



PIIL:SEC:NSE/BSE:70:2023-24

November 08, 2023

BSE Limited
Corporate Relationship Deptt.
PJ Towers, 25<sup>th</sup> Floor,
Dalal Street, Mumbai – 400 001

National Stock Exchange of India Ltd.
Exchange Plaza, Plot No.C/1, G-Block
Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051

Code No.523642 Code No. PIIND

Dear Sir/Madam,

### **Sub: Outcome of Board Meeting**

In compliance of Regulation 33 read with Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we wish to inform you that the Board of Directors of the Company in its meeting held today i.e. November 08, 2023 has inter alia, considered and approved the following businesses:

- i. Unaudited standalone & consolidated financial results of the Company for the quarter and half year ended September 30, 2023.
- ii. Extension of period for utilization of balance QIP proceeds by one year i.e. from September 30, 2023 till September 30, 2024.

A copy of the said unaudited standalone & consolidated financial results of the Company for the quarter and half year ended September 30, 2023 along with the Limited Review Report with unmodified opinion are enclosed herewith for your records.

You are requested to take the aforesaid information on your record.

The meeting of the Board of Directors commenced at 02:00 p.m. and concluded at 08:20 p.m.

Thanking you,

Yours faithfully, For **PI Industries Limited** 

Sonal Tiwari Company Secretary

ACS: 16638 Encl: As above.

### **Price Waterhouse Chartered Accountants LLP**

### **Review Report**

To

The Board of Directors PI Industries Limited 5<sup>th</sup> Floor, Vipul Square, B-Block, Sushant Lok Phase-1, Gurugram – 122009 Haryana

- 1. We have reviewed the unaudited financial results of PI Industries Limited (the "Company") for the quarter ended September 30, 2023 and the year to date results for the period April 01, 2023 to September 30, 2023, which are included in the accompanying 'Statement of standalone unaudited financial results for the quarter and half year ended September 30, 2023', the Statement of standalone unaudited assets and liabilities as at 30th September, 2023 and the Statement of Standalone unaudited cash flow for the half year ended 30th September, 2023 (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Sougata Mukherjee

Partner

Place: Mumbai Membership Number: 057084 Date: November 08, 2023 UDIN: 23057084BGYFVF2687

Price Waterhouse Chartered Accountants LLP, Building No. 8, 8th Floor, Tower - B, DLF Cyber City, Gurgaon - 122 002

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Registered office and Head office: Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi 110 002



## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2023

(In ₹ Millions)

			(In ₹ Millions)				
	Particulars		Quarter ended		Half year	Year ended	
.No		30.09.2023 30.06.2023 30		30.09.2022	30.09.2023	30.09.2022	31.03.2023
		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
1	Revenue from operations	19,687	18,292	16,960	37,979	31,931	62,704
П	Other Income	561	471	314	1,032	582	1,589
III	Total income (I+II)	20,248	18,763	17,274	39,011	32,513	64,293
IV	Expenses				* .		
	Cost of materials consumed	8,737	9,166	9,355	17,903	17,886	33,550
	Purchases of stock -in- trade	853	601	452	1,454	971	1,566
	Changes in inventories of finished goods, work in	964	116	(578)	1,080	(1,212)	(941
	progress and stock in trade Employee Benefit expense	1,346	1,502	1,237	2,848	2,409	4,897
	Finance Cost	15	18	109	33	244	355
	Depreciation and amortisation expense	631	590	550	1,221	1,100	2,217
	Other Expense	2,253	2,155	2,261	4,408	4,203	8,432
	Total Expenses	14,799	14,148	13,386	28,947	25,601	50,076
v	Profit before exceptional items and tax (III-IV)	5,449	4,615	3,888	10,064	6,912	14,217
VI	Exceptional items	-	-	-	-	=0	-
VII	Profit before tax (V-VI)	5,449	4,615	3,888	10,064	6,912	14,217
	Income Tax expense	0,110	1,010	3,000			
′	Current tax	963	811	694	1,774	1,226	2,509
	Deferred tax	(249)	(149)	(78)	(398)	(81)	(464
	Income tax of earlier years	90	-	-	90	(26)	58
	Total Tax Expense	804	662	616	1,466	1,119	2,103
IX	Profit for the period (VII-VIII)	4,645	3,953	3,272	8,598	5,793	12,114
х	Other Comprehensive Income / (Loss) after tax (OCI)						
Α	Items that will not be reclassified to profit or loss Remeasurements gains/(losses) on defined benefits	-	-	(2)	14	(6)	28
	plans	7	7	(3)	14	(6)	
	Income tax relating to the above item	(3)	(2)	1	(5)	2	(10
В	Items that will be reclassified to profit or loss					(200)	(000
	Effective portion of gains/(losses) on cash flow hedges	(316)	457	(329)	141	(828)	(636
	Income tax relating to above items	111	(160)	115	(49)	289	222
	Total Other Comprehensive Income / (Loss) for the	(201)	302	(216)	101	(543)	(396
	period						
					NT 100 2 222	5.050	44 740
ΧI	Total Comprehensive income for the period (IX+X)	4,444	4,255	3,056	8,699	5,250	11,718
_							
XII	Paid-up equity share capital			450	450	150	150
	(Face value of ₹ 1/- each (Previous Year ₹ 1/- each))	152	152	152	152	152	152
XIII	Other Equity excluding Revaluation Reserves as per Balance sheet						70,816
ΧIV	Earning per Share * (in ₹)						
	(a) Basic	30.63	26.06	21.57	56.69	38.19	79.84
	(b) Diluted	30.63	26.06	21.57	56.69	38.19	79.84
	See accompanying notes to the financial results						

