

Date: May 03, 2023

To,
National Stock Exchange of India Limited
("NSE"),
The Listing Department
"Exchange Plaza", 5th Floor,
Plot No. C/1, G Block, Bandra-Kurla Complex
Bandra (East), Mumbai – 400 051.

NSE Symbol: SULA
ISIN: INE142Q01026

To,
BSE Limited ("BSE"),
Corporate Relationship Department,
2nd Floor, New Trading Ring,
P.J. Towers, Dalal Street,
Mumbai – 400 001.

BSE Scrip Code: 543711
ISIN: INE142Q01026

Sub: Outcome of the Board Meeting – May 03, 2023

Dear Sir/Madam,

In continuation to our letter dated April 26, 2023, giving notice of the Board Meeting to consider and approve the Audited Standalone and Consolidated Financial Results of the Company for the quarter and financial year ended March 31, 2023, and recommendation of dividend, if any, for the financial year ended March 31, 2023.

We wish to inform you that, the Board at its meeting held today, i.e Wednesday, May 03, 2023, *inter alia* transacted the following businesses:

1. Financial Results

Approved the Audited Standalone and Consolidated Financial Results for the quarter and financial year ended March 31, 2023.

Accordingly, pursuant to Regulation 33 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have enclosed herewith the following:

- a. Audited Standalone and Consolidated Financial Results of the Company for the quarter and financial year ended March 31, 2023.
- b. Auditor's Report with unmodified opinion on the Audited Standalone and Consolidated Financial Results of the Company for the financial year ended March 31, 2023.



Sula Vineyards Limited

(formerly known as Sula Vineyards Private Limited)

Regd. Office: 901, Hubtown Solaris, N.S. Phadke Marg, Andheri (E), Mumbai 400069, Maharashtra, India.

Tel: 022-6128 0606/607 Fax: 022-2684 6064 Email: info@sulawines.com CIN: L15549MH2003PLC139352

Winery: Gat 36/2, Govardhan Village, Gangapur-Savargaon Road, Nashik 422 222, Maharashtra, India Tel: +91 253 3027777/701

www.sulavineyards.com



2. Recommendation of Dividend and Record Date:

The Board has recommended a dividend of INR 5.25/- per equity share for financial year ended March 31, 2023. The record date for the purpose of payment of final dividend is Monday, May 15, 2023. The dividend will be paid within 30 days from the date of declaration in the Annual General Meeting, subject to the approval of the shareholders at the ensuing Annual General Meeting of the Company.

3. Annual General Meeting:

The 20th Annual General Meeting of the Company would be held on Friday, June 23, 2023.

The Board meeting commenced at 02.30 p.m. (IST) and concluded at 3:30 p.m. (IST).

These above information will also be made available on the website of the Company at <https://sulavineyards.com/investor-relations.php>

This is for your information and records.

Thanking you,
For Sula Vineyards Limited

Ruchi Sathe
Company Secretary and Compliance Officer
Membership No.: A33566



Encl: As above

Walker Chandiook & Co LLP

11th Floor, Tower II,
One International Center,
S B Marg, Prabhadevi (W),
Mumbai - 400 013
Maharashtra, India

T +91 22 6626 2699

F +91 22 6626 2601

Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Sula Vineyards Limited (Formerly known as Sula Vineyards Private Limited)

Opinion

1. We have audited the accompanying consolidated annual financial results ('the Statement') of Sula Vineyards Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') for the year ended 31 March 2023, attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
2. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) includes the annual financial results of the following entities :

Sr. No.	Name of the entity	Relationship
1.	Sula Vineyards Limited, India	Holding Company
2.	Artisan Spirits Private Limited, India	Subsidiary
3.	Sula International Limited, United Kingdom (till 19.04.2022)	Subsidiary

- (ii) presents financial results in accordance with the requirements of Regulation 33 of the Listing Regulations; and
- (iii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Companies Act, 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India, of the consolidated net profit after tax and other comprehensive income and other financial information of the Group for the year ended 31 March 2023.



Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in *the Auditor's Responsibilities for the Audit of the Statement* section of our report. We are independent of the Group, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('the ICAI') together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Act, and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Statement

4. The Statement, which is the responsibility of the Holding Company's management and has been approved by the Holding Company's Board of Directors, has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors is responsible for the preparation and presentation of the Statement that gives a true and fair view of the consolidated net profit and other comprehensive income, and other financial information of the Group in accordance with the Ind AS prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of the Statement. Further, in terms of the provisions of the Act, the respective Board of Directors of the companies included in the Group, are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively, for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial results, that give a true and fair view and are free from material misstatement, whether due to fraud or error. These financial results have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.
5. In preparing the Statement, the respective Board of Directors of the companies included in the Group, are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
6. The respective Board of Directors of the companies included in the Group are responsible for overseeing the financial reporting process of the companies included in the Group.

Auditor's Responsibilities for the Audit of the Statement

7. Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Act will always detect a material misstatement, when it exists. Misstatements can arise from fraud or error, and are considered material if, individually, or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.



Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

8. As part of an audit in accordance with the Standards on Auditing specified under section 143(10) of the Act, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3) (i) of the Act, we are also responsible for expressing our opinion on whether the Holding Company has adequate internal financial controls system with reference to consolidated financial statements in place and the operating effectiveness of such controls.
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
 - Conclude on the appropriateness of Board of Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group, to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.
 - Obtain sufficient appropriate audit evidence regarding the annual financial statements of the entities within the Group, to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the Statement, of which we are the independent auditors.
9. We communicate with those charged with governance of the Holding Company and such other entities included in the Statement, of which we are the independent auditors, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
10. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
11. We also performed procedures in accordance with SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019, issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.



Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

Other Matters

12. The Statement includes the financial information of one (1) subsidiary, which has not been reviewed /audited, whose financial information reflects total assets of NIL as at 19 April 2022, total revenue of NIL, total net profit after tax of NIL, total comprehensive income of NIL for the period 1 April 2022 to 19 April 2022 and cash out flow of ₹ 0.09 million for the period 1 April 2022 to 19 April 2022, as considered in the Statement. These financial information have been furnished to us by the Holding Company's management. Our opinion, in so far as it relates to the amounts and disclosures included in respect of aforesaid subsidiary, is based solely on such unreviewed financial information. In our opinion, and according to the information and explanations given to us by the management, these financial information are not material to the Group.

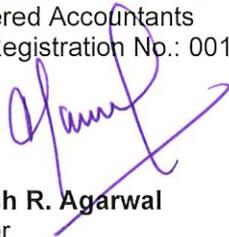
Our opinion is not modified in respect of this matter with respect to our reliance on the financial information certified by the Board of Directors of the Holding Company.

13. The Statement includes the consolidated financial results for the quarter ended 31 March 2023, being the balancing figures between the audited consolidated figures in respect of the full financial year ended 31 March 2023 and the published unaudited year-to-date consolidated figures up to the third quarter of the current financial year, which were subjected to limited review by us.

For Walker Chandiook & Co LLP

Chartered Accountants

Firm Registration No.: 001076N/N500013



Rakesh R. Agarwal

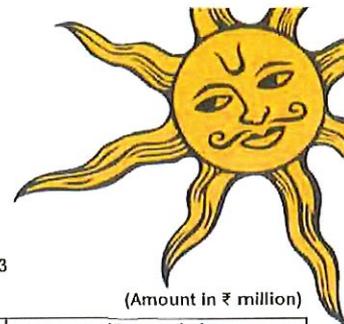
Partner

Membership No. 109632

UDIN: 23109632BGXDZZ8291

Place: Mumbai

Date: 3 May 2023



STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2023

(Amount in ₹ million)

