

Date: October 29, 2021

To

The Manager,
Listing Department

BSE Limited
P.J. Towers, Dalal Street,
Mumbai – 400 001

Scrip Code: 543283

The Manager,
Listing & Compliance Department

National Stock Exchange of India Limited

Exchange Plaza, Bandra, Kurla Complex,
Bandra East, Mumbai – 400051

Scrip Symbol: BARBEQUE

Dear Sirs,

Sub: Intimation of outcome of the Board Meeting held on October 29, 2021

Ref: Regulation 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations")

Further to our intimation dated October 21, 2021 and pursuant to Regulations 30 and 33 read with Schedule III to the Listing Regulations, we would like to inform you that the Board of Directors (the "Board") of Barbeque-Nation Hospitality Limited (the "Company") at its Meeting held today i.e. October 29, 2021 which started at 12.30 PM (IST) and concluded at 1:30 PM (IST), *inter-alia*, Considered and approved:

- A. the Unaudited Standalone and Consolidated financial results of the Company for the quarter and half-year ended September 30, 2021 along with Limited Review Report thereon; and
- B. the shifting of Registered and Corporate Office of the Company from Sy. No. 62, Site No. 13, 6th Cross, N.S. Palya, BTM Layout, Bengaluru-560076, Karnataka, India to the new premises situated at 6th Floor, Saket Callipolis, at Sy. No. 58/1, 58/2, 58/3, & 57, Doddakannalli Village, Varthur Hobli, East Taluk, on Sarjapur Road, Bengaluru-560035, Karnataka, India with effect from 1st November 2021 which falls within the local limits of Bengaluru city.

Copy of the aforesaid financial results along with Limited Review Report duly signed by the Statutory Auditors' of the Company, as approved by the Board are attached in compliance with the requirements of Regulation 33 of the Listing Regulations. Press release and investor presentation are enclosed herewith.

The aforementioned documents shall be made available on the Company's website at www.barbequenation.com.

BARBEQUE-NATION HOSPITALITY LIMITED



Please take all the above on record and kindly treat this as compliance with Regulations 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Thanking you,

Yours faithfully,

For Barbeque-Nation Hospitality Limited

Nagamani C Y

Company Secretary and Compliance officer

M. No: A27475

Encl.: As above

Deloitte Haskins & Sells

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru - 560 001 Karnataka, India

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INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED **FINANCIAL RESULTS**

TO THE BOARD OF DIRECTORS OF **BARBEQUE NATION HOSPITALITY LIMITED**

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of BARBEQUE NATION HOSPITALITY LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter and six months ended September 30, 2021 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

Parent Company Barbeque-Nation Hospitality Limited

Subsidiary Companies

- a. Barbeque Nation Mena Holding Limited
- b. Barbeque Nation Restaurants LLC
- c. Barbeque Nation (Malaysia) SDN BHD

- e. Barbeque Nation Holdings Pvt Ltd and f. Red Apple Kitchen Consult Red Apple Kitchen Consultancy Private Limited
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



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- 6. We draw attention to Note 6 to the Statement, which describes the management's evaluation of COVID-19 impact on the carrying value of the assets of the Group as at September 30, 2021. In view of the uncertain economic conditions, the management's evaluation of the impact on the subsequent periods is highly dependent upon conditions as they evolve. Our conclusion is not modified in respect of this matter.
- 7. We did not review the interim financial results of 5 subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rs. 979.27 million as at September 30, 2021, total revenues of Rs. 253.79 million and Rs.420.95 million for the quarter and six months ended September 30, 2021, total net loss after tax of Rs. 2.08 million and Rs. 78.11 million for the quarter and six months ended September 30, 2021 and total comprehensive loss of Rs. 2.08 million and Rs. 78.11 million for the quarter and six months ended September 30, 2021 and net cash inflows(net) of Rs. 20.83 Million, as considered in the Statement. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

8. The consolidated unaudited financial results include the interim financial results of a subsidiary which have not been reviewed/audited by their auditors, whose interim financial results reflect total assets of Rs. 1.12 million as at September 30, 2021, total revenues of Rs. NIL for the quarter and six months ended September 30, 2021, total net loss after tax of Rs. NIL and Rs. 0.32 million for the quarter and six months ended September 30, 2021 and total comprehensive loss of Rs. NIL and Rs.0.32 million for the quarter and six months ended September 30, 2021 and net cash outflows(net) of Rs. 0.51 Million, as considered in the Statement. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim results certified by the Management.

9. The Statement includes the results for the quarter and six months ended September 30, 2020 which have been prepared by the Management from the books of account, which is neither audited nor reviewed by us. Our report on the Statement is not modified in respect of this matter.

For **DELOITTE HASKINS & SELLS**

Chartered Accountants (Firm's Registration No. 008072S)

Sathya P Koushik

Partner

(Membership No. 206920) (UDIN: 21206920AAAALZ6240)

Place: Bengaluru Date: October 29, 2021

Barbeque-Nation Hospitality Limited Registered Office-Sy No. 62, Site No. 13, 6th Cross, NS Palya, BTM Layout, 2nd Stage, Bangalore-560076 CIN:L55101KA2006PLC073031 Tel: +91 80 4511 3000; E-mail: compliance@barbequenation.com, Website: www.barbequenation.com

Statement of Consolidated Financial Results for the Quarter and Six months ended Sep 30, 2021

