

February 8, 2019

The General Manager - DCS,

Listing Operations-Corporate Services Dept. BSE Ltd.

1<sup>st</sup> Floor, New Trading Ring, Rotunda Building, 'P J. Towers, Dalal Street, Fort, **Mumbai 400001**.

corp.relations@bseindia.com Stock Code: 532891 The Manager,

Listing Department,

National Stock Exchange of India Ltd., Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E).

<u>Mumbai</u>

cc nse@nse.co.in
Stock Code: PURVA

Dear Sir / Madam,

Sub: Outcome of Board Meeting held on February 8, 2019

Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

We wish to inform you that the following was the outcome of the Board Meeting of Puravankara Limited held today:

#### 1. Un-Audited Financial Results for the Quarter and nine months ended December 31, 2018

The Board of Directors approved the Consolidated and Standalone – Un-Audited Financial Results for the Quarter and nine months ended December 31, 2018 as reviewed and recommended by the Audit Committee at its meeting held today.

In this connection please find attached herewith:

- a) The Un-audited Consolidated Financial Results and Limited Review Report issued by M/s S.R Batliboi & Associates LLP, Chartered Accountants, Statutory Auditors, for the Quarter and nine months ended December 31, 2018.
- b) The Un-audited Standalone Financial Results and Limited Review Report issued by M/s S.R Batliboi & Associates LLP Chartered Accountants, Statutory Auditors, for the Quarter and nine months ended December 31, 2018.
- c) Presentation on the operation and financial results of the Company in terms of Regulation 46 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### 2. Merger of Provident Housing Limited with Purva Realities Private Limited

The Board of Directors of the Company have accorded their approval to enable the merger of Purva Realties Private Limited, a wholly owned subsidiary with Provident Housing Limited, a wholly owned subsidiary. The details are as stated herein below:

1.	Name of the target entity, details in brief such as size,	Provident Housing Limited	Purva Realities Private Limited
	turnover etc.	Paid up capital: Rs.5,00,000/-	Paid up capital: Rs.5,00,000/-
		Turnover:Rs.428.38 crores	Turnover: NIL
2.	Whether the acquisition would fall within related party	Yes	Yes
	transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the	Wholly owned subsidiary of Puravankara Limited	Wholly owned subsidiary of Puravankara Limited
	entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length".	It is an arms length transaction	It is an arms length transaction
3.	Area of Business of the entities	Construction and sale of residential property	Construction and sale of residential property
4.	Rationale for amalgamation/ merger		sing project is proposed to be ne Brand Provident by Provident

#### **PURAVANKARA LIMITED**



		Housing Limited and amalgamation will help with ease o marketing, documentation and proper title transfer to the customers.						
5.	Share Exchange ratio	3	10,000					
6.	Details of change in shareholding pattern, if any of the listed entity	No	No					

The Board meeting commenced at 2.30 p.m. and concluded at 5.00 p.m. We request you to take the same on record.

Thanking you

Yours faithfully For Puravankara Limited

Bindu D Company Secretary M.N. 23290

## S.R. BATLIBOI & ASSOCIATES LLP

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India

Tel: +91 80 6648 9000

#### Limited Review Report - Ind AS Consolidated Financial Results

Review Report to The Board of Directors Puravankara Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Puravankara Limited (the 'Company'), its subsidiaries, its joint ventures and associates (together referred to as 'the Group'), for the quarter ended December 31, 2018 and year to date from April 01, 2018 to December 31, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above and based on the consideration of the reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of the subsidiaries, associates and joint ventures, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.



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- 5. We did not review the financial results and other financial information, in respect of 24 subsidiaries, whose financial results include total assets of Rs. 965.64 crores and net assets of Rs. 9.65 crores as at December 31, 2018, and total revenues of Rs. 6.58 crores and Rs. 32.72 crores for the quarter and nine months period ended December 31, 2018. These financial results and other financial information have been reviewed by other auditors, whose financial results, other financial information and review reports have been furnished to us by the management. The consolidated financial results also include the Group's share of net loss of Rs.0.47 crores and Rs.1.10 crores for the quarter and nine months period ended December 31, 2018, as considered in the consolidated financial results, in respect of 1 joint venture and 4 associates whose financial results and other financial information have been reviewed by other auditors and whose reports have been furnished to us by the Management. Our conclusion, in so far as it relates to the affairs of such subsidiaries and joint venture and associates is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.
- 6. We draw attention to Note 4 to the accompanying financial results in connection with certain claims and counter-claims made by a subsidiary of the Company and it's customer in the course of arbitration proceedings initiated by the subsidiary against the customer. Pending resolution of the arbitration proceedings, no provision has been made towards the customer's counter-claims and the receivable from the customer is classified as good and recoverable in the accompanying financial results based on the management's evaluation of the ultimate outcome of the arbitration proceedings. Our conclusion is not qualified in respect of the above matter.

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Bengaluru

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Adarsh Ranka

Partner

Membership No.: 209567

Place: Bengaluru, India

Date: February 8, 2019

#### PURAVANKARA LIMITED

#### Corporate Identity Number (CIN): L45200KA1986PLC051571

Regd. Office: No. 130/1, Ulsoor Road, Bengaluru - 560042, India

Phone: +91-80-43439999 Fax: +91-80-2559 9350

Email: investors@puravankara.com Website: http://www.puravankara.com

#### Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2018

(Rs. in Crores) Quarter ended Preceding Corresponding Year to date Year to date Year ended No 31.12.2018 Quarter ended Ouarter ended figures for the 31.03.2018 figures for the [Unaudited] 30 09 2018 31.12.2017 current preceding period [Audited] [Unaudited] [Unaudited] period ended ended 31.12.2018 31 12 2017 [Unaudited] [Unaudited] Income (a) Revenue from operations 545.19 477.19 1,404.40 440 09 1,126.94 1,414 90 (b) Other income 20 47 22.09 14 81 55.24 54.75 90.04 Total income 565.66 499 28 454.90 1,459.64 1,181.69 1,504.94 Expenses (a) Sub-contractor cost 83 44 91.35 251.18 447.88 144.84 548.99 (b) Cost of raw materials and components consumed 24 50 29.80 12.52 86.13 38.28 64 86 (c) Land purchase cost 285.17 144.99 168.54 441.78 239.56 394 79 (d) (Increase)/ decrease in inventories of (74.71) 36.27 (70.51)45.08 (75 38 (214.90)stock of flats, land stock and work-in-progress (e) Employee benefits expense 33 14 30.19 26.62 91.93 78.48 103.90 (f) Finance cost 96.49 74.80 63.45 239.78 187 08 251 34 (g) Depreciation and amortization expense 3.35 3.25 3.76 10.09 11 50 14 96 (h) Other expenses 55.49 67.24 182 93 150.85 209.77 Total expenses 523.53 466.14 416.46 1.348.90 1,078.25 1,373.71 Profit/(loss) before share of profit/(loss) of 42.13 33.14 38.44 110.74 103.44 131.23 associates and joint ventures Share of profit/(loss) of associates and joint ventures 4 (0.47) (0.15)(0.01)(1.10)(1.04)(2.41)(net of tax) 5 Profit before tax (3-4) 41.66 32.99 38.43 109.64 102.40 128.82 Tax expense (i) Current tax 15 45 8 35 13.21 30.23 26.74 40.90 (ii) Deferred tax charge/(credit) (0.97) 3 10 (0.42)3.84 8.81 (3.48)Total 14.48 11.45 12.79 34.07 35.55 37.42 Net profit for the period (5-6) 27.18 21.54 25.64 75.57 66.85 91.40 Other comprehensive income (i) Items that will not be reclassified to profit and (0.12)0.06 0.87 (0.66)(0.87)(0.37)(ii) Income tax relating to items that will not be 0.04 (0.02)(0.30)0.23 0.30 0.13 reclassified to profit and loss Total (0.08)0.04 0.57 (0.43)(0.57)(0.24)Total Comprehensive Income for the period 27.10 21.58 26.21 75.14 66.28 91.16 |Comprising Net profit for the period and Other Comprehensive Income for the period (7+8)1Attributable to Owners of the parent 27.10 21.58 26.21 75.14 66.28 91.16 Non-controlling interests Of the Total Comprehensive Income above, Profit for the year attributable to: Owners of the parent 27.18 21.54 25.64 75.57 66.85 91.40 Non-controlling interests Of the Total Comprehensive Income above, Other Comprehensive income attributable to: Owners of the parent (0.08) 0.04 0.57 (0.43) (0.57)(0.24)Non-controlling interests 9(i) Earnings per share (before extraordinary items) (of Rs. 5/- each) (not annualised): a) Basic (in Rs.) 1.14 0.91 1 08 3.18 2.81 3.85 b) Diluted (in Rs.) 1.14 0.91 1 08 3.18 2.81 9(ii) Earnings per share (after extraordinary items) (of Rs. 5/- each) (not annualised): a) Basic (in Rs.) 1.14 0.91 1.08 3 18 2.81 3 85 b) Diluted (in Rs.) 1.14 0.91 1.08 3.18 2.81 3.85 Paid-up equity share capital 118.58 118.58 118.58 118.58 118.58 118.58 (Face value of Rs. 5/- each) Other equity as per the balance sheet 2,274.59



#### Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2018

#### Notes

- 1 The above consolidated financial results of Puravankara Limited ('the Company') have been reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on 08.02.2019. The statutory auditors of the Company have carried out a limited review on the above consolidated financial results of the Company
- 2 During the quarter ended 31.12.2018, the Company has acquired D.V. Infrhomes Private Limited as its subsidiary.

Bangalore

- 3 The Group's business activity falls within a single reportable segment, i.e., real estate development. Hence, there are no additional disclosures to be provided under Ind-AS 108 Segment information with respect to the single reportable segment. Further, the Group is domiciled in India and does not have significant foreign operations.
- 4 A subsidiary of the Company had initiated arbitration proceedings against a customer for recovery of receivables of Rs.15 crores. Subsequently, the customer has made a counter claim on the subsidiary. The management of the Company is reasonably confident of a favourable outcome in this regard. Pending resolution of the arbitration proceedings, no provision has been made towards the customer's counter-claims and the receivable from the customer is classified as good and recoverable in the accompanying financial results based on the management's evaluation of the ultimate outcome of the arbitration proceedings.
- 5 Ind AS 115 Revenue from Contracts with Customers and Amendments to Ind AS 40 Investment Property consequent to issuance of Ind AS 115, mandatory for reporting periods beginning on or after April 1, 2018, replaces existing requirements of recognition of revenue and derecognition of investment property. The application of Ind AS 115 and Amendments to Ind AS 40 have impacted the Group's accounting for revenue from real estate projects and gain/loss arising from derecognition of investment property.

The Group has applied the modified retrospective approach to all contracts as of April 1, 2018 and has given impact of application of Ind AS 115 and Amendments to Ind AS 40 by debit to retained earnings as at the said date by Rs. 610 crores (net of tax). Accordingly, the comparatives have not been restated and hence not comparable with previous period figures. Due to the application of Ind AS 115 and amendments to Ind AS 40 for the quarter and nine months ended December 31, 2018, revenue from operations is higher by Rs.380 crores and Rs.882 crores (including gain on sale of investment property of Rs. 27 crores) and net profit after tax (before non controlling interests) is higher by Rs.102 crores and Rs.256 crores respectively. The basic and diluted EPS for the quarter and nine months ended December 31, 2018 is Rs.1.14 per share and Rs.3.18 per share, instead of loss per share of Rs.3.17 per share and Rs.7.64 per share.

Figures for unaudited standalone financial results of	the Company for the	quarter and nine mo	nths ended 31.12.20	18 are as follows:		(Rs. in Crores)
Particulars	Quarter ended	Preceding	Corresponding	Year to date	Year to date	Year ended
	31.12.2018	Quarter ended	Quarter ended	figures for the	figures for the	31.03.2018
	[Unaudited]	30.09.2018	31.12.2017	current	preceding period	[Audited]
		[Unaudited]		period ended	ended	
				31.12.2018	31.12.2017	
				[Unaudited]	[Unaudited]	
Revenue from operations	427.16	327.31	248.98	1,023.90	709.70	885.60
Profit before tax	34.01	20.67	1.73	81.06	63.53	86.99
Profit after tax	22.81	15.69	1.60	60.13	53.77	77.23

The standalone financial results for the quarter and nine months ended 31.12.2018 can be viewed on the Company website http://www.puravankara.com and also be viewed on the website of NSE and BSE.

For and on behalf of the Board of Directors of Puravankara Limited

Nani.R.Choksey Joint Managing Director DIN: 00504555

Bengaluru, India February 8, 2019 Bengaluru ks

## S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India

Tel: +91 80 6648 9000

#### <u>Limited Review Report - Ind AS Standalone Financial Results</u>

Review Report to The Board of Directors Purayankara Limited

- 1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Puravankara Limited (the 'Company') for the quarter ended December 31, 2018 and year to date from April 01, 2018 to December 31, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.



### S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

5. We did not review the financial results and the other financial information as regards Company's share in losses of three partnership firms amounting to Rs. 0.10 crores and Rs. 0.67 crores for the quarter and nine months period ended December 31, 2018, which has been reviewed by other auditors and whose reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such partnership firms, is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

& Asso

Bengaluru

per Adarsh Ranka

Partner

Membership No.: 209567

Place: Bengaluru, India Date: February 8, 2019

#### PURAVANKARA LIMITED

Corporate Identity Number (CIN): L45200KA1986PLC051571

Regd. Office: No. 130/1, Ulsoor Road, Bengaluru - 560042, India

Phone: +91-80-43439999 Fax: +91-80-2559 9350

Email investors@puravankara.com Website: http://www.puravankara.com

Statement of Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2018

SI.	Particulars	Quantan and d	D I	0 1: 1			(Rs. in Cror
No.	Particulars	Quarter ended 31.12.2018 [Unaudited]	Preceding Quarter ended 30.09.2018 [Unaudited]	Corresponding Quarter ended 31.12.2017 [Unaudited]	Year to date figures for the current period ended 31.12.2018	Year to date figures for the preceding period ended 31.12.2017	Previous Year ended 31.03.2018 [Audited]
					[Unaudited]	[Unaudited]	
	Income						
	(a) Revenue from operations	427.16	327.31	249.00	1 022 00	700 70	
	(b) Other income	16.88	26.43	248.98	1,023.90	709.70	885
	Total income	444.04	353.74	8.03 257.01	51.47 1,075.37	73.82 783.52	990.5
	F				,		7701
	Expenses (a) Sub-contractor cost	50.20	64.00	0.4.70			
	. ,	58.28	64.83	86.72	165.08	278.01	326
	(b) Cost of raw materials and components consumed	9.06	10.50	12.03	32.55	21.10	42
	(c) Land purchase cost	192.68	3.66	17.87	207.96	61.44	216
	(d) (Increase) decrease in inventories of	16.37	147.47	38.38	242 49	71 98	(73.
	stock of flats, land stock and work-in-progress	21					
	(e) Employee benefits expense	21.75	21.13	18.25	62.90	54.28	72
	(f) Finance cost	66.68	56.52	45.53	174.97	134.88	181
	(g) Depreciation and amortization expense	2 02	1.94	2.17	6.16	6.68	5
	(h) Other expenses	43.19	27.02	34.33	102.20	91.62	123
	Total expenses	410.03	333.07	255.28	994.31	719.99	903
	Profit before tax (1-2)	34.01	20.67	1.73	81.06	63.53	86
	Tax expense						
	(i) Current tax	13.65	6.19	1.22	22.83	4.48	
	(ii) Deferred tax charge/(credit)	(2.45)	(1.21)	(1.09)	(1.90)	5.28	
	Total	11.20	4.98	0.13	20.93	9.76	
	Net profit for the period (3-4)	22.81	15.69	1.60	60.13	53.77	77.
	Other community is in						
	Other comprehensive income	(0.27)					
	(i) Items that will not be reclassified to profit and	(0.37)	0.20	0.70	(0.80)	(1.07)	(0
	(ii) Income tax relating to items that will not be reclassified to profit and loss	0.13	(0.07)	(0.24)	0.28	0.37	0
	Total	(0.24)	0.13	0.46	(0.52)	(0.70)	(0
	Total Comprehensive Income for the period	22.57	15.82	2.06	59.61	53.07	76
	[Comprising Net profit for the period and	3300000				55.07	70
	Other Comprehensive Income (5+6)						
i)	Earnings per share (before extraordinary items)						
	(of Rs. 5/- each) (not annualised):						
	a) Basic (in Rs.)	0.96	0.66	0.07	2.53	2.27	3
	b) Diluted (in Rs.)	0.96	0.66	0.07	2.53	2.27	3
ii)	Earnings per share (after extraordinary items) (of Rs. 5/- each) (not annualised):						
	a) Basic (in Rs.)	0.96	0.66	0.07	2.53	2.27	2
	b) Diluted (in Rs.)	0.96	0.66	0.07	2.53	2.27 2.27	3
	Paid-up equity share capital	118.58	118.58	118.58	118.58	118.58	118
	(Face value of Rs. 5/- each)						
)	Other equity as per the balance sheet						1,874