Sr. No	Particulars	Quarter ended			Year ended	
		31 March 2023	31 Dec 2022	31 March 2022	31 March 2023	31 March 2022
		Unaudited (Refer note 2)	Unaudited	Audited (Refer note 3)	Audited	Audited
1	Income					
	(a) Revenue from operations	1,199.96	2,091.74	1,120.54	5,532.38	4,539.16
	(b) Other income	9.07	8.88	7.45	34.87	27.84
	Total income (a+b)	1,209.03	2,100.62	1,127.99	5,567.25	4,567.00
2	Expenses					
	(a) Cost of materials consumed	817.75	180.84	703.75	1,204.54	1,114.18
	(b) Excise duty on sales	67.65	184.29	56.05	369.69	295.04
	(c) Purchase of stock-in-trade	36.14	58.33	74.11	211.43	204.30
	(d) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(617.64)	368.39	(568.68)	(84.66)	(147.00)
	(e) Employee benefits expense	202.96	200.64	179.83	774.56	653.40
	(f) Finance costs	48.35	57.80	47.06	210.84	229.23
	(g) Depreciation and amortisation expense	68.07	64.98	60.52	258.87	236.11
	(h) Other expenses:					
	- Selling, distribution and marketing expense	125.82	181.37	99.06	553.08	445.45
	- Others	259.11	277.59	290.14	929.12	840.92
	Total expenses (a+b+c+d+e+f+g+h)	1,008.21	1,574.23	941.84	4,427.47	3,871.63
3	Profit before tax (1-2)	200.82	526.39	186.15	1,139.78	695.37
4	Tax expense/(credit)					
	(a) Current tax	35.41	140.19	38.38	288.84	165.12
	(b) Deferred tax	22.96	(6.61)	11.85	10.60	8.86
	Total tax expenses (a+b)	58.37	133.58	50.23	299.44	173.98
5	Net profit for the period / year (3-4)	142.45	392.81	135.92	840.34	521.39
6	Other comprehensive income / (loss) (OCI)					
	Items that will not be reclassified subsequently to statement of profit or loss					
	- Gain / (loss) on remeasurement of defined benefit plans (net of tax)	8.60	1.72	1.31	8.06	(1.47)
	Other comprehensive income/ (loss) for the period, net of tax	8.60	1.72	1.31	8.06	(1.47)
7	Total comprehensive income for the period / year (5+6)	151.05	394.53	137.23	848.40	519.92
	Net profit for the period / year attributable to:					
	Owners of the parent	142.45	392.81	135.92	840.34	521.39
	Non-controlling interest	-	-	-	-	-
	Other comprehensive income / (loss) for the period / year attributable to:					
	Owners of the parent	8.60	1.72	1.31	8.06	(1.47)
	Non-controlling interest	-	-	-	-	-
	Total comprehensive income for the period / year attributable to:					
	Owners of the parent	151.05	394.53	137.23	848.40	519.92
	Non-controlling interest	-	-	-	-	-
8	Paid up equity share capital (Face value of ₹ 2 each)	168.52	168.40	157.20	168.52	157.20
9	Other equity (excluding revaluation reserve)				5,151.93	3,795.38
10	Earnings per equity share of face value ₹ 2 each					
	(Not annualised for the quarters)					
	(a) Basic (in ₹)	1.69	4.71	1.72	10.19	6.79
	(b) Diluted (in ₹)	1.69	4.71	1.72	10.18	6.79
	See accompanying notes to consolidated audited financial results					



Sula Vineyards Limited

(formerly known as Sula Vineyards Private Limited)

Regd. Office: 901, Solaris One, N.S. Phadke Marg, Andheri (E), Mumbai 400069, Maharashtra, India.

Tel: 022-6128 0606/607 Fax: 022-2684 6064 Email: info@sulawines.com CIN: L15549MH2003PLC139352

Winery: Gat 36/2, Govardhan Village, Gangapur-Savargaon Road, Nashik 422 222, Maharashtra, India Tel: +91 253 302777/701

www.sulavineyards.com



SULA

VINEYARDS

Consolidated Balance Sheet as at 31 March 2023

(Amount in ₹ million)

Particulars	As at 31 March 2023	As at 31 March 2022
	Audited	Audited
ASSETS		
Non-current assets		
Property, plant and equipment	3,970.77	3,444.12
Right-of-use assets	92.73	93.05
Capital work-in-progress	19.13	9.80
Goodwill	8.54	8.54
Other intangible assets	59.96	66.78
Financial assets		
Investments	0.03	0.03
Loans	17.14	19.21
Other financial assets	367.93	209.68
Non-current tax assets (net)	1.84	2.11
Other non-current assets	30.95	26.85
Total non-current assets	4,569.02	3,880.17
Current assets		
Inventories	1,788.61	1,622.62
Financial assets		
Trade receivables	1,145.37	1,093.94
Cash and cash equivalents	163.72	101.99
Bank balances other than cash and cash equivalents	173.90	93.85
Loans	16.00	11.51
Other financial assets	885.85	736.21
Other current assets	71.23	45.31
Total current assets	4,244.68	3,705.43
TOTAL ASSETS	8,813.70	7,585.60
EQUITY AND LIABILITIES		
Equity		
Equity share capital	168.52	157.20
Other equity	5,151.93	3,795.38
Total equity	5,320.45	3,952.58
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	542.77	480.67
Lease liabilities	57.93	62.43
Provisions	-	19.92
Deferred tax liabilities (net)	181.63	168.61
Total non-current liabilities	782.33	731.63
Current liabilities		
Financial liabilities		
Borrowings	1,374.81	1,808.64
Other financial liabilities	218.82	142.29
Lease liabilities	50.84	47.39
Trade payables		
- Total outstanding dues of micro enterprises and small enterprises	30.71	4.78
- Total outstanding dues of creditors other than micro enterprises and small enterprises	789.76	669.67
Other current liabilities	197.56	186.86
Provisions	22.23	27.23
Current tax liabilities (net)	26.19	14.53
Total current liabilities	2,710.92	2,901.39
TOTAL EQUITY AND LIABILITIES	8,813.70	7,585.60