Rs in Millions except per share data

	Rs in Millions except per share data						
Sl. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for the previous period ended	Previous year ended
		30-Sep-21	30-Jun-21	30-Sep-20	30-Sep-21	30-Sep-20	31-Mar-21
		Refer note 1 &	Refer note 1 &	Refer note 1 &	Refer note 1 &	Refer note 1 &	
		2	2	2	2	2	Audited
1	Revenue						
	Revenue from operations	2,208.90	1,019.77	760.92	3,228.67	859.06	5,070.82
	Other income	85.05	73.85	116.69	158.90	269.08	460.48
	Total revenue	2,293.95	1,093.62	877.61	3,387.57	1,128.14	5,531.30
2	Expenses						
	(a) Cost of food and beverages consumed	759.02	419.55	288.01	1,178.57	356.57	1,782.48
	(b) Employee benefits expenses	462.41	336.71	249.64	799.12	459.25	1,351.90
	(c) Occupancy cost and other operating expenses	574.40	441.67	265.44	1,016.07	446.20	1,472.61
	Total expenses	1,795.83	1,197.93	803.09	2,993.76	1,262.02	4,606.99
3	Earnings/(loss) before exceptional items, finance costs, tax,	498.12	(104.31)	74.52	393.81	(133.88)	924.31
	depreciation and amortisation (EBITDA) (1 - 2)						
4	Finance costs	153.23	165.70	224.10	318.93	445.71	848.68
5	Depreciation and amortisation expense	304.02	289.00	301.40	593.02	607.25	1211.70
6	Profit/(loss) before exceptional items and tax (3 - 4 - 5)	40.87	(559.01)	(450.98)	(518.14)	(1186.84)	(1136.07)
7	Exceptional items - gain/(loss)	2.77	-	-	2.77	-	20.67
8	Profit/(loss) before tax (6 + 7)	43.64	(559.01)	(450.98)	(515.37)	(1186.84)	(1115.40)
9	Tax expense / (benefit):						
	(a) Current tax expense	-	-	-	-	-	-
	(b) Deferred tax	10.18	(120.46)	(86.12)	(110.28)	(217.47)	(196.55)
	Net tax expense / (benefit)	10.18	(120.46)	(86.12)	(110.28)	(217.47)	(196.55)
10	Profit/(loss) after tax (8 - 9)	33.46	(438.55)	(364.86)	(405.09)	(969.37)	(918.85)
11	Profit/(loss) for the year attributable to:						
	Owners of the Company	29.23	(426.32)	(361.85)	(397.09)	(957.54)	(904.64)
	Non controlling interests	4.23	(12.23)	(3.01)	(8.00)	(11.84)	(14.21)
12	Other comprehensive income/(loss)		`		`	, , ,	` ′
	Items that will not be reclassified to Statement of profit and loss (a) Remeasurements of the defined benefit liabilities / (asset) (b) Income tax relating to items that will not be reclassified to profit or loss	-	-	-	-	-	10.15 (2.55)
	Items that may be reclassified to profit or loss (a) Exchange differences in translating the financial statements of foreign operations	2.75	(10.35)	(1.63)	(7.60)	23.33	17.96
	Total comprehensive Income/(loss) for the period / year (10+12)	36.21	(448.90)	(366.49)	(412.69)	(946.04)	(893.29)
13	Total comprehensive Income/(loss) for the year attributable to:						
	Owners of the Company Non controlling interests	31.98 4.23	(436.67) (12.23)	(363.48) (3.01)	(404.69) (8.00)	(934.21) (11.84)	(879.08) (14.21)
14	Paid up equity share capital (Rs. 5 each)	193.72	187.72	139.96	193.72	139.96	169.72
15	Earnings/(loss) per equity share (face value of Rs.5/-each) (not annualised) Basic Diluted	(2.91) (2.91)	(11.40) (11.40)	(12.93) (12.93)	(14.31) (14.31)	(34.21) (34.21)	(31.14) (31.14)

Barbeque-Nation Hospitality Limited Consolidated Balance Sheet as at Sep 30, 2021

(Amount in Rupees Millions except for share data or as otherwise stated)

Particulars	As	at
	30-Sep-21	31-Mar-21
ASSETS		
Non-current assets		
Property, plant and equipment	2,836.37	2,924.27
Right-of-use assets	4,018.77	3,616.95
Capital work-in-progress	102.03	60.19
Goodwill	722.97	722.97
Other intangible assets	47.66	52.14
Financial assets		
Other financial assets	494.22	317.86
Deferred tax assets (net)	582.18	471.90
Other non-current assets	46.99	46.58
Total Non-current assets [A]	8,851.19	8,212.86
Current assets	,	
Inventories	218.30	201.52
Financial assets		
Trade receivables	41.78	26.44
Cash and cash equivalents	1,523.34	2,454.94
Other financial assets	6.06	-,
Other current assets	163.53	482.35
Total current assets [B]	1,953.01	3,165.25
Total assets [A+B]	10,804.20	11,378.11
EQUITY AND LIABILITIES Equity Equity Share capital	193.72	169.72
Other equity	3,529.84	2,269.28
Equity attributable to owners of the Company [C]	3,723.56	2,439.00
Non-controlling interest	30.10	38.10
Total equity [D]	3,753.66	2,477.10
Liabilities	3,733.00	2,477.10
Non-current liabilities		
Financial Liabilities		
Borrowings	325.90	989.55
Lease Liability	4,392.04	3,972.86
Provisions Provisions	88.49	88.40
Total Non-current liabilities [E]	4,806.43	5,050.81
Current liabilities	4,000.43	3,030.01
Financial Liabilities		
Borrowings	127.27	543.10
Lease Liability	557.36	524.94
Trade payables	337.30	324.94
- total outstanding dues of micro enterprises and small enterprises	43.98	38.27
- total outstanding dues of creditors other than micro enterprises	1,161.97	1,429.50
Other financial liabilities	123.07	1,138.11
Other current liabilities	148.14	93.85
Provisions	71.48	62.06
Current tax liabilities (Net)	10.84	20.37
Total current liabilities [F]	2,244.11	3,850.20
Total liabilities [G= [E+F]]	7,050.54	8,901.01
Total equity and liabilities [G+D]	10,804.20	11,378.11

Particulars	For the peri	iod ended
	30-Sep-21	30-Sep-20
A. Cash flow from operating activities		
Profit / (loss) before tax	(515.37)	(1,186.84
Adjustments for:	502.02	(05.25
Depreciation and amortisation	593.02	607.25
Net loss relating to restaurant units closed / relocated	(2.77)	-
Interest expense on borrowings	31.35	130.88
Interest expense on gross obligation	2.00	46.58
Interest expenses on provision for asset retirement obligations	2.90	252.90
Interest on lease liabilities Interest income	236.75 (28.45)	253.80 (18.08
Rent Concession due to COVID 19	(124.10)	(251.00
Expense on employee stock option scheme	18.11	9.21
Provision no longer required	(2.50)	9.21
Provision for doubtful receivables and advances	(2.30)	0.40
Operating profit before working capital changes	208.94	(407.80
Changes in working capital:	200.74	(407.00
Adjustments for (increase) / decrease in operating assets:		
Inventories	(16.78)	6.22
Trade receivables	(15.34)	(32.47
Other assets (financial & non financial)	28.73	(42.81
		`
Adjustments for increase / (decrease) in operating liabilities:	(2.51.02)	
Trade payables	(261.82)	539.38
Non-current provisions	2.59	6.55
Current provisions	6.52	(0.27
Other liabilities	54.29	62.41
Cash generated from operations	7.13	131.21
Net income tax (paid) / refunds	(9.53)	14.99
Net cash flow from / (used in) operating activities (A) B. Cash flow from investing activities	(2.40)	146.20
Capital expenditure on property, plant and equipment, including Right-of-use	(204.97)	(40.78
assets, CWIP and capital advances	(294.87)	(40.76
Proceeds from sale of property, plant and equipment	8.68	_
Deposits placed for margin money	(153.23)	_
Deposits held as margin money released	(133.23)	6.10
Interest received	9.33	3.66
Net cash flow from / (used in) investing activities (B)	(430.09)	(31.02
C. Cash flow from financing activities	` ′	
Proceeds from issue of equity shares	1,809.20	
Share issue expenses / Expenses towards offer for sale of shares	(19.57)	(0.98
Proceeds from long-term borrowings	159.11	54.54
Repayment of long-term borrowings	(1,064.03)	-
Net increase / (decrease) in working capital borrowings	(174.56)	(21.06
Payments of lease liabilities	(376.44)	(173.70
Liabilities towards selling shareholders	(801.47)	(175.70
Interest paid	(31.35)	(50.48
Net cash flow from financing activities (C)	(499.11)	(191.68
Net increase in cash and cash equivalents (A+B+C)	(931.60)	(76.50
Cash and cash equivalents at the beginning of the year	2,454.94	146.96
Add: Cash and bank balances pursuant to acquisition of subsidiary during the year	-	-
Cash and cash equivalents at the end of the year	1,523.34	70.46
Reconciliation of cash and cash equivalents with the Balance Sheet:	ĺ	
Cash and cash equivalents as per Balance Sheet	`	
Cash on hand	7.71	10.74
Balances with bank	423.05	59.72
Earmarked balances with bank	1,092.58	-
Cash and cash equivalents at the end of the year	1,523.34	70.46

