

November 13, 2018

National Stock Exchange of India Limited
Exchange Plaza
C-1, Block G, Bandra Kurla Complex
Bandra (E), Mumbai - 400 051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

Scrip Code : ASHOKLEY
Through : NEAPS

Stock Symbol : 500477
Through: BSE Listing Centre

Dear Sirs,

Subject: Standalone unaudited Financial results for the quarter and half year ended September 30, 2018

This is to inform that at the meeting held today, the Board of Directors of the Company have approved the statement of standalone unaudited financial results for the quarter and half-year ended September 30, 2018.

A copy of the statement of standalone unaudited financial results along with Independent Auditors' Limited Review Report and a copy of Press Release being released in this regard are attached herewith.

The meeting commenced at 12.30 p.m. and the agenda relating to financial results were approved by the Board at 3-40 p.m. . The Board meeting continues for discussing other agenda item(s).

The above information will be made available on the Company's website www.ashokleyland.com.

Thanking you,

Yours truly,
for ASHOK LEYLAND LIMITED



N Ramanathan
Company Secretary

Encl. : a/a

ASHOK LEYLAND LIMITED

Registered & Corporate Office: No.1, Sardar Patel Road, Guindy, Chennai - 600 032, India | T : +91 44 2220 6000 | F : +91 44 2220 6000
CIN - L34101TN1948PLC000105 | www.ashokleyland.com



Price Waterhouse & Co Chartered Accountants LLP

To,
The Board of Directors
Ashok Leyland Limited,
No.1 Sardar Patel Road,
Guindy, Chennai – 600032

Independent Auditors' Review Report

1. We have reviewed the unaudited standalone financial results of Ashok Leyland Limited (the "Company") for the quarter ended September 30, 2018 and the year to date results for the period from April 1, 2018 to September 30, 2018 (the "financial results") which are included in the accompanying "Statement Of Standalone Unaudited Financial results for the quarter and six months ended September 30, 2018" and unaudited Statement of Assets and Liabilities as on that date (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes.

The Statement which is the responsibility of the Company's management, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the Listing Regulations, 2015, as amended from time to time, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **Price Waterhouse & Co Chartered Accountants LLP**
Firm Registration Number: 304026E/E-300009
Chartered Accountants



Subramanian Vivek
Partner
Membership Number: 100332

Place: Chennai
Date: November 13, 2018

Price Waterhouse & Co Chartered Accountants LLP, 8th Floor, Prestige Palladium Bayan, 129 - 140
Greams Road, Chennai - 600 006, India
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Registered office and Head office: Plot No. Y-14, Block EP, Sector V, Salt Lake Electronic Complex, Bidhan Nagar, Kolkata 700 091

Price Waterhouse & Co. (a Partnership Firm) converted into Price Waterhouse & Co Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAC-4362) with effect from July 7, 2014. Post its conversion to Price Waterhouse & Co Chartered Accountants LLP, its ICAI registration number is 304026E/E-300009 (ICAI registration number before conversion was 304026E)

ASHOK LEYLAND LIMITED
 Regd. Office : 1 Sardar Patel Road, Guindy, Chennai -600 032 ; CIN : L34101TN1948PLC000105 ; Email id: secretarial@ashokleyland.com
 STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2018