<sup>\*</sup> Actuals for the Quarter not annualised









### STATEMENT OF STANDALONE UN-AUDITED ASSETS AND LIABILITIES AS AT 30TH SEPTEMBER 2023

	BALANCE SHEET	1 A	s at
S.No	Particulars	30.09.23	31.03.2023
T	ASSETS	Un-Audited	Audited
1	Non Current Assets		
	Property, Plant & Equipment	23,900	24,174
	Capital work-in-progress	1,592	609
	Goodwill .	671	671
	Other Intangible assets	314	283
	Intangible asset under development	889	690
	Financial Assets		
	(i) Investments	6,009	1,845
	(ii) Loans	4,190	690
	(iii) Other financial assets	733	157
	Deferred tax assets (Net)	57	
	Current tax assets	49	49
	Other non-current assets	311	85
	Total non-current assets	38,715	29,253
2	Current Assets		
	Inventories	12,227	13,447
	Financial Assets		,
	(i) Investments	11,451	9,843
	(ii) Trade receivables	12,743	6,934
	(iii) Cash and cash equivalents	6,205	8,047
	(iv) Bank balances other than (iii) above	10,229	13,276
	(v) Loans	93	137
	(vi) Other financial assets	18	17
	Contract assets	1,397	661
	Other current assets	2,375	1,743
	Total current assets	56,738	54,105
	Total assets	95,453	83,358
П	EQUITY & LIABILITIES		
,	Equity		
	Equity Share Capital	152	152
	Other Equity	78,682	70,816
- 1	Total equity	78,834	70,968
2	Liabilities		
- 1	Non Current Liabilities		
	Financial Liabilities		
	(i) Lease liabilities	243	227
- 1	(ii) Other financial liabilities	191	264
	Provisions	114	90
	Deferred tax liabilities (Net)	=	287
-	Total Non current liabilities	548	868
	Current Liabilities		
	Financial Liabilities		
	(i) Lease liabilities	126	106
	Trade payables     a) total outstanding dues of micro enterprises and small enterprises	643	778
	b) total outstanding dues of creditors other than micro enterprises and small enterprises		
	(iii) Other financial liabilities	10,743 2,737	7,582 2,081
	Provisions	290	276
- 1	Current Tay Liabilities		
- 1	Other current liabilities	478	54
	3/2	1,054	645
- 1	Total current liabilities	16,071	11,522
- 1	Total Liabilities  Gurugram	16,619	12,390
	Total equity and liabilities	95,453	83,358



#### Notes

- 1 The above financial results were reviewed and recommended by the Audit Committee of the Board and approved by the Board of Directors at their meeting held on November 08, 2023.
- 2 Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- 3 Statement of Standalone Cash Flow is attached in Annexure I.
- 4 The Company is in the business of manufacturing and distribution of Agro Chemicals and accordingly has one reportable business segment viz. 'Agro Chemicals'.
- 5 The Company raised ₹ 20,000 million during the quarter ended 30th September 2020 through Qualified Institutional Placement (QIP) of equity shares. Out of the funds received of ₹ 19,750 million (net of expense of ₹ 250 million), the Company invested ₹ 8,530 million (including ₹ 865 million invested till March 31, 2023) in one of its subsidiary, PI Health Sciences Limited. Balance funds of ₹ 11,220 million received pursuant to QIP remain invested in fixed deposits, liquid and other debt mutual funds.
- 6 The cost of material for the quarter includes Rs. 401 Million attributable to material lost in transit. This matter is currently under investigation.

