

August 12, 2020

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Atten: DCS Listing)

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051
(Atten: Manager Listing Department)

Dear Sirs

Subject: Outcome of board meeting and Un-audited financial results pursuant to Regulation 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref : BSE Scrip: 543187 (POWERINDIA) NSE Symbol: POWERINDIA

The Board of Directors at their meeting held today, Wednesday, August 12, 2020 through video conferencing:

Approved the Unaudited Financial Results of the Company for the quarter (Q2 of FY 2020) and half year ended June 30, 2020 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").

The said Unaudited Financial Results together with the Limited Review report of M/S B S R & Co LLP, Statutory Auditors dated August 12, 2020 are enclosed herewith.

The above information is also made available on the website of the Company at :
<https://www.hitachiabb-powergrids.com/in/en>.

Compliance as required under Regulation 47 of the Listing Regulations will be complied.

You are requested to take the same on your record.

Thanking you.

Yours faithfully,

For ABB Power Products and Systems India Limited



Poovanna Ammatanda
General Counsel and Company Secretary



Encl: As above

B S R & Co. LLP

Chartered Accountants

Embassy Golf Links Business Park
Pebble Beach, B Block, 3rd Floor
Off Intermediate Ring Road
Bengaluru 560 071 India

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Limited review report on unaudited quarterly financial results and year to date results of ABB Power Products and Systems India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To

Board of Directors of ABB Power Products and Systems India Limited

1. We have reviewed the accompanying Statement of unaudited financial results of ABB Power Products and Systems India Limited (hereinafter referred to as the 'Company') for the quarter ended 30 June 2020 and year to date results for the period from 1 January 2020 to 30 June 2020 ("the Statement").
2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "*Interim Financial Reporting*" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. We draw attention to Note 4 to the Statement regarding the Scheme of Arrangement ('Scheme') for demerger of the power grid business of ABB India Limited with the Company. The scheme of arrangement ("Scheme") as envisaged and entered into between (i) ABB India Limited ("INABB" / "Transferor") and (ii) the Company ("Company" / "Transferee") and their respective shareholders and creditors, pursuant to the provisions of Section 230 to 232 and other applicable provisions of the Companies Act, 2013, which provided for inter alia the Demerger of the Power Grids Business of INABB ("Demerged Undertaking"), with an appointed date of 1 April 2019, had been approved by the National Company Law Tribunal ('NCLT') vide its order dated 27 November 2019 and a certified copy had been filed by the Company with the Registrar of Companies, Bengaluru, on 1 December 2019. As per the applicable accounting standard Ind AS 103, since this demerger was a common control business combination, the financial information necessitated restatement by the transferee at carrying amounts not from the appointed date but from the beginning of the preceding period in the financial statements which happens to be the date of incorporation i.e. 19 February 2019. Consequentially, the

Company was required as per Ind AS 103 to give effect to the business combination from 19 February 2019 (date of its incorporation). However, the Company had recognised the impact of the business combination only from 1 April 2019 (i.e. the appointed date specified in the scheme). Accordingly, we are unable to comment on the resultant impact on the Company's statement of unaudited financial results for the period from 19 February 2019 to 30 June 2019 and from 19 February 2019 to 31 December 2019 and on the Company's cash flows for the period from 19 February 2019 to 30 June 2019. However, there is no impact of the same on the Company's statement of unaudited financial results for the quarter ended 30 June 2020 and year to date results for the period from 1 January 2020 to 30 June 2020, the cash flows for the six months ended 30 June 2020 and the balance sheet as at 30 June 2020.

Our conclusion on the current period's statement is modified because of the possible effect of this matter on the comparability of the current period's figures and the corresponding figures.

5. Based on our review conducted as above, with the exception of the matter described in the preceding paragraph, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

for B S R & Co. LLP

Chartered Accountants

Firm's Registration No.: 101248W/W-100022

AMRIT

BHANSALI

Digitally signed by
AMRIT BHANSALI
Date: 2020.08.12
17:59:42 +05'30'

Amrit Bhansali

Partner

Membership No: 065155

UDIN: 20065155AAAAEQ5205

Place: Bengaluru

Date: 12 August 2020

ABB Power Products and Systems India Limited
CIN: U31904KA2019PLC121597
Registered Office: 8th Floor, Brigade Opus 70/401, Kodigehalli Main Road Bengaluru 560092
Phone: +91 (80) 22041800; Website: <https://www.hitachiabb-powergrids.com/in>, Email: in-investorhelpdesk_appsil@abb.com
Unaudited statement of profit and loss for the quarter and six month ended 30/06/2020

Amount in Rs. Crores						
Particulars	3 months ended 30/06/2020	Preceding 3 months ended 31/03/2020	Corresponding 3 months ended 30/06/2019 in the previous year	Year to date figures for the current period ended 30/06/2020	Year to date figures for the previous period from 19/02/2019 to 30/06/2019	For the period from 19/02/2019 to 31/12/2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited (Refer note 4)	Audited (Refer note 4)
1 Revenue from operations						
(a) Sales / Income from operations	617.79	789.32	1,072.37	1,407.11	1,072.37	3,189.82
(b) Other operating revenue	15.45	22.23	13.95	37.68	13.95	40.92
Total revenue from operations	633.24	811.55	1,086.32	1,444.79	1,086.32	3,230.74
2 Other income	1.03	0.34	0.23	1.37	0.23	0.47
3 Total Income (1 + 2)	634.27	811.89	1,086.55	1,446.16	1,086.55	3,231.21
4 Expenses						
(a) Cost of raw materials and components consumed and project bought out	290.79	393.03	544.28	683.82	544.28	1,579.96
(b) Purchases of stock-in-trade	9.07	13.30	41.81	22.37	41.81	172.26
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	8.85	(52.85)	24.06	(44.00)	24.06	55.55
(d) Subcontracting charges	44.77	104.14	80.85	148.91	80.85	269.48
(e) Employee benefits expense	89.40	97.95	90.93	187.35	90.93	249.76
(f) Depreciation and amortisation expense	17.48	18.84	15.49	36.32	15.49	48.41
(g) Finance costs	2.86	5.38	5.63	8.24	5.63	26.38
(h) Other expenses	156.12	190.61	186.92	346.73	186.92	567.97
Total expenses	619.34	770.40	989.97	1,389.74	989.97	2,969.77
5 Profit before exceptional items and tax (3 - 4)	14.93	41.49	96.58	56.42	96.58	261.44
6 Exceptional items (refer note 4 below)	0.64	1.81	-	2.45	-	40.79
7 Profit before tax (5 - 6)	14.29	39.68	96.58	53.97	96.58	220.65
8 Tax expense						
Current tax	8.54	9.20	40.43	17.74	40.43	62.20
Deferred tax (credit) / charge	(5.15)	1.30	(4.51)	(3.85)	(4.51)	(6.94)
Total tax expense	3.39	10.50	35.92	13.89	35.92	55.26
9 Profit for the period (7-8)	10.90	29.18	60.66	40.08	60.66	165.39
10 Other comprehensive income (OCI) (net of tax)						
Other comprehensive income / (expenses) not to be reclassified to profit or loss -						
Remeasurement gains / (losses) on defined benefit plans	(1.24)	(5.79)	0.22	(7.03)	0.22	0.67
Income tax effect	0.31	1.46	(0.11)	1.77	(0.11)	(0.17)
Total other comprehensive income (net of tax)	(0.93)	(4.33)	0.11	(5.26)	0.11	0.50
11 Total comprehensive income (9+10)	9.97	24.85	60.77	34.82	60.77	165.89
12 Paid-up Equity Share Capital (Face value per share - Rs 2/- each)	8.48	8.48	8.48	8.48	8.48	8.48
13 Reserves excluding Revaluation Reserves as per Balance Sheet	-	-	-	-	-	831.34
14 Earnings per share ('EPS') (of Rs 2/- each) (not annualised except year end EPS)						
a) Basic	2.57	6.88	16.39	9.45	16.39	44.69
b) Diluted	2.57	6.88	16.39	9.45	16.39	44.69
See accompanying notes to the financial results						



