

21th January 2022

BSE Limited
Listing Department Dalal Street,
Mumbai 400 001
Scrip Code: 531879

National Stock Exchange of India Ltd.
Exchange Plaza , C-1 Block G,
Bandra Kurla Complex,
Scrip Code: PIONDIST

Dear Sirs,

**Sub: Intimation of Unaudited financial results for the quarter and nine months ended
31st December 2021**

The Board of Directors of the Company at their meeting held today, *inter-alia* approved the unaudited financial results (“UFR”) of the Company for the quarter and nine months ended 31st December 2021. The Limited Review Report (“LRR”) thereon, received from the statutory auditors of the company were placed at the said meeting. UFR along with the LRR, are enclosed and are being uploaded on to your websites along with this letter.

This is for your information and records.

Thank you,

For Pioneer Distilleries Ltd.

J Swaminathan
Company Secretary

PIONEER DISTILLERIES LIMITED

Level 10, UB Tower, #24 Vittal Mallya Road, Bengaluru 560 001

Tel: +91 80 2221 0705, Fax: +91 80 3985 6862 | www.pioneerdistilleries.com | CIN: L24116KA1992PLC125992

Statement of Unaudited Financial Results for the quarter and nine months ended December 31, 2021

INR in Lakhs except for earnings per share data

PARTICULARS	3 months ended December 31, 2021	3 months ended September 30, 2021	3 months ended December 31, 2020	9 months ended December 31, 2021	9 months ended December 31, 2020	Year ended March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1 Income						
(a) Revenue from operations	5,460	6,389	3,208	15,544	11,605	16,740
(b) Other income	76	75	76	226	226	301
Total income	5,536	6,464	3,284	15,770	11,831	17,041
2 Expenses						
(a) Cost of materials consumed	3,801	4,093	3,055	11,663	9,704	12,993
(b) Changes in inventories of work-in-progress and finished goods	323	919	(450)	374	(223)	316
(c) Employee benefits expense	381	470	359	1,227	919	1,284
(d) Finance costs	853	845	792	2,534	2,408	3,213
(e) Depreciation expense	834	963	807	2,639	2,427	3,314
(f) Allowance for government grant (net)	-	-	-	-	-	266
(g) Other expenses	1,044	1,353	1,516	3,276	3,116	4,312
Total expenses	7,236	8,643	6,079	21,713	18,351	25,698
3 Profit / (loss) before exceptional items and taxation (1-2)	(1,700)	(2,179)	(2,795)	(5,943)	(6,520)	(8,657)
4 Exceptional items (net)	-	-	-	-	-	-
5 Profit / (loss) before taxation (3+4)	(1,700)	(2,179)	(2,795)	(5,943)	(6,520)	(8,657)
6 Income tax expense						
(a) Taxes relating to earlier years (MAT)	-	-	-	-	-	-
(b) Deferred tax charge / (credit)	-	-	-	-	-	-
(c) MAT credit utilised / (availed)	-	-	-	-	-	-
7 Profit / (loss) for the period (5-6)	(1,700)	(2,179)	(2,795)	(5,943)	(6,520)	(8,657)
8 Other comprehensive income / (loss)						
<i>Items that will not be reclassified to profit or loss</i>						
Remeasurements of post-employment benefit obligations	-	-	-	-	-	(80)
Income tax credit / (charge) relating to these items	-	-	-	-	-	-
Other comprehensive income / (loss) for the period, net of tax	-	-	-	-	-	(80)
9 Total comprehensive income / (loss) (7+8)	(1,700)	(2,179)	(2,795)	(5,943)	(6,520)	(8,737)
10 Paid-up equity share capital (Face value of INR 10 each)	1,339	1,339	1,339	1,339	1,339	1,339
11 Earnings / (loss) per share of INR 10 each (not annualised)						
Basic and diluted (Amounts in INR)	(12.70)	(16.28)	(20.88)	(44.39)	(48.70)	(64.66)

PIONEER DISTILLERIES LIMITED

Statement of Unaudited Financial Results for the quarter and nine months ended December 31, 2021

