

Oracle Park Off Western Express Highway fax +91 22 6718 3001 Goregaon (East) Mumbai, Maharashtra 400063 India CIN: L72200MH1989PLC053666

October 27, 2021

To,

Asst. Vice President Listing & Compliance National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex Bandra (East) Mumbai 400 051

Scrip Code – OFSS

To,

Asst. General Manager Listing & Compliance BSE Ltd. 1<sup>st</sup> Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001

Scrip Code – 532466

## Sub: Decisions taken at the Board Meeting held today

The Board of Directors of the Company at its meeting held today, inter alia, approved unaudited standalone and consolidated financial results for the quarter and half year ended September 30, 2021.

We enclose herewith the following:

- 1. The unaudited standalone and consolidated financial results of the Company for the guarter and half year ended September 30, 2021, along with the Limited Review Reports thereon issued by M/s. Mukund M Chitale & Co., Chartered Accountants, Statutory Auditors of the Company; and
- 2. A press release on the financial results.

The above documents will also be uploaded on the Company's website.

The Board meeting concluded at 20:30 hours (IST).

This is for your reference and records.

Thanking you,

Yours sincerely, For Oracle Financial Services Software Limited

Onkarnath Banerjee **Company Secretary & Compliance Officer** Membership No. ACS8547

Encl: as above

#### Oracle Financial Services Software Limited Registered Office : Oracle Park, Off Western Express Highway, Goregaon (East), Mumbai 400 063 Tel: + 91 22 6718 3000 Fax: + 91 22 6718 3001 CIN: L72200MH1989PLC053666 Website: www.oracle.com/financialservices E-mail: investors-vp-ofss\_in\_grp@oracle.com Unaudited standalone financial results for the three and six month period ended September 30, 2021

PARTI

PARTI							n, except per share data
Particulars			Three month period ende			period ended	Year ended
Faiticulars		September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
1 INCOME		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	ue from operations						
	income, net	9,566.86	10,411.64	8,564.53	19,978.50	18,603.74	36,452,12
Total inco		<u>162.56</u> 9,729.42	279.62	228.33	442.18	607.60	1,164.81
2 EXPENSE		9,723.42	10,691.26	8,792.86	20,420.68	19,211.34	37,616.93
	yee benefit expenses	3,603.03	3,262,80	3,041.23	6,865.83	6,106.83	12,443.21
(c) Profess	related expenses	25.30	24 53	64.96	49.83	260.09	317.51
(d) Finance		305.40	366.37	304.37	671,77	705.29	1,312.81
	e cost operating expenses	9.83	10.36	12.35	20.19	25.91	47 99
	iation and amortisation	165.35	353,32	124_64	518.67	451,41	814_57
		182.13	178 56	210,56	360.69	418.74	802,03
Total expe		4,291.04	4,195.94	3,758,11	8,486.98	7,968.27	15,738.12
3 Profit befo 4 Tax expen		5,438.38	6,495.32	5,034.75	11,933.70	11,243.07	21,878.81
(a) Curreni		1,412.26	1,730.53	4 000 04	0.440.50		
(b) Deferre	-	(8.02)		1,268,24	3,142,79	2,922.92	5,570,78
Total tax e		1,404.24	1,698,47	(19.35)	(40.08)	(22.04)	(84.82
	for the period		1	1,248.89	3,102.71	2,900.88	5,485.96
	prehensive Income	4,034.14	4,796.85	3,785.86	8,830.99	8,342,19	16,392.85
	at will not be reclassified subsequently to profit or loss						
	tuarial (loss) gain on gratuity fund	(110.19)	45.32	27.44			
	eferred tax	27.73	(11.40)	(6.91)	(64.87) 16.33	9.90	(23.46)
(b) Items th	at will be reclassified subsequently to profit or loss	2113	(11.40)	(0.91)	10.33	(2.49)	5.90
	change differences on translation of foreign operations	0.70	6.93	(4.65)	7.63	(0.50)	(10.00)
Total other	r comprehensive income for the period, net of tax	(81.76)		15.88	(40.91)	(9.59)	(12.26) (29.82)
7 Total Com	prehensive Income for the period	3,952.38	4.837.70	3,801.74	8,790.08	8,340.01	16,363.03
8 Paid up equ	uity share capital (face value ₹ 5 each, fully paid)	430.95	430.62	429.96	430.95		
	cluding Revaluation Reserves as per balance sheet	400.00	400.02	429.90	430.95	429.96	430.31
	er equity share (face value ₹ 5 each, fully paid)						56,029.57
(a) Basic (ir		46.83	55.72	44.04	102.54	97.06	400.04
(b) Diluted (	(in ኛ)	46.58	55.47	43.87	102.03	97.06 96.71	190.64 189.80
See accompanying	note to the financial results	10.00	50.41	40.07	102.03	90.71	189.80

#### Notes to financial results :

1 The unaudited standalone financial results for three and six month period ended September 30, 2021 have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on October 27, 2021. There are no qualifications in the report issued by the Statutory Auditors.

2 These financials results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 - Interim Financial Reporting as prescribed under Section 133 of the Companies Act, 2013 (the 'Act') read with relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and the other accounting principles generally accepted in India.

3 During the three and six month period ended September 30, 2021, the Company allotted 65,786 and 127,917 equity shares, of face value of ₹ 5 each on exercise of stock options by the eligible employees under the prevailing Employee Stock Option Plan ("ESOP") schemes of the Company.

4 Other operating expenses for the year ended March 31, 2021 includes ₹ 42.11 million towards reversal of provision for diminution in value of investment in ISP Internet Mauritius Company.

