

Hatsun Agro Product Ltd.

Registered Office: 1/20A, Rajiv Gandhi Salai, Karapakkam, Chennai - 97. India. P: +91 44 2450 1622

F: +91 44 2450 1422

E: info@hap.in | www.hap.in CIN: L15499TN1986PLC012747

#### HAPL\SEC\22\2021-22

14th July, 2021

BSE Limited Corporate Relationship Department 2nd Floor, New Trading Ring, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 National Stock Exchange of India Ltd Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra(E), Mumbai – 400 051

Stock Code: BSE: 531531

**NSE: HATSUN** 

Dear Sir / Madam,

<u>Sub</u>: Outcome of the Board Meeting held today i.e 14<sup>th</sup> July, 2021 – Unaudited Financial Results of the Company for the quarter ended 30<sup>th</sup> June 2021 and Interim Dividend and Others- Reg

Ref: Our Office letter Ref. No. HAPL\SEC\17\2021-22 dated 5<sup>th</sup> July, 2021

The Board of Directors of the Company at its meeting held today, i.e 14<sup>th</sup> July, 2021, has inter-alia:

- Approved the Unaudited Financial Results of the Company for the quarter ended 30<sup>th</sup>
  June, 2021. A copy of the Unaudited Financial Results as per SEBI format and the
  Limited Review Report of the Statutory Auditors of the Company for the quarter
  ended 30<sup>th</sup> June, 2021 are enclosed pursuant to regulation 33 of SEBI (Listing
  Obligations and Disclosure Requirements) Regulations 2015.
- 2. Declared an interim dividend of Rs. 6 per equity share (600%) on the fully paid up equity shares of the face value of Re. 1 per share. This is the first interim dividend declared by the Board for the financial year 2021-22.
- 3. Fixed 23<sup>rd</sup> July, 2021 as Record Date towards payment of Interim Dividend. The Interim Dividend will be paid on or before 13<sup>th</sup> August, 2021.
- 4. Approved the Board's Report together with its Annexures, including Corporate Governance Report, Management Discussion and Analysis Eeport and Business Responsibility Report for the Financial Year 2020-21.



















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5. Fixed the date of convening the 36<sup>th</sup> Annual General Meeting (AGM) of the Company as Wednesday, the 1<sup>st</sup> September, 2021 through Video Conferencing / Other Audio Visual Means.

- 6. Approved the Notice convening the 36<sup>th</sup> Annual General Meeting of the Company and authorized Mr. G.Somasundaram, Company Secretary of the Company to issue the same to the shareholders of the Company.
- 7. Fixed 25<sup>th</sup> August, 2021 as the cut-off date for the purpose of determining the members eligible to vote for the resolutions placed before the ensuing AGM.
- 8. Approved the proposal for increasing the Authorized Share Capital of the Company from the existing Rs. 30,00,00,000/- (Rupees Thirty Crores only) to Rs. 40,00,00,000/- (Rupees Forty Crores only)
- 9. Approved the proposal for raising of funds, through Private Placement of Equity Shares by way of Qualified Institutional Placement (QIP), not exceeding Rs. 700,00,00,000/- (Rupees Seven Hundred Crores only)
- 10. Approved the proposal for increasing the borrowing limit from the existing Rs. 1,500 Crores to Rs. 1,800 Crores subject to the approval of the members at their ensuing Annual General Meeting.
- 11. Besides the above, the Board also discussed the status of below mentioned projects:

# Milk and Milk Products Plant in Shirashi, Mangalwada Taluk, Solapur, Maharashtra:

The Plant has been installed with a capacity of 6 LLPD and already started commercial production from the last week of January, 2021. Further, the Company is in the process of increasing the capacity by 50,000 LPD to produce Lassi and Butter Milk and this expansion is likely to be completed by end of September 2021.

### Milk Products Plant in Uthiyur, Kangeyam Taluk, Dharapuram, Tamil Nadu:

The Company has already installed manufacturing facilities for Paneer with a capacity of 5 MT per day and commercial production from end of January 2021.























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In the newly commissioned Milk manufacturing plant with a Milk handling capacity of 3.5 LLPD, the Commercial Production of Milk has commenced from Monday, the 12th July, 2021.

Further, the Company is now in the process of setting up a Curd processing unit with a capacity of 1.0 LLPD which is likely to commence the commercial production by the end of March 2022.

# Ice Cream plant in Govindapur, Zaheerabad Taluk, Sangareddy district, Telangana:

The construction activities are going on and the Plant with a capacity of about One Lakh Kgs per day is expected to be commissioned by the end of November, 2021. The estimated capex is about Rs.311 Crores.

## Proposed Dairy Plant in Northern Andhra Pradesh:

The Company is in the process of identifying required land to set up the Dairy Plant in the Northern part of Andhra Pradesh.

## Solar power generation through Swelect Sun Energy Private Limited, Tamil Nadu:

This project is under progress and the Company is expected to start consuming solar power through this Project to the extent of about 2.25 crores units annually and this is expected to be completed by end of August, 2021.