#### Statement of Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2018

#### Notes

- 1 The above standalone financial results of Puravankara Limited ('the Company') have been reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on 08.02.2019. The statutory auditors of the Company have carried out a limited review on the above standalone financial results of the Company.
- 2 During the quarter ended 31.12.2018, the Company has acquired D.V. Infrhomes Private Limited as its subsidiary.

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- 3 The Company's business activity falls within a single reportable segment, i.e., real estate development. Hence, there are no additional disclosures to be provided under Ind-AS 108 Segment information with respect to the single reportable segment. Further, the Company is domiciled in India and does not have significant foreign operations.
- 4 Ind AS 115 Revenue from Contracts with Customers and Amendments to Ind AS 40 Investment Property consequent to issuance of Ind AS 115, mandatory for reporting periods beginning on or after April 1, 2018, replaces existing requirements of recognition of revenue and derecognition of investment property. The application of Ind AS 115 and Amendments to Ind AS 40 have impacted the Company's accounting for revenue from real estate projects and gain/loss arising from derecognition of investment property.

The Company has applied the modified retrospective approach to all contracts as of April 1, 2018 and has given impact of application of Ind AS 115 and Amendments to Ind AS 40 by debit to retained earnings as at the said date by Rs. 390 crores (net of tax). Accordingly, the comparatives have not been restated and hence not comparable with previous period figures. Due to the application of Ind AS 115 and amendments to Ind AS 40 for the quarter and nine months ended December 31, 2018, revenue from operations is higher by Rs. 357 crores and Rs. 799 crores (including gain on sale of investment property of Rs.27 crores) and net profit after tax is higher by Rs.90 crores and Rs.211 crores respectively. The basic and diluted EPS for the quarter and nine months ended December 31, 2018 is Rs. 0.96 per share and Rs 2.53 per share, instead of loss per share of Rs.2.85 per share and Rs. 6.37 per share.

For and on behalf of the Board of Directors of

Puravankara Limited

Nam.R.Choksey Joint Managing Director DIN: 00504555

Bengaluru, India February 8, 2019 Bengaluru es



**Puravankara Limited** 

December 2018



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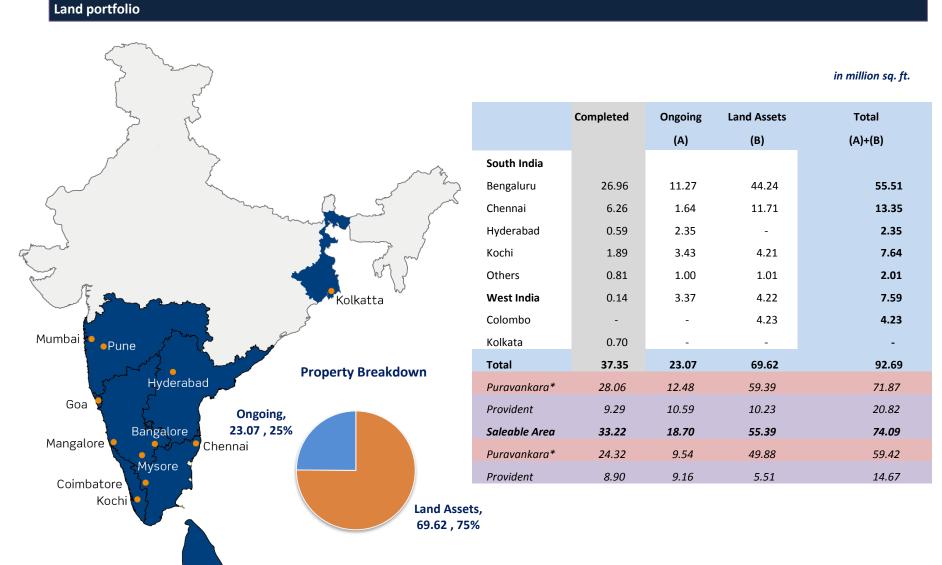
# **Company Overview**

#### **Overview**

- One of India's leading real estate developers with an established presence in the residential segment (luxury and affordable housing) and in commercial office spaces
- ❖ With over 4 decades of domain expertise, Puravankara has established itself as a developer of repute
- Completed 67 residential projects and commercial projects, spanning 37.35 msft, primarily across the gateway cities of south and west India
- **❖** Area under Development totaling 23.07 msft
- ❖ Landbank totaling 69.62 msft (Puravankara Group's economic interest 55.39 msft)
- Pan India presence- with projects in Bengaluru, Chennai, Hyderabad, Pune, Mumbai, Kochi, Goa, Kolkata, Coimbatore and Mangalore
- Two key brands: Puravankara for luxury housing and commercial offices, Provident for the affordable luxury segment
- Provident Housing Ltd, a wholly owned subsidiary of Puravankara Ltd, caters to the affordable luxury segment
  - Projects in Bengaluru, Hyderabad, Mumbai, Pune, Chennai, Goa, Mangalore and Coimbatore
  - ❖ Focus on delivering quality housing at affordable prices through value engineering
- Creating value for clients by collaborating with world class contractors and vendors while leveraging robust internal processes
- Starworth Infrastructure and Construction Limited (SICL) is a wholly owned subsidiary which specialises in technology focused construction, including precast
- Joint venture with Keppel Land Singapore

# **Development Bank**

## Diversified across markets, brands and stages of development



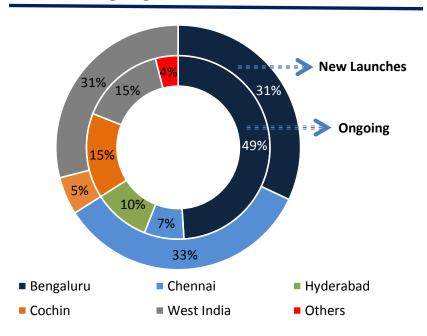
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Note: 1.\* Includes JVs and other subsidiaries

<sup>2.</sup> Saleable area is estimated developer's share after reducing economic interest of JD/JV partners

## **Ongoing and New Launches**

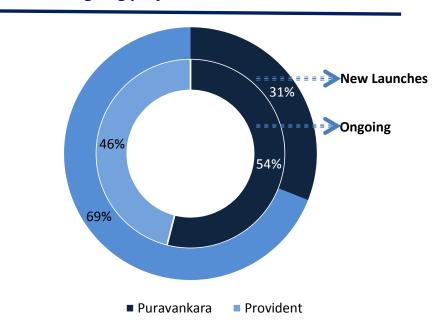
Non-Bengaluru projects now account for 51% of the share of ongoing and 69% of new launches\*



in msft	Ongoing#	New Launches
Bengaluru	11.28	3.56
Chennai	1.64	3.81
Hyderabad	2.35	0.00
Cochin	3.43	0.54
West India	3.37	3.58
Others	1.00	0.00
Total	23.07	11.49

Note: :1. Based on Developable Area in msft

# Provident is the new growth engine, with a growing share of ongoing projects and new launches



in msft	Ongoing#	New Launches
Puravankara	12.48	3.90
Provident	10.59	7.59
Total	23.07	11.49

<sup>2. #</sup> Includes 12.12 million sqft of area not open for sale.

