-first, internet-first strategies, we are innovating across our portfolio to offer solutions that are tailored to this new digital-first world. We see great opportunities ahead, as organisations look to harness the power of technology to transform their business models and drive competitive differentiation and sustainable development.”

Commenting on the results, **Pratibha K. Advani, Chief Financial Officer, Tata Communications**, said, “Data business continues to grow at a healthy pace and profitability has improved due to our focus on operational efficiencies. Our margins have expanded, and we have witnessed 3 successive quarters of double-digit EBITDA growth leading to strong PAT. There has been a robust improvement across all financial parameters; our profitability and cash flow generation has improved significantly in the last few quarters leading to a stronger balance sheet for the future.”

An investor fact sheet providing detailed analysis of the results for the quarter ended September 30th, 2020 has been uploaded on the Tata Communications website and can be accessed [here](#).

Business highlights | Q2 FY2021

Customer wins in Q2:

- **Croma, a Tata group company and one of India's leading consumer durables and electronics retailer, is able to bring the assisted selling experience of their physical store to the customer's home digitally with Tata Communications Digital Customer Experience Platform (Tata Communications Store At Home).** Part of our Secure Connected Digital Experience (SCDx) proposition, the customer experience platform enables growth for enterprises like Croma by helping them make the shift to video commerce and contactless experiences for their customers.

Customers experience in-store personalised buying by virtually connecting with Croma's intelligently identified product specialists to browse products, offers and payment options through this solution. A Croma associate can co-browse the website along with the customer; play pre-recorded, high quality product demos, while having the platform open for conversation and live demonstration of products from the store. This helps consumers make informed yet seamless purchases over a video call, in real-time. Within the first week of launch, Croma has already witnessed a healthy customer conversion rate of 20%. This is a great validation of Tata Communications' vision of creating a platform that combines the personalisation of an in-store experience with the ease of buying digitally from anywhere. For Croma, this new sales channel will help in further strengthening its leadership position in the omni-channel retailing space.

- **In Q2 FY21, Tata Communications continued its relationship with Star India Pvt Ltd, (one of the leading media houses of India), for the third year, to help them with the production and live broadcast of IPL 2020 tournament to fans globally.** While the action is happening amidst these challenging times, Indian cricket fans continue to enjoy the same superior video quality resolution and near real time viewing experience with our cutting-edge, ultra-low latency managed service for LIVE video broadcast - Video Connect. With our solution, Star is broadcasting and streaming the matches in English, Hindi and seven other regional languages, with the capability to add many more. Our media solution supports Star with satellite-based distribution of the IPL world feed to various global broadcasters from the site. It gives them the flexibility to capture and deliver the programming, across all IPL matches, with a reduced crew of on-site operators, and with 24*7 service management.
- **De Tune, a global media services company whose customers include a wide variety of corporate clients and some of the largest eSports tournaments in the world, has selected Tata Communications as the architect of a high-quality broadcast viewing experience for live events produced virtually anywhere on the globe.** De Tune has been able to simplify their global production operations by consolidating multiple vendors into one cohesive media ecosystem with the help of Tata Communications' end-to-end live video services.

As a pioneer in the remote broadcasting industry, De Tune sourced forty-plus feeds from across Europe, South Korea, Taiwan, and Singapore, bringing them back to a Los Angeles based studio for production then streamed the finished product to twenty-two global outlets in near real-time. Leveraging Tata Communications' Media Cloud, De Tune has automated its production workflow along with video format conversions and online content delivery by accessing our transcoding services and Video Content Delivery Network (CDN). This next-generation media ecosystem has enabled De Tune to effectively collaborate, allocate resources, and allow aggressive scaling in their operations with global reach.

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- Tata Communications is enabling Victor Mobile, to launch customised pre-paid, post-paid and hybrid mobile plans (voice, data, SMS and media content) for subscribers across countries, starting with UK, with our cloud-based Tata Communications MOVE™ platform. Victor Mobile, who envisions to become one of the world's largest multi-play MVNO (Mobile Virtual Network Operator), will be able to scale and launch their MVNO operations to other parts of the world with faster time-to-market with Tata Communications MOVE™ MVNE (Mobile Virtual Network Enabler) services, which leverages our strong network infrastructure to integrate with leading mobile network operators, using their cellular services. This will help Victor Mobile deliver better speed and voice quality for its customers. Victor Mobile also plans to offer their medium and large enterprise customers our IoT based connectivity services through Tata Communications MOVE™ platform.

Awards: **Best employer**

- Recognised as one of the [Best Companies for Women in India by Working Mother and Avtar](#) for fifth year in a row

Awards: **Analyst recognition**

- Omdia: Market leader in remote IP Production for our media specific Remote Production offering
- Frost and Sullivan Award: Asia-Pacific Managed UC Services Provider of the Year 2020
- Leader in Global Data Wholesale Antifraud Competitive Landscape Assessment 2020
- Forrester Now Tech: European Managed Security Services Providers - mid size & Managed Security Service Providers in APAC- large vendors
- Major Player in IDC MarketScape: Worldwide Managed SDWAN Vendor Assessment 2020

Awards: **Industry recognition**

- Carrier Community- Global Awards 2020: Winner of Customer Experience Excellence Award
- [The Peak - Tech Laureates 2020, Connectivity category](#)
- [ET Telecom Awards 2020:](#)
 - Best Enterprise Service Provider
 - Best Enterprise Network Transformation Provider
 - Best Enterprise Managed Security Services Provider

New launches:

- [Tata Communications launched 'Secure Connected Digital Experience' to help enterprises rebuild and reset for a post-COVID world:](#) Tata Communications launched the 'Secure Connected Digital Experience' (SCDx) to meet the growing, worldwide demand for new ways of operating, which includes far higher levels of working from home, rising security risks, a shift to digital commerce and more contactless experiences for employees, customers and supply chain partners.
- [Tata Communications secured local telecom license in the Kingdom of Saudi Arabia:](#) Tata Communications secured a Type B telecom license in the Kingdom of Saudi Arabia (KSA). The license entitles Tata Communications to provide Internet Service Provider (ISP) and related telecom services to enterprises in a defined capacity, along with local currency billing for end-customers in KSA. This will enable the company to make the shift from offering services as a foreign carrier in the Middle East to a local licensed service provider.

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Media Contact:

Shahnaz Mansoor
Tata Communications
+91 98339 96903
shahnaz.mansoor@tatacommunications.com

Investor Contact:

Vipul Garg
Tata Communications
+91 11 66257431
vipul.garg@tatacommunications.com

About Tata Communications

Tata Communications is a digital ecosystem enabler that powers today's fast-growing digital economy.

The company enables the digital transformation of enterprises globally, including 300 of the Fortune 500 - unlocking opportunities for businesses by enabling borderless growth, boosting product innovation and customer experience, improving productivity and efficiency, building agility and managing risk.

With its solutions orientated approach and proven managed service capabilities and cutting-edge infrastructure, Tata Communications drives the next level of intelligence powered by cloud, mobility, Internet of Things (IoT), collaboration, security, and network services.

Tata Communications carries around 30% of the world's internet routes and connects businesses to 60% of the world's cloud giants and 4 out of 5 mobile subscribers.

The company's capabilities are underpinned by its global network, the world's largest wholly owned subsea fibre backbone and a Tier-1 IP network with connectivity to more than 200 countries and territories.

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

www.tatacommunications.com

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications Limited's Annual Reports. The Annual Reports of Tata Communications Limited are available at www.tatacommunications.com. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.