Notes

- 1 This statement has been reviewed by the Audit Committee and recommended for approval to the Board and the Board approved at its meeting held on August 12, 2020.
- 2 The unaudited statement of financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of Companies Act, 2013 ('The Act') read with the relevant rules thereunder and in terms of Regulation 33 of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 3 Effective January 1, 2020, the Company has adopted Ind AS 116, Leases (which replaces the earlier Lease standard) under the modified retrospective method. There is no material impact on transition to Ind AS 116 on opening retained earnings as on January 1, 2020 and the unaudited financial results for the six months ended June 30, 2020.
- 4 The Board of directors of ABB India Limited on March 5, 2019 approved the Scheme of Arrangement under Sections 230-232 and other applicable provisions of the Companies Act, 2013 (the "Scheme") between ABB India Limited ("Transferor Company"), ABB Power Products and Systems India Limited ("Resulting Company" or "Hitachi Power Grids in India" or "Company" or "APPSIL") and their respective shareholders and creditors for the demerger of Power Grid business from ABB India Limited into the Company. The appointed date for the Scheme was April 1, 2019. The Scheme was approved by National Company Law Tribunal (NCLT), Bengaluru Bench vide its order dated November 27, 2019 and a certified copy has been filed by the Company with the Registrar of Companies, Bangalore, on December 1, 2019 ("Effective Date"). The unaudited statement of financial results of the Company have been prepared considering the effect of the scheme of arrangement from the Appointed date i.e. April 1, 2019. The scheme has been considered in these unaudited statement of financial results by transferring the assets and liabilities as identified by the management as pertaining to the Power Grid business of ABB India Limited to APPSIL with effect from the "Appointed Date" at their respective book values.

As per the applicable accounting standard Ind AS 103 ('standard'), since this demerger is a common control business combination, the financial information necessitates restatement by the Company at carrying amounts not from the appointed date but from the beginning of the preceding period in the unaudited statement of financial results which happens to be the date of incorporation i.e. February 19, 2019. Consequently, the Company is required to give effect to the business combination from February 19, 2019 (date of its incorporation). However, the Company has recognised the impact of the business combination only from April 1, 2019 (i.e. the appointed date specified in the Scheme of arrangement). The Company is of the view that due to incoherence between the appointed date i.e. April 1, 2019 and date of incorporation i.e. February 19, 2019 and requirements of Ind AS 103 such a one-off situation has arisen. Thus, the statement of unaudited financial results does not contain the impact of the transactions of the demerged undertaking from February 19, 2019 to March 31, 2019. However, there is no impact of the same on the Company's statement of unaudited financial results for the quarter ended June 30, 2020 and year to date results for the period from January 1, 2020 to June 30, 2020, the cash flows for the six months ended June 30, 2020 and the balance sheet as at June 30, 2020.

Demerger expenses incurred amounting to Rs 2.45 Crores during the six months period ending June 30, 2020 comprising professional charges and other expenses has been disclosed as an exceptional item.
- 5 Consequent to the Scheme becoming effective and in consideration of vesting of the Demerged Undertaking from the Transferor to the Company, the Company has on December 24, 2019 issued and allotted one fully paid Equity Share of Rs. 2 each of the Company for every five fully paid up equity shares of Rs. 2 each held in the Transferor ("Share Entitlement Ratio") to the shareholders of the Transferor, as on December 23, 2019 ("Record Date"). Thus 4,23,81,675 Equity Shares of Rs 2 each were allotted. The Company has received listing approval from BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") and 4,23,81,675 equity shares of the Company have been listed and trading commenced w.e.f. March 30, 2020 on BSE and NSE.
- 6 The operating segment of the Company is identified to be "Power Grids", as the Chief Operating Decision Maker reviews business performance at an overall company level as one segment. Therefore, the disclosure as per Ind AS 108 "Operating segments" and Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is not applicable to the Company.
- 7 The spread of COVID-19 has severely impacted businesses around the globe. In many countries, including India, there has been severe disruption to regular business operations due to lockdowns, disruptions in transportation, supply chain, travel bans, quarantines, social distancing and other emergency measures. The Company had shutdown plants and offices following nationwide lockdown which was announced by Government of India in view of COVID-19. From last week of April 2020, operations at plants had commenced in a phased manner considering directives from various government authorities. As a result of lockdown, the volumes for the period has been impacted. The Company has evaluated its liquidity position and of recoverability and carrying values of its assets and has concluded that no material adjustments are required at this stage in the financial results.
- 8 The Company was incorporated on February 19, 2019 and accordingly the previous year results are published from February 19, 2019 to December 31, 2019.