#### 5 Particulars of other income, net

6

							(₹ in million)	
	Production and the second s		Three month period ended			Six month period ended		
	Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
	Finance income	177.29	177.98	237.16	355.27	542.51	1,071,12	
	Exchange (loss) gain, net	(31.03)	83.58	(26.55)	52.55	26.48	6.97	
1	Miscellaneous income, net	16.30	18.06	17.72	34.36	38.61	86.72	
	Total	162.56	279.62	228.33	442.18	607.60		
			er orez	2.2.0.00	4442.10	007.00	1,164.81	

Statement of assets and liabilities		(₹ in million )
	As	
Particulars	September 30, 2021	March 31, 2021
A ASSETS	Unaudited	Audited
1 Non-current assets		
(a) Property, plant and equipment	1,694.76	1,847,30
(b) Capital work-in-progress	25.01	0.91
(c) Right-of-use asset	427.69	369.22
(d) Investment property	102.00	102,00
(e) Financial assets	6.2	
(i) Investments in subsidiaries	7,729.36	7,726,81
(ii) Other non-current financial assets	1,421.98	1,375.87
(f) Deferred tax assets (net)	887 52	831.11
(g) Income tax assets (net)	7,504,39	7,954.14
(h) Other non-current assets	334 53	327.81
	20,127.24	20,535.17
2 Current assets		20,000.07
(a) Financial assets		
(i) Trade receivables	4,288.65	4,562.87
(ii) Loan	4,200.00	30.00
(iii) Cash and cash equivalents	2,074,38	2,248.21
(iv) Other bank balances	22,739,70	31,054,91
(v) Other current financial assets	2,968.28	1,766.85
(b) Other current assets	2,900.20	1,677.62
	34,188.47	41,340.46
TOTAL - ASSETS	54,315.71	61,875.63

_	Statement of assets and liabilities (continued)		(₹ in million )
		As	
	Particulars	September 30, 2021	March 31, 2021
		Unaudited	Audited
	B EQUITY AND LIABILITIES		
[	l Equity		
	(a) Equity share capital	430.95	430.31
	(b) Other equity	47,986,12	56,029.57
1		48,417.07	56,459.88
14	Non-current liabilities		
	(a) Financial liabilities		
[	(i) Lease liability	309.52	245.47
	(b) Other non-current liabilities	204.96	-
	(b) Provisions	1,328.86	1,256.87
		1,843.34	1,502.34
13	Current liabilities		
	(a) Financial liabilities		
	(i) Lease liability	91.16	59.48
	(ii) Trade payables		
	- Payable to micro and small enterprises	8.95	4.82
	- Payable to others	283.19	172.66
	(iii) Other current financial liabilities	1,176.89	1,515.75
	(b) Other current liabilities	1 230.43	1,036.98
	(c) Provisions	1,162.62	1,083.75
	(d) Income tax liabilities (net)	102.06	39.97
		4,055.30	3,913.41
	TOTAL - EQUITY AND LIABILITIES	54,315.71	61,875.63

Statement of cash flows		(₹ in million )	
	Six month period ended		
Particulars .	September 30, 2021	September 30, 2020	
	Unaudited	Unaudited	
Cash flows from operating activities			
Profit before tax	11,933.70	11,243.07	
Adjustments to reconcile profit before tax to cash provided by operating activities :			
Depreciation and amortization	360.69	418.74	
Loss on sale of fixed assets, net	0.11		
Employee stock compensation expense	219.01	194.31	
Finance income	(355.27)	(542.51)	
Effect of exchange rate changes in cash and cash equivalents	(15.22)	13.62	
Effect of exchange rate changes in assets and liabilities	126.29	22.80	
Finance cost	20.19	25.91	
Impairment loss recognised (reversed) on financial assets	31.82	(16.49)	
Impairment loss recognized on other financial assets	2.11	2.97	
Bad debts	0.67	42.33	
Operating Profit before Working Capital changes	12,324.10	11,404.75	

7

	Six month p	eriod ended
Particulars	September 30, 2021	September 30, 202
	Unaudited	Unaudited
Movements in working capital		
(Increase) in other non-current financial assets	(30.80)	(0.1
(Increase) decrease in other non-current assets	(6.96)	
Decrease in trade receivables	182.98	925.
(Increase) in other current financial assets	(1,281.67)	(1,512.
(Increase) in other current assets	(440.02)	
Increase in non-current provisions	8.83	27.
Increase (Decrease) in trade payables	115.64	(141.)
(Decrease) increase in other current financial liabilities	(342.58)	
Increase (decrease) in other current liabilities	193.48	
Increase in other non-current liabilities		(103.
Increase in current provisions	204.96	
Cash from operating activities	79.23	60.
Payment of domestic and foreign taxes	11,007,19	10,014.
Net cash provided by operating activities	(2.632.75)	(2,563.)
Cash flows from investing activities	8,374.44	7,451.
Purchase of property, plant and equipment		
Proceeds from sale of property, plant and equipment	(147.71)	(91.3
Income from investment in sublease	0.02	•
Refund of deposits for premises and others	•	13.7
Loan repaid by step-down subsidiary company	29.79	0.0
Bank fixed deposits having maturity of more than three months matured	30.00	26.0
Bank fixed deposits having maturity of more than three months booked	31,536.00	30,025.0
Interest received	(23,640.00)	(22,856.)
Net cash provided by investing activities	749.84	1,094.
Cash flows from financing activities	8,557.94	8,211.
Proceeds from issue of shares under employee stock option plan		
Equity dividend paid	168.94	40.
Finance cost	(17,217.16)	(15,471
Repayment of lease liability	(20.19)	(25.
	(53.02)	. (121.)
Net cash (used in) financing activities	(17,121.43)	(15,578.)
Net (decrease) increase in cash and cash equivalents	(189.05)	84.
Cash and cash equivalents at beginning of the period	2,248.21	1,993.
Effect of exchange rate changes in cash and cash equivalents	15.22	(13.
Cash and cash equivalents at end of the period		2,064.
Component of cash and cash equivalents		
Balances with banks;		
In current accounts	1,731.54	1,783
In deposit accounts with original maturity of less than three months	250.68	200.
In unclaimed dividend account *	92_16	80.
Total cash and cash equivalents at end of the period	2,074.38	2,064.