PS. 5

SULA

VINEYARDS

Consolidated Statement of Cash Flow for the year ended 31 March 2023

(Amount in ₹ million)

Particulars	Year ended 31 March 2023	Year ended 31 March 2022
	Audited	Audited
A. CASH FLOW FROM OPERATING ACTIVITIES		
Profit before tax	1,139.78	695.37
Adjustments for		
Depreciation and amortisation expense	258.87	236.11
Interest expense	190.44	214.20
Interest income	(27.38)	(21.53)
Allowance for non-moving/ obsolete inventory	16.08	14.43
Provisions no longer required written back	(11.81)	(23.02)
Profit on cancellation of lease agreement	(0.05)	(0.40)
Share based payment expenses	10.36	18.61
Loss allowance on financial and non-financial assets (net)	20.20	46.39
Impairment loss on assets classified as held for sale	-	17.05
Unrealised exchange loss/(gain) on foreign currency translations (net)	(1.13)	0.39
Loss on disposal of property, plant and equipment (net)	6.03	0.47
	461.61	502.70
Operating profit before working capital changes	1,601.39	1,198.07
Adjustments for changes in working capital:		
Increase in inventories	(182.07)	(160.89)
(Increase) / Decrease in trade receivables	(76.23)	163.76
Increase in current/ non-current financial and other assets	(346.98)	(206.75)
Decrease in trade payables and other financial liabilities, other liabilities and provisions	164.38	46.87
	(440.90)	(157.01)
Cash generated from operations	1,160.49	1,041.06
Direct taxes paid (net of refund)	(277.81)	(166.67)
Net cash generated from operating activities	882.68	874.39
B. CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(691.01)	(549.77)
Payment in relation to purchase consideration of business combination	(2.11)	(161.65)
Proceeds from sale of property, plant and equipment	2.01	90.85
Proceeds from divestment of entire stake in group entity	-	29.69
Net proceeds from bank deposits with original maturity of more than three months	(64.73)	(0.04)
Interest received	28.69	23.00
Net cash used in investing activities	(727.15)	(567.92)
C. CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from issue of equity share capital (including securities premium)	959.96	561.08
Share application money pending allotment	3.28	-
Proceeds from long-term borrowings	574.18	306.67
Repayment of long-term borrowings	(512.08)	(417.19)
Repayment of short-term borrowings (net)	(433.83)	(612.73)
Repayment of lease liabilities	(56.01)	(53.50)
Interest paid	(175.17)	(202.36)
Dividend paid	(454.13)	(194.49)
Net cash used in financing activities	(93.80)	(612.52)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	61.73	(306.05)
Cash and cash equivalents at the beginning of the year	101.99	407.91
Add: Cash and cash equivalents acquired in business combination	-	0.13
Cash and cash equivalents at the end of the year	163.72	101.99



SULA

VINEYARDS

Notes:

- 1 The above consolidated audited financial results for the quarter and year ended 31 March 2023 ('Statement') of Sula Vineyards Limited (the 'Holding Company') have been prepared to comply in all material respects with the Indian Accounting standards ('Ind AS') as prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with Companies (Indian Accounting Standards) Rules 2015, as amended, from time to time and in compliance with of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended). These results have been reviewed and recommended to the Board of Directors by the Audit Committee of the Holding Company and subsequently approved by the Board of Directors of the Holding Company at their respective meetings held on 3 May 2023. The Holding Company and its subsidiaries are together referred to as 'the Group' in the following notes.
- 2 Figures for the quarter ended 31 March 2023 are the balancing figures between the audited consolidated figures for the year ended on that date and the unaudited consolidated published year to date figures up to the nine months period ended 31 December 2022, which were subjected to limited review by the statutory auditors.
- 3 The consolidated financial results for the quarter ended 31 March 2022 are the balancing figures between the audited consolidated financial statements for the year ended 31 March 2022 and the audited special purpose consolidated interim financial statements for the nine months ended 31 December 2021.
- 4 The Group is engaged in the business of manufacture, purchase and sale of alcoholic beverages (wines and spirits). The Chief Operating Decision makers (which include the CEO, CFO, COO and members of the Board of Directors) monitor and review the operating result of the Group as a whole. Therefore, there are no reportable segments for the Group as per requirements of Ind AS 108 'Operating Segments'. Further, considering the seasonality of the business, the revenue, costs and profits do not accrue evenly over the year and therefore the quarterly results may vary and not be strictly comparable.
- 5 During the current year, the Holding Company has completed its Initial Public Offer ('IPO') of equity shares of face value of ₹ 2 each at an issue price of ₹ 357 per share (including share premium of ₹ 355 per share), comprising offer for sale of 26,900,530 shares by selling shareholders only. The equity shares of the Holding Company got listed on National Stock Exchange of India Limited ('NSE') and BSE Limited on 22 December 2022.
- 6 The Board of Directors of Holding company at its meeting held on 3 May 2023 has recommended a final dividend of ₹ 5.25 per share having a face value of ₹ 2 each, subject to approval of shareholders of the Holding company at the ensuing annual general meeting of the shareholders.
- 7 During the quarter ended 31 March 2023, 59,050 fully paid up equity shares of face value of ₹ 2 each have been allotted against the exercise of option under Employee stock option scheme ESOS 2020 (1) and ESOS 2021 (1) of the Holding Company at an exercise price of ₹ 170 per share.
- 8 Figures for the previous period/ year have been regrouped/ reclassified to conform to the current period's presentation, wherever considered necessary.

Place: Mumbai
Date : 03 May 2023



For Sula Vineyards Limited

Rajeev Samant
CEO and Managing Director
DIN: 00020675

Walker Chandiook & Co LLP

11th Floor, Tower II,
One International Center,
S B Marg, Prabhadevi (W),
Mumbai - 400 013
Maharashtra, India

T +91 22 6626 2699
F +91 22 6626 2601

Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

To the Board of Directors of Sula Vineyards Limited (Formerly known as Sula Vineyards Private Limited)

Opinion

1. We have audited the accompanying standalone annual financial results ('the Statement') of **Sula Vineyards Limited** ('the Company') for the year ended 31 March 2023, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations').
2. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) presents financial results in accordance with the requirements of Regulation 33 of the Listing Regulations; and
 - (ii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under section 133 of the Companies Act, 2013 ('the Act'), read with the Companies (Indian Accounting Standards) Rules, 2015, and other accounting principles generally accepted in India, of the standalone net profit after tax and other comprehensive income and other financial information of the Company for the year ended 31 March 2023.

Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('the ICAI') together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our opinion.



Sula Vineyards Limited (Formerly Sula Vineyards Private Limited)

Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

Emphasis of Matter

4. We draw attention to note 7 to the accompanying Statement regarding the Company's non-current investment in a subsidiary Artisan Spirits Private Limited and non-current loans due from such subsidiary amounting to ₹ 274.58 million and ₹ 298.98 million, respectively, as at 31 March 2023. The net-worth of the subsidiary has been substantially eroded, however, based on a valuation performed by an independent valuer using certain estimates, growth prospects and other factors, which is dependent on the achievement of subsidiary's future business plans, the management believes that the realisable value is higher than the carrying value of the non-current investments and non-current loans due to which these are considered as good and recoverable as at balance sheet date. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the Statement

5. This Statement has been prepared on the basis of the standalone annual financial statements and has been approved by the Company's Board of Directors. The Company's Board of Directors is responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income and other financial information of the Company in accordance with the Ind AS specified under section 133 of the Act, read with the Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India, and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that gives a true and fair view and is free from material misstatement, whether due to fraud or error.
6. In preparing the Statement, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
7. The Board of Directors is also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Statement

8. Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing, specified under section 143(10) of the Act, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.



Sula Vineyards Limited (Formerly Sula Vineyards Private Limited)

Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

9. As part of an audit in accordance with the Standards on Auditing, specified under section 143(10) of the Act, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3) (i) of the Act, we are also responsible for expressing our opinion on whether the Company has in place an adequate internal financial control with reference to standalone financial statements and the operating effectiveness of such controls.
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
 - Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.
10. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
11. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

12. The Statement includes the standalone financial results for the quarter ended 31 March 2023, being the balancing figures between the audited figures in respect of the full financial year ended 31 March 2023 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subjected to a limited review by us.



