

RISHABH INSTRUMENTS LIMITED

(Formerly Rishabh Instruments Private Limited)

February 12, 2024

To, National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai – 400051

NSE Symbol: RISHABH

To, BSE Limited, Phiroze Jeejeebhoy Towers, 21st Floor, Dalal Street, Mumbai – 400001 BSE Scrip Code: 543977

Dear Sir/ Ma'am,

Sub: Outcome of the Board meeting held on February 12, 2024 - Regulation 30 and 33, read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements), 2015

This is to inform that the Board of Directors of the Company at its meeting held today i.e. February 12, 2024 *inter-alia*, considered and approved:

 the Unaudited Standalone and Consolidated Financial Results along with the Limited Review Report issued by MSKA & Associates, Chartered Accountants, Statutory Auditors for the Quarter and Nine Months ended December 31, 2023, which were duly reviewed and recommended by the Audit Committee at its meeting held prior to the Board Meeting today i.e. February 12, 2024;

The Board Meeting commenced at 03:10 p.m. (IST) and concluded at 06:25 p.m. (IST).

The Unaudited Standalone and Consolidated Financial Results will also be made available on Company's website i.e. https://rishabh.co.in/.

Kindly take the same on your records.

For Rishabh Instruments Limited

Ajinkya Joglekar Company Secretary and Compliance Officer ICSI Membership No.: A57272

Encl.:

- a) Unaudited Standalone and Consolidated Financial Results for the Quarter and Nine Months ended December 31, 2023;
- b) Limited Review Report for the Quarter and Nine Months ended December 31, 2023 by MSKA & Associates.

Floor 6, Building No. 1 Cerebrum IT Park, Kalyani Nagar Pune 411014, INDIA

Independent Auditor's Review Report on unaudited consolidated financial results for the quarter and year to date financial results of Rishabh Instruments Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To The Board of Directors of Rishabh Instruments Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Rishabh Instruments Limited ('the Holding Company'), its subsidiaries, (the Holding Company and its subsidiaries together referred to as the 'Group') and its share of the net profit/(loss) after tax and total comprehensive income /(loss) of its associate for the quarter ended December 31, 2023 and the year todate results for the period from April 01, 2023 to December 31, 2023 ('the Statement'), being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulations'). Attention is drawn to the fact that the figures for the corresponding quarter ended December 31, 2022 and the corresponding year-to-date from April 01, 2022 to December 31, 2022, as reported in the Statement has been approved by the Holding Company's Board of Directors but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS 34') and other recognised accounting principles generally accepted in India and is in compliance with the Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.



MSKA & Associates

Chartered Accountants

4. This Statement includes the results of the Holding Company and the following entities:

Sr. No	Name of the Entity	Relationship with the Holding Company			
1	Energy Solution Labs Private Limited, India	Subsidiary Company			
2	Dhruv Enterprises Limited, Cyprus	Wholly Owned Subsidiary			
3	Sifam Tinsley Instrumentation Inc., United States	Wholly Owned Subsidiary			
4	Shanghai VA Instrument Co. Ltd, China	Subsidiary Company			
5	Lumel Spółka Akcyjna, Poland	Step-down Subsidiary			
6	Lumel Alucast Spółka Z Ograniczoną Odpowiedzialnością, Poland	Step-down Subsidiary			
7	Sifam Tinsley Instrumentation Limited, United Kingdom	Step-down Subsidiary			
8	Lumel Slask, Poland	Step-down Subsidiary			
9	Przedsiebiorstwo Wdrozeniowe INMEL Sp. z o.o., Poland	Associate			

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 and other recognised accounting principles generally accepted in India has not disclosed the information required to be disclosed in terms of the Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of five (5) subsidiaries included in the Statement, whose interim financial information reflect(s) total revenues of Rs. 120.75 million and Rs. 387.30 million, total net profit/(loss) after tax of Rs. (10.24) million and Rs. 1.80 million and total comprehensive income of Rs. 31.77 million and Rs. 19.72 million, for the quarter ended December 31, 2023 and for the period from April 01, 2023 to December 31, 2023, respectively as considered in the Statement. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the report of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of the above matter.



7. The Statement also includes the Group's share of net profit/(loss) after tax of Rs. 0.01 million and Rs. (0.04) million and total comprehensive income/(loss) of Rs. 0.01 million and Rs. (0.04) million for the quarter ended December 31, 2023 and for the period from April 01, 2023 to December 31, 2023, respectively, as considered in the Statement, in respect of one associate, based on their interim financial information which has not been reviewed by their auditor and are not subject to review. This interim financial information have been furnished to us by the Management and our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of these associates is based solely on such management prepared unaudited interim financial information. According to the information and explanations given to us by the Management, this interim financial information is not material to the Group.