<sup>\*</sup> In terms of developable area

## **Area**

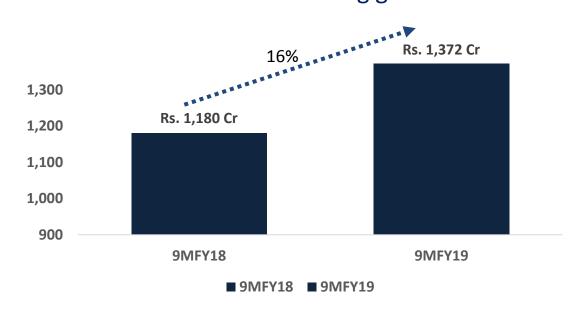


## **Area Under Development: Sales Driven, Execution Focused**

in million sq. ft.

(numbers in million sq. ft.)	FY16	FY17	FY18	9MFY19
Opening Area	24.01	23.64	24.92	20.82
Add: Launches/Revisions during the period <sup>1</sup>	2.46	4.77	1.96	2.82
Less: Completed during the period <sup>2</sup>	(2.83)	(3.49)	(6.06)	(0.57)
Closing Area	23.64	24.92	20.82	23.07*

### Consistent Sales Booking growth



#### Notes:

- 1. Revisions represent corrections on account of errors / round off
- 2. Represents area completed based on receipt of Occupancy Certificate or such other equivalent permission
- 3. \* Includes 12.12 million saft of area not open for sale

### Immediate Launches – All Sales bookings to commence before 31st March 2019











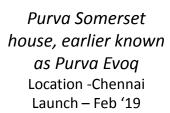
Next phase of Adora De Goa Location – Goa Launch – Jan '19

Next phase of Adora De Goa Location – Goa Launch – Jan '19 First phase of
Sunworth III
Location –Bangalore
Launch –March '19

Next phase of
Provident Park Square
Location –Bangalore
Launch – Jan '19

Provident
Winworth\*
Location - Kochi







Purva Zenium
Location –Bangalore
Launch – Feb '19



Purva Atmosphere
Location -Bangalore\*



Park Woods, earlier known as Northern Destiny Location –Bangalore Launch – Feb '19

Note:

<sup>\*</sup> Currently on track to launch in Mar/Apr/May 2019

## **Launch Pipeline**

Sr. no	Location/ Project Name	City	Development Model	Development Type	Developable Area	PL Share in JD	Saleable ares(msft)	Expected launch date
Purava	ankara							
1	Westend 2	Bengaluru	Joint Development	Residential	0.10	78%	0.08	Launched
2	Purva Zenium (Bellary Road)	Bengaluru	Joint Development	Residential	1.05	70%	0.74	Q4FY19
3	Bavdhan	Pune	Joint Development	Residential	0.31	90%	0.28	Q4FY19
4	Lalbagh	Bengaluru	Joint Development	Residential	0.21	55%	0.12	Q1FY20
5	Purva Atmosphere (Thanisandra)	Bengaluru	Joint Development	Residential	1.51	88%	1.32	Q1FY20
6	Bhandup	Mumbai	Joint Development	Residential	0.20	45%	0.09	Q1/Q2 FY20
7	Indiranagar	Bengaluru	Joint Development	Residential	0.17	50%	0.09	Q1/Q2 FY20
8	Chembur	Mumbai	Owned	Residential	0.35	100%	0.35	Q3 FY20
				Total	3.90		3.07	
Provid	ent							
1	Park Woods (Northern Destiny)	Bengaluru	DM	Residential	0.52	11%	0.06	Q4FY19
2	Winworth (Edapally )	Cochin	Owned	Residential	0.54	100%	0.54	Q1FY20
3	Thane	Mumbai	Joint Development	Residential	1.63	64%	1.04	Q1FY20
4	Kondwa	Pune	Joint Development	Residential	1.09	70%	0.76	Q1FY20
5	Thirumazhsai	Chennai	Joint Venture	Residential	3.81	25%	0.95	Q1/Q2 FY20
				Total	7.59		3.35	
				Grand Total	11.49		6.42	

#### Notes:

- 1. Developable and Saleable Areas are tentative and is subject to approval from authorities
- 2. Launch dates are subject to change
- 3. Launch dates are in relation to financial year April March
- 4. All the projects are at different stages of approval

## **Sales**

## Sales – Q3 FY19 (YoY)

ased on Bookings										Que	arter Ende	:d	
	1	Area Sold			Units Sold			Sale Value			Sale Realization		
	Dec-18	Dec-17	%	Dec-18	Dec-17	%	Dec-18	Dec-17	%	Dec-18	Dec-17	%	
	msft	msft		Nos.	Nos.		Rs.in crs	Rs.in crs		Rs.psft	Rs.psft		
Puravankara	0.35	0.36	-3%	216	228	-5%	228	248	-8%	6,589	6,971	-5%	
Completed Projects	0.19	0.19	4%	126	113	12%	98	114	-14%	5,064	6,080	-179	
Ongoing Projects	0.15	0.17	-10%	90	115	-22%	129	134	-3%	8,550	7,965	7%	
Provident	0.29	0.32	-11%	312	314	-1%	142	142	0%	4,944	4,426	12%	
Completed Projects	0.12	0.21	-42%	123	212	-42%	47	87	-46%	3,766	4,103	-8%	
Ongoing Projects	0.16	0.11	50%	189	102	85%	95	55	73%	5,846	5,060	16%	
Total Gross	0.63	0.68	-7%	528	542	-3%	369	390	-5%	5,843	5,763	1%	
Share of Revenue attributable to landlord under Revenue Sharing arrangement	(0.05)	(0.01)		(24)	(5)		(46)	(5)					
Group Economic Interest	0.58	0.67		504	537		323	385					

#### **Consistent Sales Booking growth**

- ☐ Steady sales across both ready and ongoing projects, independent of new launches
- Completed project sales accelerated in Puravankara, including in Chennai
- ☐ Ongoing Provident projects witnessed ~16% average price increase

<sup>\*</sup>Area sold, units sold and sales values are net of Cancellations: Sales value include taxes but does not include Registration Charges

## Sales – Q3 FY19 (QoQ)

ased on Bookings								Quarter	Ended	
		Area Sold			Units Sold		Sales Value			
	Dec-18	Sep-18		Dec-18	Sep-18		Dec-18	Sep-18		
	msft	msft	Q-o-Q	Nos.	Nos.	Q-o-Q	Rs.in crs	Rs.in crs	Q-o-Q	
Puravankara	0.35	0.25	40%	216	173	25%	228	149	53%	
Completed Projects	0.19	0.16	18%	126	109	16%	98	85	16%	
Ongoing Projects	0.15	0.08	82%	90	64	41%	129	64	102%	
Provident	0.29	0.84	-66%	312	967	-68%	142	442	-68%	
Completed Projects	0.12	0.13	-6%	123	126	-2%	47	49	-4%	
Ongoing Projects	0.16	0.12	39%	189	57	232%	95	25	280%	
New Launches		0.59			784			368		
Total Gross	0.63	1.09	-42%	528	1,140	-54%	369	591	-37%	

#### **Consistent Sales Booking growth**

- Even without new launches, the sales performance has been encouraging
  - ✓ Sale value in ongoing projects almost doubled and tripled respectively for PL and PHL
  - ✓ Sales of completed projects also shows upward trends

<sup>\*</sup>Area sold, units sold and sales values are net of Cancellations. Sales include taxes but does not include Registration Charges.



