

Asian Paints Limited

Asian Paints House 6A, Shantinagar, Santacruz (East) Mumbai 400 055 T: (022) 6218 1000

T : (022) 6218 1000 F : (022) 6218 1111 www.asianpaints.com

APL/SEC/32/2023-24/54

26th October 2023

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Security Code: 500820

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Symbol: ASIANPAINT

Sir/Madam,

Sub: Outcome of Board Meeting in accordance with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") – Financial Results & Interim Dividend

The Board of Directors at their meeting held today i.e., Thursday, 26th October 2023, have, *inter alia*, approved the following:

- (a) Audited standalone and unaudited consolidated financial results of the Company for the quarter and half-year ended 30th September 2023; and
- (b) Payment of interim dividend of Rs. 5.15 (Rupees five and paise fifteen only) per equity share of the face value of Re. 1 (Rupee One) each for the financial year ending 31st March 2024. The record date for the purpose of determining the entitlement of the shareholders for interim dividend has been fixed as Friday, 3rd November 2023, and the dividend will be paid to the shareholders on or after Monday, 13th November 2023.

Accordingly, please find enclosed the following:

- (a) Audited standalone financial results of the Company for the quarter and half-year ended 30th September 2023 together with the Auditor's Report issued by Deloitte Haskins & Sells LLP, Chartered Accountants, Statutory Auditors;
- (b) Unaudited consolidated financial results of the Company for the quarter and half-year ended 30th September 2023 together with the limited review report issued by Deloitte Haskins & Sells LLP, Chartered Accountants, Statutory Auditors; and
- (c) Press release on the financial results of the Company for the quarter and half-year ended 30th September 2023.

Further, an extract of the aforementioned financial results would be published in the newspapers in accordance with the requirements of the Listing Regulations.

The Board meeting commenced at 10:30 a.m. (IST) and it will continue till its scheduled time up to 3:00 p.m. (IST).





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Investor Conference:

The Company will be holding a conference with investors at 5:00 p.m. (IST) today, wherein the management will comment on the financial results for the quarter and half-year ended 30th September 2023.

The details of the said conference call are available on the Company's website (www.asianpaints.com).

You are requested to take the above information on record.

Thanking you,

Yours truly,

For ASIAN PAINTS LIMITED

R-JJEYAMURUGAN CFO & COMPANY SECRETARY

Encl.: As above



Chartered Accountants One International Center Tower 3, 27th-32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai-400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4101

INDEPENDENT AUDITOR'S REPORT ON AUDIT OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF ASIAN PAINTS LIMITED

Opinion

We have audited the accompanying Statement of Standalone Financial Results of **Asian Paints Limited** ("the Company") for the quarter and six months ended September 30, 2023 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, these Standalone Financial Results for the quarter and six months ended September 30, 2023:

- a. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended;
 and
- b. gives a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standard 34 and other accounting principles generally accepted in India of the net profit and total comprehensive income and other financial information of the Company for the quarter and six months ended September 30, 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for Audit of the Standalone Financial Results for the quarter and six months ended September 30, 2023, section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Standalone Financial Results for the quarter and six months ended September 30, 2023 under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibilities for the Standalone Financial Results

This Statement, which includes the Standalone Financial Results is the responsibility of the Company's Board of Directors and has been approved by them for the issuance. The Statement has been compiled from the related audited interim financial information for the quarter and six months ended September 30, 2023. This responsibility includes the preparation and presentation of the Statement that give a true and fair view of the net



profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

Auditor's Responsibilities for Audit of the Standalone Financial Results for the quarter and six months ended September 30, 2023

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Standalone Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Standalone Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Evaluate the appropriateness and reasonableness of disclosures made by the Board of Directors in terms of the requirements specified under Regulation 33 of the Listing Regulations.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material



uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the Standalone Financial Results, including the disclosures, and whether the Standalone Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the Standalone Financial Results of the Company to express an opinion on the Standalone Financial Results.

Materiality is the magnitude of misstatements in the Standalone Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate to them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

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For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Rupen K. Bhatt

Partner

Membership No 046930 UDIN: 23046930BGXRMT2834

Place: Mumbai

Date: October 26, 2023

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ASIAN PAINTS LIMITED

Registered Office: 6A, Shantinagar, Santacruz (East), Mumbai - 400 055 CIN:L24220MH1945PLC004598

