

Date: 1 November 2018

To,

BSE Limited (Security Code: 540768)

Phiroze Jeejeebhoy Towers, Dalal Street, Fort

Mumbai-400 001

National Stock Exchange of India Ltd., (Symbol: MAHLOG)

Exchange Plaza, 5th Floor, Plot No. C/1. "G" Block, Bandra - Kurla Complex, Bandra (East) Mumbai –400 051

Dear Sirs,

Sub: Outcome of the Board Meeting - Unaudited Consolidated and Standalone Financial Results of the Company for the quarter and half year ended 30 September 2018 (subjected to Limited Review) -Regulations 33, 30 and 47 of the Securities and Exchange Board of India (Listing Obligations and <u>Disclosure Requirements</u>) Regulations, 2015 ("Listing Regulations")

Mahindra Logistics Limited

Tel: +91 22 28715500 Toll Free: 1800 258 6787

Mahindralogistics.com

P. K. Kurne Chowk, Worli,

CIN: L63000MH2007PLC173466

Regd Office

Mahindra Towers,

Mumbai - 400 018

Unit No. 3 & 4, 7th Floor, Techniplex 2, Techniplex Complex, Veer Savarkar Marg, Goregaon (West). Mumbai - 400 062

In compliance with Regulations 30 and 33 and other applicable provisions, if any, of the Listing Regulations, we hereby inform you that the Board of Directors of Mahindra Logistics Limited, at their Meeting held today have, inter-alia, approved the Unaudited Consolidated and Standalone Financial Results together with Segment-wise reporting for the quarter and half year ended 30 September 2018 and Statement of Assets and Liabilities for the half year ended 30 September 2018, subjected to Limited Review of the Statutory Auditors.

In this regard, please find enclosed the following documents prepared in compliance with Regulations 33 and 47 (as applicable) of the Listing Regulations:

- 1. Unaudited Consolidated Financial Results together with Consolidated Segment-wise reporting for the quarter and half year ended 30 September 2018 and Consolidated Statement of Assets and Liabilities for the half year ended 30 September 2018;
- 2. Unaudited Standalone Financial Results together with Standalone Segment-wise reporting for the quarter and half year ended 30 September 2018 and Standalone Statement of Assets and Liabilities for the half year ended 30 September 2018;
- 3. Unmodified Limited Review Report(s) on Unaudited Consolidated and Standalone Financial Results for the quarter and half year ended 30 September 2018 issued by our Statutory Auditors - Deloitte Haskins & Sells LLP;
- 4. Extract of the Unaudited Consolidated Financial Results for the quarter and half year ended 30 September 2018 to be published in the Newspapers.

The Meeting of the Board of Directors of the Company commenced at 11:00 a.m. and concluded at 1:30 p.m. This intimation is also being uploaded on Company's website http://www.mahindralogistics.com.

Kindly take the above on record and acknowledge receipt of the same.

Thanking you,

For Mahindra Logistics Limited

Brijbala Batwal **Company Secretary**

Enclosures: As above

Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th 32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra. India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF CONSOLIDATED INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF MAHINDRA LOGISTICS LIMITED

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Mahindra Logistics Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and half year ended September 30, 2018 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the financial results of the following entities:
 - (a) 2X2 Logistics Limited; and
 - (b) Lords Freight (India) Private Limited.
- 4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.





Deloitte Haskins & Sells LLP

5. We did not review the financial results of two subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rs. 93.29 Crores as at September 30, 2018, total revenues of Rs. 57.61 Crores and Rs. 119.34 Crores for the quarter and half year ended September 30, 2018 and total profit after tax of Rs. 0.32 Crores and Rs. 0.99 Crores and total comprehensive income of Rs. 0.32 Crores and Rs. 0.99 Crores for the quarter and half year ended September 30, 2018, as considered in the Unaudited Consolidated Financial Results. These financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Unaudited Consolidated Financial Results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors.

