

Procter & Gamble Hygiene and Health Care Limited CIN: L24239MH1964PLC012971 Registered Office: P&G Plaza Cardinal Gracias Road, Chakala Andheri (E), Mumbai 400 099 Tel: (91-22) 2826 6000 Fax: (91-22) 2826 7303 www.pg.com/en_IN

August 22, 2018

To, The Corporate Relations Department The BSE Limited Department of Corporate Services Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001

Ref:- Scrip Code:- 500459

Dear Sir / Madam,

Sub: Audited Financial Results for the Financial Year ended June 30, 2018

We are pleased to inform you that a meeting of the Board of Directors of the Company held today, the Audited Financial Results for the Financial Year ended June 30, 2018 were approved.

We are enclosing herewith the following:

- a. Audited Financial Results for the Financial Year ended June 30, 2018, as per format prescribed under Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015;
- b. Auditor's Report, in respect of the aforementioned Financial Results, as furnished by the Statutory Auditors of the Company;
- c. Press Release;
- d. A declaration with respect to Audit Report with unmodified opinion to the aforementioned Audited Financial Results

We are pleased to further inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have declared a dividend of Rs. 40/- per Equity Share (Nominal Value of Rs. 10/- each), for the Financial Year ended June 30, 2018. The divided shall be paid between December 5, 2018 to December 21, 2018, on approval of the Members at the 54th Annual General Meeting.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited

Flavia Machado Authorised Signatory

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	STATEMENT OF AUDITED FINANCIAL RESULTS FOR TH Particulars	(1) Three Months Ended 30th June 2018	(2) Preceding Three Months Ended 31st March 2018	(3) Corresponding Three Months Ended 30th June 2017	(4) Year Ended 30th June 2018	(5) Previous Year Ended 30th June 2017
		(Audited) Refer Note 6 below	(Unaudited)	(Audited) Refer Note 6 below	(Audited)	(Audited)
1	Revenue from operations (Refer Note 4)	52465	56889	52994	245529	241916
2	Other income	683	661	1083	2407	7730
3	Total income (1+2)	53148	57550	54077	247936	249646
4	Expenses			2		
a)	Cost of raw and packing materials consumed	13303	11528	14560	54483	61252
b)	Purchase of stock-in-trade (Traded goods)	5951	7382	8240	34222	35356
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(656)	1573	(3477)	6164	(5111
d)	Excise duty	(000)	1010	2707	0104	9876
e)	Employee benefits expense	2438	3266	1558	11523	11410
Ð	Finance costs	405	39	441	532	1042
g)	Depreciation expense	1233	1368	1966	5237	5974
h)	Impairment of property, plant & equipment (Refer Note 5)	0.024	1259		1259	
i)	Advertising & sales promotion expenses	6773	7255	3339	26052	20372
Ð	Other expenses	16263	11248	12955	50287	42298
_	Total expenses	45710	44918	42289	189759	182469
5	Profit before tax (3-4)	7438	12632	11788	58177	67177
6	Tax expense					
a)	Current tax	3058	3872	4415	20646	25226
b)	Deferred tax	(75)	436	(431)	72	(1322
		2983	4308	3984	20718	23904
7	Profit for the period (5-6)	4455	8324	7804	37459	43273
8	Other comprehensive income		2.000		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	Other comprehensive income not to be reclassified to profit or loss:	110	000	11050		
	Re- measurement of the defined benefit plans Income tax effect	446	892	(1056) 365	744 (257)	(1189
	Total other comprehensive income for the period	(154)	(309) 583	(691)	(257) 487	411 (778
9	Total comprehensive income for the period (7+8)	4747	8907	7113	37946	42495
10	Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246
11	Reserves as per balance sheet	3240	5240	5240	77304	49366
12	Earnings per Share (Face value of ₹ 10 per equity share) (not annualised) :		15.75		11504	43300
a)	Basic	13.72	25.64	24.04	115.40	133.3
b)	Diluted	13.72	25.64	24.04	115.40	133.3
- C	e accompanying notes to the financial results					