These balances will be utilized only towards the respective unpaid dividend.

#### 8 Reporting segment wise revenue, results, assets and liabilities

#### Segment revenue and expense:

Revenue is generated through licensing of software products, maintenance fees as well as by providing software solutions to the customers including consulting services. The income and expenses which are not directly attributable to a business segment are shown as unallocable income and expenses.

#### Segment assets and liabilities:

Segment assets include all operating assets used by a segment and consist principally of trade receivables net of allowances, unbilled revenue, deposits for premises, property, plant and equipment and right-of-use asset. Segment liabilities primarily include trade payables, deferred revenues, advance from customer, employee benefit obligations, lease liability and other liabilities. While most of such assets and liabilities can be directly attributed to individual segments, the carrying amount of certain assets and liabilities used jointly by two or more segments is allocated to the segment on a reasonable basis. Assets and liabilities that cannot be allocated between the segments are shown as part of unallocable assets and liabilities.

					(₹in million)	
		hree month period ende	d	Six month	period ended	Year ended
Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
(a) Segment revenue			·······			
Product licenses and related activities	8,647.17	9,527.42	7,672.87	18,174.59	16,769,48	32,864.37
IT solutions and consulting services	919.69	884 22	891.66	1,803.91	1,834.26	3,587.75
	9,566.86	10,411.64	8,564.53	19,978.50	18,603.74	36,452.12
(b) Segment results						
Product licenses and related activities	5,117,76	6,281.30	4,698.33	11,399.06	10,504.38	20,474.39
IT solutions and consulting services	404.93	417.06	374.98	821.99	690.77	1,496.05
	5,522.69	6,698.36	5,073.31	12,221.05	11,195.15	21,970.44
Finance income	177.29	177.98	237.16	255.07	5 40 FA	
Other un-allocable (expenses), net	(261.60)			355.27	542.51	1,071,12
Profit before tax	5,438.38	6,495.32	(275.72)	(642.62)	(494.59)	(1,162.75)
	3,430.30	0,490.32	5,034.75	11,933.70	11,243.07	21,878.81
(c) Segment assets						
Product licenses and related activities	9,442.21	10,344,64	8,902,15	9,442.21	8,902.15	8,327.23
IT solutions and consulting services	1,828.27	1,778.93	1,960,71	1,828.27	1,960,71	1,694.39
Unatiocable	43,045 23	38,085.49	42,641.02	43,045.23	42.641.02	51,854.01
	54,315.71	50,209.06	53,503.88	54,315.71	53,503.88	61,875.63
(d) Segment liabilities						01,010.00
Product licenses and related activities	4,908.85	5,017.70	4,281.11	4,908.85	4,281.11	4 000 46
IT solutions and consulting services	618.08	632.48	801.79	4,908.85		4,060.15
Unallocable	371.71	327.18	234.29	371,71	801.79	1,113,33
	5,898.64	5,977.36	5,317.19		234.29	242.27
	0,050.04	3,377.30	5,317.19	5,898.64	5,317.19	5,415.75

Reporting segment wise revenue, results, assets and liabilities (continued)

9 The above financial results are also available on the Company's website: www.oracle.com/financialservices

For and on behalf of the Board of Directors Oracle Financial Gervices Software Limited

Chaitanya Kamat Managing Director & Chief Executive Officer DIN: 00969094

Mumbai, India October 27, 2021



2<sup>nd</sup> Floor, Kapur House, Paranjape B Scheme Road No.1, Vile Parle (E), Mumbai 400057 T: 91 22 2663 3500 www.mmchitale.com

Independent Auditor's Review Report on the unaudited quarterly and year to date Standalone Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure requirements) Regulations 2015, as amended

Review Report to, The Board of Directors of Oracle Financial Services Software Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Oracle Financial Services Software Limited (the 'Company') for the quarter ended September 30, 2021 and year to date from April 01, 2021 to September 30, 2021 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Regulations').
- 2. This Statement, which is the responsibility of the Company's Board of Directors and have been approved by them, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, as amended (the 'Act') read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

for-



4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulation, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Mukund M. Chitale & Co Chartered Accountants Firm Reg. No. 106655W

S. M. Chitale Partner Membership No.: 111383

UDIN: 21111383AAAARD8627

Place: Mumbai Date: October 27, 2021

#### Oracle Financial Services Software Limited

#### Registered Office : Oracle Park, Off Western Express Highway, Goregaon (East), Mumbai 400 063 Tel: + 91 22 6718 3000 Eax: + 91 22 6718 3001 CIN: L72200MH1989PLC053666 Website: www.oracle.com/financialservices E-mail: investors-vp-ofss\_in\_grp@oracle.com

