

SML/SEC/EXCH 8th February, 2019

Dy. General Manager-	The Secretary,				
Corporate Relationship Department	National Stock Exchange of India Ltd.				
BSE Limited	Exchange Plaza, 5th Floor,				
P.J Towers, Dalal Street	Plot no. C/1, G Block				
Fort, Mumbai-400 001	Bandra- Kurla Complex				
	Bandra (E), Mumbai - 400 051				
Scrip Code: 505192	Scrip Code: SMLISUZU				

Dear Sir.

## Outcome of Board Meeting - Regulation 30 of SEBI (LODR) Regulations, 2015

This is to inform you that the Board of Directors of the Company at the Meeting held today i.e. 8th February, 2019 (Friday) at New Delhi have:

- Approved the Un-audited Financial Results for the third quarter & nine months ended 31<sup>st</sup> December, 2018. Copy of the Un-audited Financial Results along with Limited Review Report from Statutory Auditors of the Company is enclosed herewith.
- Re-appointed Mr. Gopal Bansal (DIN No. 06836592) as Whole-time Director & CFO of the Company, whose present term is ending on 10<sup>th</sup> February, 2019, for a further period of two (2) years with effect from 11<sup>th</sup> February, 2019, subject to approval of shareholders.

In this regard, we wish to confirm that Mr. Gopal Bansal is not disqualified/debarred from being appointed to the Office of Director by virtue of any order of SEBI or any other such authority. Profile of Mr. Gopal Bansal is enclosed as **Annexure I.** 

The Board Meeting commenced at 11.00 A.M. and concluded at 04.45 P.M.

You are requested to kindly take note of the above information on your records.

Yours faithfully

For SML ISUZU LIMITED

(PARVESH MADAN)

Company Secretary & Compliance Officer

pmadan@smlisuzu.com

ACS-31266

SML ISUZU Limited Regd. Office & Works:

Village : Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahar) Punjab -144533

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Corporate Office: 204-205, Sector 34-A, Chandigarh -160135

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## SML ISUZU LIMITED

Regd. Office: Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr) - 144 533, Punjab

CIN: L50101PB1983PLC005516, Website: www.smlisuzu.com, Email id: investors@smlisuzu.com, T: 91 1881 270255, F: 91 1881 270223

### STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2018

(Rupees in Crores, except share data, per share data and unless otherwise stated)

			uarter Ended		Nine Mont		Year Ended
S.No.		31.12.2018 30.09.2018 31.12.2017 Unaudited			7 31.12.2018 31.12.2017		31.03.2018 Audited
1	INCOME	T		Unaudited			Audited
	a) Revenue from operations	231.58	295.41	221.45	979.62	806.06	1,174.14
	Control v		10000		12 - 2004		
	b) Other income	1.18	1.07	0.66	3.05	1.33	3.11
	Total Income (1)	232.76	296.48	222.11	982.67	807.39	1,177.25
2	EXPENSES						
	a) Cost of materials consumed	238.14	177.03	194.65	694.03	576.92	851.48
	b) Purchase of stock-in-trade	14.33	17.04	13.17	46.47	39.29	53.27
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(76.41)	34.57	(43.88)	7.52	(50.88)	(64.36
	d) Excise duty on sales		-		-	39.09	39.09
	e) Employee benefits expense	40.64	40.02	35.99	122.33	109.21	146.12
	f) Finance cost	3.86	3.67	4.07	11.63	9.22	10.52
	g) Depreciation and amortisation expense	9.75	9.79	7.51	28.90	21.55	28.40
	h) Other expenses	22.39	25.31	23.35	75.76	71.47	103.27
	Total Expenses (2)	252.70	307.43	234.86	986.64	815.87	1,167.79
3	Profit / (loss) before exceptional items and tax (1-2)	(19.94)	(10.95)	(12.75)	(3.97)	(8.48)	9.46
4	Exceptional items	-	-	-	-		
5	Profit / (loss) before tax (3-4)	(19.94)	(10.95)	(12.75)	(3.97)	(8.48)	9.46
6	Tax expense						
	- Current tax	(4.18)	(2.03)	(2.45)	(0.35)	(1.08)	3.27
	- Deferred tax	(0.96)	(1.18)	(0.54)	(1.19)	(1.03)	(2.31
7	Profit / (loss) for the period (5-6)	(14.80)	(7.74)	(9.76)	(2.43)	(6.37)	8.50
8	Other Comprehensive Income						
	A. (i) Items that will not be reclassified to Profit or loss						
	- Remeasurements of defined benefit plans	0.24	0.24	0.48	0.72	1.43	0.88
	(ii) Income tax related to items that will not be reclassified to profit or loss	(0.08)	(0.09)	(0.17)	(0.25)	(0.50)	(0.31
	B. (i) Items that will be reclassified to Profit or loss	4.00	0.55			(4 50)	44.05
	Effective portion of gains / (losses) on hedging instruments in cash flow hedges	(1.31)	0.55	1.04	1.38	(1.59)	(1.35
	(ii) Income tax related to items that will be reclassified to profit or loss	0.46	(0.19)	(0.36)	(0.48)	0.55	0.47
9	Total Comprehensive Income for the period (7+8) (comprising Profit / (Loss) and Other Comprehensive Income for the period)	(15.49)	(7.23)	(8.77)	(1.06)	(6.48)	8.19
10	Basic and diluted earnings per share (Rupees)	(10.23)	(5.35)	(6.74)	(1.68)	(4.40)	5.87
11	Paid-up equity share capital (face value Rs. 10 per share)	14.48	14.48	14.48	14.48	14.48	14.48
12	Other equity						383.58