Our report on the statement is not modified in respect of this matter.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> Kedar Raje Partner

(Membership No. 102637)

Place: Mumbai

Date: November 01, 2018



MAHINDRA LOGISTICS LIMITED

Registered Office : Mahindra Towers, P.K. Kurne Chowk, Worli, Mumbai - 400018

Website: www.mahindralogistics.com. E-mail: cfo.mll@mahindra.com

Tel No: +91 22 24901441 Fax No: +91 22 2490 0833

CIN : L63000MH2007PLC173466
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2018

		Quarter Ended			Half Year Ended		(Rs. in Crores) Year Ended 31-Mar-18
		30-Sep-18 30-Jun-18		30-Sep-17	30-Sep-18 30-Sep-17		
Par	ticulars	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
			Oriaudited	Ottaddited	Onaudited	Onaddited	Audited
1	Revenue from operations	927.35	928.19	835.92	1,855.54	1,688.40	3,416.12
	Other income	1.29	2.88	1.62	4.17	3.61	5.88
	Total Income	928.64	931.07	837.54	1,859.71	1,692.01	3,422.00
2		320.04	331.07	037.54	1,055.71	1,052.01	3,422.00
a.		721.19	729.59	657.26	1,450.78	1,340.98	2,691.3
b.	Employee benefits expense	63.10	60.70	56.10	123.80	109.75	229.1
c.	Finance cost	0.81	0.77	0.92	1.58	1.82	3.7
d.	Depreciation and amortisation expense	5.13	5.06	4.97	10.19	9.14	19.73
e.	Other expenses	109.10	97.39	96.55	206.49	185.11	375.90
f.	Total expenses (a+b+c+d+e)	899.33	893.51	815.80	1,792.84	1,646.80	3,319.8
3	Profit before exceptional items and tax (1-2)	29.31	37.56	21.74	66.87	45.21	102.1
4	Exceptional items		-	*	-	15.22	102.1
5	Profit before tax (3-4)	29.31	37.56	21.74	66.87	45.21	102.1
6	Tax expenses		3,100		00.01	15.22	102.12
	Current tax	11.71	14.94	8.39	26.65	17.49	37.7
	Deferred tax	(1.49)	(1.69)	(0.47)	(3.18)	(1.20)	(0.9)
7	Profit after tax (PAT) (5-6)	19.09	24.31	13.83	43.40	28.92	65.2
	Attributable to			-		20.02	03.2
	(a) Shareholders of the Company	18.94	24.01	13.87	42.95	28.66	64.0
	(b) Non-Controlling Interests	0.15	0.30	(0.05)	0.45	0.26	1.2
8				(0.05)	0.15	0.20	1.1.
	Items that wil not be reclassified to profit or loss						
	Remeasurements of the defined benefit plans - Gains/(Losses)	(0.07)	(0.08)	(0.23)	(0.15)	0.07	(0.1
	Income tax relating to items that will not be reclassified to profit or loss	0.02	0.03	0.08	0.05	(0.03)	0.0
9	Total Comprehensive Income (7+8)	19.04	24.26	13.68	43.30	28.96	65.1
	Attributable to			20.00	15.50	20.50	05.2.
	(a) Shareholders of the company	18.89	23.96	13.72	42.85	28.70	63.9
	(b) Non-Controlling interests	0.15	0.30	(0.05)	0.45	0.26	1.2
10	50 - 512 T. M.	71.14	71.14	71.14	71.14	71.14	71.14
11			1000000	0.000 T. J	1,000		348.4
12	Earnings per share (Face value Rs 10/- per share)						
a.	Basic earnings per share (Rs.)	2.66	3.38	1.96	6.04	4.14	9.13
b.	Diluted earnings per share (Rs.)	2.65	3.36	1.95	6.01	4.09	9.04



