

**Regd. & Corporate Office** 



#49, 46<sup>th</sup> Cross, 8<sup>th</sup> Block, Jayanagar, Bengaluru-560070 Phone: 080-22637300 | Fax: 080-26643433 Email: info@cagrameen.in Website: www.creditaccessgrameen.in CIN: L51216KA1991PLC053425

October 21, 2022

To BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip code: 541770

National Stock Exchange of India Limited The Exchange Plaza Bandra Kurla Complex Bandra (East), Mumbai 400051 Scrip code: CREDITACC

Dear Sir/Madam,

# Sub.: Unaudited Standalone and Consolidated Financial Results for the Quarter and Half year ended September 30, 2022:

We herewith enclose the unaudited Standalone and Consolidated Financial Results of the Company for the Quarter and Half year ended September 30, 2022, as approved and adopted by the Board of Directors along with Limited Review Report, Security Cover Certificate as per Regulation 54 of the SEBI (LODR) Regulations, 2015, Investors' Presentation and Press Release.

Please take the same on record.

Thanking you,

Yours Truly For CreditAccess Grameen Limited

M.J. Mahadev Prakash Company Secretary & Chief Compliance Officer

Encl.: As above

**Our Financial Products** 





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CreditAccess<sup>®</sup> Grameen

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Sr.	Particulars		Quarter ended		Half year	ended	₹ in crore Year ended
No.		30-Sep-22	30-Jun-22	30-Sep-21	30-Sep-22	30-Sep-21	31-Mar-22
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Revenue from operations						
(a)	Interest income	644.68	607.35	492.02	1,252.03	975.62	2,124.7
(b)	Fees and commission	4.23	1.70	1.85	5.93	4.52	13.2
(c)	Net gain on fair value changes	3.77	4.85	4.11	8.62	24.51	86.4
(d)	Net gain on derecognition of financial instruments under	10.88		57.0	10.88		
(e)	amortised cost category Bad Debt recovery	7.87	6.86	11,93	14,73	15.37	64.9
ĩ	Total revenue from operations	671.43	620.76	509.91	1,292.19	1,020.02	2,289.3
	-						
88	Other income	0.78	0.50	0.42	1.28	1.42	1.8
		0.78	0.50	0.42	1.28	1.42	1.8
III	Total income (I+II)	672.21	621.26	510.33	1,293.47	1,021.44	2,291.2
	Expenses						
(a)	Finance costs	221.26	225.64	182.75	446.90	379.09	788.1
(b)	Fee and commission expense	-	0.06	0.39	0.06	0.43	2.9
(c)	Impairment of financial instruments	77.95	66.34	91.12	144.29	247.38	449.4
(d)	Employee benefit expenses	105.87	99.16	90.42	205.03	170.47	353.5
(e)	Depreciation and amortisation expenses	7.92	6.84	6.48	14.76	12.56	26.2
(f) IV	Other expenses Total expenses (IV)	52.65 465.65	43.88	42.06	96.53 907.57	73.69 883.62	158.3
IV		405.05	41.52	413.22	501,51	003.02	1,770.5
۷	Profit before tax (III-IV)	206.56	179.34	97.11	385.90	137.82	512.6
	Tay avpages						
	Tax expense (1) Current tax	44.12	41.42	21.05	85.54	57.32	113.5
	(2) Deferred tax	3.73	5.34	4.07	9.07	(21.08)	16.9
VI	Total tax expense (VI)	47.85	46.76	25.12	94.61	36.24	130.5
VII	Profit after tax (V-VI)	158.71	132.58	71.99	291.29	101.58	382.1
•		100.01	102.00	71.55	231.23	101.50	502.1
VIII	Other comprehensive income/ (loss)						
(a)	(1) Items that will not be reclassified to profit or loss	(2.52)	0.62	(2.43)	(1.90)	(1.54)	0.3
	(2) Income tax relating to items that will not be reclassified	82500					
	to profit or loss	0.64	(0.16)	0.61	0.48	0.39	(0.0
	Subtotal (a)	(1.88)	0.46	(1.82)	(1.42)	(1.15)	0.2
(b)	<ol> <li>Items that will be reclassified to profit or loss (Refer Note 11)</li> </ol>	(28.75)	35.46	(9.24)	6.71	(11.15)	(114.1
	(2) Income tax relating to items that will be reclassified to			-34			
	profit or loss	7.24	(8.93)	2.04	(1.69)	2.52	28.2
	Subtotal (b)	(21.51)	26.53	(7.20)	5.02	(8.63)	(85.8
	Other comprehensive income/ (loss) (VIII = a+b)	(23.39)	26.99	(9.02)	3.60	(9.78)	(85.6
IX	Total comprehensive income (VII+VIII) (comprising profit and other comprehensive income/ (loss))	135.32	159.57	62.97	294.89	91.80	296.5
	pront and other comprehensive incomer (1033)						
1201		100000 10.000				camatan a	
X	Paid-up equity share capital (face value of ₹ 10 each)	156.11	155.93	155.74	156.11	155.74	155.8
XI	Other Equity						3,783.9
XII	Earnings per equity share (face value of ₹ 10 each) Basic (EPS) *	10.17	8.50	4.62	10 00	6.52	24.6
	Diluted (DPS) *	10.17	8.46	4.62 4.60	18.68 18.58	6.53 6.50	24.5 24.4
	* The EPS and DPS for the guarters and half year ended are		0.10	4.00	10.00		
	The EPS and DPS for the quarters and hall year ended and	rnot annualised.	HASKIN	2		So Gran	a en Lim

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otes	ment of unaudited standalone assets and liabilities as at Sept	ember 30, 2022		
		-		₹ in cror
o.	Particulars	As at September 30, 2022	As at September 30, 2021	As at March 31, 2022
		(Unaudited)	(Unaudited)	(Audited)
	ASSETS			
(1)	Financial assets	1		
(a)	Cash and cash equivalents	411.97	1,116.63	1,401.1
(b)	Bank balance other than cash and cash equivalents	70.73	143.39	133.
(c)	Loans	12,834.22	9,857.81	12,201.0
(d)	Investments	1,052.67	769,96	663.4
(e)	Derivative financial instruments	18.33		
(f)	Other financial assets	73.16	83.30	111.4
(2)	Non-financial assets			
(a)	Current tax assets (net)	53.52	47.83	29.
(b)	Deferred tax assets (net)	85.20	138.60	126.
(c)	Property, plant and equipment	25.85	19.98	26.
(d)	Right to use assets	68.59	66.16	74.
(e)	Intangible assets	12.04	15.37	14.
(f)	Intangible assets under development	3.82	1.36	3.
(g)	Other non-financial assets	29.85	8.85	9.
(3)	Total assets	14,739.95	12,269.24	14,795.
	LIABILITIES AND EQUITY			
(1)	Financial liabilities			
(a)	Derivative financial instruments		2.99	1.
(b)	(I) Trade payables	1		
	(i) Total outstanding dues of micro enterprises and small			
	enterprises	-	-	
	(ii) Total outstanding dues of creditors other than micro			
	enterprises and small enterprises	58.22	29.67	32
	(II) Other payables			
	(i) Total outstanding dues of micro enterprises and small	1 1		
	enterprises		-	
	(ii) Total outstanding dues of creditors other than micro	158.19	166.53	211
	enterprises and small enterprises		100.00	1.000
(c)	Borrowings	1		
(-)	- Debt securities	1,094.43	1,569.23	1,372
	- Borrowings (other than debt securities)	8,971.83	6,635.24	9,112
	- Subordinated liabilities	0,01 100	25.00	0,112
(d)	Other financial liabilities	82.89	78.04	86
			2	
(2)	Non-financial liabilities			
(a)	Current tax liabilities (net)	-	-	1.
(b)	Provisions	28.09	23.33	25.
(c)	Other non-financial liabilities	14.09	8.83	11
(3)	Equity			
(a)	Equity share capital	156.11	155.74	155
	Other equity			
(b)		4,176.10	3,574.64	3,783
	Total liabilities and equity	14,739.95	12,269.24	14,795



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	P 11 1 1	an and al	₹ in cror	
Particulars	For the half ye		For the year ended	
	September 30, 2022 (Unaudited)	September 30, 2021 (Unaudited)	March 31, 20202 (Audited)	
Cash flow from operating activities:	(channed)	(entrance)	(channes)	
Profit before tax	385.90	137.82	512.64	
Adjustments for:		a service and the		
nterest income on loans	(1,226.74)	(960.52)	(2,095.71	
nterest on deposits with banks and financial institutions	(15.11)	(15.10)	(25.47	
nterest on Loan given to subsidiary	(10.18)		(3.61	
Depreciation and amortisation expense	14.76	12.56	26.23	
inance costs	446.40	379.10	788.13	
mpairment of financial instruments	144.29	247.38	449.44	
Net gain on financial instruments at fair value through profit or loss	(10.01)	(9.83)	(16.4)	
Gain on derecognition of loans designated at FVTOCI Gain on derecognition of loans designated at amortised cost	(9.49)	(14.67)	(69.99	
	(9.49)	2.23	5.4	
Share based payments to employees Dividend Income	4.05	(0.14)	(0.14	
Reversal of provision for other assets	(0.44)	(0.14)	1.5	
	(661.87)	(359.20)	(940.5	
	(001.01)	(000.20)	(0.00	
Operational cash flows from interest:				
interest received on loans	1,270.61	879.68	2,092.8	
Finance costs	(447.13)	(370.34)	(771.73	
	823.48	509.34	1,321.0	
Working capital changes:				
(Increase) in loans	(700.18)	(316.51)	(2,896.1	
Decrease in other financial assets	48.21	43.04	68.42	
(Increase)/ Decrease in other non-financial assets	(19.90)	3.91	2.8	
(Decrease)/ Increase in trade and other payables	(27.45)	25.93	73.5	
Increase in provisions	1.08	2.11	5.7	
(Decrease) in other financial liabilities	(0.32)	(4.99)	(5.1	
Increase/ (Decrease) in other non-financial liabilities	2.95	(0.86)	1.4	
	(695.61)	(247.37)	(2,749.27	
Income tax paid	(110.24)	(75.29)	(112.5	
Net cash flows (used in)/ generated from operating activities	(258.34)	(34.70)	(1,968.56	
Cash flow from investing activities:				
Purchase of property, plant and equipment	(5.13)	(6.10)	(17.1	
Proceeds from sale of property, plant and equipment	0.03	0.05	0.1	
Purchase of Intangible assets and expenditure on Intangible assets under develop	(1.15)	(2.79)	(5.9	
Loan to subsidiary	(	(2.70)	(150.0	
Decrease in bank balance other than cash and cash equivalents	62.43	(72.01)	(61.7	
Purchase of investments at fair value through profit and loss	(2,619.87)	(3,153.44)	(6,792.7	
Sale of investments at fair value through profit and loss	2,629.88	3,056.26	6,809.1	
Investment in Gsec Bond (net)	(389.18)	-	-	
Investment in equity shares of subsidiary	-	(0.01)	(0.5	
Interest on Loan given to subsidiary	10.15	-	4.0	
Dividend Income	y <b>-</b> 9	-	0.1	
Interest on deposits with banks and financial institutions	15.11	15.10	25.4	
Net cash flows (used in)/ generated investing activities	(297.73)	(162.94)	(189.25	
Orach Rama francesiana antibilitizza				
Cash flow from financing activities:	(000 00)			
Debt securities issued (net)	(268.88)	68.34	(137.8	
Borrowings other than debt securities repaid (net)	(157.92)	(622.79)	1,861.6	
Subordinated liabilities (repaid) (net)	(0.04)	17 421	(25.0	
Payment of Lease liability (net) Proceeds from Employee Stock options	(9.01) 2.69	(7.43) 1.56	(17.4	
Net cash flows (used in)/ generated from financing activities	(433.12)	(560.32)	1,684.3	
uer egen nows faser mit Reneraren nom migneniñ genaries	(455.12)	(500.32)	1,004.3	
Net (decrease)/ increase in cash and cash equivalents	(989.19)	(757.96)	(473.43	
Cash and cash equivalents as at the beginning of the period	1,401.16	1,874.59	1,874.5	
energy and energy and the period	1,401.10	1,014.33	G Grant 401.1	



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₹ in crore

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#### Statement of unaudited standalone financial results for the quarter and half year ended September 30, 2022

Notes:

- 3 The above results for the quarter and half year ended September 30, 2022 have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on October 21, 2022 in accordance with the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The financial results for the quarter and half year ended September 30, 2021 were reviewed by Deloitte Haskins & Sells, Chartered Accountants, one of the joint statutory auditors of the Company.
- The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and notified under Section 133 of the Companies Act, 2013 ("the Act").

The Company has applied its significant accounting policies in the preparation of these financial results consistent with those followed in the annual financial statements for the year ended March 31, 2022, except as mentioned in Note 11 below.

(a) Details of resolution plans implemented under the resolution Framework for Covid-19 related stress as per RBI circular dated August 6, 2020 5 (Resolution Framework 1.0) and May 05, 2021 (Resolution Framework 2.0):

Type of Borrower	Exposure to accounts classified as standard consequent to implementation of resolution plan - Position as at the end of the previous half year i.e. March 31, 2022 (A)	Of (A), aggregate debt that slipped into NPA during the half-year ended September 30, 2022	Of (A) amount written off during the half-year ended September 30, 2022	Of (A) amount paid by the borrowers during the half year ended September 30, 2022 #	Exposure to accounts classified as Standard consequent to implementation of resolution plan – Position as at the end of this half-year i.e. Septermber 30, 2022
Personal Loans*	67.99	6.59	-	25.32	36.08
Corporate persons	-	-	-	-	-
Total	67.99	6.59		25.32	36.08

Note

- In the above table, asset classification is reported as per Ind AS.

# Amount paid by the borrower during the half year is net of additions in the exposure on account of interest accrual.

\* Includes joint liability group loan (JLG) and individual loan (IL).

(b) Disclosure of resolution plans implemented in terms of RBI's notification no. RBI/2018-19/203 DBR.No.BP.BC.45/21.04.048/2018-19 dated 7 June 2019:

3	₹ in crore
Number of accounts where resolution plan has been implemented*	Exposure as at September 30, 2022 (₹ in crore)
8,266	25.53

\* Includes joint liability group loan (JLG) and individual loan (IL).

On March 18, 2020, the Company had completed the acquisition of a controlling stake (76.08%) in the paid-up equity share capital of Madura Micro Finance Limited (MMFL), an NBFC-MFI registered with the Reserve Bank of India (RBI). During FY21, the Company has acquired 12,241 equity shares, representing 0.17% of the equity share capital of MMFL. Further, during FY22, the Company has acquired 4500 equity shares, representing 0.06% of the equity share capital of MMFL, taking the aggregate shareholding of the Company in MMFL as on September 30, 2022 to 76.31%.

The Board of Directors of the Company in its meeting held on November 27, 2019 had approved the scheme of amalgamation of MMFL with the Company, subject to requisite approvals from various regulatory and statutory authorities, respective shareholders and creditors. The above Scheme has been approved by the equity shareholders of both the Companies and accordingly, both the Companies had filed the Second motion petition with the respective benches of the National Company Law Tribunal.

