

To, February 5, 2020

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex, Bandra (East),

Mumbai – 400 051 Scrip Code: JYOTHYLAB

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 023

Mumbai - 400 023 Scrip Code: **532926**

Dear Sir,

Sub: Outcome of the Board Meeting held on February 5, 2020

Further to our letter dated January 27, 2020 on the captioned subject, we wish to inform you that the Board of Directors of the Company at its meeting held today at 11:00 a.m. and concluded at 1:30 p.m., approved the Un-audited Financial Results on Standalone and Consolidated basis for the quarter and nine months ended December 31, 2019 with Limited Review by the Statutory Auditors of the Company.

Accordingly, in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the Un-audited Financial Results on Standalone and Consolidated basis for the quarter and nine months ended December 31, 2019 accompanied with the Limited Review Report by the Statutory Auditors of the Company.

Also attached is the Press Release by the Company in respect of its performance during the quarter and nine months ended December 31, 2019.

Kindly take the above on your record and disseminate the same for the information of investors.

Thanking you,

Yours faithfully,

For Jyothy Labs Limited

(Formerly known as Jyothy Laboratories Limited)

Shreyas Trivedi

Head - Legal & Company Secretary

Encl.: as above

Jyothy Labs Limited (Formerly known as Jyothy Laboratories Limited)
CIN: L24240MH1992PLC128651

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BSR&Co.LLP

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011

Telephone +91 (22) 4345 5300 +91 (22) 4345 5399

Limited Review Report on Unaudited Quarterly and Year-to-date Standalone Financial Results of Jyothy Labs Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

To the Board of Directors of **Jyothy Labs Limited**

(formerly known as Jyothy Laboratories Limited)

- We have reviewed the accompanying Statement of unaudited standalone financial results of Jyothy Labs Limited (formerly known as Jyothy Laboratories Limited) ("the Company") for the quarter ended 31 December 2019 and year to date results for the period from 1 April 2019 to 31 December 2019 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Membership No: 111410 UDIN:20111410AAAAAD5519

Mumbai 5 February 2020

BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Limited Review Report on Unaudited Quarterly and Year-to-date Consolidated Financial Results of Jyothy Labs Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015.

To the Board of Directors of Jyothy Labs Limited

(formerly known as Jyothy Laboratories Limited)

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Jyothy Labs Limited (formerly known as Jyothy Laboratories Limited) ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter ended 31 December 2019 and year to date results for the period from 1 April 2019 to 31 December 2019 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'). Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended 31 December 2018 and the corresponding period from 1 April 2018 to 31 December 2018, as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review since the requirement of submission of quarterly consolidated financial results has become mandatory only from 1 April 2019.
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.



Limited Review Report on Unaudited Quarterly and Year-to-date Consolidated Financial Results of Jyothy Labs Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, (Continued)

Jyothy Labs Limited

(formerly known as Jyothy Laboratories Limited)

- The Statement includes the results of the following entities:
 - 1. Jyothy Fabricare Sevices Limited
 - 2. Jyothy Kallol Bangladesh Limited
 - 3. Snoways Laundrers and Drycleaners Private Limited
 - 4. Four Seasons Drycleaning Company Private Limited
 - 5. JFSL-JLL (JV)
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- The Statement includes the interim financial statements/ financial information/ financial 6. results of four subsidiaries which have not been reviewed/audited, whose interim financial statements/ financial information/ financial results reflect total revenue of Rs.498 lacs and Rs.1,280 lacs, total net profit after tax of Rs. 148 lacs and Rs.226 lacs and total comprehensive income of Rs.154 lacs and Rs.233 lacs for the quarter ended 31 December 2019 and for the period from 1 April 2019 to 31 December 2019, respectively. According to the information and explanations given to us by the management, these interim financial statements / financial information / financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Membership No: 111410 UDIN:20111410AAAAAE4463

Mumbai 5 February 2020

JYOTHY LABS LIMITED (FORMERLY KNOWN AS JYOTHY LABORATORIES LIMITED)

(CIN: L24240MH1992PLC128651)

STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019

Registered Office: Ujala House, Ramakrishna Mandir Road, Kondivita, Andheri East, Mumbai 400059.

