ITFL/SEC/2023-24/MAY/02

19th May 2023

**BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

Scrip Code - 533329

National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai- 400 051

**NSE Symbol: INDTERRAIN** 

Dear Sir/Madam,

<u>Sub: Outcome of Board Meeting - Audited Standalone Financial results for the quarter and financial year ended 31<sup>st</sup> March 2023</u>

Ref: Submission of information Pursuant to Regulation 33 and 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

With reference to the above, please find enclosed Audited Standalone Financial results of the Company for the quarter and financial year ended 31<sup>st</sup> March 2023 which was approved by the Board of Directors at their meeting held on Friday, 19<sup>th</sup> May 2023 along with the Auditors report issued by the Statutory Auditors of the Company.

Pursuant to Regulation 33(3)(d) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a declaration by the Company with respect to Auditors Report with unmodified opinion is also enclosed. The Board meeting commenced at 12.00 P.M. and concluded at 12.40 P.M.

This is for your information and records. Kindly acknowledge the receipt of the same.

Thanking you,

Yours faithfully,

For INDIAN TERRAIN FASHIONS LIMITED

E. Elamugilan Company Secretary & Compliance Officer





'Madura', No.66, Bazullah Road, T. Nagar, Chennai - 600 017. Tel: 044-28344742 P. SANTHANAM B.Com., FCA, FCS

R. SUBBURAMAN B.Com., FCA

V. RAJESWARAN B.Com., FCA

G. CHELLA KRISHNA M.Com., FCA, PGPM

Independent Auditor's Report on the Quarterly and Year to Date Standalone Audited Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

TO

#### THE BOARD OF DIRECTORS OF INDIAN TERRAIN FASHIONS LIMITED

#### Report on the audit of the Standalone Financial Results

## **Opinion**

We have audited the accompanying statement of quarterly and year to date standalone financial results of **INDIAN TERRAIN FASHIONS LIMITED** (the "Company") for the quarter and year ended March 31, 2023, ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us the Statement:

- I. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- II. gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India of the net profit and other comprehensive income and other financial information of the Company for the quarter and year ended March 31, 2023.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Note No. 4 to the financial results. State Bank of India, while sanctioning renewal of working capital credit facilities and sanction of SLC limits, vide its letter dated 26/10/2022, specified a special condition – "Prior period Interest charges of Rs 5.90 crores to be settled to the bank



immediately in one lumpsum which is Interest concession extended on the credit facilities to ITFL in earlier period. There will not be any scope for change or negotiation on the amount or payment terms." The Company had accepted the liability vide its Board Resolution dated 04/11/2022 and debited the expenditure to finance cost during the year shown as Exceptional Items.

Our opinion is not modified in respect of the above matter.

## Management's Responsibilities for the Standalone Financial Results

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income of the Company and other financial information in accordance with the applicable accounting standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Other Matter**

The Statement includes the results for the quarter ended March 31, 2023, being the balancing figures between the audited figures in respect of the full financial year ended March 31, 2023, and the published unaudited year to date figures up to the third quarter of the current financial year which were subjected to a limited review by us as required under the Listing Regulations.

Place: Chennai

Date: May 19. 2023

For SRSV & Associates **Chartered Accountants** F.R. No. 015041S

Membership No. 020881

UDIN: 23020881BGXCIP5342

# Indian Terrain Fashions Limited

Regd Office: No.208, Velachery Tambaram Road, Narayanapuram, Pallikaranai, Chennai - 600 100.
CIN: L18101TN2009PLC073017 Website:www.indianterrain.com Email:response.itfl@indianterrain.com



Telephone: 044-4227 9100
Statement of Audited Financial Results for the Quarter and Year Ended 31st March 2023