| | y | · | | | | | (₹ in crores |
|-----|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Sr. | | Quarter Ended | | | Six Mont | Year Ended | |
| No. | Particulars | 30.09.2023 Audited | 30.06.2023 Audited | 30.09.2022 Audited | 30.09.2023 Audited | 30.09.2022 Audited | 31.03.2023 Audited |
| | Income | | | | | | |
| | a) Revenue from sales | 7,315.66 | 8,084.87 | 7,315.86 | 15,400.53 | 14,871.66 | 29,953. |
| | b) Other operating revenue | 26.56 | 29.09 | 28.48 | 55.65 | 58.91 | 125.2 |
| 1 | Revenue from operations | 7,342.22 | 8,113.96 | 7,344.34 | 15,456.18 | 14,930.57 | 30,078. |
| 2 | Other income | 172.30 | 216.77 | 117.11 | 389.07 | 230.95 | 518. |
| 3 | Total income (1+2) | 7,514.52 | 8,330.73 | 7,461.45 | 15,845.25 | 15,161.52 | 30,596. |
| | Expenses | | | | | | |
| | a) Cost of materials consumed | 3,337.61 | 3,481.71 | 4,285.30 | 6,819.32 | 8,245.24 | 14,790. |
| | b) Purchases of stock-in-trade | 933.56 | 769.14 | 1,083.93 | 1,702.70 | 2,067.14 | 3,836. |
| | c) Changes in inventories of finished goods, stock-in-trade and work-in-progress | (167.60) | 327.42 | (660.07) | 159.82 | (908.69) | (299. |
| | d) Employee benefits expense | 449.52 | 404.61 | 385.68 | 854.13 | 749.23 | 1,513. |
| | e) Finance costs | 27.52 | 26.29 | 23.51 | 53.81 | 43.41 | 93. |
| | f) Depreciation and amortisation expense | 178.89 | 172.09 | 188.95 | 350.98 | 373.06 | 755 |
| | g) Other expenses | 1,204.39 | 1,131.32 | 1,133.95 | 2,335.71 | 2,199.52 | 4,416 |
| 4 | Total expenses | 5,963.89 | 6,312.58 | 6,441.25 | 12,276.47 | 12,768.91 | 25,106. |
| 5 | Profit before tax (3-4) | 1,550.63 | 2,018.15 | 1,020.20 | 3,568.78 | 2,392.61 | 5,489. |
| | Tax expense | | = = | - | | | |
| | a) Current Tax | 378.13 | 499.97 | 260.22 | 878.10 | 631.78 | 1,424 |
| | b) Deferred Tax | 12.25 | 9.81 | (3.31) | 22.06 | (19.74) | (34 |
| 6 | Total tax expense | 390.38 | 509.78 | 256.91 | 900.16 | 612.04 | 1,389 |
| 7 | Profit for the period (5-6) | 1,160.25 | 1,508.37 | 763.29 | 2,668.62 | 1,780.57 | 4,100. |
| | Other Comprehensive Income (OCI) | | | | | | |
| | A (i) Items that will not be reclassified to Profit or Loss | 4.34 | 39.42 | 65.56 | 43.76 | 49.53 | 80. |
| | (ii) Income tax relating to items that will not be reclassified to Profit or Loss | (0.65) | (5.00) | (7.20) | (5.65) | (4.46) | (8. |
| | B (i) Items that will be reclassified to Profit or Loss | 3.71 | 5.36 | 0.41 | 9.07 | (1.66) | (5. |
| | (ii) Income tax relating to items that will be reclassified to Profit or Loss | (0.44) | (0.62) | (0.05) | (1.06) | 0.19 | 0. |
| 8 | Total Other Comprehensive Income | 6.96 | 39.16 | 58.72 | 46.12 | 43.60 | 67. |
| 9 | Total Comprehensive Income for the period (7+8) | 1,167.21 | 1,547.53 | 822.01 | 2,714.74 | 1,824.17 | 4,167. |
| 0 | Paid-up equity share capital (Face value of ₹1 per share) Reserves excluding Revaluation Reserves as at Balance Sheet date | 95.92 | 95.92 | 95.92 | 95.92 | 95.92 | 95. 15,489. |
| 2 | Basic Earnings Per Share (EPS) (₹) (*not annualised) | 12.10* | 15.73* | 7.96* | 27.83* | 18.57* | 42. |
| - 1 | Diluted Earnings Per Share (EPS) (₹) (*not annualised) | 12.10* | 15.73* | 7.96* | 27.83* | 18.57* | 42. |



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| Audited Standalone Balance Sheet | | | | |
|--|-----------------------------|--|--|--|
| | A 4 : 4 - 4 | (₹ in crores | | |
| Particulars | Audited As at 30.09.2023 | Audited As at 31.03.2023 | | |
| ASSETS | | | | |
| Non-Current Assets | | | | |
| Property, Plant and Equipment | 3,373.50 | 3,487.58 | | |
| Right of Use Asset | 1,262.45 | 1,080.94 | | |
| Capital work-in-progress | 1,883.31 | 978.04 | | |
| Goodwill | 35.36 | 35.36 | | |
| Other Intangible Assets | 36.12 | 38.81 | | |
| Investments in Subsidiaries and Associates | 1,715.20 | 1,532.13 | | |
| Financial Assets | · | , and the second | | |
| Investments | 823.61 | 782.15 | | |
| Other Financial Assets | 446.25 | 348.83 | | |
| Income Tax Assets (Net) | 145.17 | 146.98 | | |
| Other Non-Current Assets | 216.26 | 223.29 | | |
| | 9,937.23 | 8,654.11 | | |
| Current Assets | | | | |
| Inventories | 5,221.44 | 5,321.79 | | |
| Financial Assets | 0,221.77 | 0,021.79 | | |
| Investments | 3,112.26 | 2,597.37 | | |
| Trade Receivables | 3,222.73 | 3,462.61 | | |
| Cash and Cash Equivalents | 149.44 | 156.44 | | |
| Other Balances with Banks | 26.17 | 206.44 | | |
| Other Financial Assets | 1,502.04 | 1,706.49 | | |
| Other Current Assets | 578.88 | 424.59 | | |
| | 13,812.96 | 13,875.73 | | |
| TOTAL ASSETS | 23,750.19 | 22,529.84 | | |
| EQUITY AND LIABILITIES Equity Equity Share Capital Other Equity | 95.92 16,176.67 | 95.92 15,489.64 | | |
| | 16,272.59 | 15,585.56 | | |
| Liabilities | | | | |
| Non-Current Liabilities | | | | |
| Financial Liabilities | | | | |
| Borrowings | 43.67 | 49.36 | | |
| Lease Liabilities | 785.84 | 640.14 | | |
| Other Financial Liabilities | 22.62 | 30.20 | | |
| Provisions | 157.06 | 176.11 | | |
| Deferred Tax Liabilities (Net) | 206.61 | 177.84 | | |
| Other Non-Current Liabilities | 36.66 | 39.17 | | |
| | 1,252.46 | 1,112.82 | | |
| Current Liabilities | | | | |
| Financial Liabilities | | | | |
| Borrowings | 7.72 | _ | | |
| Lease Liabilities | 235.46 | 202.80 | | |
| Trade Payables | | | | |
| Total Outstanding dues of Micro Enterprises and Small Enterprises | 74.43 | 95.69 | | |
| Total Outstanding dues of creditors other than Micro Enterprises and Small | 3,303.57 | 2,950.17 | | |
| Enterprises | | | | |
| Other Financial Liabilities | 1,907.77 | 2,051.51 | | |
| Other Current Liabilities | 333.08 | 372.05 | | |
| Provisions | 33.10 | 46.35 | | |
| Income Tax Liabilities (Net) | 330.01 | 112.89 | | |
| | 6,225.14 | 5,831.46 | | |
| TOTAL EQUITY AND LIABILITIES | 23,750.19 | 22,529.84 | | |







