

Kotak Mahindra Bank

July 22, 2023

BSE Limited

Corporate Relationship Department

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai 400 001

BSE Scrip 500247, 715026, 958687,

Code: 974396, 974682, 974924

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block,

Bandra-Kurla Complex,

Bandra (East), Mumbai 400 051

NSE KOTAKBANK, KMBL, KMB26,

Symbol: KMB29, KMB30

Dear Sirs,

Sub: Outcome of Board Meeting - Consolidated and Standalone Unaudited Financial Results of the Bank for the quarter ended June 30, 2023

Pursuant to Regulation 30, Regulation 33, Regulation 51 and Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), this is to inform you that the Board of Directors of Kotak Mahindra Bank Limited ("Bank") have, at their meeting held today, *inter alia*, considered, reviewed and approved the Consolidated and Standalone Unaudited Financial Results of the Bank for the quarter ended June 30, 2023, as recommended to them by the Audit Committee at its meeting held earlier today.

A copy of the said Financial Results, along with the Limited Review Report thereon, submitted by the Joint Statutory Auditors of the Bank, is enclosed herewith.

The Board Meeting today commenced at 11:45 a.m. (IST) and consideration of the item on approval of Consolidated and Standalone Unaudited Financial Results, as stated above, concluded at 12:30 p.m. (IST). The proceedings of the Board Meeting are in progress at the time of filing of this disclosure.

The above information is also being hosted on the Bank's website https://www.kotak.com/en/investor-relations/governance/sebi-listing-disclosures.html in terms of the Listing Regulations.

This is for your information and appropriate dissemination.

Thanking you,

Yours faithfully,

For Kotak Mahindra Bank Limited

Avan Doomasia Company Secretary

Encl.: as above

Kotak Mahindra Bank Ltd. CIN: L65110MH1985PLC038137

252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400 028 KKC & Associates LLP Chartered Accountants (formerly Khimji Kunverji & Co LLP)

Level-19, Sunshine Tower, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Independent Auditors' Review Report on unaudited consolidated financial results for the quarter ended 30 June 2023 of Kotak Mahindra Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of Kotak Mahindra Bank Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Kotak Mahindra Bank Limited ('the Parent' or 'the Bank'), its subsidiaries (the Parent and its subsidiaries together referred to as 'the Group') and its share of the net profit/(loss) after tax of its associates for the quarter ended 30 June 2023 ('the Statement'), being submitted by the Bank pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'), except for the disclosures relating to consolidated Pillar 3 disclosures as at 30 June 2023, including leverage ratio, liquidity coverage ratio and net stable funding ratio under Basel III Capital Regulations as have been disclosed on the Bank's website and in respect of which a link has been provided in note 8 of the Statement and have not been reviewed by us.
- 2. The Statement, which is the responsibility of the Bank's Management and has been approved by the Bank's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25, Interim Financial Reporting ('AS 25'), prescribed under Section 133 of the Companies Act, 2013, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and directions issued by the Reserve Bank of India ('RBI') from time to time ('the RBI Guidelines') and other accounting principles generally accepted in India, and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ('SRE') 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

- 4. The Statement includes the results/information of the entities referred in Annexure 1.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review/audit reports of other auditors, referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in AS 25, prescribed under Section 133 of the Companies Act, 2013, the RBI Guidelines, and other accounting principles generally accepted in India, has not disclosed the information required to be

accounting principles go

disclosed in accordance with the requirements of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement, except for the disclosures relating to consolidated Pillar 3 disclosure as at 30 June 2023, including leverage ratio, liquidity coverage ratio and net stable funding ratio under Basel III Capital Regulations as have been disclosed on the Bank's website and in respect of which a link has been provided in note 8 of the Statement which have not been reviewed by us.

6. We did not review the interim financial results of 4 subsidiaries, included in the Statement, whose interim financial results reflects total revenues of ₹ 2,238.68 crores (before consolidation adjustments) and total net profit after tax of ₹ 623.62 crores (before consolidation adjustments) for the quarter ended 30 June 2023, as considered in the Statement. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the Management, and our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the review reports of such other auditors, and the procedures performed by us as stated in paragraph 3 above.

Further, 1 subsidiary company whose financial statement reflects total revenues of ₹ 5,339.13 crores (before consolidation adjustments) and total net profit after tax of ₹ 193.35 crores (before consolidation adjustments) for the quarter ended 30 June 2023, as considered in the Statement has been jointly audited by Price Waterhouse LLP, one of the joint auditors of the Bank, along with other joint auditor of the subsidiary company. Accordingly, conclusion of KKC & Associates LLP (formerly Khimji Kunverji & Co LLP), the other joint auditor of the Bank, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the audit report issued by the joint auditors of the subsidiary company and the procedures performed as stated in paragraph 3 above.

Our conclusion is not modified in respect of these matters.

7. The Statement includes the interim financial information of 14 subsidiaries, which have not been reviewed by their auditors, and whose interim financial information reflects total revenues of ₹804.31 crores (before consolidation adjustments) and total net profit after tax of ₹215.36 crores (before consolidation adjustments) for the quarter ended 30 June 2023, as considered in the Statement. The Statement also includes the Group's share of net profit after tax of ₹40.86 crores for the quarter ended 30 June 2023 in respect of 2 associates, which have not been reviewed/audited by their auditors. According to the information and explanations given to us by the Management, this interim financial information is not material to the Group.