(Rs in lacs)

	T		Stanc	lalone		I			Conso	lidated	•	(Rs in lacs)
	Quarter ended Nine months ended Year ended				Quarter ended Nine months ended Year ended							
Particulars	31.12.2019	30.09.2019		31.12.2019			31.12.2019	30.09.2019		31.12.2019		31,03,2019
	Unaudited	Unaudited	Unaudited		Unaudited	Audited	Unaudited	Unaudited	Unaudited		Unaudited	Audited
Revenue from operations	40,725	46,421	43,433	1,28,309	1,26,459	1,76,888	42,079	47,485	44,733	1.31.817	1,29,760	1,81,358
Other income	532	545	694	1,560	1,648	2,783	504	547	641	1,540	1,592	2,775
Total Income	41,257	46,966	44,127	1,29,869	1,28,107	1,79,671	42,583	48,032	45,374	1,33,357	1,31,352	1,84,133
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Expenses												
(a) Cost of materials consumed	17,576	17,797	18,924	51,537	50,979	70,423	17,829	18,037	19,162	52,250	51,615	71,317
(b) Purchase of stock in trade	5,907	6,902	6,391	18,159	20,133	26,783	5,907	6,902	6,391	18,159	20,133	26,783
(c) Changes in inventories of finished goods, stock						,	· ·	,	•	, i	,	
in trade and work-in-progress	(2,169)	533	(1,591)	(1,631)	(2,933)	(1,025)	(2,163)	504	(1,627)	(1,656)	(2,969)	(1,029
(d) Employee benefits expense	5,212	5,210	4,617	15,440	13,977	18,860	5,705	5,679	5,119	16,876	15,421	20,763
(e) Finance cost	693	593	666	1,894	2,142	2,782	887	823	819	2,510	2,580	3,522
(f) Advertisement and sales promotion expense	2,445	2,747	2,395	8,528	7,794	10,933	2,522	2,820	2,477	8,712	8,040	11,269
(g) Depreciation and amortisation expenses	1,933	1,883	1,396	5,660	4,162	5,829	1,320	1,308	682	3,877	2,060	3.057
(h) Other expenses	5,246	5,324	5,520	15,308	16,189	22,336	5,648	5,678	6,001	16,424	17,541	24,147
Total expenses	36,843	40,989	38,318	1,14,895	1,12,443	1,56,921	37,655	41,751	39,024	1,17,152	1,14,421	1,59,829
Profit before tax and exceptional item	4,414	5,977	5,809	14,974	15,664	22,750	4,928	6,281	6,350	16,205	16,931	24,304
Exceptional item (Note 2)	1			378			1,720	0,201	0,020	378	10,231	24,504
Profit before tax	4,414	5,977	5,809	14,596	15,664	22,750	4,928	6,281	6,350	15,827	16,931	24,304
Tax expenses	160	655	968	1,429	3,052	3,433	4,928	922	1,236			
		839						922 840		2,228	3,853	4,544
Current tax Adjustment of tax relating to earlier periods	720	839	1,180	2,430	3,207	4,691	721	840	1,181	2,433	3,209	4,736
Deferred tax charge / (credit)	(560)	(184)	(212)	(1,001)	- (155)	(1.258)	(295)	82	- 55	(205)		4
Net Profit for the period						(1,258)				(205)	644	(196
	4,254	5,322	4,841	13,167	12,612	19,317	4,502	5,359	5,114	13,599	13,078	19,760
Other Comprehensive Income				ļ								
(a) Items that will not be reclassified to profit or loss	22	22	22	66	66	(173)	22	22	22	66	66	(213
(b) Tax (expense)/benefit on item that will not be	l	l			l			l	ļ			
reclassified to profit or loss	(7)	(7)	(8)	(23)	(23)	61	(8)	(7)	(8)	(23)	(23)	61
(c) Item that will be reclassified to profit or loss	-		-	-	-	_	6	26	(23)	7	31	28
(d) Tax (expense)/benefit on item that will be						1						
reclassified to profit or loss	-	-		-	-			-		-		-
Other Comprehensive Income for the period	15	15	14	43	43	(112)	20	41	(9)	50	74	(124
Total Comprehensive Income for the period	4,269	5,337	4,855	13,210	12,655	19,205	4,522	5,400	5,105	13,649	13,152	19,636
Profit/(loss) attributable to :												
Owners of Jyothy Labs Limited							4,655	5,571	5,261	14,153	13,607	20,509
Non-Controlling Interest							(153)	(212)	(147)	(554)	(529)	(749
Other Comprehensive Income attributable to:												
Owners of Jyothy Labs Limited							24	35	(3)	48	66	(121
Non-Controlling Interest							(4)	6	(6)	2	8	(3
Total Comprehensive Income attributable to:							`					
Owners of Jyothy Labs Limited		 					4,679	5,606	5,258	14,201	13,673	20,388
Non-Controlling Interest	 	1					(157)	(206)	(153)	(552)	(521)	(752
Paid up equity share capital (Face value of Re 1/-	—	 		<u> </u>		 	(11.7)	(2.0)	(1.54)	(8.5-)	(521)	(,,,,
	1	2.000	3.672	3,672	3,672	3,672	3,672	3,672	3,672	3,672	3,672	3,672
	3 672	3.072				1 2,	2,0.2	2,0.2	1 2,0,2			3,07.
each)	3,672	3,672	3,072			81 723	į .	l .	1		1	1 28 981
	3,672	3,6/2	3,072			81,723					,	1,28,981
each) Other equity	3,672	3,672	3,072			81,723						1,28,98
each) Other equity Earnings Per Share of face value Re 1/- each				3.50	3 46		127	1 50	1 44	3.85	·	
each) Other equity Earnings Per Share of face value Re 1/- each Basic earnings per share (Rs)	1.16	5 1.45	1.32	1		5.29	1		1		3.74	5.6
each) Other equity Earnings Per Share of face value Re 1/- each		5 1.45	1.32	1		5.29	1	L	1		3.74	5.6