Place: Mumbai

Date: November 08, 2023

Regd. Office: Udaisagar Road, Udaipur - 313001 (Raj)

Phone: 0294 2492451-55 Fax: 0294 2491946

CIN: L24211RJ1946PLC000469

For PI Industries Limited

Mayank Singhal

Vice Chairman & Managing Director

DIN: 00006651





### STATEMENT OF STANDALONE UNAUDITED CASH FLOW FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2023

Annexure I

(In ₹ Millions)

PARTICULARS	Half Year ended	Half year ended	Year ended
1,111100001110	September 30, 2023		March 31, 2023
	Un-Audited	Un-Audited	Audited
A. CASH FLOW FROM OPERATING ACTIVITIES			
Profit before Income Tax	10,064	6,912	14,217
Adjustments for :-			
Depreciation and amortisation expense	1,221	1,100	2,217
Finance costs	33	244	355
Provision for Bad and Doubtful debts & Advances	72	95	111
Interest Income on Financial Assets at amortised cost	(616)	(327)	(818)
Unwinding of discount on Security Deposits	(2)	(3)	(0)
Loss on Sale/Retirement/write off of property, plant & equipment (Net)	18	(0)	1
(Gain) on sale of Investments (Net)	(9)		(68)
(Gain) on financial assets measured at fair value through profit or loss (Net)	(322)	(152)	(354)
Unrealised Loss/(Gain) on foreign currency transactions (Net)	37	26	(353)
Operating Profit before Working Capital changes	10,496	7,895	15,308
(Increase) / Decrease in Trade Receivables	(5,827)	(5,616)	1,134
(Increase) / Decrease in Current financial assets - Loans	46	(57)	642
(Increase) / Decrease in Current Contract Assets	(735)	934	669
(Increase) / Decrease in Non-current financial assets - Loans	0		(690)
(Increase) / Decrease in Other current financial assets	(23)	85	81
(Increase) / Decrease in Other non-current financial assets	(7)	(23)	(32)
(Increase) / Decrease in Other current assets	(634)	(153)	435
(Increase) / Decrease in Other non-current assets	0	1	1
(Increase) / Decrease in Other bank balances	<u> -</u>	21	67
(Increase)/ Decrease in Inventories	1,220	(1,812)	(126)
Increase / (Decrease) in Current Provisions and Trade Payables	2,979	1,808	(271)
Increase / (Decrease) in Non-current Provisions	24	39	34
Increase / (Decrease) in Other current financial liabilities	816	1,006	175
Increase / (Decrease) in Other non-current financial liabilities	(17)	(31)	55
Increase / (Decrease) in Other current liabilities	409	297	10
Cash generated from Operations before tax	8,747	4,394	17,492
Income Taxes paid	(1,440)	(1,062)	(2,471)
Net cash inflow from Operating Activities	7,307	3,332	15,021
B. CASH FLOW FROM INVESTING ACTIVITIES			
Payments for purchase of property, plant & equipment including Capital			
Work in Progress, Intangible Assets and Capital Advances	(2,397)	(1,297)	(3,049)
Proceeds from sale of property, plant & equipment	4 405	(04)	38
(Purchase) of Investment in Subsidiary	(4,165)	(61)	(235)
Loan to subsidiary Purchase of Current Investments	(3,500) (2,200)	(33)	(690) (2,100)
Sale of Current Investments	920	(33)	1,159
Investment in Fixed Deposits with remaining maturity of more than 12 months	(500)	1,397	1,397
Investment in Fixed Deposits having more than 3 months original maturity and less	(300)	1,587	1,587
than 12 months remaining maturity	3,012	(813)	(3,102)
Interest Received	616	327	818
Net cash used in Investing Activities	(8,210)	(480)	(5,764)
Net cash (outflow) Inflow from Operating and Investing Activities, Chartered Account	(903)	ST2,852	9,257



### STATEMENT OF STANDALONE UNAUDITED CASH FLOW FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2023

Annexure I

(In ₹ Millions)