		Rs. Lakhs					
S. No	Particulars	Three Months Ended			Six Months Ended		Year Ended
		STANDALONE			STANDALONE		STANDALONE
		30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
		Unaudited					Audited
	Income						
1	a) Income from Operations	736,971.15	606,266.20	591,540.96	1,343,237.35	1,035,257.77	2,581,039.38
	b) Other Operating Income	23,826.86	18,746.34	16,097.29	42,573.20	25,826.69	71,411.81
	Revenue from Operations	(a+b) 760,798.01	625,012.54	607,638.25	1,385,810.55	1,061,084.46	2,652,451.19
2	Other Income	2,814.52	4,998.50	5,566.04	7,813.02	9,406.93	18,976.47
3	Total Income	(1+2) 763,612.53	630,011.04	613,204.29	1,393,623.57	1,070,491.39	2,671,427.66
4	Expenses						
	a. Cost of materials and services consumed	496,850.64	475,308.00	325,909.43	972,158.64	608,020.35	1,534,784.03
	b. Purchases of stock-in-trade	56,136.24	52,570.04	43,672.61	108,706.28	84,185.43	199,491.56
	c. Changes in inventories of finished goods, stock-in-trade and work-in-progress	(107.75)	(92,763.84)	60,814.89	(92,871.59)	32,344.75	127,851.88
	d. Excise duty on sale of goods	-	-	-	-	27,660.40	27,660.40
	e. Employee benefits expense	51,736.10	49,299.16	46,603.19	101,035.26	88,777.75	181,192.24
	f. Finance costs	1,737.15	1,159.25	4,102.43	2,896.40	7,765.55	13,124.59
	g. Depreciation and amortisation expense	14,018.46	14,304.62	14,113.54	28,323.08	27,326.74	55,460.94
	h. Other expenses	75,589.64	75,844.50	69,458.44	151,434.14	128,308.83	307,573.01
	Total Expenses	695,960.48	575,721.73	564,674.53	1,271,682.21	1,004,389.80	2,447,138.65
5	Profit before exchange (loss) / gain on swap contracts, exceptional items and tax	(3-4) 67,652.05	54,289.31	48,529.76	121,941.36	66,101.59	224,289.01
6	Exchange (loss) / gain on swap contracts (Refer Note 3)	-	(627.48)	(264.28)	(627.48)	(531.58)	39.13
7	Profit before exceptional items and tax	(5+6) 67,652.05	53,661.83	48,265.48	121,313.88	65,570.01	224,328.14
8	Exceptional items (Refer Note 4)	(1,594.31)	(1,465.93)	-	(3,060.24)	(1,256.92)	(1,256.60)
9	Profit before tax	(7+8) 66,057.74	52,195.90	48,265.48	118,253.64	64,313.09	223,071.54
10	Tax expense						
	a) Current tax	20,605.61	15,661.20	17,959.98	36,266.81	24,581.44	67,727.21
	b) Deferred tax	(505.79)	(475.41)	(3,120.47)	(981.20)	(4,817.86)	(914.63)
11	Profit for the period	(9-10) 45,957.92	37,010.11	33,425.97	82,968.03	44,549.51	156,258.96
12	Other Comprehensive Income						
	A (i) Items that will not be reclassified to Profit or Loss	(3,823.59)	(125.00)	(112.50)	(3,948.59)	(225.00)	(3,462.04)
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss	1,336.12	43.68	38.94	1,379.80	77.87	1,209.78
	B (i) Items that will be reclassified to Profit or Loss	(1,454.04)	(3,643.83)	(2,544.86)	(5,097.87)	(2,972.88)	(1,989.28)
	(ii) Income tax relating to items that will be reclassified to Profit or Loss	508.10	1,273.30	877.57	1,781.40	1,028.85	695.14
	Other Comprehensive Income	(3,433.41)	(2,451.85)	(1,740.85)	(5,885.26)	(2,091.16)	(3,546.40)
13	Total Comprehensive Income for the period	(11+12) 42,524.51	34,558.26	31,685.12	77,082.77	42,458.35	152,712.56
14	Earnings per equity share (Face value per share of Re.1/- each)						
	- Basic	1.57	1.26	1.14	2.83	1.52	5.34
	- Diluted	1.57	1.26	1.14	2.83	1.52	5.32
15	Paid-up equity share capital (Face value per share of Re.1/- each)	29,355.31	29,351.31	29,265.38	29,355.31	29,265.38	29,271.08
16	Other equity				677,833.69	574,302.66	687,208.67
17	Capital Redemption Reserve				333.33	333.33	333.33
18	Debenture Redemption Reserve				-	10,000.00	3,750.00
19	Paid up debt capital / outstanding debt				63,028.81	236,723.68	100,445.74
20	Net worth				707,189.00	603,568.04	716,479.75
21	Debt equity ratio				0.09	0.39	0.14
22	Debt service coverage ratio				0.57	0.14	0.21
	Interest service coverage ratio				41.99	12.80	21.46