Our conclusion is not modified in respect of this matter.

8. The following other matter paragraph has been included in the audit report of Kotak Mahindra Life Insurance Company Limited ('KLIFE') the subsidiary of the Bank, issued by the joint auditors of KLIFE vide their report dated 19 July 2023. One of the joint auditors of KLIFE, Price Waterhouse LLP, are also the joint auditors of the Bank.

"The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2023 is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities as at June 30, 2023 has been duly certified by the Appointed Actuary and in his opinion, the actuarial liabilities have been calculated in accordance with generally accepted actuarial principles, the requirements of the Insurance Act, 1938, as amended from time to time, relevant IRDA regulations and the Actuarial Practice Standards and Guidance Notes of the Institute of Actuaries of India. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2023, as contained in the Special Purpose Financial Information of the Company."

Chartered Accountants

A Mumbai

252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400 028 KKC & Associates LLP Chartered Accountants (formerly Khimji Kunverji & Co LLP)

Level-19, Sunshine Tower, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Our conclusion is not modified in respect of this matter.

9. The unaudited consolidated financial results of the Bank for the corresponding quarter ended 30 June 2022 were reviewed by Walker Chandiok & Co LLP and Price Waterhouse LLP whose report dated 23 July 2022 expressed an unmodified conclusion on those unaudited consolidated financial results. Accordingly, KKC & Associates LLP (formerly Khimji Kunverji & Co LLP) does not express any conclusion on the figures reported in the Statement for the corresponding quarter ended 30 June 2022.

For Price Waterhouse LLP Chartered Accountants

Firm Registration No. 301112E/E300264

Russell I Parera Partner

Membership No.: 042190

UDIN: 23042190BGTAMY6260

Place: Mumbai Date: 22 July 2023 For KKC & Associates LLP

Chartered Accountants (formerly Khimji Kunverji & Co LLP) Firm Registration No. 105146W/W100621

Gautam Shah

Partner

Membership No.: 117348

UDIN: 23117348BGSZKV8570

Place: Mumbai Date: 22 July 2023

KKC & Associates LLP Chartered Accountants (formerly Khimji Kunverji & Co LLP)

Annexure 1

List of entities included in the Statement

Parent Company

Kotak Mahindra Bank Limited

Domestic Subsidiaries

Kotak Mahindra Prime Limited

Kotak Mahindra Investments Limited

Kotak Securities Limited

Kotak Mahindra Capital Company Limited

Kotak Mahindra Life Insurance Company Limited

Kotak Mahindra General Insurance Company Limited

Kotak Mahindra Asset Management Company Limited

Kotak Mahindra Trustee Company Limited

Kotak Mahindra Pension Fund Limited

Kotak Investment Advisors Limited

Kotak Mahindra Trusteeship Services Limited

Kotak Infrastructure Debt Fund Limited

IVY Product Intermediaries Limited

BSS Microfinance Limited

International Subsidiaries

Kotak Mahindra (UK) Limited

Kotak Mahindra (International) Limited

Kotak Mahindra Inc.

Kotak Mahindra Financial Services Limited

Kotak Mahindra Asset Management (Singapore) Pte. Limited

Associate Companies

Infina Finance Private Limited Phoenix ARC Private Limited







KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)

CIN: L65110MH1985PLC038137 Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30^{TH} JUNE, 2023

			Quarter ended		₹ crore Year ended
Sr No	Particulars	30-Jun-23 (Unaudited)	31-Mar-23 (Audited) Refer Note 4	30-Jun-22 (Unaudited)	31-Mar-23 (Audited)
1	Interest earned (a+b+c+d)	12,868.93	11,981.63	9,164.31	42,151.06
	(a) Interest/discount on advances/bills	9,426.83	8,821.36	6,528.65	30,735.06
	(b) Income on investments	3,063.95	2,815.55	2,236.52	9,894.41
	(c) Interest on balances with Reserve Bank of India & other interbank funds	275.76	229.09	287.61	1,029.35
	(d) Others	102.39	115.63	111.53	492.24
2	Other income (a+b+c)	7,854.98	8,784.88	2,404.78	25,990.97
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	1,839.46	(489.37)	(1,650.41)	(96.54)
	(b) Premium on Insurance Business	2,745.16	6,307.19	2,344.54	15,799.86
	(c) Other income (Refer Notes 5)	3,270.36	2,967.06	1,710.65	10,287.65
3	Total income (1+2)	20,723.91	20,766.51	11,569.09	68,142.03
4	Interest expended	4,834.08	4,229.65	3,004.27	14,411.13
5	Operating expenses (a+b+c)	9,889.62	10,399.80	4,870.12	33,645.04
	(a) Employees Cost	2,434.06	2,301.29	1,839.09	8,479.03
	(b) Policy holders' reserves, surrender expense and claims (Refer Note 7)	4,583.96	5,139.95	584.46	14,272.85
	(c) Other operating expenses	2,871.60	2,958.56	2,446.57	10,893.16
5	Total expenditure (4+5) (excluding provisions and contingencies)	14,723.70	14,629.45	7,874.39	48,056.17
7	Operating profit (3-6) (Profit before provisions and contingencies)	6,000.21	6,137.06	3,694.70	20,085.86
8	Provisions (other than tax) and contingencies (Refer Note 6)	413.78	148.34	8.80	439.68
9	Exceptional items	-	-	-	
10	Profit from ordinary activities before tax (7-8-9)	5,586.43	5,988.72	3,685.90	19,646.18
11	Tax expense	1,477.10	1,459.20	973.51	4,865.74
12	Net Profit from ordinary activities after tax before Minority Interest (10–11)	4,109.33	4,529.52	2,712.39	14,780.44
13	Extraordinary items (net of tax expense)	(-	1
14	Net Profit after tax before Minority Interest (12 -13)	4,109.33	4,529.52	2,712.39	14,780.44
15	Less: Share of Minority Interest	-	-	ř.	-
16	Add: Share in Profit/(Loss) of associates	40.86	36.87	43.00	144.57
17 18	Profit after tax (14-15+16) Paid Up Equity Capital (Face value of ₹ 5 per share)	4,150.19 993.61	4,566.39 993.28	2,755.39 992.72	14,925.01 993.28
19	Group Reserves (excluding Minority Interest and Revaluation reserves)				110,760.81
20	Minority Interest				-
21	Analytical Ratios				
	(i) Capital adequacy ratio – Basel III (standalone)	21.12	21.80	22.15	21.80
	(ii) Earnings per equity share before and after extraordinary items (net of tax expense)				
	Raylia (not canpyalised) ₹	20.89	22.78	13.88	550C X4.96