34.1

#### Notes:

- The Company is primarily engaged in the business of manufacturing of commercial vehicles and related components which constitutes a single business segment and accordingly, disclosure requirements of Ind AS 108, 'Operating Segments' are not required to be given. As defined in Ind AS 108, the Chief Operating Decision Maker (CODM), i.e. the Board of Directors, evaluates the performance of the Company and allocates resources based on the analysis of the various performance indicators of the Company as a single unit.
- Revenue from operations for the nine months ended 31 December 2018 is not comparable with revenue from operations for the nine months ended 31 December 2017, since the revenue from operations for nine months ended 31 December 2018 is net of Goods and Services Tax (GST), whereas excise duty recovered from the customers formed part of revenue from operations for the nine months ended 31 December 2017. The comparative figures of revenue from operations of the Company are given below:

Rs Crores

	C	Quarter Ended				Year Ended	
	31.12.2018	30.09.2018	31.12.2017	31.12.2018	31.12.2017	31.03.2018	
		Unaudited					
Revenue from operations (as reported )	231.58	295.41	221.45	979.62	806.06	1,174.14	
Less: Excise duty on sales	100	-	-	-	39.09	39.09	
Revenue from operations (net of excise duty )	231.58	295.41	221.45	979.62	766.97	1,135.05	

- The above unaudited results were reviewed by the Audit Committee on 7 February 2019 and approved by the Board of Directors in their meeting held on 8 February 2019. These results have been subjected to limited review by the Statutory Auditors of the Company. The unmodified review report of the Statutory Auditors is being filed with the BSE and National Stock Exchange. For more details on the unaudited results, visit 'disclosure' section of our website at www.smlisuzu.com and 'Financial Results' in 'Corporates' section of www.nseindia.com and www.bseindia.com.
- With effect from 1 April 2018, the Company has adopted Ind AS 115 'Revenue from contracts with Customers' using the cumulative effect method and accordingly these unaudited financial results are prepared in accordance with recognition and measurement principles laid down in Ind AS 115. There were no adjustments required to be made with respect to the retained earnings as at 1 April 2018. Also, the application of Ind AS 115 did not have any material impact on recognition and measurement of revenue and related items in the unaudited financial results of the Company.

For and on behalf of the Board of Directors

(Yugo Hashimoto) Managing Director & CEO

DIN: 08165797

Place: New Delhi Date: 8 February 2019

# B S R & Associates LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

Limited review report on the Statement of Unaudited Standalone Financial Results of SML Isuzu Limited pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors of SML Isuzu Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results ('the Financial Results') of SML Isuzu Limited ('the Company') for the quarter ended 31 December 2018 and the year-to-date results for the period from 1 April 2018 to 31 December 2018 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Listing Regulations').
- These Financial Results are the responsibility of the Company's Management and have been approved by the Board of Directors. Our responsibility is to issue a report on these Financial Results based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', specified under section 143(10) of the Companies Act, 2013. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of Unaudited Standalone Financial Results prepared in accordance with applicable accounting standards, i.e. Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For BSR & Associates LLP

Chartered Accountants

ICAI Firm Registration No.: 116231W/W-100024

Place: Gurugram

Date: 8 February 2019

Ashwin Bakshi

Partner

Membership No.: 506777



## Profile of Mr. Gopal Bansal

Mr. Gopal Bansal started his career in 1980 with Punjab Tractors Limited - PTL (Swaraj Group) as Management Trainee and got associated with SML Isuzu Limited on secondment from PTL, the erstwhile promoter of the Company. In 2004, he rose to the position of Vice President - Finance and Company Secretary in the Company and in 2010 as Executive Director - Finance and Company Secretary. Mr. Bansal was appointed as Whole-time Director & CFO for five (5) years with effect from 11th February, 2014

Mr. Bansal has over 35 years of rich experience in areas such as corporate affairs, finance & accounts, risk management, secretarial & taxation, investor relations, etc.

Mr. Gopal Bansal is not related to any of the Directors of the Company.

For SML ISUZU LIMITED

(PARVESH MADAN) Company Secretary & Compliance Officer ACS-31266