## Sales – 9MFY19, Ending 31st December 2018

ased on Bookings	,	Area Sold		Units Sold			Sale Value			YOY Sale Realization		
	Dec-18	Dec-17	%	Dec-18			Dec-18	Dec-17	%	Dec-18 Dec-17		оп %
	msft	msft		Nos.	Nos.		Rs. Crores	Rs. Crores		Rs.psft	Rs.psft	
Puravankara	0.85	1.28	-33%	551	851	-35%	572	836	-32%	6,691	6,540	2%
Completed Projects	0.48	0.73	-35%	312	444	-30%	246	419	-41%	5,185	5,747	-10%
Ongoing Projects	0.38	0.55	-31%	239	407	-41%	325	417	-22%	8,576	7,595	13%
Provident	1.47	0.78	89%	1,730	749	131%	801	344	133%	5,436	4,429	23%
Completed Projects	0.36	0.45	-20%	349	449	-22%	135	182	-26%	3,762	4,043	-7%
Ongoing Projects	1.11	0.33	241%	1,381	300	360%	665	162	311%	5,978	4,963	20%
Grand Total	2.33	2.06	13%	2,281	1,600	43%	1,372	1,180	16%	5,897	5,742	3%
Share of Revenue attributable to landlord under Revenue Sharing arrangement	(0.13)	(0.03)		(78)	(20)		(120)	(19)				
Group Economic Interest	2.19	2.03		2,203	1,580		1,252	1,161				

#### **Rapid Sales growth**

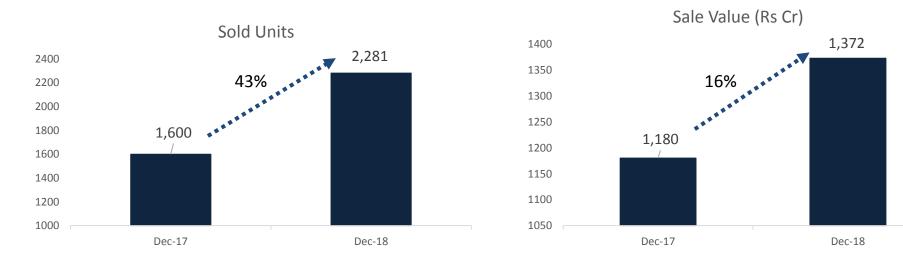
- ☐ The Group's sales volume (in area) grew to 2.33 msft or 13 % y-o-y for 9M FY19
- ☐ Provident sales volume (in area) grew to 1.47 msft or 89% y-o-y for 9M FY19
- Volume growth and better price realization of ongoing projects, drove a 16% increase in overall sales value.

<sup>\*</sup>Area sold, units sold and sales values are Net of Cancellations: Sales value include taxes but does not include Registration Charges.



# Sales – 9MFY19 – Continuing momentum





## **Cash Flows**

## Potential Cash Flow from completed and ongoing projects

Rs. crores

		Puravankara	Provident	Total
Balance collections from sold units <sup>1</sup>	(A)	847	1,000	1,847
	, ,		,	,
Value of Inventory open for sale <sup>2</sup>	(B)	2,383	1,115	3,498
Balance cost to go <sup>3</sup>	(C)	819	813	1,631
Surplus (A) + (B) – (C)	(D)	2,411	1,302	3,713
Surplus from Inventory not open for sale (F)-(G+H)	(E)	2,017	1,086	3,104
Value of Inventory not open for sale	(F)	<i>3,269</i>	2,294	5,563
Balance cost to complete	(G)	1,152	1,083	2,234
Contingencies <sup>4</sup>	(H)	100	125	225
Total Estimated Surplus (D +E )		4,428	2,389	6,817

#### Note:

- 1. Includes debtors and unbilled amount
- 2. Value of inventory has been arrived based on current selling rates
- 3. Balance cost to go is based on estimates and subject to review on periodic basis
- 4. Contingencies provided for escalation in prices of cement, steel and other cost related to construction of properties
- 5. The cost does not include sales & marketing , general overheads and interest costs
- 6. Does not include projects from launch pipeline list

## **Cash Flow Statement**

Rs. crores

	Cash Flow Statement	Q1 FY19	Q2 FY19	Q3 FY19	9M FY19
Α	Operating Inflows	333.3	386.2	408.1	1,127.6
В	Operating Outflows	(274.7)	(314.2)	(364.7)	(953.6)
C=A-B	Operating Surplus	58.7	72.0	43.4	174.0
	Less				
	Interest Cost( Net )	(64.2)	(74.4)	(107.5)	(246.0)
	Income Tax Paid	(2.2)	(1.3)	(12.9)	(16.4)
D	Operating Surplus after tax and interest	(7.7)	(3.7)	(77.0)	(88.4)
	Investment Activity				
	Land Payments including advances & deposits	(46.9)	(115.8)	(197.4)	(360.1)
	Purchase of Fixed Assets	(0.0)	(0.5)	(3.5)	(4.0)
	Other Assets & Investments	0.0		(0.5)	(0.5)
E	Total from Investing Activity	(46.9)	(116.4)	(201.3)	(364.6)
	Financing Activity				
	Loan Drawal/(Repayments)	39.4	204.2	255.2	498.7
	Loan to Associates/Subsidiaries- Inflow/(Repayment)	(0.6)	(1.3)	0.8	(1.2)
	Dividend including DDT		(34.5)	(9.4)	(43.9)
F	Total from Financing Activity	38.7	168.4	246.5	453.7
G=D+E+F	Net Operating Surplus	(16.0)	48.4	(31.8)	0.7
	Opening Cash and Bank Balances	152.6	136.6	185.0	152.6
	Closing Cash and Bank Balances	136.6	185.0	153.2	153.2

## **Income Statement**

### Consolidated Statement of Profit & Loss for the quarter ended 31 December 2018

Rs. crores

Particulars	Q3FY19 Unaudited	Q2FY19 Unaudited	Q3FY18 Unaudited	FY18 Audited
Income from operations	Unaudited	Onaudited	Onaudited	Auditeu
Revenue from projects	545.19	477.19	440.09	1,414.90
Other Income	20.47	22.09	14.81	90.04
Total Income from operations	565.66	499.28	454.90	1,504.94
Expenses				
Sub-contractor cost	83.44	91.35	144.84	548.99
Cost of raw materials and components consumed	24.50	29.80	12.52	64.86
Land purchase cost	285.17	144.99	168.54	394.79
(increase)/decrease in inventories of stock of flats, land cost and work-in- progress	(74.71)	36.27	(70.51)	(214.90)
Employee benefit expense	33.14	30.19	26.62	103.90
Finance expense	96.49	74.80	63.45	251.34
Depreciation and amortization expense	3.35	3.25	3.76	14.96
Other expenses	72.15	55.49	67.24	209.77
Total expenses	523.53	466.14	416.46	1,373.71
Profit from operations before tax expense share of profit/(loss) of associates and joint ventures (1-2)	42.13	33.14	38.44	131.23
Share of profit/(loss) of associates and joint ventures, net	(0.47)	(0.15)	(0.01)	(2.41)
Profit before tax	41.66	32.99	38.43	128.82
Tax expense	14.48	11.45	12.79	37.42
Net Profit for the period	27.18	21.54	25.64	91.40
Other Comprehensive Income/(Loss) (net of tax expense)	(0.08)	0.04	0.57	(0.24)
Total Comprehensive Income/(Loss) for the period	27.10	21.58	26.21	91.16

Note: Since there is a change in accounting standard for revenue recognition, the figures of current financial year as per AS-115 can not be compared with previous year figures