|        | Rs. In Crs   | ,                               |              |                                 |           |            |  |
|--------|--|---------------------------------|--------------|---------------------------------|-----------|------------|--|
| Sl. No | . Particulars  |                                 | Quarter Ende | d                               | Year      | Year Ended |  |
|        |  | Audited<br>(Refer Note<br>No.3) | Unaudited    | Audited<br>(Refer Note<br>No.3) | Audited   | Audited    |  |
|        |  | 31-Mar-23                       | 31-Dec-22    | 31-Mar-22                       | 31-Mar-23 | 31-Mar-2   |  |
|        | Income   |                                 |              |                                 |           |            |  |
| 2      | Revenue from Operations Other Income                                   | 125.93                          | 121.86       | 108.68                          | 500.80    | 336        |  |
| 3      | Total Income (1 + 2)   | 1.52                            | 0.93         | 1.13                            | 5.51      | 7.3        |  |
|        | Total Income (1 + 2)   | 127.45                          | 122.79       | 109.81                          | 506.31    | 343.6      |  |
| 4      | Expenses   |                                 |              |                                 |           |            |  |
|        | (a) Purchase of finished goods   | 91.69                           | 76.32        | 84.59                           | 350.86    | 231.3      |  |
|        | (b) Change in inventories of finished goods and work-in-progress       | (13.64)                         | (1.71)       | (16.00)                         | (43.93)   | (20.4      |  |
|        | (c) Garment Processing Costs   | 0.42                            | 0.60         | 0.19                            | 1.83      | 1.0        |  |
|        | (d) Cost of Goods sold (a+b+c)   | 78.47                           | 75.21        | 68.78                           | 308.76    | 211.8      |  |
|        | (e) Employee benefits expenses   | 5.59                            | 6.27         | 5.53                            | 23.23     | 19.8       |  |
|        | (f) Finance Costs  | 6.51                            | 5.36         | 4.75                            | 21.92     | 18.7       |  |
|        | (g) Depreciation and amortisation expense                              | 5.65                            | 5.52         | 5.64                            | 22.77     | 23.1.      |  |
|        | (h) Other Expenses   | 28.45                           | 27.91        | 22.35                           | 113.23    | 77.7       |  |
|        | Total Expenses (d+e+f+g+h)   | 124.67                          | 120.27       | 107.05                          | 489.91    | 351.3      |  |
| 5      | Profit/(Loss) from operations before exceptional items and tax (3-4)   | 2.78                            | 2.52         | 2.76                            | 16.40     | (7.7.      |  |
| 6      | Exceptional Items  | (5.90)                          | -            | -                               | (5.90)    | -          |  |
| 7      | Profit / (Loss) before Tax (5+6)                                       | (3.12)                          | 2.52         | 2.76                            | 10.50     | (7.7.      |  |
| 8      | Tax Expenses   |                                 |              |                                 |           |            |  |
|        | Current Tax  | -                               | -            | -                               | -         | -          |  |
| Ι      | Deferred Tax   | 2.98                            | 0.32         | (3.70)                          | 3.41      | (5.53      |  |
| Т      | Total Tax Expense  | 2.98                            | 0.32         | (3.70)                          | 3.41      | (5.53      |  |
| 9 N    | et Profit for the period (7-8)   | (6.10)                          | 2.20         | 6.46                            | 7.09      | (2.20      |  |
| 0 0    | Other Comprehensive Income (net of tax expenses)                       |                                 |              |                                 |           |            |  |
| 11     | ems that will not be reclassified subsequently to profit/loss          | 0.12                            | 0.02         | 0.07                            | 0.10      | 0.30       |  |
| R      | emeasurement of Employee Benefit obligation net of tax                 | 0.13                            | 0.02         | 0.07                            | 0.18      | 0.25       |  |
| 1 T    | otal Comprehensive Income (9+10)                                       | (5.97)                          | 2.22         | 6.53                            | 7,27      | (1.95      |  |
| 2 Pa   | aid-Up Equity Share Capital (Face value of Rs.2/- each)                | 8.86                            | 8.86         | 8.22                            | 8.86      | 8.22       |  |
|        | ther Equity (Excluding Revaluation Reserve)                            | -                               | -            | -                               | 202.68    | 185.73     |  |
| Es     | arnings Per Equity Share in Rs. (Not Annualised) (Face value of Rs.2/- |                                 |              |                                 |           |            |  |
| 2 1    | ch)  | (1.20)                          | 0.50         | 1.57                            | 1.62      | (0.54)     |  |
|        | Basic EPS  | (1.38)                          | 0.50         | 1.57                            | 1.62      | (0.54)     |  |
|        | Diluted EPS  | (1.38)                          | 0.50         | 1.37                            | 1.02      | (0.34      |  |