Signature

Statement of Assets and Liabilities as at September 30, 2018

		Rs. Lakhs	
		STANDALONE	
Particulars		As at September 30, 2018	As at March 31, 2018
		Unaudited	Audited
A	ASSETS		
1	Non-current assets		
	(a) Property, plant and equipment	467,066.72	468,763.66
	(b) Capital work-in-progress	19,791.73	21,292.95
	(c) Other Intangible assets	26,045.47	28,658.60
	(d) Intangible assets under development	30,432.03	18,831.03
	(e) Financial assets		
	(i) Investments	277,420.53	274,746.83
	(ii) Trade receivables	19.30	2.55
	(iii) Loans	2,957.03	3,354.11
	(iv) Others	5,229.32	2,440.58
	(f) Advance tax assets (net)	10,846.59	5,999.32
	(g) Other non-current assets	57,960.79	47,537.59
		897,769.51	871,627.22
2	Current assets		
	(a) Inventories	271,805.17	170,987.51
	(b) Financial assets		
	(i) Investments	-	305,515.85
	(ii) Trade receivables	166,479.22	98,048.01
	(iii) Cash and cash equivalents	133,532.26	99,371.91
	(iv) Bank balances other than (iii) above	1,827.82	1,068.53
	(v) Loans	1,886.18	2,410.16
	(vi) Others	68,096.15	37,757.13
	(c) Other current assets	112,351.01	71,821.90
		755,977.81	786,981.00
	TOTAL ASSETS	1,653,747.32	1,658,608.22
B	EQUITY AND LIABILITIES		
1	Equity		
	(a) Equity Share capital	29,355.31	29,271.08
	(b) Other equity	677,833.69	687,208.67
	Total Equity	707,189.00	716,479.75
2	Liabilities		
	Non-Current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	28,898.08	41,568.72
	(ii) Other financial liabilities	497.31	143.83
	(b) Provisions	22,971.07	25,504.63
	(c) Deferred tax liabilities (net)	36,762.80	29,838.86
	(d) Other non-current liabilities	32,181.16	20,374.22
		121,310.42	117,430.26
3	Current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	10,000.00	10,000.00
	(ii) Trade payables	530,210.30	465,861.62
	(iii) Other financial liabilities	138,669.45	164,794.41
	(b) Other current liabilities	84,956.53	121,259.74
	(c) Provisions	60,252.61	61,623.43
	(d) Current tax liabilities (net)	1,159.01	1,159.01
		825,247.90	824,698.21
	TOTAL EQUITY AND LIABILITIES	1,653,747.32	1,658,608.22



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Notes:

(1) The above standalone unaudited financial results for the quarter and six months ended September 30, 2018 were reviewed by the Audit Committee at its meeting held on November 12, 2018 and then approved by the Board of Directors at its meeting held on November 13, 2018. The statutory auditors have conducted a limited review of the above standalone unaudited financial results.

(2) The Company has elected the option under Ind AS 101 'First-time Adoption of Indian Accounting Standards' and has continued the policy adopted for accounting of exchange differences arising from translation of long term foreign currency monetary items recognised in the financial statements upto March 31, 2016. Accordingly, exchange difference on translation or settlement of long term foreign currency monetary items at rates different from those at which they were initially recorded or as at April 1, 2007, in so far as it relates to acquisition of depreciable assets are adjusted to the cost of the assets. In other cases, such exchange differences, arising effective April 1, 2011, are accumulated in "Foreign currency monetary item translation difference account" and amortized by recognition as income or expense in each year over the balance term till settlement occurs but not beyond March 31, 2020.

Accordingly,

a) Foreign exchange (gain) / loss relating to acquisition of depreciable assets, capitalised during the half year ended September 30, 2018 aggregated Rs.2,572.98 lakhs [quarter ended September 30, 2018 Rs.1,213.52 lakhs, quarter ended June 30, 2018 Rs.1,359.46 lakhs, quarter ended September 30, 2017 Rs.399.20 lakhs, half year ended September 30, 2017 Rs.102.55 lakhs, year ended March 31, 2018 Rs.654.55 lakhs];