Barbeque-Nation Hospitality Limited Registered Office-Sy No. 62, Site No. 13, 6th Cross, NS Palya, BTM Layout, 2nd Stage, Bangalore-560076 CIN:L55101KA2006PLC073031

Tel: +91 80 4511 3000; E-mail: compliance@barbequenation.com, Website: www.barbequenation.com

Statement of Consolidated Financial Results for the Quarter and Six months ended Sep 30, 2021

Notes to Consolidated Financial Results

The Company completed its Initial Public Offering (IPO) of is equity shares which have been listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") with effect from April 07, 2021.

In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015 as amended ,the above Statement of Consolidated Financial Results of the Group has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 29, 2021. The auditors have carried an limited review of the results for the quarter ended and six months ended September 30, 2021 and have issued an unmodified review conclusion.

- 2 The consolidated financial results for the quarter and six months ended September 30, 2020 included in the Statement have not been subject to an audit or review by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.
- The above Statement has been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015, as amended.
- 4 Consequent to COVID 19 pandemic, the Company has negotiated several rent concessions. In view of the amendment by the Companies (Indian Accounting Standards) Amendment Rules, 2020, the Company has elected, as a practical expedient, not to assess these rent concessions as lease modifications and has recognized impact of such rent concession in the Statement. The election is made for all such rent concessions as these satisfy the conditions mentioned in Para 46A and Para 46B of Ind AS 116 (as amended). Accordingly, rent concessions aggregating to Rs.67.49 million for the quarter ended September 30, 2021 have been recognised under Other income. Such concessions during the quarter ended June 30, 2021 and September 30, 2020 was Rs. 56.61 million and Rs. 97.25 million respectively.
- 5 The Group operates in only one segment, viz., setting up and managing restaurant business.
- The management has considered the possible effects that may result from the COVID-19 pandemic on the carrying value of assets. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of the pandemic, the management has used external and internal information to assess the expected future performance of the Group. The Group has performed sensitivity analysis on the assumptions and based on the current estimates, the Group expects that the carrying value of the assets as at 30th September 2021 is fully recoverable.

The actual impact of the COVID-19 pandemic may be different from that estimated as at the date of approval of these financial results

Objects of the issue as per prospectus	Amount as per prospectus	Utilisation up to 30th September 2021	Unutilised amount as on 30th September 2021
Capital expenditure for expansion and opening of new restaurants by	546.19	111.73	434.46
the Company			
Prepayment or repayment of all or a portion of certain outstanding	750.00	750.00	-
borrowings obtained by our Company on a consolidated basis			
General corporate purposes	383.21	383.21	-
Total	1,679.40	1,244.94	434.46

Bengaluru

Net IPO Proceeds which were unutilised as at September 30, 2021 were temporarily invested in deposits with scheduled commercial banks and kept in public issue account.

Exceptional item for the quarter ended september, 2021 Rs 2.77 million is towards profit on termination of lease deed as per IND AS 116 relating to office closed during the quarter

Exceptional item for FY 21 includes expenses towards accelerated vesting of employee stock options surrendered of Rs 25.88 million & Offer document filing fees written off of Rs 5.32 million, netted of by Rs 51.87 million towards profit on termination of lease deed as per IND AS 116 relating to restaurant units closed during the year.

The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.

10 Key numbers of standalone results of the Company are as under :-

Particulars	For the quarters ended		For the six r	Year ended		
	30-Sep-21	30-Jun-21	30-Sep-20	30-Sep-21	30-Sep-20	31-Mar-21
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Total revenue	2,055.21	931.61	753.86	2,986.82	979.27	4,938.16
Profit/(loss) before tax	47.27	(482.94)	(394.34)	(435.67)	(991.00)	(892.51)
Profit/(loss) after tax	35.61	(362.48)	(310.69)	(326.87)	(780.51)	(702.94)

- 11 The Board of Directors of the Company passed resolution at their meeting held on June 25, 2021, for raising an aggregate of Rs.1,000 million by issue of 11,77,855 equity shares of the Company through preferential issue which was approved by the shareholders during Extra Ordinary General Meeting conducted on July 19, 2021. Shares were allotted on September 4, 2021.
- 12 As per the requirements of Ind AS 33, basic and diluted earnings per share is computed after considering share issue expenses directly debited to securities premium.
- 13 Previous periods figures have been regrouped/ reclassified wherever necessary, to conform to current period's classification in order to comply with the requirements of the amended Schedule III to the Companies Act, 2013 effective 1st April 2021.

For and on behalf of the Board of Directors

Rahul Agrawal
Chief Executive Officer & Whole time Director

Value Agus ar

Din-07194134 Bengaluru, October 29th, 2021

Deloitte Haskins & Sells

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru – 560 001 Karnataka, India

Tel: +91 80 6188 6000 Fax: +91 80 6188 6011

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF BARBEQUE NATION HOSPITALITY LIMITED

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of BARBEQUE NATION HOSPITALITY LIMITED ("the Company"), for the quarter and six months ended September 30, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to Note 6 to the Statement, which describes the management's evaluation of COVID-19 impact on the carrying value of the assets of the Company as at September 30, 2021. In view of the uncertain economic conditions, the management's evaluation of the impact on the subsequent periods is highly dependent upon conditions as they evolve. Our conclusion is not modified in respect of this matter



Deloitte Haskins & Sells

6. The Statement includes the results for the quarter and six months ended September 30, 2020 which have been prepared by the Management from the books of account, which is neither audited nor reviewed by us. Our conclusion on the Statement is not modified in respect of this matter.