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₹ crore

		100	Year ended		
Sr No	Particulars	30-Jun-23 (Unaudited)	31-Mar-23 (Audited) Refer Note 4	30-Jun-22 (Unaudited)	31-Mar-23 (Audited)
	- Diluted (not annualised) ₹	20.89	22.78	13.88	74.94
	(iii) NPA Ratios				
	(a) Gross NPA	6,587.43	6,418.67	7,223.54	6,418.67
	(b) Net NPA	1,579.62	1,478.64	2,143.06	1,478.64
	(c) % of Gross NPA to Gross Advances	1.75	1.76	2.27	1.76
	(d) % of Net NPA to Net Advances	0.43	0.41	0.69	0.41
	(iv) Return on average Assets (%) (not annualised)	0.65	0.76	0.51	2.62

NOTES:

- The consolidated financial results are prepared in accordance with Accounting Standard 21 (AS-21) "Consolidated Financial Statements" and Accounting Standard – 23 (AS-23) "Accounting for investment in associates in Consolidated Financial Statements" specified under section 133 and relevant provisions of Companies Act, 2013.
- 2. The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015. The financial statements of subsidiaries located outside India are prepared in accordance with accounting principles generally accepted in their respective countries. However, for the purpose of preparation of the consolidated financial results, the results of subsidiaries and associates are prepared in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013.
- 3. The above consolidated financial results have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 22nd July, 2023. The results for the quarter ended 30th June, 2023 were subjected to limited review by the joint statutory auditors (KKC & Associates LLP, Chartered Accountants (formerly Khimji Kunverji & Co LLP) and Price Waterhouse LLP, Chartered Accountants) of the Bank who have issued an unmodified review report thereon. The results for the quarter ended 30th June, 2022 were reviewed by other joint statutory auditors (Walker Chandiok & Co LLP, Chartered Accountants and Price Waterhouse LLP, Chartered Accountants).
- 4. The figures for the quarter ended 31st March, 2023 are balancing figures between audited published figures for the financial year ended 31st March, 2023 and the unaudited published figures for the nine months ended 31st December, 2022.
- 5. Other income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, general banking fees, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and write-back/ (provision) of mark-to-market depreciation on investments (other than insurance business).
- 6. Provisions and contingencies are net of recoveries made against loan accounts which have been written off as bad.
- 7. The change in the valuation of liabilities for life policies in force, lapsed policies that are likely to be revived in future and for policies in respect of which premium has been discontinued but liability exists, for the quarter ended 30th June, 2023 amounting to ₹ 2,903.06 crore (₹ 2,882.94 crore for the quarter ended 31st March, 2023, ₹ (709.21) crore for the quarter ended 30th June, 2022 and ₹ 7,210.23 crore for the year ended 31st March, 2023), has been included in "Policy holders' reserves, surrender expense and claims" under "Operating Expenses".
- 8. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html. These disclosures have not been subjected to audit or limited review.