Ass

Our conclusion is not modified in respect of the above matter.

For M S K A & Associates Chartered Accountants ICAI Firm Registration No.105047W

Nitin Manohar Jumani

Partner

Membership No.: 111700

UDIN: 24111 700 BKAIJA1875

Place: Pune

Date: February 12, 2024

Unaudited Statement of Consolidated Financial Results for the quarter & Nine months ended December 31, 2023

(INR Million, except earnings per share)

- 1	(INR Million, except earnings pe							
Vo.	Particulars		September 30,	December 31,	December 31,	December 31,	March 31,	
10.	F of McGraff	2023	2023 (Unaudited)	2022 (Refer Note 4)	2023 (Unaudited)	2022 (Refer Note 4)	2023 (Audited)	
	ncome	(Unaudited)	(Onaudited)	(Refer Note 4)	(Ollaudited)	(Reser Note 4)	(Muurceu)	
- 1	Revenue from operations	1,593.05	1,800.65	1,339.10	5,118.37	3,950.53	5,695.	
	Other income	37.89	16.21	39.57	94.47	77.03	102	
	Fotal Income	1,630.94	1,816.86	1,378.67	5,212.84	4,027.56	5,797	
					113/10			
- 1	Expenses Cost of material consumed	574.18	701.76	494.72	2,065.03	1,722.82	2,350	
- 1	Purchase of Stock-in-trade	237.79	(65.04)	101.19	240.38	202.66	259	
1	Changes in inventories of finished goods, stock-in-trade and work-in-progress	(89.49)	118.44	(89.72)	(93.89)	(141.46)	(46.	
- 1	Employee benefits expense	481.84	492.63	425.92	1,442.62 39.34	1,049.92 38.45	1,451	
- 1	Finance costs	6.09 47.59	13.77 65.80	22.75 18.44	187.93	136.65	204	
- 1	Depreciation and amortization expense Other expenses	340.97	236.04	216.48	932.97	605.47	92	
- 1-	Total Expenses	1,598.97	1,563.40	1,189.78	4,814.38	3,614.51	5,19	
1					202.45	442.05	60	
-	Profit before share of profit in associate and tax	31.97	253.46	188.89	398.46	413.05	60	
l	Share of profis/(loss) of an associate*	(0.00)	(0.11)	(0.01)	(0.04)	0.03	(
	D. (1) L. (A. (2) . (4)	31.97	253.35	188.88	398.42	413.08	60	
ł	Profit before tax (3) + (4)	32.57	200.00					
- 1	Tax expenses		22.00	(8.78)	89.65	75.32	12	
- 1	Income Tax charge	1.58	33.06 (20.90)	(8.76)	(20.90)	73.32		
	Income Tax in repsect earlier years Deferred tax charge/(credit)	(42.54)	19.07	20.27	(46.04)	(7.95)	(15	
-	Total tax expenses	(40.96)	31.23	11.49	22.71	67.37	11	
		77.07	222.12	177.39	375.71	345.71	49	
	Profit for the period/year (5) - (6)	72.93	222.12	177.55	3/3./1	343.72		
	Other comprehensive income							
	Other comprehensive income/(loss) not to be reclassified to profit or loss in							
а	subsequent periods:				100			
	Re-measurement gains on defined benefit plans	(0.34)	3.22	(7.42)		(8.15) 1.27	(1:	
	Income tax effect Total Other comprehensive income/(loss) not to be reclassified to profit or loss in	0.07	(0.44)	1.10	0.13	1.27		
	subsequent periods	(0.27)	2.78	(6.24)	(0.57)	(6.88)	(9	
	Other comprehensive income/(loss) to be reclassified to profit or loss in							
b	subsequent periods:							
	Exchange differences on translation of foreign operations	254.30	(141.33)	141.86	264.20	24.54	8	
	Total other comprehensive income/(loss) to be reclassified to profit & loss in subsequent periods:	254.30	(141.33)	141.86	264.20	24.54	8	
	subsequent periods.					47.66		
	Total other comprehensive income/(loss) for the period/year	254.03	(138.55)	135.62	263.63	17.66		
	Total comprehensive income for the period/year, net of tax	326.96	83.57	313.01	639.34	363.37	50	
	Profit for the period/year							
	Attributable to:							
	Equity Holders of the Holding Company	76.11	216.99				41	
	Non Controlling Interests	(3.18) 72.93	5.13 222.12				4:	
	Total Profit for the period/year	72.53	22132	277.05				
	Other comprehensive income/(loss) for the period/year							
	Attributable to:		/400.40	****	264.38	17.36		
	Equity Holders of the Holding Company	252.12 1.91	(133.40) (5.15					
	Non Controlling Interests Total other comprehensive income/(loss) for the period/year	254.03						
2	Total comprehensive income for the period/year							
	Attributable to:	328.23	83.59	299.3	636.9	336.60	5	
	Equity Holders of the Holding Company	(1.27)						
	Non Controlling Interests	326.96	-	,				
_	Paid-up equity share capital (Face Value of Rs. 10/ each)	381.26	379.6	1 292.5	0 381.2	292.50	1	
3							3,6	
3	Instruments entirely equity in nature						3,0	
3								
3	Instruments entirely equity in nature Other equity including non controlling interest							
3	Instruments entirely equity in nature							
3	Instruments entirely equity in nature Other equity including non controlling interest Earnings per share (Not annualised for quarters and period ended December 31,	2.00 1.98				The second second		

