

October 26, 2021

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai 400 001

BSE Scrip Code: 540767

National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 NSE Scrip Symbol: NAM-INDIA

Dear Sir(s),

Sub.: Outcome of Board Meeting

Further to our letters dated September 30, 2021 and October 19, 2021 and pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a Statement of Unaudited Financial Results (Consolidated and Standalone) for the quarter ended September 30, 2021 along with Limited Review Report submitted by the Statutory Auditors of the Company.

The Board has also declared an interim dividend of Rs. 3.50/- per Equity Share and has fixed the record date as November 09, 2021. Dividend will be paid on and from November 22, 2021. A duly completed form being intimation of record date is enclosed for your information and record.

The above financial results were approved by the Board of Directors at its meeting held on October 26, 2021. The meeting of the Board of Directors of the Company commenced at 2:00 p.m. and concluded at 4.00 p.m.

We also enclose herewith the media release of the Company for your information.

We request you to inform your members accordingly.

Thanking you.

Yours faithfully, For Nippon Life India Asset Management Limited (formerly Reliance Nippon Life Asset Management Limited)

Nilufer Shekhawat Company Secretary & Compliance Officer



Nippon Life India Asset Management Limited (formerly known as Reliance Nippon Life Asset Management Limited) 4th Floor, Tower A, Peninsula Business Park, Ganapatrao Kadam Marg, Lower Parel (W), Mumbai - 400013 | CIN : L65910MH1995PLC220793 Tel: 022 6808 7000 | Fax: 022 6808 7097 | https://mf.nipponindiaim.com



Name of the Company: Nippon Life India Asset Management Limited (formerly known as Reliance Nippon Life Asset Management Limited)

Code/Symbol	Type of Security & paid-up value	Book Closure Date	Record Date	Purpose
540767* NAM-INDIA**	Equity shares Rs. 10 paid – up	NA	November 09, 2021	To determine the entitlement for payment of Interim dividend. Dividend will be paid on and from November 22, 2021

*As per BSE Limited

** As per National Stock Exchange of India Limited

Thanking you.

Yours faithfully, For Nippon Life India Asset Management Limited (formerly Reliance Nippon Life Asset Management Limited)

Nilufer Shekhawat Company Secretary & Compliance Officer





12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Nippon Life India Asset Management Limited

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Nippon Life India Asset Management Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and an associate for the quarter ended September 30, 2021 and year to date from April 1, 2021 to September 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

Name of the Entity	Relationship
Nippon Life India AIF Management Limited	Wholly Owned Subsidiary
Nippon Life India Asset Management (Mauritius) Limited	Wholly Owned Subsidiary
Nippon Life India Asset Management (Singapore) Pte. Limited	Wholly Owned Subsidiary
Reliance Capital Pension Fund Limited	Associate

4. The Statement includes the results of the following entities:

5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

S.R. BATLIBOI & CO. LLP

- 6. The accompanying Statement includes the unaudited interim financial results and other unaudited financial information in respect of:
 - two subsidiaries, whose interim financial results and other financial information include total assets of Rs. 68.43 crores as at September 30, 2021, total revenues of Rs 10.29 crores and Rs 19.60 crores, total net profit after tax of Rs. 1.53 crores and Rs. 2.70 crores, total comprehensive income of Rs. 1.53 crores and Rs. 2.70 crores, for the quarter ended September 30, 2021 and the period ended on that date respectively, and net cash inflows of Rs. 7.49 crores for the period from April 1, 2021 to Sept 30, 2021.
 - an associate, whose interim financial results include Group's share of net profit of Rs. 0.53 crores and Rs. 0.69 crores and Group's share of total comprehensive income of Rs. 0.53 crores and Rs. 0.69 crores for the quarter ended September 30, 2021 and for the period from April 1, 2021 to September 30, 2021 respectively.

The unaudited interim financial results and other unaudited financial information of these subsidiaries and associate have not been reviewed by any auditor and have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries and associate, is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6 is not modified with respect to the financial results certified by the Management.

