

# Nilkamal Limited



Head Office : Nilkamal House, 77/78, Road No. 13/14, M.I.D.C., Andheri (East), Mumbai - 400 093, INDIA. Tel. : (91-22) 4235 8888

Material Handling Division : Fax : (91-22) 2836 1923 • E-mail : marketing@nilkamal.com

Furniture Division : Fax : (91-22) 2835 3556 • E-mail : furniture@nilkamal.com

@home Division : Fax : (91-22) 2837 2787 • E-mail : connect@at-home.co.in • Visit us at : www.nilkamal.com • Visit us at : www.at-home.co.in

Date: 03-08-2018

To, The Secretary BSE Limited, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai-400 001.

### Ref: BOD/AUG2018

To, The Secretary National Stock Exchange of India Limited, Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra East, Mumbai-400 051.

### **SCRIPT CODE : 523385**

SYMBOL : NILKAMAL

Dear Sir,

# Sub: Outcome of Board Meeting held on 3<sup>rd</sup> August, 2018 and Press Release on Results for the first quarter ended 30<sup>th</sup> June, 2018.

On the captioned subject, we would like to inform you that the Board of Directors of the Company at its meeting held on 3<sup>rd</sup> August, 2018 (commenced at 12:30 PM and concluded at 2:00 PM) have approved and taken on record the Unaudited Financial Results, alongwith the Limited Review Report, for the first quarter ended on 30<sup>th</sup> June, 2018.

The said Unaudited Financial Results, alongwith Limited Review Report, as aforesaid and the Press Release on results for the first quarter ended 30<sup>th</sup> June, 2018 are enclosed herewith.

You are requested to take the same on records pursuant to Regulation 33 of the Listing Regulations.

Thanking you,

Yours faithfully, For Nilkamal Limited

**Priti Dave** (Company Secretary) Encl: a.a.

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Regd . Office & Works : Survey No. 354/2 & 354/3, Near Rakholi Bridge, Silvassa-Khanvel Road, Vasona, Silvassa - 396230 (D & NH). ● Tel. : (0260) 2699212 / 13 / 14 / 15 / 082 / 083 ● Fax : (0260) 2699023. CIN : L25209DN1985PLC000162



### NILKAMAL LIMITED



Registered Office: Survey No. 354/2 and 354/3, Near Rakholi Bridge, **Nilkamal** Silvassa-Khanvel Road,Village Vasona, Silvassa (D & N H). Website : www.nilkamal.com Email : investor@nilkamal.com CIN:L25209DN1985PLC000162

#### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2018

(₹ In Lakhs)

PAR		Standalone				
Sr, No	Particulars	Quarter Ended 30/06/2018	Quarter Ended 31/03/2018	Quarter Ended 30/06/2017	Previous Year ended 31/03/2018	
		Unaudited	Audited (Refer note 6)	Unaudited	Audited	
1	Income					
-	(a) Revenue from Operations (Refer Note 4)	57,178.61	59,606.23	52,438.77	2,10,795.62	
	(b) Other Income	183.97	193.59	452.83	773.62	
	Total Income	57,362.58	59,799.82	52,891.60	2,11,569.24	
2	Expenses					
	(a) Cost of materials consumed	24,706.07	20,907.82	17,341.95	72,858.69	
	(b) Purchase of stock-in-trade	12,186.61	11,501.21	10,659.47	44,352.00	
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-	(3,434.34)	1,786.06	58.88	(736.34)	
	trade (d) Excise duty	-		3,679.37	3,679.37	
	(e) Employee benefits expense	4,483.79	4,240.53	4,016.49	16,433.03	
	(f) Finance Cost	323.83	342.29	259.23	1,249.30	
	(g) Depreciation and amortisation expense	1,208.29	1,123.19	1,176.46	4,846.85	
	(h) Other expenses	13,748.36	14,638.94	12,375.16	51,010.73	
	Total Expenses	53,222.61	54,540.04	49,567.01	1,93,693.63	
3	Profit before exceptional items and Tax (1-2)	4,139.97	5,259.78	3,324.59	17,875.61	
4	Exceptional Items	4,139.97	5,259.78	3,324.59	17,875.61	
5	Profit before Tax (3-4)			1,087.37	6,165.06	
б	Tax Expense (Refer Note 5)	1,069.26 3,070.71	3,382.04	2,237.22	11,710.55	
	Net Profit after Tax (5-6)	3,070.71	5,562.04	2,201.22	11,710,00	
8	Other Comprehensive Income (net of tax)					
	-Items that will not reclassified to Profit or loss	35.26		2,94	141.02	
	-Income tax effect on above	(12.20)		(1.02)	(48.80)	
	-Items that will be reclassified to Profit or loss	15.54		26.03	19.94	
	-Income tax effect on above	(5.38)	(6.90)	~	(6.90)	
	Total Other Comprehensive Income (net	33.22	77.15	27.95	105.26	
9	of tax) Total Comprehensive Income (net of tax) (7+8)	3,103.93	3,459.19	2,265.17	11,815.81	
10	Paid-up Equity Share Capital	1,492.25	1,492.25	1,492.25	1,492.25	
	(Face Value of ₹ 10/- per Share)					
	Other Equity Earnings Per Share (EPS)			11.00	78,225.31	
	<ul> <li>(a) Basic and diluted EPS before</li> <li>exceptional Item for the period (₹)</li> </ul>	20.58	22.66	14.99	78,48	
	(b) Basic and diluted EPS after exceptional Item for the period (₹)	20.58	22.66	14.99	78.48	