For ABB Power Products and Systems India Limited

Place : Bengaluru
Date : August 12, 2020



Venu Nuguri
Managing Director
DIN: 07032076

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Statement of Assets and liabilities

Amount in Rs. Crores

Particulars	As at June 30, 2020	As at December 31, 2019
	Unaudited	Audited
ASSETS		
Non-current assets		
Property, plant and equipment	549.53	539.71
Capital work-in-progress	57.89	56.69
Goodwill	31.80	31.80
Other intangible assets	5.21	7.94
Right-of-use assets	34.82	-
Financial assets		
Loans	4.58	4.58
Non-current tax assets (net)	-	11.53
Deferred tax assets (net)	1.79	-
Other non-current assets	2.75	2.79
	688.37	655.04
Current assets		
Inventories	600.07	493.20
Financial assets		
Trade receivables	1,446.86	1,792.85
Cash and cash equivalents	273.91	188.04
Loans	18.36	8.30
Other financial assets	124.00	125.58
Other current assets	267.63	225.72
	2,730.83	2,833.69
Total Assets	3,419.20	3,488.73
Equity and liabilities		
Equity		
Equity share capital	8.48	8.48
Other equity	865.10	831.34
	873.58	839.82
Liabilities		
Non-current liabilities		
Financial liabilities		
Lease liabilities	20.27	-
Other financial liabilities	0.94	1.18
Deferred tax liabilities (net)	-	4.16
	21.21	5.34
Current liabilities		
Financial liabilities		
Borrowings	200.04	347.62
Lease liabilities	7.51	-
Trade payables		
Total outstanding dues to micro enterprises and small enterprises	17.58	6.46
Total outstanding dues to creditors other than micro enterprises and small enterprises	1,169.00	1,269.05
Other financial liabilities	340.90	254.70
Other current liabilities	640.19	626.28
Provisions	149.19	139.46
	2,524.41	2,643.57
Total Equity and liabilities	3,419.20	3,488.73



Statement of cash flows

Particulars	Amount in Rs. Crores	
	Six months ended June 30, 2020	For the period from February 19, 2019 to June 30, 2019
	Unaudited	Unaudited
A. Cash flows from operating activities		
Profit before tax	53.97	96.58
Adjustments to reconcile profit before tax to net cash flows provided by operating activities		
Depreciation and amortisation expense	36.32	15.49
Unrealised exchange gains (net)	(1.62)	(1.08)
Mark to market change in forward and commodity contracts	(8.43)	(8.06)
(Profit) / loss on sale of fixed assets (net)	0.02	(0.01)
Provision for doubtful debts and advances / Bad debts / advances written off	13.70	(10.15)
Interest income	(1.37)	-
Interest expense	8.24	5.63
Operating profit before working capital changes	100.83	98.40
<i>Movement in working capital</i>		
Increase / (decrease) in trade payables	(89.92)	(59.78)
Increase / (decrease) in other financial liabilities	91.32	(108.09)
Increase / (decrease) in other liabilities and provisions	12.35	(102.12)
(Increase) / decrease in trade receivables	336.91	166.46
(Increase) / decrease in inventories	(106.87)	61.08
(Increase) / decrease in other financial assets	5.44	(73.23)
(Increase) / decrease in loans and other assets	(50.61)	(70.29)
Cash generated from operations	299.45	(87.57)
Direct taxes paid (net of refunds)	(4.65)	(16.00)
Net cash flow generated from / (used in) operating activities	294.80	(103.57)
B. Cash flows from investing activities		
Purchase of property, plant and equipment	(50.50)	(17.75)
Proceeds from sale of property, plant and equipment	0.01	-
Purchase of intangible assets	(0.11)	(0.14)
Interest received	1.37	-
Net cash flow used in investing activities	(49.23)	(17.89)
C. Cash flows from financing activities		
Proceeds from borrowings	250.04	127.09
Repayment of borrowings	(397.62)	-
Payment of principal portion of lease liabilities	(4.86)	-
Interest paid	(7.26)	(5.63)
Net cash flow (used in) / from financing activities	(159.70)	121.46
Net increase in cash and cash equivalents (A+B+C)	85.87	-
Cash and cash equivalents at the beginning of the period (Refer note 4)	188.04	-
Cash and cash equivalents at the end of the period	273.91	-
Components of cash and cash equivalents		
Cash and bank balances	273.91	-
	273.91	-

Note: The business of the Company has been carried over by the ABB India Limited during April 1, 2019 to November 30, 2019. (Refer note 4). Therefore, there are no cash and bank balances as on June 30, 2019.

Place : Bengaluru
Date : August 12, 2020

For ABB Power Products and Systems India Limited



V. Venu
Venu Nuguri
Managing Director
DIN: 07032076

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HITACHI

ABB

August 12, 2020

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Atten: DCS Listing)

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051
(Atten: Manager Listing Department)

Dear Sirs

Subject: Press Release for un-audited Financial Results for Quarter and half year ended June 30, 2020 pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations)

Ref : BSE Scrip: 543187 (POWERINDIA) NSE Symbol: POWERINDIA

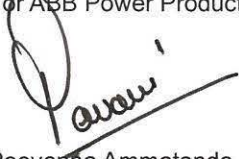
Pursuant to Regulation 30 of Listing Regulations, we are sending herewith a copy of Press Release, which is being issued by the Company today to the media, for the information of the Stock Exchanges, as required under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to take the same on your record.

Thanking you.

Yours faithfully,

For ABB Power Products and Systems India Limited


Poovanna Ammatanda
General Counsel and Company Secretary



Encl: As above

ABB Power Products and Systems India Limited
Registered Office & Corporate Office
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Kodigehalli Main Road, Bengaluru-560 092
Phone: +91 80 22041800

CIN: U31904KA2019PLC121597
<https://www.hitachiabb-powergrids.com/>

HITACHI ABB POWER GRIDS

FOR IMMEDIATE RELEASE

Hitachi ABB Power Grids India: Building resilience despite strong COVID-19 undertow

Bangalore, 12.08.2020

- Orders at 60% of Q1 2020 inspite of COVID-19 pandemic and restricted business activity
- Digital and remote service technologies deployed to enable customer connectivity and business continuity during the lockdown
- Cost optimization measures implemented
- PAT and operational EBITA sharply impacted by the pandemic
- Long-term growth drivers intact; order backlog at INR 5,134 crore

The COVID-19 pandemic weighed heavily on business of Hitachi ABB Power Grids India (listed on the stock exchanges as “ABB Power Products and Systems India Ltd.”) in Q2. While we won a large rail order, short-cycle demand plummeted and system installation and service activities faced mobility restrictions impacting adversely orders and revenues. Intensive cost mitigation efforts provided marginal support. Amidst the tough situation, employee and customer safety, as well as business continuity remained our top priorities.

In accordance with the nationwide lockdown, our shop floors, project sites and offices were shut for more than 30 days. Transport disruption, travel bans, quarantines, social distancing and various other curtailment measures impacted business negatively. We resumed operations end of April as per the Ministry of Home Affairs directives in a staggered manner, with safety guidelines. However, the disarray in supply chain continued and big-ticket projects were impacted by the mass exodus of migrant workers.

To ensure business continuity for customers, we commissioned some projects remotely, and executed remote factory acceptance tests (R-FATs) – for customers who were so inclined – to stay on track as much as possible with project timelines. We conducted numerous technical webinars, attended by several hundred customers virtually, on technologies that can aid a greener and sustainable post-COVID-19 economic recovery.