### Consolidated Statement of Profit & Loss for the 9M ended 31 December 2018

Rs. crores

Particulars	9MFY19 Unaudited	9MFY18 Audited
Income from operations		
Revenue from projects	1,404.40	1,126.94
Other Income	55.24	54.75
Total Income from operations	1,459.64	1,181.69
Expenses		
Material cost	251.18	447.88
Contract cost	86.13	38.28
Land and other related costs	441.78	239.56
Change in inventories	45.08	(75.38)
Employee benefit expense	91.93	78.48
Finance expense	239.78	187.08
Depreciation and amortization expense	10.09	11.50
Other expenses	182.93	150.85
Total expenses	1,348.90	1,078.25
Profit from operations before tax expense share of profit/(loss) of associates and joint ventures (1-2)	110.74	103.44
Tax expense	34.07	35.55
Net profit before share of profit/(loss) of associates and joint ventures (3-4)	76.67	67.87
Share of profit/(loss) of associates, net	(1.10)	(1.03)
Minority interest	0.00	0.00
Net Profit for the period	75.57	66.85
Other Comprehensive Income/(Loss) (net of tax expense)	(0.43)	(0.57)
Total Comprehensive Income/(Loss) for the period	75.14	66.28

Note: Since there is a change in accounting standard for revenue recognition, the figures of current financial year as per AS-115 can not be compared with previous year figures

## **Balance Sheet**

### Consolidated Balance Sheet as of 31 December 2018

Rs. crores

Equity and Liabilities	9MFY19 Unaudited	March 2018 Audited	Assets	9MFY19 Unaudited	March 2018 Audited
Shareholders' Funds			Non-Current Assets		
Equity Share Capital	119	119	(a) Property, plant and equipment	66	58
Other Equity	1,699	2,275	(b) Capital work-in-progress	40	36
other Equity	1,818	2,393	(c) Investment properties	63	64
			(d) Intangible assets	3	3
Liabilities			(e) Financial assets	-	_
Non-current liabilities			(i) Investments	134	131
(a) Financial liabilities			(ii) Loans	307	261
(i) Borrowings	354	138	(iii) Other financial assets	27	37
(ii) Other financial liabilities	15	9	(f) Deferred tax liabilities (net)	343	53
(b) Provisions	12	11	(g) Assets for current tax (net)	34	41
(c) Deferred tax liabilities (net)	8	8	(h) Other non-current assets	166	154
	390	167		1,184	839
		107		1,104	033
Command Pale Water			Current Assets	7.450	4.607
Current liabilities			(a) Inventories	7,150	4,687
(a) Financial liabilities	C 4.7	C70	(b) Financial assets	250	275
(i) Borrowings	647	678	(i) Trade receivables	250	275
(ii) Trade payables	448	441	(ii) Cash and cash equivalents	124	132
• • •			(iii) Bank balances other than	0	2
(iii) Other financial liabilities	1,902	1,585	(ii) above	0	0
(b) Other current liabilities	3,880	1,510	(iv) Loans	67	65
(c) Provisions	29	15	(v) Other financial assets	21	509
(d) Current tax liabilities (net)	4	2	(c) Other current assets	321	284
. ,	6,909	4,231			
				7,933	5,953
Total	9,117	6,791		9,117	6,791

Note: Since there is a change in accounting standard for revenue recognition, the figures of current financial year as per AS-115 can not be compared with previous year figures

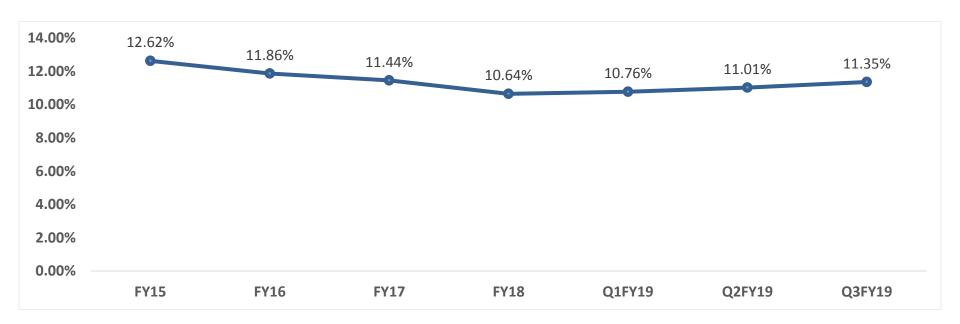
# **Debt**



### **Debt Structure – As of 31 December 2018**

in Rs. Cr	Q3FY19	Q2FY19	Q1FY19	FY18
Opening Balance	2,642	2,438	2,399	2,075
Net Addition (Repayment)	260	204	39	324
Debt Outstanding	2,902	2,642	2,438	2,399
Less: Cash and Cash Equivalents	153	185	137	152
Net debt	2,749	2,457	2,302	2,247
Cost of Debt	11.35%	11.01%	10.76%	10.64%
Net Worth	1,818	1,783	1,806	2,393
Net Debt / Equity Ratio	1.51	1.38	1.27	0.94

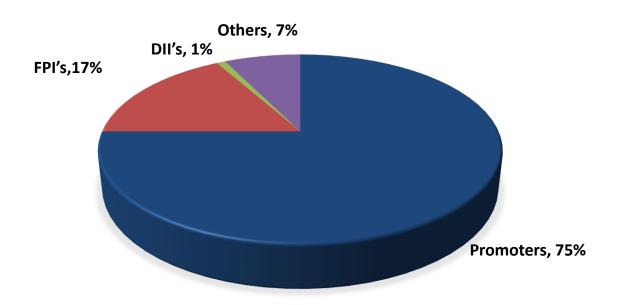
### Cost of Debt



# **Shareholding Pattern and Stock Performance**



# **Shareholding Pattern – as on 31 December 2018**



## **Key Shareholders**

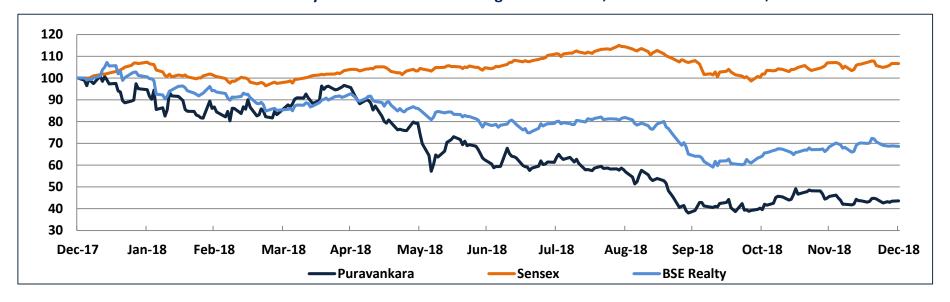
#### Notes

1. Promoter Shares are unencumbered

FPIs	Insurance and Bodies Corporate
GHI	Life Insurance Corporation
College Retirement Equities Fund	General Insurance Corporation
Atyant Capital	

## **Stock Performance**

#### Relative to BSE Realty Index and Sensex during December 31, 2017 to December 31, 2018



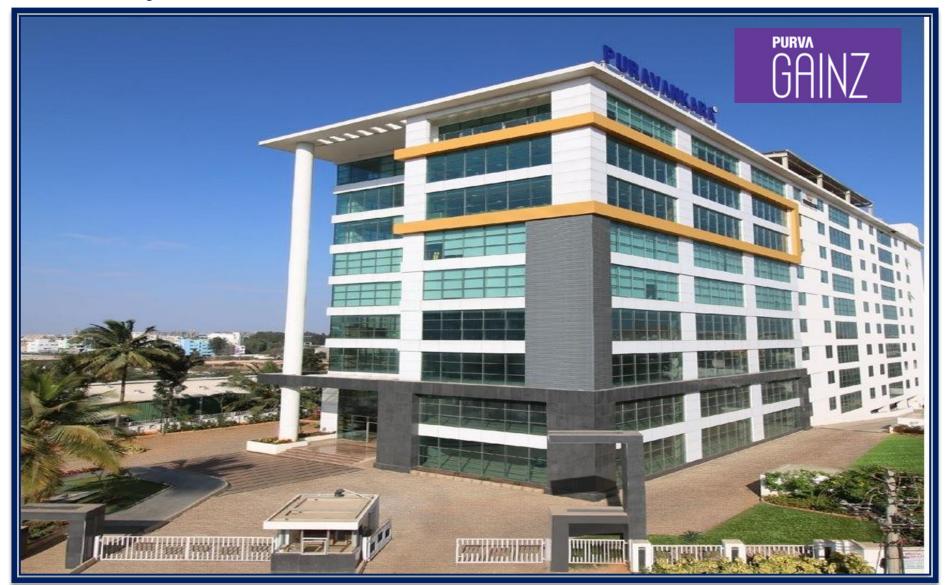
As on 31 December 2018	31-Dec-18	30-Sep-18
Price on BSE	73	63
% Change QoQ	15%	-13%
Number of shares (in Cr)	23.7	23.7
Market Capitalisation (Rs. Cr)	1,724	1,505