### Unaudited consolidated financial results for the three and six month period ended September 30, 2021

PARTI	Ть	ree month period end	ed	Siy month -	ceriod ended	except per share data)
Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021		Year ended March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
I INCOME						
(a) Revenue from operations	12,809.71	13,973,73	11,973,93	26,783,44	25,346.50	49,839.37
(b) Other income, net	265,44	300.63	176.59	566.07	654.27	1,319.66
Total income	13,075.15	14,274.36	12,150.52	27,349.51	26,000.77	51,159.03
2 EXPENSES			,			
(a) Employee benefit expenses	5,924,18	5,742.65	5,566.10	11,666,83	11,021,35	22,017.54
(b) Travel related expenses	74,90	81,89	167.27	156,79	381,10	638.01
(c) Professional fees	307.30	415.59	332.02	722.89	756.96	1,469.70
(d) Finance cost	48,41	(3.53)	53.17	44,88	95,89	191.29
(c) Other operating expenses	207.84	407,73	130.07	615.57	507.93	1,028.06
(f) Depreciation and amortization	246.97	245.38	272.22	492.35	538.11	1,041.11
Total Expenses	6,809.60	6,889.71	6,520.85	13,699.31	13,301.34	26,385.71
3 Profit before tax	6,265.55	7,384.65	5,629.67	13,650.20	12,699.43	24,773.32
4 Tax expenses						·
(a) Current tax	1,717.75	2,115.04	1,713,69	3,832.79	3,914.85	7,087.21
(b) Deferred tax	72,30	27.72	(4,70)	100,02	65.96	67.56
Total tax expenses	1,790.05	2,142.76	1,708.99	3,932.81	3,980.81	7,154.77
5 Net profit for the period	4,475.50	5,241.89	3,920.68	9,717.39	8,718.62	17,618.55
6 Other Comprehensive Income						
(a) Items that will not be reclassified subsequently to profit or loss						
(i) Actuarial gain (loss) on gratuity fund	(110.19)	45.32	27.44	(64.87)	9,90	(14.71)
(ii) Deferred tax	27.73	(11.40)	(6.91)	16.33	(2.49)	3.55
(b) Items that will be reclassified subsequently to profit and loss						
(i) Exchange differences on translation of foreign operations	(222.70)	177.69	(100.44)	(45,01)	52.71	61.74
Total other comprehensive income for the period, net of tax	(305.16)	211.61	(79,91)	(93.55)	60.12	50.58
7 Total comprehensive income for the period	4,170.34	5,453.50	3,840.77	9,623.84	8,778.74	17,669.13
8 Net profit attributable to:						
Equity holders of the Company	4,475.50	5,241.89	3,920.68	9,717.39	8,718.62	17,618.55
Non-controlling interests	-	-	-	-	-	-
9 Total comprehensive income attributable to:						
Equity holders of the Company	4,170.34	5,453.50	3,840.77	9,623.84	8,778.74	17,669.13
Non-controlling interests	-	-	-	-	-	-
10 Paid up equity share capital (face value ₹ 5 each, fully paid)	430.95	430.62	429.96	430.95	429.96	430.31
11 Reserve excluding Revaluation Reserves as per balance sheet						68,057.43
12 Harnings per equity share (face value ₹ 5 each, fully paid)						
(a) Basic (in ₹)	51.95	60.89	45.60	112,83	101.44	204.90
(b) Diluted (in ₹)	51.67	60.61	45.44	112,27	101,07	203.99
ee accompanying note to the financial results						

#### Notes to financial results :

- 1 The above unaudited consolidated financial results for the three and six month period ended September 30, 2021 have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on October 27, 2021. There are no qualifications in the Review Report issued by the Statutory Auditors.
- 2 These financials results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial Reporting as prescribed under Section 133 of the Companies Act, 2013 (the 'Act') read with relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and the other accounting principles generally accepted in India.
- 3 During the three and six month period ended September 30, 2021, the Company allotted 65,786 and 127,917 equity shares, respectively, of face value of ₹ 5 each on exercise of stock options by eligible employees under the prevailing ESOP schemes of the Company.

#### 4 Particulars of Other income, net

	Th	Three month period ended			Six month period ended	
Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Finance income	195,01	190.76	252.54	385.77	575.61	1,138.65
Exchange gain (loss), net	31.02	48.78	(141.98)	79.80	(185.42)	(223.78)
Miscellaneous income, net	39.41	61.09	66.03	100.50	264,08	404.79
Total	265.44	300.63	176.59	566.07	654.27	1,319,66

#### 5 Statement of assets and liabilities

_			<u>(</u> ₹ in million)
		As	at
	Particulars	September 30, 2021	March 31, 2021
		Unaudited	Audited
A	A ASSETS		
1	I Non-current assets		
	(a) Property, Plant and Equipment	1,756.89	1,915.95
	(b) Capital work-in-progress	26.67	1.33
	(c) Right-of-use asset	667.85	736.14
	(d) Investment property	102.00	102.00
	(e) Goodwill	6,086.63	6,086.63
	(f) Financial assets	1,453.86	1,400.71
	(g) Deferred tax assets (net)	1,369.93	1,309.88
	(h) Income tax assets (net)	7,901.70	8,328.43
	(i) Other non-current assets	393.78	386.81
		19,759.31	20,267.88
2	2 Current assets		
	(a) Financial assets		
	(i) Trade receivables	10,012.23	8,027.53
	(ii) Cash and bank balances	17,679.52	16,948.28
	(iii) Other bank balances	24,157.62	32,193.04
	(iv) Other current financial assets	2,259.09	2,782.87
	(b) Income tax assets (net)	923.35	939.67
1	(c) Other current assets	2,282.24	1,676.29
		57,314.05	62,567.68
	TOTAL - ASSETS	77,073.36	82,835.56

#### Statement of assets and liabilities (continued)

(₹ in million)

	As	( ₹ in million at
Particulars	September 30, 2021	March 31, 2021
	Unaudited	Audited
B EQUITY AND LIABILITIES		
1 Equity		
(a) Equity share capital	430.95	430.31
(b) Other equity	60,899.97	68,057.43
	61,330.92	68,487.74
2 Non- current liabilities		
(a) Financial liabilities		
(i) Lease liability	419.17	423.82
(ii) Other financial liabilities	479.17	423.82
(b) Other non-current liabilities	248.36	6.81
(b) Provisions	1,363.59	1,294.66
(c) Deferred tax liability (net)	2,477.79	2,332.53
(d) Income tax liabilities (net)	1,950.52	1,727.70
	6,507.07	5,833.30
3 Current liabilities	04.01.01	
(a) Financial liabilities		
(i) Lease liability	252.30	272.70
(ii) Trade payables	252.50	273.79
Payable to micro and small enterprises	8,94	4.86
Payable to others	661.12	453.18
(iii) Other current financial liabilities	2,085.33	2,217.53
(b) Other current liabilities	4,453.97	3,940.84
(c) Provisions	1,552.03	1,446.19
(d) Income tax liabilities (net)	221.68	178.13
	9,235.37	8,514.52
		serpe d Tabled
TOTAL - EQUITY AND LIABILITIES	77,073.36	82,835.56