- 7 The Company operates in a single business segment i.e. lending to members, having similar risks and returns for the purpose of Ind AS 108 on 'Operating Segments'. The Company operates in a single geographical segment i.e. domestic.
- The Company, during the quarter and half year ended September 30, 2022 has allotted 1,74,494 and 239,112 equity number of shares respectively each, fully paid up, on exercise of options by employees, in accordance with the Company's Employee Stock Option Scheme(s).
- Disclosures in compliance with Regulation 52 (4) and 54(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended September 30, 2022 is attached as Annexure I.



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₹ in crore

Quarter ended September 30, 2022

#### Statement of unaudited standalone financial results for the quarter and half year ended September 30, 2022

#### Notes:

- 10 Details of loans transferred / acquired during the guarter ended September 30, 2022 under the RBI Master Direction on Transfer of Loan Exposures dated September 24, 2021 are given below:
  - (i) Details of transfer through Direct assignment in respect of loans not in default during the quarter ended September 30, 2022:

Particulars	
Number of Loans	

Number of Loans	50,995
Aggregate amount	211.68
Sale consideration	201.10
Number of transactions	1
Weighted average remining maturity (in months)	12.86
Weighted average holding period after origination (in months)	11.14
Retention of beneficial economic interest	5%
Coverage of tangible security Coverge	-
Rating wise distribution of rated loans	-
Number of instances (transactions) where transferred as agreed to replace the transferred loans	×-
Number of transferred loans replaced	

(ii) The Company has not transferred any non-performing assets (NPAs).

(iii) The Company has not acquired any loans through assignment.

(iv) The Company has not acquired any stressed loan.

- 11 During the quarter ended June 30, 2022, the Company had reassessed its business model and concluded that Income Generating Loans (IGL) are primarily intended to collect contractual cash flows being solely payments of principal and interest on the principal amount outstanding. Accordingly, as required under Ind AS 109, IGL loans portfolio which were earlier classified as and valued at "Fair Value through Comprehenive Income" have now been classified as and valued at "Amortised cost" with effect from the current quarter. Consequently, the Company has reversed accumulated fair value loss on such IGL loans and related deferred tax in other equity .
- 12 The Company continues to monitor the developments/impacts including those arising from COVID-19 pandemic. As at September 30, 2022, the Company holds an aggregate provision of ₹ 299.15 crore against the advances which includes provision of ₹ 13.50 crore for the accounts restructured under the RBI resolution framework.
- 13 Previous year / periods figures have been regrouped / rearranged, wherever considered necessary, to conform with current period's classification.

For and on behalf of the Board of Directors of CreditAccess Grameen Limited

Udaya Kumar Hebbar Managing Director & CEO

Bengaluru October 21, 2022







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(a)	Disclosure in compliance with Regulations 52(4) of of the SEBI (Listing OI Requirements) Regulations, 2015 as amended, for the half year ended September 30,	
Sr. No.	Particulars	Ratio
1	Debt-Equity Ratio: *	2.35
2	Debt service coverage ratio :	Not Applicable
3	Interest service coverage ratio:	Not Applicable
4	Outstanding redeemable preference share (quantity)	Not Applicable
5	Outstanding redeemable preference share (Rs. In cr.)	Not Applicable
6	Capital redemption reserve (Rs. in cr)	Not Applicable
7	Debenture redemption reserve (Rs. in cr)	Not Applicable
8	Net worth (Rs. in cr): **	4,276.8
9	Net profit after tax (Rs. in cr)	291.2
10	Earnings per equity share (* not annualised)	
(a)	Basic (Rs.)	18.6
(b)	Diluted (Rs.)	18.5
11	Current ratio: #	Not Applicable
12	Long term debt to working capital: #	Not Applicable
13	Bad debts to account receivable ratio: #	Not Applicable
14	Current liability ratio:	Not Applicable
15	Total debts to total assets: \$	0.6
16	Debtors turnover: #	Not Applicable
17	Inventory turnover: #	Not Applicable
18	Operating margin: #	Not Applicable
19	Net profit margin: ##	22.52
20	Sector specific equivalent ratios include following:	
(i)	Gross Stage III (%): @	1.73
(ii)	Net Stage III (%): @@	0.47
(iii)	Provision coverage: &	73.06
(iv)	Capital risk adequacy ratio (CRAR) % - Total ###	28.96

Debt-equity ratio = (Debt securities + Borrowings (other than debt securities) + Subordinated liabilities)/Networth.

\* Networth is calculated as defined in section 2(57) of Companies Act 2013.

# The Company is registered under the Reserve Bank of India Act, 1934 as Non-Banking Financial Company, hence these ratios are not applicable.

\$ Total debts to total assets = (Debt securities + Borrowings (other than debt securities) + Subordinated liabilities)/total assets.

## Net profit margin = Net profit after tax/ total income.

### Capital ratio = Adjusted net worth/ Risk weighted assets, calculated as per applicable RBI guidelines.

- @ Gross Stage III (%) = Gross Stage III Loans EAD /Gross Total Loans EAD. Exposure at default (EAD) includes Loan Balance and interest thereon. Stage-III loans has been determined as per Ind AS 109.
- @@ Net Stage III = (Gross Stage III Loans EAD Impairment loss allowance for Stage III)/ (Gross Total Loans EAD -Impairment loss allowance for Stage III).

& Provision coverage= Total Impairment loss allowance for Stage III / Gross Stage III Loans EAD.

(b) Disclosure in compliance with Regulations 54 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended: The listed Non Convertible Debentures of the Company as on September 30, 2022 are secured by exclusive charge on

standard receivables ( the " Loans ") of the Company. The total Security Cover is 1.16 times of the principal and interest thereon wherever applicable for the said debentures.



Deloitte Haskins & Sells ASV N Ramana Tower 52, Venkatnarayana Road T. Nagar, Chennai-600 017 Tamil Nadu, India Tel: 044 6688 5000 Fax: 044 6688 5050

PKF Sridhar & Santhanam LLP T8 & T9, Third Floor Gem Plaza, 66, Infantry Road Bangalore 560 001, India Phone: 91-80-41307244 Phone: 91-80-41317244

# INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF CREDITACCESS GRAMEEN LIMITED

- We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of CreditAccess Grameen Limited (the "Company"), for the quarter and half year ended September 30, 2022 (the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ("SRE") 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India ("ICAI"). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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#### **Deloitte Haskins & Sells**

#### PKF Sridhar & Santhanam LLP

5. The Statement includes comparative figures for the quarter and half year ended September 30, 2021, which was reviewed by Deloitte Haskins & Sells, Chartered Accountants, one of the joint statutory auditors of the Company, whose report dated November 09, 2021 expressed an unmodified conclusion on those standalone financial results. Accordingly, we, PKF Sridhar & Santhanam LLP, Chartered Accountants, do not express any conclusion on the comparative figures reported in the standalone financial results for the quarter and half year ended September 30, 2021.

Our conclusion is not modified in respect of this matter.

For Deloitte Haskins & Sells Chartered Accountants (Firm's Registration No. 008072S)

**G. K. Subramaniam** Partner Membership No. 109839 UDIN: 22109839BAMZKS3871 Place: Bengaluru Date: October 21, 2022



PKF Sridhar & Santhanam LLP Chartered Accountants (Firm's Registration No. 003990S/ S200018)

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Seethalakshmi M Partner Membership No. 208545 UDIN: 22208545BANBHN2212 Place: Bengaluru Date: October 21, 2022

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			-				₹ in crore
Sr.	Particulars		Quarter ended		Half year		Year ended
No.		30-Sep-22 (Unaudited)	30-Jun-22 (Unaudited)	30-Sep-21 (Unaudited)	30-Sep-22 (Unaudited)	30-Sep-21 (Unaudited)	31-Mar-22 (Audited)
	Revenue from operations						
(a)	Interest income	771.32	736.23	597.45	1,507.55	1,184.79	2,567.33
(b)	Fees and commission	4.23	1.70	1.85	5.93	4.52	13.2
(C)	Net gain on fair value changes	4.53	5.21	4.50	9.74	25.56	87.8
(d)	Net gain on derecognition of financial instruments under	17.68	6.09	-	23.77	-	-
(e)	amortised cost category Bad debts recovery	14.46	10.36	13.60	24.82	18.38	74.1
(f) 1	Others Total revenue from operations	812.22	759.59	617.40	1,571.81	0.28	2.742.8
н	Other income	2.09	0.93	1.18	3.02	2.42	7.3
		2.09	0.93	1.18	3.02	2.42	7.3
ш	Total income (I+II)	814.31	760.52	618.58	1,574.83	1,235.95	2,750.13
	Expenses						
(a)	Finance costs	273.23	279.80	228.56	553.03	477.90	984.1
(b)	Fee and commission expense	-	0.06	0.39	0.06	0.43	2.9
(C)	Impairment of financial instruments	105.36	100.91	139.93	206.27	327.80	596.7
(d)	Employee benefit expenses	129.68	123.90	111.93	253.58	212.50	437.6
(e)	Depreciation and amortisation expenses	12.82	11.92	11.95	24.74	23.19	47.2
(f)	Other expenses	64.21	55.12	47.03	119.33	86.78	200.6
IV	Total expenses (IV)	585.30	571.71	539.79	1,157.01	1,128.60	2,269.3
۷	Profit before tax (III-IV)	229.01	188.81	78.79	417.82	107.35	480.7
	Tax expense						
	(1) Current tax	43.44	41.42	29.95	84.86	68.06	123.9
	(2) Deferred tax	9.42	7.83	(10.86)	17.25	(40.70)	(0.2
VI	Total tax expense (VI)	52.86	49.25	19.09	102.11	27.36	123.65
VII	Profit after tax (V-VI)	176.15	139.56	59.70	315.71	79.99	357.10
VIII (a)	Other comprehensive income/ (loss) (1) Items that will not be reclassified to profit or loss (2) Income tax relating to items that will not be reclassified	(2.77)	1.24	(2.37)	(1.53)	(1.37)	0.7
	to profit or loss	0.70	(0.31)	0.61	0.39	0.36	(0.1
	Subtotal (a)	(2.07)	0.93	(1.76)	(1.14)	(1.01)	0.5
(b)	<ol> <li>Items that will be reclassified to profit or loss (Refer Note 9)</li> <li>Income tax relating to items that will be reclassified to</li> </ol>	(28.75)	35.46	(9.24)	6.71	(11.15)	(114.1
	profit or loss	7.24	(8.93)	2.04	(1.69)	2.52	28.2
	Subtotal (b)	(21.51)	26.53	(7.20)	5.02	(8.63)	(85.8
	Other comprehensive income/(loss) (VIII = a+b)	(23.58)	27.46	(8.96)	3.88	(9.64)	(85.3
IX	Total comprehensive income (VII+VIII) (comprising profit and other comprehensive income/(loss)	152.57	167.02	50.74	319.59	70.35	271.74
	Profit/(loss) is attributable to:						
	Owners of the Company	172.03	137.90	63.57	309.93	86.06	363.0
	Non-controlling interest	4.12	1.66	(3.87)	5.78	(6.07)	(5.9
	Other comprehensive income/(loss) is attributable to:						
	Owners of the Company	(23.54)	27.35	(8.97)	3.81	(9.67)	(85.4
	Non-controlling interest	(0.04)	0.11	0.01	0.07	0.03	0.0
	Total comprehensive income/(loss) is attributable to:						
	Owners of the Company	148.49	165.25	54.60	313.74	76.39	277.6
	Non-controlling interest	4.08	1.77	(3.86)	5.85	(6.04)	(5.8
X XI	Paid-up equity share capital (face value of ₹ 10 each) Other Equity	156.11	155.93	155.74	156.11	155.74	155.8 3,821.7
XII	Earnings per equity share (face value of ₹ 10 each)						0.00000000
	Basic *	11.02	8.85	4.08	19.87	5.53	23.3
	Diluted*	10.97	8.80	4.06	19.77	5.50	23.2

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Notes: 1. State	Statement of unaudited consolidated financial results for the ement of unaudited consolidated assets and liabilities as at Septermber 3		ded September 30, 20	22
				₹ in crore
Sr. No.	Particulars	As at September 30, 2022 (Unaudited)	As at September 30, 2021 (Unaudited)	As at March 31, 2022 (Audited)
	ASSETS			
(1)	Financial assets			
(a)	Cash and cash equivalents	664.66	1,320.86	1,580.55
(b)	Bank balance other than cash and cash equivalents	93.20	195.04	180.84
(c)	Loans	15,195.94	11,776.11	14,765.33
(d)	Investments	389.72	107.56	0.54
(e)	Derivative financial instruments	18.33	-	
(f)	Other financial assets	93.01	97.37	118.75
(2)	Non-financial assets			
(a)	Current tax assets (net)	60.96	47.84	32.26
(b)	Deferred tax assets (net)	83.10	147.28	132.48
(c)	Property, plant and equipment	30.85	26.34	31.80
(d)	Right to use assets	68.59	66.60	74.76
(e)	Goodwill	317.58	317.58	317.58
(f)	Intangible assets	135.78	156.32	146.65
(g)	Intangible assets under development	3.82	1.36	3.07
(h)	Other non-financial assets	28.40	6.10	10.14
.,	Total assets	17,183.94		17,394.75
	LIABILITIES AND EQUITY			
(1)	Financial liabilities	1	1 1	
(a)	Derivative financial instruments		2.99	1.66
(b)	(I) Trade payables			1.00
(-)	(i) Total outstanding dues of micro enterprises and small enterprises			
	(ii) Total outstanding dues of creditors other than micro enterprises and			
	small enterprises	77.77	48.02	40.46
	(II) Other payables		40.02	40.40
	(i) Total outstanding dues of micro enterprises and small enterprises			
	(ii) Total outstanding dues of creditors other than micro enterprises and	-		
	small enterprises	172.26	170.05	218.56
(c)	Borrowings	172.20	170.05	210.00
(0)	- Debt securities	1.094.90	1.683.57	1,418.10
	- Borrowings (other than debt securities)	11,131.84		11,424.85
	- Subordinated liabilities	81.42		77.74
(d)	Other financial liabilities	81.86	78.84	87.44
(2)	Non-financial liabilities	1	1070121	
(a)	Current tax liabilities (net)	-	2.38	5.12
(b)	Provisions	34.49	1	31.25
(c)	Other non-financial liabilities	16.24	10.55	13.52
(3)	Equity		A122225-747-00	
(a)	Equity share capital	156.11		155.87
(b)	Other equity	4,232.80		3,821.78
(c)	Non-controlling interests	104.25		98.40
1.1.1.1.1.1.1	Total liabilities and equity	17,183.94	14,266.36	17,394.75