For **DELOITTE HASKINS & SELLS**

Chartered Accountants (Firm's Registration No. 008072S)

Sathya P Koushik

(Partner)

(Membership No. 206920) (UDIN: 21206920AAAAMA1597)

Place: Bengaluru Date: 29 October 2021

Barbeque-Nation Hospitality Limited Registered Office-Sy No. 62, Site No. 13, 6th Cross, NS Palya, BTM Layout, 2nd Stage, Bangalore-560076 CIN:L55101KA2006PLC073031 Tel: +91 80 4511 3000; E-mail: compliance@barbequenation.com, Website: www.barbequenation.com

Statement of Standalone Unaudited Financial Results for the Quarter and Six months ended Sep 30, 2021

Rs in Millions except per share data

					TG III	willions except	per mare data
Sl. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for the previous period ended	Previous year ended
		30-Sep-21	30-Jun-21	30-Sep-20	30-Sep-21	30-Sep-20	31-Mar-21
		Refer note 1 &	Refer note 1 &	Refer note 1 &	Refer note 1 &	Refer note 1 &	
		2	2	2	2	2	Audited
1	Revenue						
-	Revenue from operations	1,970,53	856.44	645.72	2,826.97	726.11	4,532.74
	Other income	84.68	75.17	108.14	159.85	253.16	405.42
	Total revenue	2,055,21	931.61	753.86	2,986,82	979.27	4,938.16
2	Expenses						1,5 0 0 1 2 0
-	(a) Cost of food and beverages consumed	697.64	376.81	266.03	1,074.45	318.92	1,641.56
	(b) Employee benefits expenses	404.92	286.53	216.27	691.45	395.57	1.181.10
	(c) Occupancy cost and other operating expenses	521.00	385.08	237.20	906.08	398.27	1,311.14
	Total expenses	1,623.56	1.048.42	719.50	2,671.98	1,112.76	4,133.80
3	Earnings before exceptional items, finance costs, tax, depreciation	431.65	(116.81)	34.36	314.84	(133.49)	804.36
3	and amortisation (EBITDA) (1 - 2)	431.03	(110.01)	34.30	314.04	(133.47)	004.50
4	Finance costs	132.42	124.36	176.28	256.78	348.53	705.93
5	Depreciation and amortisation expense	254.73	241.77	252.42	496.50	508.98	1,011.61
6	Profit/(loss) before exceptional items and tax (3 - 4 - 5)	44.50	(482.94)	(394,34)	(438.44)	(991.00)	(913.18)
7	Exceptional items - gain/(loss)	2.77	(402.94)	(394,34)	2.77	(991.00)	20.67
8	Profit/(loss) before tax (6 + 7)	47.27	(482.94)	(394.34)		(991.00)	(892.51)
9		47.27	(482.94)	(394.34)	(435.67)	(991.00)	(892.51)
9	Tax expense / (benefit):						
	(a) Current tax expense		- (100.10)	- (0.0 - 4.5)	- (400.00)	-	- (4.00 ##)
	(b) Deferred tax	11.66	(120.46)		(108.80)	(210.49)	(189.57)
	Net tax expense / (benefit)	11.66	(120.46)		(108.80)	(210.49)	(189.57)
10		35.61	(362.48)	(310.69)	(326.87)	(780.51)	(702.94)
	Other comprehensive income						
1	Items that will not be reclassified to Statement of profit and loss			1			
1	(a) Remeasurements of the defined benefit liabilities / (asset)	-	-	-	-	-	10.15
<u> </u>	(b) Income tax on the above	-	-	-	-	-	(2.55)
11		35.61	(362.48)	(310.69)	(326.87)	(780.51)	(695.34)
12	Paid up equity share capital (Rs. 5 each)	193.72	187.72	139.96	193.72	139.96	169.72
13	(Loss) / Earnings per equity share (face value of Rs.5/- each) (not annualised)						
1	Basic	(2.65)	(9.70)	(11.10)	(12.35)	(27.88)	(24.23)
1	Diluted	(2.65)	(9.70)	(11.10)	(12.35)	(27.88)	(24.23)
	Diluteu	(2.03)	(9.70)	(11.10)	(12.55)	(27.88)	(24.23)

Barbeque-Nation Hospitality Limited

Standalone Balance Sheet as at Sep 30, 2021

(Amount in Rupees Millions except for share data or as otherwise stated)

Particulars	As at			
	30-Sep-21	31-Mar-21		
ASSETS	•			
Non-current assets				
Property, plant and equipment	2,455.06	2,518.24		
Right-of-use asset	3,610.89	3,272.93		
Capital work-in-progress	100.35	53.90		
Goodwill	189.66	189.66		
Other Intangible assets	47.66	52.14		
Financial Assets				
Investments	407.43	407.43		
Loans	503.24	65.26		
Other financial assets	441.34	258.42		
Deferred tax assets (net)	573.72	464.92		
Other non-current assets	46.99	46.58		
Total Non-current assets [A]	8,376.34	7,329.48		
Current assets	3,2 7 3,2 1	7,02>110		
Inventories	202.20	183.61		
Financial assets	_00	100.01		
Trade receivables	64.06	45.78		
Cash and cash equivalents	1,473.62	2,424.46		
Other financial assets	40.92	19.57		
Other current assets	117.12	412.99		
Total current assets [B]	1,897.92	3,086.41		
Total assets [A+B]	10,274.26	10,415.89		
Total assets [11-D]	10,271.20	10,113.05		
EQUITY AND LIABILITIES				
Equity				
Equity Share capital	193.72	169.72		
Other equity	3,771.55	2,433.17		
Equity attributable to owners of the Company [C]	3,965.27	2,602.89		
Liabilities		_,		
Non-current liabilities				
Financial Liabilities				
Borrowings	316.52	592.18		
Lease Liability	3,983.88	3,616.92		
Provisions	77.72	77.95		
Total Non-current liabilities [D]	4,378.12	4,287.05		
Current liabilities	1,0 / 0112	1,207700		
Financial Liabilities				
Borrowings	123.42	518.91		
Lease Liability	458.05	434.35		
Trade payables				
- total outstanding dues of micro enterprises and small enterprises	43.98	38.27		
- total outstanding dues of creditors other than micro and small enterprises	984.04	1,253.71		
1		·		
Other financial liabilities	109.29	1,122.99		
Other current liabilities	139.11	82.94		
Provisions	62.14	54.41		
Current tax liabilities (Net)	10.84	20.37		
Total current liabilities [E]	1,930.87	3,525.95		
Total liabilities [F= [D+E]]	6,308.99	7,813.00		
Total equity and liabilities [C+F]	10,274.26	10,415.89		

