L&T Financial Services

October 20, 2021

Symbol: L&TFH

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block, Bandra - Kurla Complex, Bandra (East), Mumbai - 400 051.

BSE Limited

Corporate Relations Department, 1st Floor, New Trading Ring, P. J. Towers, Dalal Street, Mumbai - 400 001.

Security Code No.: 533519

Kind Attn: Head - Listing Department / Dept of Corporate Communications

Sub: Unaudited Financial Results (Consolidated and Standalone) for the quarter and half year ended September 30, 2021

Dear Sir / Madam,

Pursuant to Regulation 33, Regulation 52 and Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and other regulations, if applicable, we hereby inform the Exchanges that the Board of Directors ("Board") of the Company at its meeting held on October 20, 2021 has, inter alia, approved the Unaudited Financial Results (Consolidated and Standalone) of the Company for the quarter and half year ended September 30, 2021.

Further, in accordance with Regulation 33(3)(b) of the Listing Regulations, the Company has submitted, in addition to Standalone Financial Results, Consolidated Financial Results of the Company to the Exchanges. Accordingly, please find enclosed Unaudited Financial Results (Consolidated and Standalone) for the quarter and half year ended September 30, 2021 along with Limited Review Report of Statutory Auditors and Press Release in this connection. Also, in accordance with Regulation 47(1)(b) of the Listing Regulations, the Company would be publishing the Unaudited Consolidated Financial Results for the quarter and half year ended September 30, 2021 in the newspapers.

The Board Meeting commenced at 5:10 p.m. and concluded at 5:39 p.m.

We request you to take the aforesaid on records.

Thanking you,

Yours faithfully,

For L&T Finance Holdings Limited

Apurva Rathod Company Secretary and Compliance Officer

L&T Finance Holdings Limited Registered Office Brindavan, Plot No. 177, C.S.T Road Kalina, Santacruz (East) Mumbai 400 098, Maharashtra, India CIN: L67120MH2008PLC181833

T +91 22 6212 5000 **F** +91 22 6212 5553 **E** igrc@ltfs.com **Chartered Accountants**

Limited review report on unaudited Consolidated financial results of L&T Finance Holdings Limited for the quarter and half year ended September 30, 2021 under Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To: The Board of Directors of L&T Finance Holdings Limited

INTRODUCTION:

- We have reviewed the accompanying Statement of unaudited consolidated financial results of L&T Finance Holdings Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries collectively referred to as 'the Group') for the quarter and half year ended September 30, 2021 ('the Statement'), being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('LODR').
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI LODR. Our responsibility is to is to issue a report on the Statement based on our review.

SCOPE OF REVIEW

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Holding Company's personnel responsible for financial and accounting matters and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the LODR, to the extent applicable.

4. The Statement includes the unaudited financial results/information of the following entities:

Name of Entity	Relationship
L&T Finance Holdings Limited	Holding Company
L&T Finance Limited (merged with L&T Infrastructure Finance Company Limited and L&T Housing Finance Limited)	Subsidiary
L&T Infra Credit Limited (Erstwhile L&T Infra Debt Fund Limited)	Subsidiary
L&T Investment Management Limited	Subsidiary
L&T Mutual Fund Trustee Limited	Subsidiary
L&T Financial Consultants Limited	Subsidiary

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Suite 52, Bombay Mutual Building, Sir Phirozshah Mehta Road, Fort, Mumbai 400001, India

Khimji Kunverji & Co LLP

Chartered Accountants

Name of Entity	Relationship
L&T Infra Investment Partners Fund	Subsidiary
L&T Infra Investment Partners Trustee Private Limited	Subsidiary
L&T Infra Investment Partners Advisory Private Limited	Subsidiary
Mudit Cement Pvt Limited	Subsidiary

CONCLUSION

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors and management certified statements as referred in paragraphs 7 and 8 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognized accounting practices has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI LODR including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

EMPHASIS OF MATTER

6. Attention is drawn to Note 8 of the Statement which describes the impacts of COVID-19 Pandemic on the financial results as also on business operations of the Group, assessment thereof made by the Holding Company's management based on its internal, external and macro factors, involving certain estimation uncertainties of future periods. Our opinion is not modified in respect of this matter.

OTHER MATTER

- 7. We did not review the financial results of 7 (seven) subsidiaries included in the Statement, whose financial results reflect total assets of Rs. 1,04,068.64 crores as at September 30, 2021, total revenues of Rs. 3,144.46 crores and Rs. 6,352.89 crores, total net profit after tax of Rs. 229.39 crores and Rs. 391.98 crores and total comprehensive income of Rs. 223.33 crores and Rs. 414.13 crores for the quarter and half year ended September 30, 2021 respectively, and cash outflows (net) of Rs. 1,831.82 crores for half year ended September 30, 2021. These financial results have been reviewed by other auditors whose reports have been furnished to us by the Management of the Holding Company and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of this matter.
- 8. The Statement includes the financial information of 2 (two) subsidiaries which have neither been audited nor reviewed by their auditors, whose financial information reflect total assets of Rs. 438.36 crores as at September 30, 2021, total revenue of Rs. 0.03 crores and Rs. 0.06 crores, total net loss after tax of Rs. 2.29 crores and Rs. 4.13 crores and total comprehensive loss of Rs. 2.29 crores and Rs. 4.13 crores for the quarter and half year ended September 30, 2021, and cash outflows (net) of Rs. 0.02 crores for the half year ended September 30, 2021. According to the information and explanations given to us by the Holding Company's Management, these financial results are not material to the Group. Our conclusion on the Statement is not modified in respect of this matter.



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Suite 52, Bombay Mutual Building, Sir Phirozshah Mehta Road, Fort, Mumbai 400001, India

Khimji Kunverji & Co LLP

Chartered Accountants

9. The numbers and details pertaining to period(s) i.e. Quarter ended June 30, 2021, Quarter ended September 30, 2020 and Half year ended September 30, 2020 in the Statement have been traced based on the review reports of DELOITTE HASKINS & SELLS LLP, Chartered Accountants and B. K. KHARE & CO., Chartered Accountants ('the erstwhile joint auditors'). Similarly, the numbers and details pertaining to Year ended/ as at March 31, 2021 and notes related thereto in the Statement have been traced from the Consolidated Financial Statements of the Company audited by the erstwhile joint auditors vide their unmodified audit report dated April 29, 2021. Our conclusion on the Statement is not modified in respect of this matter

For Khimji Kunverji & Co LLP Chartered Accountants Firm Registration Number - 105146W/W-100621

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Hasmukh B. Dedhia Partner Membership No.: 033494 UDIN: 21033494AAAAQL7553

Place: Mumbai Date: October 20, 2021



Sunshine Tower, Level 19, Senapati Bapat Marg, Elphinstone Road, Mumbai 400013, India T: + 91 22 61437333 E: info@kkcllp.in W: www.kkcllp.in LLPIN-AAP-2267 Limited review report on Unaudited Standalone Financial Results of L&T Finance Holdings Limited for the quarter and half year ended September 30, 2021 under Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

То

To the Board of Directors of L&T Finance Holdings Limited

INTRODUCTION

- We have reviewed the accompanying Statement of unaudited standalone financial results of L&T Finance Holdings Limited (the 'Company') for the quarter and half year ended September 30, 2021 ('the Statement'), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('LODR').
- 2. The Statement, which is the responsibility of the Company's management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI LODR. Our responsibility is to issue a report on the Statement based on our review.

SCOPE OF REVIEW

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel responsible for financial and accounting matters and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

CONCLUSION

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI LODR including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.



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EMPHASIS OF MATTER

5. Attention is drawn to Note no. 6 of the Statement which describes the impacts of COVID-19 Pandemic on the unaudited standalone financial results as also on business operations of the Company, assessment thereof by the management of the Company based on its internal, external, and macro factors, involving certain estimation uncertainties. Our conclusion on the statement is not modified in respect of this matter.

OTHER MATTER

6. The numbers and details pertaining to period(s) i.e. Quarter ended June 30, 2021, Quarter ended September 30, 2020 and Half year ended September 30, 2020 have been traced based on the review reports of DELOITTE HASKINS & SELLS LLP, Chartered Accountants and B. K. KHARE & CO. ('the erstwhile joint auditors'). Similarly, the numbers and details pertaining to Year ended/ as at March 31, 2021 and notes related thereto in the Statement have been traced from the Financial Statements of the Company audited by the erstwhile joint auditors vide their unmodified report dated April 29, 2021. Our conclusion on the Statement is not modified in respect of this matter.