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2. Statement of unaudited consolidated cash flows for the half year ended September 30, 2022					
Particulars	and a state of the	year ended	Year ended		
	September 30, 2022 (Unaudited)	September 30, 2021 (Unaudited)	March 31, 2022 (Audited)		
Cash flow from operating activities:					
Profit before tax	417.82	107.35	480.79		
Adjustments for:					
nterest income on loans	(1,489.68)	(1,164.41)	(2,533.54		
nterest on deposits with banks and financial institutions	(17.87)	(20.37)	(33.73		
Depreciation and amortisation expenses	24.74	23.19	47.2		
Finance costs	562.70	477.90	984.1		
mpairment of financial instruments	206.26	302.86	596.7		
Net gain on financial instruments at fair value through profit or loss	(11.13)	(10.88)	(17.8		
Gain on derecognition of loans designated at FVTOCI	(00.40)	(14.67)	(69.9		
Gain on derecognition of loans designated at amortised cost	(23.19)		-		
Share based payments to employees	4.65	2.23	5.4		
Dividend Income	(0.47)	(0.14)	(0.2		
Reversal of provision for other assets	(0.47)	(0.18)	1.5		
	(743.99)	(404.47)	(1,020.2		
Operational cash flows from interest:	2007 20 10 00 00 00 00 00 00 00 00 00 00 00 00	and the second second			
Interest received on loans	1,539.90	1,087.35	2,551.9		
Finance costs	(559.53)	(469.13)	(976.1		
	980.37	618.22	1,575.8		
Working capital changes:					
(Increase) / decrease in loans	(552.82)	(291.44)	(3,775.4		
Decrease in other financial assets	36.40	51.04	81.7		
(Increase)/ Decrease in other non-financial assets	(23.35)	3.60	3.0		
(Decrease) /Increase in trade and other payables	(9.85)	18.56	57.3		
(Decrease)/ Increase in provisions	1.70	2.05	(5.6		
(Decrease)/Increase in other financial liabilities	3.47	(5.38)	6.4		
Decrease / (Increase) in other non-financial liabilities	2.66	(0.82)	2.1		
	(541.79)	(222.39)	(3,630.4		
Income tax paid	(118.19)	(82.28)	(120.3		
Net cash flows generated from operating activities	(5.78)	16.43	(2,714.3		
Cash flow from investing activities:					
Purchase of property, plant and equipment	(5.69)	(8.31)	(20.1		
Proceeds from sale of property, plant and equipment	0.03	0.05	0.1		
Purchase of Intangible assets and expenditure on Intangible assets under development	(1.15)	(4.53)	(7.7		
Decrease in bank balance other than cash and cash equivalents	87.63	(70.74)	(56.5		
Purchase of investments at fair value through profit and loss	(2,954.87)	(3,427.44)	(7,348.7		
Sale of investments at fair value through profit and loss	2,966.00	3,331.31	7,366.5		
Interest on deposits with banks and financial institutions	17.68	20.37	33.7		
Investment in Gsec Bond (net)	(389.00)	(a)	-		
Dividend Income	-	-	0.2		
Investment in equity shares of subsidiary	-	-	(0.5		
Net cash flows (used in)/ generated investing activities	(279.37)	(159.29)	(32.9		
Cash flow from financing activities:					
Debt securities issued (net)	(312.61)	15.42	(257.1		
Borrowings other than debt securities repaid (net)	(311.81)	(909.58)	2,264.4		
Subordinated liabilities issued (net)		3.67	(25.0		
Payment of Lease liability (net)	(9.01)	(7.43)	(17.4		
Proceeds from Employee Stock options	2.69	1.55	3.0		
Net cash flows used in financing activities	(630.74)	(896.37)	1,967.7		
Net (decrease)/ increase in cash and cash equivalents	(915.89)	(1,039.23)	(779.8		
	1,580.55	2,360.09	2,360.0		
Cash and cash equivalents as at the beginning of the period	664.66	1,320.86	1,580.5		

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	Statement of unaudited consolidated financial results for the quarter and half year ended September 30, 2022
Notes	
3	The above consolidated financial results of CreditAccess Grameen Limited (the "Holding Company") and its subsidiaries (collectively referred to as the "Group") for the quarter and half year ended September 30, 2022 have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on October 21, 2022 in accordance with the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The financial results for the quarter and half year ended September 30, 2021 were reviewed by Deloitte Haskins & Sells, Chartered Accountants, one of the joint statutory auditors of the Company.
4	The financial results of the Group have been prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and notified under Section 133 of the Companies Act, 2013 ("the Act").
	The Group has applied its significant accounting policies in the preparation of these financial results consistent with those followed in the annual financial statements for the year ended March 31, 2022, except as mentioned in Note 9 below.
5	On March 18, 2020, the Holding Company had completed the acquisition of a controlling stake (76.08%) in the paid-up equity share capital of Madura Micro Finance Limited (MMFL), an NBFC-MFI registered with the Reserve Bank of India (RBI). During FY21, the Holding Company has acquired 12,241 equity shares, representing 0.17% of the equity share capital of MMFL. Further, during the current year, the Holding Company has acquired 4500 equity shares, representing 0.06% of the equity share capital of MMFL, taking the aggregate shareholding of the Holding Company in MMFL as on September 30, 2022 to 76.31%.
	The Board of Directors of the Holding Company in its meeting held on November 27, 2019 had approved the scheme of amalgamation of MMFL with the Company, subject to requisite approvals from various regulatory and statutory authorities, respective shareholders and creditors. The above Scheme has been approved by the equity shareholders of both the Companies and accordingly, both the Companies had filed the Second motion petition with the respective benches of the National Company Law Tribunal.
6	The Group operates in a single business segment i.e. lending to members, having similar risks and returns for the purpose of Ind AS 108 on 'Operating Segments'. The Group operates in a single geographical segment i.e. domestic.
7	The Holding Company, during the quarter and half year ended September 30, 2022 has allotted 1,74,494 and 239,112 number of equity shares respectively, each, fully paid up, on exercise of options by employees, in accordance with the Holding Company's Employee Stock Option Scheme(s).
8	The Group continues to monitor the developments/impact arising from COVID-19 pandemic. As at September 30, 2022, the Group holds an aggregate provision of ₹ 386.09 crore against the advances which includes provision of ₹ 15.26 crore for the accounts restructured under the RBI resolution framework.
9	During the quarter ended June 30, 2022, the Holding Company had reassessed its business model and concluded that Income Generating Loans (IGL) are primarily intended to collect contractual cash flows being solely payments of principal and interest on the principal amount outstanding. Accordingly, as required under Ind AS 109, IGL loans portfolio which were earlier classified as and valued at "Fair Value through Comprehenive Income" have now be classified as and valued at "Amortised cost" with effect from the current quarter. Consequently, the Holding Company has reversed accumulated fair value loss on such IGL loans and related deferred tax in other equity.
10	Madura Micro Education Private Limited (One of the 'subsidiary company') does not have any operations or business activity post March 31, 2021. The subsidiary company has filed strike off application before Registrar of Companies under Section 248(2) of the Companies Act, 2013 on July 14, 2022, after complying with the applicable conditions, which is pending before the Office of the Registrar. Accordingly, financial results of the subsidiary company are prepared on a "not for going concern" basis.
11	Disclosures in compliance with Regulation 52 (4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended September 30, 2022 is attached as Annexure I.
-	Previous year / periods figures have been regrouped / rearranged, wherever considered necessary, to conform with current period's classification.
Fora	nd on behalf of the Board of Directors of CreditAccess Grameen Limited
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#### Annexure I

Sr. No.	Particulars	Ratio
1	Debt-Equity Ratio: *	2.84
2	Debt service coverage ratio : #	Not Applicable
3	Interest service coverage ratio: #	Not Applicable
4	Outstanding redeemable preference share (quantity)	Not Applicable
5	Outstanding redeemable preference share (Rs. In cr )	Not Applicable
6	Capital redemption reserve (Rs. in cr)	Not Applicable
7	Debenture redemption reserve (Rs. in cr)	Not Applicable
8	Net worth (Rs. in cr): **	4,333.54
9	Net profit after tax (Rs. in cr)	315.71
10	Earnings per equity share	
(a)	Basic (Rs.)	19.87
(b)	Diluted (Rs.)	19.77
11	Current ratio: #	Not Applicable
12	Long term debt to working capital: #	Not Applicable
13	Bad debts to account receivable ratio: #	Not Applicable
14	Current liability ratio: #	Not Applicable
15	Total debts to total assets: \$	0.72
16	Debtors turnover: #	Not Applicable
17	Inventory turnover: #	Not Applicable
18	Operating margin: #	Not Applicable
19	Net profit margin: ##	20.099

Notes:

- \* Debt-equity ratio = (Debt securities + Borrowings (other than debt securities) + Subordinated liabilities)/Networth.
- \*\* Networth is calculated as defined in section 2(57) of Companies Act 2013.

# The Company is registered under the Reserve Bank of India Act, 1934 as Non-Banking Financial Company, hence these ratios are not applicable.

- \$ Total debts to total assets = (Debt securities + Borrowings (other than debt securities) + Subordinated liabilities)/total assets.
- ## Net profit margin = Net profit after tax/ Total Income







**Our Financial Products** 

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PKF Sridhar & Santhanam LLP T8 & T9, Third Floor Gem Plaza, 66, Infantry Road Bangalore 560 001, India Phone: 91-80-41307244 Phone: 91-80-41317244

### INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF CREDITACCESS GRAMEEN LIMITED

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of CreditAccess Grameen Limited (the "Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group"), for the quarter and half year ended September 30, 2022 (the "Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ("SRE") 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India ("ICAI"). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

Sr. No.	Name of the Company	Nature of relationship
1	CreditAccess Grameen Limited	Parent
2	Madura Micro Finance Limited	Subsidiary
3	Madura Micro Education Private Limited	Subsidiary
4	CreditAccess India Foundation	Subsidiary

4. The Statement includes the results of the following entities:



#### **Deloitte Haskins & Sells**

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of one subsidiary included in the Statement, whose interim financial results reflect total assets of ₹2,849.13 crore as at September 30, 2022, total revenues of ₹147.19 crore and ₹ 291.59 crore for the quarter and half year ended September 30, 2022 respectively, total net profit after tax of ₹20.50 crore and ₹ 30.59 crore for the quarter and half year ended September 30, 2022 respectively, total comprehensive income of ₹20.32 crore and ₹ 30.87 crore for the quarter and half year ended September 30, 2022 respectively, and net cash inflows of ₹72.58 crore for the half year ended September 30, 2022 as considered in the Statement. These interim financial results have been reviewed by the other auditors whose reports have been furnished to us by the Management, and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of this matter.

7. The unaudited consolidated financial results include the interim financial information of two subsidiaries which have not been reviewed/audited by their auditors, whose interim financial results reflect total assets of ₹2.03 crore as at September 30, 2022, total revenues of ₹ Nil for the quarter and half year ended September 30, 2022, total net loss after tax of ₹0.01 crore and ₹0.02 crore for the quarter and half year ended September 30, 2022 crore for the quarter and half year ended September 30, 2022 crore for the quarter and half year ended September 30, 2022 respectively, total comprehensive loss of ₹0.01 crore and ₹0.02 crore for the quarter and half year ended September 30, 2022 respectively, and net cash flows of ₹0.71 crore for the half year ended September 30, 2022 as considered in the Statement. According to the information and explanations given to us by the Management, this interim financial information is not material to the Group.

Our Conclusion is not modified in respect of our reliance on the interim financial information certified by the Management.

8. The Statement includes comparative figures for the quarter and half year ended September 30, 2021, which was reviewed by Deloitte Haskins & Sells, Chartered Accountants, one of the joint statutory auditors of the Company, whose report dated November 09, 2021 expressed an unmodified conclusion on those consolidated financial results. Accordingly, we, PKF Sridhar & Santhanam LLP, Chartered Accountants, do not



#### **Deloitte Haskins & Sells**

#### **PKF Sridhar & Santhanam LLP**

express any conclusion on the comparative figures reported in the consolidated financial results for the quarter and half year ended September 30, 2021.

Our conclusion is not modified in respect of this matter.

#### For Deloitte Haskins & Sells Chartered Accountants (Firm's Registration No. 008072S)

**G. K. Subramaniam** Partner Membership No. 109839 UDIN: 22109839BAMZKS3871 Place: Bengaluru Date: October 21, 2022 PKF Sridhar & Santhanam LLP Chartered Accountants (Firm's Registration No. 003990S/ S200018)

Deel



Seethalakshmi M Partner Membership No. 208545 UDIN: 22208545BANBML1517 Place: Bengaluru Date: October 21, 2022

Column A	Column B	Column C I	Column D II	Column E ill	Column F Iv	Column G v	Column H vi	Column I vil	Column J	Column K	Column L	Column M	Column N	Column O
Particulars	Description of asset for which this certificate	Exclusive Charge	Exclusive Charge	Pari-Passu Charge	Pari-Passu Charge	Pari-Passu Charge	Assets not offered as Security	Elimination (amount in negative)	(Total C to H)	Related to only those items covered by this certificate				
	relate	Debt for which this certificate being issued	Other Secured Deb	Debt for which this certificate being issued	Asset shared by parl passu debt holder (includes debt for which this certificate is issued & other debt with paripassu charge)	Other assets on which there is pariPassu charge (excluding items covered in column F)		debt amount considere d more than once (due to exclusive plus pari passu charge)		Market Value for Assets charged on Exclusive basis	Carrying /book value for exclusive charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, OSRA market value is not applicable)	Market Value for Pari passu charge Assets via	Carrying value/book value for pari passu charge assiets where market value is not scortainable or applicable (For Eg. Bank Belance, DSRA market value is not applicable)	Total Value(=K+L+M+ N)
		Book Value	Book Value	Yes/	Book Value	Book Value						Relating	to Column F	
				No									1	
ASSETS									La partici					
Property, Plant and Equipment		Sector 1	-				25.85	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	25.85			and the set of the set		
Capital Work-in Progress														
Right of Use Assets							68.59		68.59					
Goodwill														
Intanzible Assets							12.04		12.04	1				
Intanzible Assets under Development							3.82		3.82					
Investments	-						1.052.67		1,052.67					
Loans**	Book Debts	711.08	10,150.49				2,271.81	10 C C C C C C C C C C C C C C C C C C C	13,133.38		711.08			711.08
LUaris	receivable	711.00	10,150.45											
Less Impairment loss allowance as per Ind AS		A (5.26)	A (75.11)				(218.78)		(299.15)					
Inventories														
Trade Receivables	0												and the second s	
Cash and Cash Equivalents							411.97		411.97					-
Bank Balances other than Cash and Cash Equivalents	Fixed Deposit		70.73						70.73					
Others							260.06		260.06					
Total		705.81	10,145.11				3,888.03		14,739.95		711.08	-		711.68
LIABILITIES														
Debt securities to which this certificate pertains **		611.01	483.42	No					1,094.43		611.01		4	611.01
charge with above debt	Contraction of	N/A												110000
Other Debt														-
Subordinated debt Borrowings														
Borrowings Bank** S		1 13	6,954.04						6,954.04					
Debt Securities								11.000						
Others** \$			1,890.29				127.50		2,017.79					Colline Sur-
Trade payables				0-10-10-10			216.40		216.40					
Lease Liabilities				-			81.11		81.11					
Provisions Others							28.09		28.09					
Others Total		611.01	9,327.74				468,99		10,407.74		611.01			611.01
		0.1.01		1.1.1		-	100.00							
Cover on Book Value* Cover on Market Value ix														1.16 N//

Notes: • Assets cover is calculated only on debts for which this certificate is being issued. •• Borrowing values listed are as reported in financial statements under Ind AS. § includes ₹ 515 Crores of Borrowings drown down as the end of September 2022, on which security creation is under progress. ∧ Indicates Provision on Stage 1 assets carried as part of ECL methodology.