Sula Vineyards Limited (Formerly Sula Vineyards Private Limited)

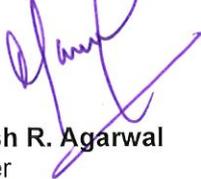
Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

13. The Statement includes financial results for the corresponding quarter ended 31 March 2022 which are the balancing figures between the audited figures in respect of the full financial year ended 31 March 2022 and the unaudited year-to-date figures up to the third quarter of the previous financial year, which have been approved by the Company's Board of Directors, but have not been subjected to audit or review by us.

For Walker Chandiook & Co LLP

Chartered Accountants

Firm Registration No.: 001076N/N500013



Rakesh R. Agarwal

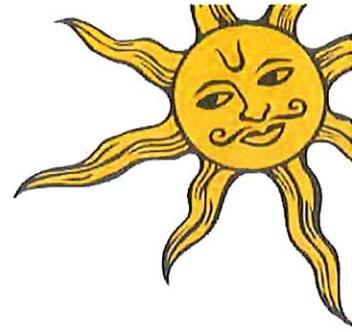
Partner

Membership No. 109632

UDIN: 23109632BGXDZY7258

Place: Mumbai

Date: 3 May 2023



STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2023

₹ in million except earnings per share

Sr. No	Particulars	Quarter ended			Year ended	
		31 Mar 2023	31 Dec 2022	31 Mar 2022	31 Mar 2023	31 Mar 2022
		Unaudited (Refer note 2)	Unaudited	Unaudited (Refer note 3)	Audited	Audited
1	Income					
	(a) Revenue from operations	1,170.80	1,987.72	1,025.95	5,296.01	4,194.18
	(b) Other income	16.09	16.45	11.68	58.32	45.80
	Total Income (a+b)	1,186.89	2,004.17	1,037.63	5,354.33	4,239.98
2	Expenses					
	(a) Cost of materials consumed	831.09	177.84	702.82	1,211.45	1,059.79
	(b) Excise duty on sales	65.82	184.21	55.53	368.04	294.52
	(c) Purchase of stock-in-trade	31.95	42.08	41.57	133.89	49.98
	(d) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(637.90)	340.55	(572.01)	(102.59)	(112.17)
	(e) Employee benefits expense	198.32	195.61	174.73	755.15	638.33
	(f) Finance costs	44.46	53.47	43.36	194.43	213.25
	(g) Depreciation and amortisation expense	62.83	59.60	55.75	238.43	224.14
	(h) Other expenses:					
	- Selling, distribution and marketing expense	118.75	164.21	89.42	511.70	424.18
	- Others	247.61	260.75	274.73	861.23	785.41
	Total expenses (a+b+c+d+e+f+g+h)	962.93	1,478.32	865.90	4,171.73	3,577.43
3	Profit before tax (1-2)	223.96	625.85	171.73	1,182.60	662.55
4	Tax expense/(credit)					
	(a) Current tax	35.41	140.19	38.38	288.84	165.12
	(b) Deferred tax	22.97	(6.61)	11.85	10.61	8.86
	Total tax expenses (a+b)	58.38	133.58	50.23	299.45	173.98
5	Net profit for the period / year (3-4)	165.58	392.27	121.50	883.15	488.57
6	Other comprehensive Income/ (loss) (OCI)					
	Items that will not be reclassified subsequently to statement of profit or loss					
	- Gain / (loss) on remeasurement of defined benefit plans (net of tax)	7.65	1.66	1.86	7.17	(0.64)
	Other comprehensive Income / (loss) for the period/ year, net of tax	7.65	1.66	1.86	7.17	(0.64)
7	Total comprehensive Income for the period / year (5+6)	173.23	393.93	123.36	890.32	487.93
8	Paid up equity share capital (Face value of ₹ 2 each)	168.52	168.40	155.59	168.52	157.20
9	Other equity (excluding revaluation reserve)				5,390.55	3,992.07
10	Earnings per equity share of face value ₹ 2 each					
	(Not annualised for the quarters)					
	(a) Basic (in ₹)	1.97	4.70	1.54	10.71	6.36
	(b) Diluted (in ₹)	1.96	4.70	1.54	10.70	6.36
	See accompanying notes to standalone audited financial results					



Sula Vineyards Limited

(formerly known as Sula Vineyards Private Limited)

Regd. Office: 901, Solaris One, N.S. Phadke Marg, Andheri (E), Mumbai 400069, Maharashtra, India.