For Khimji Kunverji & Co LLP Chartered Accountants Firm Registration Number - 105146W/W-100621

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Hasmukh B. Dedhia Partner Membership No.: 033494 UDIN: 21033494AAAAQK3622

Place: Mumbai Date: October 20, 2021



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L&T FINANCE HOLDINGS LIMITED CIN. L67120MH2008PLC181833 Regd. Office : Brindavan, Plot No. 177, C.S.T. Road, Kalina, Santacruz (East), Mumbai - 400 098, Maharashtra, India Website: www.ltfs.com Email: igrc@ltfs.com Phone: +91 22 6212 5000 Fax: +91 22 6212 5553

	STATEMENT OF STANDALONE UNAUDITED FINA	NCIAL RESULTS FOR	THE QUARTER	AND SIX MONTH	S ENDED SEPTEM	ABER 30, 2021	(Tin Crore
			Quarter ended		Six ment	Year ended	
Sr.	Particulars	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
No.	rardiculars	2021	2021	2020	2021	2020	2021
	(Unaudited) (Unaudite	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
	Revenue from operations						1015
(i)	Interest income	24.11	27.85	16.27	51.96	36.03	73.30
(ii)	Dividend income		-			-	97.96
(I)	Total revenue from operations	24.11	27.85	16.27	51,96	36.03	171.26
(11)	Other income	2.61	3.61	4.34	6.22	9.26	20,16
(111)	Total income (I+II)	26,72	31.46	20.61	58.18	45.29	191.42
	Expenses						
(i)	Finance costs	27.71	28.35	49.56	56.06	108.05	192.96
(ii)	Impairment on financial instruments	(0.04)	(0.05)	2.41	(0.09)	7.33	7.59
(iii)	Employee benefits expenses	2.63	3.65	4.27	6.28	4,97	13.70
(iv)	Depreciation, amortization and impairment	0.10	0.09	0.12	0.19	0.24	0.58
(v)	Other expenses	1.98	1.77	(1.16)	3,75	9.67	12.48
(IV)	Total expenses	32,38	33.81	55,20	66.19	130.26	227.31
(V)	Loss before exceptional items and tax (III-IV)	(5.66)	(2.35)	(34,59)	(8.01)	(84.97)	(35.89
(VI)	Exceptional items	3+6	A 14		27	224.68	.224.68
(VII)	Profit / (Loss) before tax (V+VI)	(5.66)	(2.35)	(34.59)	(8.01)	139.71	188.79
(VIII)	Tax expense:	10000100400		A COLLECTION OF THE			
	(1) Current tax	13.37	-	6.50	13.37	54.94	72.79
	(2) Deferred tax		-	0.01	1	(0.04)	(0.05
(IX)	Profit / (Loss) for the period / year (VII-VIII)	(19.03)	(2.35)	(41.10)	(21.38)	84,81	116.05
	stoner (2003) for the period r year (vin-vin)						
(X)	Other comprehensive income				6		
	(A) (i) Items that will not be reclassified to profit or loss						
	Remeasurements of the defined benefit plans (net of tax)	0.06	(0,01)	0.12	0.05	0.13	0.11
	Total comprehensive income (IX+X)	(18.97)	(2.36)	(40.98)	(21.33)	84.94	116,16
	Paid-up equity share capital (Face value of ₹ 10/- each) (refer note 5)	2,472.88	2,470.58	2,006.53	2,472.88	2,006.53	2,469.45
	Other equity	8				napros 20176	8,540.84
(XIV)	Earnings per equity share (*not annualised):						
	(a) Basic (₹)	*(0.08)	*(0.01)	*(0.19)	*(0.09)	*0.40	0.5
	(b) Diluted (₹)	*(0.08)	*(0.01)	*(0.19)	*(0,09)	*0.40	0.5

Notes:

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I Statement of Assets and Liabilities as at September 30, 2021

Par	ticulars	As at September 30, 2021	As at March 31, 2021
		(Unaudited)	(Audited)
ASS	ETS		
	incial assets		
	h and cash equivalents	1,247.83	1,398.10
100 million (100 million)	k balance other than (a) above	29.34	29.89
	eivables		
· · ·	Trade receivables	•	-
P 7	Other receivables	2.11	18.16
(d) Loa	75	845.07	1,297.19
(e) Inve	stments	10,069.68	10,069.68
(f) Oth	er financial assets	3.27	3.48
10.00	-financial assets		
1212 Part 121	rént tax assets (net)	20.72	20.4
0.00	erred tax assets (net)	0.34	0.34
	perty, plant and equipment	0.74	0.9
d) Oth	er non-financial assets	1.09	1.4
TO	TAL - ASSETS	12,220.19	12,839.6
LIA	BILITIES AND EQUITY		
LIA	BILITIES		1. C
(1) Fin	ancial liabilities		
a) Pay	ables		
(i) 1	Trade payables		
	(i) Total outstanding dues of micro enterprises and small enterprises	-	10.36
	(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises		1 - P
(ii)	Other payables		
	(i) Total outstanding dues of micro enterprises and small enterprises	-	10 <u>20</u>
	(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	4.39	8.7
b) Deb	t securities		652.9
(c) Bor	rowings (other than debt securities)	4.99	
d) Sub	ordinated liabilities	1,166.99	1,120.2
e) Oth	er financial liabilities	8.28	9.5
2) Nor	ı financial liabilities		
a) Cur	rent tax liabilities (net)	27.98	27.9
b) Pro	visions	0,98	1.1
c) Oth	er non-financial liabilities	0.69	8.8
3) EQ	UITY	-	
a) Equ	ity share capital	2,472.88	2,469.4
	er equity	8,533.01	8,540,8
	TAL - LIABILITIES AND EQUITY	12,220,19	12,839.6





L&T FINANCE HOLDINGS LIMITED CIN. L67120MH2008PLC181833 Regd. Office : Brindavan, Plot No. 177, C.S.T. Road, Kalina, Santacruz (East), Mumbai - 400 098, Maharashtra, India Email: igrc@itfs.com Phone: +91 22 6212 5000 Fax: +91 22 6212 5553

Particulars	Six months ended September 30, 2021	Six months ended September 30, 2020
	(Unaudited)	(Unaudited)
Profit / (loss) before tax	(8.01)	139.71
Adjustments for:		
Depreciation, amortization and impairment	0,19	0.24
Impairment on financial instruments	(0.09)	7.33
Share based payment to employees	2.85	1.90
Contribution to gratuity	0.07	0.07
Contribution to superannuation fund	0.13	0.13
Gain from sale of investment in a subsidiary	-	(224,68)
Operating profit before working capital changes	(4.86)	(75.30)
Changes in working capital:		
Decrease / (increase) in financial assets	468.47	167.56
Increase in non-financial assets	0.35	(0.54)
Increase in financial liabilities	42.00	39,17
Increase in non-financial liabilities	(1.33)	25.42
Cash generated from operations	504,64	156.31
Net income tax paid	(13.63)	(30.54)
Net cash generated from operating activities (A)	491.00	125.77
Cash flow from investing activities		
Investment in subsidiaries	-	(2.52)
Change in other bank balance not available for immediate use	(0.29)	-
Net proceeds from sale of investments		295.78
Net cash generated from / (used in) investing activities (B)	(0,29	293.26
Cash flow from financing activities		
Proceeds from issue of equity shares including securities premium	7.16	2.81
Payment on redemption of preference shares		(600.00)
Share issue expenses	(0.15	- (
Repayment of borrowings	(647.99	(275.11)
Proceeds from borrowings	-	453.23
Net cash used in financing activities (C)	(640.98) (419.07)
Net decrease in cash and cash equivalents (A+B+C)	(150.27) (0.04)
Cash and cash equivalent at the beginning of the period	1,398.10	0.58
Cash and cash equivalents at the end of the period	1,247.83	0.54

Website: www.ltfs.com

These financial results have been prepared in accordance with the recognition and measurement principles of Indian Accounting Standard ("Ind AS") prescribed under section 133 of the 3 Companies Act 2013 (the "Act") read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 20, 2021. The Statutory Auditor of the Company have 4 carried out a limited review of the aforesaid results.