#### 6 Consolidated statement of cash flow

	Six month	<u>(₹ in million)</u> period ended
Particulars	September 30, 2021	September 30, 2020
	Unaudited	Unaudited
Cash flows from operating activities		
Profit before tax	13,650.20	12,699.43
Adjustments to reconcile profit before tax to cash (used in) provided by operating activities :		
Depreciation and amortization	492.35	538.11
Loss (profit) on sale of fixed assets, net	0.14	(1.37
Impairment loss recognized/(reversed) on contract assets	39.01	(57.80
Impairment loss recognized on other financial assets	2.29	2.90
Bad debts	0.95	45.32
Finance income	(385.77)	(575.61
Employee stock compensation expense	273.79	244.48
Gain on lease modification	(27.35)	- 1
Effect of exchange rate changes in cash and cash equivalent	(75.14)	102.67
Effect of exchange rate changes in assets and liabilities	(61.33)	70,74
Finance cost	44.88	95.89
Operating Profit before Working Capital changes	13,954.02	13,164.76
Movements in working capital		
(Increase) in other non-current financial assets	(30.80)	
(Increase) decrease in other non-current assets	(7.10)	
(Increase) decrease in trade receivables	(2,033.49)	1
Decrease in other financial assets	534.38	196,50
(Increase) decrease in other current assets	(609.00)	1
(Decrease) increase in non-current financial liabilities	(0.23)	2.43
Increase in other non-current liabilities	241.59	-
Increase in non-current provisions	4.06	32.27
Increase (decrease) in trade payables	215.55	(4.34
(Decrease) in other current financial liabilities	(136.18)	
Increase (Decrease) in current liabilities	521.40	(686.90
Increase in current provisions	111.27	91.03
Cash from operating activities	12,765.47	13,889.96
Payment of domestic and foreign taxes	(3,142.26)	+
Net cash provided by operating activities	9,623.21	10,379.43
Cash flows from investing activities		
Purchase of property, plant and equipment	(165.49)	(100.07
Proceeds from sale of property, plant and equipment	0.12	1.38
Refund of deposits for premises and others	29.98	0.35
Bank fixed deposits having maturity of more than three months matured	32,474.60	30,954.20
Bank fixed deposits having maturity of more than three months booked	(24,874,91)	1 · · · ·
Interest received	796.51	
Income from investment in sublease	9.24	1,151.31
Net cash provided by investing activities	8,270.05	20.90 8,200.77
	8,270.05	0,200.77

#### Consolidated statement of cash flow (continued)

		(₹ in million)
	Six month	period ended
Particulars	September 30, 2021	September 30, 2020
	Unaudited	Unaudited
Cash flows from financing activities		
Proceeds from issue of shares under employee stock option plan	149.04	10.50
Equity dividend paid	168.94	
Repayment of lease liability	(17,217.16	
	(160.01	
Interest paid	(28.93	
Net cash (used in) financing activities	(17,237.16	) (15,693.10)
Net increase in eash and eash equivalents	656.10	2,887.10
Cash and cash equivalents at beginning of the period	16,948.28	13,315.94
Effect of exchange rate changes in cash and cash equivalents	75,14	
Cash and cash equivalents at end of the period	17,679.52	
Component of cash and cash equivalents		
Balances with banks:		
In current accounts*	17,317.67	15,813.14
In deposit accounts with original maturity of less than three months**	269.69	
In unclaimed dividend account***	92.16	
Total cash and cash equivalents at end of the period		
- one case and case equivalents at the or the period	17,679.52	16,100.37

\* Current account includes ₹ 0.75 million (September 30, 2020 ₹ 1.76 million) on account of restricted cash and bank balances held by i-flex Employee Stock Option Trust controlled by the Company. \*\*Deposit accounts includes ₹ 4.00 million (September 30, 2020 ₹ 6.05 million) on account of restricted cash and bank balances held by i-flex Employee Stock Option Trust controlled by the Company. \*\*These balances will be utilized only towards the respective unpaid dividend.

#### 7 Reporting segment wise revenue, results, assets and liabilities

#### Segment revenue and expense:

Revenue is generated through licensing of software products, maintenance fees as well as by providing software solutions to the customers including consulting services and business process outsourcing services. The income and expenses which are not directly attributable to a business segment are classified as unallocable income and expenses.

#### Segment assets and liabilities:

Segment assets include all operating assets used by a segment and consist principally of trade receivables net of allowances, unbilled revenue, deposits for premises property, plant and equipment and right-of-use asset. Segment liabilities primarily includes trade payables, deferred revenues, advance from customer, employee benefit obligations, lease liability and other liabilities. While most of such assets and liabilities can be directly attributed to individual segments, the carrying amount of certain assets and liabilities used jointly by two or more segments is allocated to the segment on a reasonable basis. Assets and liabilities that cannot be allocated between the segments are shown as part of unallocable assets and liabilities.