SEGMENT INFORMATION OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2018 (Rs. in Crores) Quarter ended Half Year Ended Year Ended 31-Mar-18 30-Sep-18 30-Jun-18 30-Sep-17 30-Sep-18 30-Sep-17 **PARTICULARS** Unaudited Unaudited Unaudited Unaudited Unaudited Audited 1. SEGMENT REVENUE Revenue from operations a) Supply chain management 829.23 838.22 749.14 1,667.45 1,515.41 3,075.65 b) People transport solution 98.12 89.97 86.78 188.09 172.99 340.47 **Total** 927.35 928.19 835.92 1,855.54 1,688.40 3,416.12 Less: Inter Segment Revenue 927.35 928.19 835.92 1,855.54 Revenue from operations (net) 1,688.40 3,416.12 2. SEGMENT RESULTS a) Supply chain management 60.60 67.41 51.91 128.01 102.91 226.32 b) People transport solution 10.64 9.52 7.01 20.16 15.78 31.63 Segment Results 71.24 76.93 58.92 148.17 118.69 257.95 Less: unallocable expenditure a) finance cost 0.81 0.77 0.92 1.58 1.82 3.77 b) other expenditure (net of other income) 41.12 38.60 36.26 79.72 71.66 152.07 Profit before tax 29.31 37.56 21.74 66.87 45.21 102.11 3. SEGMENT ASSETS a) Supply chain management 767.99 674.81 817.02 767.99 817.02 643.28 b) People transport solution 124.69 113.94 139.22 124.69 139.22 98.67 c) Un-allocable 186.69 236.53 187.89 186.69 187.89 244.05 1,079.37 1,079.37 1,025.28 1,144.13 986.00 **Total Assets** 1,144.13 4. SEGMENT LIABILITIES a) Supply chain management 516.52 471.47 618.52 516.52 618.52 461.34 b) People transport solution 53.25 47.49 81.27 53.25 81.27 41.78 c) Un-allocable 55.16 55.00 55.04 55.16 55.04 56.33 **Total Liabilities** 624.93 573.96 754.83 624.93 754.83 559.45



Particu	CONSOLIDATED STATEMENT OF ASSETS A	AND LIABILITIES	(Rs. in Crores
. miller	lars	As at 30th	As at 31st March 201
	MG13	September 2018	As at 31st Warch 201
		Unaudited	Audited
ASSET:	S		
NON C	NIDDENT ACCETS		
	CURRENT ASSETS	50.50	50.4
(a) (b)	Property, Plant and Equipment Capital Work-in-Progress	60.68	60.4
(c)	Goodwill on consolidation	4.33	4.3
(d)	Intangible Assets	0.70	1.0
(e)	Financial Assets	0.70	1.0
C)	(i) Trade Receivables	1.74	
	(i) Other Financial Assets	14.98	14.3
(f)	Deferred Tax Assets (Net)	17.27	14.1
(g)	Income Tax Assets (Net)	74.28	86.7
(h)	Other Assets	25.32	20.1
SUB-T	September of the part of the control	200.00	201.8
		200.00	201.0
CURRE	INT ASSETS		
(a)	Financial Assets	1	
	(i) Investments	5.00	50.0
	(ii) Trade Receivables	610.38	520.0
	(iii) Cash and Bank Balance	66.04	66.0
	(iv) Loans	-	-
	(v) Other Financial Assets	120.01	85.3
			600000
(b)	Other Assets	76.03	60.8
SUB-T	OTAL	877.46	782.2
Non-C	urrent Assets Classified as Held for Sale	1.91	1.9
	ASSETS	1,079.37	986.0
EQUIT	Y AND LIABILITIES		
EQUIT	Y		
(a)	Equity Share Capital	71.14	71.1
(b)	Other Equity	376.92	
37.00	attributable to owners	448.06	419.6
	attributable to non-controlling interests	6.38	
SUB-T		454.44	
LIABIL			
	CURRENT LIABILITIES		
(a)	Financial Liabilities	1	
	(i) Borrowings	13.57	18.0
	(ii) Other financial Liabilities	1513	
/h\	Provisions OTAL	16.13 29.70	
(b)		25.70	32.1
(b) SUB-T			
SUB-T	ENT LIABILITIES		
SUB-T	ENT LIABILITIES Financial Liabilities		
SUB-T		19.00	8.
SUB-T	Financial Liabilities	19.00	8.
SUB-T	Financial Liabilities (i) Borrowings	19.00	8.
SUB-T	Financial Liabilities (i) Borrowings (ii) Trade Payables	19.00	8.
SUB-T	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and		8.
SUB-T	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and total outstanding dues of creditors other than micro		8.
SUB-T	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and		
SUB-T	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and total outstanding dues of creditors other than micro		486.
CURRE (a)	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and total outstanding dues of creditors other than micro enterprises and small enterprises	541.09	486.
SUB-T	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and total outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other Financial Liabilities	541.09 14.13	486. 13. 3.
CURRE (a)	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and total outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other Financial Liabilities Provisions Other Liabilities	541.09 14.13 3.31	486. 13. 3. 15.
CURRE (a)	Financial Liabilities (i) Borrowings (ii) Trade Payables total outstanding dues of micro enterprises and small enterprises; and total outstanding dues of creditors other than micro enterprises and small enterprises (iii) Other Financial Liabilities Provisions Other Liabilities	541.09 14.13 3.31 17.70	486. 13. 3.



