# **NACL Industries Limited**

(formerly known as 'Nagarjuna Agrichem Limited')



Ref: NACL/SE/2020-21

04th November, 2020

### 1) BSE Limited

Phiroze Jeejeebhoy Tower,
Dalal Street, Fort,
Mumbai, Maharashtra,
MUMBAI – 400001

Company Code: 524709

## 2) National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor,

Plot No.C/1 G Block,

Bandra- Kurla Complex, Bandra(E),

**MUMBAI - 400051** 

Script ID: NACLIND

Dear Sir,

Sub: Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Un-audited Financial Results of the Company for the second quarter and half year ended 30<sup>th</sup> September, 2020 - reg.

We wish to inform that the Board of Directors in its meeting held today i.e. Wednesday, the 04<sup>th</sup> Day of November, 2020 has inter-alia approved the Un-Audited (Standalone and Consolidated) Financial Results for the second quarter and half year ended 30<sup>th</sup> September, 2020. The copy of the said results together with Auditor's Limited Review report are enclosed herewith.

The said Board Meeting was commenced at 9.30 a.m. and concluded at 5.45 p.m.

Kindly take the same into records.

Thanking you,

for NACL Industries Limited

Satish Kumar Subudhi

Company Secretary & Head-Legal

Encl: As above

Regd. Office: Plot No. 12-A, `C' Block, Lakshmi Towers, No. 8-2-248/1/7/78, Nagarjuna Hills, Panjagutta, Hyderabad - 500 082, Telangana, INDIA.
Phone: +91-40-33185100, Fax: +91-40-23358062 E-mail: info@naclind.com Website: www.naclind.com

CIN: L24219TG1986PLC016607

Factory-Technical: Factory-Formulation:

Plot # 177, Arinama Akkivalasa Village, Allinagaram Post, Etcherla Mandal, Srikakulam - 532403, A.P. Phone: +91-08942-231172, 300400 / 401

Fax: +91-08942-231171

Unit - I, Unit - II

Ethakota-533238, Ravulapalem Mandal

East Godavari Dist., A.P. Phone: +91-8855-305617 / 627 R&D Centre:

Sy. No. 1710 & 1711, Anthireddyguda Road, Nandigaon Village & Mandal, R.R.District, Telangana - 509228 Phone: +91-08548-305004

Fa x: +91-08548-305801

NACL Industries Limited

Regd-Office: Plot No. 12-A, 'C' Block, Lakshmi Towers, No.8-2-248/17/78, Nagarjuna Hills, Punjagutta, Hyderabad 500 082, Telangana, India Phone: 040-24405100, Fax: 040-23358062, E-mail:info@naclind.com, Website: www.naclind.com

CIN:L24219TG1986PLC016607

Statement of Unaudited Standalone and Consolidated Financial Results for the Quarter and Half-year Ended September 30, 2020

(₹ in Lakhs)