### CreditAccess Grameen Limited - Second Quarter FY22-23 Results

# Highest Quarterly Profit After Tax of INR 176 crore, up 195.0% YoY Pre-provision Operating Profit of INR 334 crore, up 52.9% YoY Gross Loan Portfolio of INR 16,539 crore, up 24.0% YoY ROA of 4.0%, ROE of 16.1%, GNPA of 2.17%, NNPA of 0.77%

**Bengaluru, 21<sup>st</sup> October 2022:** CreditAccess Grameen Limited (**NSE:** CREDITACC, **BSE:** 541770, 'CA Grameen'), the country's largest Non-Banking Financial Company-Micro Finance Institution (NBFC-MFI), today announced its unaudited and limited reviewed financial performance for the second quarter of the financial year 2022-23.

### Consolidated Business Highlights: Q2 FY23

- GLP grew by 24.0% YoY from INR 13,333 crore to INR 16,539 crore
- Disbursements grew by 12.5% YoY to INR 4,375 crore
- Collection Efficiency of **97%** (excl. arrears) / **98%** (incl. arrears)
- Borrower base of **38.0 Lakh** across **1,684** branches

### **Consolidated Financial Highlights: Q2 FY23**

- Total income increased by **31.6% YoY** from INR 618.6 crore to **INR 814.3 crore**
- Net interest income (NII) increased by 39.9% YoY from INR 368.9 crore to INR 516.2 crore
- Pre-provision operating profit (PPOP) increased by 52.9% YoY from INR 218.7 crore to INR 334.3 crore
- Impairment of financial instruments declined by 24.7% YoY from INR 139.9 crore to INR 105.4 crore
  - Total ECL provisions were **INR 386.1 crore (2.46%)** against GNPA (**largely @ 60+ dpd**) of **2.17%**, and PAR 90+ of **1.72%**. **NNPA** further reduced to **0.77%** 
    - Write-offs were **INR 163.0 crore**
- Profit After Tax (PAT) increased by **195.0% YoY** from INR 59.7 crore to **INR 176.0 crore, recording the** highest quarterly PAT till date
- Robust liquidity of INR 1,147.0 crore of cash & cash equivalents, amounting to 6.7% of the total assets
- Healthy capital position with standalone CRAR of 29.0% and consolidated CRAR of 25.0%
- Credit Rating: **AA-/Stable** by India Ratings, **A+/Positive** by CRISIL & ICRA. CRISIL upgraded the rating outlook from 'Stable' to 'Positive' in Q2 FY23

#### Consolidated Key Metrics: Q2 FY23

Particulars	Q2 FY23	Q2 FY22	YoY %
Gross Loan Portfolio (INR Cr)	16,539	13,333	24.0%
Borrowers (Lakh)	38.0	37.5	1.2%
Branches	1,684	1,545	9.0%



Particulars (INR Cr)	Q2 FY23	Q2 FY22	YoY%
Net Interest Income (NII)	516.2	368.9	+39.9%
Pre-Provision Operating Profit (PPOP)	334.3	218.7	+52.9%
Profit After Tax (PAT)	176.1	59.7	+195.0%
Key Ratios	Q2 FY23	Q2 FY22	YoY%
Net Interest Margin (NIM)	12.0%	11.2%	+80 bps
Cost/Income Ratio	38.2%	43.9%	-571 bps
Opex/GLP Ratio	5.1%	5.3%	-13 bps
Gross NPA	2.17%	7.67%	-550 bps
Provisioning	2.46%	5.90%	-344 bps
Return on Assets (ROA)	4.0%	1.6%	+238 bps
Return on equity (ROE)	16.1%	6.2%	+990 bps

**Commenting on the performance, Mr. Udaya Kumar Hebbar, MD and CEO of CreditAccess Grameen, said,** "We witnessed the strongest second quarter, recording our highest quarterly PAT of INR 176 crore. There has been healthy growth across all parameters ranging from borrower addition, disbursements, collection efficiency, asset quality, net interest margin, return ratios and traction in foreign funding. We added over 2.8 lakh borrowers during Q2 FY23 and disbursed INR 4,375 crore, the highest ever during the second quarter to date. Our asset quality largely normalised with 97%-98% collection efficiency, and Net NPA of 0.77%.

Given our strong control over the cost of borrowings coupled with one of the lowest lending rates in the industry, we are best placed to protect our Net Interest Margin (NIM), in a rising interest rate scenario. Over the past 6 months, our cost of borrowing increased by only 30 bps to 9.2% whereas our NIM expanded by 70 bps to 12.0%. The improved operating performance helped us generate a ROA of 4.0% and an ROE of 16.1% in Q2 FY23. H1 FY23 performance gives us the confidence to comfortably achieve our annual performance guidance for FY23.

We are extremely happy to announce that the United States International Development Finance Corporation (DFC) supported us with a USD 35 million ESG-linked loan for up to 7 years, first of its kind direct lending to an Indian MFI. Overall, in the past 6 months, we received sanctions of around USD 195 Mn, aiding our strategy of diversifying liability profile. Today, we have strong visibility on foreign sourcing, backed by 38% share in undrawn sanctions and 19% share in sanctions in the pipeline."



#### Appointment of Independent & Non-Executive Director:

Ms. Rekha Warriar has been appointed as an Independent Director with effect from 21<sup>st</sup> October 2022. She holds a Master's degree in Applied Mathematics from the University of Bombay and a Master's in Public Policy from Princeton University, USA. She has an experience of over three decades with the Reserve Bank of India in various departments, retiring as Chief General Manager and Regional Director, Kolkata. She has headed the departments of Financial Stability and Internal Debt Management. She has also worked as a member of the faculty in RBI's training colleges and at the National Institute of Banking Management, Pune. Currently, she is an Independent Director on the Board of IIFL Securities Limited, IIFL Wealth Prime Limited and IIFL Facilities Services Limited.

Mr. Paolo Brichetti has rejoined us after a brief break as the Vice Chairman and Non-Executive Director with effect from 21<sup>st</sup> October 2022. He is the Founder and Non-Executive Director of our Promoter, CreditAccess India. He has been associated with CA Grameen for over a decade at the board level.

**Speaking on the appointments, Mr. Udaya Kumar, MD & CEO, said**, "We are fortunate to have Ms. Warriar and Mr. Brichetti back in the oversight role and for their commitment to serve in the field of financial inclusion. As we step into a new microfinance era with immense opportunities ahead, we are confident that we have the right leadership guidance that focuses on customer well-being intertwined with community development."

#### About CreditAccess Grameen Limited

CreditAccess Grameen Limited is a leading Indian microfinance institution headquartered in Bengaluru, focused on providing micro-loans to women customers predominantly in rural areas across India. The Company, on a consolidated basis, is now operating in 333 districts in 14 states (Karnataka, Maharashtra, Tamil Nadu, Chhattisgarh, Madhya Pradesh, Odisha, Kerala, Goa, Gujarat, Rajasthan, Uttar Pradesh, Bihar, Jharkhand, and West Bengal) and one union territory (Puducherry) in India through 1,684 branches. The Company's Promoter is CreditAccess India N.V., a multinational company specializing in micro and small enterprise financing. It is backed by institutional investors and has a micro-lending experience in India of over more than a decade.

#### For more information, please contact:

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Sahib Sharma AGM – Investor Relations CreditAccess Grameen Ltd sahib.sharma@cagrameen.in **Girish Dikey** PR Consultant Ketchum Sampark <u>girish.dikey@ketchumsampark.com</u>



Q2 & H1 FY23 Investor Presentation October 2022

# STOOD THE TEST OF TIME AND TRUST







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# **Discussion Summary**



## Key Business Updates

### Consolidated Overview

CA Grameen: Financial Metrics

**MMFL:** Financial Metrics

Investment Rationale

Annexure



# **Q2 FY23: Key Consolidated Business Highlights**

1

Best 2<sup>nd</sup> Quarter Performance Till Date <u>Highest Quarterly PAT</u>



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# Q2 FY23: Best 2nd Quarter Performance Till Date – Strong Business Momentum



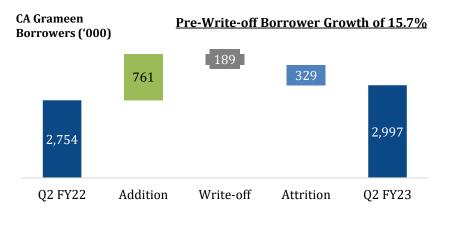
	Q2 FY23	YoY% Change	QoQ% Change			
GLP (INR Cr)	16,539	+24.0%	+5.9%			
CA Grameen	13,772	+23.1%	+6.0%			
MMFL	2,767	+28.8%	+5.5%			
Write-off	163	1.0% of Ju	ın-22 GLP			
Borrowers <sup>1</sup> (Lakh)	37.98	+1.2%	+3.0%			
CA Grameen	29.96	+8.8%	+5.2%			
MMFL	8.30	-20.6%	-4.9%			
Write-off	1.00	2.7% of Jun-2	in-22 Borrowers			
Disbursements (INR Cr)	4,375	+12.5%	+103.9%			
CA Grameen	3,646	+6.8%	+95.9%			
MMFL	729	+52.8%	+156.3%			
Q2 FY23 Collections Efficie	ency (Excl. A	rrears)	97%			
Q2 FY23Collections Efficie	ncy (Incl. Ar	rears)	98%			
GNPA % (largely @ 60+ dp	od)		2.17%			
ECL Provisioning		2.46%				
NNPA %		0.77%				
PAR 90+ %	PAR 90+ %					
L) Excluding 28,477 common borr	owers					

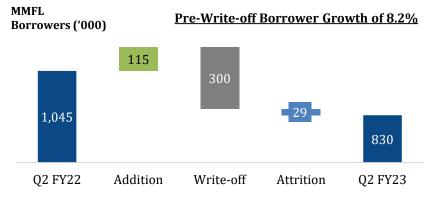
	Q2 FY23	YoY% Change	QoQ% Change
NII (INR Cr)	516	+39.9%	+11.8%
PPOP (INR Cr)	334	+52.9%	+15.4%
PAT (INR Cr)	176	+195.0%	+26.2%
NIM %	12.0%	+80 bps	+97 bps
ROA %	4.0%	+238 bps	+ 86 bps
ROE %	16.1%	+990 bps	+269 bps

Capital	Total	Tier 1	Liquidity (INR Cr)	
CRAR %	25.0%	24.3%	C & CE	1,147
CA Grameen	29.0%	28.2%	Undrawn Sanctions	4,024
MMFL	22.5%	14.8%	Sanctions in Pipeline	5,638

- Highest Disbursements in 2<sup>nd</sup> Quarter
- Highest Borrower Addition in 2<sup>nd</sup> Quarter
- Highest Quarterly Profit After Tax, despite 2<sup>nd</sup> Quarter being seasonally moderate

# Q2 FY23: Robust New Borrower Addition





New Borrower Addition over past 12 Months	Total	% Share
Tamil Nadu	1,59,341	18.2%
Karnataka	1,55,794	17.8%
Maharashtra	1,49,029	17.0%
Other States	4,12,279	47.0%
Total	8,76,443	Strongost now
Q3 FY22	2,00,595	Strongest new borrower
Q4 FY22	2,98,358	addition
Q1 FY23	92,642	momentum in
Q2 FY23	2,84,848	Q2 till date

47% of the new borrower addition over the past 12 months was from outside of the top 3 states

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# **Q2 FY23: Performance on Track to Achieve Annual Guidance**



Key Indicators – Consolidated	FY23 Guidance	Q2 FY23 Performance	H1 FY23 Performance	Remarks
GLP – Growth %	24.0% - 25.0%	24.0%	24.0%	<ul> <li>Strong business momentum, post adhering with new RBI guidelines</li> <li>Growth driven by new borrower</li> </ul>
				additions
Credit Cost (Provisions + Write-offs) – % of Avg. On-Book Loan Portfolio	1.8% - 2.0%	0.7% (non annualized)	1.4% (non annualized)	Credit cost front loaded in H1 FY23 due to residual Covid related write- offs
Return on Assets %	4.0% - 4.2%	4.0%	3.5%	<ul> <li>ROA / ROE improved from 3.1% / 13.4% in Q1 FY23 to 4.0% / 16.1% in Q2 FY23</li> </ul>
Return on Equity %	16.0% - 18.0%	16.1%	14.8%	<ul> <li>Return ratios to further improve in H2 FY23 driven by better NIMs, stable operational efficiency and lower credit cost</li> </ul>

Note: The guidance provided considers a stable operating environment

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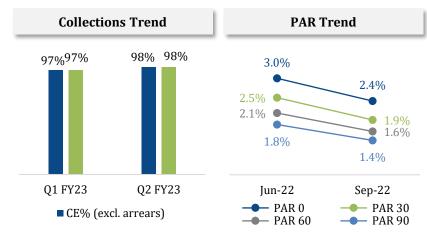
# Q2 FY23: Comfortably Placed to Protect NIMs in a Rising Interest Rate Scenario



Consolidated Metrics	Q1 FY23	Q2 FY23	H1 FY23	Remarks
Avg. New Disbursement Interest Rate %	20.3%	20.8%	20.6%	Revised pricing continues to be very competitive
Portfolio Yield %	18.4%	19.1%	18.6%	Improvement in yields driven by revised pricing and lower interest de-recognition
Weighted Avg. Cost of Borrowing %	9.1%	9.2%	9.2%	Weighted Avg. COB higher by only     20 has and managinal COB higher by
Marginal Cost of Borrowing % (CA Grameen Standalone)	8.6%	8.8%	8.7%	30 bps and marginal COB higher by only 50 bps compared to Q4 FY22
NIM %	11.1%	12.0%	11.4%	<ul> <li>NIM during H1 FY23 is higher by 50 bps compared to FY22</li> </ul>
<ul> <li>Ind-Ra upgrades rating from A+ to AA- with 'Stable' outlook</li> <li>ICRA &amp; CRISIL upgrade outlook from 'Stable' to 'Positive'</li> </ul>				<ul> <li>Highest rating of 'AA-' amongst NBFC-MFI, without factoring any parent support</li> </ul>

# Q2 FY23: Asset Quality Update (CA Grameen)





	Adequate Provisioning Coverage								
INR Cr	INR Cr CA Grameen Policy (IND-AS)								
Q2 FY23	Q2 FY23 Asset Classification (dpd) (INR Cr) EAD% ECL%								
Stage 1	0 – 15 (GL), 0 – 30 (RF)	12,791.0	97.8%	0.8%	applicable				
Stage 2	16 - 60 (GL), 31 - 90 (RF)	65.5	0.5%	57.0%	from Q2				
Stage 3	60+ (GL), 90+ (RF)	226.6	1.7%	73.1%	FY23, leading				
Total		13,083.2	100.0%	2.3%	to higher ECL				
GNPA (Gross Stage 3) 1.7%					coverage				
	NNPA (N	0.59	%	ratios					

EAD: Exposure at default includes principal and accrued interest

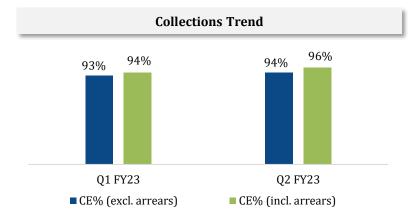
Restructuring at 0.5% of GLP					
Loan Restructuring (INR Cr)	Amount	GLP as on Sep-22	PAR 31-60	PAR 61-90	PAR 90+
Restructuring - FY21	77.1	7.8	0.2	0.2	1.8
Restructuring - FY22	143.6	60.6	1.2	1.2	11.5
Restructuring – H1 FY23	2.8	2.7	0.0	0.0	0.0
Total	223.4	71.1	1.5	1.4	13.3