For and on behalf of Board of Directors

Narendra J Goliya Managing DirectorDIN: 00315870

Place: Pune Date: February 12, 2024

 $[\]mbox{\tt *}$ The number reported herein is below the rounding off threshold.

Rishabh Instruments Limited CIN: U31100MH1982PLC028406

Notes to Unaudited Consolidated Financial Results:

- 1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this Statement of Unaudited Consolidated Financial Results for the quarter and nine month ended December 31, 2023 ("Unaudited Consolidated Financial Results") of Rishabh Instruments Limited ("The Holding Company") has been reviewed by the Audit Committee and approved by the Board of Directors of The Holding Company at their meeting held on February 12, 2024 and have been subject to a limited review by the statutory auditor of The Holding Company.
- 2. The Group is engaged in designing, development and manufacturing of test and measuring instruments and industrial control prodcuts. Based on similarity of activities/products, risk and reward structure, organisation structure and internal reporting systems, the group has structured its operations into single operating segment; however based on the geographic distribution of activities, the chief operating decision maker identified Asia, USA, Europe(other than Poland), Poland & others as reportable geographical segments.

		or the Quarter Ended		Nine Mont	ths Ended	Year Ended
Particulars		September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
- Company	December 31, 2023			(Unaudited)	(Refer Note 4)	(Audited)
Revenue from customer	(Unaudited)	(Unaudited)	(Refer Note 4)	1,139.21	949.51	1,403.8
Asia	295.22	390.70 91.47	250.53 92.95		204.80	273.4
JSA	127.94 807.78		663.28		1,798.95	2,815.4
Europe(Other than Poland)	346.62	380.23	271.28		814.53	1,172.0
Poland Other	15.49	21.88	61.06		182.74 3,950.53	5,695.4
Total revenue	1,593.05	1,800.65	1,339.10	5,118.37	3,530.55	0,000

- 3. The Unaudited Consolidated Financial Results have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Requirements")
- 4. The figures for the quarter ended December 31, 2022 and period ended December 31, 2022 have been reviewed by the Audit Committee and approved by the Board of Director of holding company but neither been reviewed nor audited by the Statutory auditor of the Company.

The numbers for the half year ended September 30, 2022 are audited numbers on which statutory auditors of the holding company had issued an unmodified opinion vide their audit report dated December 19, 2022. These numbers were audited for the purpose of submission of financial statments in Draft Red Herring prospectus of the Company.

Accordingly, the numbers for quarter ended December 31, 2022 are the balancing numbers in respect management certified result for the nine months ended December 31, 2022 and audited Half year ended September 30, 2022.

5. The previous period / year comparatives have been regrouped / rearranged wherever necessary to be aligned to the current period's presentation.