otes									
1	The Unaudited Consolidated Financial Results which are published in accordance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their Meetings held on 1 November 2018. In Compliance with Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015, a limited review of the above results has been carried out by the statutory auditors.								
2	The Unaudited Consolidated Financial Results have been prepared in accordance with the Indian Accounting Standards (Ind-AS) as notified under Section 133 of the Companies Act 2013 ("Act"), read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.								
3	The Board of Directors recommended dividend of Rs 1.50 per equity share for the year ended 31 March 2018 at its meeting held on 2 May 2018 which has been approved by the Shareholders at the 11th Annual General Meeting held on 2 August 2018. Consequently, dividend of Rs. 12.86 crores (inclusive of dividend distribution tax of Rs. 2.19 crores) has been paid during the quarter ended 30 September 2018								
	September 2018								
4	The Board of Directors of the Cor additional stake (upto 18.81%) in approvals, the Company complet Shareholders for a consideration acquisition) to 73.75% (post-acquisition)	Lords Freight (Indi ted purchase of 324 of Rs. 2.78 crores,	a) Private Limited, 1,810 equity share resulting into an ir	, Subsidiary Comp s of Lords (repres	eany ("Lords"). In enting 13.75% of	line with the said Lords) from its e	d Board existing		
4	The Board of Directors of the Cor additional stake (upto 18.81%) ir approvals, the Company complet Shareholders for a consideration	n Lords Freight (Indi ted purchase of 324 of Rs. 2.78 crores, uisition) as on 30 Se	a) Private Limited, 1,810 equity share resulting into an ir eptember, 2018. September, 2018	, Subsidiary Comp s of Lords (repres ncrease in the Con	oany ("Lords"). In enting 13.75% of mpany's stake in	line with the said f Lords) from its e Lords from 60.00	d Board existing 0% (pre-		
	The Board of Directors of the Coradditional stake (upto 18.81%) in approvals, the Company complet Shareholders for a consideration acquisition) to 73.75% (post-acquisition) to Tanadalone Financial	n Lords Freight (Indi ted purchase of 324 of Rs. 2.78 crores, uisition) as on 30 Se Results as on 30th	a) Private Limited, 1,810 equity share resulting into an in eptember, 2018. September, 2018 Quarter ended	, Subsidiary Comp s of Lords (repres ncrease in the Con are as under :	eany ("Lords"). In enting 13.75% of mpany's stake in Half yea	line with the said Lords) from its e Lords from 60.00	d Board existing 0% (pre- Year Ended		