- 9. The Bank had entered into share purchase agreements with the shareholders of Sonata Finance Private Limited ("Sonata"), a Non-Banking Finance Company − Micro Finance Institution registered with the RBI, to acquire 100% of the issued and paid up capital of Sonata, for a total consideration of approximately ₹ 537.00 crore. The transaction is subject to regulatory and other approvals including from Reserve Bank of India, which are awaited. Upon completion of the transaction (subsequent to receipt of regulatory and other approvals), Sonata will be a 100% subsidiary of the Bank.
- 10. On 26th June, 2023, the Bank has incorporated "Kotak Karma Foundation" ("the Foundation") under Section 8 of the Companies Act, 2013, as a wholly owned subsidiary for setting up a Centre of Excellence (CoE) of the Bank for furtherance of part of its Corporate Social Responsibility (CSR) Initiatives. Being a Section 8 Company and as per terms of articles, the Foundation would operate with restrictions to transfer funds to the parent, hence in accordance with the requirements of Accounting Standard 21 on "Consolidated Financial Statements", the Company shall be excluded from consolidation.
- 11. Consolidated Segment information is as under:

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Segment	Principal activity
Corporate/ Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector, which are not included under retail banking.
Retail Banking	Comprises of:
Digital Banking	Business involving digital banking products acquired by Digital Banking Unit including existing digital banking products as identified by the Management in accordance with the instructions of the RBI vide its circular dated 7th April, 2022.
Other Retail Banking	Includes retail lending, deposit taking and other retail services/ products other than above.
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre, which primarily comprises of support functions.
Vehicle Financing	Retail vehicle finance and wholesale trade finance to auto dealers from its Subsidiary Company
Other Lending Activities	Financing against securities, securitisation and other loans / services from its Subsidiary Companies
Broking	Brokerage income on market transactions done on behalf of clients, interest on delayed payments, distribution of financial products from its Subsidiary Company.
Advisory and Transactional Services	Providing financial advisory and transactional services such as mergers and acquisition advice and equity/ debt issue management services from its Subsidiary Companies
Asset Management	Management of funds and investments on behalf of clients and investment distribution (Cherry) from its Subsidiary Companies
Insurance	Life insurance and General Insurance from its Subsidiary Companies

₹ crore

			Quarter ended		Year ended	
Sr No	Particulars	30-Jun-23 (Unaudited)	31-Mar-23 (Audited) Refer Note 4	30-Jun-22 (Unaudited)	31-Mar-23 (Audited)	
1	Segment Revenues:					
	Treasury, BMU and Corporate Centre	2,474.10	2,079.46	1,398.70	7,437.57	
	Retail Banking*	5,941.44	5,389.43	4,128.66	19,179.15	
	Corporate / Wholesale Banking	5,675.82	5,512.12	3,502.22	18,130.83	
	Vehicle Financing	757.36	716.03	582.12	2,607.39	
	Other Lending Activities	410.20	387.94	316.94	1,342.09	
	Broking	629.95	555.72	624.41	2,454.01	
	Advisory and Transactional Services	286.60	275.05	173.47	862.19	
	Asset Management	405.25	487.87	355.18	1,660.07	
	Insurance	5,586.07	6,701.75	1,460.96	19,009.59	
	Sub-total	22,166.79	22,105.37	12,542.66	72,682.89	
	Less: inter-segment revenues	(1,442.88)	(1,338.86)	(973.57)	50 C/ (4,540.86)	
/	Total Income	20,723.91	20,766.51	11 560 00	Chartered 68 42.03	



0			Quarter ended		Year ended
Sr No	Particulars	30-Jun-23 (Unaudited)	31-Mar-23 (Audited) Refer Note 4	30-Jun-22 (Unaudited)	31-Mar-23 (Audited)
2	Segment Results:	31			
	Treasury, BMU and Corporate Centre	1,417.79	1,186.43	700.95	4,331.00
	Retail Banking*	1,138.17	1,361.74	567.10	3,411.69
	Corporate / Wholesale Banking	1,928.45	2,088.56	1,395.65	7,072.95
	Vehicle Financing	181.34	203.13	117.91	724.58
	Other Lending Activities	143.95	155.10	127.67	539.76
	Broking	180.63	164.81	213.17	815.42
	Advisory and Transactional Services	159.91	176.37	111.96	546.54
	Asset Management	178.03	307.42	158.90	858.82
	Insurance	258.16	345.16	292.59	1,345.42
	Profit before tax, minority interest and share of associates	5,586.43	5,988.72	3,685.90	19,646.18
3	Segment Assets:				
	Treasury, BMU and Corporate Centre	151,249.04	138,500.51	122,248.33	138,500.51
	Retail Banking*	326,661.48	310,374.20	281,507.77	310,374.20
	Corporate / Wholesale Banking	230,206.95	223,845.52	197,950.21	223,845.52
	Vehicle Financing	25,316.41	24,085.06	19,449.67	24,085.06
	Other Lending Activities	17,846.95	18,523.54	15,122.49	18,523.54
	Broking	11,643.54	10,491.70	10,833.96	10,491.70
	Advisory and Transactional Services	819.19	677.08	476.16	677.08
	Asset Management	5,626.74	5,669.64	4,758.96	5,669.64
	Insurance	70,714.10	68,182.65	57,898.09	68,182.65
	Sub-total	840,084.40	800,349.90	710,245.64	800,349.90
	Less: inter-segment assets	(192,579.46)	(181,445.79)	(175,274.86)	(181,445.79)
	Total	647,504.94	618,904.11	534,970.78	618,904.11
	Add: Unallocated Assets	1,383.23	1,525.62	1,459.14	1,525.62
	Total Assets as per Balance Sheet	648,888.17	620,429.73	536,429.92	620,429.73
4	Segment Liabilities:				
	Treasury, BMU and Corporate Centre	100,655.18	96,606.02	82,103.59	96,606.02
	Retail Banking*	300,928.88	287,429.54	261,408.57	287,429.54
	Corporate / Wholesale Banking	215,938.47	202,922.48	182,723.42	202,922.48
	Vehicle Financing	17,274.94	16,297.81	11,671.00	16,297.81
	Other Lending Activities	13,513.12	13,641.89	10,341.69	13,641.89
	Broking	10,026.23	8,851.84	9,030.74	8,851.84
	Advisory and Transactional Services	157.02	134.31	116.63	134.31
	Asset Management	819.75	890.38	609.93	890.38
	Insurance	64,337.20	61,941.05	52,639.12	61,941.05
	Sub-total	723,650.79	688,715.32	610,644.69	688,715.32
	Less: inter-segment liabilities	(192,579.46)	(181,445.79)	(175,274.86)	(181,445.79)
	Total	531,071.33	507,269.53	435,369.83	507,269.53
	Add: Unallocated liabilities	1,317.02	906.11	981.86	906.11
	Add: Share Capital, Reserves & Surplus & Minority Interest	116,499.82	112,254.09	100,078.23	112,254.09
	Total Capital and Liabilities as per Balance Sheet	648,888.17	620,429.73	536,429.92	620,429.73