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N	0	t	e	s	:

Statement of Assets and Liabilities		(₹ in Lakhs			
Particulars	As at Year Ended 30 th June 2018 (Audited)	As at Year Ender 30 th June 2017 (Audited)			
Assets					
Non-current assets					
Property, plant and equipment	25011	28571			
Capital work-in-progress	2148	4084			
Financial assets					
(i) Loans	4201	5096			
(ii) Other financial assets	88	103			
Deferred tax assets (Net)	2298	2627			
Non-current tax assets (Net)	19580	14363			
Other non-current assets	1059	855			
Total non-current assets	54385	55699			
Current assets					
Inventories	12361	17735			
Financial assets					
(i) Trade receivables	14847	13280			
(ii) Cash and cash equivalents	39235	10244			
(iii) Bank balances other than (ii) above	724	1439			
(iv) Loans	9940	9760			
(v) Other financial assets	2493	6250			
Other current assets	6398	1605			
	85998	60313			
Non current assets held for sale	2152	-			
Total current assets	88150	60313			
Total assets	142535	116012			
Equity and liabilities					
Equity					
Equity share capital	3246	3246			
Other equity	77304	49366			
Total equity	80550	52612			
Non-current liabilities					
Provisions	4873	5169			
Total non-current liabilities	4873	5169			
Current liabilities					
Financial liabilities					
(i) Trade payables	40622	36319			
(ii) Other financial liabilities	1927	2696			
Provisions	427	415			
Current tax liabilities (Net)	10419	12071			
Other current liabilities	3717	6730			
Total current liabilities	57112	58231			
Total liabilities	61985	63400			
Total equity and liabilities	142535	116012			

The above audited financial results for the quarter and year ended June 30, 2018 have been reviewed and recommended by the Audit Committee, and approved by the Board of Directors 2

The above financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act,2013 read with the relevant Rules issued thereunder and the other accounting principles generally accepted in India. 3

Consequent to the introduction of Goods and Services Tax (GST) with effect from 1st July, 2017, Central Excise, Value Added Tax (VAT) etc. have been subsumed into GST. In accordance with Indian Accounting Standard – 18 on Revenue and Schedule III of the Companies Act, 2013, unlike Excise Duties, levies like GST, VAT etc. are not part of Revenue. Accordingly, the figures for the period up to 30th June, 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such 4 understanding:

Particulars	Three Months Ended 30th June 2018	Preceding Three Months Ended 31st March 2018	Corresponding Three Months Ended 30th June 2017	Year Ended 30th June 2018	Previous Year Ended 30th June 2017
Revenue from Operations (A)	52465	56889	52994	245529	241916
Excise duty on Sale (B)		-	2635	-	9667
Revenue from operations excluding excise duty on sale (A-B)	52465	56889	50359	245529	232249

5 Certain Property, Plant & Equipment have been tested for impairment and a loss amounting to Rs. 1,259 lakh has been recognized in the Statement of Profit and Loss. These were

rendered redundant due to Company moving its manufacturing facility from one location to another. The said assets are now being classified as 'Held for sale The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant 6

financial year. 7 The Company has identified Health and Hygiene Products as its single primary reportable segment in accordance with the requirements of Ind AS 108 - Operating Segments. Accordingly, no separate segment information has been provided.

The Board of Segment information informati 8

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Place : Mumbai Date : 22nd August, 2018





For and on behalf of the Board of Directors of Procter & Gamble Hygiene and Health Care Limited alle

Madhusudan Gopalan

Managing Director

KALYANIWALLA & MISTRY LLP

CHARTERED ACCOUNTANTS

Independent Auditor's Report on Standalone Financial Results of Procter and Gamble Hygiene and Health Care Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Procter and Gamble Hygiene and Health Care Limited

1. We have audited the accompanying Standalone Financial Results of **Procter and Gamble Hygiene and Health Care Limited** ("the Company") for the quarter and year ended June 30, 2018 together with the notes thereon ("the Statement") submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by circular no. CIR/CFD/FAC/62/2016 dated July 5, 2016 ("Listing Regulations") (initialled by us for identification).