Tel: 022-6128 0606/607 Fax: 022-2684 6064 Email: info@sulawines.com CIN: L15549MH2003PLC139352

Winery: Gat 36/2, Govardhan Village, Gangapur-Savargaon Road, Nashik 422 222, Maharashtra, India Tel: +91 253 3027777/701

www.sulavineyards.com



SULA

VINEYARDS

AUDITED STANDALONE BALANCE SHEET AS AT 31 MARCH 2023

(₹ in million)

Particulars	As at 31 March 2023	As at 31 March 2022
	Audited	Audited
ASSETS		
Non-current assets		
Property, plant and equipment	3,840.02	3,316.63
Right-of-use assets	89.81	92.81
Capital work-in-progress	18.16	9.80
Other intangible assets	11.79	11.34
Financial assets		
Investments in subsidiaries	274.58	269.86
Other investments	0.03	0.03
Loans	315.03	298.74
Other financial assets	350.69	203.44
Other non-current assets	25.30	22.09
Total non-current assets	4,925.41	4,224.74
Current assets		
Inventories	1,692.37	1,508.51
Financial assets		
Trade receivables	1,047.44	905.92
Cash and cash equivalents	153.22	94.44
Bank balances other than cash and cash equivalents	136.43	53.14
Loans	15.35	11.43
Other financial assets	858.13	725.45
Other current assets	69.94	44.33
Total current assets	3,972.88	3,343.22
TOTAL ASSETS	8,898.29	7,567.96
EQUITY AND LIABILITIES		
Equity		
Equity share capital	168.52	157.20
Other equity	5,390.55	3,992.07
Total equity	5,559.07	4,149.27
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	470.03	378.61
Lease liabilities	56.11	62.37
Provisions	-	19.07
Deferred tax liabilities (net)	181.63	168.61
Total non-current liabilities	707.77	628.66
Current liabilities		
Financial liabilities		
Borrowings	1,345.48	1,768.38
Lease liabilities	49.62	47.20
Trade payables		
- Total outstanding dues of micro enterprises and small enterprises	30.67	3.95
- Total outstanding dues of creditors other than micro enterprises and small enterprises	752.62	631.25
Other financial liabilities	213.54	123.58
Other current liabilities	191.62	174.44
Provisions	21.71	26.70
Current tax liabilities (net)	26.19	14.53
Total current liabilities	2,631.45	2,790.03
TOTAL EQUITY AND LIABILITIES	8,898.29	7,567.96



www.sulavineyards.com

PS

/

SULA

VINEYARDS

AUDITED STANDALONE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2023

(₹ in million)

Particulars	Year ended 31 March 2023	Year ended 31 March 2022
	Audited	Audited
A. CASH FLOW FROM OPERATING ACTIVITIES		
Profit before tax	1,182.60	662.55
Adjustments for		
Depreciation and amortisation expense	238.43	224.14
Interest expense	175.93	202.70
Interest income	(48.86)	(39.12)
Loss allowance on financial assets	3.05	46.62
Allowance for non-moving/ obsolete Inventory	13.37	14.02
Provisions no longer required written back	(10.96)	(18.34)
Share based payment expenses	10.36	18.61
Loss on disposal of property, plant and equipment (net)	6.03	17.52
Profit on cancellation of lease agreement	(0.05)	(0.40)
Unrealised exchange gain on foreign currency translations (net)	(0.27)	(0.32)
	387.03	465.43
Operating profit before working capital changes	1,569.63	1,127.98
Adjustments for changes in working capital:		
Increase in inventories	(197.23)	(168.71)
(Increase) / Decrease in trade receivables	(144.34)	148.65
(Increase) in current / non-current financial and other assets	(333.29)	(259.75)
Increase in trade payables, other financial liabilities, other liabilities and provisions	171.44	92.71
	(503.42)	(187.10)
Cash generated from operations	1,066.21	940.88
Direct taxes paid (net of refunds)	(278.08)	(165.95)
Net cash generated from operating activities	788.13	774.93
B. CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(674.56)	(494.74)
Proceeds from sale of property, plant and equipment	2.01	90.86
Net proceeds from bank deposits with original maturity of more than three months	(67.60)	(19.76)
Proceeds from sale of investment of subsidiary	-	29.69
Interest received	48.99	62.49
Investment in subsidiary	-	(60.00)
Net cash used in investing activities	(691.16)	(391.46)
C. CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from issue of equity share capital (including securities premium)	959.96	561.08
Share application money received pending allotment	3.28	-
Proceeds from long-term borrowings	574.18	189.35
Repayment of long-term borrowings	(482.76)	(401.93)
Repayment of short-term borrowings (net)	(422.90)	(602.37)
Repayment of lease liabilities	(55.14)	(53.39)
Interest paid	(160.68)	(191.47)
Dividend paid	(454.13)	(194.49)
Net cash used in financing activities	(38.19)	(693.22)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	58.78	(309.75)
Cash and cash equivalents at the beginning of the year	94.44	404.19
Cash and cash equivalents at the end of the year	153.22	94.44