	The Board of Directors of the Cor additional stake (upto 18.81%) in approvals, the Company complet Shareholders for a consideration acquisition) to 73.75% (post-acquisition)	n Lords Freight (Indi ted purchase of 324 of Rs. 2.78 crores, uisition) as on 30 Se Results as on 30th	a) Private Limited, 1,810 equity share resulting into an in eptember, 2018. September, 2018 Quarter ended 30-Jun-18	s of Lords (repres orcrease in the Con are as under :	Half year	line with the said Lords) from its e Lords from 60.00 r Ended 30-Sep-17	d Board existing 0% (pre- Year Ended 31-Mar-18		
	The Board of Directors of the Coradditional stake (upto 18.81%) in approvals, the Company complet Shareholders for a consideration acquisition) to 73.75% (post-acquisition) to Tandalone Financial Particulars	n Lords Freight (Indi ted purchase of 324 of Rs. 2.78 crores, uisition) as on 30 Se Results as on 30th 30-Sep-18 Unaudited	a) Private Limited, 1,810 equity share resulting into an inseptember, 2018. September, 2018. Quarter ended 30-Jun-18 Unaudited	s of Lords (repressorease in the Contract as under: 30-Sep-17 Unaudited	Half year 30-Sep-18 Unaudited	line with the said Lords) from its e Lords from 60.00 Ended 30-Sep-17 Unaudited	d Board existing 0% (pre- Year Ended 31-Mar-18 Audited		
	The Board of Directors of the Coradditional stake (upto 18.81%) in approvals, the Company complet Shareholders for a consideration acquisition) to 73.75% (post-acquisition) to Tanadalone Financial	n Lords Freight (Indited purchase of 324 of Rs. 2.78 crores, uisition) as on 30 Services as on 30th 30-Sep-18 Unaudited 880.78	a) Private Limited, 1,810 equity share resulting into an in eptember, 2018. September, 2018 Quarter ended 30-Jun-18	s of Lords (repressores in the Control of Co	Half year 30-Sep-18 Unaudited 1,761.29	line with the said Lords) from its e Lords from 60.00 r Ended 30-Sep-17	d Board existing 0% (pre- Year Ended 31-Mar-18		
	The Board of Directors of the Coradditional stake (upto 18.81%) in approvals, the Company complet Shareholders for a consideration acquisition) to 73.75% (post-acquisition) to 73.75% (post-a	n Lords Freight (Indi ted purchase of 324 of Rs. 2.78 crores, uisition) as on 30 Se Results as on 30th 30-Sep-18 Unaudited	a) Private Limited, 1,810 equity share resulting into an ir eptember, 2018. September, 2018. Quarter ended 30-Jun-18 Unaudited 880.51	s of Lords (repressorease in the Contract as under: 30-Sep-17 Unaudited	Half year 30-Sep-18 Unaudited	Ended 30-Sep-17 Unaudited 1,609.33	d Board existing)% (pre- Year Ended 31-Mar-18 Audited 3,224.84		