“In these unprecedented times we have maintained business continuity while keeping our employees safe. It says much that despite the COVID-19 pandemic, and the lockdowns triggered in its aftermath, we won major orders and strengthened customer relations thanks to our dedicated employees,” said N Venu, Managing Director, Hitachi ABB Power Grids India. “Once market normalizes, we are hopeful of opportunities that allow us to build back better and lend greater speed to India’s economic growth and energy transition,” he added.

Particulars (INR crore)	<u>Q2/20</u>	<u>Q2/19</u>	<u>H1 2020</u>
Orders	567.3	862.3	1,501.50
Revenue	634.3	1,086.60	1,446.20
Profit before tax (before exceptional items)	14.9	96.6	56.4
Profit after tax	10.9	60.7	40.1
Operational EBITA	3.9	101.2	60.5

“ - more - ”

Orders

Despite the COVID-19 outbreak and tight economic conditions, orders April-June 2020 stood at INR 567 crores, or 60 percent of Q1, with transport and infrastructure accounting for most, followed by utilities. Among our major wins was a transformers order from Chittaranjan Locomotive Works toward the Indian Railways.

Our efforts in exports continued to bear fruit. Amidst tough market conditions, replete with trade uncertainties, we booked orders from the sub-continent, South East Asia and Africa, especially for our high-voltage equipment and transformers. Our service portfolio continued to deliver with multiple cybersecurity assessment and lifecycle service orders for grid automation and high-voltage breakers and several digital upgrade, retrofitting and remote servicing contracts from traditional and new customers.

In addition, we signed a memorandum of understanding with the National Institute of Technology, Warangal, for cooperation to drive smart electric grid technology education, skills development and research activities, as well as made further headway into the e-mobility segment with the global launch of our Grid-eMotion fleet charging solution. This offering holds potential to fast-track India's mission to decarbonize its transport sector.

As of June 30, 2020, our order backlog was INR 5,133.9 crore, indicating future revenue inflow for when normalcy returns.

Revenue and operations

Despite the best of efforts, we had an estimated revenue impact of approx. INR 400 crore in Q2 vis-à-vis Q1 due to the lockdown. That reduced our turnover to INR 634.3 crore in the quarter under review.

Factories remained shut for most part of April, while supply chain was heavily impacted. Collections dipped and payouts increased. Operational resilience and effective use of digital technologies helped preserve business continuity. Our top focus remained the safety of our employees and customers, while we worked to mitigate the impact of the crisis, work toward better liquidity and cash position.

Profit

Our profit before tax, before exceptional item, in the second quarter was INR 14.9 crore, profit after tax was INR 10.9 crore, both hampered by the revenue shortfall. Operational EBITA was at INR 3.9 crore.

On July 1, 2020, Hitachi Ltd. and ABB Ltd announced the formation of Hitachi ABB Power Grids Ltd. Hitachi has an 80.1 percent stake in this global joint venture carrying out the power grids business and ABB holds the balance. The joint venture brings together two highly respected companies to create a global power leader. The joint venture with Hitachi will facilitate expansion opportunities for the power grids business in areas such as mobility, industry and energy storage, besides providing financial muscle to support ambitious projects and enabling access to Japan, the third largest economy in the world. By leveraging capabilities in digital platforms, combined with our energy platform and with a focus on intelligent grids, Hitachi ABB Power Grids will

enable customers to increase resilience and efficiency, and unlock new business models.

About Hitachi ABB Power Grids Ltd.

Hitachi ABB Power Grids is global technology leader with a combined heritage of almost 250 years, employing around 36,000 people in 90 countries. Headquartered in Switzerland, the business serves utility, industry and infrastructure customers across the value chain, and emerging areas like sustainable mobility, smart cities, energy storage and data centers. With a proven track record, global footprint and unparalleled installed base, Hitachi ABB Power Grids balances social, environmental and economic values. It is committed to powering good for a sustainable energy future, with pioneering and digital technologies, as the partner of choice for enabling a stronger, smarter and greener grid. <https://www.hitachiabb-powergrids.com>

Hitachi ABB Power Grids India operates under the legal entity name ABB Power Products and Systems India Limited and is listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) as POWERINDIA, Scrip code 543187.

Contact:

Manashwi Banerjee
Head of Communications
ABB Power Products and Systems India Ltd
manashwi.banerjee@hitachi-powergrids.com

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August 12, 2020

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Atten: DCS Listing)

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051
(Atten: Manager Listing Department)

Dear Sirs

Subject: Presentation to be made to Analysts/ Investors on Thursday, August 13, 2020 as per Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 relating to un-audited Financial Results for Quarter and half year ended June 30, 2020

Ref : BSE Scrip: 543187 (POWERINDIA) NSE Symbol: POWERINDIA

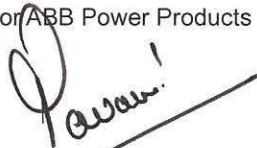
We are sending herewith a copy of presentation to be made to Analysts tomorrow, Thursday, August 13, 2020 for the information of the Stock Exchanges.

You are requested to take the same on your record.

Thanking you.

Yours faithfully,

For ABB Power Products and Systems India Limited



Poovamma Ammatanda
General Counsel and Company Secretary



Encl: As above



Building resilience despite strong COVID-19 undertow

Q2 2020 Analyst Presentation

Q2 highlights

Particulars	INR crore
Orders	567.3
Revenue	634.3
Profit before tax (before exceptional items)	14.9
Profit after tax	10.9

The three-pronged approach to managing the pandemic

Health and safety of our employees, customers, partners and community remains our **#1 priority**



Stay close to customers; stabilize the supply chain

Ensure liquidity and cash - Intensified cost mitigation efforts increase resilience

Engage with Government and Institutions (minimize disruption)

Readying for demand recovery

- Strengthening new company operations
- Investing in our people and processes

All employees – offices, factories or sites



Regular information and learning opportunities



Voluntary solidarity initiative (salary donation) too support our own employees at time of need



Voluntary one day salary donation to PM CARES Fund

HITACHI ABB

COVID CARE FOR YOU AND YOUR FAMILY

Partnership with “Connect and heal” – tele consultation, COVID testing, and home isolation assistance

Mitigating Covid-19 risk

Temperature scanning

Daily self declaration

Use of PPE

Workforce staggered and on rotation

Physical distancing

Sanitation of workplace, with focus on high touch points

Canteen timings staggered

Disinfecting incoming material

Resilience training





Remote commissioning of capacitor bank in Uttar Pradesh



INR 120 crore order for electrification of Indian Railways



Remote technologies deployed across manufacturing



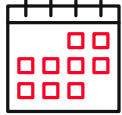
Completed installation of a GIS substation in Uttarakhand, during lockdown



Three year frame contract for disconnectors

01.