$Standalone \ Cash \ Flow \ Statement \ for \ the \ period \ ended \ Sep \ 30, 2021$

(Amount in Rupees Millions except for share data or as otherwise stated)

	For the period ended		
Particulars for the year	30-Sep-21	30-Sep-20	
A. Cash flow from operating activities			
Profit / (loss) before tax	(435.67)	(991.00)	
Adjustments for:			
Depreciation and amortisation	496.50	508.98	
Interest expense on borrowings	25.62	111.60	
Interest on lease liabilities	214.25	227.76	
Interest expenses on provision for asset retirement obligations	2.90	-	
Interest income	(41.32)	(16.66)	
Rent Concession Due to Covid 19	(116.03)	(236.50)	
Expense on employee stock option scheme	18.11	9.21	
Provision no longer required	(2.50)	-	
Net loss relating to restaurant units closed / relocated	(2.77)	-	
Provision for doubtful receivables and advances	-	0.40	
Operating profit before working capital changes	159.09	(386.21)	
Changes in working capital:			
Adjustments for (increase) / decrease in operating assets:			
Inventories	(18.59)	3.00	
Trade receivables	(18.28)	(39.92)	
Other assets (financial & non financial)	(3.30)	16.78	
Adjustments for increase / (decrease) in operating liabilities:			
Trade payables	(263.96)	423.22	
Other liabilities	56.17	60.10	
Non-current provisions	2.27	6.65	
Current provisions	4.83	_	
Cash generated from operations	(81.77)	83.62	
Net income tax (paid) / refunds	(9.53)	14.99	
Net cash flow from / (used in) operating activities (A)	(91.30)	98.61	
B. Cash flow from investing activities			
Capital expenditure on property, plant and equipment, including Right-of-use assets, CWIP and capital advances	(265.62)	(63.91)	
Proceeds from sale of property, plant and equipment	8.60	_	
Loan given to subsidiary	(437.98)	_	
Deposits placed for margin money	(153.23)	_	
Deposits held as margin money released	(100.20)	6.10	
Interest received	9.43	3.66	
Net cash flow from / (used in) investing activities (B)	(838.80)	(54.15)	
C. Cash flow from financing activities	(020000)	(0.1120)	
Proceeds from issue of equity shares	1,809.20	_	
Share issue expenses / Expenses towards offer for sale of shares	(19.57)	(0.98)	
Proceeds from long-term borrowings	153.52	41.35	
Repayment of long-term borrowings	(583.82)	41.55	
Net increase / (decrease) in working capital borrowings	(240.84)	(21.77)	
Payments of lease liabilities	(312.14)	(105.85)	
Liabilities towards selling shareholders	(801.47)	(103.83)	
Interest paid	(25.62)	(31.20)	
Net cash flow from financing activities (C)	(20.74)	(118.45)	
Net increase in cash and cash equivalents (A+B+C)	(950.84)	(73.99)	
Cash and cash equivalents at the beginning of the year	2,424.46	125.24	
Cash and cash equivalents at the end of the year	1,473.62	51.25	
Reconciliation of cash and cash equivalents with the Balance Sheet:			
Cash and cash equivalents as per Balance Sheet		^	
Cash on hand	6.63	9.48	
Balances with bank	375.61	41.77	
Earmarked balances with bank	1,091.38	-	
Cash and cash equivalents at the end of the year	1,473.62	51.25	

Barbeque-Nation Hospitality Limited Registered Office-Sy No. 62, Site No. 13, 6th Cross, NS Palya, BTM Layout, 2nd Stage, Bangalore-560076 CIN:L55101KA2006PLC073031

Tel: +91 80 4511 3000; E-mail: compliance@barbequenation.com, Website: www.barbequenation.com

Notes to Standalone Financial Results

- 1 The Company completed its Initial Public Offering (IPO) of its equity shares which have been listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") with effect from April 07, 2021.
 - In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015 as amended, the above Statement of Standalone Financial Results of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 29, 2021. The auditors have carried a limited review of the results for the quarter ended and six months ended September 30, 2021 and have issued an unmodified review conclusion.
- 2 The Standalone financial results for the quarter and six months ended September 30, 2020 included in the Statement have not been subject to an audit or review by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.
- 3 The above Statement has been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) 2015, as amended.
- 4 Consequent to COVID 19 pandemic, the Company has negotiated several rent concessions. In view of the amendment by the Companies (Indian Accounting Standards) Amendment Rules, 2020, the Company has elected, as a practical expedient, not to assess these rent concessions as lease modifications and has recognized impact of such rent concession in the Statement. The election is made for all such rent concessions as these satisfy the conditions mentioned in Para 46B of Ind AS 116 (as amended). Accordingly, rent concessions aggregating to Rs.59.42 million for the quarter ended September 30, 2021 have been recognised under Other income. Such concessions during the quarter ended June 30, 2021 and September 30, 2020 was Rs. 56.61 million and Rs. 97.25 million respectively.
- 5 The Company operates in only one segment, viz., setting up and managing restaurant business.
- 6 The management has considered the possible effects that may result from the COVID-19 pandemic on the carrying value of assets. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of the pandemic, the management has used external and internal information to assess the expected future performance of the Company. The Company has performed sensitivity analysis on the assumptions and based on the current estimates, the Company expects that the carrying value of the assets as at September 30, 2021 is fully recoverable.

The actual impact of the COVID-19 pandemic may be different from that estimated as at the date of approval of these financial statements.

Objects of the issue as per prospectus	Amount as per prospectus	Utilisation up to 30th September 2021	Unutilised amount as on 30th September 2021
Capital expenditure for expansion and opening of new restaurants by the Company	546.19	111.73	434.46
Prepayment or repayment of all or a portion of certain outstanding borrowings obtained by our Company on a consolidated basis	750.00	750.00	-
General corporate purposes	383.21	383.21	-
Total	1,679.40	1,244.94	434.46

Net IPO Proceeds which were unutilised as at September 30, 2021 were temporarily invested in deposits with scheduled commercial banks and kept in public issue account.