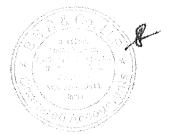
#### SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(₹ In Lakhs)

		Standalone			
	Particulars	Quarter Ended 30/06/2018	Quarter Ended 31/03/2018	Quarter Ended 30/06/2017	Previous Year ended 31/03/2018
		Unaudited	Audited (Refer note 6)	Unaudited	Audited
1	Segment Revenue (Refer Note 4) (a) Plastics (b) Lifestyle Furniture, Furnishings & Accessories	52,400.27 4,921.08	54,839.59 4,968.56	47,303.84 5,603.18	191,064.01 21,477,98
	Total	57,321.35	59,808.15	52,907,02	212,541.99
	Less: Inter Segment Revenue	142.74	201.92	468.25	1,746.37
	Revenue from operations	57,178.61	59,606.23	52,438.77	210,795.62
2	Segment Results (a) Plastics (b) Lifestyle Furniture, Furnishings & Accessories	4,575.78 4.47	6,015.51 (47.65)	3,255.52 92.34	19,194.80 440.13
	Total Less:	4,580.25	5,967.86	3,347.86	19,634,93
	Interest & Finance Charges Other Un-allocable expenditure net of un-allocable income	323.83 116.45	342.29 365.79	259.23 (235.96)	1,249,30 510.02
	Total Profit before Tax	4,139.97	5,259,78	3,324,59	17,875,61
3	Segment Assets (a) Plastics (b) Lifestyle Furniture, Furnishings & Accessories (c) Unallocable	107,767.27 10,504.55 3,620.47	104,521.39 9,613.62 <u>3,807,13</u>	91,358.35 9,622.24 3,671.67	104,521.39 9,613.62 3,807.13
4	<b>Segment Liabilities</b> (a) Plastics (b) Lifestyle Furniture, Furnishings & Accessories	21,723.85 4,405.24	23,492.85 3,792.33	20,388.98 4,475.75	23,492.85 3,792.33
	(c) Unallocable	14,541.63	10,939.40	7,809.58	10,939.40
5	Capital Employed [Segment Assets - Segment Liabilities] (a) Plastics (b) Lifestyle Furniture, Furnishings & Accessories	86,043.42 6,099.31	81,028.54 5,821.29	70,969.37 5,146.49	81,028.54 5,821.29
	(c) Unallocable	(10,921.16)	(7,132.27)	(4,137.91)	(7,132.27)

Notes :

- 1 The above unaudited results have been prepared in accordance with Indian Accounting Standards ('Ind AS ') notified under section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015
- 2 The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 3rd Aug, 2018. These results have been subjected to limited review by the Statutory Auditors who have expressed an unqualified review conclusion. The review report has been filed with stock exchange and is available on the company's website.





- 3 Effective 1st April 2018, the Company has adopted Ind AS 'Revenue from Contract with Customers'. The adoption of the Standard did not have material impact on the financial results of the Company.
- 4 The Government of India introduced the Goods and Services Tax (GST) with effect from 1st July 2017, consequently revenue from operations for the quarters ended 30th June 2018 and 31st March 2018 is net of GST. However revenue for all other periods presented is inclusive of excise duty, where applicable. The Net Revenue from Operations (Net of GST/ Excise Duty) as applicable are stated below-

	Standalone				
Particulars	Quarter Ended 30/06/2018	Quarter Ended 31/03/2018	Quarter Ended 30/06/2017	Previous Year ended 31/03/2018	
Net Revenue from Operations	57,178.61	59,606.23	48,759.40	207,116.25	

- 5 Tax Expense of ₹1,069.26 lakhs is net of excess tax provision of ₹ 384.64 lakhs for earlier year as per assessment order received during the quarter.
- 6 Figures for the quarter ended 31st March 2018 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the end of the third quarter of the relevant financial year. Also the figures up to the end of the third quarter had only been reviewed and not subjected to audit.
- 7 Previous Period's/ Year's figures have been regrouped and reclassified, wherever necessary.