Fayment wise bleakup of EAD				
Contribution of Borrowers as on Sep-22	Stage 1 EAD%	Stage 2 EAD%	Stage 3 EAD%	Total EAD%
Full Payment	97.5%	0.0%	0.0%	97.5%
Partial Payment	0.3%	0.3%	0.3%	0.9%
No Payment	0.0%	0.2%	1.4%	1.6%
Total	97.8%	0.5%	1.7%	100.0%

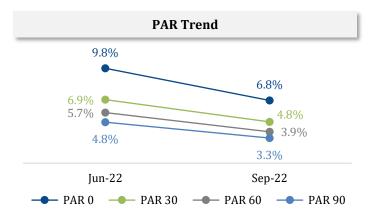
Payment wise Breakun of FAD

# Q2 FY23: Asset Quality Update (MMFL)





Adequate Provisioning Coverage					
INR Cr CA Grameen Policy (IND-AS)					
Q2 FY23 Asset Classification (dpd) EAD (INR EAD Cr)				ECL%	
Stage 1	0 – 15, 0 – 30	2,457.8	94.6%	0.9%	
Stage 2	16 - 60, 31 - 90	27.1	1.0%	32.2%	
Stage 3	60+	113.4	4.4%	49.1%	
Total		2,598.3	100.0%	3.3%	
GNPA (Gross Stage 3)			4.49	%	
NNPA (Net Stage 3)		2.3%			



Payment wise Breakup of EAD					
Contribution of Borrowers as on Jun-22	Stage 1 EAD%	Stage 2 EAD%	Stage 3 EAD%	Total EAD%	
Full Payment	92.6%	0.0%	0.0%	92.6%	
Partial Payment	2.0%	1.0%	2.0%	5.0%	
No Payment	0.0%	0.1%	2.3%	2.4%	
Total	94.6%	1.0%	4.4%	100.0%	

EAD: Exposure at default includes principal and accrued interest

# Liability Strategy Playing Well





USD 35 million ESG-linked loan from DFC

First of its kind direct loan from DFC to a NBFC-MFI in India

- U.S. International Development Finance Corporation (DFC) sanctions USD 35 Mn ESG-linked loan for up to 7 years in Oct-22
- The loan facility will focus on performance targets linked to ESG principles to strengthen women's entrepreneurship and leadership
- This is the **second ESG-linked loan for CA Grameen** after receiving the first ESG loan sanction of USD 25 Mn from Swedfund in Jul-21



### **Strong Traction in Foreign Funding**

External Commercial Borrowings sanctions / drawdowns during H1 FY23:

- USD 50 Mn from IFC
  - Sanctioned in Jun-22, drawn in Aug-22 & Oct-22
- USD 20 Mn from Blue Orchard
  - Sanctioned in Mar-22, drawn in Jun-22
- USD 90 Mn Syndicated loan led by HSBC
  - Sanctioned in Aug-22
- USD 35 Mn from DFC
  - Sanctioned in Oct-22
- All loans are 100% hedged

#### Strong visibility on foreign sourcing:

- 38% share in undrawn sanctions (CA Grameen)
- 19% share in sanctions in pipeline (CA Grameen)

# **Accounting Treatment: Classification of Loans**



### Classification of Loans at 'Amortised Cost' with Effect from Q2 FY23

- During the previous quarter, the Company had reassessed its business model and concluded that Income Generating Loan (IGL) is primarily intended to collect contractual cash flows being solely payments of principal and interest on the principal amount outstanding
- Accordingly, as required under Ind AS 109, the IGL loan portfolio which was earlier classified as and valued at "Fair Value through Comprehensive Income" have now been classified as and valued at "Amortised Cost" with effect from Q2 FY23
- The Company has consequently reversed accumulated fair value loss on such IGL loans amounting INR 63.0 Cr and related deferred tax in other equity

# **Technology Excellence Award**





- Quantic India Technology Excellence Awards Bengaluru Edition recognizes technology leaders and innovators who demonstrate excellence through their solutions and impact on the business
- It is an opportunity for the industry to celebrate, recognize, and acknowledge the technology powerhouses situated in the South part of India
- With a foundational goal to experiment and excel, Quantic India extensive research and analysis has taken the transformational journey of Technology Excellence Awards to the next level of evolution

# **Discussion Summary**



Key Business Updates

### **Consolidated Results Overview**

CA Grameen: Financial Metrics

**MMFL:** Financial Metrics

Investment Rationale

Annexure



# Q2 FY23: Consolidated Performance Highlights



GLP: INR 16,539 Cr (+24.0% YoY)	NIM 12.0% Weighted Avg. COB 9.2%	Cost/Income Ratio 38.2% Opex/GLP Ratio 5.1%	PPOP INR 334 Cr (+52.9% YoY)
PAT: INR 176 Cr (+195.0% YoY)	ROA 4.0% ROE 16.1%	Capital Adequacy Ratio 25.0% Tier 1 Ratio 24.3%	Total Equity INR 4,493 Cr D/E Ratio 2.7
GNPA (GS3): 2.17% NNPA: 0.77% PAR 90+: 1.72%	Provisioning 2.46% Write-off INR 163 Cr	Branches 1,684 (+9.0% YoY) 16,018 Employees (+4.6% YoY)	Active Borrowers 37.98 Lakh <sup>1</sup> (+1.2% YoY)

1) 1,00,050 borrowers were written off during Q2 FY23 while 2,84,848 new borrowers were added during the same period

#### Q2 & H1 FY23: Consolidated P&L Statement



Profit & Loss Statement (INR Cr)	Q2 FY23	Q2 FY22	YoY%	Q1 FY23	QoQ%	H1 FY23	H1 FY22	YoY%	FY22
Interest Income	771.3	597.4	29.1%	736.2	4.8%	1,507.6	1,184.8	27.2%	2,567.3
- Interest on Loans <sup>1</sup>	762.1	588.1	29.6%	727.6	4.8%	1,489.7	1,163.7	28.0%	2,533.0
- Income from Securitisation	0.0	0.2	-	0.0	-	0.0	0.7	-	0.6
- Interest on Deposits with Banks and FIs	9.2	9.0	1.6%	8.7	5.9%	17.9	20.4	-12.3%	33.8
Income from Direct Assignment	18.1	0.0	-	5.1	253.9%	23.2	14.7	57.7%	70.0
Finance Cost on Borrowings	273.2	228.5	19.6%	279.8	-2.3%	553.0	477.7	15.8%	984.0
Cost on Financial Liability towards Securitisation	0.0	0.0	-	0.0	-	0.0	0.2	-	0.2
Net Interest Income	516.2	368.9	39.9%	461.5	11.8%	977.7	721.6	35.5%	1,653.2
Non-interest Income & Other Income <sup>2</sup>	24.9	21.1	17.8%	19.2	29.8%	44.1	36.5	20.9%	112.8
Total Net Income	541.1	390.0	38.7%	480.7	12.6%	1,021.8	758.1	34.8%	1,766.0
Employee Expenses	129.7	111.9	15.9%	123.9	4.7%	253.6	212.6	19.3%	437.7
Other Expenses	64.2	47.4	35.4%	55.2	16.4%	119.4	87.1	37.0%	203.6
Depreciation, Amortisation & Impairment	12.8	11.9	7.3%	11.9	7.6%	24.7	23.2	6.7%	47.2
Pre-Provision Operating Profit	334.3	218.7	52.9%	289.7	15.4%	624.1	435.2	43.4%	1,077.5
Impairment of Financial Instruments	105.4	139.9	-24.7%	100.9	4.4%	206.3	327.8	-37.1%	596.7
Profit Before Tax	229.0	78.8	190.6%	188.8	21.3%	417.8	107.4	289.2%	480.8
Total Tax Expense	52.9	19.1	176.9%	49.2	7.3%	102.1	27.4	273.2%	123.7
Profit After Tax	176.1	59.7	195.0%	139.6	26.2%	315.7	80.0	294.6%	357.1
Key Ratios	Q2 FY23	Q2 FY22		Q1 FY23		H1 FY23	H1 FY22		FY22
Portfolio Yield	19.1%	18.8%		18.4%		18.6%	18.4%		18.3%
Cost of Borrowings	9.2%	9.5%		9.1%		9.2%	9.6%		9.3%
NIM	12.0%	11.2%		11.1%		11.4%	10.6%		10.9%
Cost/Income Ratio	38.2%	43.9%		39.7%		38.9%	42.6%		39.0%
Opex/GLP Ratio	5.1%	5.3%		4.7%		4.9%	4.9%		4.9%

1) Interest income (on Stage 3 portfolio) de-recognized was INR 20.5 Cr in Q2 FY23 (vs INR 20.6 Cr in Q2 FY22) and INR 42.5 Cr in H1 FY23 (vs INR 41.9 Cr in H1 FY22) 2) Bad debt recovery was INR 14.5 Cr in Q2 FY23 (vs INR 13.6 Cr in Q2 FY22) and INR 24.8 Cr in H1 FY23 (vs INR 18.4 Cr in H1 FY22)

### Q2 & H1 FY23: Consolidated Balance Sheet



Balance Sheet (INR Cr)	Q2 FY23	Q2 FY22	YoY%	Q1 FY23	QoQ%	H1 FY23	H1 FY22	FY22
Cash & Other Bank Balances	757.9	1,515.9	-50.0%	1,369.2	-44.6%	757.9	1,515.9	1,761.4
Investments	389.2	107.0	263.7%	172.6	125.5%	389.2	107.0	0.0
Loans - (Net of Impairment Loss Allowance)	15,195.9	11,772.9	29.1%	14,137.6	7.5%	15,195.9	11,772.9	14,765.3
Loans - Securitised Assets	0.0	3.2	-	0.0	-	0.0	3.2	0.0
Property, Plant and Equipment	30.9	26.3	17.1%	30.6	0.8%	30.9	26.3	31.8
Intangible Assets	139.6	157.7	-11.5%	144.3	-3.3%	139.6	157.7	149.7
Right to Use Assets	68.6	66.6	3.0%	73.1	-6.2%	68.6	66.6	74.8
Other Financial & Non-Financial Assets	284.3	299.1	-4.9%	256.9	10.7%	284.3	299.1	294.2
Goodwill	317.6	317.6	0.0%	317.6	0.0%	317.6	317.6	317.6
Total Assets	17,183.9	14,266.4	20.5%	16,501.9	4.1%	17,183.9	14,266.4	17,394.8
Debt Securities	1,094.9	1,683.6	-35.0%	1,176.2	-6.9%	1,094.9	1,683.6	1,418.1
Borrowings (other than debt securities)	11,131.8	8,263.9	34.7%	10,624.3	4.8%	11,131.8	8,263.9	11,424.9
Subordinated Liabilities	81.4	106.6	-23.6%	79.5	2.4%	81.4	106.6	77.7
Financial Liability towards Portfolio Securitized	0.0	0.0	-	0.0	-	0.0	0.0	0.0
Lease Liabilities	81.1	76.3	6.3%	84.4	-3.9%	81.1	76.3	85.0
Other Financial & Non-financial Liabilities	301.5	265.5	13.6%	291.1	3.6%	301.5	265.5	313.0
Total Equity	4,388.9	3,771.7	16.4%	4,146.1	5.9%	4,388.9	3,771.7	3,977.6
Minority Interest	104.2	98.8	5.5%	100.2	4.1%	104.2	98.8	98.4
Total Liabilities and Equity	17,183.9	14,266.4	20.5%	16,501.9	4.1%	17,183.9	14,266.4	17,394.8
Key Ratios	Q2 FY23	Q2 FY22		Q1 FY23		H1 FY23	H1 FY22	FY22
ROA	4.0%	1.6%		3.1%		3.5%	1.0%	2.2%
D/E	2.7	2.6		2.8		2.7	2.6	3.2
ROE	16.1%	6.2%		13.4%		14.8%	4.2%	9.1%
GNPA (GL: 60+ dpd, RF: 90+ dpd)	2.17%	7.67%		3.11%		2.17%	7.67%	3.61%
Provisioning	2.46%	5.90%		3.01%		2.46%	5.90%	3.44%

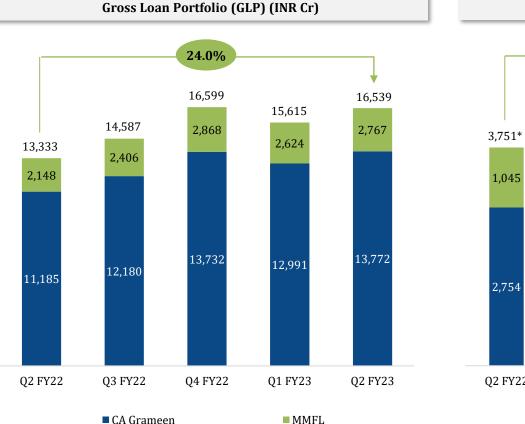
# Q2 & H1 FY23: Understanding the Credit Cost Impact



Consolidated (INR Cr)	Q2 FY23	H1 FY23
Opening ECL - (A)	443.7	533.9
Additions (B)		
- Provisions as per ECL	53.2	92.2
Reversals (on account of write-off) (C)	110.7	240.0
Closing ECL (D = A+B-C)	386.1	386.1
Write-off(E)	162.9	354.0
Credit Cost (F = B-C+E)	105.4	206.3
Credit Cost (Provisions + Write-offs) – % of Avg. On-Book Loan Portfolio (non-annualised)	0.7%	1.4%
Bad-Debt Recovery (G)	14.5	24.8
Net P&L Impact (F – G)	90.9	181.5
Net P&L Impact – % of Avg. On-Book Loan Portfolio (non-annualised)	0.6%	1.2%

### **Q2 FY23: Continued Business Traction with Rural Focus**



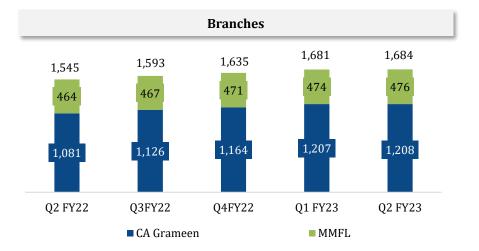




\* Excluding common borrowers

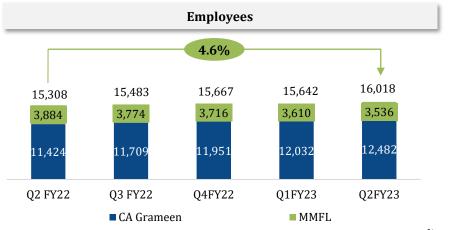
#### **Q2 FY23: Consistent Growth in Infrastructure**

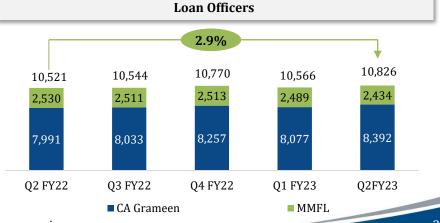




States	FY22	Q1 FY23	Q2 FY23
Bihar	35	10	-
Chhattisgarh	5	2	-
Gujarat	28	5	1
Jharkhand	10	5	-
Madhya Pradesh	20	1	-
Karnataka	10	-	-
Kerala	6	-	-
Maharashtra	6	9	-
Odisha	9	-	-
Rajasthan	35	6	-
Tamil Nadu	1	-4 *	-
Uttar Pradesh	35	5	-
West Bengal	11	7	2
Total	211	46	3