- The Company, during the quarter and six months ended September 30, 2021 has allotted 23,06,175 and 34,41,699 equity shares respectively of ₹10 each, fully paid up, on exercise of options 5 by employees, in accordance with the Company's Employee Stock Option Scheme(s).
- Estimation of uncertainty relating to COVID-19 global health pandemic: 6 In assessing the recoverability of loans, receivables, intangible assets and investments, the Company has performed sensitivity analysis on the assumptions used and based on current indicators of future economic conditions, the Company expects to recover the carrying amount of these assets. However, the going concern assumptions will not get impacted by the ongoing COVID-19 oandemic.
- The main business of the Company is investment activity. As such, there are no separate reportable segments as per the Ind AS 108 on Operating Segment. 7
- The statement includes the results for the quarters ended September 30, 2021 and September 30, 2020 being the balancing figure of the published year to date figures up to the six months and 8 first quarter of the respective financial years, which were subject to limited review by the joint statutory auditors of the company.
- Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period. 9





nd on behalf of the Board of Directors FINANCE HOLDINGS LIMITED

Dinanath Dubhashi Managing Director & Chief Executive Officer (DIN: 03545900)

Place : Mumbai Date : October 20, 2021

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(₹ in Crore) STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2021 Quarter ended Six months ended Year ended September 30, September 30, June 30, September 30, September 30, March 31, Sr. No. Particulars 2021 2021 2021 2020 2020 2021 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) Revenue from operations Interest income 2.902.82 3.281.56 5.911.12 (i) 3.008.30 6.576.80 13,104,85 Dividend income (ii) 0.01 0.01 0.01 0.02 0.02 0.04 (iii) Rental income 0.50 0.68 1.17 1.18 2.68 4.52 (iv) Fees and commission income 141.52 124.40 121.55 265.92 202.78 542,08 Net gain on fair value changes (v) 6 97 6.73 2.61 13.70 11.68 24.47 Net gain on derecognition of financial instruments under amortised cost category (vi) 1.20 1.20 211 **(I) Total revenue from operations** 3,051.82 3,140.12 3,408.10 6,191.94 6,795.16 13,678.07 an Other income 82.64 100.81 144.01 61.37 111.28 402.03 Total income (I+II) (III) 3,134.40 3.201.49 3,508.91 6.335.95 6,906.44 14,080.10 Expenses (i) Finance costs 1,441.70 1,508.86 1,888.78 2,950.56 3,866,98 7.199.92 (ii) Fees and commission expenses 0.14 0.07 0.21 2.01 (iii) Net loss on fair value changes 663.67 82.47 164.39 746.14 303.20 420,42 Net loss on derecognition of financial instruments under amortised cost category (iv) 75.82 32.29 63.89 108.11 109.76 237.25 Impairment on financial instruments (v) 43.46 791.46 604.52 834.92 1.548.04 2.978.03 (vi) Employee benefits expense 285.99 286.90 236.20 572.89 477.79 1.007.06 (vii) Depreciation, amortisation and impairment 28.35 22.97 25.16 51.32 43,75 87.09 (viii) Other expenses 276.01 238.59 196.94 514.60 354.24 878.73 (IV) Total expenses 2.815.14 2.963.61 3.179.88 5,778.75 6,703,76 12,810.51 Profit before exceptional items and tax (III-IV) (V) 237.88 329.03 557.20 319.32 202.68 1.269.59 (VI) Exceptional items 225.61 225.61 (VII) Profit before tax (V+VI) 319.32 237.88 329.03 557.20 428.25 1,495.20 (VIID Tax expense: 71.00 Current tax (230.63) 301.63 242.81 492.99 (1) 703.60 Deferred tax (240.77) (161.50) (2) 326.96 86.19 (459.86) (157.28) Profit after tax (VII-VIII) (IX) 222.99 177.02 247.72 400.01 395,16 948.88 (X) Add: Share in profit of associate company (XI) Profit after tax and share in profit of associate company (IX+X) 222.99 177.02 247.72 400.01 395.16 948.88 Profit for the period/ year attributable to: Owners of the company 224.03 177.85 265.12 401.88 413.43 970.94 Non-controlling interest (1.04) (17.40) (18.27) (22.06) (0.83) (1.87) (XII) Other comprehensive income (5.93) 28.13 (6.87) 22.20 17.55 42,93 A (i) Items that will not be reclassified to profit or loss (a) Remeasurements of the defined benefit plans (net of tax) (0.14) 2.96 (2.03) (1.89)3 78 2 76 (b) Equity instruments through other comprehensive income 33,14 55.05 55.05 B (i) Items that may be reclassified to profit or loss (a) Debt instruments through other comprehensive income (net of tax) 28.69 0.01 (18.50) 28.70 (5.28) (12.42) (b) The effective portion of gains and loss on hedging instruments in a cash flow hedge (34.48) 30.01 (24.26) (4.47) (35.76) (2.20) (c) Exchange differences in translating the financial statements of foreign operations (net) (0.21) (0.24) (0.26) Other comprehensive income for the period/ year attributable to: Owners of the company 42.93 (5.93)28.13 (6.87) 22.20 17.55 Non-controlling interest (XIII) Total comprehensive income (XI+XII) 217.06 205.15 240.85 422.21 412.71 991.81 Total comprehensive income for the period/ year attributable to: Owners of the company 218 10 205 98 258 25 424 ()8 430 98 1.013.87 Non-controlling interest (17.40)(1.04)(0.83) (1.87 (18.27)(22.06) (XIV) Paid-up equity share capital (face value of ₹ 10 each) (refer note 6) 2,472.88 2,470.58 2.006.53 2.472.88 2.006.53 2.469.45 (XV) Other equity 16.303.75 (XVD) Earnings per share (*not annualised): (a) Basic (₹) +0.91 +0.72 +1.24 \$1.63 *1.94 4.49 (b) Diluted (₹) *1.24 *1.94 *0.90 *0.72 *1.62 4.47





L&T FINANCE HOLDINGS LIMITED CIN. L67120MH2008PLC181833 Regd. Office : Brindavan, Plot No. 177, C.S.T. Road, Kalina, Santacruz (East), Mumbai - 400 098, Maharashtra, India Website: www.ltfs.com Email: igrc@itfs.com Phone: +91 22 6212 5000 Fax: +91 22 6212 5553

Notes:

	Particulars	As at September 30, 2021 (Unaudited)	As at March 31, 2021 (Audited)
	ASSETS:		
(1)	Financial assets		
(a)	Cash and cash equivalents	4.962.68	6.947.79
(b)	Bank balance other than (a) above	4.545.54	1,479.18
(0)	Derivative financial instruments	84.61	32.60
(d)	Receivables		
	(i) Trade receivables	55.44	47.3
	(ii) Other receivables	94,50	66.04
(e)	Loans	79.939.99	87.030.2;
(1)	Investments	10.053.48	8.872.13
(g)	Other financial assets	1.076.98	79.6
(2)	Non-financial assets		
(a)	Current tax assets (net)	815.66	663.8
(b)	Deferred tax Assets (net)	1.546.24	1.635.2
(c)	Investment property	325.75	327.2
(d)	Property, plant and equipment	26.69	31.4
(0)	Intangible assets under development	30.26	23.8
(1)	Goodwill	636.71	636.7
(g)	Other intangible assets	104,45	112.8
(h)	Right of use asset	36.91	30.0
(i)	Other non-financial assets	999.27	955.4
	TOTAL - ASSETS	1,05,335.16	1,08,971.6
		As at	<u>(₹ in Cror</u> As at
	Particulars	September 30,	As at March 31, 2021
		2921	
		2021 (Unaudited)	(Audited)
2	LIABILITIES		
(1)	Financial liabilities		
(1) (a)	Financial liabilities Trade payables		
	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises	(Unaudited)	(Audited)
(a)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises		(Audited)
	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables	(Unaudited)	(Audited)
(a)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables (i) Total outstanding dues of micro enterprises and small enterprises	(Unaudited) 76.43	(Audited) (9.2
(a) (b)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of reditors other than micro enterprises and small enterprises	(Unaudited) - 76.43 - 71.96	(Audited) (9.2
(a) (b) (c)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities	(Unaudited) 76.43	(Audited) (9.2 5.0 46,027.4
(a) (b) (c) (d)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of reditors other than micro enterprises and small enterprises	(Unaudited) 76.43 71.96 45.243.04	(Audited) 19.2 5.0 46.027.4 37.582.5
(a) (b) (c) (d) (e)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities)	(Unaudited) 76.43 71.96 45.243.04 34.256.65	(Audited) (9.2 5.0 46.027.4 37.582.5 4.945.7
(a) (b) (c) (d)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Other payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of reditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37	
(a) (b) (c) (d) (e) (l) (g)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40	(Audited) 19.2 5.0 46.027.4 37.582.5 4.945.7 35.5
(a) (b) (c) (d) (e) (l) (g) (2)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of reditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Non financial liabilities	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40 766.22	(Audited) (9.2 5.0 46.027.4 37.582.5 4.945.7 35.8 950.5
(a) (b) (c) (d) (e) (l) (g) (2) (a)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40	(Audited) 19.2 5.0 46.027.4 37.582.5 4.945.7 35.5
(a) (b) (c) (d) (e) (f) (g) (a) (b)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Current ta: liabilities Current ta: liabilities Provisions	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40 766.22 337.38	(Audited) 19.2 5.0 46.027.4 37.582.5 4.945.7 35.8 950.5 312.3
(a) (b) (c) (d) (e) (l) (g) (2) (a)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Non financial liabilities Current tax liabilities (net)	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40 766.22 337.38 40.26	(Audited) 19.2 5.0 46.027.4 37.582.5 4.945.7 35.8 950.5 312.3 33.9
(a) (b) (c) (d) (e) (f) (g) (2) (a) (b) (c) (d)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Current tax liabilities Current tax liabilities (net) Provisions Deferred tax liabilities (net) Other non-financial liabilities	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40 766.22 337.38 40.26 20.27	(Audited) 19.2 5.6 46.027.4 37.582.5 950.5 312.3 33.5 24.8
(a) (b) (c) (d) (e) (f) (g) (2) (a) (b) (c) (d) (3)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Current tax liabilities Current tax liabilities (net) Provisions Deferred tax liabilities (net) Other non-financial liabilities EQUITY	(Unaudited) 76.43 71.96 45.243.04 34.256.5 5.033.37 43.40 766.22 337.38 40.26 20.27 35.00	(Audited) (9.: 5.0 46.027.4 37.582.3 950.3 312.3 33.5 24.8 63.6
(a) (b) (c) (d) (e) (f) (g) (a) (b) (c) (d) (3) (a)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of ereditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Non financial liabilities Current tax liabilities (net) Provisions Deferred tax liabilities (net) Other non-financial liabilities EQUITY Equity share capital	(Unaudited) 76.43 71.96 45.243.04 34.256.65 5.033.37 43.40 766.22 337.38 40.26 20.27 35.00 2,472.88	(Audited) (9.3 5.0 46.027.4 37.582.3 4.945.7 35.3 950.3 312.3 332.5 24.8 63.6 2.469.4
(a) (b) (c) (d) (e) (f) (g) (2) (a) (b) (c) (d) (3)	Financial liabilities Trade payables (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (i) Total outstanding dues of micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises Debt securities Borrowings (other than debt securities) Subordinated liabilities Lease liability Other financial liabilities Current tax liabilities Current tax liabilities (net) Provisions Deferred tax liabilities (net) Other non-financial liabilities EQUITY	(Unaudited) 76.43 71.96 45.243.04 34.256.5 5.033.37 43.40 766.22 337.38 40.26 20.27 35.00	(Audited) (9.: 5.0 46.027.4 37.582.3 950.3 312.3 33.5 24.8 63.6