										Consol	idated		
		Standalo					Quarter ended		Half-year ended		Year ended		
		Quarter ended		Half-year ended		31.03.2020	30.09.2020 30.06.2020		30.09.2019 30.09.2020		30.09.2019	31.03.2020	
SI. No	Particulars	30.09.2020	30.06.2020	30.09.2019	30.09.2020	30.09.2019	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
SI. 190		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Chaudited)	(Chadanoa)	(			
						10.221	1,01,489	34,417	25,202	30,172	59,619	49,271	1,01,489
<del>-</del>	Revenue from operations	34,417	25,202	30,172	59,619	49,271 1,123	749	259	322	393	581	1,123	750
1 2	Other income	258	322	393	580 60,199	50,394	1.02.238	34,676	25,524	30,565	60,200	50,394	1,02,239
3	Total Income (1+2)	34,675	25,524	30,565	60,199	50,394	1,02,230						(0.450
1 4	Expenses			15.006	42,475	30,722	60,450	24,262	18,213	15,896	42,475	30,722	60,450 4,564
1 7	(a) Cost of materials consumed	24,262	18,213	15,896 909	2.366	1,150	4,564	1,373	993	909	2,366	1,150	6,319
	(b) Purchase of stock-in-trade	1,373	993	5,435	(2,826)	3,177	6,319	(1,335)	(1,491)	5,435	(2,826)	3,177	8,664
1	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1,335)	(1,491)	2,278	4.406	4.170	8,627	2,244	2,178	2,286	4,422	4,188	2,916
	(d) Employee benefits expense	2,236	2.170 679	739	1,365	1,393	2,916	686	679	739	1,365	1,393 1,210	2.397
	(e) Finance costs	686	655	619	1.307	1,210	2,397	652	655	619	1,307	7.384	14,633
1	(f) Depreciation and amortisation expense	652	3.501	3,664	7.381	7,404	14,671	3,874	3,493	3,654	7,367	49,224	99,943
	(g) Other expenses	3,880	24,720	29,540	56,474	49,226	99,944	31,756	24,720	29,538	56,476 3,724	1,170	2,296
1	Total Expenses	31,754 2,921	804	1,025	3,725		2,294	2,920	804	1,027	,	39	9:
5	Profit before share of profit of associate (3-4)	2,921	804	1,020	33.75			3	23	21	26 3,750	1,209	2,39
6	Share of profit from Associate	2,921	804	1,025	3,725	1,168	2,294	2,923	827	1,048	3,750	1,207	-,
7	Profit before tax (5+6)	2,921	004	1,020							1,375	198	42:
8	Tax expense:	1.065	310	167	1.375	198	423	1,065	310	167	(55)	202	294
	(a) Current tax	(13)	(42)	214	(55)	202	294	(13)	(42)	214 381	1,320	400	71
1	(b) Deferred tax (net)	1.052	268	381	1,320	400		1,052	268	667	2,430	809	1,67
1	Total Tax Expense	1,869	536	644	2,405	768	1,577	1,871	559	667	2,430	007	
9	Profit for the period (7-8)	1,809	550				25		1				
10	Other Comprehensive Income	1			1				(22)	(38)	(77)	(35)	(3
1	Items that will not be reclassified subsequently to statement of profit or loss	(53)	(22)	(37)	(75				(23)	13	26	11	1
1	Re-measurement of the defined benefit obligation	19	7	13	26	11	10	19	1	15	20		
	Income tax expense on the above	1								(50	26	(124)	(17
	Items that will be reclassified subsequently to statement of profit or loss	22	4	(50)	26	(124)	(174)	22	4	1 (50	1 20	(,	
1	Effective portion of gain/(loss) on designated portion of hedging instrument in a cash								(1)	27	(9)	43	
1	flow hedge	(8)	(1)	27	(9			(8)		/			(13
	Income tax expense on the above	(20)	(12)							/			1,54
	Total Other Comprehensive Income/(Loss) for the period	1,849	524		2,373				1,926				1,92
11	Total Comprehensive Income for the period (9+10)	1.926		1,674	1,926	1,674			1,926	1,075	1,720		33,77
12	Paid-up equity share capital (Face value of ₹ 1 per equity share)	1,720					33,127		-	-	1		
13							01/04/0		0.29	0.40	1.26	0.48	1.0
14		0.97	0.28	0.38	1.25				0.29				1.0
1	(a) Basic (in ₹)	0.97	0.28		1.25	0.46	0.94	0.97	0.29	1 0.40	1.20		
	(b) Diluted (in ₹)	0.77										6	Tr:

See accompanying notes to the financial results

		Stand	alone	Consolidated		
		As at	As at	As at As at		
SI.	Particulars	30.09.2020	31.03.2020	30.09.2020	31.03.2020	
No.	*	(Unaudited)	(Audited)	(Unaudited)	(Audited)	
, T	ASSETS	(01111111111)	,			
I 1	Non-current assets					
1	(a) Property, plant and equipment	17,477	18,291	17,477	18,291	
	(b) Right-to-use assets	419	597	419	597	
	(c) Capital work-in-progress	4,090	3,482	4,090	3,482	
	(d) Intangible assets	164	174	164	174	
	(e) Intangible assets under development	713	751	713	751	
	(f) Financial assets		0.70	1.527	1,503	
	(i) Investments	1,059	858	1,527 388	482	
	(ii) Other financial assets	388	482	394	663	
	(g) Other non-current assets	294	663 407	407	407	
	(h) Income tax assets	407			26,350	
	Total non-current assets	25,011	25,705	25,579	20,330	
2	Current assets	22 116	16,450	23,116	16,450	
	(a) Inventories	23,116	10,430	25,110	, , , , ,	
	(b) Financial assets	33,102	35,939	33,102	35,939	
	(i) Trade receivables	11,599	8,353	11,701	8,358	
	(ii) Cash and cash equivalents	899	3,415	899	3,415	
	(iii) Other bank balances (iv) Other financial assets	355	394	355	394	
	(c) Income tax assets (net)	267	267	267	267	
	(d) Other current assets	5,353	4,278	5,350	4,278	
	Total current assets	74,691	69,096	74,790	69,101	
		99,702	94,801	1,00,369	95,451	
- 11	Total Assets EQUITY AND LIABILITIES	77,.02				
II 1	Equity		1			
1	(a) Equity share capital	1,926			1,926	
	(b) Other equity	35,995		36,661	33,770	
	Total equity	37,921	35,053	38,587	35,696	
2	Non-current liabilities			l .		
	(a) Financial liabilities	1.000	2 175	1,800	2,175	
	(i) Borrowings	1,800		180		
1	(ii) Lease liabilities	226			1	
	(iii) Other financial liabilities	1,260 661	The second second		563	
	(b) Provisions	753				
	(c) Deferred tax liabilities (net)	4,700				
<u></u>	Total non-current liabilities Current Liabilities	4,700	, ,,,,,,		,	
3	(a) Financial liabilities					
	(i) Borrowings	17,466	22,724	17,466		
	(ii) Lease liabilities	265	379	265	379	
	(iii) Trade payables					
	(a) total outstanding dues of micro	850	533	850	533	
1	enterprises and small enterprises				24.202	
	(b) total outstanding dues of creditors	31,78	1 26,284	31,786	26,293	
	other than micro enterprises and small		,		2.767	
	(iii) Other financial liabilities	3,663		tomana		
	(b) Provisions	22	The same and the s			
	(c) Income tax liabilities (net)	53		and the second		
	(d) Other current liabilities	2,29				
	Total current liabilities	57,08				
	Total equity and liabilities	99,70	2 94,80	1 1,00,369	95,451	



#### Notes:

- The above Unaudited Standalone and Consolidated Financial Results of NACL Industries Limited ("the Company") were reviewed by the Audit Committee at its meeting held on November 3, 2020 and has been approved by the Board of Directors at its meeting held on November 4, 2020. The Statutory Auditors have carried out a limited review of these Financial Results for the Quarter and Half-year ended September 30, 2020 and have issued an unmodified report on these results.
- The Standalone and Consolidated Financial results of the Company have been prepared in accordance with the Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with relevant rules issued thereunder, other accounting principles generally accepted in India and guidelines issued by the Securities and Exchange Board of India ("SEBI").
- 3 The Company is primarily engaged in the Farm Inputs Business, which in the context of Ind AS 108 "Operating Segments" is considered the only significant business segment
- 4 The Company's Business is seasonal in nature and the performance can be impacted by weather conditions
- 5 The Company has incorporated NACL Spec-Chem Limited and NACL Multichem Private Limited, as Wholly Owned Subsidiaries on April 27, 2020 and May 18, 2020 respectively. The Company subscribed share capital ₹ 200 lakhs (comprising 2,00,00,000 number of equity shares of ₹ 1 each) of NACL Spec-chem Limited and ₹ 1 lakh (comprising 1,00,000 number of equity shares of ₹ 1 each) of NACL Multichem Private Limited during the half year ended September 30, 2020.
- The Consolidated Financial Results include the results of the following:
  - i) Parent:
    - a) NACL Industries Limited, India
  - ii) Wholly Owned Subsidiaries:
    - a) LR Research Laboratories Private Limited, India
    - b) Nagarjuna Agrichem (Australia) Pty Limited, Australia
    - c) NACL Spec-Chem Limited, India
    - d) NACL Multichem Private Limited, India
  - iii) Associate:
    - a) Nasense Labs Private Limited, India
- The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent on September 28, 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 8 The Board of Directors and the Shareholders, in their meetings held on August 12, 2020 and September 07, 2020 respectively, approved the issuance of 50,00,000 Warrants at an issue price of ₹ 39 per warrant (each warrant convertible into an equity share of ₹ 1 each) on preferential basis to Mrs.K.Lakshmi Raju, Promoter of the Company in terms of Section 42 and 62(1)(c) of the Companies Act, 2013 read with Chapter V of SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2018. Upon receipt of the subscription amount of ₹ 488 lakhs (representing 25% of the Issue Price of ₹ 39 each i.e. ₹ 9.75 per Warrant) from Mrs.K.Lakshmi Raju, the Stakeholders Relationship Committee (authorized by the Board of Directors in this regard) in its meeting held on September 30, 2020 has allotted the said 50,00,000 Warrants
- Statement of cash flows for the half year ended September 30, 2020

(₹ in Lakhs)