# **Select Project Pictures**











# **Appendix 1 : Project Status**

# **Current Project Status – As of 31 December 2018**

S.No.	Project	Location	Developable Area Msft	Total Flats Units				On Area Launched							
					JD / JV Share Puravankara's Shar for Developer - Developable Area			Area Launched	Sold Cumulative			Inventory			
					%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	%	
COMPLET															
Puravanka	ara	······													
1	Amaiti	Trichy Road, Coimbatore	0.57	342	100%	0.57	342	0.56	209	0.34	59%	133	0.22	40%	
2	Bluemont	Trichy Road, Coimbatore	0.81	486	100%	0.81	486	0.81	432	0.72	89%	54	0.09	11%	
3	Grandbay	Marine Drive, Kochi	0.51	265	100%	0.51	265	0.51	248	0.47	94%	17	0.03	6%	
4	High Crest	Mallasandra, Bengaluru	0.41	249	100%	0.41	249	0.41	230	0.38	92%	19	0.03	8%	
5	Highlands	Mallasandra, Bengaluru	1.34	848	100%	1.34	848	1.34	801	1.25	93%	47	0.08	6%	
6	Oceana	Marine Drive, Kochi	0.27	96	100%	0.27	96	0.27	85	0.24	91%	11	0.03	9%	
7	Seasons	CV Raman Nagar, Bengaluru	1.08	660	60%	0.68	416	0.68	403	0.66	97%	13	0.02	3%	
8	Skydale	Sarjapur Road, Bengaluru	0.49	314	100%	0.49	314	0.49	255	0.39	80%	59	0.10	20%	
9	Sunflower	Magadi Road, Bengaluru	0.44	326	70%	0.31	228	0.31	163	0.23	73%	65	0.08	27%	
10	Swanlake	OMR, Chennai	1.17	729	100%	1.17	729	1.17	682	1.09	93%	47	0.08	7%	
11	Whitehall	Sarjapur Road, Bengaluru	0.40	192	100%	0.40	192	0.40	182	0.38	94%	10	0.02	6%	
12	Windermere - I	Medavakkam, Chennai	1.63	1,036	100%	1.63	1,036	1.63	965	1.46	90%	71	0.17	10%	
13	Windermere - II	Medavakkam, Chennai	0.94	728	100%	0.94	728	0.94	516	0.75	79%	212	0.19	21%	
14	Windermere - III	Medavakkam, Chennai	0.28	280	100%	0.28	280	0.28	97	0.12	43%	183	0.16	57%	
COMMER	CIAL									***************************************			•••••		
15	Primus	OMR, Chennai	0.18		60%	0.10		0.11		0.03	31%		0.08	76%	
Provident															
16	Cosmo City - I,II	Pudupakkam, Chennai	2.24	2,174	100%	2.24	2,174	2.24	1,937	1.99	89%	237	0.25	11%	
17	Welworth City	Doddaballapur Rd, Bengaluru	3.46	3,360	100%	3.46	3,360	3.46	3,311	3.41	99%	49	0.05	2%	
18	Sunworth - I,II	Mysore Road, Bengaluru	2.74	2,784	100%	2.74	2,784	2.74	2,429	2.38	87%	355	0.36	13%	
19	The Tree	Off Magadi Main Road, Bengaluru	0.57	560	70%	0.40	388	0.40	274	0.28	69%	114	0.12	30%	
	Total Completed - (A)		19.53	15,429		18.75	14,915	18.73	13,219	16.57	88%	1,696	2.16	12%	

Note: The total completed inventory for Q2FY19 was 2.44 msft

## **Current Project Status – As of 31 December 2018 – (contd.)**

CNI									On Area Launched					
			Developable		JD / JV Share Puravankara's Share									
S.No.	Project	Location	Area	Total Flats	for Developer	- Develop	able Area	Area						
								Launched	50	ld Cumulat	ive	Inventory		
			Msft	Units	%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	%
	NSTRUCTION													
Puravanka														
1	Coronation Square	Kotnur, Bengaluru	0.14	48	71%	0.10	34	0.10	4	0.01	9%	30	0.09	91%
2	Marine Drive I	Kochi	1.22	435	50%	0.61	218	0.61	92	0.27	44%	126	0.34	56%
3	Palm Beach	Hennur Road, Bengaluru	1.93	1,477	70%	1.36	1,041	1.36	671	0.87	64%	370	0.49	36%
4	Silversand - I	Keshavnagar, Pune	0.77	821	100%	0.77	821	0.77	634	0.59	76%	187	0.18	24%
5	Sound of Water	Kammanahalli, Bengaluru	0.62	228	59%	0.36	135	0.36	30	0.08	22%	105	0.28	78%
6	Westend	Hosur Road, Bengaluru	1.12	815	78%	0.88	639	0.88	593	0.81	92%	46	0.07	8%
Provident														
7	Green Park	Selvapuram, Coimbatore	0.58	560	70%	0.41	392	0.41	171	0.15	37%	221	0.26	63%
8	Kenworth	Rajendra Nagar, Hyderabad	2.04	2,028	73%	1.49	1,480	1.49	1,066	1.08	81%	414	0.40	19%
9	Provident Adora De Goa	Zuari Nagar, Goa	0.79	992	87%	0.69	882	0.69	781	0.58	85%	101	0.11	15%
10	Provident Neora	Sampigehalli, Bengaluru	0.23	220	100%	0.23	220	0.23	61	0.06	25%	159	0.17	75%
11	Provident Park Square	Judicial Layout, Bengaluru	1.04	1,102	87%	0.91	961	0.91	771	0.71	90%	191	0.20	21%
12	Skyworth	Derebail, Mangalore	0.42	324	73%	0.30	236	0.30	58	0.08	28%	178	0.22	72%
	Total Under Construction (B	3)	10.89	9,050		8.10	7,059	8.10	4,932	5.30	65%	2,127	2.80	35%
PHASES N	OT OPEN FOR SALE													
Puravanka	ıra													
1	Amaiti II	Trichy Road, Coimbatore	0.47	288	100%	0.47	288	-	-	-	0%	288	-	0%
2	Evog	Guindy, Chennai	0.36	181	100%	0.36	181	-	-	-	0%	181	- 1	0%
3	Highlands III	Mallasandra, Bengaluru	0.83	492	100%	0.83	492	-	-	-	0%	492	- 1	0%
4	Marine Drive II	Kochi	1.98	706	50%	0.99	353	-	-	-	0%	353	- :	0%
5	Moonreach II	Airport-Seaport Rd, Kochi	0.23	119	100%	0.23	119	-	-	-	0%	119	- 1	0%
6	Silversand - II	Keshavnagar, Pune	0.77	652	100%	0.77	652	-	-	· -	0%	652	- :	0%
7	Windermere IV	Medavakkam, Chennai	1.28	644	100%	1.28	644	-	-	i -	0%	644	i - i	0%
Commerci	al											1		
8	Zentech Business Park	Kanakapura, Bengaluru	0.76		70%	0.53	······		: :	:	0%	:	: <u>-</u> :	0%
Provident		, , , , , , , , , , , , , , , , , , , ,									· · · · · · · · · · · · · · · · · · ·			
9	Kenworth	Rajendra Nagar, Hyderabad	0.31	282	73%	0.23	207	-	<u> </u>	-	0%	207		0%
10	Park Square Other Phase	Judicial Layout, Bengaluru	0.86	980	87%	0.75	855		-	-	0%	855	· · · · · · · · · · · · · · · · · · ·	0%
11	Provident Adora De Goa	Zuari Nagar, Goa	0.85	910	81%	0.69	747	-	-		0%	747		0%
12	Sunworth III.IV	Mysore Road, Bengaluru	3.28	3.168	100%	3.28	3.168		-	· · · · · · · · · · · · · · · · · · ·	0%	3.168	1	0%
Commerci		,sore moda, bengalalu	;	5,±00	.;				i		;			
13	Adora De Goa	Zuari Nagar, Goa	0.20		100%	0.20	:		:	:	0%	· -	<u> </u>	0%
	Total - Phases to be launche		12.18	8,422	100/0	10.61	7,706				0%	7,706	†	0%
	. C.u. Triuses to be lauriche	(-)	12.10	0,722		10.01	,,,,,		;	÷		,,,,,	†·····	J/0
	Total Ongoing - (B) + (C)	······	23.07	17,472		18.71	14,765	8.10	4,932	5.30	65%	9,833	2.80	35%