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Particulars .	ended September 30, 2021	ended September 30, <u>2</u> 020
	(Unaudited)	(Unaudited)
A. Cash flow from operating activities		
	677 A.	1
Profit before tax	557.20	428.29
Adjustment for:		
Depreciation, amortisation and impairment	51.32	43.75
Loss on sale of property, plant and equipment (net)	(0.04)	
Net fair value loss on loan asset	237.31	178.04
Net fair value loss/ (gain) on financial instruments	495.13	113.48
Net loss on derecognition of financial instruments under amortised cost category	108.11	108.56
Impairment on financial instruments	834.92	1.548.04
Gain from sale of investment in subsidiary		(225.6
Share based payment to employees	7.23	28.7
Operating profit before working capital changes	2.291.18	2.223.74
Changes In working capital		
(Increase)/decrease in financial and non-financial assets	(1.102.00)	145.0
Increase in financial and non-financial liabilities	466.36	548.2
Cash generated from operations	400150	540.2
Direct taxes paid	(197.76)	(110.0)
Loans disbursed (net of repayments)	5.545.92	(1,163.0
Net cash flow generated from operating activities (A)	7,003.70	1,643.9
B. Cash flows from investing activities Add: Inflow from investing activities Proceeds from sale of property, plant and equipment	0.54	3.8
Investment in other bank balances	-	208.1
Less: Outflow from investing activities		
Purchase of property, plant and equipment	(39.52)	(35.9
Investment in other bank balances	(3,209.48)	773/2 Conceal
Purchase of investments (net)	(1.276.72)	
Net cash flow used in investing activities (B)	(4,525.18)	
an canada a ser an		(
C. Cash flows from financing activities	2	
Add: Inflow from financing activities		Į.
Proceeds from issue of share capital including security premium on account of employee stock options	9.84	2.8
Proceeds from borrowings	6,895.70	12.058.7
Less: Outflow from financing activities		
Payment to non-controlling interests	1.72	(2.7
Share issue expenses	(0.15)	
Repayment of borrowing	(11,370,74)	The second s
Redcmption of preference shares	(11,10,14)	(600.0
Net cash used in financing activities (C)	(4,463.63)	
	(4,403,03)	(1,223.0
Net decrease in cash and cash equivalents (A+B+C)	(1,985.11)	(1,704.5
Cash and cash equivalents as at beginning of the period		and the second se
	6,947.79	
Exchange difference on translation of foreign currency cash and cash equivalents Cash and cash equivalents as at end of the period	4,962.68	0.0

2

6

3 These consolidated financial results have been prepared in accordance with the recognition and measurement principles of Indian Accounting Standard ("Ind AS") prescribed under section 133 of the Companies Act 2013 (the "Act") read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

4 These consolidated financials results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 20, 2021. The Statutory Auditor of the Company has carried out a limited review of the aforesaid results.

5 The Company reports quarterly financial results of the group on a consolidated basis, pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended read with circular dated July 5, 2016. The standalone financial results are available on the website of the Company at www.ltfs.com, the website of BSE Limited ("BSE") at www.bseindia.com and on the website of National Stock Exchange of India Limited ("NSE") at www.nseindia.com. The specified items of the standalone financial results of the Company for the quarter and six months ended September 30, 2021 are given below.

		Quarter ended				(T in Crore) Year ended	
Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020 (Unaudited)	March 31, 2021 (Audited)	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)			
Total income from operations	26.72	31.46	20.61	58.18	45.29	191.42	
Profit/(loss) before tax	(5.66)	(2.35)	(34.59)	(8.01)	139.71	188.79	
Profit/(loss) after tax	(19.03)	(2.35)	(41.10)	(21.38)	84.81	116.05	
Total comprehensive income	(18.97)	(2.36)	(40.98)	(21.33)	84.94	116.16	

The Company, during the quarter and six months ended September 30, 2021 has allotted 23,06,175 and 34,41,699 equity shares respectively of ₹10 each, fully paid up, on exercise of options by employees, in accordance with the Company's Employee Stock Option Scheme(s).





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7 Disclosure on Resolution Framework – 2.0: Resolution of Covid-19 related stress of Individuals and Small Businesses in terms of RBI circular RBI/2021-22/31 DOR.STR.REC.11/21.04.048/2021-22 dated May 05, 2021 ("RBI Circular"):

During the six months ended September 30, 2021. L&T Financial Services Group has implemented resolution plans to relieve COVID-19 pandemic related stress of eligible borrowers with a total outstanding of \gtrless 1,805.87 erore as of September 30, 2021. The resolution plans are based on the parameters laid down in the resolution policy approved by the Board of Directors of the concerned subsidiary companies in accordance with the above RBI circular. The aforesaid amount includes aggregate outstanding of \gtrless 0,42 erore, where the relief was extended to 4 accounts as a part of Resolution Framework –

8 Estimation of uncertainty relating to COVID-19 global health pandemic:

In assessing the recoverability of loans, receivables, intangible assets and investments, the L&T Financial Services (LTFS) Group has performed sensitivity analysis on the assumptions used and based on current indicators of future economic conditions, the LTFS group expects to recover the carrying amount of these assets. However, the going concern assumptions will not get impacted by the ongoing COVID-19 pandemic.

9 Amalgamation of L&T Infrastructure Finance Company Limited ("LTIFC"), L&T Housing Finance Limited ("LTIFC") and L&T Finance Limited ("LTFL"): Pursuant to order of National Company Law Tribunal Benches, Mumbai and Kolkata dated March 15, 2021 and March 19, 2021 respectively, the scheme of amalgamation for merger of LTIFC and LTHFC with LTFL (all wholly owned subsidiaries of the Company) became effective from April 12, 2021 with appointed date being April 01, 2020. Prior to the merger, LTIFC was the sponsor of L&T Infra Credit Limited (erstwhile L&T Infra Debt Fund Limited) (LTICL). Consequent to the merger of the sponsor (i.e., LTIFC with LTFL), LTICL is no longer, eligible to be regarded as IDF-NBFC. LTICL is taking steps to convert itself to an NBFC – Investment and Credit Company (NBFC-ICC).

10 Consolidated segment wise revenue, result, total assets and total liabilities in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended.