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|------------|--|---|--|
| Sr. No. | Particulars | Audited Six Months Ended 30.09.2023 | (₹ in Crore Audited Six Months Ended 30.09.2022 |
| (A) | CASH FLOW FROM OPERATING ACTIVITIES | | |
| | Profit before tax | 3,568.78 | 2,392.6 |
| | Adjustments for : | | , |
| | Depreciation and amortisation expense | 350.98 | 373.0 |
| | Interest income | (59.16) | (42.8 |
| | Dividend income | (52.88) | (8.4 |
| | Finance costs | 53.81 | 43.4 |
| | Allowance for doubtful debts and advances | 39.16 | 14.7 |
| | Bad debts (recovered) | (0.03) | - |
| | Deferred income arising from government grant | (2.64) | (0.3 |
| | Net unrealised foreign exchange loss | 3.22 | 10.0 |
| | Net gain on disposal of property, plant and equipment (net) | (2.80) | (4.1 |
| | Net gain on modification/ termination of leases | (1.68) | (0.2 |
| | Net gain arising on financial assets measured at fair value through profit or loss (FVTPL) | (110.69) | (52.8 |
| | Share based payment expense (net) | 8.24 | 4.6 |
| | Fair valuation gain on earn out and derivatives (net) | (11.65) | **** |
| | (Reversal) for expected credit loss on government grants | (4.75) | (15.2 |
| | Operating Profit before working capital changes | 3,777.91 | 2,713.8 |
| | Adjustments for : | | |
| | Decrease/(Increase) in trade receivables | 200.78 | (109.1 |
| | Decrease in financial assets | 58.06 | 49.4 |
| | Decrease/(Increase) in inventories | 100.35 | (909.5 |
| | (Increase)/Decrease in other assets | (158.07) | 81.4 |
| | Increase in trade payables | 158.38 | 83.1 |
| | (Decrease)/Increase in other financial liabilities | (96.53) | 268.9 |
| | (Decrease) in other liabilities and provisions | (66.43) | (73.9 |
| | Cash generated from Operating activities | 3,974.45 | 2,104.1 |
| | Income Tax paid (net of refund) | (659.17) | (556.0 |
| | Net Cash generated from Operating activities | 3,315.28 | 1,548.1 |
| (B) | CASH FLOW FROM INVESTING ACTIVITIES | | |
| | Purchase of property, plant and equipment and other intangible assets | (1,000.32) | (360.1 |
| | Sale of property, plant and equipment | 3.38 | 5.2 |
| | Payment for acquiring right of use assets | (18.91) | (9.0 |
| | Investment in subsidiary and associate companies | (180.80) | (198.5 |
| | Payment of earnout | (37.71) | - |
| | Purchase of non-current investments | (47.92) | (1.0 |
| | Sale of non-current investments | 0.50 | 351.6 |
| | Purchase of term deposits | (590.98) | (741.8 |
| | Proceeds from maturity of term deposits | 814.84 | 535.4 |
| 1 | Sale of current investments (net) | 160.69 | 1.6 |
| | Interest received | 60.12 | 35.1 |
| | Dividend received from subsidiary and associate companies | 57.00 | 12.1 |
| | Dividend received from others | 10.10 | 8.4 |
| | Net Cash used in Investing activities | (770.01) | (360.7 |
| (-/ | CASH FLOW FROM FINANCING ACTIVITIES | | 2.0 |
| - 1 | Proceeds from non-current borrowings Acceptances (net) | 160.01 | 3.69 |
| - 1 | Acceptances (net) Repayment of principal portion of lease liabilities | 169.31 | 212.83 |
| - 1 | Repayment of principal portion of lease flabilities Finance costs (including interest on lease liabilities) paid | (121.46) | (101.23 |
| | Proceeds received / (Purchase) of treasury shares by ESOP Trust (net) | (51.79) 0.82 | (42.6′ (35.6′ |
| | Dividend paid | (2,038.34) | |
| | Dividend paid Net Cash used in Financing activities | (2,041.46) | (1,486.78 |
| - 1 | NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS [A+B+C] | 503.81 | (262.59 |
| , | Add: Cash and cash equivalents as at 1 st April | 2,704.49 | 2,064.59 |
| 14 | ann i onem nam onem oquivatonte as at 1 APIH | 2,,,,,,, | 2,001.03 |

Notes:

(a) The above Standalone Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Indian Accounting Standard (Ind AS 7) - Statement of Cash Flows.

| | | | (₹ in Crores) |
|-----|--|------------|---------------|
| Sr. | Particulars | As at | As at |
| No. | Farticulars | 30.09.2023 | 30.09.2022 |
| (b) | Cash and Cash Equivalents comprises of : | | |
| | Cash and cash equivalents | 149.44 | 192.38 |
| | Add: Investment in liquid mutual funds | 3,058.86 | 1,609.62 |
| | Cash and cash equivalents in Cash Flow Statement | 3,208.30 | 1,802.00 |

* CHAPTERED ACCOUNT

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- 1. The Standalone Financial Results are prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2. The Board of Directors have approved a payment of interim dividend of ₹ 5.15 (Rupees Five and Paise Fifteen only) per equity share of the face value of ₹ 1 each for the financial year ending 31st March, 2024. The record date for the purpose of payment of interim dividend is fixed as 3rd November, 2023.
- 3. The Company is primarily engaged in the business of 'Paints and Home Décor'. There is no separate reportable segment as per Ind AS 108 Operating Segments.
- 4. The above Standalone Financial Results were reviewed and recommended by the Audit Committee and subsequently approved by the Board of Directors at their respective meetings held on 26th October, 2023.