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Place : Mumbai

Date: 1st November, 2018

For Mahindra Logistics Limited

Zhooben Bhiwandiwala

Chairman DIN: 00110373

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Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF MAHINDRA LOGISTICS LIMITED

 We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Mahindra Logistics Limited ("the Company"), for the quarter and half year ended September 30, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> Kedar Raje Partner

(Membership No. 102637)

Place: Mumbai

Date: November 01, 2018

Com

MAHINDRA LOGISTICS LIMITED

Registered Office: Mahindra Towers, P.K. Kurne Chowk, Worli, Mumbai - 400018

Website: www.mahindralogistics.com, E-mail:-cfo.mll@mahindra.com

Tel No: +91 22 24901441 Fax No: +91 22 2490 0833

CIN: L63000MH2007PLC173466

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2018

(Rs. in Crores) Quarter Ended Half Year Ended Year Ended **Particulars** 30-Sep-18 30-Jun-18 30-Sep-17 30-Sep-18 30-Sep-17 31-Mar-18 Unaudited Unaudited Unaudited Unaudited Unaudited Audited 1 Revenue from operations 879.52 877.66 795.13 1.757.18 1,606.04 3,220.11 Other income 1.26 2.85 1.58 4.11 3.29 4.73 Total Income 880.78 880.51 796.71 1,761.29 1,609.33 3,224.84 Expenses Freight & other related expense 688.31 694.56 629.71 1,382.87 1,284.64 2,551.06 b. Employee benefits expense 59.56 57.56 53.61 117.12 105.40 219.04 c. Finance cost 0.06 0.10 0.31 d. Depreciation and amortisation expense 3.31 3.25 6.56 3.16 12.85 5.85 e. Other expenses 100.56 88.50 88.26 189.06 169.06 344.18 Total expenses (a+b+c+d+e) 851.74 843.87 774.80 1,695.61 1,565.05 3.127.44 3 Profit before exceptional items and tax (1 - 2) 29.04 36.64 21.91 65.68 44.28 97.40 **Exceptional items** 5 Profit before tax (3 - 4) 29.04 36.64 21.91 65.68 44.28 97.40 6 Tax expenses Current tax 11.64 14.73 8 43 26.37 17.34 36 74 Deferred tax (1.38)(1.73)(0.46)(3.11)(1.36)(1.53)7 Profit after tax (PAT) (5-6) 18.78 23.64 13.94 42,42 28.30 62.19 8 Other Comprehensive Income Items that will not be reclassified to profit or loss (0.07)(0.08)(0.23)(0.15)0.08 (0.16)Remeasurements of the defined benefit plans- Gains/(Losses) Income tax relating to items that will not be reclassified to profit 0.02 0.03 0.08 0.05 (0.03)0.05 9 Total Comprehensive Income (7+8) 18 73 23.59 13.79 42.32 28.35 62.08 10 Paid-up equity share capital (Face value Rs. 10/- per share) 71.14 71.14 71.14 71.14 71.14 71.14 11 Other Equity 347.76 12 Earnings per share (Face value Rs. 10/- per share) a. Basic earnings per share (Rs.) 2.64 3.32 1.98 5.96 4.09 8.87 b. Diluted earnings per share (Rs.) 2.63 3.31 1.97 5.94 4.04 8.78



						(Rs. in Crores
		Quarter Ended	1	Half Year	Ended	Year Ended
PARTICULARS	30-Sep-18 30-Jun-18		30-Sep-17	30-Sep-18	30-Sep-17	31-Mar-18
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1. SEGMENT REVENUE						
Revenue from operations						
a) Supply chain management	781.40	787.69	708.35	1,569.09	1,433.05	2,879.64
b) People transport solution	98.12	89.97	86.78	188.09	172.99	340.47
Total	879.52	877.66	795.13	1,757.18	1,606.04	3,220.11
Less: Inter Segment Revenue		-	-		-	
Revenue from operations (net)	879.52	877.66	795.13	1,757.18	1,606.04	3,220.11
2. SEGMENT RESULTS						
a) Supply chain management	54.80	61.19	47.85	115.99	100.26	204.78
b) People transport solution	10.64	9.52	7.01	20.16	15.78	31.63
Segment Results	65.44	70.71	54.86	136.15	116.04	236.43
Less: unallocable expenditure						
a) Finance cost	- 1	14	0.06		0.10	0.3
b) Other expenditure (net of other income)	36.40	34.07	32.89	70.47	71.66	138.70
Profit before tax	29.04	36.64	21.91	65.68	44.28	97.4
3. SEGMENT ASSETS				1		
a) Supply chain management	678.69	588.45	736.77	678.69	736.77	560.9
b) People transport solution	124.69	113.94	139.22	124.69	139.22	98.6
c) Un-allocable	198.10	245.16	.196.52	198.10	196.52	252.6
Total Assets	1,001.48	947.55	1,072.51	1,001.48	1,072.51	912.2
4. SEGMENT LIABILITIES						
a) Supply chain management	444.49	402.06	552.06	444.49	552.06	395.20
b) People transport solution	53.25	47.49	81.27	53.25	81.27	41.7
c) Un-allocable	55.16	55.00	55.04	55.16	55.04	56.3
Total Liabilities	552.90	504.55	688.37	552.90	688.37	493.3