\* At MMFL, 2 branches were merged while 2 business correspondent (BC) branches got closed



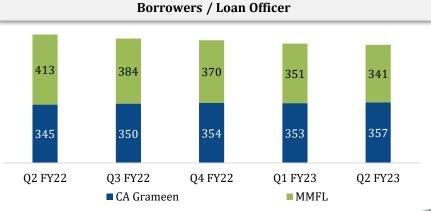


### Q2 FY23: Sustainable Operational Efficiency





GLP / Loan Officer (INR Cr) 1.1 1.1 1.1 1.0 0.8 1.7 1.6 1.6 1.5 1.4 Q2 FY22 Q3 FY22 Q4 FY22 Q1 FY23 Q2 FY23 CA Grameen MMFL



### **Q2 FY23: Product Range To Meet Diverse Customer Needs**



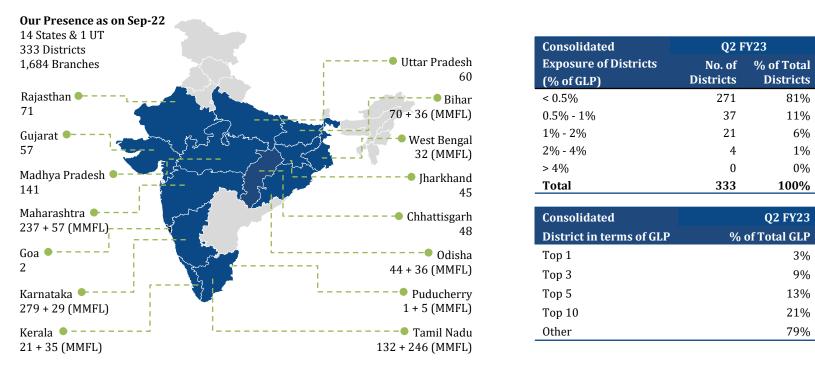
GLP -	Q2 F	Y22	Q3 F	Y22	Q4 F	Y22	Q1 F	Y23	Q2 F	Y23
Product Mix	(INR Cr)	% of Total								
IGL (Incl. MMFL)	12,613	95%	13,894	95%	15,949	96%	14,937	96%	15,801	96%
Family Welfare	55	0%	59	0%	38	0%	121	1%	185	1%
Home Improvement	331	3%	371	3%	414	3%	408	2%	429	2%
Emergency	3	0%	1	0%	3	0%	4	0%	7	0%
Retail Finance	330	2%	263	2%	196	1%	145	1%	117	1%
Total	13,333	100%	14,587	100%	16,599	100%	15,615	100%	16,539	100%

GLP – Avg. O/S Per Loan (INR '000)	Q2 FY22	Q3 FY22	Q4 FY22	Q1 FY23	Q2 FY23
IGL (Incl. MMFL)	26.6	29.5	32.1	30.3	30.0
Family Welfare	4.5	4.5	3.7	9.4	11.0
Home Improvement	9.3	9.6	10.0	9.7	9.4
Emergency	0.9	0.6	0.6	0.8	0.5
Retail Finance	52.9	48.9	47.2	48.8	48.0
Total	25.1	27.6	29.8	28.1	27.4

GLP – Avg. O/S Per Borrower (INR '000)	Q2 FY22	Q3 FY22	Q4 FY22	Q1 FY23	Q2 FY23
CA Grameen	40.6	43.3	47.0	45.6	46.0
MMFL	20.6	24.9	30.8	30.1	33.3
Total	35.5	39.0	43.4	42.3	43.5

#### **Q2 FY23: Well-Diversified Presence Across India**





Q2 FY23 Consolidated	Branches	% Share	Borrowers ('000)	% Share	GLP (INR Cr)	% Share
Karnataka	308	18.3%	1,047	27.6%	5,829	35.2%
Maharashtra	294	17.5%	771	20.3%	3,491	21.1%
Tamil Nadu	378	22.4%	853	22.5%	3,460	20.9%
Madhya Pradesh	141	8.4%	307	8.1%	1,114	6.7%
Other States & UT	563	33.4%	821	21.6%	2,645	16.0%
Total	1,684	100.0%	3,798*	100.0%	16,539	100.0%

\* Excluding 28,477 Common Borrowers

#### **Discussion Summary**



Key Business Updates

Consolidated Results Overview

**CA Grameen: Financial Metrics** 

MMFL: Financial Metrics

Investment Rationale

Annexure



### Q2 FY23: CA Grameen Standalone Performance Highlights

CreditAccess® Grameen

GLP: INR 13,772 Cr (+23.1% YoY)	NIM 12.1% Weighted Avg. COB 9.1%	Cost/Income Ratio 36.9% Opex/GLP Ratio 5.0%	PPOP INR 285 Cr (+51.2% YoY)
PAT: INR 159 Cr (+120.5% YoY)	ROA 4.2% ROE 15.1%	Capital Adequacy Ratio 29.0% Tier 1 Ratio 28.2%	Total Equity INR 4,332 Cr D/E Ratio 2.3
GNPA (GS3): 1.73% NNPA: 0.47% PAR 90+: 1.39%	Provisioning 2.29% Write-off INR 113 Cr	Branches 1,208 (+11.7% YoY) 12,482 Employees (+9.3% YoY)	Active Borrowers 29.96 Lakh <sup>1</sup> (+8.8% YoY)

1) 33,909 borrowers were written off during Q2 FY23 while 2,43,715 new borrowers were added during the same period

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### Q2 & H1 FY23: CA Grameen Standalone P&L Statement



Profit & Loss Statement (INR Cr)	Q2 FY23	Q2 FY22	YoY%	Q1 FY23	QoQ%	H1 FY23	H1 FY22	YoY%	FY22
Interest Income	644.7	492.0	31.0%	607.3	6.1%	1,252.0	975.6	28.3%	2,124.8
- Interest on Loans <sup>1</sup>	637.1	485.2	31.3%	599.9	6.2%	1,236.9	960.5	28.8%	2,099.3
- Interest on Deposits with Banks and FIs	7.6	6.8	12.2%	7.5	2.1%	15.1	15.1	0.0%	25.5
Income from Direct Assignment	10.9	0.0	-	-1.4	-	9.5	14.7	-35.3%	70.0
Finance Cost on Borrowings	221.3	182.7	21.1%	225.6	-1.9%	446.9	379.1	17.9%	788.1
Net Interest Income	434.3	309.3	40.4%	380.3	14.2%	814.6	611.2	33.3%	1,406.6
Non-interest Income & Other Income <sup>2</sup>	16.7	18.3	-9.0%	15.3	8.9%	32.8	31.1	2.6%	96.4
Total Net Income	451.0	327.6	37.7%	395.6	14.0%	846.6	642.3	31.8%	1,503.1
Employee Expenses	105.9	90.4	17.1%	99.2	6.8%	205.0	170.5	20.3%	353.5
Other Expenses	52.6	42.5	24.0%	43.9	19.8%	96.6	74.1	30.3%	161.3
Depreciation, Amortisation & Impairment	7.9	6.5	22.0%	6.8	15.8%	14.8	12.6	17.4%	26.2
Pre-Provision Operating Profit	284.5	188.2	51.2%	245.7	15.8%	530.2	385.2	37.6%	962.1
Impairment of Financial Instruments	78.0	91.1	-14.4%	66.3	17.5%	144.3	247.4	-41.7%	449.4
Profit Before Tax	206.6	97.1	112.7%	179.3	15.2%	385.9	137.8	180.0%	512.6
Total Tax Expense	47.8	25.1	90.5%	46.8	2.3%	94.6	36.2	161.1%	130.5
Profit After Tax	158.7	72.0	120.5%	132.6	19.7%	291.3	101.6	186.8%	382.1
Key Ratios	Q2 FY23	Q2 FY22		Q1 FY23		H1 FY23	H1 FY22		FY22
Portfolio Yield	19.1%	18.5%		18.4%		18.6%	18.2%		18.3%
Cost of Borrowings	9.1%	9.3%		9.0%		9.1%	9.3%		9.2%
NIM	12.1%	11.3%		11.2%		11.6%	10.7%		11.1%
Cost/Income Ratio	36.9%	42.5%		37.9%		37.4%	40.0%		36.0%
Opex/GLP Ratio	5.0%	5.1%		4.5%		4.7%	4.7%		4.6%

1) Interest income (on Stage 3 portfolio) de-recognized was INR 14.8 Cr in Q2 FY23 (vs INR 20.6 Cr in Q2 FY22) and INR 32.4 Cr in H1 FY23 (vs INR 40.5 Cr in H1 FY22) 2) Bad debt recovery was INR 7.9 Cr in Q2 FY23 (vs INR 11.9 Cr in Q2 FY22) and INR 14.7 Cr in H1 FY23 (vs INR 15.4 Cr in H1 FY22)

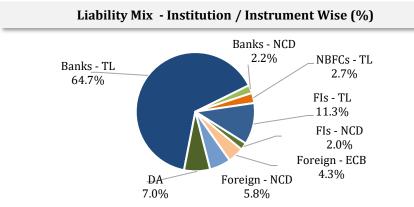
# Q2 & H1 FY23: CA Grameen Standalone Balance Sheet



Balance Sheet (INR Cr)	Q2 FY23	Q2 FY22	YoY%	Q1 FY23	QoQ%	H1 FY23	H1 FY22	FY22
Cash & Other Bank Balances	482.7	1,260.0	-61.7%	1,122.8	-57.0%	482.7	1,260.0	1,534.3
Investments	389.2	107.0	263.7%	172.6	125.5%	389.2	107.0	0.0
Loans - (Net of Impairment Loss Allowance)	12,834.2	9,857.8	30.2%	11,865.1	8.2%	12,834.2	9,857.8	12,201.6
Property, Plant and Equipment	25.8	20.0	29.4%	25.3	2.4%	25.8	20.0	26.1
Intangible Assets	15.9	16.7	-5.2%	16.3	-2.5%	15.9	16.7	17.4
Right to Use Assets	68.6	66.2	3.7%	73.0	-6.1%	68.6	66.2	74.6
Other Financial & Non-Financial Assets	260.3	278.8	-6.6%	235.1	10.7%	260.3	278.8	277.8
Investment in MMFL	663.3	662.7	0.1%	663.3	0.0%	663.3	662.7	663.3
Total Assets	14,740.0	12,269.2	20.1%	14,173.4	4.0%	14,740.0	12,269.2	14,795.1
Debt Securities	1,094.4	1,569.2	-30.3%	1,175.7	-6.9%	1,094.4	1,569.2	1,372.8
Borrowings (other than debt securities)	8,971.8	6,635.2	35.2%	8,550.7	4.9%	8,971.8	6,635.2	9,112.3
Subordinated Liabilities	0.0	25.0	-100.0%	0.0	-	0.0	25.0	0.0
Lease Liabilities	81.1	75.8	7.1%	84.4	-3.9%	81.1	75.8	84.8
Other Financial & Non-financial Liabilities	260.4	233.6	11.4%	260.1	0.1%	260.4	233.6	285.4
Total Equity	4,332.2	3,730.4	16.1%	4,102.5	5.6%	4,332.2	3,730.4	3,939.8
Total Liabilities and Equity	14,740.0	12,269.2	20.1%	14,173.4	4.0%	14,740.0	12,269.2	14,795.1
Key Ratios	Q2 FY23	Q2 FY22		Q1 FY23		H1 FY23	H1 FY22	FY22
ROA	4.2%	2.2%		3.4%		3.8%	1.5%	2.7%
D/E	2.3	2.2		2.4		2.3	2.2	2.7
ROE	15.1%	7.8%		13.2%		14.1%	5.5%	10.1%
GNPA (GL: 60+ dpd, RF: 90+ dpd)	1.73%	7.18%		2.54%		1.73%	7.18%	3.12%
Provisioning	2.29%	5.51%		2.73%		2.29%	5.51%	3.19%

# Q2 FY23: Well-Diversified Liability Mix

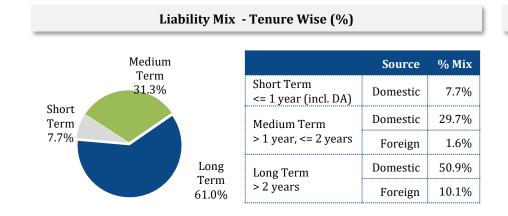


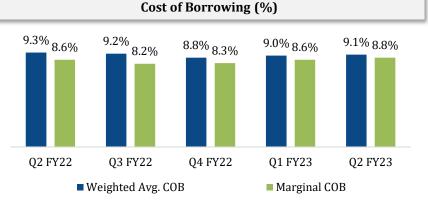


Note: O/S Direct Assignment (Sold Portion) - INR 758.5 Cr

#### Focus on dynamic liability management

- Focus on long-term funding with strong diversification between domestic & foreign sources
- Target to meet funding requirements through foreign/long-term sources over the medium term, with diversified products
- Diverse lenders' base:
  - 41 Commercial Banks, 2 Financial Institutions, 8 Foreign Institutional Investors, 5 NBFCs
- Continued focus to minimize the cost of borrowing
- **Optimal cost of borrowing despite rising interest rates**: Weighted average cost and the marginal cost of borrowing increased by only 30 bps and 50 bps respectively from Q4 FY22 to Q2 FY23





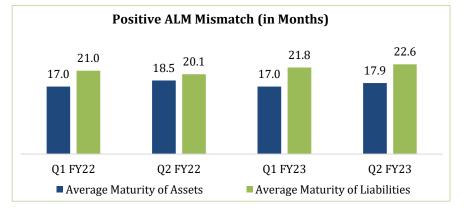
# Q2 FY23: Stable Liquidity/ ALM Position/ Credit Ratings



Static Liquidity / ALM Position	For the Month			For the Financial	Year
Particulars (INR Cr)	Oct-22	Nov-22	Dec-22	FY23 (Oct-22 to Mar-23)	FY24
Opening Cash & Equivalents (A)	983.3	1,220.5	1,558.8	1,763.9	2,898.4
Loan recovery [Principal] (B)	806.4	848.7	824.0	4,732.9	6,659.3
Total Inflow (C=A+B)	1,789.8	2,069.2	2,382.8	6,496.8	9,557.7
Borrowing Repayment [Principal]					
Term loans and Others (D)	434.8	384.2	503.2	2,790.0	3,997.0
NCDs ( E )	0.0	0.0	0.0	171.0	604.0
Direct Assignment (F)	134.4	126.3	115.6	637.4	468.5
Total Outflow G=(D+E+F)	569.2	510.5	618.9	3,598.4	5,069.5
Closing Cash & equivalents (H= C-G)	1,220.5	1,558.8	1,763.9	2,898.4	4,488.1
Static Liquidity (B-G)	237.2	338.2	205.2	1,134.5	1,589.7

Debt Diversification	Q2 FY23
Total Drawdowns	2,305.5
Domestic *	91%
Foreign	9%
Undrawn Sanction	3,839
Domestic	62%
Foreign	38%
Sanctions in Pipeline	5,113
Domestic	81%
Foreign	19%