b) Amortised net exchange difference in respect of long term foreign currency monetary items relating to other than acquisition of depreciable assets, charged to the results during the half year ended September 30, 2018 is Rs.1,086.71 lakhs [quarter ended September 30, 2018 Rs.747.26 lakhs, quarter ended June 30, 2018 Rs.339.45 lakhs, quarter ended September 30, 2017 Rs. 152.75 lakhs, half year ended September 30, 2017 Rs.253.73 lakhs, year ended March 31, 2018 Rs.490.30 lakhs]; and

c) The un-amortised net exchange difference in respect of long term monetary items relating to other than acquisition of depreciable assets, is a loss of Rs.2,284.32 lakhs as at September 30, 2018 [as at September 30, 2017: loss of Rs.1,053.16 lakhs, as at March 31, 2018: loss of Rs.776.79 lakhs]. These amounts are reflected as part of the "Other equity".

(3) The Company has currency and interest rate swap contracts in respect of certain foreign currency long term borrowings. Net exchange differences on settlement and period end fair valuation (mark to market) have been charged / credited to profit and loss for the period and disclosed separately for better comparability and understanding of the results.

(4) Exceptional items consist of:

Description	Three Months Ended			Six Months Ended		Year Ended
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
	Unaudited					Audited
Impairment reversal / (loss) in the value of equity instruments in subsidiaries and joint ventures (net) (including impact of capital reduction)	-	339.78	-	339.78	-	(26,439.69)
Impairment reversal / (loss) allowance on loans (including interest) / provision for obligation relating to a subsidiary (net)	-	(1,805.71)	-	(1,805.71)	(1,256.92)	24,237.15
Effect of translation difference on conversion of loan to equity instrument in a subsidiary	-	-	-	-	-	1,013.65
(Loss) on sale of immovable properties	(1,594.31)	-	-	(1,594.31)	-	-
(Loss) on sale of investments	-	-	-	-	-	(67.71)
Total	(1,594.31)	(1,465.93)	-	(3,060.24)	(1,256.92)	(1,256.60)

(5) Segment Information:

The Company is principally engaged in a single business segment viz. commercial vehicles and related components based on nature of products, risks, returns and the internal business reporting system and accordingly, there is no other reportable segment in terms of Ind AS 108 'Operating Segments'.

(6) In accordance with the requirements of Ind AS 115 / Ind AS 18, Revenue from operations for the previous half year ended September 30, 2017 and year ended March 31, 2018 is shown inclusive of excise duty. Whereas Revenue from operations for other reporting periods is shown net of Goods and Service Tax (GST). For comparison purposes, Revenue excluding excise duty is given below:

Description	Three Months Ended			Six Months Ended		Year Ended
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
	Unaudited					Audited
Revenue from operations (excluding excise duty)	760,798.01	625,012.54	607,638.25	1,385,810.55	1,033,424.06	2,624,790.79

(7) As required by Listing obligations and Disclosure Requirement 2015, given below are the details of Non-convertible Debentures (NCD's) pertaining to the Company as on September 30, 2018:

NCD Particulars	Details of next principal repayment		Asset Cover Ratio	Details of previous interest payment		Details of previous principal repayment		Details of next interest repayment		Rating
	Amount (Rs. In Lakh)	Due Date		Due Date	Status	Due Date	Status	Due Date	Amount (Rs. In Lakh)	
9.60% AL 22	-	-	-	June 21, 2018	Paid	June 21, 2018	Paid	-	-	-

During the period the Company has redeemed NCD series 9.60% AL 22 amounting to Rs.15,000.00 lakhs on June 21, 2018.



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(8) The Company has adopted the formulae for computing items mentioned in Sl. No 20, 21, 22 and 23 is given below:

Sl. No Ref.	Ratio	Formulae
20	Net Worth	Equity share capital + Other Equity
21	Debt Equity Ratio	Gross Total Borrowings (before deducting un-amortised loan raising expense) / (Equity Share Capital + Other Equity)
22	Debt Service Coverage Ratio	(Profit from ordinary activities before Tax + Interest charge on borrowings + Depreciation and amortisation expense – Tax expense) / (Interest expense on borrowings + Principal repayments for borrowings)
23	Interest Service Coverage Ratio	(Profit from ordinary activities before Tax + Interest charge on borrowings + Depreciation and amortisation expense) / Interest expense on borrowings

(9) The Ministry of Corporate Affairs (MCA), on 28 March 2018, notified Ind AS 115 "Revenue from Contracts with Customers" as part of the Companies (Indian Accounting Standards) Amendment Rules, 2018. The new standard is effective for accounting periods beginning on or after April 1, 2018. The Company has applied modified retrospective approach in adopting the new standard and accordingly, the Revenue from operations for the quarter and half year ended September 30, 2018 is not comparable with other periods reported. The adoption of the standard did not have any material impact to the financial statements of the Company.