Notes:

1. Pioneer Distilleries Limited ('the Company') is primarily engaged in the business of manufacturing and selling Extra Neutral Alcohol, Malt Spirit, and allied products along with Indian Made Foreign Liquor ('IMFL') bottling operations. Since the entire business of the Company is evaluated and reviewed by the Chief Operating Decision Maker as one reportable segment, the management considers this as a single reportable segment.
2. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.
3. The Board of Directors ("Board") of United Spirits Limited ("USL") and the Company at their respective meetings held on December 2, 2019 considered and approved a scheme of amalgamation and arrangement (the "Scheme") in relation to the proposed merger of the Company with USL under Sections 230 to 232 and the other applicable provisions of the Companies Act, 2013 and the rules thereof. Upon completion of the merger, the non-promoter shareholders of the Company will receive 10 equity shares of USL (face value of INR 2 each) for every 47 shares (face value of INR 10 each), held by them as on the record date. The Scheme is subject to the receipt of requisite approvals from the relevant statutory authorities. The BSE Limited and the National Stock Exchange of India Limited have issued their no-objection to the draft Scheme and related documents filed, vide observation letters dated October 21, 2020 and October 22, 2020, respectively. The Company, jointly with USL, has filed an application under Sections 230 to 232 of the Companies Act, 2013 on November 27, 2020 with the National Company Law Tribunal, Bangalore ("NCLT"), and again an Interlocutory Application was filed before NCLT on April 7, 2021. The Company had conducted a shareholders meeting approving the Scheme on September 30, 2021 and is currently awaiting the NCLT approval. Subsequently, a joint petition to sanction the Scheme has been filed by USL and the Company with the NCLT on October 2, 2021. The Company's petition was heard by the NCLT on January 12, 2022 and has been adjourned and rescheduled to February 23, 2022.
4. The Company is entitled to certain government grants from the State of Maharashtra for setting up projects in notified rural areas under two phases. These grants are receivable in the form of VAT refunds. The Company had assessed the timing of cash inflows since initial recognition and had recognised an allowance of INR 2,162 lakhs in earlier years. Further, considering the impact of COVID-19, Management had estimated a delay in recovering the money from the State Government. In line with the expected credit loss (ECL) calculation, an additional allowance of INR 266 Lakhs was accounted for in the quarter and year ended March 31, 2021. Management does not foresee any further allowance in the current quarter.
5. The Company has a tie-up manufacturing agreement with USL. In terms of this agreement, the Company manufactures, under USL's supervision, brands owned and marketed by USL. Under Ind-AS 115 'Revenue from contracts with customers', the Company has assessed its relationship with USL to be that of an agent. Control of the activities rest with USL. Further, under the arrangement, the Company is entitled to bottling fees which is determined based on output and volume and has accordingly –

- a. Recorded the income under tie-up manufacturing agreement which is included in Revenue from operations as detailed below:

(INR in lakhs)

	Three Months Ended			Nine Months Ended		Year Ended
	December 31, 2021	September 30, 2021	December 31, 2020	December 31, 2021	December 31, 2020	March 31, 2021
Income under tie-up manufacturing agreement	246	242	331	708	772	954

- b. Gross sales, excise duty and cost of goods sold (the net impact of which is nil) as indicated below in the respect of these operations are not included in the Statement of Unaudited Financial Results.

	Three Months Ended			Nine Months Ended		Year Ended
	December 31, 2021	September 30, 2021	December 31, 2020	December 31, 2021	December 31, 2020	March 31, 2021
Gross sales	15,603	16,071	23,325	45,168	55,185	69,517
Excise duty	(11,245)	(11,582)	(16,813)	(32,549)	(39,774)	(50,101)
Cost of goods sold	(4,358)	(4,489)	(6,512)	(12,619)	(15,411)	(19,416)
Net impact	-	-	-	-	-	-