Productivity



Shifts to enable maximum capacity utilization of shopfloors while ensuring physical distancing
6-day work week implemented to compensate for productivity loss during lockdown
Ramping up capacity utilization
Focus on completion & closure of project sites
Actively use remote and digital technologies to enable deliveries, services

02.

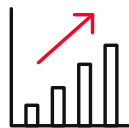
Cash



Proactively drive cash collection
Preserve cash by postponing non-essential spend
Sufficient funding lines in place

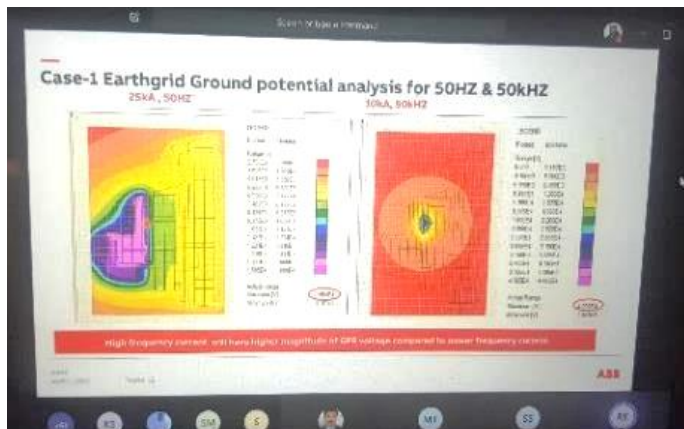
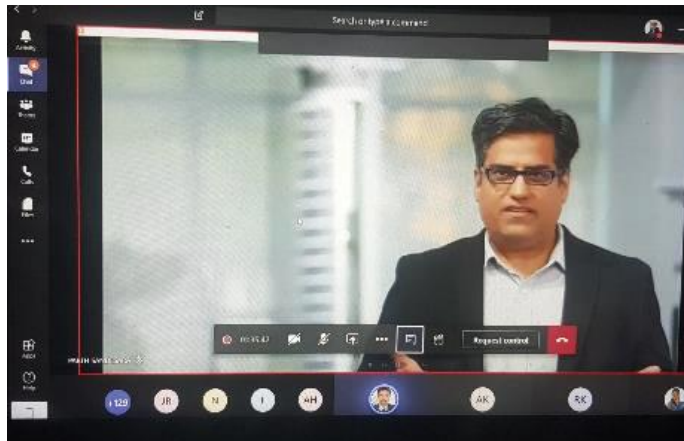
03.

Cost out measures



Curtail discretionary spends
Cut in external resources
Optimization of personnel expenses

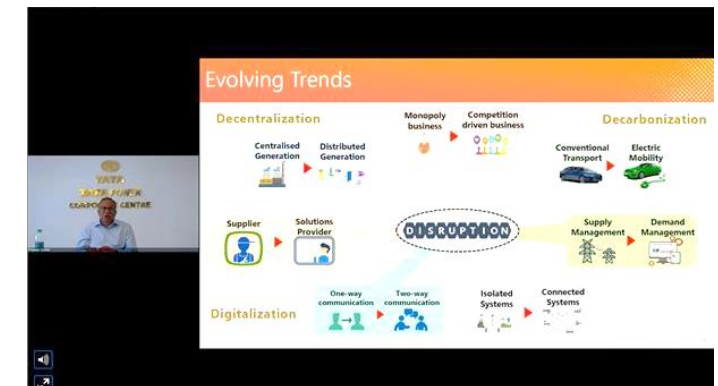
Technical webinars – 4,000 customers across 19 countries



Customer leadership connect



Energy & Digital World – 550 unique customer touch points





Business performance

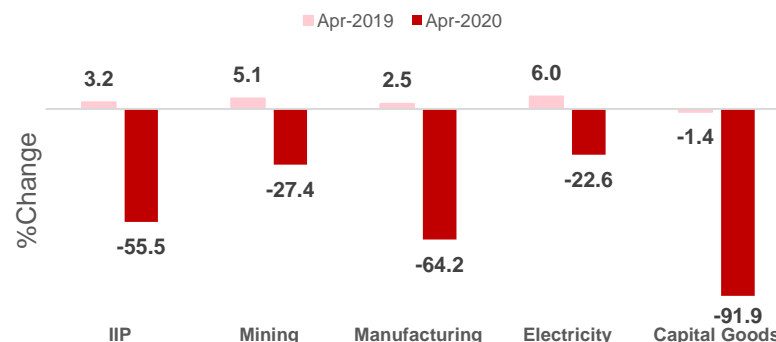
Positive

- RBI cuts benchmark interest rates by 115 basis points to 4%. This will improve liquidity, reduce cost of funds.
- India's unemployment rate back at pre-lockdown levels, jobs on the rise.
- Govt announces \$265 billion package to revive economy from COVID-19 impact.
- Oil prices continue to remain relatively stable at around the \$40 range

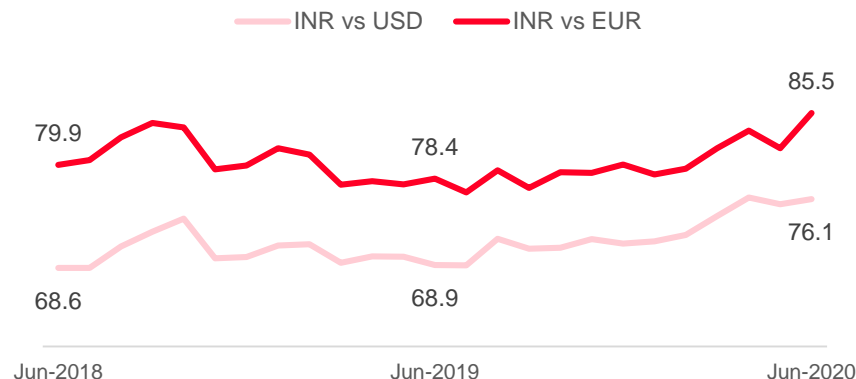
Negative

- India GDP is likely to contract by 4.5 per cent in FY 2020-21 – IMF
- COVID-19 cases cross 1.3mn mark in India and continue to rise.
- Geo-political conflict with China.
- India's Industrial Production Contracts 55.5% In April
- Moody's cuts India's rating to lowest investment grade – first time in 22 yrs.