For and on behalf of Board of Directors

Rishabh Instruments Limited

Place: Pune

Date: February 12, 2024

Narendra J Goliya Managing Director DIN: 00315870

Floor 6, Building No. 1 Cerebrum IT Park, Kalyani Nagar Pune 411014, INDIA

Independent Auditor's Review Report on unaudited Standalone financial results for the quarter and year to date of Rishabh Instruments Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To The Board of Directors of Rishabh Instruments Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Rishabh Instruments Limited ('the Company') for the quarter ended December 31, 2023 and the year to-date results for the period from April 01, 2023 to December 31, 2023 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulations'). Attention is drawn to the fact that the figures for the corresponding quarter ended December 31, 2022 and the corresponding year-to-date from April 01, 2022 to December 31, 2022, as reported in the Statement has been approved by the Company's Board of Directors but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Company's Management and has been approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting', prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS 34') and other recognised accounting principles generally accepted in India and is in compliance with the Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 and other recognised accounting principles generally accepted in India has not disclosed the information required to be disclosed in terms of the Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M S K A & Associates Chartered Accountants ICAI Firm Registration No.105047W

Nitin Manohar Jumani

Partner

Membership No.: 111700

UDIN: 24111700 BKA IIZ3996

Place: Pune

Date: February 12, 2024

Unaudited Statement of Standalone Financial Results for the quarter & period ended December 31, 2023

(INR Million, except earnings per share)

	Berna Hammannan	Quarter ended			Nine Months ended		Year ended	
Sr. No.	Particulars	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023	
NO.		(Unaudited)	(Unaudited)	(Refer Note 4)	(Unaudited)	(Refer Note 4)	(Audited)	
	Income						4.050.00	
	Revenue from operations	458.05	628.88	457.05	1,654.90	1,340.52	1,959.80	
	Other income	12.96	14.04	6.60	32.94	35.61	50.72	
	Total Income	471.01	642.92	463.65	1,687.84	1,376.13	2,010.52	
	Expenses	257.04	290.33	224.38	810.88	752.77	1,062.9	
	Cost of material consumed	3.07	6.91	9.55	12.57	15.83	17.7	
	Purchase of Stock-in-trade	(39.34)	16.65	12.19	(27.09)	(58.81)	(42.46	
	Changes in inventories of finished goods, stock-in-trade and work-in-progress	113.98	100.24	90.57	312.78	250.83	345.1	
	Employee benefits expense	2.77	2.28	12.45	6.60	17.77	25.2	
	Finance costs	22.84	22.88	27.66	63.43	72.98	95.9	
	Depreciation and amortization expense	70.14	68.97	43.68	212.24	167.44	263.3	
	Other expenses		508.26	420.48	1,391.41	1,218.81	1,767.9	
	Total Expenses	430.50	508.26	420.40	1,371.71	1,210.01	.,,	
		10.71	42477	43.17	296.43	157.32	242.5	
	Profit before tax (1) - (2)	40.51	134.66	43.17	270.43	137.32	2.2.2.	
	4 Tax expenses				1	11.70	69.0	
	Income Tax charge	(12.63)	34.65		54.72	44.76		
	Deferred tax charge/(credit)	(36.39)	(1.57)	(0.18)	(39.87)	(8.58)	(13.23	
	Total tax expenses	(49.02)	33.08	10.92	14.85	36.18	55.7	
	5 Profit for the period/year (3) - (4)	89.53	101.58	32.25	281.58	121.14	186.7	
	Trotte for the period, year (e)							
	6 Other comprehensive income							
	Items that will not be reclassified subsequently to profit and loss	(0.08)	(0.17)	0.14	(0.50)	0.72	(0.99	
	Re-measurement gains/(loss) on defined benefit plans	0.02				(0.18)	0.2	
	Income tax effect	(0.06)	(0.11)			0.54	(0.74	
	Total other comprehensive income for the period/year	(0.00)	(0.11)		(3,337)			
		89.47	101.47	32.35	281,20	121.68	186.0	
	7 Total comprehensive income for the period/year, net of tax (5+6)	07.41	101.47	32.50	201120			
		204.24	379.61	292.50	381.26	292.50	292.5	
	8 Paid-up equity share capital (Face Value of Rs. 10/ each)	381.26	3/7.01	108.18		108.18	108.1	
	Instruments entirely equity in nature			100.10			2,031.60	
	Other equity				生物,各位不 加	It at the	_,_	
	Earnings per share - (Not annualised for quarters)							
	Basic (Rs.)	2.36		0.88			5.1	
	Diluted (Rs.)	2.33	2.71	0.88	7.54	3.32	5.0	

For and on behalf of Board of Directors Rishabh Instruments Limited

Place: Nashik

Date: February 12, 2024

Narendra J Goliya Managing Director DIN: 00315870

Rishabh Instruments Limited CIN: U31100MH1982PLC028406

Notes to Unaudited Standalone Financial Results:

- 1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this Statement of Unaudited Standalone Financial Results for the quarter and period ended December 31, 2023 ("Unaudited Standalone Financial Results") of Rishabh Instruments Limited (the "Company") has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on February 12, 2024 and have been subject to a limited review by the statutory auditor of the Company.
- 2. The Unaudited Standalone Financial Results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Requirements")
- 3. The Company is engaged in designing, development and manufacturing of test and measuring instruments and industrial control prodcuts. Based on similarity of activities/products, risk and reward structure, organisation structure and internal reporting systems, the company has structured its operations into single operating segment; however based on the geographic distribution of activities, the chief operating decision maker identified Asia, USA, Europe(other than Poland), Poland & others as reportable geographical segments.