#### Reporting segment wise revenue, results, assets and liabilities (continued)

					-	(₹in million)
		nree month period end	ed	Six month p	Year ended	
Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
(a) Segment revenue						
Product licenses and related activities	11,442.79	12,595,44	10,577.62	24,038.23	22,499.53	44,251.70
IT solutions and consulting services	1,055.01	999.22	1,048,43	2,054,23	2,195.66	4,227.55
Business process outsourcing services	311,91	379.07	347.88	690,98	651.31	1,360,12
	12,809.71	13,973,73	11,973,93	26,783.44	25,346,50	49,839.37
(b) Segment results						47,007.07
Product licenses and related activities	6,008.23	7,271,49	5,532.34	13,279,72	12,178.75	23,820.92
IT solutions and consulting services	224.23	215.43	163.03	439.66	400.41	879.11
Business process outsourcing services	133.22	175.43	153.13	308.65	258,99	593.39
	6,365.68	7,662.35	5,848.50	14,028.03	12,838.15	25,293.42
Finance income	195.01	190.76	252.54	385.77		
Other un-allocable (expenses), net	(295.14)			(763.60)	575.61	1,138.65
Profit before tax	6,265.55	7,384.65	5,629,67	13,650.20	(714.33)	(1,658.75)
	0,40	74.104.0.1		13,050.20	12,699.43	24,773.32
(c) Segment assets						
Product licenses and related activities	20,065.37	20,780.52	18,804.37	20,065.37	18,804.37	18,106.07
IT solutions and consulting services	E,987.33	1,929,99	2,003.69	1,987.33	2,003.69	2,127.29
Business process outsourcing services	507.66	691,56	676,34	507,66	676.34	560.77
Unailocable	54,513.00	49,698.83	52,106.47	54,513.00	52,106,47	62,041.43
	77,073.36	73,100.90	73,590.87	77,073.36	73,590.87	82,835.56
(d) Segment lizbilities						
Product licenses and related activities	8,937.56	9,492.84	8,493.87	8,937.56	8,493,87	8,096.30
IT solutions and consulting services	836.02	885.05	799.52	836.02	799,52	761.53
Business process outsourcing services	226.23	255.04	294.14	226.23	294.14	255.32
Unatlocable	5,742.63	5,570.41	4,715.51	5,742.63	4,715.51	5,234.67
	15,742.44	16,203.34	14,303.04	15,742.44	14,303.04	14,347.82
	L					

### 8 Unaudited standalone results for the three and six month period ended September 30, 2021

					( ₹ in million	except per share data)
		iree month period end	ed	Six month p	eriod ended	Year ended
Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from operations	9,566.86	10,411.64	8,564.53	19,978.50	18,603.74	36,452.12
Net profit for the period	4,034.14	4,796.85	3,785.86	8,830,99	8,342,19	16.392.85
Earnings per equity share (face value ₹ 5 each, fully paid)						
Basic (in ₹)	46.83	55.72	44,04	102:54	97.06	190.64
Diluted (in ₹)	46.58	55.47	43.87	102,03	96.71	189.80

9 The above financial results are also available on the Company's website: www.oracle.com/financialservices

For and on behalf of the Board of Directors Oracle Financial Services Software Limited

Chaitanya Kamat Managing Director & Chief Executive Officer DIN: 00969094



2<sup>nd</sup> Floor, Kapur House, Paranjape B Scheme Road No.1, Vile Parle (E), Mumbai 400057 T: 91 22 2663 3500 www.mmchitale.com

Independent Auditor's Review Report on the unaudited quarterly and year to date Consolidated Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure requirements) regulations 2015, as amended

# Review Report to, **The Board of Directors of Oracle Financial Services Software Limited**

- We have reviewed the accompanying statement of unaudited consolidated financial results of Oracle Financial Services Software Limited (the 'Parent') and its subsidiaries (including controlled trust), listed in Annexure 'A' (the Parent and its subsidiaries together referred to as the 'Group'), for the quarter ended September 30, 2021 and year to date from April 01, 2021 to September 30,2021 (the 'Statement') attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Regulations').
- 2. This Statement, which is the responsibility of the Parent's Board of Directors and have been approved by them, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, as amended (the 'Act') read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and the Exchange Board of India under Regulation 33 (8) of the Regulations, to the extent applicable.

4. The Statement includes the results of the entities as mentioned in the Annexure 'A' to this Report.

for-



- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditor referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial information/financial results of three subsidiaries included in the unaudited consolidated financial results, whose interim financial information/financial results reflect total assets of Rs. 26,784.80 million as at September 30, 2021, and total revenue of Rs.10,095.03 million and Rs. 20,584.72 million, total net profit after tax of Rs. 118.28 million and Rs. 571.99 million and total comprehensive income of Rs. (56.30) million and Rs. 569.24 million for the quarter ended September 30, 2021 and for the period April 01, 2021 to September 30, 2021 respectively and net cash inflows of Rs. 863.36 million for the period April 01, 2021 to September 30, 2021 as considered in the unaudited consolidated financial results. The interim financial information/financial results of these three subsidiaries have been reviewed by other auditor whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these three subsidiaries is based solely on the reports of the other auditor and the procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of the above matter.

For Mukund M. Chitale & Co Chartered Accountants Firm Reg. No. 106655W

S. M. Chitale Partner Membership No.: 111383

UDIN: 21111383AAAARE6050

Place: Mumbai Date: October 27, 2021



# Annexure 'A' (referred to in point No. 1 and 4 of our Limited Review Report – Consolidated Interim Financial Results)

Particulars	Name of the Subsidiary
	1) Oracle Financial Services Software B.V.
	2) Oracle Financial Services Software Pte. Ltd.
	3) Oracle Financial Services Software Chile Limitada
	4) Oracle Financial Services Software (Shanghai) Limited
Direct Subsidiaries	5) Oracle Financial Services Software America, Inc.
	6) ISP Internet Mauritius Company
	7) Oracle (OFSS) Processing Services Limited
	8) Oracle (OFSS) ASP Private Limited
	9) Mantas India Private Limited
	Subsidiary of Oracle Financial Services Software B.V.:
	10) - Oracle Financial Services Software SA
	Subsidiary of Oracle Financial Services Software Pte Ltd:
	11) - Oracle Financial Services Consulting Pte. Ltd.
	Subsidiaries of Oracle Financial Services Software America, Inc.:
	12) - Oracle Financial Services Software, Inc.
Subsidiaries of Subsidiaries	13) - Mantas Inc.
	Subsidiaries of Mantas Inc.:
	14) - Sotas Inc.
	Subsidiaries of ISP Internet Mauritius Company:
	15) - Oracle (OFSS) BPO Services Inc.
	16) - Oracle (OFSS) BPO Services Limited
Controlled Trust	17) i-flex ESOP Stock Trust