- 8 Exceptional item for the quarter ended September, 2021 Rs 2.77 million is towards profit on termination of lease deed as per IND AS 116 relating to office closed during the quarter
 - Exceptional item for FY 21 includes expenses towards accelerated vesting of employee stock options surrendered of Rs 25.88 million & Offer document filing fees written off of Rs 5.32 million, netted of by Rs 51.87 million towards profit on termination of lease deed as per IND AS 116 relating to restaurant units closed during the year.
- 9 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 10 The Board of Directors of the Company passed resolution at their meeting held on June 25, 2021, for raising an aggregate of Rs.1,000 million by issue of 11,77,855 equity shares of the Company through preferential issue which was approved by the shareholders during Extra Ordinary General Meeting conducted on July 19, 2021. Shares were allotted on September 4, 2021.
- 11 As per the requirements of Ind AS 33, basic and diluted earnings per share is computed after considering share issue expenses directly debited to securities premium.
- 12 Previous periods figures have been regrouped/ reclassified wherever necessary, to conform to current period's classification in order to comply with the requirements of the amended Schedule III to the Companies Act, 2013 effective 1st April 2021.

For and on behalf of the Board of Directors

Value Africay

Rahul Agrawal

Chief Executive Officer & Whole time Director Din-07194134

Din-07194134

Bengaluru, October 29th, 2021



Barbeque Nation records 190% y-o-y growth in Q2 FY2022 revenue

Bangalore, October 29, 2021: Barbeque Nation Hospitality Ltd (BSE: 543283 | NSE: BARBEQUE), one of the leading food services company in India, announced its Q2 FY22 results.

Q2 FY22 Highlights

- Revenue from operations of ₹ 2,209 million, an increase of 190% vs. Q2FY21
- Same store sales growth of 184%
- Delivery revenue increased by 219% over Q2 FY21
- Consolidated sales recovery of 105% in Q2 FY22 as compared to the pre-COVID period of Q2 FY20.
- Reported EBITDA of ₹ 498 million, an increase of 568% over Q2 FY21
- Opened 6 new Barbeque Nation restaurants and 8 extension kitchens
- Own digital assets contribution of 27.3%
- Transforming from a casual dining restaurant chain into a food services company

Commenting on the business, Mr. Kayum Dhanani, Managing Director, said:

"As the economy opened up, we delivered a robust performance in Q2 FY22. Our dine-in and delivery business has shown strong growth momentum and continues to grow month on month. In the incoming quarters, as the impact of COVID further subsides, we endeavor to remain focused on our dine-in and delivery business growth with continued focus on network expansion. In line with our strategy, the business is gradually transforming from a CDR chain to a food services company with diversified revenue segments backed by strong digital assets."

Commenting on the performance, Mr. Rahul Agrawal, CEO, said:

"With COVID cases receding and increasing vaccinated population in the country, the mobility has been improving post the second wave. There has been a gradual easing of COVID related restrictions which augurs well for the growth of our dine-in business and this has led to a strong recovery during the quarter. Our diversification strategy continues to reap benefits with both delivery and dine-in businesses growing over the previous year. We continue to remain focused on our core business through our investments in network expansion and in our digital platform covering reservations, delivery and loyalty.



About Barbeque Nation:

Founded in 2006, Barbeque Nation is one of India's leading food services company. It currently owns and operates 169 outlets across India and 3 other countries. The Company pioneered the format of 'over the table barbeque' concept in Indian restaurants. In addition, the nature and quality of food offerings, ambience and service of its restaurants create a one-of-a-kind customer experience. The Company launched UBQ by Barbeque Nation in 2018 to provide à la carte Indian cuisine in the value segment and launched Barbeque-in-a-box in 2020 to cater to the growing delivery segment. With an expansive network and brand recognition, Barbeque Nation continues to be a staple in most metro and tier-1 and 2 cities. The Company has a majority stake in 'Red Apple Kitchen', which operates 10 Italian cuisine restaurants under the popular brand "Toscano".

For further information, please contact

Kushal Budhia Head of Strategy, IR and Business Development Barbeque-Nation Hospitality Ltd.

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Safe Harbour

This press release may include statements of future expectations and other forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects upon Barbeque-Nation Hospitality Ltd and its subsidiaries/ associates ("Barbeque Nation"). These forward-looking statements involve known or unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others: general economic and business conditions in India and overseas, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currency changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the related industries, increasing competition in and the conditions of the related industries, changes in political conditions in India and changes in the foreign exchange control regulations in India. Neither Barbeque Nation, nor our Directors, or any of our subsidiaries/associates assume any obligation to update any forward-looking statement contained in this release.



BARBEQUE NATION HOSPITALITY LTD.



Key Highlights

Revenue from operations	Reported EBITDA	Delivery Revenue	SSSG ^{1,2} (%)	Restaurant Operating Margin	Own Digital Assets Contribution ³ (%)
₹ 2,209 mn	₹ 498 mn	₹ 511 mn	184%	₹ 386 mn	27.3%
+190% y-o-y	+568% y-o-y	+219% y-o-y	Q2FY21: (66.9)%	NM	
	EBITDA Margin: 22.6%			Margin: 17.5%	
	operations ₹ 2,209 mn	operations Reported EBITDA ₹ 2,209 mn ₹ 498 mn +190% y-o-y +568% y-o-y	operations Reported EBITDA Delivery Revenue ₹ 2,209 mn ₹ 498 mn ₹ 511 mn +190% y-o-y +568% y-o-y +219% y-o-y	operations Reported EBITDA Delivery Revenue SSSG¹,² (%) ₹ 2,209 mn ₹ 498 mn ₹ 511 mn 184% +190% y-o-y +568% y-o-y +219% y-o-y Q2FY21: (66.9)%	operations Reported EBITDA Delivery Revenue SSSG¹,² (%) Operating Margin ₹ 2,209 mn ₹ 498 mn ₹ 511 mn 184% ₹ 386 mn +190% y-o-y +568% y-o-y +219% y-o-y Q2FY21: (66.9)% NM

Revenue from operations	Reported EBITDA	Delivery Revenue	SSSG ^{1,2} (%)	Restaurant Operating Margin	Own Digital Assets Contribution ³ (%)
₹ 3,229 mn	₹ 394 mn	₹ 1,069 mn	270%	₹ 199 mn	25.4%
+276% y-o-y	NM	+430% y-o-y	H1FY21: (81.4)%	NM	

EBITDA Margin: 12.2% Margin: 6.2%



¹⁾ Same store sales growth (SSSG) refers to the y-o-y growth in sales for restaurants which have been in operation before the previous comparison period

²⁾ Non operational restaurants and closed restaurants during the period and new restaurants opened after the previous comparison period have been excluded from SSSG calculations

³⁾ Own Digital Assets Contribution is calculated as revenue generated through Barbeque nation app and web bookings. Represents data for BBQ India only.