FOR AND ON BEHALF OF THE BOARD

Mary Falls

Amit Syngle MANAGING DIRECTOR & CEO DIN: 07232566

Date: 26th October, 2023

Place: Mumbai





Chartered Accountants One International Center Tower 3, 27th-32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai-400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4101

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF ASIAN PAINTS LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **Asian Paints Limited** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associates for the quarter and six months ended September 30, 2023 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

| Name of the Entity | Relationship |
|--|-------------------------|
| Asian Paints International Private Limited | Wholly owned Subsidiary |
| Asian Paints Industrial Coatings Limited | Wholly owned Subsidiary |
| Maxbhumi Developers Limited | Wholly owned Subsidiary |
| Sleek International Private Limited | Wholly owned Subsidiary |
| Asian Paints PPG Private Limited | Subsidiary |
| Asian Paints (Nepal) Private Limited | Subsidiary |



Weatherseal Fenestration Private Limited Subsidiary Asian White Cement Holding Limited Subsidiary (with effect from May 02, 2023) Wholly owned Subsidiary Asian Paints (Polymers) Private Limited Obgenix Software Private Limited Subsidiary (with effect from June 23, 2023) Subsidiaries of Asian Paints International Private Limited: Enterprise Paints Limited Wholly owned Subsidiary Universal Paints Limited Wholly owned Subsidiary Kadisco Paint and Adhesive Industry Share Company Subsidiary PT Asian Paints Indonesia Wholly owned Subsidiary PT Asian Paints Color Indonesia Wholly owned Subsidiary Asian Paints (Middle East) SPC Wholly owned Subsidiary Causeway Paints Lanka (Pvt) Ltd Subsidiary AP International Doha Trading W.L.L. Wholly owned Subsidiary Asian Paints (South Pacific) Pte Limited Subsidiary Asian Paints (S.I.) Limited Subsidiary Asian Paints (Bangladesh) Limited Subsidiary SCIB Chemicals S.A.E. Subsidiary Samoa Paints Limited Subsidiary Asian Paints (Vanuatu) Limited Subsidiary **Subsidiary of Enterprise Paints Limited:** Nirvana Investments Limited Wholly owned Subsidiary Subsidiary of Nirvana Investments Limited: Berger Paints Emirates LLC Wholly owned Subsidiary **Subsidiary of Universal Paints Limited:** Berger Paints Bahrain W.L.L. Wholly owned Subsidiary **Subsidiary of Asian White Cement Holding Limited:** Asian White Inc. FZE Subsidiary (with effect from June 26, 2023) **Associate** PPG Asian Paints Private Limited Associate Associate (upto June 22, Obgenix Software Private Limited 2023) **Subsidiary of PPG Asian Paints Private Limited** Associate PPG Asian Paints Lanka Private Limited Associate Revocoat India Private Limited

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



6. We did not review the interim financial information of 3 subsidiaries included in the consolidated unaudited financial results, whose interim financial information reflect total assets of Rs 1,345.00 crores as at September 30, 2023 and total revenues of Rs. 292.17 crores and Rs. 546.57 crores for the quarter and six months ended September 30, 2023 respectively, total net profit after tax of Rs. 24.35 crores and Rs. 38.59 crores for the quarter and six months ended September 30, 2023 respectively and total comprehensive income of Rs. 24.45 crores and Rs. 38.69 crores for the quarter and six months ended September 30, 2023 respectively and net cash out flows of Rs. (54.96) crores for the six months ended September 30, 2023, as considered in the Statement. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of this matter.

7. The consolidated unaudited financial results include the interim financial information of 21 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total assets of Rs. 2,677.96 crores as at September 30, 2023 and total revenues of Rs. 308.88 crores and Rs. 571.60 crores for the guarter and six months ended September 30, 2023 respectively, total net profit after tax of Rs. 25.40 crores and Rs. 38.69 crores for the quarter and six months ended September 30, 2023 respectively and total comprehensive income of Rs. 18.04 crores and Rs. 53.35 crores for the quarter and six months ended September 30, 2023 respectively and net cash inflows of Rs. 28.64 crores for the six months ended September 30, 2023, as considered in the Statement. The consolidated unaudited financial results also include the Group's share of profit after tax of Rs. 29.14 crores and Rs. 59.82 crores for the quarter and six months ended September 30, 2023 respectively and total comprehensive income of Rs. 28.92 crores and Rs. 59.04 crores for the quarter and six months ended September 30, 2023 respectively, as considered in the Statement, in respect of 4 associates based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of our reliance on the interim financial information results certified by the Management.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants

(Firm's Registration No: 117366W/W-100018)

Rupen K. Bhatt

Partner

Membership No 046930 UDIN: 23046930BGXRMU6408

Place: Mumbai

Date: October 26, 2023

B.

ASIAN PAINTS LIMITED

Registered Office: 6A, Shantinagar, Santacruz (East), Mumbai - 400 055 CIN: L24220MH1945PLC004598