Segment results are net of segment revenues and segment expenses including interdivisional items.

Chartered Accountants

Mumbai



(*) RBI's Master Direction on Financial Statements - Presentation and Disclosures, requires to divide the 'Retail banking' into (a) Digital Banking (as defined in RBI circular on Establishment of Digital Banking Units dated 7th April, 2022) and (b) Other Retail Banking segment. Bank has two DBUs which commenced operations during quarter ended 31st December, 2022.

Accordingly, the segmental results for retail banking are subdivided as under:

For the quarter ended 30th June, 2023:

₹ crore

Particulars	Segment Revenue for quarter ended 30-Jun-23	Segment Results for quarter ended 30-Jun-23	Segment Assets for quarter ended 30-Jun-23	Segment Liability for quarter ended 30-Jun-23
Retail Banking	5,941.44	1,138.17	326,661.48	300,928.88
(i) Digital Banking	320.57	5.63	51.52	11,812.81
(ii) Other Retail Banking	5,620.87	1,132.54	326,609.96	289,116.07

For the quarter ended 31st March, 2023:

₹ crore

Particulars	Segment Revenue for quarter ended 31-Mar-23	Segment Results for quarter ended 31-Mar-23	Segment Assets for quarter ended 31-Mar-23	Segment Liability for quarter ended 31-Mar-23
Retail Banking	5,389.43	1,361.74	310,374.20	287,429.54
(i) Digital Banking	305.59	(4.14)	33.72	10,647.31
(ii) Other Retail Banking	5,083.84	1,365.88	310,340.48	276,782.23

- 12. There has been no change in the significant accounting policies during the quarter ended 30th June, 2023 as compared to those followed for the year ended 31st March, 2023.
- 13. Figures for the previous periods / year have been regrouped / reclassified wherever necessary to conform to current period's presentation.

By order of the Board of Directors For Kotak Mahindra Bank Limited

Dipak Gupta

Joint Managing Director



Mumbai, 22nd July, 2023



252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400 028 KKC & Associates LLP Chartered Accountants (formerly Khimji Kunverji & Co LLP)

Level-19, Sunshine Tower, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Independent Auditors' Review Report on unaudited standalone financial results for the quarter ended 30 June 2023 of Kotak Mahindra Bank Limited pursuant to Regulation 33 and Regulation 52 read with Regulation 63 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of Kotak Mahindra Bank Limited

- We have reviewed the accompanying statement of unaudited standalone financial results of Kotak Mahindra Bank Limited ('the Bank') for the quarter ended 30 June 2023 ('the Statement') being submitted by the Bank pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'), except for the disclosures relating to consolidated Pillar 3 disclosures as at 30 June 2023, including leverage ratio, liquidity coverage ratio and net stable funding ratio under Basel III Capital Regulations as have been disclosed on the Bank's website and in respect of which a link has been provided in note 9 to the Statement and have not been reviewed by us.
- 2. The Statement, which is the responsibility of the Bank's Management and has been approved by the Bank's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25, Interim Financial Reporting ('AS 25'), prescribed under Section 133 of the Companies Act, 2013, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and directions issued by the Reserve Bank of India ('the RBI') from time to time ('the RBI Guidelines') and other accounting principles generally accepted in India, and in compliance with Regulation 33 and Regulation 52 read with Regulation 63 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ('SRE') 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of a bank's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in AS 25 prescribed under Section 133 of the Companies Act 2013, the RBI Guidelines and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the Listing Regulations including the manner in which it is to be disclosed or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the RBI in respect of Income recognition, asset classification, provisioning and other related matters, except for the disclosures relating to consolidated Pillar 3 disclosures as at 30 June 2023, including leverage ratio, liquidity coverage ratio and net stable funding ratio under Basel III Capital Regulations as have





been disclosed on the Bank's website and in respect of which a link has been provided in note 9 to the Statement which have not been reviewed by us.