				Quarter ended		Six mont	Six months ended	
r. No.	Particulars	s	eptember 30, 2021	June 30. 2021	September 30, 2020	September 30, 2021	September 30, 2020	Year ended March 31, 2021
			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Gross segment revenue from continuing operations							
(a)	Rural finance	1	1,370.30	1,427.38	1,320.78	2,797.68	2,658.36	5.478.8
	Housing finance		676.52	690.39	866.36	1,366.91	1.724.73	3,291.4
	Infrastructure finance		817.16	835.50	1,009.82	1,652.66	2,007.02	4,075.0
	Defocused business		51.51	59.86	108.80	111.37	228.25	395.3
	Others		170.12	161.34	142.47	331.46	263.12	680.3
	Segment revenue from continuing operations		3,085.61	3,174.47	3,448.23	6,260.08	6,881.48	13,921.0
	Less: Inter segment revenue		(33.79)	(34.35)	(40.13)	(68.14)	(86.32)	(242.9
	Revenue as per the statement of profit and loss	1	3,051.82	3,140.12	3,408.10	6,191.94	6,795.16	13,678.0
	Segment result (Profit/(loss) before tax)	-						
(a)	Rural finance		198.96	130.18	51.33	329.14	174.52	681.:
	Housing finance	1	(29.31)	36.55	132.80	7.24	145.65	607.
	Infrastructure finance		72.27	84.92	93,95	157.19	116.63	425.
(d)	Defocused business		(13.92)	(108.80)	19.54	(122.72)	(284.56)	(569.
(e)	Others		91.32	95.03	31.41	186.35	276.05	350.
(- /	Profit before tax		319.32	237.88	329.03	\$\$7.20	428.29	1,495.
	Segment assets					21.021.11		21.102
(a)	Rural finance		31,881.11	30,923.09	28.741.17	31,881.11	28,741.17	31,192.
	Housing finance		28,158.87	28.451.45	30,642.50	28.158.87	30,642.50	28.712.
- State	Infrastructure finance		37.031.02	37,110.11	41,465.60	37,031.02	41,465.60	40,499
	Defocused business	i i	2,930.24	2.996.52	4,278.10	2.930.24	4,278.10	3.056
(c)	Others		13.884.92	14,061.89	12.694.77	13.884.92	12.694.77	14,445.
	Sub total		1,13,886.16	1,13,543.06	1,17,822.14	1,13,886.16	1,17,822.14	1,17,907.
	Less: Inter segment assets		(10.912.90)					(11,235.
	Segment assets		1,02,973.26	1,02,400.53	1,06,693.86			1,06,672.
(1)	Unallocated		2.361.90	2,313.68	2,737.33	2,361.90		2,299.
	Total assets	•	1,05,335.16	1,04,714.21	1,09,431.19	1,05,335.16	1,09,431.19	1,08,971
	Segment liabilities *						24461.00	04.010
(a)	Rural finance		26,984.79	.26.183.16	24,861.98	26,984.79	24,861.98	26,940.
(b)	Housing finance		23,836.15	24,092.74	26.797.53	23,836.15	26,797.53	24,651
(c)	Infrastructure finance		31,908.66	31.970.38	36,011.50			34,647
(d)	Defocused business		2.479.41	2,536.30	3,696.19	1 C	3.696.19	2,653
(e)	Others	1	1,560.70	1.734.03	3,596.43		10 Carrie	- 2,188
	Sub total		86,769.71	86.516.61	94,963.63			91,081
	Less: Inter segment liabilities		(1,006.40)					(1.220)
	Segment liabilities	1	85,763.31	85,369.80	93,872.93	8		89,86L
(f)	Unallocated		357.65	351.08				337
	Total liabilities		86,120.96	85,720.88	94,276.22	86,120.96	94,276.22	90,198.

* Including non controlling interest

(i) The Group has reported segment information as per Indian Accounting Standard 108 "Operating Segments" (Ind AS 108) read with SEBI circular dated July 5, 2016. The identification of operating segments is consistent with performance assessment and resource allocation by the management.

(ii) Segment composition :

Rural finance comprises of Farm Equipment Finance, Two Wheeler Finance, Micro Loans and Consumer Finance.

Housing finance comprises of Home Loans, Loan against Property and Real Estate Finance.

Infrastructure finance comprises of Infrastructure business.

Defocused Business comprises of Structured Corporate Loans. Debt Capital Market, Commercial Vehicle Finance, Construction Equipment Finance. SME term loans and Leases.

Others comprises of Asset Management, etc.

Unallocated represents tax assets and tax liabilities





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- 11 The statement includes the results for the quarters ended September 30, 2021 and September 30, 2020 being the balancing figure of the published year to date figures upto the six months and first quarter of the respective financial years, which were subject to limited review by the joint statutory auditors of the company.
- 12 Previous periods/year figures have been regrouped/reclassified to make them comparable with those of current period.





For and on behalf of the Board of Directory L&T Finance Holdings Limited

Dinanath Dubhashi Managing Dinesen & Chief Executive Officer (DIN :03545900)

Place : Mumbai Date : October 20, 2021 A. Pursuant to Regulation 52(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we submit herewith the following information pertaining to the Cumulative Compulsorily Redeemable Non-Convertible Preference Shares ("Preference Shares"), Commercial Paper and Non-Convertible Debentures ("NCDs"):

Sr. No.	ISIN	No. of Preference Shares	Amt. of Issue (Rs.)	Credit Rating
1.	INE498L04092	2,50,00,000	2,50,00,00,000	CARE AAA (RPS)/Stable
2.	INE498L04100	1,45,40,000	1,45,40,00,000	CARE AAA (RPS)/Stable
3.	INE498L04118	63,70,000	63,70,00,000	CARE AAA (RPS)/Stable
4.	INE498L04126	1,00,00,000	1,00,00,00,000	CARE AAA (RPS)/Stable
5.	INE498L04134	1,50,00,000	1,50,00,00,000	CARE AAA (RPS)/Stable
6.	INE498L04142	1,50,00,000	1,50,00,00,000	CARE AAA (RPS)/Stable
7.	INE498L04159	60,00,000	60,00,00,000	CRISIL AAA/Stable
8.	INE498L04167	2,05,00,000	2,05,00,00,000	CRISIL AAA/Stable

1) Details of outstanding Redeemable Preference Shares:

Details of outstanding NCDs:

Sr. No.	ISIN	No. of NCDs	Amt. of Issue (Rs.)	Credit Rating
		1	NIL	

Details of outstanding Commercial Papers:

Sr. No.	ISIN	No. of Commercial papers	Amt. of Issue (Rs.)
		NIL	

2) Credit Rating and change in Credit Rating (if any):

Preference Shares – 'CRISIL AAA/Stable' by CRISIL Ratings Limited and CARE AAA (RPS) / Stable by CARE Ratings Limited.

Commercial Paper – 'CRISIL A1+' by CRISIL Ratings Limited, '[ICRA] A1+' by ICRA Limited, 'CARE A1+' by CARE Ratings Limited and 'IND A1+' by India Ratings and Research Private Limited.

NCDs – 'CRISIL AAA/Stable' by CRISIL Ratings Limited.

- Asset Cover available, in case of Non-Convertible Debt Securities: Not applicable as NCDs are unsecured
- 4) Previous due dates for payment of dividend and repayment of principal amount for Preference Shares / NCDs / Commercial Papers:

The due dates for payment of dividend and repayment of principal amount and the actual date of payment for the half year ended September 30, 2021 are as under:

6

Sr. No.	ISIN	Type (Principal / Dividend / Interest)	Due date of payment	Status Paid / Unpaid
Com	mercial Papers			
1.	INE498L14AP6	Principal	April 26, 2021	Paid
2.	INE498L14AQ4	Principal	May 4, 2021	Paid
3.	INE498L14AT8	Principal	April 12, 2021	Paid
Non	-Convertible Debentures	5		
1.	SR A 20-21 INE498L08044	Redemption	July 19, 2021	Paid

5) Next due dates for payment of dividend and repayment of principal amount:

The next due dates for payment of dividend and repayment of principal amount of the Preference Shares are as under:

~		Туре		Due date of payment	
Sr. No.	Series / Tranche	(Principal / Dividend)	Amount (In Rs.)		
		Dividend	11,89,25,000	October 12, 2021	
1	INE498L04092	Principal	2,50,00,00,000		
		Redemption	1,45,93,798		
2	INE498L04100	(Including Dividend	6,40,55,671	October 19, 2021	
		& Premium)	1,45,40,00,000		
		Redemption	2,78,87,511		
3	INE498L04118	(Including Dividend	62,76,361	October 19, 2021	
		& Premium)	63,70,00,000		
	INE498L04126	Dividend	7,95,00,000	March 26, 2022	
4		Dividend	5,64,12,000	December 16, 2022	
		Principal	1,00,00,00,000	December 16, 2022	
	INE498L04134	Redemption	6,56,69,178		
5		INE498L04134	(Including Dividend	1,62,42,000	October 19, 2021
		& Premium)	1,50,00,00,000		
	INE498L04142	Redemption	6,56,69,178		
6		(Including Dividend	1,68,24,000	October 19, 2021	
		& Premium)	1,50,00,00,000		
		Redemption	2,51,11,233		
7	INE498L04159	(Including Dividend	37,44,600	October 19, 2021	
		& Premium)	60,00,00,000		
		Redemption	8,46,67,808		
8	INE498L04167	(Including Dividend	1,81,19,950	October 19, 2021	
1000		& Premium)	2,05,00,00,000		

The Company does not expect default in payment of principal / interest due in next half year.