#### Notes:

- 1. The Company also holds inventory of 0.13 msft under "Properties Held for sale" as on the reporting date.
- 2. The economic interest in Silversands is profit sharing but the Company is the development manager and hence disclosed at 100%

# **Appendix 2 : Corporate Information**

# Dedicated management team with collective experience of almost 200 years-committed to best practices of corporate governance

#### Executive team



Ravi Puravankara Chairman

- Over 44 years of experience in real estate industry
- Former president of the International Real Estate Federation, Indian Chapter, Paris



**Ashish Puravankara** *Managing Director* 

- Bachelor's degree in Business Administration from Virginia Tech
- Master's degree in Business Administration from Willamette University in Salem, Oregon



**Nani R. Choksey** Joint Managing Director

- Experience of over 44 years in the real estate development, construction and finance sector
- Associated with the company since inception and responsible for finance and construction function

#### Non-Executive team



R.V.S. Rao Independent Director

- Bachelor's degree in Commerce and Law
- Over 39 years of experience in banking and finance



**Pradeep Guha** *Independent Director* 

- Management Diploma from Asian Institute of Management, Manila
- Over 35 years of experience in marketing and advertising



**Sonali Rastogi** *Non-Executive Independent Director* 

- Graduate from the School of Planning and Architecture (New Delhi) and the Architectural Association (London)
- Founder Partner Morphogenesis
- Top 10 icons of the design world the celebrated Platform Magazine.

# **Media & Capital Market Recognition**

## Keppel Puravankara to Buy Bengaluru Plot for ₹405 crore

Deal includes cost of ₹80 cr for KPDL to construct a retail-cum-office facility

#### Sobia.Khan@timesgroup.com

Bengaluru: Keppel Purayankara Development (KPDL) has agreed to buy a 7.6-acre plot in Bengaluru from Metro Cash & Carry India for ₹405 crore. KPDL is a joint venture between Bengaluru-based developer Puravankara and Singaporebased Keppel Land, one of Asia's premier property companies.

The acquisition is in line with Puravankara's strategy to expand its commercial presence over the next five to six years. The company plans to develop 8 million-10 million sq ft of commercial assets in Bengaluru, Hyderabad, Chennai and Mumbai to expand its rental base.

"The timing of the project could not be better, seeing as the demand for office and retail space is on an upward trajectory and yielding good returns, especially in Bengaluru," said Ashish R Puravankara, MD. He added the company will use some of its existing land to develop office assets.

The deal includes the cost of about 780 crore for KPDL to construct Brigade Enterprises a 160,000 sq ft retail-cum-office facility on the land, which will be handed over to Metro Cash & Carry India. "This acquisition will further augment Keppel Land's commercial portfolio and will position us well to meet the urbanisation needs for prime office space in Bengaluru," said Sam Moon Thong, president (regional investments), Keppel Land.

The Grade-A office development will come up in Yeshwantpur and will be managed by KPDL. CBRE South Asia was the advisor to the transaction. The deal can be counted among some of the recent bigticket transactions in Bengaluru.



IN LINE WITH STRATEGY The company plans to

#### develop 8-10 ms commercial asse Bengaluru, Hyde Chennai and Mu expand its renta

Phoenix Mills and Ca sion Plan Investment Bo red land in Hebbal, nort ru, for ₹650 crore from I ruction Equipment Ac 12.95 acre plot in north crore from SAB Miller I

There has been incr mand for commercial million sq ft of fresh r added across seven key by Chennai, Hyderaba National Capital Regi ding to CBRE South Ast

Puravankara plans 14.11 million sq ft of proj ments over the next 1 The company's net debt was 72,438

# Puravankara, Google tie up for smart homes

**FE BUREAU** Bengaluru, August 20

#### BENGALURU-BASED PROP-

**ERTY** developer Puravankara has launched a new category in its residential line BluNex Life rate with Google to integrate

intelligent nextfor home buyers country. BluNex Lit

NOT JUST BRICK & MORTAR,

provide intelligent homes to new home buyers, who are looking for more smart and safety features, and to stay contemporary.

Puravankara will collabo-



AI powered humanoid enables over 100 sales bookings at an home expo for Puravankara

HUMANOIDS - Mitra and Mitri - were recently introduced at one of the flagship home exhibitions, Bengaluru ba. A major advantage was seamless customer data accumulation in almost 10 times lesser time in comparison to onal method. In an interaction with EC, **Ashish Puravankara**, MD, Puravankara Projects provides more insights



A judicious mix of human intellect and technology propel the growth story at Puravankara for FY18-19

## **Awards and achievements**

#### **Awards for Puravankara Limited**

- QuikrHomes Realty Awards for the Women Entrepreneur of the Year 2018 -19 Real Estate
   Ms. Amanda Puravankara
- **❖** 10th Realty+ Excellence Awards SOUTH 2018 Scroll of Honour Mr. Ashish Puravankara
- South India's Real Estate Leadership Awards for the Best Commercial Property of the Year
   Purva Summit
- South India's Real Estate Leadership Awards for the Best Residential Property of the Year -Purva Westend
- South India's Real Estate Leadership Awards for the Best Developer of the Year Residential – Puravankara Limited
- Times Business Awards for an Exemplary Contribution to Real Estate Puravankara Limited
- **❖** Asia Real Estate Excellence Award 2018 for the "Best Real Estate Development Company in South India" Puravankara Limited
- BAM (Builders , Architects & Building Material) Awards 2018 for Best Builder of the Year Puravankara Limited
- **❖** BAM (Builders , Architects & Building Material) Awards 2018 for Life Time Achievement Award − Mr. Ravi Puravankara

## **Awards and achievements**

#### **Awards for Provident Housing Limited**

- ❖ 10th Realty+ Excellence Awards SOUTH 2018 for Affordable Housing Project of the year -Kenworth by Provident
- ❖ 10th Realty+ Excellence Awards SOUTH 2018 for the Developer of the year Residential Provident Housing Limited
- South India's Real Estate Leadership Awards for the Best Affordable Housing Project of the Year (WEST) Adora De Goa by Provident
- 10th Realty Plus Awards West Region for the Best Affordable Housing Project of the Year Adora De Goa
- ❖ BAM (Builders , Architects & Building Material) Awards 2018 for Best Affordable Housing Project – Provident Sunworth
- **❖** 10th Franchise Estate Awards 2018 for Best Project in Non Metro South Provident Skyworth
- ❖ 10th Franchise Estate Awards 2018 for Best Affordable / Budget Housing Developer of the Year - South - Provident Housing Limited
- 10th Franchise Estate Awards 2018 for Best Affordable Housing Project of the Year South
   Kenworth by Provident

## Disclaimer

This presentation has been prepared by Puravankara Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Puravankara Ltd's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.

# **THANK YOU**

Puravankara Limited 130/1, Ulsoor Road, Bengaluru - 560042

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**Corporate Identification Number: L45200KA1986PLC051571** 

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