\* Includes Direct Assignment of 201.1 Cr



Rating Agency	Rating/Grading
Ind-Ra	AA- (Stable)
ICRA	A+ (Positive)
CRISIL	A+ (Positive)
Ind-Ra	AA- (Stable)
ICRA	A+ (Positive)
CRISIL	A+ (Positive)
ICRA	A1+
CRISIL	M1C1
M-CRIL	Gold Level
	Ind-Ra ICRA CRISIL Ind-Ra ICRA CRISIL ICRA CRISIL

\* Institutional Grading/Code of Conduct Assessment (COCA)

-

### Q2 FY23: Robust Quarterly Performance Trend (1/2)

 Gross Loan Portfolio (GLP) (INR Cr)

 23.1%

 11,184

 12,180

 13,732

 12,991

 13,772

 11,184

 12,180

 13,732

 12,991

 13,772

 11,184

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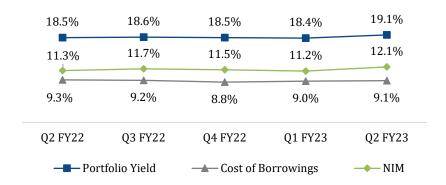
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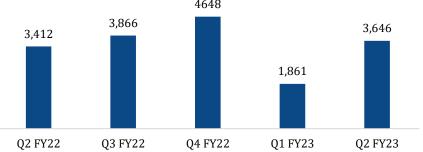
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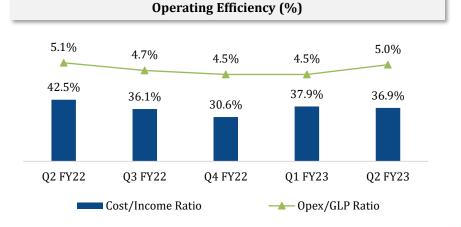
 12,991<

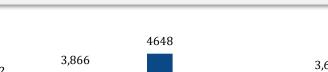
Margin Analysis (%)



Disbursements (INR Cr)



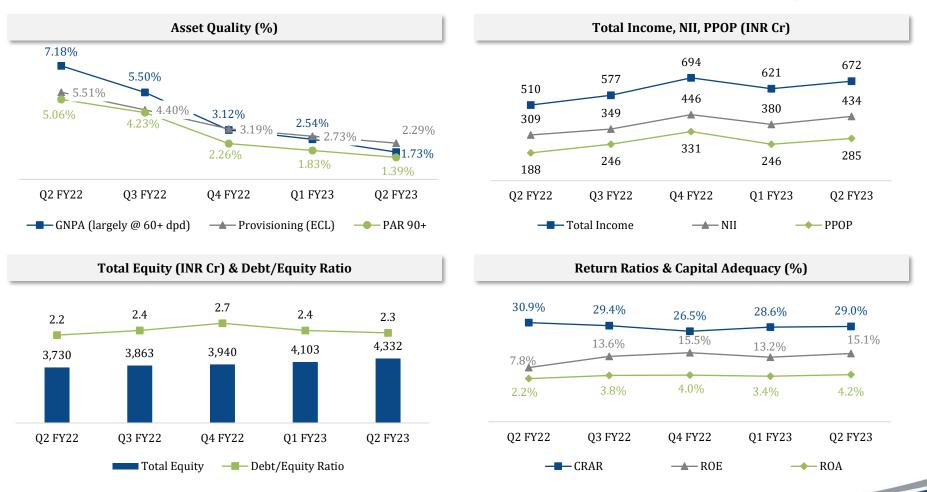






#### Q2 FY23: Robust Quarterly Performance Trend (2/2)





#### **Discussion Summary**



Key Business Updates

**Consolidated Results Overview** 

CA Grameen: Financial Metrics

**MMFL: Financial Metrics** 

**Investment Rationale** 

Annexure



### **Q2 FY23: MMFL Performance Highlights**



GLP INR 2,767 Cr (28.8% YoY)	NIM 10.4% Weighted Avg. COB 9.9%	Cost/Income Ratio 40.2% Opex/GLP Ratio 5.4%	PPOP INR 54 Cr (81.5%)
PAT INR 20 Cr (247.5% YoY)	ROA 2.8% ROE 20.0%	Capital Adequacy Ratio 22.5% Tier 1 Ratio 14.8%	Total Equity INR 419 Cr D/E Ratio 5.7x
GNPA (GS3): 4.37% NNPA: 2.27% PAR 90+: 3.33%	Provisioning 3.35% Write-off 50 Cr	Branches 476 (2.6% YoY) Employees 3,536 (-9.0% YoY)	Active Borrowers 8.30 Lakh <sup>1</sup> (-20.6%)

1) 66,141 borrowers were written off during Q2 FY23 while 41,133 new borrowers were added during the same period

#### Q2 & H1 FY23: MMFL P&L Statement

Profit & Loss Statement (INR Cr)	Q2 FY23	Q2 FY22	YOY%	Q1 FY23	QoQ %	H1 FY23	H1 FY22	YoY%	FY22
Interest income	131.7	105.4	25.0%	134.0	-1.6%	265.7	209.2	27.0%	446.1
- Interest on Loans	130.2	102.9	26.5%	132.8	-1.9%	262.9	203.2	29.4%	437.3
- Income from Securitisation	0.0	0.2	-	0.0	-	0.0	0.7	-100.0%	0.6
- Interest on Deposits with Banks and FIs	1.6	2.2	-30.4%	1.2	30.0%	2.8	5.3	-47.6%	8.3
Income from Direct Assignment	7.2	0.0	-	6.5	10.7%	13.7	0.0	-	0.0
Finance Cost on Borrowings	57.1	46.7	22.3%	59.2	-3.6%	116.3	99.5	16.9%	201.0
Cost on Financial Liability towards Securitisation	0.0	0.0	-	0.0	-	0.0	0.2	-100.0%	0.2
Net Interest Income	81.9	58.7	39.4%	81.2	0.8%	163.1	109.4	49.0%	244.9
Non-interest Income & Other Income	8.2	2.9	189.0%	4.0	108.5%	12.2	6.2	96.6%	16.7
Total Net Income	90.1	61.6	46.4%	85.2	5.8%	175.3	115.6	51.6%	261.6
Employee Expenses	23.8	21.4	11.2%	24.7	-3.8%	48.6	42.0	15.5%	84.1
Other Expenses	11.6	9.1	27.3%	11.3	2.5%	22.8	17.9	27.4%	42.6
Depreciation, Amortisation & Impairment	0.8	1.4	-41.0%	1.0	-17.2%	1.8	2.4	-26.7%	4.6
Pre-Provision Operating Profit	53.9	29.7	81.5%	48.2	11.9%	102.1	53.3	91.7%	130.3
Impairment of Financial Instruments	27.4	48.8	-43.9%	34.6	-20.8%	62.0	80.4	-22.9%	147.3
Profit Before Tax	26.5	-19.1	238.8%	13.6	94.8%	40.1	-27.1	247.9%	-17.0
Total Tax Expense	6.1	-5.2	215.8%	3.5	71.9%	9.6	-7.1	235.7%	-3.1
Profit After Tax	20.5	-13.9	247.5%	10.1	102.8%	30.6	-20.1	252.2%	-13.9
Key Ratios	Q2 FY23	Q2 FY22		Q1 FY23		H1 FY23	H1 FY22		FY22
Portfolio Yield	19.3%	20.0%		18.8%		18.8%	19.5%		18.6%
Cost of Borrowings	9.9%	10.6%		9.7%		9.8%	10.6%		10.2%
NIM	10.4%	10.6%		9.9%		10.1%	9.6%		9.7%
Cost/Income Ratio	40.2%	51.8%		43.4%		41.7%	53.9%		50.2%
Opex/GLP Ratio	5.4%	6.1%		5.4%		5.3%	5.8%		5.6%

1) Interest income (on Stage 3 portfolio) de-recognized was INR 5.7 Cr in Q2 FY23 (vs INR 0.0 Cr in Q2 FY22) and INR 10.1 Cr in H1 FY23 (vs INR 1.4 Cr in H1 FY22)

2) Bad debt recovery was INR 6.6 Cr in Q2 FY23 (vs INR 1.7 Cr in Q2 FY22) and INR 10.1 Cr in H1 FY23 (vs INR 3.0 Cr in H1 FY22)

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# Q2 & H1 FY23: MMFL Balance Sheet

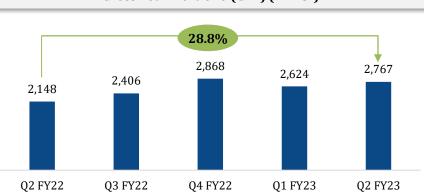
Balance Sheet (INR Cr)	Q2FY23	Q2FY22	YOY%	Q1FY23	QoQ %	H1 FY23	H1 FY22	FY22
Cash & Other Bank Balances	274.4	251.9	8.9%	244.6	12.2%	274.4	251.9	227.0
Balance Sheet Assets (Net of Impairment Loss Allowance)	2,511.3	1,915.1	31.1%	2,422.1	3.7%	2,511.3	1,915.1	2,713.3
Securitised Assets	0.0	3.3	-100.0%	0.0		0.0	3.3	0.0
Property, Plant and Equipment	5.0	6.4	-21.7%	5.3	-6.6%	5.0	6.4	5.6
Intangible Assets	2.5	3.3	-25.5%	2.7	-7.9%	2.5	3.3	2.9
Right to Use Assets	0.0	0.5	-100.0%	0.0	-100.0%	0.0	0.5	0.1
Other Financial & Non-Financial Assets	56.0	57.3	-2.3%	54.8	2.1%	56.0	57.3	49.2
Total Assets	2,849.1	2,237.6	27.3%	2,729.6	4.4%	2,849.1	2,237.6	2,998.2
Debt Securities	0.0	114.1	-100.0%	0.0		0.0	114.1	44.8
Borrowings (other than debt securities)	2,160.0	1,627.9	32.7%	2,073.6	4.2%	2,160.0	1,627.9	2,312.5
Subordinated Liabilities	228.3	78.6	190.4%	226.4	0.8%	228.3	78.6	224.5
Financial Liability towards Portfolio Securitized	0.0	0.1	-100.0%	0.0		0.0	0.1	0.0
Lease Liabilities	0.0	0.5	-100.0%	0.1	-100.0%	0.0	0.5	0.2
Other Financial & Non-financial Liabilities	42.3	35.0	21.1%	31.3	35.2%	42.3	35.0	28.4
Total Equity	418.6	381.4	9.7%	395.2	5.9%	418.6	381.4	387.7
Total Liabilities and Equity	2,849.1	2,237.6	27.3%	2,726.6	4.5%	2,849.1	2,237.6	2,998.2
Key Ratios	Q2FY23	Q2FY22		Q1FY23		H1 FY23	H1 FY22	FY22
ROA	2.8%	-2.3%		1.4%		2.1%	-1.6%	-0.5%
D/E	5.7	4.8		5.8		5.7	4.8	6.7
ROE	20.0%	-14.3%		10.3%		15.2%	-10.2%	-3.6%
GNPA (60+ dpd beginning from Q2 FY22)	4.37%	10.15%		5.83%		4.37%	10.15%	5.82%
Provisioning	3.35%	7.83%		4.33%		3.35%	7.83%	4.57%

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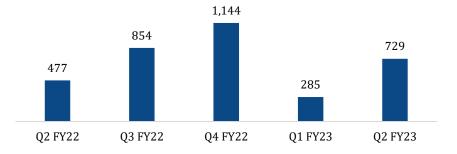
### Q2 FY23: MMFL Quarterly Performance Trend (1/2)



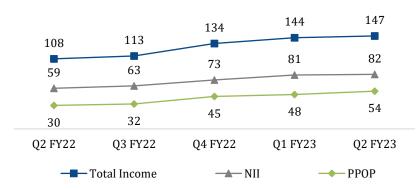


Gross Loan Portfolio (GLP) (INR Cr)

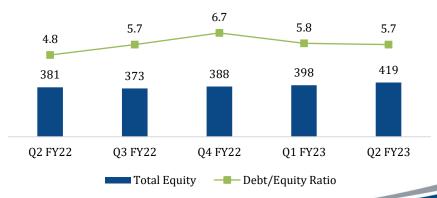




Total Income, NII, PPOP (INR Cr)

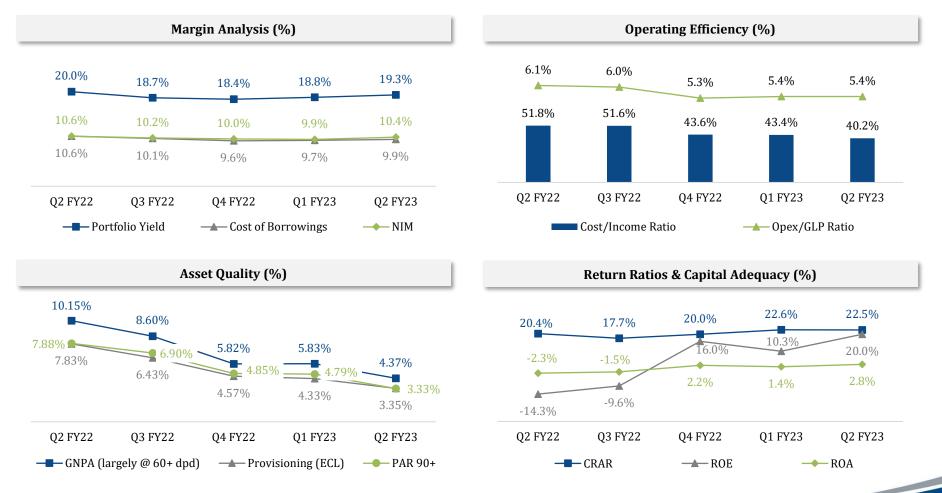


Total Equity (INR Cr) & Debt/Equity Ratio



#### Q2 FY23: MMFL Quarterly Performance Trend (2/2)





# Q2 FY23: MMFL Diversified Liability, Stable Liquidity, Positive ALM



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.6

Liability Mix – Institution / Instrument Wise	Q2 FY23
Banks – Term Loan	71.7%
FIs – Term Loan	6.2%
NBFCs – Term Loan	6.5%
Sub-Debt	8.8%
Direct Assignment <sup>1</sup>	6.7%
1) O/S Direct Assignment (Sold Portion)	: INR 172.3 Cr

Liability Mix – Tenure Wise	Q2 FY23
<= 1 Years	3.2%
> 1 & <= 2 Years	62.2%
> 2 Years	34.6%

Credit Rating	Rating Agency	Rating / Grading
Bank Facilities	ICRA CARE	A- (OWP)
Sub- Debt	ICRA	A- (OWP)
MFI	CARE	MFI2+

Fo	r the month	
Oct-22	Nov-22	Dec-22
262.0	303.0	357.0
210.9	215.4	222.
472.9	518.4	<b>579.</b> 2
153.4	145.4	162.0
16.5	16.0	15.9
169.9	161.4	178.
303.0	357.0	400.0
	Oct-22 262.0 210.9 472.9 153.4 16.5 169.9	262.0 303.0 210.9 215.4 472.9 518.4 153.4 145.4 16.5 16.0 169.9 161.4

Static Liquidity (B-G)	41.0	54.0	43.6
------------------------	------	------	------

Debt Drawdowns (INR Cr)	Q2 FY23	Undrawn Sanctions as on 30 <sup>th</sup> September 2022	Sanctions in Pipeline as on 30 <sup>th</sup> September 2022
NBFCs – TL	45.0		
Banks – TL	434.0	INR 185 Cr	
Direct Assignment	108.8		INR 525 Cr
Total	587.8		