Leading food services company with strong dine-in & growing delivery vertical



Dine-in offering

Destination brand for CELEBRATIONS



VALUE- Fixed price 'all you can eat' offering a wide variety



SERVICE- Strong guest focus & prompt service



EXPERIENCE- Live grills enhancing guest experience & engagement



Delivery offering



PRODUCT INNOVATION Barbeque-in-a-Box



A-LA-CARTE UBQ



BBQN App



Food delivery aggregators

Delivery through BBQN App/ website and on leading food delivery aggregators



Toscano

Italian Cuisine- Dine-in & Delivery



ASPIRATION



EXPERIENCE



VALUE



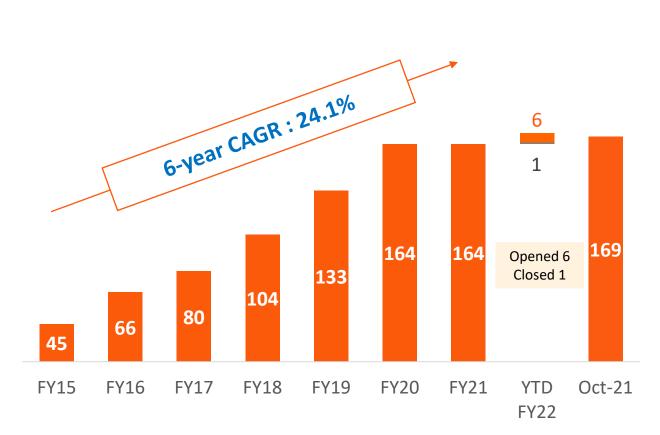




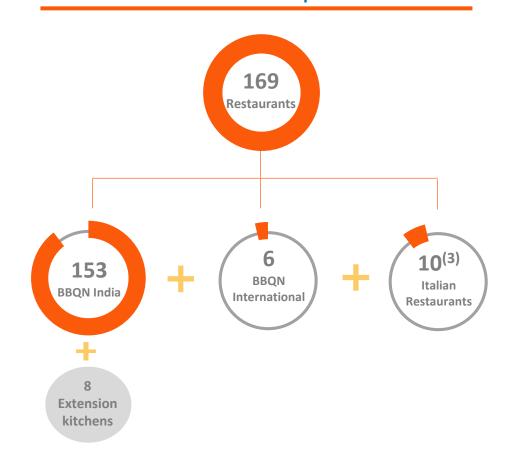
Restaurant network

Restaurant network growth resumed in FY22

Expansion of Restaurants¹



Restaurant Composition²



- 1) Toscano was included post acquisition in FY20
- P) Restaurant network was 167 as on 30th Sep 2021 and 2 restaurants were added in Oct 21
- 3) Closed 1 outlet of Toscano in H1 FY22

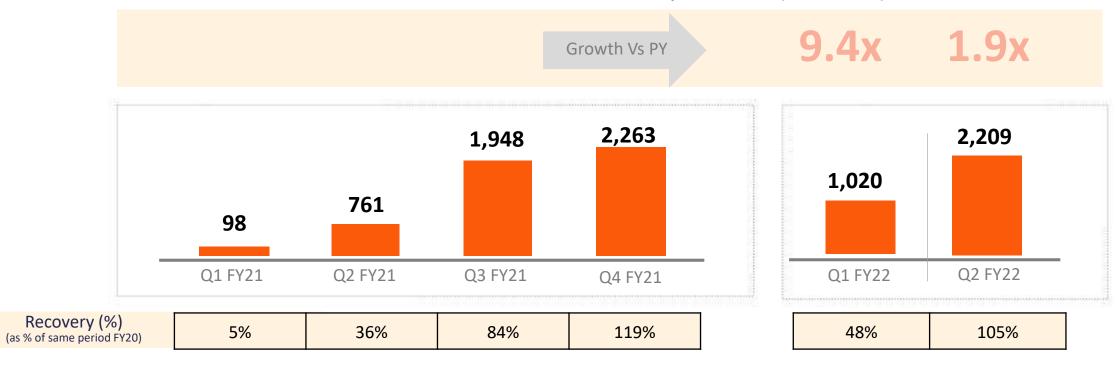






Sales Recovery Trends

Consolidated Revenue from Operations (₹ million)



- Strong recovery in dine-in business with easing of restrictions and gradual reopening
- Strong delivery growth v/s previous year
- Revenue in the month of Sept-21 was 116% of Sep-19 revenue







Dine-in: Stronger recovery post second wave



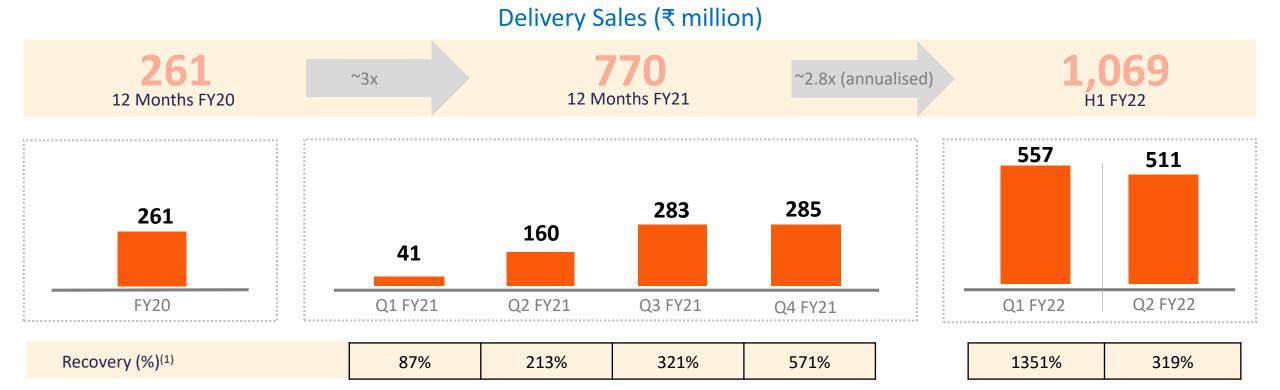
- Gradual month on month recovery in dine-in sales with easing of restrictions
- Dine-in revenue in the month of Sept-21 was 98% of Sep-19 dine-in revenue







Scaling up the Delivery segment to drive incremental growth



- Delivery segment grew 219% in Q2 FY22 along with gradual re-opening of dine-in
- 1) Sales Recovery % is calculated against the previous year same period and not FY20 as delivery scaled up during FY21