5. The unaudited standalone financial results of the Bank for the corresponding quarter ended 30 June 2022 were reviewed by Walker Chandiok & Co LLP and Price Waterhouse LLP whose report dated 23 July 2022 expressed an unmodified conclusion on those unaudited standalone financial results. Accordingly, KKC & Associates LLP (formerly Khimji Kunverji & Co LLP) does not express any conclusion on the figures reported in the Statement for the corresponding quarter ended 30 June 2022.

For Price Waterhouse LLP

Chartered Accountants

Firm Registration No. 301112E/E300264

Russell I Parera

Partner

Membership No.: 042190

UDIN: 23042190BGTAMX5626

Place: Mumbai Date: 22 July 2023 For KKC & Associates LLP

Chartered Accountants

(formerly Khimji Kunverji & Co LLP) Firm Registration No. 105146W/W100621

Gautam Shah

Partner

Membership No.: 117348

UDIN: 23117348BGSZKW1843

Place: Mumbai Date: 22 July 2023



KOTAK MAHINDRA BANK LIMITED (STANDALONE)
CIN: L65110MH1985PLC038137
Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 $^{\rm th}$ JUNE 2023

Sr	Particulars		Quarter ended		₹ crore Year ended	
No.		30-Jun-23 (Unaudited)	31-Mar-23 (Audited) (Refer Note 2)	30-Jun-22 (Unaudited)	31-Mar-23 (Audited)	
1	Interest earned (a+b+c+d)	10,500.00	9,820.94	7,338.49	34,250.85	
	(a) Interest/discount on advances/ bills	8,298.24	7,780.85	5,656.76	26,978.45	
	(b) Income on investments	2,007.40	1,884.34	1,441.91	6,458.65	
	(c) Interest on balances with Reserve Bank of India & other interbank funds	105.82	86.94	192.10	550.29	
	(d) Others	88.54	68.81	47.72	263.46	
2	Other income (Refer Note 3)	2,683.26	2,186.29	1,116.03	7,083.05	
3	Total income (1+2)	13,183.26	12,007.23	8,454.52	41,333.90	
4	Interest expended	4,266.31	3,718.39	2,641.45	12,698.93	
5	Operating expenses (a+b)	3,967.38	3,641.47	3,029.81	13,786.99	
	(a) Employee cost (Refer Note 4)	1,647.00	1,454.49	1,172.84	5,519.83	
	(b) Other operating expenses	2,320.38	2,186.98	1,856.97	8,267.10	
6	Total expenditure (4+5) (excluding provisions & contingencies)	8,233.69	7,359.86	5,671.26	26,485.92	
7	Operating profit (3-6) (Profit before provisions and contingencies)	4,949.57	4,647.37	2,783.26	14,847.98	
8	Provisions (other than tax) and contingencies (Refer Note 5)	364.31	147.57	23.59	456.99	
9	Exceptional items	-	-	-	3	
10	Profit from ordinary activities before tax (7-8-9)	4,585.26	4,499.80	2,759.67	14,390.99	
11	Tax expense	1,132.96	1,004.21	688.52	3,451.69	
12	Net Profit from ordinary activities after tax (10-11)	3,452.30	3,495.59	2,071.15	10,939.30	
		3,452.30	3,493.39	2,071.15	10,939.30	
13	Extraordinary items (net of tax expense)	2 450 20	2 405 50	0.074.45	40,000,00	
14	Net Profit (12-13)	3,452.30	3,495.59	2,071.15	10,939.30	
15	Paid up equity share capital - (of Face Value ₹ 5 per share)	993.61	993.28	992.72	993.28	
16	Reserves (excluding revaluation reserves)				81,966.67	
17	Analytical Ratios (i) Percentage of shares held by Government of					
	(i) Percentage of shares held by Government of India	-	-	-		
	(ii) Capital adequacy ratio - Basel III	21.12	21.80	22.15	21.80	
	(iii) Earnings per equity share before and after extraordinary items (net of tax expense)					
	- Basic (not annualised) ₹	17.38	17.39	10.43	54.89	
	- Diluted (not annualised) ₹	17.38	17.39	10.43	54.8	
	(iv) NPA Ratios					
	a) Gross NPA	5,909.24	5,768.32	6,378.57	5,768.32	
	b) Net NPA	1,301.80	1,193.30	1,749.33	1,193.30	
	c) % of Gross NPA to Gross Advances	1.77	1.78	2.24	1.78	
	d) % of Net NPA to Net Advances	0.40	0.37	0.62	0.37	
	(v) Return on average Assets (%) – (not annualised)	0.70	0.74	0.50	2.47	
	(vi) Debt-Equity ratio (Refer Note 6.a)	0.23	0.28	0.21	0.28	
	(vii) Total Debts to Total Assets (%) (Refer Note 6.a)	3.97	4.78	3.62	4.78	
	(viii) Net worth (Refer Note 6.a)	86,434.93	82,794.81	74,058.50	82,794.8	
_	(ix) Outstanding redeemable preference shares	00,404.50	02,7 54.01	7 7,000.00	02,7 54.0	
-	(quantity and value) (x) Capital redemption reserve/	-	-	-		
	(x) Capital redemption reserve/ debenture redemption reserve	-	9=	-	ž.	