PARTICULARS	Half Year ended	Half year ended	Year ended
			March 31, 2023
	Un-Audited	Un-Audited	Audited
C. CASH FLOW FROM FINANCING ACTIVITIES			
Borrowings -Repayments	·	(497)	(2,669)
Principal elements of lease payments	(92)	(84)	(174)
Interest paid	(13)	(46)	(325)
Dividends paid	(834)	(455)	(1,137)
Net Cash (outflow) from Financing Activities	(939)	(1,082)	(4,305)
Net Cash inflow (outflow) from Operating, Investing & Financing Activities	(1,842)	1,770	4,952
Net increase (decrease) in Cash & Cash equivalents	(1,842)	1,770	4,952
Opening balance of Cash & Cash equivalents	8,047	3,095	3,095
Closing balance of Cash & Cash equivalents	6,205	4,865	8,047
Note: Cash and cash equivalents included in the Cash Flow Statement comprise of the following :			
i) Cash on Hand	o	1	1
ii) Balance with Banks :	=		
-In Current Accounts	3,203	3,964	3,477
-In Fixed Deposits	3,002	900	4,569
Total	6,205	4,865	8,047

The above Cash Flow Statement has been prepared under the Indirect method as set out in IND AS - 7.

- 1.Figures in brackets indicate cash outflows.
- 2.The sign '0' in these standalone un-audited financial results indicates that the amounts involved are below ₹ five lacs and the sign '-' indicates that the amounts are nil.





## **Price Waterhouse Chartered Accountants LLP**

### **Review Report**

To

The Board of Directors PI Industries Limited 5<sup>th</sup> Floor, Vipul Square, B-Block, Sushant Lok Phase-1, Gurugram – 122009 Haryana

- 1. We have reviewed the consolidated unaudited financial results of PI Industries Limited (the "Parent"), its subsidiaries (the parent and its subsidiaries hereinafter referred to as the "Group"), controlled trust and its share of the net profit after tax and total comprehensive income of its joint venture and associate company (refer Note 3 on the Statement) for the quarter ended 30th September, 2023 and the year to date results for the period April 01, 2023 to September 30, 2023 which are included in the accompanying 'Statement of consolidated unaudited financial results for the quarter and half year ended 30th September, 2023', the Statement of consolidated unaudited assets and liabilities as at 30th September, 2023 and the Statement of consolidated unaudited cash flow for the half year ended 30th September, 2023 (the "Statement"). The Statement is being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes.
- 2. This Statement, which is the responsibility of the Parent's Management and has been approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.



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Price Waterhouse (a Partnership Firm) converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAC-5001) with effect from July 25, 2014. Post its conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration number before conversion was 012754N)

- 4. The Statement includes the results of the following entities: namely, Parent Company a) PI Industries Limited; Subsidiaries (including step down subsidiaries): b) PILL Finance and Investments Limited c) PI Life Science and Research Limited d) PI Japan Co. Limited e) Jivagro Limited f) PI BIOFERMA Private Limited g) PI FERMACHEM Private Limited h) PI Health Sciences Limited i)PI Health Sciences USA, LLCj)PI Health Sciences Netherlands BV k) Archimica S.p.A Italy; Controlled trust: l) PI ESOP Trust; m) PI Kumiai Private Limited (Joint Venture) n) Solinnos Agro Sciences Private Limited (Associate).
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 and 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in all material respects in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim consolidated financial results of two subsidiaries (including three step-down subsidiaries, one associate and one joint venture) included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rs.13,350 Mn and net assets of Rs. 4,721 Mn as at September 30, 2023 and total revenues of Rs. 732 Mn and Rs. 1,178 Mn, total net profit/(loss) after tax of Rs. 78 Mn and Rs. (32) Mn and total comprehensive income/ (loss) of Rs. 35 Mn and Rs. (96) Mn, for the quarter ended and for the period from April 01, 2023 to September 30, 2023, respectively, and cash flows (net) of Rs. 622 Mn for the period from April 01, 2023 to September 30, 2023, as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors and their reports dated November 6, 2023 and November 7, 2023, vide which they have issued an unmodified conclusion, have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, associate and joint venture, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

7. We did not review the interim consolidated financial results of two subsidiaries and one controlled trust included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rs. 3,456 Mn and net assets of Rs. 2,301 Mn as at September 30, 2023 and total revenues of Rs. 935 Mn and Rs. 1,407 Mn, total net profit after tax of Rs. 113 Mn and Rs. 95 Mn and total comprehensive income of Rs. 113 Mn and Rs. 95 Mn, for the quarter ended and for the period from April 01, 2023 to September 30, 2023, respectively, and cash flows (net) of Rs. (159) Mn for the period from April 01, 2023 to September 30, 2023, as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors and their reports dated November 6, 2023 and November 7, 2023, vide which they have issued an unmodified conclusion, have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and controlled trust is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.