| | | Quarter Ended Six | | | | Six Months Ended | |
|------------|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------------------|
| Sr. No. | Particulars | 30.09.2023 Unaudited | 30.06.2023 Unaudited | 30.09.2022 Unaudited | 30.09.2023 Unaudited | 30.09.2022 Unaudited | Year Ended 31.03.2023 Audited |
| | Income | | | | | | |
| | a) Revenue from sales | 8,451.93 | 9,153.79 | 8,430.60 | 17,605.72 | 17,009.48 | 34,367. |
| _ 1 | b) Other operating revenue | 26.64 | 28.52 | 26.97 | 55.16 | 55.03 | 120. |
| | Revenue from operations | 8,478.57 | 9,182.31 | 8,457.57 | 17,660.88 | 17,064.51 | 34,488 |
| 2 | Other income | 165.20 | 197.07 | 95.47 | 362.27 | 194.44 | 386 |
| 3 | Total income (1+2) | 8,643.77 | 9,379.38 | 8,553.04 | 18,023.15 | 17,258.95 | 34,875 |
| | Expenses | | | | | | |
| - 1 | a) Cost of materials consumed | 3,918.27 | 4,071.04 | 4,925.02 | 7,989.31 | 9,535.32 | 17,330 |
| | b) Purchases of stock-in-trade c) Changes in inventories of finished goods, stock-in-trade and | 1,036.00 | 856.79 | 1,155.94 | 1,892.79 | 2,219.10 | 4,135 |
| | work-in-progress | (152.80) | 312.56 | (645.33) | 159.76 | (956.89) | (309 |
| | d) Employee benefits expense | 596.11 | 545.68 | 512.63 | 1,141.79 | 1,002.22 | 2,028 |
| | e) Finance costs | 50.90 | 45.75 | 35.40 | 96.65 | 64.15 | 144 |
| | f) Depreciation and amortisation expense | 208.72 | 198.32 | 215.70 | 407.04 | 423.80 | 858 |
| | g) Other expenses | 1,364.76 | 1,274.95 | 1,281.61 | 2,639.71 | 2,481.11 | 5,044 |
| 4 | Total expenses | 7,021.96 | 7,305.09 | 7,480.97 | 14,327.05 | 14,768.81 | 29,23 |
| 5 | Profit before share of profit in associates and exceptional items (3-4) | 1,621.81 | 2,074.29 | 1,072.07 | 3,696.10 | 2,490.14 | 5,643 |
| 6 | Share of profit in associates | 29.13 | 30.67 | 22.09 | 59.80 | 34.85 | 93 |
| 7 | Profit before exceptional items and tax (5+6) | 1,650.94 | 2,104.96 | 1,094.16 | 3,755.90 | 2,524.99 | 5,73 |
| В | Exceptional items | - | - | - | - | 24.21 | 4 |
| 9 | Profit before tax (7-8) | 1,650.94 | 2,104.96 | 1,094.16 | 3,755.90 | 2,500.78 | 5,688 |
| - 1 | Tax expense | 409.05 | 506.40 | 205.70 | 024.74 | 670.00 | 1.51/ |
| - 1 | a) Current Tax b) Deferred Tax | 408.25 10.30 | 526.49 3.63 | 285.78 4.55 | 934.74 13.93 | 670.20 (9.28) | 1,510 (17 |
| | Total tax expense | 418.55 | 530.12 | 290.33 | 948.67 | 660.92 | 1,493 |
| .1 | Profit for the period (9-10) | 1,232.39 | 1,574.84 | 803.83 | 2,807.23 | 1,839.86 | 4,195 |
| | Other Comprehensive Income (OCI) | | | | | | |
| - | A. (i) Items that will not be reclassified to profit or loss | 4.01 | 38.78 | 66.13 | 42.79 | 50.02 | 79 |
| | (ii) Income tax relating to items that will not be reclassified to profit or loss | (0.55) | (4.97) | (7.33) | (5.52) | (4.56) | (7 |
| | B. (i) Items that will be reclassified to profit or loss | (3.65) | 27.38 | 19.63 | 23.73 | (20.81) | (58 |
| - | (ii) Income tax relating to items that will be reclassified to profit or loss | (0.44) | (0.62) | (0.05) | (1.06) | 0.19 | (|
| 2 | Total Other Comprehensive Income | (0.63) | 60.57 | 78.38 | 59.94 | 24.84 | 13 |
| 3 | Total Comprehensive Income for the period (11+12) | 1,231.76 | 1,635.41 | 882.21 | 2,867.17 | 1,864.70 | 4,20 |
| 4 | Profit for the period attributable to: | | | | | | |
| | -Owners of the Company -Non-controlling interest | 1,205.42 26.97 | 1,550.37 24.47 | 782.71 21.12 | 2,755.79 51.44 | 1,799.64 40.22 | 4,106 88 |
| 5 | Other Comprehensive Income for the period attributable to: | | 2 | 22 | | 10122 | |
| | -Owners of the Company | (0.26) | 61.63 | 77.52 | 61.37 | 24.59 | 24 |
| . } | -Non-controlling interest | (0.37) | (1.06) | 0.86 | (1.43) | 0.25 | (11 |
| 6 | Total Comprehensive Income for the period attributable to: | 1.005.15 | 1.610.00 | 860.00 | 0.017.16 | 1 004 00 | 4 100 |
| | -Owners of the Company -Non-controlling interest | 1,205.16 | 1,612.00 23.41 | 860.23 21.98 | 2,817.16 50.01 | 1,824.23 40.47 | 4,130 77 |
| _ | | | | | | | |
| - 1 | Paid-up equity share capital (Face value of ₹1 per share) Reserves excluding Revaluation Reserves as at Balance Sheet date | 95.92 | 95.92 | 95.92 | 95.92 | 95.92 | 95 |
| | Reserves excluding Revaluation Reserves as at Balance Sheet date Basic Earnings Per Share (EPS) (₹) (*not annualised) | 10 57 | 16.180 | 0.16 | 00.74 | 10.70 | 15,896 |
| | Diluted Earnings Per Share (EPS) (₹) (*not annualised) | 12.57* | 16.17* | 8.16* | 28.74* | 18.76* | 42 |