We also wish to bring to the notice of the Exchange that the Board Meeting commenced at 3.45 P.M and concluded at 4.45 P.M today.

Kindly take the above information on record.

Thanking you.

Yours faithfully,

For Hatsun Agro Product Limited

C Sathyan

**Managing Director** 

DIN: 00012439



















#### HATSUN AGRO PRODUCT LIMITED

CIN: L15499TN1986PLC012747

REGD.OFFICE: DOMAINE, DOOR NO. 1/20A, RAJIV GANDHI SALAI (OMR), KARAPAKKAM, CHENNAI - 600 097 Phone : 044-24501622; Fax: 044-24501422

E-mail: secretarial@hatsun.com; Website: www.hap.in

#### STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

(Rs. in Lakhs except EPS)

Particulars	Quarter ended June 30, 2021	Quarter ended March 3i, 2021	Quarter ended June 30, 2020	Year Ended March 31, 2021
	Unaudited	Unaudited (Refer Note 3)	Unaudited	Audited
Income				
Revenue from operations Other income	1,54,471.08 144.71	1,56,887.26 150.43	1,27,927.79 142.64	5,56,974.31 576.39
Total income	1,54,615.79	1,57,037.69	1,28,070.43	5,57,550.70
			. 100	
Expenses Cost of raw materials consumed	1,06,696.21	1,01,676.24	88,888.34	3,95,195.78
Purchases of stock-in-trade	115.99	120.44	52.34	359.54
and the second s	113.77	120.44	52.54	337.34
Changes in the inventories of finished goods, stock-in-trade	602.14	7,906.54	(52.02)	(15062.26)
and work-in-progress Employee benefits expense	5,223.54	4,655.77	4,642.66	18,836.82
	2,748.08	2,644.45	2,747.67	11,043.48
Finance costs	7,733.54	7,688.13	8,007.51	30,990.42
Depreciation and amortization expense	24,034.88	23,609.71	15,499.57	79,771.63
Other expenses	24,034.00	23,009.71	15,499.57	72,771.03
Total expense	1,47,154.38	1,48,301.28	1,19,786.07	5,21,135.41
Profit before tax	7,461.41	8,736.41	8,284.36	36,415.29
	A KEN III			
Tax expense	25/245	244207	2.214.24	10.704.40
- Current tax	2,542.15	2,142.07	3,314.36	12,786.69
- Income tax relating to earlier period	(012.72)	(264.52)	((40.50)	(264.52)
- Deferred tax (Net) Income Tax Expense	(913.73) <b>1,628.42</b>	1,145.28 3,022.83	(640.56) 2,673.80	(741.94) 11,780.23
Income Lax Expense				
Profit for the period	5,832.99	5,713.58	5,610.56	24,635.06
Other Comprehensive Income:				
(i) Items not to be reclassified to profit or loss in subsequent				
periods		*		
- Re-measurement loss/(gains) on employee defined				
benefit plans		133.93	-	133.93
- Income tax effect		(46.87)		(46.87)
Net items not to be reclassified to profit or loss in	-	87.06	-	87.06
subsequent periods				
subsequent periods				
(ii) Other comprehensive income that will be reclassified to				
profit or loss in subsequent periods:				
- Net movement in cash flow hedges	(27.29)	(11.39)	(13.60)	(135.45)
- Income tax effect	6.87	3.99	4.75	47.33
Net items to be reclassified to profit or loss in	(20.42)	(7.40)	(8.85)	
subsequent periods	,			· ·
Total comprehensive income for the period	5,853.41	5,633.92	5,619.41	24,636.12
Paid-up Equity share capital	2,156.02	2,156.02	1,617.11	2,156.02
Other Equity (excluding revaluation reserve)				99,994.99
Earnings Per Share (Face value of Re. 1/- per share) Not				
annualised (a) Basic	2.71	2.65	3.50	11.43
(b) Diluted	2.71	2.65	3.47	

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FOR HATSUN AGRO PRODUCT LTO

Managing Director

MANAGING DIRECTOR

DIN: 00012439



#### HATSUN AGRO PRODUCT LIMITED CIN: L15499TN1986PLC012747

## REGD.OFFICE: DOMAINE, DOOR NO. 1/20A, RAJIV GANDHI SALAI (OMR), KARAPAKKAM, CHENNAI - 60% 097

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#### STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

#### Notes:

Based on the management approach as defined in IND AS 108 – Operating Segments, the Chief Operating Decision Maker (CODM) evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, the Company has identified Milk & Milk products as its reportable segment. Others primarily comprises Cattle feed and Ready to eat products segments.