8. The consolidated unaudited financial results includes the interim financial results of three subsidiaries which have not been audited by their auditors, whose interim financial results reflect total assets of Rs. 37 Mn and net assets of Rs. 24 Mn as at September 30, 2023 and total revenue of Rs.12 Mn and Rs.26 Mn, total net (loss)/profit after tax of Rs. (0.13) Mn and Rs. 0.27 Mn and total comprehensive (loss)/income of Rs. (0.13) and Rs. 0.27 for the quarter ended September 30, 2023 and for the period from April 01, 2023 to September 30, 2023, respectively, and cash flows (net) of Rs. 0.15 Mn for the period from April 01, 2023 to September 30, 2023, as considered in the consolidated unaudited financial results. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

Place: Mumbai

Date: November 8, 2023

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Sougata Mukherjee

Partner

Membership Number: 057084 UDIN: 23057084BGYFVG1534



# STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2023

							(In ₹ Million)
			Quarter ended		Half yea	Year ended	
S.No.	Particulars •	30.09.2023	30,06,2023	30.09.2022	30.09.2023	30.09.2022	31.03,2023
		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
1	Revenue from operations	21,169	19,104	17,700	40,273	33,132	64,920
II	Other Income	469	469	317	938	593	1,590
111	Total income (I+II)	21,638	19,573	18,017	41,211	33,725	66,510
IV	Expenses						
	Cost of materials Consumed	9,772	9,719	9,714	19,491	18,402	34,343
	Purchases of stock -in- trade	1,147	677	546	1,824	1,175	1,881
	Changes in inventories of finished goods, work in progress and stock in trade	392	(178)	(563)	214	(1,214)	(697)
	Employee Benefit expense	1,638	1,735	1,342	3,373	2,588	5,266
	Finance Cost	78	43	111	121	249	371
	Depreciation and amortisation expense	803	697	560	1,500	1,120	2,265
	Other Expense	2,706	2,473	2,342	5,179	4,339	8,706
	Total Expenses	16,536	15,166	14,052	31,702	26,659	52,135
٧	Share of Profit / (Loss) of associate and Joint venture	20	47	12	67	51	68
VI	Profit before exceptional items and tax (III-IV+V)	5,122	4,454	3,977	9,576	7,117	14,443
VII	Exceptional items	-	12	-	*	-	<b>#</b> :
VIII	Profit before tax (VI-VII)	5,122	4,454	3,977	9,576	7,117	14,443
ΙX	Income tax expense						
	Current tax	1,018	807	725	1,825	1,275	2,592
	Deferred tax	(791)	(182)	(96)	(973)	(104)	(502)
	Income tax of earlier years	90	(5)	-	90	(26)	58
F	Total Tax Expense	317	625	629	942	1,145	2,148
Х	Profit for the period (VIII - IX)	4,805	3,829	3,348	8,634	5,972	12,295
ΧI	Other Comprehensive Income / (Loss) after tax (OCI)						
A	Item that will not be reclassified to profit or loss						
	Remeasurements gain/(loss) on defined benefits plans	7	7	(3)	14	(6)	44
	Income tax relating to the above item	(3)	(2)	1	(5)	2	(14)
	Item that will be reclassified to profit or loss	(-)	(-/		( )		, ,
- 4	Effective portion of gain/(loss) on cash flow hedges	(316)	457	(329)	141	(828)	(636)
	Exchange difference on translation of foreign operations	(45)	(22)	(1)	(67)	(2)	0
	Income tax relating to above item	111	(160)	115	(49)	290	222
	Total Other Comprehensive Income/(Loss) for the				34		(384)
	period	(246)	280	(217)	34	(544)	(364)
XII	Total Comprehensive Income for the period (X+XII)	4,559	4,109	3,131	8,668	5,428	11,911
XIII	Paid-up equity share capital						
	(Face value of ₹ 1/- each (Previous Year ₹ 1/- each))	152	152	152	152	152	152
XIV	Other Equity excluding Revaluation Reserves as per Balance sheet	.02	.52				71,833
	Earning per Share * (in ₹)						
	(a) Basic	31.67	25.24	22.07	56.91	39.37	81.06
	(b) Diluted	31.66	25.24	22.06	56.90	39.35	81.04
	See accompanying notes to the financial results		or Chartered		SUSTA	IE	