Notes :

- 1. The above unaudited financial results of the Company for the quarter and nine months ended December 31, 2019 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on February 5, 2020.
- 2. Exceptional item includes one time expenses related to change in brand identity of the Company including its logo and name.
- 3. The Company has changed its name from Jyothy Laboratories Limited to Jyothy Labs Limited with effect from July 11, 2019 pursuant to the change of name certificate issued by the Ministry of Corporate Affairs.
- 4. The Company has adopted modified retrospective approach as per IND AS 116 Leases, effective from annual reporting period beginning April 1, 2019. This has resulted in recognizing right of use assets and corresponding lease liability of Rs.5,414.34 lacs and Rs 6,415.31 lacs as at April 1, 2019 in the standalone and consolidated balance sheet respectively. In the statement of profit and loss for the current period operating lease expenses has changed from rent to depreciation cost for the right of use assets and finance cost for interest accrued on lease liability. Due to this change profit before tax is lower in current quarter by Rs.82 lacs and Rs.91 lacs (nine months Rs. 244 lacs and Rs. 286 lacs) in standalone and consolidated results respectively. To this extent, performance for the current period December 31, 2019 is not comparable with previous period results.
- 5. The consolidated financial results for the quarter and nine months ended December 31, 2018 were not subjected to limited review by the statutory auditors of the Company and are as
- 6 Previous period / year's figures have been regrouped/rearranged wherever necessary
- 7. For more details on results, visit investor center section of the Company's website at www.jyothylabs.com and financial result under corporates section of Stock Exchange's Website at www.nseindia.com and www.bseindia.com.

Place: Mumbai Date: February 5, 2020 OTHY LASS For and on behalf of the Board of Directors $MU_{MBAI_{i}}$ (PALIMI

M.P. Ramachandran Chairman and Managing Director DIN: 00553406

JYOTHY LABS LIMITED (FORMERLY KNOWN AS JYOTHY LABORATORIES LIMITED) REPORTING OF SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES

(Rs in lacs)