|      | Indian Terrain Fashions Ltd                                       | h 2023    |                   |  |
|------|---|-----------|-------------------|--|
|      | Statement of Assets and Liabilities (Standalone) as at 31st Marc  | n 2023    | In Crs)           |  |
|      |   | Audited   | s. In Crs) Audite |  |
|      | Particulars   | 31-Mar-23 | 31-Mar            |  |
|      |   | 31-Mar-23 | JI-Mai            |  |
|      |   |           |                   |  |
|      | ASSETS  |           |                   |  |
| 1    | Non-Current assets  | 24.39     | 4                 |  |
|      | (a) Property, plant and equipment                                 | 48.35     | 5                 |  |
|      | (b) Right of use assets (c) Intangible assets                     | 0.07      |                   |  |
|      | (d) Financial assets  |           |                   |  |
|      | i) Loans  | 13.69     | 1:                |  |
|      | (e) Deferred Tax assets (Net)                                     | 26.82     | 28                |  |
|      | (f) Other non-current assets                                      | 0.17      | (                 |  |
|      | Total Non-Current assets  | 113.49    | 137               |  |
|      | Total non-current assets  |           |                   |  |
| 2    | Current assets  |           |                   |  |
|      | (a) Inventories   | 126.59    | 82                |  |
|      | (b) Financial assets  |           |                   |  |
|      | (i) Investments   | 16.71     | 18.               |  |
|      | (ii) Trade Receivables  | 257.65    | 223.              |  |
|      | (iii) Cash and Cash Equivalents                                   | 0.35      | 2.                |  |
|      | (iv) Bank Balances other than (iii) above                         | 22.27     | 1.                |  |
|      | (v) Other financial assets  | 1.64      | 2.                |  |
|      | (c) Current Tax assets (Net)                                      | -         | 0.2               |  |
|      | (d) Other Current assets  | 7.56      | 3.7               |  |
|      | Total Current assets  | 432.77    | 335.3             |  |
|      | Total assets  | 546.26    | 472.6             |  |
|      |   |           |                   |  |
|      | EQUITY AND LIABILITIES  |           |                   |  |
|      | Equity  | 0.06      | 0.2               |  |
|      | (a) Share Capital   | 8.86      | 8.22              |  |
| -    | (b) Other Equity  | 202.68    | 188.3             |  |
|      | Fotal Equity  | 211.54    | 196.53            |  |
|      | Son-Current Liabilities   |           |                   |  |
| _    | (a) Financial Liabilities   |           |                   |  |
|      | (i) Borrowings  | 5.79      | 8.81              |  |
| -    | (ii) Lease Liabilities  | 36.65     | 40.05             |  |
|      | (iii) Other financial liabilities                                 | 23.96     | 22.27             |  |
| Т    | otal Non-Current Liabilities                                      | 66.40     | 71.13             |  |
|      |   |           |                   |  |
|      | urrent Liabilities  |           |                   |  |
| (    | a) Financial Liabilities  |           |                   |  |
|      | (i) Borrowings  | 46.61     | 41.16             |  |
| _    | (ii) Lease Liabilities  | 20.23     | 19.30             |  |
|      | (iii) Trade Payables  |           |                   |  |
|      | (a) Total outstanding dues to micro and small enterprises         | 38.84     | 40.55             |  |
|      | (b) Total outstanding dues other than micro and small enterprises | 124.96    | 60.12             |  |
|      | (iv) Other Financial Liabilities                                  | 31.15     | 39.64             |  |
|      | Customer Loyalty Program  | 2.02      | 1.48              |  |
|      | Current Tax Liabilities   | 1.73      |                   |  |
|      | Provisions Colored Mark 1997                                      | 2.21      | 1.93              |  |
|      | Other current liabilities   | 0.57      | 0.84              |  |
| To   | tal Current Liabilities   | 268.32    | 205.02            |  |
| Tree |   |           |                   |  |
|      | al Liabilities  | 334.72    | 276.15            |  |
|      | al Equity and Liabilities   | 546.26    | 472.68            |  |