Industry Growth (IIP)



INR vs USD & EUR



Key estimates for FY2021

(4.5)% GDP growth forecast (IMF)

3.6% CPI (RBI)

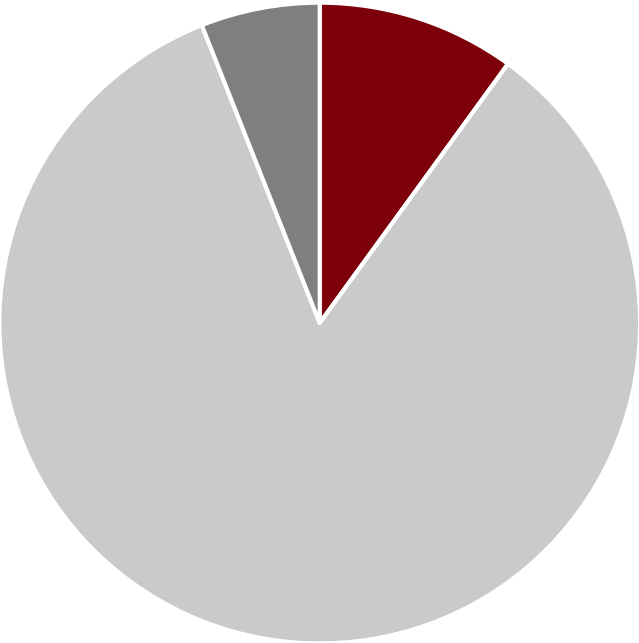
5.5% of GDP Fiscal deficit (CEA)

0.1% of GDP – Current account deficit (India Ratings)

0-1% bank credit growth (CRISIL)

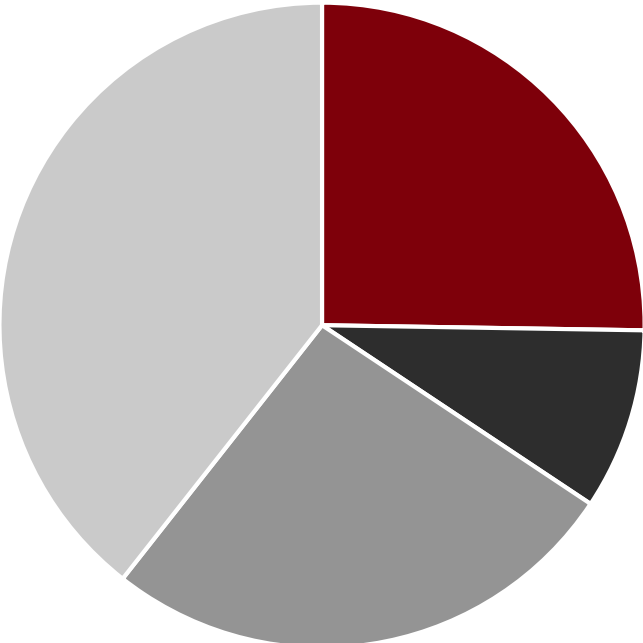
Turbulence in short term, but long term fundamentals remain strong

Segment



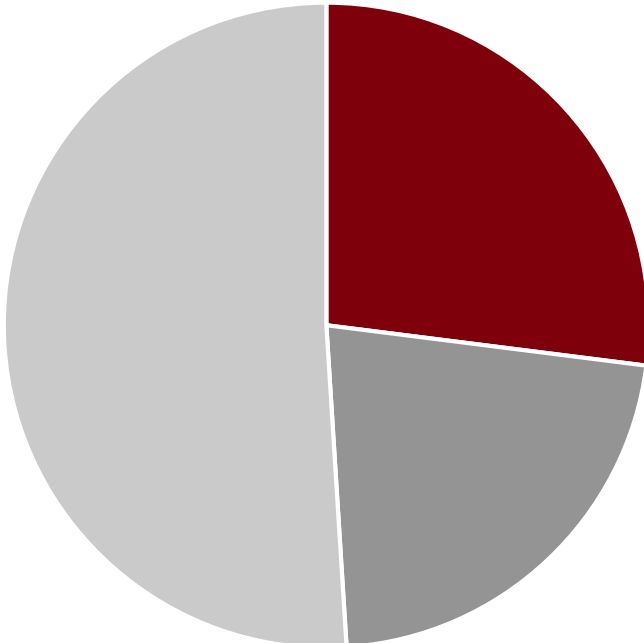
■ Projects ■ Products ■ Services

Channel



■ Direct ■ Distributor ■ EPC ■ OEM

Sector



■ Utility ■ Industry ■ Transport & Infra

~INR 250 crore of orders where PG was L1 has been deferred by customers

Service order highlights

- Lifecycle service orders for Grid Automation and High Voltage products from WBSEB, Narmada Hydroelectric Development Corporation Ltd, NTPC Ltd, Power Grid Corporation of India Ltd, etc
- Lifecycle service orders from PGCIL for HVDC installations
- First transformer repair order for 2020 received order from P&G Power
- Received approval for e-self dehydrating breather from PGCIL
- Order from Tata Steel for upgrading five conventional transformers to digital transformers with CoreTech, CoreSense & E-Devices

Export order highlights

- Order for supply, engineering, testing and commissioning of transformers from Bhutan Power Corporation
- Repeat orders for transformers from national power utility of Republic of Suriname
- Supply of high voltage equipment Electricaribe, Colombia

Travel and transport restrictions hamper execution

(INR crore)

H1 2020	Performance Indicator	Q2, 2020	Q1, 2020	qoq%	Q2, 2019	yoy%
1,164.30	Base Orders	548.2	616.1	-11.0	706.1	-22.4
337.2	Large Orders	19.1	318.1	-94.0	156.2	-87.8
1,501.50	Total Orders	567.3	934.2	-39.3	862.3	-34.2
5,133.90	Order Backlog (end of period)	5,133.90	5,192.20	-1.1	5,382.60	-4.6
1,446.20	Revenue	634.3	811.9	-21.9	1,086.60	-41.6
56.4	PBT before exceptional item	14.9	41.5	-64.1	96.6	-84.6
2.4	Except Item (Demerger Exp)	0.6	1.8	-66.7	-	
54	PBT after exceptional item	14.3	39.7	-64.0	96.6	-85.2
3.90%	PBT % before exceptional item	2.40%	5.10%		8.90%	
3.70%	PBT % after exceptional item	2.30%	4.90%		8.90%	
40.1	Profit After Tax (PAT)	10.9	29.2	-62.7	60.7	-82.0
2.80%	PAT %	1.70%	3.60%		5.60%	
60.5	Operational EBITA	3.9	56.6	-93.1	101.2	-96.1
4.20%	Operational EBITA%	0.60%	7.00%		9.30%	