Oracle Park Off Western Express Highway fax +91 22 6718 3001 Goregaon (East) Mumbai, Maharashtra 400063 India

CIN: L72200MH1989PLC053666

# FOR IMMEDIATE RELEASE

# **Oracle Financial Services Software Reports Q2 Fiscal Year 2022** Net Income of Rs. 448 Crore Up 14% YoY; Revenue for the Quarter at Rs. 1,281 Crore, up 7% YoY

Mumbai, India, October 27, 2021: Oracle Financial Services Software Limited (Reuters: ORCL.BO and ORCL.NS), a majority owned subsidiary of Oracle, today announced results for the guarter ended September 30, 2021. Net income for the guarter was Rs. 448 Crore, up 14% year-over-year. Revenue for the Quarter was Rs. 1,281 Crore, up 7% year-over-year. Operating income for the quarter was Rs. 600 Crore, up 10% year-over-year.

For the three months ended September 30, 2021, the Products business posted revenue of Rs. 1,144 Crore, up 8% year-over-year, and operating income of Rs. 601 Crore, up 9% yearover-year. For the same period, the Services business posted revenue of Rs. 106 Crore, up 1% year-over-year, and the Operating income of Rs. 22 Crore, up 38% year-over-year.

Chet Kamat, Managing Director and Chief Executive Officer, Oracle Financial Services Software, said, "We are pleased to report yet another healthy quarter with license booking of US\$ 22 million, with 65% growth year-over-year. We continue to sign deals across all our product lines around the globe. We remain focused on driving growth through investments in our product capability which offers customers multiple deployment choices and a competitive edge."

Makarand Padalkar, Executive Director And Chief Financial Officer, Oracle Financial Services Software, said, "We had another strong quarter of performance with robust operating margin of 47% and net margin of 35%. Our healthy balance sheet position and operational excellence gives us confidence through the pandemic."

# **Business Highlights**

- The Company signed license deals of \$22.1 million during this guarter with customers in 22 countries.
- 13 customers went live on Oracle Financial Services software products during the quarter.
- An established Singapore-based bank has extended its technology partnership with Oracle by signing a deal for Oracle Financial Services Analytical Applications.

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- One of the US' first federally approved digital asset trust banks, Protego Trust Bank sought a trusted partner to launch their business. They chose Oracle's cloud-based and on-premise applications to run their digital banking operations. Protego's leaders expect Oracle's cloud and on-premise solutions to provide security, scalability, and performance to help them get to market faster with services to help institutional clients buy, hold, trade, and lend both fiat currencies and digital assets.
- Hampden & Co, an award winning private bank from the United Kingdom, expanded its investment in Oracle's banking technology by signing a deal for Oracle FLEXCUBE Universal Banking, Oracle FLEXCUBE Onboarding, Oracle Banking Payments, Oracle Banking Virtual Accounts Management, Oracle Banking Extensibility Workbench, Oracle Banking Treasury Management, Oracle Banking Corporate Lending Process Management, Oracle Banking Credit Facilities Process Management, and Oracle Banking Enterprise Limits and Collateral Management.
- Bank of Valletta PLC, a leading financial services provider in Malta, has made its mission to provide customers superior products and services to add value to their lifestyles and interests. The Bank chose to implement Oracle Banking Payments in order to meet the important regulatory challenge posed by the required migration to the new international SWIFT messaging standard, ISO 20022.
- An Indian PSU bank with a rich 126 year history, Punjab National Bank is the second largest PSU bank in the country, operating more than 36,000 delivery channels with a network of 10,641 domestic branches, two international branches, and thousands of ATMs and business correspondents. The bank offers retail, corporate, international and capital services. The bank has signed a deal for Oracle Financial Services Analytical Applications.
- A Japan-headquartered crypto asset trading company has signed a deal for Oracle Financial Services Analytical Applications.
- Kuwait's Gulf Bank is in the midst of a multiyear technology transformation to centralize their banking infrastructure, automate core processes, reduce risk, and quickly provide new products to corporate and retail customers. After a highly competitive review, Gulf Bank selected Oracle Financial Services products, including FLEXCUBE, Oracle Banking, and Oracle Financial Services Analytics Applications, to provide a scalable platform to deliver a better banking experience to its customers and support growth.
- A leading universal bank in Egypt has chosen to sign a deal for Oracle FLEXCUBE Universal Banking.

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- A universal bank in Nigeria has chosen Oracle as its technology platform by signing a deal for Oracle FLEXCUBE Universal Banking, Oracle Banking Payments, Oracle Banking Extensibility Workbench, Oracle FLEXCUBE Onboarding, Oracle Banking Branch, Oracle Banking Trade Finance, Oracle Banking Trade Finance Process Management, Oracle Banking Credit Facilities Process Management, and Oracle Banking Enterprise Limits & Collateral Management.
- InfinBank JSCB, an award-winning bank from The Republic of Uzbekistan, offers retail and corporate banking products and services to its customers. The bank has decided to implement Oracle banking technology to drive its digital transformation by signing a deal for Oracle FLEXCUBE Universal Banking, Oracle Banking Payments, Oracle Banking Extensibility Workbench, Oracle Banking Branch, Oracle Banking Trade Finance, and Oracle Banking Treasury Management.
- Toyota Financial Services Company Limited, Vietnam began operations in 2008. The company offers its customers financing options in the form of vehicle loans. Oracle Financial Services Lending and Leasing has been chosen as the company's technology platform to fulfill its business needs and provide customers exemplary service.
- An award winning Saudi Arabian bank has chosen Oracle Financial Services Analytical Applications for Enterprise Performance Management and Risk Management.
- A Saudi Arabian bank with a rich history of serving retail and corporate customers has signed a deal for Oracle Financial Services Analytical Applications.