	Consolidated								
n e i		Quarter ended		Nine mon	Year ended				
Particulars	31.12.2019	30.09.2019	31.12.2018	31.12.2019	31.12.2018	31.03.2019			
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited			
Segment Revenue :									
A. Fabric Care	17,200	19,371	19,333	55,226	54,153	72,968			
B. Dishwashing	15,031	15,508	15,006	43,965	42,562	58,728			
C. Household Insecticides	4,261	4,919	4,191	11,714	12,403	22,425			
D. Personal Care	3,566	5,485	4,037	15,022	14,442	19,186			
E. Laundry service	1,222	952	1,223	3,163	3,026	4,025			
F. Others	799	1,250	943	2,727	3,174	4,026			
Net Sales	42,079	47,485	44,733	1,31,817	1,29,760	1,81,358			
Segment Results:									
Profit / (Loss) before tax and finance cost									
A. Fabric Care	3,650	4,130	4,167	11,456	11,323	16,292			
B. Dishwashing	2,382	2,397	2,049	6,387	5,487	7,312			
C. Household Insecticides	(152)	(287)	(50)	(957)	3	330			
D. Personal Care	777	1,696	1,071	4,314	3,886	5,672			
E. Laundry service	(113)	(307)	(126)	(645)	(698)	(960			
F. Others	(86)	36	(107)	(87)	(188)	(266			
Total	6,458	7,665	7,004	20,468	19,813	28,380			
Less: (i) Finance cost	(887)	(823)	(819)	(2,510)	(2,580)	(3,522			
(ii) Other unallocable expenditure	(782)	(679)	(330)	(2,172)	(1,184)	(1,584			
(iii) Exceptional Item	-	-	-	(378)	` -	` ´-			
Add: Unallocable Income	139	118	495	419	882	1,030			
Profit Before Tax	4,928	6,281	6,350	15,827	16,931	24,304			
Segment Assets:									
A. Fabric Care	34,222	31,322	30,142	34,222	30,142	31,665			
B. Dishwashing	20,964	18,912	19,361	20,964	19,361	18,415			
C. Household Insecticides	15,710	14,930	16,913	15,710	16,913	14,930			
D. Personal Care	8,915	7,875	7,568	8,915	7,568	6,831			
E. Laundry service	12,909	12,886	12,757	12,909	12,757	12,573			
F. Others	1,798	1,779	1,664	1,798	1,664	1,383			
G. Unallocated assets	1,04,898	1,10,714	98,270	1,04,898	98,270	1,08,431			
Total	1,99,416	1,98,418	1,86,675	1,99,416	1,86,675	1,94,228			
Segment Liabilities :						**************************************			
A. Fabric Care	9,891	12,870	10,013	9,891	10,013	12,584			
B. Dishwashing	8,163	9,745	8,065	8,163	8,065	10,816			
C. Household Insecticides	4,176	4,308	3,540	4,176	3,540	5,997			
D. Personal Care	3,210	4,346	2,340	3,210	2,340	3,294			
E. Laundry service	1,688	1,535	934	1,688	934	765			
F. Others	342	501	424	342	424	550			
G. Unallocated liabilities	41,072	38,762	37,340	41,072	37,340	29,715			
Total	68,542	72,067	62,656	68,542	62,656	63,721			

Notes:

- i. Dishwashing includes dish wash scrubber and scrubber steel, dish wash bar, liquid and powder. Fabric Care includes fabric whitener, fabric enhancer, bar soap and detergent powder. Household Insecticides includes mosquito repellent coil, liquid and card and insect repellents. Personal Care includes body soap, face wash, toothpaste, deodorants, talcum powder, after shave and moisturiser. Laundry services includes drycleaning and laundry. Others includes incense sticks, toilet cleaner and floor shine.
- ii. Based on the "management approach" as defined in Ind AS 108 'Operating Segments', the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments and segment information is presented accordingly.
- iii. Goodwill identifiable to operating segments are included in segment assets, however, where goodwill relates to multiple operating segments and it is not practicable to allocate between segments, it is included in unallocated assets.
- iv. Finance cost is not allocated to any operating segments as the Company reviews the treasury and finance cost at the group level. Accordingly, borrowings are also considered in unallocated liabilities.

Place: Mumbai Date: February 5, 2020 For and on behalf of the Board of Directors

 MU_{MB}

M.P. Ramachandran Chairman and Managing Director

DIN: 00553406

For immediate release



Jyothy Labs Ltd (Formerly known as Jyothy Laboratories Limited) Q3FY20 Results (Consolidated)

Net Sales at Rs. 421 crore, down by 5.9%

Operating EBITDA margin at 15.8% (Rs 66.3 cr) v/s 16.1% (Rs 72.1 cr), down by 8%

Net profit at Rs. 45 crore, down by 12%

Q3FY20 v/s Q3FY19

- Net Revenue at Rs. 421 crore v/s Rs. 447 crore, down by 5.9%
- Operating EBIDTA margin at 15.8% (Rs 66.3 cr) v/s 16.1% (Rs 72.1 cr), down by 8%
- O Net Profit at Rs. 45 crore v/s Rs. 51.1 crore, down by 12%
- Basic EPS (not annualized) at Rs. 1.27 v/s Rs. 1.44, down by 12%