Performance summary

Particulars	H1/20	Q2/20	Q1/20	Q2/19
Sales	1,444.8	633.2	811.6	1,086.3
Other Income	1.4	1.0	0.3	0.2
Material Cost	811.1	353.5	457.6	691.0
% to sales	56.1%	55.8%	56.4%	63.6%
PeX	187.4	89.4	98.0	90.9
% to sales	13.0%	14.1%	12.1%	8.4%
Other Opr. Expenses	346.7	156.1	190.6	186.9
% to sales	24.0%	24.7%	23.5%	17.2%
Depreciation	36.3	17.5	18.8	15.5
% to sales	2.5%	2.8%	2.3%	1.4%
Interest	8.2	2.9	5.4	5.6
% to sales	0.6%	0.5%	0.7%	0.5%
Exceptional item	2.5	0.6	1.8	-
% to sales	0.2%	0.1%	0.2%	0.0%
PBT	54.0	14.3	39.7	96.6
% to sales	3.7%	2.3%	4.9%	8.9%
Tax	13.9	3.4	10.5	35.9
% to sales	1.0%	0.5%	1.3%	3.3%
PAT	40.1	10.9	29.2	60.7
% to sales	2.8%	1.7%	3.6%	5.6%

Q2 2020

Protecting our people – safety is our license to operate

Increased customer connect - Enhancing relationships, digitally

Digital technologies enabled remote factory acceptance tests, remote commissioning of projects and order wins

Revenue impacted due to lockdown

Quick implementation of cost saving measures helped manage margin

Challenges & Response

- Short Term COVID-19 crisis impacts various sector:
 - Industrial Capex and Opex spending to be muted
 - Drop in power consumption affected DISCOMs
 - India GDP expected to degrow by -4.5% in FY 20-21
 - Delay in decision making expected across sectors
- “Make in India” push can help support Indian companies
- Government investment, key for driving growth in Rail and Infra

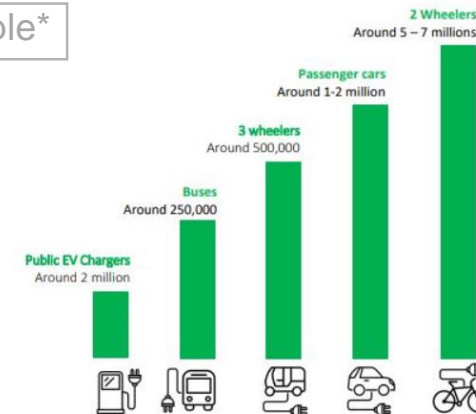
Our response



Opportunities

- Renewables
- Green Energy Corridor Transmission
- Rail Electrification & Metro
- Data Centers
- Grid Digitalization
- Grid upgrades & Power Quality
- Grid capacity, efficiency & reliability
- Smart sector integration (E- Mobility)