(10) During the half year ended September 30, 2018, the Company allotted 8,423,175 equity shares pursuant to the exercise of options under Employee Stock Option Scheme.

(11) The Board of directors at their meeting held on May 18, 2018, approved the scheme of amalgamation of the three wholly owned subsidiaries viz. Ashok Leyland Vehicles Limited, Ashley Powertrain Limited and Ashok Leyland Technologies Limited with Ashok Leyland Limited with appointed date as April 1, 2018 and this is subject to clearance by National Company Law Tribunal and other regulatory approvals.

(12) The proposed dividend Rs 2.43 per share for the financial year ended March 31, 2018 recommended by Board of Directors was approved by the shareholders at the Annual General Meeting held on July 17, 2018 and the same was paid subsequently .

(13) The statement includes the results for the quarter ended September 30, 2018 being the balancing figure between figures in respect of the half year ended September 30, 2018, and the published figures of the Company for the quarter ended June 30, 2018 and September 30, 2017 being the balancing figures in respect of the half year ended September 30, 2017 and the published figures of the Company for the quarter ended June 30, 2017 adjusted for reclassification / regrouping wherever necessary.

(14) The Company would be consolidating and presenting its Consolidated Financial Statements at the end of the year i.e. March 31, 2019.

(15) The figures for the previous period have been reclassified / regrouped wherever necessary.

Place : Chennai

Date : November 13, 2018



Aspal

Vinod K Dasari
VINOD K DASARI
CEO and Managing Director

Press Release

Ashok Leyland posts record Revenue, EBITDA, and Net Profit in Q2 as well as in H1

Chennai, November 13, 2018: Ashok Leyland, flagship of the Hinduja Group, reported a revenue of Rs.7608Cr (Rs. 6076Cr), an increase of 25%, over the same period last year.

The Company achieved an EBITDA margin of 10.6% in Q2 vs 10.1% in the same period last year. The Company has posted consistent operating margins, despite market volatility, with double-digit EBITDA margins in 14 of the past 15 quarters.

Results for **Q2 FY 2018-19:** (as against same period last year)

- **Revenues** increased by 25% to Rs. 7,608Cr, as against Rs. 6,076Cr
- **EBITDA** increased by 32% to Rs. 806Cr, as against Rs. 612Cr
- **Net profit** increased by 37% to Rs. 460Cr, as against Rs. 334Cr

Results for **H1 FY 2018-19:**

- **Revenue** increased by 34% to Rs. 13,858Cr, as against Rs. 10,334Cr
- **EBITDA** increased by 58% to Rs. 1,453Cr, as against Rs. 918Cr
- **Net profit** increased by 86% to Rs. 830Cr, as against Rs. 446Cr

Mr. Vinod K. Dasari, Managing Director, Ashok Leyland Limited said "In a challenging market scenario and aggressive competitive environment, we have registered a record financial performance. After bringing the world's first BS4 engine with intelligent EGR, we continued to provide innovative world class products like the world's first inline pump based BS4 engine.

We launched many digital technology based solutions, like "ServiceMandi" (market aggregator of highway service) and "eN-Dhan" card (leverages scale to reduce fuel costs), to help reduce the operating costs of our customers. Launched a year ago, "ServiceMandi" has completed 300,000 transactions and Rs. 150Cr in gross transaction value. "eN-Dhan" launched last quarter, has reached 25,000 customers. This is in line with our brand philosophy of "Aapki Jeet. Hamari Jeet".

Mr. Gopal Mahadevan, CFO, Ashok Leyland added, "The growth in topline has helped in our financial performance. While input cost increases continue, we are attempting to neutralize this effect through efficient cost management. We continue to be zero debt as at the end of the quarter".

For further information, please contact:

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