9MFY20 v/s 9MFY19

- O Net Revenue at Rs. 1318 crore v/s Rs. 1298 crore, up by 1.6%
- Operating EBIDTA margin at 16% (Rs 210.5 cr) v/s 15.4% (Rs 199.8), up by 5.4%
- O Net Profit at Rs. 136 crore v/s Rs. 130.8 crore, up by 4%
- Basic EPS (not annualized) at Rs. 3.85 v/s Rs. 3.74, up by 4%

Mumbai, February 5, 2020: Jyothy Labs Ltd, a home grown Indian FMCG Company, today reported a Net Revenue of Rs. 421 crore for the quarter ended December 31, 2019 down by 5.9% as against Rs. 447 crore. During the period, the Net Profit stood at Rs. 45 crore as against Rs. 51.1 crore in the corresponding quarter of last year, down by 12%. The company reported basic EPS (not annualised) of Rs. 1.27 as against Rs. 1.44 in the corresponding quarter of last year.

The Operating EBIDTA margin for the quarter stood at **15.8**% (**Rs 66.3 cr**) as against **16.1**% (**Rs 72.1 cr**) in Q3FY19 down by **8**%.



For the nine months period, Net Revenue of Rs. 1318 crore, as against Rs. 1298 crore during the 9MFY19, up by 1.6%. Net Profit for 9MFY20 stood at Rs. 136 crore as compared to Rs. 130.8 crore in the corresponding period of last year, up by 4%. The company reported EPS (not annualized) of Rs. 3.85 as against Rs. 3.74 in the corresponding period last year, up by 4%.

The Operating EBIDTA margin for the nine months period ended is at 16% (Rs 210.5 cr) as against 15.4% (Rs 199.8 cr) in the corresponding period last year, up by 5.4%

Consolidated Segmental Performance (Q3FY20 v/s Q3FY19)

- Fabric Care: Includes Fabric Whitener, Fabric Enhancer, Bar Soap, Detergent Powder
 - Net Revenue for the quarter stood at Rs. 172 crore as against Net Revenue of Rs. 193 crore of Q3FY19. Segment Profit for the quarter stood at Rs. 36.5 crore against Rs. 41.7 crore of previous year.
- Dishwashing: Includes Dish Wash Scrubber and Scrubber Steel, Dish Wash Bar, Liquid and Powder
 - Revenues for the quarter stood at Rs. 150 crore as against Net Revenue of Rs. 150 crore of Q3FY19. Segment Profit for the quarter stood at Rs. 23.8 crore as against Rs. 20.5 crore of previous year.
- Household Insecticides: Includes Mosquito Repellent Coil, Liquid, Card and insect repellents
 - Revenues for the quarter stood at Rs. 42.6 crore as against Net Revenue Rs. 41.9 crore of Q3FY19. Segment loss for the quarter stood at Rs. 1.5 crore as against loss of Rs. 0.5 crore of previous year.
- Personal Care: Includes Body Soap, Face Wash, Toothpaste, Deo Classic, Talcum Powder, After
 Shave, Moisturizer
 - Revenues for the quarter stood at Rs. 36 crore as against Net Revenue of Rs. 40 crore of Q3FY19. Segment profit for the quarter stood at Rs. 7.8 crore as against Rs. 10.7 crore of previous year.



Commenting on the performance, Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Labs Ltd. said, "The Economy has seen an overall slowdown in the past quarters which has impacted consumer demand for FMCG products, more notably rural demand and working capital constraints faced by channel partners. However, recent initiatives announced in the Union Budget will increase disposable income with Middle class individuals and propel the consumption at Rural India.

Inspite of general slowdown, our market share across all our brands have been growing and we continue to focus on technology led distribution and keeping up to the promise of providing best quality products to our customers."

ABOUT JYOTHY LABS:

Jyothy Labs Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in Fabric care, Dishwashing, Household Insecticides and Personal care.

The company boasts of 10 brands in its kitty including **Ujala**, **Maxo**, **Exo**, **Henko**, **Pril**, **Margo**, **Neem**, **Chek**, **Mr. White and Maya** that are well-known and established brands in their respective categories. The company is also engaged into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

Aniket Singh Chandel	Priya Mishra
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