The next due dates for payment of interest and repayment of principal amount of the NCDs are as under:

Sr. No.	Series / Tranche	Type (Principal / Interest)	Amount (In Rs.)	Due date of payment
		NIL		

The next due dates for payment of interest and repayment of principal amount of the Commercial Papers are as under:

Sr. No.	Series / Tranche	Type (Principal / Interest)	Amount (In Rs.)	Due date of payment
		ľ		

6) There were no material deviations in the use of proceeds of issue of non-convertible debt securities and non-convertible redeemable preference shares from the objects stated in the offer document.

B. Information pursuant to Regulation 52(6) of the Listing Regulations are given below:

Sr. No.	Particulars	Remarks
а.	Free Reserves as on the end of half year	Rs. 111.46 crore
b.	Securities Premium account balance (if redemption of redeemable preference shares is to be done at premium, such premium may be appropriated from securities premium account)	Not applicable
	Provided that disclosure on securities premium account balance may be provided only in a year in which non - convertible redeemable preference shares are due for redemption	
C.	Track record of dividend payment on non - convertible redeemable preference shares	Dividend on the Non-Convertible Redeemable Preference Shares is paid within the prescribed timeline.
	Provided that in case the dividend has been deferred at any time, then the actual date of payment shall be disclosed	
d.	Breach of any covenants under the terms of the non - convertible redeemable preference shares	There has been no breach of covenants under the terms of the Non-Convertible Redeemable Preference Shares.
	Provided that in case of listed entity is planning a fresh issuance of shares whose end use is servicing of the non - convertible redeemable preference	

Sr. No.	Particulars	Remarks
	shares (whether dividend or principal redemption), then the same shall be disclosed whenever the listed entity decided on such issuances	

For L&T Finance Holdings Limited

Apurva Rathod Company Secretary and Compliance Officer

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L&T FINANCE HOLDINGS LIMITED CIN. L67120MH2008PLC181833

Regd. Office : Brindavan, Plot No. 177, C.S.T. Road, Kalina, Santacruz (East), Mumbai - 400 098, Maharashtra, India Website: www.ltfs.com Email: igrc@ltfs.com Phone: +91 22 6212 5000 Fax: +91 22 6212 5553

Disclosure in compliance with Regulations 52(4) of of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, for the half year ended September 30, 2021

Sr. No.	Particular	Ratio
1	Debt - Equity Ratio ¹ :	0.11
2	Debt service coverage ratio :	Not Applicable
3	Interest service coverage ratio :	Not Applicable
4	Outstanding redeemable preference share (quantity)	11,24,10,000
5	Outstanding redeemable preference share (₹ in cr)	1,124.10
6	Capital redemption reserve (₹ in crore)	Nil
7	Debenture redemption reserve (₹ in crore)	Nil
8	Net worth $(\overline{\mathbf{x}} \text{ in crore})^2$:	10,827.74
9	Net profit after tax (₹ in crore)	(21.38)
10	Earnings per equity share (* not annualised):	
(a)	Basic (₹)	*(0.09)
(b)	Diluted (₹)	*(0.09)
11	Current ratio ³ :	Not Applicable
12	Long term debt to working capital ³ :	Not Applicable
13	Bad debts to Account receivable ratio ³ :	Not Applicable
14	Current liability ratio ³ :	Not Applicable
15	Total debts to total assets ⁴ :	0.10
16	Debtors turnover ³ :	Not Applicable
17	Inventory turnover ³ :	Not Applicable
18	Operating margin ³ :	Not Applicable
19	Net profit margin ⁵ :	(36.75%)
20	Sector specific equivalent ratios	
(i)	Capital Ratio (%) ⁶ :	98.96°
(ii)	Leverage Ratio ⁷ :	0.13

Note:

1 Debt-equity ratio = (Debt securities + Borrowings (other than debt securities) + Subordinated liabilities) / Networth.

2 Netwoth is calculated as defined in section 2(57) of Companies Act 2013.

3 The Company is registered under the Reserve Bank of India Act, 1934 as Non-Banking Financial Company, hence these ratios are generally not applicable.

4 Total debts to total assets = (Debt securities + Borrowings (other than debt securities) + Subordinated liabilities) / total assets.

5 Net profit margin = Net profit after tax / total income.

6 Capital ratio = Adjusted net worth/ Risk weighted assets, calculated as per applicable RBI guidelines

7 Leverage ratio= Outside liabilities/ Adjusted networth, calculated as per applicable RBI guidelines



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(a) List of Related Parties (with whom transactions were carried out during the six months from April 1, 2021- September 30, 2021)

S. No	Particulars	Relationship
1	Larsen & Toubro Limited	Holding Company
2	L&T Finance Limited	Subsidiary Company
3	L&T Infra Credit Limited (formerly known as L&T Infra Debt Fund Limited)	Subsidiary Company
4	L&T Investment Management Limited	Subsidiary Company
5	L&T Financial Consultants Limited	Subsidiary Company
6	L&T Capital Markets (Middle East) Limited (upto December 17, 2020)	Subsidiary Company
7	L&T Capital Markets Limited (upto April 24, 2020)	Subsidiary Company
S. No	Key Management Personnel	
1	Mr. Dinanath Dubhashi	Managing Director and Chief Executive Officer

-		Managing Director and Chief Executive Oniter
2	Mr. S. V. Haribhakti	Non-executive chairman (Independent director)
3	Mr. Prabhakar B.	Non-executive director
4	Mr. R. Shankar Raman	Non-executive director
5	Dr. Rajani R Gupte	Independent director
6	Mr. P. V. Bhide	Independent director
7	Mr. Thomas Mathew T.	Independent director
8	Ms. Nishi Vasudeva	Independent director
9	Mr. Pavninder Singh	Nominee director

(b) Disclosure of related party transactions :

		Six months	Six months
C N-	Nature of Transaction*	ended	ended
5. NO	Nature of Transaction"	September	September
		2021	2020
1	ESOP Charges recovered/(reimbursed) from/to		
	L&T Finance Limited	1.00	24.67
	L&T Infra Credit Limited (formerly known as L&T Infra Debt Fund Limited)	0.38	1.24
	L&T Investment Management Limited	2.81	5.35
	L&T Financial Consultants Limited	0.19	0.79
	L&T Capital Markets Limited	-	(5.17)
2	Brand license fees		
	Larsen & Toubro Limited	•	4.38
3	Rent and maintenance cost paid to		
*****	L&T Financial Consultants Limited	0.14	0.14
4	Management fees recovered from		
	L&T Finance Limited	5.60	8.34
	L&T Infra Credit Limited (formerly known as L&T Infra Debt Fund Limited)	0.31	0.46
	L&T Investment Management Limited	0.31	0.46
5	Interest income on inter corporate deposits		
	L&T Finance Limited	24.88	21.44
	L&T Financial Consultants Limited	7.04	14.29
	L&T Capital Markets (Middle East) Limited	_	0.30
6	Interest paid on inter corporate deposits		
	L&T Investment Management Limited	-	2.67
7	Professional fees to		
	Larsen & Toubro Limited	0.01	0.02
8	Inter corporate deposits given		
	L&T Finance Limited	957.09	3,567.91
	L&T Financial Consultants Limited	446.01	1,012.34
9	Inter corporate deposits received back		
	L&T Finance Limited	1,410.72	3,732.55
	L&T Financial Consultants Limited	457.03	1,021.98

* Transactions shown above are excluding of GST, if any.