For S.R. BATLIBOI & Co. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005

SHRAWAN BHAGWATI JALAN Digitally signed by SHRAWAN BHAGWATI JALAN Dis cn=SHRAWAN BHAGWATI JALAN, c=IN, c=Personal, email=shrawan, jalan@istb.in Date: 2021.10.26 16.03.15 +05'30'

per Shrawan Jalan Partner Membership No.: 102102 UDIN: 21102102AAAE0B9018 Place: Mumbai Date: October 26, 2021

Nippon Life India Asset Management Limited (Formerly Reliance Nippon Life Asset Management Limited)

Statement of Consolidated Financial Results for the quarter and half year ended September 30, 2021

Sr. No.	Particulara		Quarter and ad		Half year onded		(₹ in crore) Year ended	
5r. NO.	Particulars	Quarter ended 30-Sep-21 30-Jun-21 30-Sep-20		Half year ended 30-Sep-21 30-Sep-20		31-Mar-21		
		(Reviewed)	(Reviewed)	(Reviewed)	30-Sep-21 (Reviewed)	(Reviewed)	(Audited)	
1	Income	(nonou)	(nonou)	(nonou)	(nornoniou)	(nornourou)	(Hadhod)	
	Revenue from operations	327.87	302.27	258.66	630.14	491.78	1,062.14	
	Other income	97.21	66.91	63.70	164.12	166.76	357.20	
	Total Income	425.08	369.18	322.36	794.26	658.54	1,419.34	
	Total meome	423.00	505.10	522.50	734.20	030.34	1,413.34	
2	Expenses							
_	(a) Fee and Commission expenses	11.88	11.67	9.66	23.55	19.02	43.23	
	(b) Employee benefits expense	73.21	69.67	67.94	142.88	139.48	271.33	
	(c) Finance cost	1.13	0.93	1.17	2.06	2.43	4.43	
	(d) Depreciation and amortization expense	6.57	7.31	7.90	13.88	18.40	33.27	
	(e) Other expenses	49.49	43.57	44.73	93.06	88.58	190.06	
	Total expenses	142.28	133.15	131.40	275.43	267.91	542.32	
3	Profit before tax (1-2)	282.80	236.03	190.96	518.83	390.63	877.02	
4	Tax expense:							
	(1) Current tax	57.86	47.98	38.27	105.84	73.81	157.41	
	(2) Deferred tax	11.75	6.67	7.46	18.42	15.47	40.22	
	Total tax expense	69.61	54.65	45.73	124.26	89.28	197.63	
F	Drofit offer for (2.4)	242.40	404.20	445.00	204 57	204.25	670.30	
5	Profit after tax (3-4)	213.19	181.38	145.23	394.57	301.35	679.39	
6	Share of profit in associate	0.53	0.16	0.08	0.69	0.26	0.94	
7	Net profit after tax and share of profit in associate (5+6)	213.72	181.54	145.31	395.26	301.61	680.33	
8	Other comprehensive income							
0	(i) Items that will not be reclassified to profit or loss	1.24	(2.81)	0.04	(1.57)	(0.97)	0.96	
	(ii) Income tax related to items that will not be	1.24	(2.01)	0.04	(1.57)	(0.37)	0.50	
	reclassified to profit or loss	(0.32)	0.71	0.00	0.39	0.25	(0.24)	
	Total other comprehensive income, net of tax	0.92	(2.10)	0.00	(1.18)	(0.72)	0.72	
			(=::•)	0101	((0.12)		
9	Total comprehensive income for the year (7+8)	214.64	179.44	145.35	394.08	300.89	681.05	
	Net Profit attributable to:							
	Owners of the Company	213.72	181.54	145.31	395.26	301.61	680.33	
	Non-controlling interest	-	-	-		-	-	
	Total comprehensive income (OCI) attributable to:							
	Total comprehensive income (OCI) attributable to: Owners of the Company	214.64	179.44	145.35	394.08	300.89	681.05	
	Non-controlling interest	214.04	179.44	145.55	594.00	300.69		
	Non-controlling interest	_	_	_	-	-	-	
	Earnings per equity share face value of ₹ 10 each							
	fully paid (not annualised for the quarters and half years)							
	(1) Basic (₹)	3.44	2.94	2.37	6.37	4.92	11.04	
	(2) Diluted (₹)	3.37	2.89	2.34	6.25	4.87	10.90	
	Paid-up Equity share Capital (Face value of ₹ 10)	620.59	618.39	612.47	620.59	612.47	616.50	
	Other Equity	-	-	-	-	_	2,483.83	