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| Unaudited Consolidated Balance Sheet | | | | |
|--|--------------------|------------------|--|--|
| | (₹ in crores) | | | |
| Particulars | Unaudited | Audited | | |
| | As at 30.09.2023 | As at 31.03.2023 | | |
| | | | | |
| ASSETS Non-Current Assets | | | | |
| Property, Plant and Equipment | 4,024.89 | 4,145.65 | | |
| Right of Use assets | 1,477.74 | 1,208.92 | | |
| Capital work-in-progress | 1,999.48 | 1,019.59 | | |
| Goodwill | 397.87 | 228.48 | | |
| Other Intangible Assets | 402.99 | 187.41 | | |
| Investments in Associates | 575.92 | 781.73 | | |
| Financial Assets | 924.09 | 790.09 | | |
| Investments Trade Receivables | 824.98 2.04 | 782.98 2.17 | | |
| Other Financial Assets | 469.00 | 363.18 | | |
| Deferred Tax Assets (Net) | 25.48 | 18.67 | | |
| Income Tax Assets (Net) | 185.96 | 189.52 | | |
| Other Non-Current Assets | 392.83 | 334.54 | | |
| | 10,779.18 | 9,262.84 | | |
| Current Assets | | , | | |
| Inventories | 6,081.56 | 6,210.64 | | |
| Financial Assets | | | | |
| Investments | 3,240.43 | 2,697.00 | | |
| Trade Receivables | 4,446.94 553.04 | 4,636.94 | | |
| Cash and Cash Equivalents Other Balances with Banks | 205.42 | 523.10 320.72 | | |
| Other Financial Assets | 1,387.73 | 1,592.78 | | |
| Other Current Assets | 727.71 | 553.98 | | |
| | 16,642.83 | 16,535.16 | | |
| TOTAL ASSETS | 27,422.01 | 25,798.00 | | |
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| Equity Share Capital | 95.92 | 95.92 | | |
| Other Equity | 16,466.03 | 15,896.31 | | |
| Equity attributable to owners of the Company | 16,561.95 | 15,992.23 | | |
| Non-controlling Interests | 615.96 | 453.66 | | |
| Liabilities | 17,177.91 | 16,445.89 | | |
| Non-Current Liabilities | | - | | |
| Financial Liabilities | | | | |
| Borrowings | 59.02 | 76.15 | | |
| Lease Liabilities | 955.76 | 728.94 | | |
| Other Financial Liabilities | 244.86 | 46.38 | | |
| Provisions | 213.24 | 230.70 | | |
| Deferred Tax Liabilities (Net) | 361.47 | 334.84 | | |
| Other Non-Current Liabilities | 37.59 | 39.17 | | |
| | 1,871.94 | 1,456.18 | | |
| Current Liabilities | | | | |
| Financial Liabilities | | | | |
| Borrowings | 1,039.07 | 896.06 | | |
| Lease Liabilities | 272.92 | 231.47 | | |
| Trade Payables | | | | |
| Total Outstanding dues of Micro Enterprises and Small Enterprises | 114.06 | 143.88 | | |
| Total Outstanding dues of Creditors other than Micro Enterprises and Small Enterprises | 3,828.85 | 3,491.56 | | |
| Other Financial Liabilities | 2,269.28 | 2,436.02 | | |
| Other Current Liabilities | 407.83 | 459.04 | | |
| Provisions | 62.31 | 74.21 | | |
| Income Tax Liabilities (Net) | 377.84 | 163.69 | | |
| | 8,372.16 | 7,895.93 | | |
| TOTAL EQUITY AND LIABILITIES | 27,422.01 | 25,798.00 | | |



MUMBAI & MUMBAI

| | Unaudited Consolidated Cash Flow Statement (₹ in Crores | | | | |
|------------|---|---|---|--|--|
| Sr. No. | Particulars | Unaudited Six Months Ended 30.09.2023 | Unaudited Six Months Ended 30.09.2022 | | |
| (A) | CASH FLOW FROM OPERATING ACTIVITIES | | | | |
| | Profit before tax | 3,755.90 | 2,500.78 | | |
| | Adjustments for : | | | | |
| | Depreciation and amortisation expense | 407.04 | 423.80 | | |
| | Interest income Dividend income | (73.04) | (55.21) | | |
| | Finance costs | (10.10) 96.65 | (8.44) 64.15 | | |
| | Allowances for doubtful debts and advances (net) | 75.06 | 27.13 | | |
| | Bad debts written off (net) | 0.27 | 1.31 | | |
| | Deferred income arising from government grant | (2.64) | (0.78) | | |
| | Net unrealised foreign exchange (gain)/ loss | (2.28) | 12.61 | | |
| | Net gain on disposal of property, plant and equipment (net) | (3.08) | (4.36) | | |
| | Net (gain) / loss on modification / termination of leases | (1.75) | 0.04 | | |
| | Net gain arising on financial assets measured at fair value through profit or loss (FVTPL) | (114.11) | (53.29) | | |
| | Share based payment expense (net) | 9.82 | 5.52 | | |
| | Share of profit in Associates | (59.80) | (34.85) | | |
| | Fair valuation gain (net) on earnout and gross obligation towards further stake acquisition | (23.99) | - | | |
| | Fair valuation gain on previously held equity interest, pursuant to acquisition of controlling stake in Obgenix Software Private Limited (White Teak) | (33.96) | - | | |
| | (Reversal) for expected credit loss on government grants | (4.75) | (15.27) | | |
| | Effect of exchange rates on translation of operating cashflows | (1.64) | (11.04) | | |
| | Operating Profit before working capital changes | 4,013.60 | 2,852.10 | | |
| | Adjustments for : | | | | |
| | Decrease/ (Increase) in trade receivables | 125.38 | (231.78) | | |
| | Decrease in financial assets | 51.93 | 32.85 | | |
| | Decrease/ (Increase) in inventories | 153.60 | (1,055.50) | | |
| | (Increase)/ Decrease in other assets | (201.38) | 15.22 | | |
| | Increase in trade payables | 128.41 | 87.96 | | |
| | (Decrease) /Increase in other financial liabilities | (125.26) | 302.85 | | |
| | (Decrease) in other liabilities and provisions Cash generated from Operating activities | (78.98) 4,067.30 | (73.28) 1,930.42 | | |
| | Income Tax paid (net of refund) | (716.61) | (594.24) | | |
| | Net Cash generated from Operating activities | 3,350.69 | 1,336.18 | | |
| | | , | | | |
| (B) | CASH FLOW FROM INVESTING ACTIVITIES | | 4420.00 | | |
| | Purchase of property, plant and equipment and other intangible assets | (1,122.21) | (429.08) | | |
| | Sale of property, plant and equipment Payment for acquiring right-of-use assets | 3.86 (19.90) | 6.20 | | |
| | Purchase of non-current investments | (61.32) | (18.04) (1.15) | | |
| | Sale of non-current investments | 0.50 | 351.61 | | |
| | Sale of current investments (net) | 164.75 | 2.16 | | |
| | Proceeds from/(Purchase) of term deposits | 171.10 | (202.43) | | |
| | Investment in Associate | - | (179.67) | | |
| | Amount paid towards acquiring controlling stake in White Teak (net) | (61.69) | - | | |
| | Payment of earnout | (37.71) | | | |
| | Interest received | 74.00 | 47.53 | | |
| | Dividend received from Associate | 42.78 | - 9.44 | | |
| - 1 | Dividend received from others Net Cash used in Investing activities | 10.10 (835.74) | (414.43) | | |
| | | (855.74) | (414.43) | | |
| ` ' | CASH FLOW FROM FINANCING ACTIVITIES Proceeds from non-current borrowings | 0.94 | 22.86 | | |
| | Repayment of non-current borrowings | (10.65) | (4.25) | | |
| | Proceeds from current borrowings (net) | 74.86 | 159.42 | | |
| - 1 | Acceptances (net) | 169.31 | 212.82 | | |
| | Amount infused by non-controlling shareholders in subsidiary | 11.57 | - | | |
| | Repayment of principal portion of lease liabilities | (144.51) | (118.25) | | |
| - 1 | Finance costs (including interest on lease liabilities) paid | (89.96) | (63.50) | | |
| - 1 | Proceeds received/(Purchase) of treasury shares by ESOP Trust (net) | 0.82 | (35.67) | | |
| - 1 | Dividend paid (including dividend paid to non-controlling shareholders) | (2,040.03) | (1,496.30) | | |
| | Net Cash used in Financing activities | (2,027.65) | (1,322.87) | | |