₹ in crore

L&T FINANCE HOLDINGS LIMITED

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(c)	Remuneration to Key Management Personnel **		₹ in crore
5. No.	Name of Key Management Personnel	Six months ended September 2021	Six months ended September 2020
1	Mr. Dinanath Dubhashi	5.76	2.88
2	Mr. S. V. Haribhakti	0.04	0.03
	Mr. Prabhakar B.	0.03	0.02
, 1	Dr. Rajani R. Gupte	0.03	0.03
5	Mr. P. V. Bhide	0.04	0.0
*****		0.03	0.0
5 7	Mr. Thomas Mathew T. Ms. Nishi Vasudeva	0.03	0.0
~~~~~		0.02	0.0
3 Ə	Mr. Pavninder Singh Provision for remuneration payable to Independent/ Non Executive Directors (on an estimated basis)	0.65	0.4
**	Key Management Remuneration excludes provision for gratuity, pension and compensated whole.	absences, since it is provided on actuarial ba:	sis for the Company as a
(d)	Amount due to/from related parties:		₹ in cror
S. No.	Nature of transactions	As at September 30, 2021	As at March 31, 202
1	Inter corporate borrowings		
	L&T Finance Limited	619.38	1,073.0
	L&T Financial Consultants Limited	210.05	221.0
2	Interest accrued on borrowings		
	L&T Finance Limited	11.95	2.5
	L&T Financial Consultants Limited	3.84	0.8
3	Trade and other payable		
	L&T Finance Limited	4.31	-
	L&T Investment Management Limited	-	5.4
	L&T Financial Consultants Limited	-	0.2
	Larsen & Toubro Limited	0.07	3.1
l	Trade and other receivable		
	L&T Finance Limited	-	17.4
	L&T Infra Credit Limited (formerly known as L&T Infra Debt Fund Limited)	0.49	0.7
	L&T Investment Management Limited	1.51	-
	L&T Financial Consultants Limited	0.10	-
5	Rent deposit		
	L&T Financial Consultants Limited	0.11	0.1
6	Provision for remuneration payable to Independent/ Non Executive Directors	0.65	0.4



#### L&T Finance Holdings Limited

#### Regulation 23(9) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Consolidated disclosure of related party transactions for the six months ended September 30, 2021 with comparative figures for the period ended or as on September 30, 2020 as applicable

(a)	List of Related Parties (with whom transactions were carried out during currer	t or previous period)	
5. No	Particulars	Relationship	
	Larsen & Toubro Limited	Holding Company	
	Larsen & Toubro Infotech Limited	Fellow Subsidiary Company	
	Larsen & Toubro Electromech LLC	Fellow Subsidiary Company	
	L&T Hydrocarbon Engineering Limited	Fellow Subsidiary Company	
. No	Key Management Personnel		
	Mr. Dinanath Dubhashi	Managing Director and Chief Executive Officer	
	Mr. S. V. Haribhakti	Non-executive chairman (Independent director)	
	Mr. Prabhakar B.	Non-executive director	
	Mr. R. Shankar Raman	Non-executive director	
	Dr. Rajani R Gupte	Independent director	
5 7	Mr. P. V. Bhide	Independent director	
	Mr. Thomas Mathew T. Ms. Nishi Vasudeva	Independent director	
	Mr. Pavninder Singh	Independent director Nominee director	
b)	Disclosure of related party transactions :		₹ in crore
		Six months ended	Six months ended
. No	Nature of Transaction*	September	September
		2021	2020
	Brand license fees to		
	Larsen & Toubro Limited	15.54	12.29
	Repair and maintenance to	•	
	Larsen & Toubro Infotech Limited	-	0.07
}	Reimbursement of expenses to	1	
	Larsen & Toubro Limited	0.63	0.53
	Interest/ other charges on inter corporate borrowing / NCD		
	Larsen & Toubro Limited	65.84	37.16
	Professional fees to		
	Larsen & Toubro Limited	2.55	2.24
	Larsen & Toubro Infotech Limited	0.53	0.70
5	Inter corporate deposits/ NCD borrowed from		
	Larsen & Toubro Limited	-	1,850.00
•	Transactions shown above are excluding of GST, if any.		
c)	Remuneration to Key Management Personnel **		₹ in cror
		Six months	Six months
	Name of Kay Management Devenuel	ended	ended
. NO.	Name of Key Management Personnel	September 2021	September 2020
•	Mr. Dinanath Dubhashi	5.76	2.88
2	Mr. S. V. Haribhakti	0.07	0.06
 3	Mr. Prabhakar B.	0.03	0.03
ļ	Dr. Rajani R. Gupte	0.10	0.0
5	Mr. P. V. Bhide	0.08	0.0
5	Mr. Thomas Mathew T.	0.09	0.06
7	Ms. Nishi Vasudeva	0.09	0.05
3	Mr. Pavninder Singh	0.02	0.02

** Key Management Remuneration excludes provision for gratuity, pension and compensated absences, since it is provided on actuarial basis for the Company as a whole.

Provision for remuneration payable to Independent/ Non Executive Directors

9

(on an estimated basis)



0.45

0.65

## L&T Finance Holdings Limited

#### Regulation 23(9) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Consolidated disclosure of related party transactions for the six months ended September 30, 2021 with comparative figures for the period ended or as on September 30, 2020 as applicable

(d)	Amount due to/from related parties:		₹ in crore
S. No.	Nature of transactions	As at September 30, 2021	As at September 30, 2020
1	Inter corporate borrowings/ NCD (Borrowings)		
	Larsen & Toubro Limited	1,755.38	1,945.00
2	Interest accrued on borrowings		
	Larsen & Toubro Limited	47.54	46.90
3	Trade and other payable		
	Larsen & Toubro Electromech LLC		0.01
•••••	Larsen & Toubro Limited	16.59	17.32
	L&T Hydrocarbon Engineering Limited	0.02	0.02
	Larsen & Toubro Infotech Limited	0.22	0.26
4	Trade and other receivable		
	Larsen & Toubro Limited	10.33	12.02
5	Provision for remuneration payable to Independent/ Non Executive Directors		
	(on an estimated basis)	0.65	0.45





### Press Release

Wednesday, October 20, 2021, Mumbai

# L&T Finance Holdings announces financial results for the quarter ended September 30, 2021

- PBT at Rs. 320 Cr, up 34% QoQ. PAT at Rs. 224 Cr in Q2FY22, up 26% QoQ
- Normalisation across collections & disbursements: Steady growth through quarters
  - Collection led disbursement focus: Retail disbursements up 55% QoQ; Highest ever Q2 disbursement in Rural Finance
  - Analytics based collections: Rural Finance business collections at Rs. 5,431 Cr, similar to Q3FY21 and Q4FY21. Collection efficiencies normalized to pre-Covid levels
  - Adequate Provisioning: Covid 2.0 related risks adequately addressed through additional provisions and OTR provisions of **Rs. 1,747 Cr** (2.22% of standard book)
  - Increasing traction in LTFH's first 'Digital Native' Consumer Loans business: Rs. 479 Cr disbursed in Q2
  - Liquidity: Adequate liquidity buffers maintained as a prudent measure with liquid assets of Rs.
     13,122 Cr
- Continued delivery on Business Strategies:
  - Increase in retailisation: Rural + Retail Housing Book at 47% of the total book
  - o Achieved NIM+Fees of 7.58% in Q2FY22 vs 7.52% in Q1FY22
  - Lowest ever WAC at 7.53%; Reduction in quarterly WAC by 11 bps QoQ
  - GS3 at 5.74% in Q2FY22; PCR at 52%; NS3 at 2.81%: GS3 at Rs. 4,796 Cr
  - Poised for medium to long-term growth with:
    - D/E ratio at 4.40 in Q2FY22
    - Strengthened balance sheet Capital adequacy improved to 25.16% (Tier 1: 20.06%)
- ICRA revised long-term ratings outlook of LTFH to AAA 'Stable'

The Board of **L&T Finance Holdings (LTFH)**, a leading Non-Banking Financial Company (NBFC), today announced the financial results for the second quarter, ended September 30, 2021. LTFH being a Core Investment Company (CIC), carries out its businesses through its wholly owned subsidiaries.

LTFH is among the market leaders in Farm Equipment finance, Two-Wheeler finance, as well as Micro Loans and continues to be one of the leading players in financing infrastructure sectors like renewables and roads. With a sustainable business model, data analytics led collection and disbursements, and a sharp focus on asset quality, the Company remains committed to building a stable and sustainable organization for its consumers and other stakeholders.

**Commenting on the financial results Mr. Dinanath Dubhashi, Managing Director & CEO, L&T Finance Holdings, said,** "Covid 2.0 as well as skewed monsoon and other macro-economic factors have had an impact on the business environment in Q2. Despite this, LTFH's Rural Finance business had its best-ever Q2 disbursement and witnessed normalisation in collections and disbursements. The Company's ability to successfully deliver on business metrics this quarter as well as throughout the Covid quarters is an important validation of its sound digital and data analytics strategy."



## **Key Highlights**

Through FY21 and continuing into FY22, LTFH has proved its ability to deal with extremely tough conditions and emerged stronger. In Q2FY22 too, the Company successfully addressed any Covid 2.0 related risks and saw a return of normalisation across disbursements and collections. LTFH has maintained a sharp focus on the business levers by shoring up liquidity, strengthening the balance sheet, following a data analytics-based collections approach, and rigorously adhering to the collection led disbursement strategy. This has not only safeguarded the balance sheet through adequate provisioning for Covid 2.0 related risks but also helped propel the Company's retailisation strategy, which now stands at **47%**.