<sup>\*</sup> Actuals for the quarter and half year not annualised



**Total Liabilities** 

Total equity and liabilities

# PI Industries Ltd.

12,812

84,797

21,454

1,01,274

STATEMENT OF CONSOLIDATED UNAUDITED ASSETS AND LIABILITIES AS AT 30TH SEPTEMBER 2023 (In ₹ Million) As at 30.09.2023 31.03.2023 S.No. Particulars Un-Audited Audited **ASSETS** Non Current Assets 27,414 24,944 Property, Plant & Equipment 2.368 625 Capital work-in-progress 3.597 828 Goodwill 283 2,197 Other Intangible assets 901 699 Intangible asset under development 297 258 Investments accounted for using the equity method Financial Assets 56 55 (i) Investments 870 245 (ii) Other financial assets 63 Deferred tax assets 49 49 Current Tax Assets 347 188 Other non-current assets 38,159 28,174 Total non-current assets Current Assets 13,998 13,976 Inventories Financial Assets 9,843 11,451 (i) Investments 14,643 7,720 (ii) Trade receivables 6,976 8,727 (iii) Cash and cash equivalents 11,129 13,702 (iv) Bank balances other than (iii) above 97 83 (v) Loans 42 21 (vi) Other financial assets 2.012 661 Contract assets 2,767 1,890 Other current assets 63,115 56,623 Total current assets 1,01,274 84,797 Total assets **EQUITY & LIABILITIES** Equity 152 152 **Equity Share Capital** 71,833 79,668 Other Equity 71,985 79,820 Total equity Liabilities Non Current Liabilities Financial Liabilities 269 (i) Borrowings 389 324 (ii) Lease Liabilities 354 1,779 (iii) Other financial liabilities 300 103 Provisions 213 152 Deferred tax liabilities (Net) 994 2,889 Total Non current liabilities **Current Liabilities** Financial Liabilities 992 (i) Borrowings 159 141 (ii) Lease Liabilities (iii) Trade payables 804 651 a) total outstanding dues of micro enterprises and small enterprises 11,394 7,576 b) total outstanding dues of creditors other than micro enterprises and small enterprises 3,439 2,230 (iv) Other financial liabilities 278 322 Provisions 355 54 Current Tax Liabilities 1.253 735 Other current liabilities 11,818 18,565 Total current liabilities



#### Notes:

- 1 The above Consolidated financial results were reviewed and recommended by the Audit Committee of the Board and approved by the Board of Directors at their meeting held on November 08, 2023.
- 2 Consolidated Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- The Consolidated financial results include the results of the following entities namely, Parent Company a) PI Industries Limited; Subsidiaries (including step down subsidiaries): b) PILL Finance and Investments Limited c) PI Life Science and Research Limited d) PI Japan Co. Limited e) Jivagro Limited f) PI BIOFERMA Private Limited g) PI FERMACHEM Private Limited h) PI Health Sciences Limited i) PI Health Sciences USA, LLC j) PI Health Sciences Netherlands BV k) Archimica S.p.A Italy; Controlled trust: I) PI ESOP Trust; m) PI Kumiai Private Limited (Joint Venture) n) Solinnos Agro Sciences Private Limited (Associate).
- 4 Statement of Consolidated Cash Flow is attached in Annexure I.
- The Company raised ₹ 20,000 million during the quarter ended 30th September 2020 through Qualified Institutional Placement (QIP) of equity shares. Out of the funds received of ₹ 19,750 million (net of expense of ₹ 250 million), the Company invested ₹ 8,530 million (including ₹ 865 million invested till March 31, 2023) in one of its subsidiary, PI Health Sciences Limited. Balance funds of ₹ 11,220 million received pursuant to QIP remain invested in fixed deposits, liquid and other debt mutual funds.
- During the June 2023 quarter, PI Health Sciences Limited has entered into a share purchase agreement dated 27th April 2023 for the acquisition of 100% shareholding of "Therachem Research Medilab (India) Private Limited" and "Solis Pharmachem Private Limited". Further, PI Health Sciences USA, LLC has entered into an asset purchase agreement dated 27th April 2023 for the acquisition of business of Therachem Research Medilab LLC, USA. These agreements were subject to satisfactory completion of conditions precedents as set out in the respective agreement, which were completed on June 02, 2023 end of business hours.

PI Health Sciences Netherlands BV has entered into a share purchase agreement dated 26th April 2023 for the acquisition of 100% shareholding of "Archimica S.p.A, Italy" and acquired 100% shares on 27th April 2023.

These transactions have been accounted for in accordance with the acquisition method specified in Ind AS 103 "Business Combination" and the purchase consideration in excess of the provisional fair value of the net assets acquired has been recognised as provisional goodwill.