| Indian Terrain Fashions Limited Statement of cash flows for the year ended March 31, 2023          |                  |                  |
|--|------------------|------------------|
| (All amounts are in INR crores, unless otherwise stated)   | 1                |                  |
|  | Audited          | Audited          |
|  | Year Ended       | Year Ended       |
|  | March 31, 2023   | March 31, 2022   |
|  |                  |                  |
| Cash flow from operating activities Profit / (Loss) before income tax                              | 16.40            | (7.7)            |
| Adjustments for  | 10.70            | [ (,,,           |
| Depreciation and amortisation expense  | 22.77            | 23.13            |
| Profit on sales of property, plant and equipment   | (1.84)           |                  |
| Deferred revenue   | 0.54             | 0.43             |
| Interest on fair valuation of security deposits  | (0.85)           |                  |
| Gain on termination of leases  | (0.86)           | (5.75            |
| Income from sale of investments  | (0.79)           | (0.67            |
| Interest income  | (1.01)           | (0.04            |
| Finance costs  | 27.82            | 18.78            |
|  | 3.37             | 10.70            |
| Net impairment losses on financial and contract assets  Change in operating assets and liabilities | 3.57             |                  |
| (Increase)/Decrease in trade receivables   | (37.10)          | 2.58             |
| (Increase) in inventories  | (43.93)          | (20.44           |
| Increase in trade payables   | 63.13            | 8.48             |
|  | (12.70)          | 4.33             |
| Increase/(decrease) in other financial liabilities Increase in other liabilities and provisions    | 0.19             | 1.10             |
| (Increase) in other financial assets   | (19.23)          | (1.47)           |
| (Increase)/decrease in other assets  | (3.86)           | 0.63             |
| Cash generated from operations   | 12.05            | 22.48            |
| Income taxes paid  | 0.14             | 0.00             |
| Net cash inflow from operating activities  | 12.19            | 22.48            |
|  |                  |                  |
| Cash flows from investing activities   | 15.12            | 0.97             |
| Proceeds from sale of property, plant and equipment  | 15.42            |                  |
| Payments for property, plant and equipment (net)   | (1.10)           | (1.33)           |
| Payments for purchase of investments   | (22.75)<br>25.35 | (18.27)<br>22.01 |
| Proceeds from sale of investments  | (0.01)           |                  |
| Loans to employees and related parties   | 0.50             | (0.01)           |
| Repayment of loans by employees and related parties  | 1.01             | 0.04             |
| Interest received Net cash inflow / (outflow) from investing activities                            | 18.40            | 3.41             |
|  |                  |                  |
| Cash flows from financing activities   |                  |                  |
| Proceeds from issues of shares   | 7.74             |                  |
| Proceeds from long term borrowings   | (0.01)           | 1.22             |
| Repayment of long term borrowings  | (3.01)           | (0.46)           |
| Proceeds/(Repayment) of Short Term Borrowings (Net)  | 5.45             | 4.48             |
| Principal elements of lease payments   | (15.46)          | (9.69)           |
| Interest paid  | (27.82)          | (18.78)          |
| et cash inflow / (outflow) from financing activities   | (33.11)          | (23.23)          |
| et increase (decrease) in cash and cash equivalents  | (2.52)           | 2.66             |
| ash and cash equivalents at the beginning of the financial year                                    | 2.86             | 0.20             |
| ash and cash equivalents at end of the year  | 0.35             | 2.86             |



#### Notes

Date:

Place:

19th May 2023

Chennai

- The above audited results for the quarter and year ended 31st March 2023 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 19th May 2023.
- The Company operates exclusively in the segment of apparel and accessories. Consequently there is no requirement of disclosure in the context of Indian Accounting Standards 108 (Ind AS 108) Operating Segments.
- 3 The figures for the quarter ended March 31, 2023 and March 31, 2022 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2023 and March 31, 2022 and December 31, 2021 respectively.
- The company had availed a term loan under de-merger scheme in 2010-11, wherein the bank had initially provided a concession on the interest component.

  In the current year, the bank has raised a retrospective demand for the payment of Rs. 5.90 crores attributed to the said concessional interest. Due to the exceptional nature and timing of the expense, the Company has disclosed it as an exceptional item in the face of Statement of profit and loss.

By Order of the Board

for Indian Terrain Fashions Limited

600 100

Charath Ram Narsimhan

Managing Director and CEO

DIN: 06497859