Strong performance of restaurants operating for the entire quarter

	Full Ops. ¹	Partial Ops. ¹	Total
Restaurant (#)	76	92	168 ⁽²⁾
Revenue from operations (₹ Mn)	1,240	969	2,209
Avg. Quarterly Revenue/Restaurant (₹ Mn)	16.3	10.5	13.1
Restaurant Operating Margin(%)	21.1%	12.8%	17.5%

- ~98% of the restaurants are currently operational
- 1) Restaurants with dine-in & delivery operating for the entire quarter are considered as "Full Ops" and the remaining as "Partial Ops"
- 2) No of restaurants as on 30-Sep-21 and includes one closed restaurant and excludes 2 restaurants opened in Oct 21

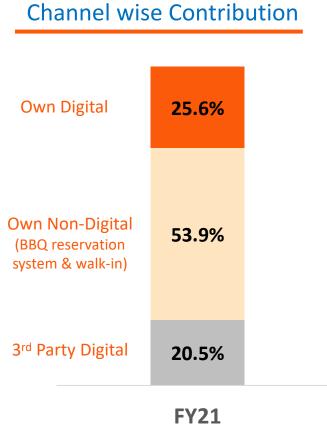




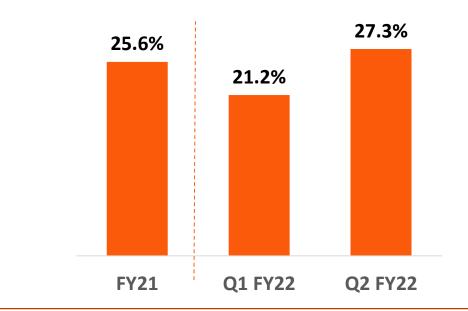


Own digital platform





Own Digital Assets Contribution¹ (%)



- App reservation increased with increase in dine-in
- Increasing shift towards digital demand

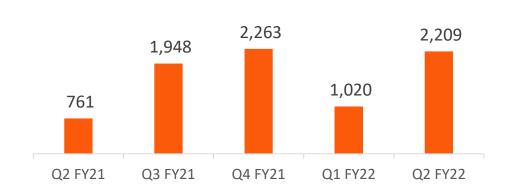




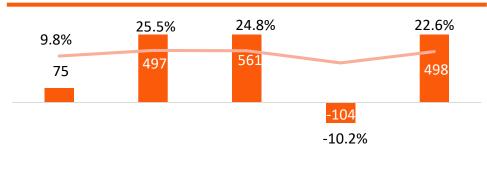


Quarterly Performance Trend

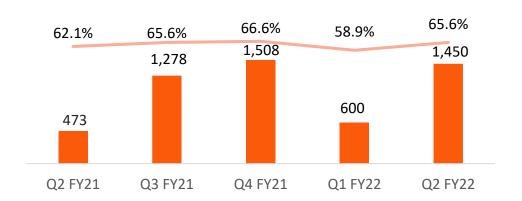
Revenue from Operations (₹ Mn)



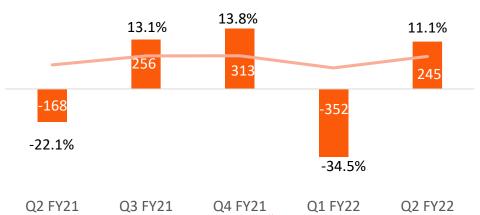
Reported EBITDA (₹ Mn) and Margin (%)



Gross Profit (₹ Mn) and Margin (%)



EBITDA w/o INDAS 116 (₹ Mn) and Margin (%)









Consolidated Financials

Particulars (INR Millions)
Revenue from operations
Other Income
Total Revenue
Cost of food and beverages consumed
Employee related expenses
Occupancy and other expenses
EBITDA
EBITDA%
Finance costs
Depreciation and amortisation expense
Exceptional items
Profit before tax
Tax expense
Profit/(loss) after tax
Profit/(loss) after tax%

Q2 FY22	Q2 FY21	YoY Gr%
2,209	761	190%
85	117	(27.1)%
2,294	878	161%
759	288	164%
462	250	85.2%
574	265	116%
498	75	568%
22.6%	9.8%	
153	224	(31.6)%
304	301	0.9%
(3)		
44	(451)	nm
10	(86)	nm
33	(365)	nm
1.5%	(47.9)%	

Q1 FY22	QoQ Gr%
1,020	117%
74	15.2%
1,094	110%
420	80.9%
337	37.3%
442	30.1%
(104)	nm
(10.2)%	
166	(7.5)%
289	5.2%
(559)	nm
(120)	nm
(439)	nm
(43.0)%	







INDAS 116 Impact

Particulars (INR Millions)
Revenue from operations
Other Income
Total Revenue
Cost of food and beverages consumed
Employee related expenses
Occupancy and other expenses
EBITDA
EBITDA%
Finance costs
Depreciation and amortisation expense
Exceptional items
Profit before tax
Tax expense
Profit/(loss) after tax
Profit/(loss) after tax%

Q2 FY22 (IND AS)	116 Adjustment	Q2 FY22 (wo IND AS)
2209		2209
85	(67)	18
2294	(67)	2226
759		759
462		462
574	185	760
498	(253)	245
22.6%		11.1%
153	(121)	32
304	(163)	141
(3)	3	
44	29	72
10	7	17
33	22	55
1.5%		2.5%







FY22 Outlook



Ensure safety of guests and employees



Implement cost optimization measures to minimize Covid impact



Drive recovery in dine-in business as Covid restrictions are relaxed



Focus on the delivery business and grow the vertical by 2x



Add ~20 new restaurants



100% Vaccination⁽¹⁾ across all outlets

Ongoing

~98% dine-in revenue in Sept 21 v/s Sept 19

~1.4x of FY21 achieved till H1 FY22

6 launched; 10 under construction







) 100% restaurant employees on payroll as on 20th Oct 2021 are fully vaccinated except cases where second dose is not due

Transforming from CDR into a Food Services Company





A casual dining restaurant (CDR) chain



Focused on dine-in and enhancing customer experience



BBQN digital assets used for reservations and feedback



Barbeque and Indian cuisine









Food services company
Dine-in | Delivery



Enhance our dine-in business coupled with delivery business providing incremental avenue for growth



BBQN digital assets used for reservations, feedbacks, loyalty and delivery



Diversified menu options to provide multiple cuisines catering to a larger market segment







Disclaimer

This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Barbeque-Nation Hospitality Ltd ("Barbeque Nation" or the Company) future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Barbeque Nation undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

All the number are on consolidated basis and without adjustment for the minority interest of 38.65% in Red Apple Kitchen, unless otherwise mentioned. All margin calculation are on Revenue from operations, unless otherwise mentioned.

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