(Rupees in lakhs)

S.No.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended March 31, 2021	
		June 30, 2021	March 31, 2021	June 30, 2020		
		Unaudited	Unaudited (Refer Note 3)	Unaudited	Audited	
Α	Segment Revenue					
	(a) Milk & Milk products	1,40,984.73	1,45,249.73	1,17,354.55	5,09,130.30	
	(b) Others	13,486.35	11,637.53	10,573.24	47,844.0	
	Net Sales/ Income from Operations	1,54,471.08	1,56,887.26	1,27,927.79	5,56,974.3	
В	Segment Results	10,20				
	(a) Milk & Milk products	11,365.99	12,216.67	12,022.20	50,270.8	
	(b) Others	(933.36)	(894.24)	(914.59)	(2793.8	
	Total Segment Results	10,432.63	11,322.43	11,107.61	47,476.9	
	Less: Finance costs	2,748.08	2,644.45	2,747.67	11,043.4	
	Add: Interest income	83.69	45.68	92.49	315.4	
	Net un-allocable expenditure /(income)	306.83	(12.75)	168.07	333.6	
	Total Profit before tax	7,461.41	8,736.41	8,284.36	36,415.2	
С	Segment Assets			1-		
	(a) Milk & Milk products	2,99,414.82	2,94,315.79	2,23,970.46	2,94,315.7	
	(b) Others	6,852.54	8,812.44	26,667.88	8,812.4	
	(c) Unallocated	6,579.73	8,575.03	11,289.29	8,575.0	
	Total Segment Assets	3,12,847.09	3,11,703.26	2,61,927.63	3,11,703.2	
D	Segment Liabilities					
	(a) Milk & Milk products	53,388.25	56,298.71	49,471.98	56,298.7	
	(b) Others	3,959.02	3,240.32	4,229.85	3,240.3	
	(c) Unallocated	1,47,495.40	1,50,013.22	1,12,158.49	1,50,013.2	
	Total Segment Liabilities	2,04,842.67	2,09,552.25	1,65,860.32	2,09,552.2	
Е	Net Capital employed	1,08,004.42	1,02,151.01	96,067.31	1,02,151.0	

- The above unaudited financial results prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on July 14, 2021.
- 3 Figures of Quarter ended March 31, 2021 are the balancing figures between the audited figures in respect of full financial year and the published year to date figure of mme mouths ended 31 December, 2020.
- 4 The Board declared an Interim Dividend @ Rs. 6 per Equity Share (600%) on the fully paid up Equity Shares of the Company numbering 215,563,323 absorbing a sum of Rs. 12,933.80 lakbs. This is the first interim dividend declared by the Board for the Financial year 2021-22.
- 5 The Board approved the raising of funds through Private Placement of Equity Shares by way of Qualified Institutional Placement (QIP) for a sum not exceeding Rs.700 Crores (Rupees Seven Hundred Crores Only) subject to the approval of Members at their Meeting.
- 6 The Company has commenced the commercial production of milk in their newly commissioned milk Plant with a capacity of 3.5 LLPD, situated in Udhiyur, Kangeyam Taluk, Tamilnadu, on 12th July 2021.
- The Board approved the proposal for increasing the Authorised Share Capital of the Company from the present Rs.30,00,00,000 divided into 25,00,00,000 Equity Shares of Re.1 each and 5,00,000 Redeemable or Convertible Preference Shares of Rs.100 each to Rs.40,00,00,000 divided in to 35,00,000 Equity Shares of Re.1 each and 5,00,000 Redeemable or Convertible Preference Shares of Rs.100 each by creation of additional 10,00,00,000 Equity Shares of Re.1 each.
- Pursuant to Taxation Laws (Amendment) Ordinance, 2019 issued on 20 September 2019, corporate assesses have been given an option to apply a lower income tax rate with effect from 1st April, 2019, subject to certain conditions specific therein. The Company has opted for the lower income tax rate in the current quarter with effect from 1st April 2021 and impact of deferred tax has been considered accordingly.
- The Company has considered internal and certain external sources of information including credit reports, economic forecasts and industry reports up to the date of approval of the financial results in determining the impact on various elements of its financial results relating to COVID-19 pandemic. The Company has used the principles of prudence in applying judgments, estimates and assumptions including sensitivity analysis and based on the current estimates, the Company expects to fully recover the carrying amount of trade receivables, inventories, other financial assets and other current assets. The eventual outcome of impact of the global health pandemic may be different from those estimated as on the date of approval of these financial results.

Place : Chennai Date : July 14, 2021

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For HATSUN AGRO PRODUCT LTD.

Managing Director

CSATHYAN

MANAGING DIRECTOR

DIN: 00012439

Chennai 600 097

GROPRO

# Deloitte Haskins & Sells LLP

Chartered Accountants
ASV Ramana Tower
52, Venkatnarayana Road
T. Nagar

Chennai-600 017 Tamil Nadu, India

Tel: +91 44 6688 5000

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF HATSUN AGRO PRODUCT LIMITED

- We have reviewed the accompanying Statement of Unaudited Financial Results of HATSUN AGRO PRODUCT LIMITED ("the Company"), for the quarter ended June 30, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP** 

Chartered Accountants

(Firm's Registration No. 117366W/W-100018)

Ananthi Amarnath

(Partner)

(Membership No. 209252) UDIN: 21209252AAAAGT6382

Place: Chennai Date: July 14, 2021

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