6. During the quarter ended September 30, 2020, the Company entered into a "Supply Agreement" with USL for sale of malt spirit including maturation thereof. As per the terms of the agreement, the evaporation loss during the maturation process is recovered from USL. In addition, subsequent outflow in connection with the evaporation loss, if any, will be reimbursed by USL. The Company has assessed the recovery of such outflow amounting to INR 27 lakhs for the quarter and INR 154 lakhs for the nine months ended December 31, 2021 to be in the nature of cost-to-cost reimbursement and not revenue.
7. The Company had filed a petition before the High Court of Judicature at Bombay Bench at Aurangabad challenging multiple demands raised by Water Resource Department, State of Maharashtra levying increased water charges and an interim relief against any coercive steps had been received and the Company has been in appeal on the matter with Maharashtra Water Resources Regulatory Authority. During the quarter, the Company has received further demands from the said Department levying water charges at a higher rate along with penalties and taxes for the period November 2018 to December 2021. Based on a legal opinion obtained by Management in an earlier year and the current assessment, it has been determined that any further cash outflow on account of this matter is remote.
8. Once the lockdown due to COVID-19 pandemic was lifted in May 2020, Management had taken appropriate actions to scale up the manufacturing to the levels prior to COVID-19. As a result, the operations of the Company stabilized during the previous year post COVID-19. Temporary disruptions have occurred from time to time during the pendency of curfew or lockdown restrictions, including as a result of the recent surge in the spread of COVID-19 in India.

The Company has made an assessment of its liquidity position (considering the support letter

received from USL) and of the recoverability and carrying values of its assets as at December 31, 2021 and does not foresee any material impact on account of COVID-19. The Company assessed its existing controls and internal financial reporting processes and made appropriate changes, as required, in view of the situation arising due to COVID-19, which have largely been reinstated to the original controls and processes. The Company has also reviewed its contracts / arrangements and does not expect any material impact on account of non- fulfilment of the obligations by any party.

Management has considered various internal and external information available up to the date of approval of the financial results in assessing the impact of COVID-19 on the results for the quarter and nine months ended December 31, 2021 and no material impact is expected, but the Company will continue to monitor changes in future economic conditions, as they arise.

9. Previous period's figures have been regrouped / reclassified to conform to the current period's presentation for the purpose of comparability.
10. This Statement of Unaudited Financial Results has been reviewed by the Audit and Risk Management Committee of the Board of Directors and approved by the Board of Directors at their respective meeting held on January 21, 2022.

Place: Bengaluru
Date: January 21, 2022

By authority of the Board

ALOKESH
BISWAS

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ALOKESH BISWAS
Date: 2022.01.21
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Alokesh Biswas
Managing Director
DIN: 08756326

Price Waterhouse & Co Chartered Accountants LLP

Review Report

To
The Board of Directors
Pioneer Distilleries Limited
Level 10, UB Tower
#24 Vittal Mallya Road
Bengaluru – 560 001

1. We have reviewed the unaudited financial results of Pioneer Distilleries Limited (the “Company”) for the quarter ended December 31, 2021 and the year to date results for the period April 1 to December 31, 2021, which are included in the accompanying “Statement of Unaudited Financial Results for the quarter and nine months ended December 31, 2021” together with the notes thereon (the “Statement”). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the “Listing Regulations, 2015”).
2. This Statement, which is the responsibility of the Company’s Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “Interim Financial Reporting”, prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”, issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Price Waterhouse & Co Chartered Accountants LLP
Firm Registration Number: 304026E/E-300009

SHIVAKUMAR

RAJGOPAL HEGDE

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Date: 2022.01.21 17:14:14 +05'30'

Shivakumar Hegde
Partner

Membership Number: 204627
UDIN: 22204627AAAAAE6721

Bengaluru
January 21, 2022

Price Waterhouse & Co Chartered Accountants LLP, 5th Floor, Tower ‘D’, The Millenia, 1 & 2 Murphy Road, Ulsoor
Bengaluru - 560 008
T: +91 (80) 4079 5000, F: +91 (80) 4079 5222

Registered office and Head office: Plot No. 56 & 57, Block DN, Sector-V, Salt Lake, Kolkata - 700 091

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