Segment Results

The reportable segments of the Bank as per RBI guidelines are as under:

Segment	Principal activity
Corporate/Wholesale Banking	Wholesale borrowings and lending and other related services to the corporate sector which are not included under retail banking.
Retail Banking	Comprises of:
Digital Banking	Business involving digital banking products acquired by Digital Banking Unit including existing digital banking products as identified by the Management in accordance with the instructions of the RBI vide its circular dated April 7, 2022.
Other Retail Banking	Includes retail lending, deposit taking and other retail services/ products other than above.
Treasury, BMU and	Money market, forex market, derivatives, investments and primary dealership of government securities, Balance
Corporate Centre	Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.
Other Banking business	Includes any other business not included in the above.

	Particulars		Quarter ended		₹ crore Year ended	
		30-Jun-23 (Unaudited)	31-Mar-23 (Audited) (Refer Note 2)	30-Jun-22 (Unaudited)	31-Mar-23 (Audited)	
1	Segment Revenue					
	a. Corporate/ Wholesale Banking	5,675.82	5,512.12	3,502.22	18,130.83	
	b. Retail Banking*	5,941.44	5,389.43	4,128.66	19,179.15	
	c. Treasury, BMU and Corporate Centre	2,549.40	1,895.91	1,496.96	6,923.67	
	d. Other Banking business	-		-		
	Sub-total	14,166.66	12,797.46	9,127.84	44,233.65	
7	Less: Inter-segmental revenue	983.40	790.23	673.32	2,899.75	
	Total	13,183.26	12,007.23	8,454.52	41,333.90	
2	Segment Results					
	a. Corporate/ Wholesale Banking	1,928.45	2,088.56	1,395.65	7,072.95	
	b. Retail Banking*	1,138.17	1,361.74	567.10	3,411.69	
	c. Treasury, BMU and Corporate Centre	1,518.64	1,049.50	796.92	3,906.35	
	d. Other Banking business	-	-	-		
	Total Profit Before Tax	4,585.26	4,499.80	2,759.67	14,390.99	
3	Segment Assets					
	a. Corporate / Wholesale Banking	230,206.95	223,845.52	197,950.21	223,845.52	
	b. Retail Banking*	326,661.48	310,374.20	281,507.77	310,374.20	
	c. Treasury, BMU and Corporate Centre	145,193.83	133,506.32	118,477.35	133,506.32	
	d. Other Banking business	-	-	-	-	
1	Sub-total	702,062.26	667,726.04	597,935.33	667,726.04	
	Less : Inter-segmental Assets	189,366.21	178,234.99	173,553.82	178,234.99	
- 0	Total	512,696.05	489,491.05	424,381.51	489,491.05	
- 5	Add : Unallocated Assets	294.46	371.43	386.48	371.43	
	Total Assets as per Balance Sheet	512,990.51	489,862.48	424,767.99	489,862.48	
4	Segment Liabilities					
	a. Corporate / Wholesale Banking	215,938.47	202,922.48	182,723.42	202,922.48	
	b. Retail Banking*	300,928.88	287,429.54	261,408.57	287,429.54	
	c. Treasury, BMU and Corporate Centre	97,896.65	93,987.32	79,039.91	93,987.32	
	d. Other Banking business	-	=	- 1		
	Sub-total	614,764.00	584,339.34	523,171.90	584,339.34	
	Less : Inter-segmental Liabilities	189,366.21	178,234.99	173,553.82	178,234.99	
1	Total	425,397.79	406,104.35	349,618.08	406,104.35	
-	Add : Unallocated liabilities	581.78	298.18	497.70	298.18	
- 1	Add : Share Capital & Reserves & surplus	87,010.94	83,459.95	74,652.21	83,459.95	
1	Total Capital and Liabilities as per Balance Sheet	512,990.51	489,862.48	424,767.99	489,862.48	

Segment results are net of segment revenues and segment expenses including interdivisional items.

Mumbai





* RBI's Master Direction on Financial Statements - Presentation and Disclosures, requires to divide the 'Retail banking' into (a) Digital Banking (as defined in RBI circular on Establishment of Digital Banking Units dated April 7, 2022) and (b) Other Retail Banking segment. The Bank has two DBUs which commenced operations during the quarter ended 31st December, 2022.

Accordingly, the segmental results for retail banking are subdivided as under:

For the quarter ended June 30, 2023:

₹ crore

Particulars	Segment Revenue for quarter ended 30- Jun-23	Segment Results for quarter ended 30- Jun-23	Segment Assets for quarter ended 30- Jun-23	Segment Liability for quarter ended 30- Jun-23
Retail Banking	5,941.44	1,138.17	326,661.48	300,928.88
(i) Digital Banking	320.57	5.63	51.52	11,812.81
(ii) Other Retail Banking	5,620.87	1,132.54	326,609.96	289,116.07

For the quarter ended March 31, 2023:

₹ crore

Particulars	Segment Revenue for quarter ended 31-Mar-23	Segment Results for quarter ended 31-Mar-23	Segment Assets for quarter ended 31-Mar-23	Segment Liability for quarter ended 31-Mar-23
Retail Banking	5,389.43	1,361.74	310,374.20	287,429.54
(i) Digital Banking	305.59	(4.14)	33.72	10,647.31
(ii) Other Retail Banking	5,083.84	1,365.88	310,340.48	276,782.23