	STANDALONE STATEMENT OF ASSETS AND LIABILITIES					
+	er minosposore i e no mar	AND ALONE STATEMENT OF ASSET	As at 30th	As at 31st		
F	PARTICULARS		September 2018	March 2018		
\neg			Unaudited	Audited		
1	ASSETS					
1 1	NON-CURRENT ASSETS					
(a) Property, Plan	and Equipment	33.79	30.0		
10	b) Capital Work-i		0.70	0.5		
- 1	c) Intangible Ass	A DESCRIPTION OF THE PROPERTY	0.61	0.9		
- 1	d) Financial Asse					
ľ	(i) Investmen	ts	15.74	12.9		
	(ii) Trade Rec	0.77	1.74	-		
	(iii) Other Fina		14.98	14.2		
1	e) Deferred Tax		16.15	13.0		
- 1	f) Income Tax As	and the second s	67.82	81.4		
		sets (Net)	25.32	19.5		
	g) Other Assets		176.85	173.2		
1	SUB-IUIAL		1/6.85	1/3.2		
	CURRENT ASSETS					
	(a) Financial Asse	re.	1			
ľ	(i) Investmen		5.00	50.0		
	(ii) Trade Rec		570.16	487.6		
			65.79	65.3		
		Cash Equivalents	115.77	82.4		
	(iv) Other Fir	ianciai Assets	1			
- 1	(b) Other Assets		66.00	51.0		
1	SUB-TOTAL		822.72	737.1		
	Non-Current Assets Classi	iod as Hold for Sala	1.91	1.9		
	TOTAL ASSETS	ieu as neiu ioi saie	1,001.48	912.2		
1	TOTAL ASSETS		1,001.48	312.2		
1	EQUITY AND LIABILITIES					
- 1	EQUITY					
	(a) Equity Share (anital	71.14	71.:		
- 1	(b) Other Equity	opica.	377.44	347.		
- 1	SUB-TOTAL		448.58	418.9		
ľ	30B-TOTAL		446.56	410		
	LIABILITIES					
,	NON-CURRENT LIABILITIES					
	(a) Provisions		15.43	14.		
- 1	SUB-TOTAL		15.43	14.3		
	JOD TOTAL		23.43	27		
н	CURRENT LIABILITIES					
	(a) Financial Liab	lities				
	(i) Trade Paya	bles				
	total outst	anding dues of micro				
- 1	enterprise	s and small enterprises; and				
	total outst	anding dues of creditors other	512.14	455.		
	than micro	enterprises and small				
	enterprise	s				
	(ii) Other Fina	ncial Liabilities	5.31	4.		
	(b) Provisions		3.00	3.		
/	(c) Other Liabiliti	es	17.02	15.		
	SUB-TOTAL		537.47	479.		
	TOTAL EQUITY AND LIABI		1,001.48	912.		

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Notes	
1	The Unaudited Standalone Financial Results which are published in accordance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their Meetings held on 1 November, 2018. In Compliance with Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015, a limited review of the above results has been carried out by the statutory auditors.
2	The Unaudited Standalone Financial Results have been prepared in accordance with the Indian Accounting Standards (Ind-AS) as notified under Section 133 of the Companies Act 2013 ("Act"), read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
3	The Board of Directors recommended dividend of Rs 1.50 per equity share for the year ended 31 March 2018 at its meeting held on 2 May 2018 which has been approved by the Shareholders at the 11th Annual General Meeting held on 2 August 2018. Consequently, dividend of Rs. 12.86 crores (inclusive of dividend distribution tax of Rs. 2.19 crores) has been paid during the quarter ended 30 September 2018
4	The Board of Directors of the Company, at its meetings held on 2 August, 2018 and 29 August, 2018, had approved purchase of additional stake (upto 18.81%) in Lords Freight (India) Private Limited, Subsidiary Company ("Lords"). In line with the said Board approvals, the Company completed purchase of 324,810 equity shares of Lords (representing 13.75% of Lords) from its existing Shareholders for a consideration of Rs.2.78 crores, resulting into an increase in the Company's stake in Lords from 60.00% (pre-acquisition) to 73.75% (post-acquisition) as on 30 September, 2018.