(₹ in Crores)

| Sr. No. | Particulars | Unaudited Six Months Ended 30.09.2023 | Unaudited Six Months Ended 30.09.2022 |
|------------|--|---|---|
| (D) | NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS [A+B+C] | 487.30 | (401.12) |
| | Add : Cash and cash equivalents as at 1 st April | 3,054.33 | 2,283.29 |
| | Net effect of exchange gain on cash and cash equivalents | 1.17 | 2.93 |
| | Cash and cash equivalents as at 30 th September | 3,542.80 | 1,885.10 |

Notes:

(a) The above Consolidated Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Indian Accounting Standard (Ind AS 7) - Statement of Cash Flows.

| | | | (t in Crores) |
|-----|--|------------|---------------|
| Sr. | Particulars | As at | As at |
| No. | Farticulais | 30.09.2023 | 30.09.2022 |
| (b) | Cash and Cash Equivalents comprises of : | | |
| | Cash and cash equivalents | 553.05 | 453.78 |
| | Add : Investment in Liquid mutual funds | 3,174.11 | 1,634.25 |
| | Less: Loan repayable on demand - Cash Credit/ Overdraft Accounts | (184.36) | (202.93) |
| | Cash and cash equivalents in Cash Flow Statement | 3,542.80 | 1,885.10 |



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- 1. The Consolidated Financial Results are prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2. The Group is primarily engaged in the business of 'Paints and Home Décor'. There is no separate reportable segment as per Ind AS 108 Operating Segments.
- 3. The above Consolidated Financial Results were reviewed and recommended by the Audit Committee and subsequently approved by the Board of Directors at their respective meetings held on 26th October, 2023.

FOR AND ON BEHALF OF THE BOARD

Amit Syngle MANAGING DIRECTOR & CEO

DIN: 07232566

Date: 26th October, 2023

Place: Mumbai







Q2 FY'24 Consolidated Net Sales Flat at ₹ 8,452 crores
Q2 FY'24 Standalone Net Sales Flat at ₹ 7,316 crores
Consolidated PBDIT Margin increased by 570 bps
Standalone PBDIT Margin increased by 650 bps
Q2 FY'24 Consolidated PAT up 53%
Interim Dividend of ₹ 5.15 per share (515%)

Q2 FY'24 Highlights

- 6% volume growth and flat value sales in Decorative Business (India)
 - Consistent double-digit volume growth trend on 4 yr CGR basis
- Sustained strong revenue growth trajectory in Industrial Business
- Overall, 1.1% revenue growth for the Coatings Business in India
- Soft demand in Home Décor; continued to strengthen our foray with new collections, network and store expansions
- International Business supported by robust growth in Middle East; overall constrained by macro
 economic challenges in key markets of South Asia and Egypt
- Moderating raw material prices coupled with operational efficiencies resulted in improved operating margins:
 - Q2 FY'24 Consolidated PBDIT Margin increased by 570 bps to 20.3%
 - o Q2 FY'24 Standalone PBDIT Margin increased by 650 bps to 21.7%

Mumbai, October 26, 2023: Asian Paints today announced their financial results for the quarter ended September 30, 2023.

"The domestic coatings business, decorative and industrial combined, registered a subdued 1.1% revenue growth in the quarter. The Domestic Decorative Paint business for Q2 was muted, registering a flat value sale with a 6% volume growth. The erratic monsoon impacted market sentiment potentially leading to deferment of sales to October given the late Diwali this year. Growth in our Automotive & Refinish business was decent, while our General Industrial Coatings business sustained its double-digit growth trajectory. Our International Business, though supported by robust growth in the Middle East and an overall improved profitability, remained constrained by macro-economic challenges, inflation and forex unavailability in key geographies of South Asia and Egypt. While demand in the Home Décor space was soft on account of muted consumer sentiments, we continued to strengthen our décor foray with new collections, network and store expansions.

Operational, formulation and sourcing efficiencies coupled with moderating raw material prices benefitted our margins in Q2 and resulted in strong profit growth for the quarter. Looking towards the second half of the year, we remain optimistic about improved demand conditions well supported by the longer festive season and the overall buoyant domestic economic growth." said Amit Syngle, Managing Director & CEO of Asian Paints Limited.



Key Financial Highlights

1. Asian Paints Consolidated Results, Q2 FY'24:

- Consolidated Net Sales increased by 0.3% to ₹ 8,451.9 crores from ₹ 8,430.6 crores.
- Improvement in gross margins by about 770 basis points in Q2 FY'24 as compared to Q2 FY'23.
- PBDIT [Profit before depreciation, interest, tax, other income, and exceptional items] (before share in profit of associates) increased by 39.8% to ₹ 1,716.2 crores from ₹ 1,227.7 crores.
- PBDIT Margin as % to Net Sales improved to 20.3% from 14.6% in the corresponding period of the previous year.
- Profit before exceptional items and tax increased by 50.9% to ₹ 1,650.9 crores from ₹ 1,094.2 crores.
- Net Profit after minority interest increased by 54.0% to ₹ 1,205.4 crores from ₹ 782.7 crores.