NOTES:

- 1. The above standalone financial results have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on 22nd July, 2023. The results for the quarter ended 30th June, 2023 were subjected to limited review by the joint statutory auditors (KKC & Associates LLP, Chartered Accountants (formerly Khimji Kunverji & Co LLP) and Price Waterhouse LLP, Chartered Accountants) of the Bank who have issued an unmodified review report thereon. The results for the quarter ended 30th June, 2022 were reviewed by other joint statutory auditors (Walker Chandiok & Co LLP, Chartered Accountants and Price Waterhouse LLP, Chartered Accountants).
- The figures for the quarter ended 31st March, 2023 are balancing figures between audited published figures for financial year ended 31st March, 2023 and the unaudited published figures for nine months ended 31st December, 2022.
- Other Income includes non-fund based income such as commission earned from guarantees / letters of credit, financial advisory fees, selling of third party products, general banking fees, earnings from foreign exchange transactions, profit / (loss) from the sale of securities and write-back / (provision) of mark-to-market depreciation on investments in AFS and HFT categories.
- 4. During the quarter, the Bank has granted 1,159,610 options under employee stock option scheme. Stock options aggregating to 655,491 were exercised during the quarter and 3,994,616 stock options were outstanding with employees of the Bank and its subsidiaries as at 30th June, 2023.
- 5. Provisions and contingencies are net of recoveries made against loan accounts which have been written off as bad.
- 6. Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:
 - a. Methodology for computation of the ratios is as follows:

Debt-Equity ratio	Represents the ratio of Borrowings/Sum of Capital and Reserves and Surplus	
Total Debts to Total Assets (%)	Represents Borrowings/Total Assets	
Net worth	Calculated as per the Master Circular - Exposure Norms issued by the RBI.	

- b. Basis nature of the Bank's business, the ratio's considered to be not applicable are Current Ratio, Long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debt turnover, Inventory turnover, Operating margin % and Net profit margin %.
- 7. The Bank had entered into share purchase agreements with the shareholders of Sonata Finance Private Limited ("Sonata"), a Non-Banking Finance Company Micro Finance Institution registered with the RBI, to acquire 100% of the issued and paid up capital of Sonata, for a total consideration of approximately ₹ 537.00 crore. The transaction is subject to regulatory and other approvals, including from Reserve Bank of India, which are awaited. Upon completion of the transaction (subsequent to receipt of regulatory and other approvals), Sonata will be a 100% subsidiary of the Bank.

 On 26th June, 2023, the Bank has incorporated "Kotak Karma Foundation", under Section 8 of the Companies Act, 2013, as a wholly owned subsidiary for setting up a Centre of Excellence (CoE) of the Bank for furtherance of part of its Corporate Social Responsibility (CSR)

Chartered

Initiatives CR Waterhouse CLLPIN AAS-3673

Chartered Accountants

ARN 301172E/E30026A

Mumbai



- 9. In accordance with the RBI guidelines, Banks are required to make consolidated Pillar 3 disclosures including leverage ratio, liquidity coverage ratio and Net Stable Funding Ratio (NSFR) under the Basel III Framework. These disclosures are available on the Bank's website at the following link: https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html. These disclosures have not been subjected to audit or limited review.
- 10. Details of loans transferred /acquired during the quarter ended 30th June 2023 under the RBI Master Direction on Transfer of Loan Exposures dated 24th September 2021 are as given below:
 - (i) The Bank has not transferred any Loans not in default, Special Mention Accounts (SMA) and Non-Performing Assets (NPAs).
 - (ii) The Bank has not acquired any Loans not in default acquired from eligible lenders through assignment.
 - (iii) The Bank has not acquired any SMAs.
 - (iv) Details of the NPAs acquired:

₹ crore except tenor

	From lenders listed in Clause 3 of the Circular dated 24th September, 2021		
Portfolio acquired during the quarter ended	Aggregate Principal outstanding of loans acquired	Aggregate consideration paid	Weighted average residual tenor of loans acquired (in Years)
As on 30th June, 2023	82.84	4.43	0.60

(v) Details of the recovery ratings assigned to Security Reciepts as at 30th June, 2023:

Recovery Rating [^]	Anticipated Recovery as per Recovery Rating	Carrying Value* (₹ crore)
NR1/R1+/RR1+	>150%	18.65
NR2/R1/RR1	100% - 150%	486.03
NR3/R2/RR2	75% - 100%	21.46
NR4/R3/RR3	50% - 75%	134.33
NR5/R4/RR4	25%-50%	
NR6/R5/RR5	0% - 25%	*
Yet to be rated**		161.75
Unrated	•	0.09
Total		822.31

^{^ -} recovery rating is as assigned by various rating agencies.

- 11. There has been no change to significant accounting policies during the quarter ended 30th June 2023 as compared to those followed for the year ended 31st March, 2023.
- 12. Figures for the previous periods / year have been regrouped wherever necessary to conform to current period's presentation.

By order of the Board of Directors For Kotak Mahindra Bank Limited

Dipak Gupta

Joint Managing Director

Mumbai, 22nd July, 2023





^{* -} Net of provisions.

^{** -} Recent purchases whose statutory period has not elapsed.