PS

M

SULA

VINEYARDS

Notes:

- 1 The above standalone financial results for the quarter and year ended 31 March 2023 ('statement') of Sula Vineyards Limited (Formerly Sula Vineyards Private Limited) (the 'Company') have been prepared to comply in all material respects with the Indian Accounting standards ('Ind AS') as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules 2015, as amended, in compliance with of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended). These results have been reviewed and recommended to the Board of Directors by the Audit Committee of the Company and subsequently approved by the Board of Directors of the Company at their respective meetings held 3 May 2023.
- 2 Figures for the quarter ended 31 March 2023 are the balancing figures between the audited standalone figures for the year ended on that date and the published unaudited year-to-date figures up to the nine months period ended 31 December 2022, which was subjected to a limited review by the statutory auditors.
- 3 Figures for the quarter ended 31 March 2022 are the balancing figures between the audited standalone figures for the year ended on that date and the unaudited year-to-date figures up to the nine months period ended 31 December 2021, which have been approved by the Company's Board of Directors, but have not been subjected to audit or review by the statutory auditors.
- 4 The Company is engaged in the business of manufacture, purchase and sale of alcoholic beverages (wines and spirits). The Company's chief operating decision makers (which include the CEO, CFO, COO and members of the Board of Directors) monitor and review the operating result of the Company as a whole. Therefore, there are no reportable segments for the Company as per requirements of Ind AS 108 'Operating Segments'. Further, considering the seasonality of the business, the revenue, costs and profits do not accrue evenly over the year and therefore the quarterly results may vary and not be strictly comparable.
- 5 During the year ended 31 March 2023, the Company has completed its Initial Public Offer of equity shares of face value of ₹ 2 each at an issue price of ₹ 357 per share (including share premium of ₹ 355 per share), comprising an Offer for Sale of 26,900,530 equity shares by selling shareholders only. The equity shares of the Company got listed on National Stock Exchange of India Limited and BSE Limited on 22 December 2022.
- 6 During the quarter ended 31 March 2023; 59,050 fully paid up equity share of face value of ₹ 2 each have been allotted against the exercise of options under Employee stock option scheme ESOS 2020 (1) and ESOS 2021 (1) of the Company at an exercise price of ₹ 170 per equity share.
- 7 As at 31 March 2023, the Company has non-current investments and non-current loans amounting to ₹ 274.58 million and ₹ 298.98 million, respectively, in its wholly owned subsidiary Artisan Spirits Private Limited ('ASPL'). As at 31 March 2023, while ASPL has accumulated losses and its net-worth has been substantially eroded, the management believes that the net-worth of the subsidiary does not represent its true market value. Basis the forecast of future business plans and other growth prospects, the realisable value of the subsidiary on a going concern basis has been assessed by an independent valuer to be higher than the carrying value. Consequently, Company's non-current investment in and non-current loans to ASPL, as at 31 March 2023, have been considered good and fully recoverable.
- 8 The Board of Directors at its meeting held on 3 May 2023 has recommended a final dividend of ₹ 5.25 per share having a face value of ₹ 2 each, subject to approval of shareholders at the ensuing annual general meeting of the shareholders.
- 9 Figures for the previous period/ year have been regrouped/ reclassified to conform to the current period's presentation, wherever considered necessary.

Place : Mumbai
Date: 3 May 2023



For Sula Vineyards Limited

Rajeev Samant
CEO and Managing Director