Q2 FY 2021-22 : FINANCIAL RESULTS CONSOLIDATED STATEMENTS OF OPERATIONS (In INR Million, except per share data)									
Particulars		Three Months Ended							
	September 30, 2021	% of Revenues	September 30, 2020	% of Revenues	Increase (Decrease)				
REVENUES									
Products	11,443	89%	10,578	88%	8%				
Services	1,055	8%	1,048	9%	1%				
BPO - Services	312	3%	348	3%	(10%)				
Total Revenues	12,810	100%	11,974	100%	7%				
SEGMENT RESULTS									
Products	6,009	53%	5,532	52%	9%				
Services	224	21%	163	16%	38%				
BPO - Services	133	43%	153	44%	(13%				
Total	6,366	50%	5,848	49%	9%				
Unallocable expenses	(366)	(3%)	(395)	(3%)	(7%				
OPERATING INCOME	6,000	47%	5,453	46%	10%				
Interest and other income, net	266	2%	177	1%	51%				
INCOME BEFORE PROVISION OF TAXES	6,266	49%	5,630	47%	11%				
Provision for taxes	1,790	14%	1,709	14%	5%				
NET INCOME	4,476	35%	3,921	33%	14%				
Earnings per share of Rs 5/- each (in Rs)									
Basic	51.95		45.60		14%				
Diluted	51.67		45.44		14%				
			1		1				

### ORACLE FINANCIAL SERVICES SOFTWARE GROUP



FY 2021-22 YEAR TO DATE : FINANCIAL RESULTS CONSOLIDATED STATEMENTS OF OPERATIONS (In INR Million, except per share data)										
Particulars		Half Year Ended								
	September 30, 2021	% of Revenues	September 30, 2020	% of Revenues	Increase (Decrease)					
REVENUES										
Products	24,038	90%	22,500	89%	7%					
Services	2,054	8%	2,196	9%	(6%					
BPO - Services	691	2%	651	2%	6%					
Total Revenues	26,783	100%	25,347	100%	6%					
SEGMENT RESULTS										
Products	13,280	55%	12,179	54%	9%					
Services	439	21%	400	18%	10%					
BPO - Services	309	45%	259	40%	19%					
Total	14,028	52%	12,838	51%	9%					
Unallocable expenses	(944)	(3%)	(793)	(3%)	19%					
OPERATING INCOME	13,084	49%	12,045	48%	9%					
Interest and other income, net	566	2%	654	2%	(13%					
INCOME BEFORE PROVISION OF TAXES	13,650	51%	12,699	50%	7%					
Provision for taxes	3,933	15%	3,981	16%	(1%					
NET INCOME	9,717	36%	8,718	34%	11%					
Earnings per share of Rs 5/- each (in Rs)										
Basic	112.83		101.44		11%					
Diluted	112.27		101.07		11%					

# ORACLE FINANCIAL SERVICES SOFTWARE GROUP

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	Q	2 FY 2021	-22 Fina	ncial Re	re Limited sults ATRICES						
	Financial Year 2020-21					Financial Year 2021-22					
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Yea	
Geographic Revenues											
Products Business											
India	8%	7%	7%	7%	8%	8%	8%				
Outside India											
Americas											
United States of America	20%	19%	20%	23%	20%	23%	21%				
Rest of America	9%	8%	9%	9%	9%	9%	7%				
Europe	16%	20%	19%	18%	18%	18%	18%				
Asia Pacific	28%	30%	30%	28%	29%	26%	26%				
Middle East and Africa	19%	16%	16%	15%	17%	16%	20%				
Services Business (incl. BPO Services)											
India	1%	1%	1%	1%	1%	1%	1%				
Outside India											
Americas											
United States of America	72%	74%	75%	75%	74%	75%	73%				
Rest of America	1%	0%	1%	0%	1%		0%				
Europe	15%	12%	12%	11%	13%	12%	13%				
Asia Pacific	7%	9%	9%	9%	9%	9%	10%				
Middle East and Africa	4%	3%	3%	3%	3%	2%	3%				
Total Company											
India	7%	7%	7%	7%	7%	7%	7%				
Outside India											
Americas											
United States of America	25%	25%	26%	29%	26%	30%	26%				
Rest of America	8%	7%	8%	8%	8%	8%	7%				
Europe	16%	19%	18%	17%	17%	17%	17%				
Asia Pacific	26%	28%	27%	26%	27%	24%	25%				
Middle East and Africa	18%	14%	14%	14%	15%	14%	18%				
Revenue Analysis											
Products Business											
License Fees	19%	10%	12%	10%	13%	22%	13%				
Maintenance Fees	32%	37%	36%	35%	35%	31%	35%				
Consulting fees											
Fixed Price	26%	30%	29%	33%	29%	29%	30%				
Time & Material Basis	23%	24%	23%	21%	23%	18%	22%				
Services Business (incl. BPO Services)											
Fixed Price	28%	25%	29%	27%	27%	28%	28%				
Time & Material Basis	72%	75%	71%	73%	73%	72%	72%				
Trade Receivables											
0-180 days	97%	97%	98%	97%	97%	98%	97%				
More than 180 days	3%	3%	2%	3%	3%	2%	3%				
DSO (Days)	64	55	56	54	54	63	63				
Attrition Rate (TTM)	17%	15%	14%	15%	15%	20%	25%				
Staff Data											
Products Business	6,185	6,319	6,367	6,238	6,238	6,045	6,139				
Services Business	953	906	865	840	840	817	865				
BPO Business	651	644	694	719	719	683	568				
Corporate	193	189	184	180	180	185	190				
Total	7,982	8,058	8,110	7,977	7,977	7,730	7,762				



## About Oracle Financial Services Software Limited

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