A. Disbursement: In Q2FY22, all LTFH businesses witnessed robust disbursement momentum. Rural Finance business saw the highest ever Q2 disbursement at Rs. 4,987 Cr, up 51% QoQ. The total disbursements in the quarter stood at Rs. 7,339 Cr for the focused businesses.

**<u>Rural Finance</u>**: The business achieved highest Q2 disbursements on back of faster recovery. Disbursements in the Micro Loans business normalised in September.

- a. **Farm Equipment Finance:** While the Industry de-grew by 11% YoY, LTFH achieved its highest ever Q2 disbursements and maintained market share QoQ with continued focus on refinance, which contributed ~28% to total farm disbursements.
- b. **Two-Wheeler Finance:** In Q2FY22, the business maintained its market share and achieved highest ever Q2 disbursements with a 51% QoQ growth through extensive use of analytics to increase counter share with top dealers.
- c. **Micro Loans:** Continuing with the normalisation, Micro Loans disbursements rose to **Rs. 918 Cr** in Sep-2021.The focus remained on repeat customers, geographies with improved CE as well as tapping newer geographies. The company launched its Micro Loans business in Rajasthan this quarter.
- d. **Consumer Loans:** The business, which is LTFH's first 'digital native' business, maintained its focus on existing customers and rapidly scaled-up with disbursements of **Rs. 479 Cr** in Q2 on the back of smart analytics-based sourcing.

#### Housing Finance:

- a. **Home Loan/LAP**: The Home Loan business saw steady disbursements and continued to maintain focus on the salaried segment. The salaried home loan book was up **7%** QoQ.
- b. **Real Estate Finance**: In the quarter, the Real Estate Finance business continued to focus on tranche disbursements with priority towards projects at an advanced stage of construction and disbursements in new proposals undertaken only for pre-approved top developers.

**Infrastructure Finance:** In Q2FY22, disbursements were at **Rs. 1,347 Cr**, with continued focus on refinancing of operational solar projects and funding of greenfield projects. Project level collections have normalised, and the business saw concerted efforts on retaining assets on book by containing prepayments.

- **B.** Collections: Collections normalised across businesses in Q2FY22, led by smart data analytics, concerted field efforts and gradual unlocking of the economy. Collection Efficiency reached pre-Covid levels across products.
  - **Retail:** Regular collection efficiencies in Farm have stabilized at ~90% & in Two wheelers at 98% for Q2FY22. Regular collection efficiencies for Micro Loans have surpassed 99% levels with increased resolutions in higher buckets as well.

• Wholesale: Furthermore, escrow collections in Real Estate portfolio during Q2 normalised, up 18% QoQ, and are in line with Q3FY21 & Q4FY21. In Infra, no impact was seen on operational projects in NHAI annuity, Transmission & Renewables sector. Collections from Toll road portfolio were also at 112% of pre-covid levels during the quarter.

L&T Financial Services

- **C. Liability Management:** Liquidity continued to remain comfortable in Q2FY22, with a well-diversified liability profile, which demonstrates astute treasury management to diversify funding sources at a lower cost of borrowing. The focus on raising low-cost incremental long-term borrowings continued in Q2FY22.
  - Reduction in quarterly WAC by 11 bps QoQ and 79 bps YoY to 7.53%; lowest ever cost of borrowing
  - Raised **Rs. 5,030 Cr** of long-term borrowing in Q2 at a WAC of sub **6**%, including **Rs. 2,195** Cr from PSL funding
  - Higher NIMs at **7.58%** achieved YoY through higher retailisation, reduction in cost of borrowing and maintaining lower average liquidity
  - As of September 2021, the Company maintained liquid assets in the form of cash, FDs and other liquid investments to the tune of **Rs. 13,122 Cr**
- **D. Highest Credit Ratings:** During FY22, LTFH and all its lending subsidiaries long-term ratings have been reaffirmed 'AAA' (Stable Outlook) by all four rating agencies:
  - CRISIL: Apr'21 May'21
  - CARE: Sept'21
  - India Ratings: Apr'21
  - ICRA: Aug'21 Sep'21

Additionally, ICRA revised the outlook on the long-term ratings of LTFH and L&T Finance Ltd, to '**Stable**' from 'Negative'. The revision in outlook was on account of improved capitalisation and increased granularity in loan portfolio, given the focus on retailisation.

E. Focus on Strengthening Balance Sheet: From FY19 and all through the Covid quarters, LTFH built macro-prudential provisions for unanticipated future events which has held the Company in good stead. Continuing this focus, in Q2FY22, LTFH is prudently carrying additional provisions and OTR provisions of Rs. 1,747 Cr (2.22% of standard book). These provisions are over and above ECL on GS3 assets and normal ECL on standard assets. The GS3 in absolute terms stood at Rs. 4,796 Cr in Q2FY22, remaining almost stable on QoQ basis. In percentage terms, the GS3 and NS3 assets of the Company stood at 5.74% and 2.81% respectively with PCR on Stage 3 assets at 52%. Overall capital adequacy improved to 25.16% (Tier 1: 20.06%) and D/E stood at 4.40 in Q2FY22.

Rs. Cr	Q2FY21	Q1FY22	Q2FY22	
Gross Stage 3	4,921	4,881	4,796	
Net Stage 3	1,530	1,691	2,281	
Gross Stage 3 %	5.19	5.75	5.74	
Net Stage 3 %	1.67	2.07	2.81	

F. Focused Lending Book: In Q2FY22, the Rural book saw a growth of 3% QoQ, supported by growth in Farm Equipment Finance. The share of retail portfolio in the overall book grew to 47% in Q2FY22. In Infrastructure Finance there was a book de-growth on account of lower disbursements and higher sell-down/ prepayments. The Focused Book stood at Rs. 84,466 Cr in Q2FY22.

Rs. Cr	Q2FY21	Q2FY22	Book Growth YoY %	Book Growth QoQ %				
Lending Business								
Rural Finance	28,371	30,497	7	3				
Retail Housing	11,735	10,437	(11)	0				
Total Retail Finance	40,106	40,934	2	2				
Real Estate Finance	15,506	12,248	(21)	(1)				
Infrastructure Finance	38,560	31,284	(19)	(6)				
Total Focused Book	94,172	84,466	(10)	(2)				
Defocused	4,651	2,470	(47)	(8)				
Total Lending Book	98,823	86,936	(12)	(2)				

In the Investment Management business overall AUM crossed Rs. 80,000 Cr in Sep-21, increasing **5%** QoQ on account of higher inflows. Pure Equity & Hybrid mix for LTFH stands at **59%** of the AUM as against **47%** for the industry.

- **G. Financial Performance:** Despite Covid, the Company's collection led disbursement strategy, backed by concerted on-field collection efforts as well as data analytics led prioritization and resource allocation led to steady growth in Q2FY22.
  - **PBT** of **Rs. 320 Cr**, **PAT** of **Rs. 224 Cr** in Q2FY22
  - Carrying additional provisions and OTR provisions of Rs. 1,747 Cr (2.22% of standard book) over and above ECL on GS3 assets and normal ECL on standard assets; adequate for additional risks on account of Covid 2.0
  - Lowest ever WAC; Reduction in quarterly WAC by 11 bps QoQ at 7.53%
  - Achieved NIM+Fees of 7.58%, up 6 bps QoQ
  - o D/E ratio at 4.40 in Q2FY22
  - GS3 at 5.74% in Q2FY22; PCR at 52%; NS3 at 2.81%
  - Increase in retailisation: Rural + Retail Housing Book share grew to 47% in Q2FY22 from 26% and 41% in FY16 and Q2FY21 respectively

**Mr. Dubhashi** further added, "LTFH's strong track record of consistent improvement in collections and disbursements throughout the Covid quarters, is reflected in its Q2FY22 performance. Disbursement momentum will continue to further pick-up, backed by the Company's established ability to scale up product offerings in retail by harnessing our digital and analytics strengths. LTFH is well provisioned for any short-term Covid 2.0 led disruptions and remains steadfast in continuing to be of service to its customers, helping finance their livelihoods and aspirations."

## About L&T Finance Holdings (LTFH):

LTFH (<u>www.ltfs.com</u>) is one of India's leading Non-Banking Financial Company (NBFC) that offers a range of financial products and services across rural, housing, infrastructure finance and mutual funds, through its wholly owned subsidiaries. L&T Financial Services (LTFS) is the brand name of L&T Finance Holdings and its subsidiaries. Headquartered in Mumbai, LTFH has been rated AAA — the highest credit rating for NBFCs — by four leading rating agencies. Since FY17, LTFS entities have successfully leveraged digital and data analytics to enhance portfolio quality, achieve scale, increase cost efficiency as well as build market leading products offering among the best-in-class turnaround time (TAT), in service of our consumers. L&T Financial Services has been certified as a constituent company in the FTSE4Good Index Series, for its ESG standards. LTFS was recognised as the 'Socially Aware Corporate of the Year' in the Business Standard Social Excellence Awards 2019 and was awarded FICCI's Corporate Social Responsibility Award for "Women Empowerment" for Digital Sakhi, its flagship CSR program.











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