- During the current quarter, The Regional Director, Ministry of Corporate Affairs has approved the Scheme of Amalgamation of Therachem Research Medilab (India) Private Limited and Solis Pharmachem Private Limited with PI Health Sciences Limited, on September 27, 2023 and requisite filing with the Registrar of Companies was completed on October 10, 2023.
  Accordingly, the Group has accounted for the merger using the pooling of interest method retrospectively from the appointed date June 02, 2023 in the consolidated results as prescribed in Ind AS- 103 "Business Combination".
- 8 The cost of material for the quarter includes Rs. 401 Million attributable to material lost in transit. This matter is currently under investigation.
- 9 Segment information as per Ind AS 108 "Operating Segments" is as per annexure II.

Place: Mumbai

Date: November 08, 2023

Regd. Office: Udaisagar Road, Udaipur - 313001 (Raj)

Phone: 0294 2492451-55 Fax: 0294 2491946

CIN: L24211RJ1946PLC000469

Chartered According to the LLPIN ARC-5007 State LLP

For PI Industries Limited

Mayank Singhal

Vice Chairman & Managing Director

DIN: 00006651



## STATEMENT OF CONSOLIDATED UNAUDITED CASH FLOW FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2023

Annexure I

DARTICIII ARC	Ualf Vancandad	Half Voor anded	<u>(In</u> ₹ Million
PARTICULARS	Half Year ended September 30, 2023	Half Year ended September 30, 2022	For the Year ended March 31, 2023
	Un-Audited	Un-Audited	Audited
A. CASH FLOW FROM OPERATING ACTIVITIES	Oli-Addited	OII Addited	Auditeu
Profit before Income Tax	9,576	7,117	14,443
Profit before income Tax	3,370	','''	17,773
Adjustments for :-			
Depreciation and amortisation expense	1,500	1,120	2,265
Finance costs	121	249	371
Provision for bad and doubtful debts & advances	123	117	129
Interest Income on financial assets at amortised cost	(684)	(346)	(848)
Unwinding of discount on security deposits	(2)	1	(0)
(Gain)/Loss on sale/retirement of property, plant & equipment (Net)	18	(0)	1
(Gain) on sale of investments (Net)	(9)	2	(68)
(Gain) on financial assets measured at fair value through profit or loss (Net)	(323)	(153)	(354)
Share of (profit) of associate and joint venture	(67)	(51)	(68)
Unrealised (Gain)/Loss on foreign currency transactions (Net)	(10)	23	(349)
Operating Profit before Working Capital changes	10,243	8,077	15,522
(Increase) / Decrease in trade receivables	(5,712)	(5,869)	1,100
(Increase) / Decrease in current financial assets - Loans	5	(75)	(59)
(Increase) / Decrease in current contract assets	(735)	934	669
(Increase) / Decrease in other current financial assets	(133)	83	79
(Increase) / Decrease in other non-current financial assets	(2)	(44)	(36)
(Increase) / Decrease in other current assets	(607)	(157)	364
(Increase) / Decrease in other non-current assets	1	1	(0)
(Increase) / Decrease in other bank balances	34	28	44
(Increase)/Decrease in inventories	1,058	(1,861)	257
Increase / (Decrease) in trade payables	2,964	1,635	(600)
Increase / (Decrease) in current provisions	34	13	` 1 <sup>°</sup>
Increase / (Decrease) in non-current provisions	23	41	24
Increase / (Decrease) in other current financial liabilities	1,126	1,113	108
Increase / (Decrease) in other non-current financial liabilities	(76)	6	63
Increase / (Decrease) in other current liabilities	26	275	36
Cash generated from Operations before tax	8,249	4,200	17,572
Income Taxes paid (Includes TDS)	(1,552)	(1,122)	(2,558)
Net cash inflow from Operating Activities	6,697	3,078	15,014
B. CASH FLOW FROM INVESTING ACTIVITIES	] ,,,,,	3,3.0	,
Payments for purchase of property, plant & equipment including capital work in progress, intangible assets and capital advances	(2,949)	(1,306)	(3,263)
Proceeds from sale of property, plant & equipment	5	`` '\	38
Consideration paid for acquisition of subsidiary, net of cash acquired	(6,140)	-	21
Purchase of Equity Investment		-	U
Purchase of Current Investments	(2,200)	ш	(2,100)
Sale of current investments	920	1	1,159
Investment in Fixed Deposits with remaining maturity of more than 12 months	(543)	1,419	1,410
Investment in Fixed Deposits having more than 3 months original maturity and less than 12 months remaining maturity	2,539	(706)	
Interest Received	821	346	(3,054) 848
Net cash used in Investing Activities	(7,547)	(246)	(4,962)
Net cash inflow (outflow) from Operating and Investing Activities	(850)	2,832	10,052