	Stand	Consolidated		
Particulars	Half year ended 30.09.2020	Half year ended 30.09.2019	Half year ended 30.09.2020	Half year ended 30.09.2019
A. Cash flow from operating activities     Profit before tax     Operating profit before working capital changes     Net cash generated from operating activities	3,725 6,947 8,224	1,168 4,136 2,681	3,750 6,944 8,217	1,209 4,137 2,684
B. Cash flow from / (used in) investing activities	1,884	(6,363)	1,988	(6,363
C. Cash (used in) / generated from financing activities	(6,862)	4,711	(6,862)	4,711
Net cash inflow / (outflow) during the period	3,246	1,029	3,343	1,032

In March, 2020, COVID-19, an infectious disease caused by the recently discovered Coronavirus, SARS-CoV-2, was declared a pandemic by the World Health Organization. On March 24, 2020, the Indian Government announced a strict 21-day lockdown which was further extended across the country to contain the spread of virus. However, Government of India deemed agriculture related sectors including Pesticides as essential and permitted operations in a limited way, based on which the Company resumed activities in its production facilities. The Company adopted number of measures to protect the health of its employees while ensuring business continuity with minimal disruption. In assessing the recoverability of receivables, inventory and other financial assets, the Company has considered internal and external information up to the date of approval of these standalone and consolidated financial results. The impact of the global health pandemic may be different from that of estimates as at the date of approval of these standalone and consolidated financial results and the Company will continue to monitor closely any material changes in the emerging economic conditions

11 The Board of Directors in their meeting held on November 4, 2020 approved an interim dividend of ₹ 0 10 per Equity Share of ₹ 1 each

Place: Hyderabad Date: November 4, 2020

M. Payan Kumai Managing Director & CEO

# Deloitte Haskins & Sells LLP

Chartered Accountants KRB Towers, Plot No.1 to 4 & 4A 1st, 2nd & 3rd Floor Jubilee Enclave, Madhapur Hyderabad – 500 081 Telanagana, India

Tel: +91 40 7125 3600 Fax: +91 40 7125 3601

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF NACL INDUSTRIES LIMITED

- We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of NACL Industries Limited ("the Company"), for the quarter and half year ended September 30, 2020 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP** 

Chartered Accountants

(Firm's Registration No. 117366W/W-100018)

Ganesh Balakrishnan

(Partner)

(Membership No. 201193)

(UDIN: 20201193AAAAFT6068)

Place: Hyderabad

Date: November 04, 2020

# Deloitte Haskins & Sells LLP

Chartered Accountants KRB Towers, Plot No.1 to 4 & 4A 1st, 2nd & 3rd Floor Jubilee Enclave, Madhapur Hyderabad – 500 081 Telanagana, India

Tel: +91 40 7125 3600 Fax: +91 40 7125 3601

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF NACL INDUSTRIES LIMITED

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of NACL Industries Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associate for the quarter and half year ended September 30, 2020 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. The Statement includes the results of the following entities:

#### Parent:

a. NACL Industries Limited, India

## Subsidiaries:

- a. LR Research Laboratories Private Limited, India
- b. Nagarjuna Agrichem (Australia) Pty Limited, Australia
- c. NACL Spec-Chem Limited, India and
- d. NACL Multichem Private Limited, India

### Associate:

- a. Nasense Labs Private Limited, India
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

# Deloitte Haskins & Sells LLP

6. The consolidated unaudited financial results includes the financial results of four subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total assets of ₹ 217 lakhs as at September 30, 2020, total revenue of ₹ 11 lakhs and ₹ 23 lakhs for the quarter and half year ended September 30, 2020 respectively, total loss after tax of ₹ 1 lakh and ₹ 1 lakh for the quarter and half year ended September 30, 2020 respectively and Total comprehensive loss of ₹ 1 lakh and ₹ 1 lakh for the quarter and half year ended September 30, 2020 respectively and net cash inflow of ₹ 97 lakhs for the half year ended September 30, 2020, as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of profit after tax of ₹ 3 lakhs and ₹ 26 lakhs for the quarter and half year ended September 30, 2020 respectively and total comprehensive income of ₹ 2 lakhs and ₹ 24 lakhs for the quarter and half year ended September 30, 2020 respectively, as considered in the Statement, in respect of one associate, based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial results certified by the Management.

#### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

**Ganesh Balakrishnan** 

Partner

(Membership No. 201193) (UDIN:20201193AAAAFU5668)

Place: Hyderabad

Date: November 04, 2020