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors at its meeting held on August 22, 2018, have been prepared on the basis of the Standalone Financial Statements and reviewed quarterly financial results up to the end of the third quarter. Our responsibility is to express an opinion on these Standalone Financial Results based on our audit of the Standalone Financial Statements which have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") specified in Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India.

Attention is drawn to the fact that the figures for the quarters ended June 30 as reported in these financial results are the balancing figures between audited figures in respect of the financial years ended June 30, and the published year to date figures up to the end of the third quarter of the relevant financial years. The figures up to the end of the third quarter had only been reviewed and not subjected to audit.

Attention is also drawn to the fact that the financial results of the Company for the corresponding quarter ended June 30, 2017 and previous year ended June 30, 2017, prepared in accordance with Ind AS specified in Section 133 of the Companies Act, 2013 and relevant applicable Rules, were reviewed by the predecessor auditor who expressed an unmodified opinion thereon vide their report dated August 23, 2017.

- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these standalone financial results:

(i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and (ii) give a true and fair view of the net profit and other comprehensive income and other financial information for the year ended June 30, 2018.

For KALYANIWALLA & MISTRY LLP CHARTERED ACCOUNTANTS Firm Regn. No.: 104607W / W100166

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Roshni Marfatia *PARTNER* M. No. 106548 Mumbai, August 22, 2018



LLP IN : AAH - 3437 REGISTERED OFFICE: ESPLANADE HOUSE, 29, HAZARIMAL SOMANI MARG, FORT, MUMBAI 400 001 TEL: (91) (22) 6158 6200 / 6158 7200 FAX: (91) (22) 6158 6275

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Procter & Gamble Hygiene and Health Care Ltd.announces fiscal and fourth quarter results

Comparable*Sales up 10%; Profit After Tax down 13% forfiscalended June 30, 2018

Mumbai, Aug 22, 2018 -Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the fiscal ended June 30, 2018. The company delivered Sales of ₹2,455 crores, up 10% vs. year ago on comparable* basis. Reported sales were up 1% versus year ago due to treatment of indirect taxes post GST. The Profit After Tax (PAT) was ₹375 crores, down 13% versus year ago largely behind lower non-operating income and increased marketing investments.

For the quarter ended June 30, 2018, the sales were₹525 crores and the Profit After Tax ₹45 Crore.

Both the Feminine Care and Health Care businesses continue to grow ahead of category behind brand fundamentals, strength of product portfolio and improved in-store execution.

The directors have recommended a final dividend of ₹40/- per Equity Share for the Financial Year ended June 30, 2018, subject to the approval of Shareholders of the company at the ensuing 54th Annual General Meeting.

*Comparable Sales is sales excluding GST/excise duties on sales further adjusted for other tax costs subsumed under GST and excluded from sales in the base

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit <u>www.pg.com</u> for the latest news and in-depth information about P&G and its brands.

For details contact: Madison Public Relations: Malika Bhavnani +91 9820496099;malika.bhavnani@madisonpr.in

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August 22, 2018

To The BSE Limited Department of Corporate Services PhirozeJeejeebhoy Towers Dalal Street, Mumbai – 400001

Ref:- Scrip Code:- 500459

Dear Sir/Madam,

Sub: Declaration with respect to Audit Report with unmodified opinion to the Audited Financial Results for the Financial Year ended June 30, 2018

We hereby declare that Audited Financial Results for the Financial Year ended June 30, 2018 which have been approved by the Board of Directors of the Company at meeting held today, i.e., August 22, 2018, the Statutory Auditors, Kalyaniwala& Mistry LLP have not expressed any modified opinion(s) in their Audit Report.

The above declaration is made pursuant to Regulation 33 (3) (d) of the Securities Exchange and Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited

Flavia Machado Authorized Signatory