## STATEMENT OF CONSOLIDATED UNAUDITED CASH FLOW FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2023

Annexure I

			(In ₹ Million)
PARTICULARS	Half Year ended	Half Year ended	For the Year ended
	September 30, 2023	September 30, 2022	March 31, 2023
	Un-Audited	Un-Audited	Audited
C. CASH FLOW FROM FINANCING ACTIVITIES			
Borrowings- Repayments		(497)	(2,669)
Borrowings- Term Loan	98	-	
Principal elements of Deferred lease payments	(120)	(103)	(683)
Interest paid	(45)	(50)	(342)
Dividends paid (including Tax)	(834)	(455)	(1,137)
Net Cash inflow (outflow) from Financing Activities	(901)	(1,105)	(4,831)
Net Cash inflow (outflow) from Operating, Investing & Financing Activities	(1,751)	1,727	5,221
Effect of exchange differences on translation of foreign currency Cash & Cash			
equivalents	(4.754)	4 707	5 004
Net increase (decrease) in Cash & Cash equivalents	(1,751)	1,727	5,221
Opening balance of Cash & Cash equivalents	8,727	3,506	3,506
Closing balance of Cash & Cash equivalents	6,976	5,233	8,727
Note: Cash and cash equivalents included in the Cash Flow Statement comprise of the following:			
i) Cash on Hand	0	1	1
ii) Balance with Banks :			
-In Current Accounts	3,586	4,111	3,771
-In Fixed Deposits	3,390	1,121	4,955
Total	6,976	5,233	8,727

The above Cash Flow Statement has been prepared under the Indirect method as set out in IND AS - 7.

- 1. Figures in brackets indicate cash outflows.
- 2. The sign '0' in these consolidated un-audited financial results indicates that the amounts involved are below ₹ five lacs and the sign '-' indicates that the amounts are nil.







# Unaudited Consolidated Segment-Wise Revenue, results, Assets, Liabilites and Capital Employed for the Quarter and Half Year ended September 30th, 2023

(In ₹ Million)

	Particulars	Quarter Ended			Half year ended		Year Ended	
S.No		30.09.2023	30.06.2023	30.09,2022	30.09.2023	30.09.2022	31.03.2023	
		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited	
1	Segment Revenue							
	a. Agro chemicals	20,451	18,661	17,700	39,112	33,132	64,920	
	b. Pharma	718	443	547	1,161	-	-	
	Total	21,169	19,104	17,700	40,273	33,132	64,920	
	Less : Inter Segment Revenue	8.5	.53	=	<u>(.</u> €1		0.50	
	Revenue from Operations	21,169	19,104	17,700	40,273	33,132	64,920	
	Segment Results							
	Profit/(Loss) before tax and interest							
	a. Agro chemicals	5,055	4,133	3,786	9,188	6,749	13,268	
	b. Pharma	(344)	(152)	(27)	(496)	(27)	(112)	
	Less: Finance Cost	78	43	111	121	249	371	
	Add: Share of profit/(loss) from Associate/Joint Venture	20	47	12	67	51	68	
	Add : Other Income	469	469	317	938	593	1,590	
	Total Profit before Tax	5,122	4,454	3,977	9,576	7,117	14,443	
3	Segment Assets				1			
	a. Agro chemicals	88,517	83,928	85,796	88,517	85,796	83,866	
	b. Pharma	12,757	13,761	57	12,757	57	931	
	Total Segment Assets	1,01,274	97,689	85,853	1,01,274	85,853	84,797	
4	Segment Liabilites		1					
- 0	a. Agro chemicals	17,147	16,093	19,671	17,147	19,671	12,713	
	b. Pharma	4,307	5,502	19,011	4,307	19,071	12,713	
	77			_				
-	Total Segment Liabilites	21,454	21,595	19,677	21,454	19,677	12,812	
5	Capital Employed			1		-		
	(Segment Assets-Segment Liabilities)			1				
- 1	a. Agro chemicals	71,370	67,835	66,125	71,370	66,125	71,153	
- 1	b. Pharma	8,450	8,258	51	8,450	51	832	
	Total	79,820	76,093	66,176	79,820	66,176	71,985	

### Notes :

The business of the Group is divided into two segments as below:

#### 1) Agro chemicals

Agro chemicals including Agchem exports (CSM) and Domestic Agri Brands.

#### 2) Pharma

Pharma comprises Contract Research & Development, Contract Development, and Manufacturing of Active, key starting materials and intermediates used in pharmaceutical industry.