Place: Mumbai

Date: 1st November, 2018

For Mahindra Logistics Limited

Zhooben Bhiwandiwala

Chairman

DIN: 00110373



MAHINDRA LOGISTICS LIMITED

Registered Office: Mahindra Towers, P.K. Kurne Chowk, Worli, Mumbai - 400018

Website: www.mahindralogistics.com. E-mail:cfo.mll@mahindra.com

Tel No: +91 22 24901441 Fax No: +91 22 2490 0833

CIN: L63000MH2007PLC173466

(Rs. in Crores)

		Quarter Ended	Half Year Ended	Quarter Ended	
S No.	Particulars	30-Sep-18	30-Sep-18	30-Sep-17	
5 140.	Faltituals	Unaudited	Unaudited	Unaudited	
1	Total Revenue from Operations	927.35	1,855.54	835.92	
2	Net Profit for the period before Tax, Exceptional and/or Extraordinary items	29.31	66.87	21.74	
3	Net Profit for the period before Tax (after Exceptional and/or Extraordinary items)	29.31	66.87	21.74	
4	Net Profit for the period after Tax (after Exceptional and/or Extraordinary items)		998888		
	Attributable to Shareholders of the company	18.94	42.95	13.87	
	Attributable to Non-Controlling Interests	0.15	0.45	(0.05	
5	Total Comprehensive Income for the period [Comprising profit for the period and other Comprehensive Income]				
	Attributable to Shareholders of the Company	18.89	42.85	13.72	
	Attributable to Non-Controlling Interests	0.15	0.45	(0.05	
6	Equity Share Capital (Face value Rs 10/- per share)	71.14	71.14	71.14	
7	Reserves (excluding revaluation reserve) as shown in the audited balance sheet of the previous year	4,000	-		
8	Earnings per share (Face value Rs 10/- per share)				
a.	Basic Earnings per share (Rs)	2.66	6.04	1.96	
b.	Diluted Earnings per share (Rs)	2.65	6.01	1.95	

Notes

- 1 The Unaudited Standalone and Consolidated Financial Results for the quarter and half year ended 30 September 2018 ("Financial Results") have been reviewed and recommended by the Audit Committeee and approved by the Board of Directors of the Company at their respective meetings held on 1 November 2018. The said Financial Results have been subjected to limited review by the statutory auditors, Deloitte Haskins & Sells LLP, who have expressed an unmodified opinion.
- The said Financial Results have been prepared in accordance with the Indian Accounting Standards (Ind-AS) as notified under Section 133 of the Companies Act 2013 ("Act"), read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- The Board of Directors recommended dividend of Rs 1.50 per equity share for the year ended 31 March 2018 at its meeting held on 2 May 2018 which has been approved by the Shareholders at the 11th Annual General Meeting held on 2 August 2018. Consequently, dividend of Rs. 12.86 crores (inclusive of dividend distribution tax of Rs. 2.19 crores) has been paid during the quarter ended 30 September 2018
- The Board of Directors of the Company, at its meetings held on 2 August, 2018 and 29 August, 2018, had approved purchase of additional stake (upto 18.81%) in Lords Freight (India) Private Limited, Subsidiary Company ("Lords"). In line with the said Board approvals, the Company completed purchase of 324,810 equity shares of Lords (representing 13.75% of Lords) from its existing Shareholders for a consideration of Rs. 2.78 crores, resulting into an increase in the Company's stake in Lords from 60.00% (pre-acquisition) to 73.75% (post-acquisition) as on 30 September, 2018.

5 Unaudited Standalone Financial Results for the quarter and half year ended 30th September, 2018 are as under :

(Rs. in Crores)

	Quarter Ended	Half Year Ended	Quarter Ended 30-Sep-17	
Particulars	30-Sep-18	30-Sep-18		
	Unaudited	Unaudited	Unaudited	
Total Income	880.78	1,761.29	796.71	
Profit before tax	29.04	65.68	21.91	
Profit after tax	18.78	42.42	13.94	
Total Comprehensive Income	18.73	42.32	13.79	

The above is an extract of the detailed format of the Unaudited Consolidated and Standalone Financial Results for the quarter nad half year ended 30 September 2018 filed with the Stock Exchange under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the said quarterly and half yearly financial results are available on the Company's website viz. www.mahindralogistics.com and on the websites of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).

For Mahindra Logistics Limited

Elwand.

Sd/-

Zhooben Bhiwandiwala

Chairman

DIN: 00110373

Place : Mumbai Date: November 1, 2018