OWP - On watch with positive implication

#### **Discussion Summary**



Key Business Updates

Consolidated Results Overview

CA Grameen: Financial Metrics

MMFL: Financial Metrics

#### **Investment Rationale**

Annexure



#### **Business Model with Inherent ESG Adherence (1/2)**

Note: All performance metrics are as on FY22



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# **Business Model with Inherent ESG Adherence (2/2)**



Note: All performance metrics are as on FY22

#### **Environmental**

- Positive E & S impact: 99.9% loans
- Emissions Measurement: (Standalone)

Emissions	Intensity (tCO2/FTE)
Scope 1	0.00
Scope 2	0.28
Scope 3	0.59

- · Aim to achieve Net Zero operations in long term
- Community Focus / Strategic CSR:
- **Covid support: 758,144** beneficiaries from 16,667 institutions
- Vaccination drive: 35,344 beneficiaries
- Anganawadi improvement program: 21,613 beneficiaries
- Disaster relief support: 23,893 beneficiaries
- Other initiatives & plans:
- Mobile health check-up vehicles
- Improvements in rural health infrastructure
- Improvements in rural education
- Livelihood & skill development for rural youth and differently abled children
- Rainwater harvesting
- Groundwater improvement programme



**Social** 

• Employee Centricity / Well-Being;



#### Governance

- Board structure:
  - 57% independent, 29% women
- · Committees of the Board:

Stakeholders'	Asset Liability
Relationship	Management
Nomination and	Executive Borrowings
Remuneration	& Investment
CSR & ESG	Audit
Risk Management	IT Strategy

#### • ESG Policy framework

1	ESG POIICY IFAIIIEWOFK
1	ESG Policy
	ESMS Policy
	Energy Management Policy
1	Waste Management Policy
	Anti-Bribery Policy & Anti-Corruption Policy
1	Anti-Money Laundering & Anti-Terrorism Financing Policy
	IT/Cyber Security Policy
1	Business Continuity Policy
1	Board Diversity and Inclusion Policy
	Whistleblower Policy
1	Tax Policy
	Corporate Governance Policy
1	Gender/Equal Opportunity Policy
	Human Rights Policy
	Corporate Social Responsibility Policy
1	Employees Code of Conduct Policy
	Remuneration Policy
1	Vendor Management Policy
ł	Non-Discrimination and Anti-Harassment Policy
1	Prevention of Sexual Harassment (POSH) Policy
	Client Data Privacy Policy

### **Committed to Basics Through Classical JLG Lending Model**



Microfinance loans are unsecured. JLG mechanism acts as security/ loan collateral

ILG Benefits:

- ✓ Strong group bonding
- ✓ Mutual support both financial & emotional
- Guidance & grievance resolution ✓
- Building awareness  $\checkmark$
- ✓ High quality customer good behaviour & strong credit discipline

Fully aligned with new harmonized guidelines in terms of -

- ✓ Formulation of Board approved policies
- ✓ Process modifications
- ✓ Underwriting changes
- ✓ Technology changes in Core Banking System
- ✓ Training to all the employees

#### JLG Mechanism allows Multiple Layers of Checks before and after disbursement of loan

Group Data Entr	× I	Kendra	Loan	Loan	Loan Sanction	Loan	Loan
Formation & CB Che		Meetings	Applications	Evaluation	& Disbursal	Repayment	Utilization
<ul> <li>Self-chosen group within 500m radius</li> <li>Mutual reliance</li> <li>Group: 5-10 members</li> <li>Kendra: 2-6 groups</li> <li>Digital process to capture KYC &amp; household income details in Tab</li> <li>Data entry into CBS a RPCs</li> <li>KYC verificatio RPCs</li> <li>Comprehense CB check for earning fam members</li> </ul>	LO • Re-interview by BM • Compulsory house visits • GRT by AM, ad boc	<ul> <li>Weekly / Fortnightly meetings</li> <li>Duration: 30- 45 mins</li> <li>Act as early warning indicator</li> </ul>	<ul> <li>New LA is captured in Tab</li> <li>Subject to group's approval, LA is accepted by the LO for further processing</li> <li>First loan IGL only</li> </ul>	<ul> <li>Compulsory house visit</li> <li>Repayment capacity to be assessed on existing cash flows</li> <li>Household income assessment</li> </ul>	<ul> <li>Loan sanction after complying with max 50% FOIR</li> <li>Group's re- confirmation</li> <li>Fund transfer to bank a/c</li> <li>Passbook/ repayment schedule &amp; pricing fact sheet</li> </ul>	<ul> <li>Choice of repayment frequency</li> <li>Collections updated online on Tab</li> </ul>	<ul> <li>LUC between 5-10 weeks</li> <li>Follow-up LUC in 11-15 weeks</li> <li>LUC recorded in passbook and LUC card</li> </ul>

Note: CB: Credit Bureau, CBS: Core Banking System, RPC: Regional Processing Center, CGT: Compulsory Group Training, LO: Loan Officer, BM: Branch Manager, AM: Area Manager, LA: Loan Application, LUC: Loan Utilization Check

#### Focus on Customer Centricity, Loyalty & Retention

#### "One of the Lowest Cost Organised Financer" - One Stop Shop providing Support to Various Lifecycle Needs of the Customer

One of the lowest lending rates in MFI industry

#### Diverse product suite:

• Income generation, education, festival, medical, emergency, water, sanitation, home improvement, livelihood improvement, business expansion

#### Loan size flexibility:

- Ability to borrow as required within assigned credit limit
- Ability to avail multiple loans with flexible size

#### **Repayment flexibility:**

- Weekly/ bi-weekly/ monthly repayment options
- Ability to choose repayment frequency based on cash flow cycle
- No pre-payment penalty

High customer satisfaction & borrower retention rate

Sustainable & Socially Relevant Significant growth from existing customer Lower customer acquisition cost



Loan Type	Customer Centric Products	Purpose	Ticket Size (INR)	Tenure (months)
Group	Income Generation Loan (IGL)	Business Investments and Income Enhancement activities	5,000 - 1,00,000	12 - 36
Group	Home Improvement Loan	Water Connections, Sanitation and Home Improvement & Extensions	5,000 - 50,000	12 - 36
Group	Family Welfare Loan	Festival, Medical, Education and Livelihood Improvement	Up to 20,000	3 - 12
Group	Emergency Loan	Emergencies	1,000	3
Retail Finance	Retail Finance Loan	Purchase of inventory, machine, assets or for making capital investment in business or business expansion	Up to 20,00,000	6 - 180

### Calibrated Expansion Through Contiguous District-Based Approach





Systematic geography selection based on availability of infrastructure, competition, historical performance trend, social/ economic/ political/ climate risk, growth potential

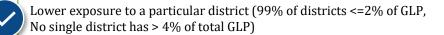
Ensures consistent replication of processes/ controls

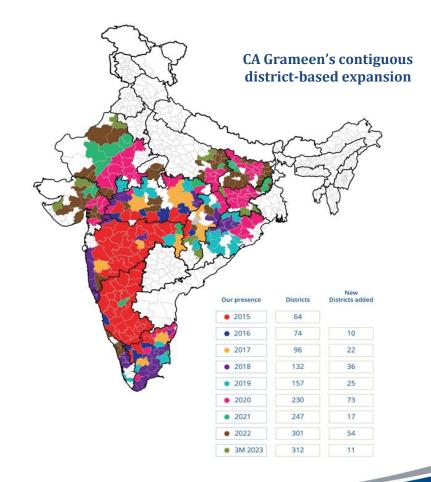
Familiarity with demographics/ culture of nearby districts enables effective customer evaluation and better servicing

Achieving deeper penetration within a particular district within three years of commencement of operations



Gradual expansion into the next (typically adjoining) district





# **Unique Human Capital, Internal Audit & Risk Controls**





# **Continuous Technology Enhancement to Drive Operational Efficiency**



#### Ensures Quick And Seamless Delivery of Need Based Financial Products and Services backed by Robust Technology Infrastructure

#### High touch-high tech delivery model:

- Digitized all customer touchpoints
- Field staff equipped with handheld tabs for managing Kendra meetings & collections
- Automated/ paperless customer on-boarding, faster KYC, and CB checks
- Lower TAT, same day and on-field loan disbursements
- Geotagging of Kendra locations to optimize field visits
- Cashless disbursement / digital repayment options for customers
- Robust CBS to support innovative product features, and enhanced data analytics for anticipating future trends
- Strong tech-enabled internal audit, risk, and control systems to enable real-time field risk monitoring

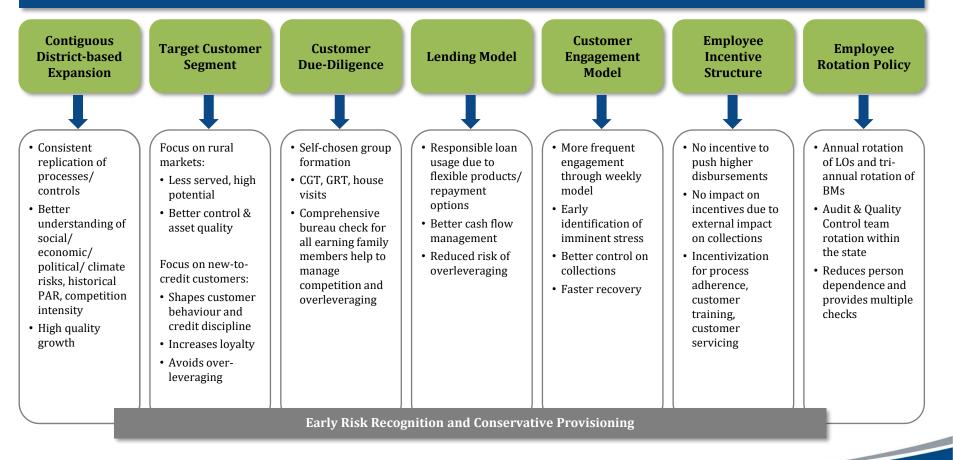
#### Future Upgrades & Investments

- Upgradation of CBS to the latest version over the next 18-24 months to enable higher business scalability
- Investment in Enterprise Service Bus and Microservices Architecture will allow us to be more agile and connect seamlessly with external financial and fintech ecosystems
- Enhancement of existing mobility apps including automation of entry through image reading, single platform for all apps
- Extension of workflow capabilities for process automation and more RPA enabled processes for faster processing
- Active exploration of partnerships with fintech players to implement innovative digital solutions
- Investment in zero code platforms and tools leading to faster implementation of new technologies

#### **Integrating Risk Management in Every Operating Process**



Microfinance is a Collection Business, hence Risk Management is Integral to Core Strategy and Operating Processes



#### Strong Parentage of CreditAccess India N.V.

#### **Committed to Micro Finance Business**

- CreditAccess India N.V. (CAI) specialises in Micro and Small Enterprises financing
- Widely held shareholding base: 253 shareholders
- Olympus ACF Pte Ltd. 15.4%, Asian Development Bank 8.8%, individuals/HNIs/Family Offices 75.8%
- Headquartered in Amsterdam, The Netherlands

#### **Strong Financial Support**

- Invested through multiple rounds of capital funding along with secondary purchases during 2009 to 2017
- Displayed trust in our business model post demonetisation by infusing INR 550 Cr in FY17
- Provides access to global fundraising opportunities leveraging CAI's network and relationships
- Holds 73.74% in CA Grameen, committed to holding up to the regulatory requirement in future

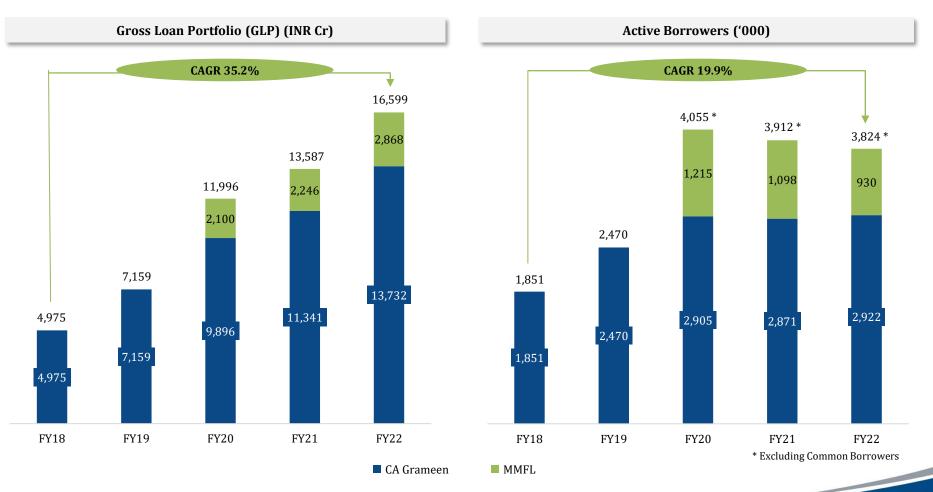
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#### Past Five Years Performance Track Record (1/3)





#### **Past Five Years Performance Track Record (2/3)**





### **Past Five Years Performance Track Record (3/3)**



Note: Refer Annexure for definition of key ratios



\*Consolidated Figures

#### **Discussion Summary**



Key Business Updates

Consolidated Results Overview

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MMFL: Financial & Operational Metrics

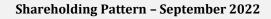
**Investment Rationale** 

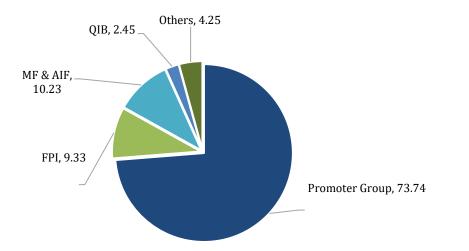
#### Annexure



# **Shareholding Structure**







Top 10 Institutional Investors – September 2022
Eastspring Investments
Edelweiss Mutual Fund
Government Pension Fund Global
ICICI Prudential Life Insurance
Nippon Mutual Fund
SBI Mutual Fund
T Rowe Price
Tata AIA Life Insurance
UTI Mutual Fund
Vanguard

# **Key Ratios: Definitions**



- 1. Portfolio Yield = (Interest on loans processing fees + Income from securitisation)/ Avg. quarterly on-book loans
- 2. Cost of Borrowings / Weighted Avg. COB = (Borrowing cost finance lease charges) / Daily average borrowings
- 3. Marginal COB = (Borrowings availed during the period \* interest rate + processing fees and other charges) / Borrowings availed during the period
- 4. NIM = (NII processing fees, interest on deposits, income from direct assignment + finance lease charges) / Avg. quarterly on-book loans
- 5. Cost/Income Ratio = Operating cost / Total Net Income
- 6. Opex/GLP Ratio = Operating cost / Avg. quarterly GLP
- 7. ROA = PAT/Avg. Quarterly Total Assets (including direct assignment) (Annualized), ROE = PAT/Avg. Quarterly Total Equity (Annualized)
- 8. Debt = Debt Securities + Borrowings (other than debt securities) + Subordinated Liabilities
- 9. GNPA = Stage III exposure at default / (Sum of exposure at default of Stage I + Stage II + Stage III)
- 10. NNPA = (Stage III exposure at default Stage III ECL) / (Sum of exposure at default of Stage I + Stage II + Stage III Stage III ECL)



#### **For Further Queries:**

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