(INR Million)

Particulars	Quarter Ended			Nine Months Ended		Year Ended	
	Dec 31, 2023 Sept 30, 2023 Dec 31, 2022 Dec		Dec 31, 2023	Dec 31, 2022	March 31, 2023		
Revenue from customer (Segmentwise)	(Unaudited)	(Unaudited)	(Refer Note 4)	(Unaudited)	(Refer Note 4)	(Audited)	
Asia	307.81	,				1,118.18	
USA	43.80		75.93	150.69	143.45	173.35	
Europe(Other than Poland)	65.13		109.36	454.13	382.33	566.38	
	9.03		The second second	62.89	25.62	81.48	
Poland	32.28				13.62	20.41	
Other Total revenue	458.05	7.1-1		1,654.90	1,340.52	1,959.80	

4. The figures for the quarter ended December 31, 2022 and period ended December 31, 2022 have been reviewed by the Audit Committee and approved by the Company's Board of Director but neither been reviewed nor audited by the Statutory auditor of the Company.

The numbers for the half year ended September 30, 2022 are audited numbers on which statutory auditors of the company had issued an unmodified opinion vide their audit report dated December 19, 2022. These numbers were audited for the purpose of submission of financial statments in Draft Red Herring prospectus of the Company. Accordingly, the numbers for quarter ended December 31, 2022 are the balancing numbers in respect management certified result for the Nine months ended December 31, 2022 and audited Half year ended September 30, 2022.

5. The previous period / year comparatives have been regrouped / rearranged wherever necessary to be aligned to the current period's presentation.

For and on behalf of Board of Directors
Rishabh Instruments Limited

Narendra J Goliya Managing Director DIN: 00315870

Nac

Place: Nashik

Date: February 12, 2024



RISHABH INSTRUMENTS LIMITED

(Formerly Rishabh Instruments Private Limited)

MANAGEMENT LETTER

The Company is pleased to announce the financial results for the quarter ended December 31, 2023.

Nine months FY-24 Vs FY-23 results -

The Group Turnover has increased from INR 3,951 Million for nine months ended December 2022 to INR 5,118 Million for nine months ended December 2023, which is an increase of about **30%Y-o-Y**.

Similarly, EBITDA has increased from INR 588 Million to INR 626 Million, which is an increase of about **6% Y-o-Y**.

The adjusted EBITDA (excluding ESOP) increased by **42%** and adjusted EBITDA margins(excluding ESOP) increased by 141 bps on a Y-o-Y basis in 9M FY24. This was largely propelled by company's top line growth and in-house cost effectiveness process improvement initiatives.

Quarter ended Dec-23 Vs Dec-22 results -

The Group Turnover has increased from INR 1,339 Million for Quarter ended December 2022 to INR 1,593 Million for quarter ended December 2023, which is an increase of about **19% Y-o-Y**. The EBITDA has decreased from INR 230 Million to INR 86 Million, which is decrease of about **63% Y-o-Y**.

Explanation:

The decrease in the EBITDA for the quarter is mainly on account of the following two factors:

a) ESOP Cost of INR 51 Million in Q3 FY24 as compared to Nil in Q3FY23.



RISHABH INSTRUMENTS LIMITED

(Formerly Rishabh Instruments Private Limited)

b) Operational Factors -

- 1. The addition of new projects/product has impacted on the EBITDA margins temporarily. However, there are long-term contracts expected to generate higher revenue going forward with better margin profile due to operating leverage play.
- 2. Our newly introduced product the solar inverter has seen a multifold growth of more than 20 times in revenues for Quarter ended December 2023 on a Y-o-Y basis. However, the product is in its initial phase and hence the margins are lower which are anticipated to expand going forward.

For, Rishabh Instruments Limited

Ajinkya Joglekar Company Secretary and Compliance Officer ICSI Membership No.: A57272