Place : Mumbai. Date : 3rd August, 2018.



By order of the Board For Nilkamal Limited

Sharad V. Parekh Managing Director

Visit us at : www.nilkamal.com, www.at-home.co.in E-Mail for further information : finance@nilkamal.com Nilkamal Moulding a Bright future '@home' The Mega Home Store



# BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

#### Limited Review Report

To the Board of Directors of Nilkamal Limited

We have reviewed the accompanying statement of unaudited financial results ('the Statement') of Nilkamal Limited ('the Company') for the quarter ended 30 June 2018 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the 3 months ended 31 March 2018 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors in the meeting held on 3 August 2018. Our responsibility is to issue a report on these financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP Chartered Accountants Firm's Registration No: 101248W /W-100022

Sadashiv Shetty *Partner* Membership No: 048648

Mumbai 3 August 2018

> B S R & Co (a partnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability, Partnership with LLP Registration No. AAB-0181) with effect from October 14, 2013

Registered Office: Sth Floor, Lodha Excelus Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbar - 400 011. India



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3<sup>rd</sup> August, 2018

### Nilkamal Limited - Press Release on Q1 FY19 Results

Nilkamal Limited announces its Unaudited Financial Results for the First Quarter ended 30<sup>th</sup> June, 2018.

### **Financial Highlights**

### Growth in:-

Revenues by 17% (Volume by 13%) EBIDT by 19% Profit before Tax by 25% Profit after tax by 37%

(₹ in Crore) Standalone Financial Highlights						
	Q1		Quarter ending	Previous Year		
Particulars	FY 2019	FY 2018	31 <sup>st</sup> March, 2018.	ended 31 <sup>st</sup> March, 2018.		
Net sales	571.79	487.59	596.06	2071.16		
EBIDTA	56.72	47.60	67.25	239.72		
РВТ	41.40	33.25	52.60	178.76		
РАТ	30.71	22.37	33.82	117.11		
Basic EPS	20.58	14.99	22.66	78.48		
Cash EPS	28.67	22.88	30.30	111.06		

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During Q1 FY19, the Company's plastic business achieved turnover of ₹ 522.57 crores vis-à-vis ₹ 431.56 crores of corresponding quarter of previous year, rise of 21%, whereas the EBIDT recorded for Q1 FY 19 is ₹ 55.70 crores for the period under review as compared to ₹ 45.11 for Q1 FY18, a rise of 23.5%. The PBT of the said business for Q1 FY19 stood at ₹ 41.35 crores as against ₹ 32.32 crores of the Q1 FY18. The plastics business of the Company exhibited a volume growth of 13% and value growth of 21% respectively on a y-o-y basis. During the quarter under review challenges such as uptrend in the raw material prices alongwith volatility of crude prices generated a lot of business uncertainty. But inspite of the said headwinds, the Company remains quite optimistic for the growth in its business.

The Company's retail business '@home' achieved a sales of ₹ 49.21 crores against ₹ 56.03 crores, degrowth of 12% on a y-o-y basis and recorded PBT of ₹ 0.04 crores. The degrowth was majorly on account of increased sales during pre GST period in Q1 FY 18. All the stores, except one, has achieved profits at store level. Further the retail business "@home" has opened a new store at Indore under a franchise arrangement and is further in the process of opening few more stores under the said arrangement.

The Company's mattress business has achieved sales of ₹ 16.47 crores as against as ₹ 11.72 crores of the Q1 FY18.

Capex spends of the Company for Q1 FY19 stood at ₹ 23.51 crores, which was towards building, moulds, plant & machineries and office & factory equipment etc.

Both the Company's Joint Venture companies viz. Nilkamal Bito Storage Systems Private Limited and Cambro Nilkamal Private Limited displayed a topline growth of 43% and showed a corresponding hike in their profits on y-o-y basis. Further there is a drop in the turnover of one of its subsidiary Company at Srilanka whereas the other Subsidiary Company at Ajman exhibited growth in its turnover alongwith profits.

Cntd..3



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#### About Nilkamal

Nilkamal Limited is an industry pioneer in the manufacturing business of moulded furniture and material handling products with diversified product profile across various segments along with a diversified customer base including household customers, industrial customers and retail buyers. It is also having its presence in the retail business of lifestyle furniture, furnishings and accessories under its brand '@home' & Nilkamal Mattresses.

#### **Cautionary Statement**

Some of the statements in this communication that are not historical facts are forward looking statements. These statements are based on the present business environment and regulatory framework. Developments that could affect the Company's operations include significant changes in political and economic environment in India, tax laws, import duties, litigation and labour relations. We assume no responsibility for any action taken based on the said information, or to update the same as circumstances change.

For Nilkamal Limited

Prifi Dave Company Secretary