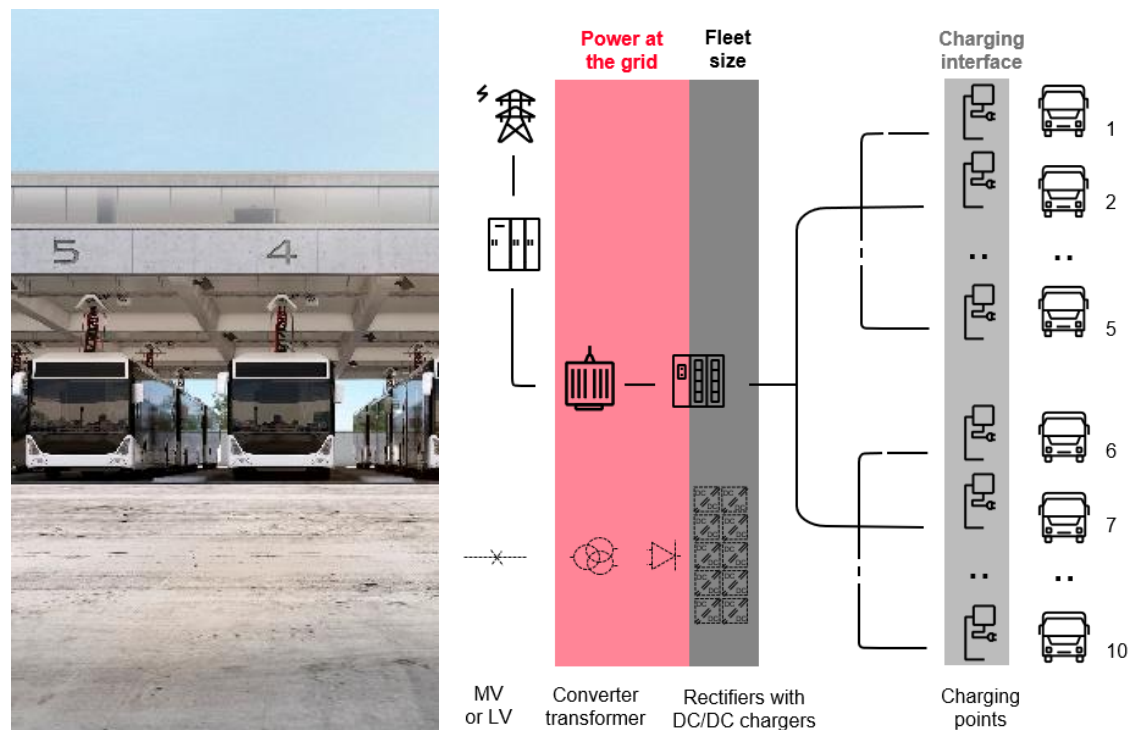
Example*



What Is The Future of Electric vehicles in India by 2030

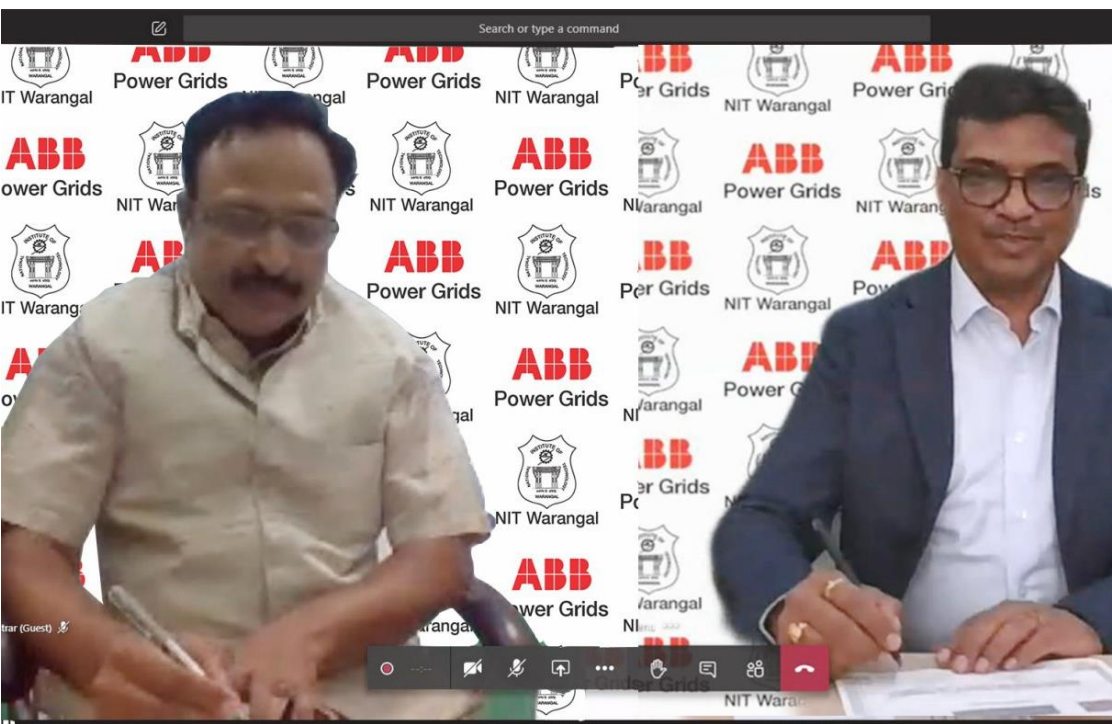
Launch of Grid-eMotion™ Fleet

Coupling of emobility with the energy sector is around the corner
80% of global municipal bus fleet to be electric by 2040
Meeting mainstream demand calls for a different approach

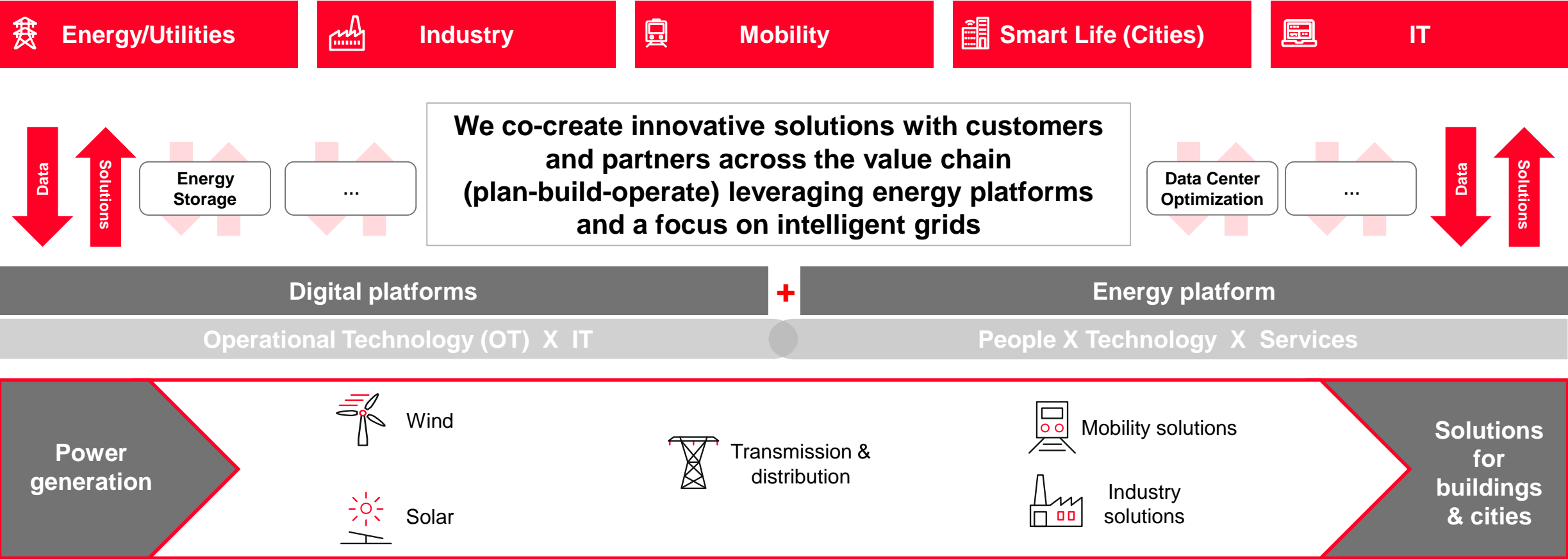


MoU with NIT Warangal on Smart Grid education

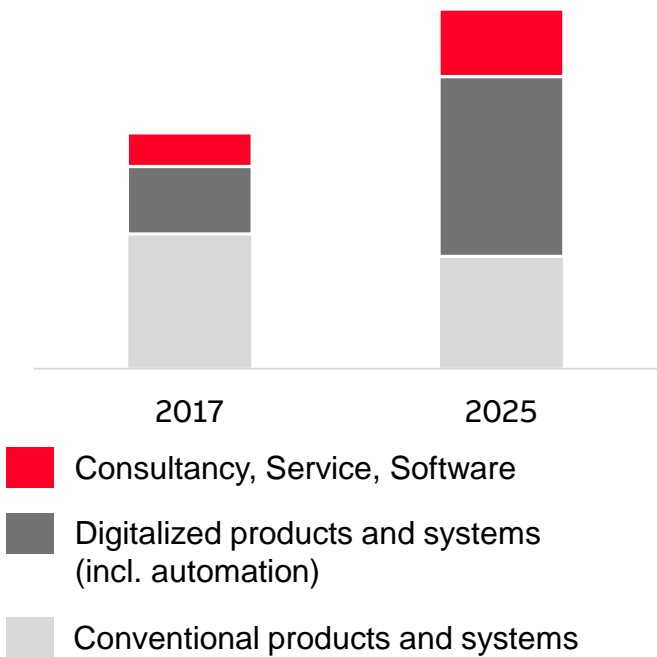
India's education system and future talent play a vital role in enabling a successful nation-wide smart electric grid
Scope: M.Tech program in Smart Electric Grid, labs, internships



Technology and business model innovation leveraging collaboration on Digital & Energy Platforms



Growth and portfolio shift



Ambition

- Expand revenue from services
- Fully digitalized portfolio
- #1**
 - Grid planning
 - Grid automation and software
 - Renewables integration and storage
- Best-in-class, quality, delivery and operations

Grow faster than the market

Strengthen #1 market position

Key SDGs* embedded - Focus on 7 SDGs



Powering good for a sustainable energy future, with pioneering and digital technologies, as the partner of choice for enabling a stronger, smarter and greener grid.

*Sustainable Development Goals

HITACHI



POWERING GOOD FOR SUSTAINABLE ENERGY

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