2. Asian Paints Consolidated Results, H 1 FY'24:

- Consolidated Net Sales increased by 3.5% to ₹ 17,605.7 crores from ₹ 17,009.5 crores.
- Improvement in gross margins by about 650 basis points in H1 FY'24 as compared to H1 FY'23.
- PBDIT [Profit before depreciation, interest, tax, other income, and exceptional items] (before share in profit of associates) increased by 37.9% to ₹3,837.5 crores from ₹2,783.6 crores.
- PBDIT Margin as % to Net Sales improved to 21.8% from 16.4% in the previous year.
- Profit before exceptional items and tax increased by 48.7% to ₹3,755.9 crores from ₹2,525.0 crores.
- Net Profit after minority interest increased by 53.1% to ₹ 2,755.8 crores from ₹ 1,799.6 crores.

3. Asian Paints Standalone Results, Q2 FY'24:

- Net Sales was flat at ₹ 7,315.7 crores from ₹ 7,315.9 crores.
- Improvement in gross margins by about 830 basis points in Q2 FY'24 as compared to Q2 FY'23.
- PBDIT for the quarter increased by 42.1% to ₹ 1,584.7 crores from ₹ 1,115.6 crores.
- PBDIT Margin as % to Net Sales improved to 21.7% from 15.2% in the corresponding period of the previous year.
- Profit before tax increased by 52.0% to ₹1,550.6 crores from ₹1,020.2 crores.
- Net Profit increased by 52.0% to ₹ 1,160.3 crores from ₹ 763.3 crores.

4. Asian Paints Standalone Results, H 1 FY'24:

- Net Sales increased by 3.6% to ₹ 15,400.5 crores from ₹ 14,871.7 crores.
- Improvement in gross margins by about 680 basis points in H1 FY'24 as compared to H1 FY'23.
- PBDIT for the period increased by 39.0% to ₹3,584.5 crores from ₹2,578.1 crores.
- PBDIT Margin as % to Net Sales improved to 23.3% from 17.3% in the previous year.

Page 2 of 4

- Profit before tax increased by 49.2% to ₹3,568.8 crores from ₹2,392.6 crores.
- Net Profit increased by 49.9% to ₹ 2,668.6 crores from ₹ 1,780.6 crores.

5. Segment Highlights:

a. International business: Sales decreased in Q2 FY24 by 3.9% to ₹775.0 crores from ₹806.0 crores on the back of macro-economic and forex challenges in key markets of South Asia and Egypt. In constant currency terms, sales increased by 1.9%. PBT before exceptional items in Q2 FY24 was ₹40.4 crores as against ₹43.5 crores in the corresponding period of previous year.

Sales decreased by 2.7% in H1 FY'24 to ₹ 1,470.1 crores from ₹ 1,511.2 crores. PBT before exceptional item was ₹ 66.9 crores in H1 FY'24 from ₹ 81.4 crores in the corresponding period of previous year.

b. Home Décor business:

i. Bath Fittings business: Sales decreased in Q2 FY24 by 20.0% to ₹81.4 crores from ₹101.8 crores on the back of weak consumer sentiment. PBDIT loss in Q2 FY24 was ₹2.1 crores against profit of ₹1.2 crores in the corresponding period of the previous year.

Sales decreased by 24.4% in H1 FY'24 to ₹ 166.1 crores from ₹ 219.8 crores. PBDIT loss was ₹ 2.9 crores in H1 FY'24 as against ₹ 5.4 crores profit in the corresponding period of previous year.

ii. **Kitchen business:** Sales decreased in Q2 FY24 by 17.9% to ₹ 96.8 crores from ₹ 117.8 crores on the back of weak consumer sentiment. The business achieved PBDIT break-even with PBDIT of ₹ 0.9 crore in Q2 FY24 as against a loss of ₹ 0.9 crores in the corresponding period of previous year.

Sales decreased by 15.0 % in H1 FY'24 to ₹ 192.8 crores from ₹ 226.9 crores. The business achieved PBDIT of ₹ 1.6 crores as against loss of ₹ 4.9 crores.

iii. White Teak and Weatherseal: Sales at White Teak in Q2 FY24 increased by 8.5% to ₹ 26.1 crores. Sales at Weatherseal almost doubled to ₹ 12.6 crores.

Sales at White Teak increased by 17.6% in H1 FY'24 to ₹ 52.0 crores. Sales at Weatherseal almost trebled in H1 FY'24 to ₹ 22.4 crores. Both these recent acquisitions are gaining from synergies with the Asian Paints network.

c. Industrial business:

i. **APPPG:** Sales increased in Q2 FY24 by 11.4% to ₹250.6 crores from ₹225.0 crores. PBT in Q2 FY24 was ₹28.4 crores as against ₹13.7 crores in the corresponding period of previous year.

APPPG Sales increased by 16.7% in H1 FY'24 to ₹ 544.8 crores from ₹ 466.9 crores. PBT more than doubled to ₹ 67.5 crores in H1 FY'24 as against ₹ 25.6 crores in the corresponding period of previous year

ii. **PPGAP:** Sales increased in Q2 FY24 by 5.6% to ₹ 495.3 crores from ₹ 468.9 crores. PBT in Q2 FY24 was ₹ 77.2 crores as against ₹ 56.8 crores in the corresponding period of previous year.

PPGAP Sales increased by 9.3% in H1 FY'24 to ₹ 967.2 crores from ₹ 885.3 crores. PBT was ₹ 159.2 crores in H1 FY'24 as against ₹ 88.8 crores in the corresponding period of previous year.

About Asian Paints Limited:

Asian Paints is India's leading paint and decor company and ranked among the top 8 coatings companies in the world with a consolidated turnover of ₹ 34,489 crores (₹ 345 billion) with a market capital of approx. ₹ 3,000 billion. Asian Paints along with its subsidiaries have operations in 15 countries across the world with 27 paint manufacturing facilities, servicing consumers in over 60+ countries through Asian Paints, Apco Coatings, Asian Paints Berger, Asian Paints Causeway, SCIB Paints, Taubmans and Kadisco Asian Paints. Asian Paints also offers a wide range of Home Décor products and is an emerging strong player in the Home Improvement and Décor space in India.