See accompanying notes to the Financial Results

Consolidated Statement of Assets and Li	abilities as at Septembe	er 30, 2021 (₹ in crore)			
Particulars	As at	As at			
	September 30, 2021	March 31, 2021			
	(Reviewed)	(Audited)			
ASSETS					
Financial assets					
Cash and cash equivalents	26.27	18.78			
Bank balance other than above	324.22	341.83			
Receivables					
(I) Trade receivables	63.61	45.86			
(II) Other receivables	0.11	0.04			
Loans	0.20	0.73			
Investments	2,763.15	2,549.95			
Other Financial assets	36.36	20.39			
Sub-total - Financial assets	3,213.92	2,977.58			
Non-financial assets					
Current tax assets (Net)	19.36	35.21			
Property, plant and equipment	10.16	10.79			
Capital work-in-progress	1.59	1.31			
Other intangible assets	291.66	289.96			
Other non-financial assets	76.93	77.38			
Sub-total - Non Financial assets	399.70	414.65			
	555.70	414.00			
Total Assets	3,613.62	3,392.23			
LIABILITIES AND EQUITY					
LIABILITIES					
Financial liabilities					
Payables					
(I) Trade payables					
(i) total outstanding dues of micro enterprises and					
small enterprises	-	-			
(ii) total outstanding dues of creditors other than					
micro enterprises and small enterprises	78.57	62.87			
Other financial liabilities	102.08	119.53			
Sub-total - Financial Liabilities	180.65	182.40			
Non-financial Liabilities					
Provisions	25.58	23.41			
Deferred tax liabilities (Net)	57.57	39.55			
Other non-financial liabilities	43.65	46.01			
Sub-total - Non Financial Liabilities	126.80	108.97			
Share Application money pending Allotment	12.84	0.53			
EQUITY					
	620 50	616.50			
Equity share capital	620.59				
Other equity	2,672.74	2,483.83			
Total Equity	3,293.33	3,100.33			
Total Liabilities and Equity	3,613.62	3,392.23			
	0,0.0. 0	-,			

Consolidated Statement of Assets and Liabilities as at September 30, 2021

Particulars	Period ended	Period ended	
	September 30, 2021	September 30, 2020	
	(Reviewed)	(Reviewed)	
CASH FLOW FROM OPERATING ACTIVITIES :			
Profit before tax:	518.83	390.6	
Adjustments :			
Depreciation and amortization	13.88	18.4	
Finance cost	2.06	2.4	
Net (gain) / loss on sale of property, plant and equipments	-	(0.0	
Provision / (Reversal) for ECL on Inter Corporate Deposits	(0.58)	0.0	
Foreign currency transactions and translations	0.25	(0.3	
Remeasurement of defined benefit obligations	(1.18)	(0.7	
Employee share based payments	17.95	24.1	
(Profit) / Loss on sale of Investments	(48.79)	(25.8	
Fair Value (Gain) / Loss on Investments	(102.18)	(123.6	
Dividend income	(0.37)	(0.7	
Interest income	(12.55)	(15.8	
Operating profit before working capital changes	387.32	268.3	
Adjustments for (increase)/ decrease in operating assets:			
Trade receivables	(17.82)	15.6	
Other financial assets	(8.81)	0.1	
Other Non-financial assets	0.45	13.9	
Loans and advances to employees	0.17	0.0	
Capital work-in-progress	(0.28)	0.7	
Adjustments for increase/ (decrease) in operating liabilities:	(0.20)		
Trade payables	15.70	(2.7	
Other financial liabilities	(21.45)	(21.0	
Provisions	2.17	2.3	
Other Non-financial liabilities	(2.36)	(11.6	
Cash generated from operations	355.09	265.8	
Less : Income taxes paid (net of refunds)	89.99	84.0	
Net cash inflow from operating activities	265.10	181.8	
CASH FLOW FROM INVESTING ACTIVITIES :	203.10	101.0	
Interest received	F 30	17 5	
Dividend received	5.39	17.5	
	0.37	0.7	
Sales proceeds from disposal of property, plant and equipments	0.29	0.0	
Purchase of investments	(1,099.01)	(1,449.1	
Sale of investments	1,036.89	1,301.0	
Proceeds from maturity of Fixed deposits placed with financial institution	17.61	19.3	
Inter corporate deposit repayment	0.95	2.0	
Inter corporate deposit given	-	(1.9	
Purchase of property, plant and equipments and Intangible assets	(1.92)	(12.3	
Net cash (outflow) from investing activities	(39.43)	(122.8	
CASH FLOW FROM FINANCING ACTIVITIES :			
Proceeds from Issuance of Share Capital	89.53	7.6	
Principal Element of Lease Payments	(9.06)	(12.2	
Interest Element of Lease Payments	(2.06)		
Share Application money pending Allotment	12.31	1.9	
Dividend paid (including dividend distribution tax)	(308.90)	(122.4	
Net cash (outflow) from financing activities	(218.18)	(127.5	
NET (DECREASE) / INCREASE IN CASH AND BANK BALANCES	7.49	(68.5	
Add : Cash and cash equivalents at the beginning of the year	18.78	203.5	
Cash and cash equivalents at the end of the year	26.27	135.0	

Consolidated Statement of cash flow for the half year ended September 30, 2021

The above Statement of Cash Flows has been prepared under the 'Indirect Method' as set out in Ind AS 7, 'Statement of Cash Flows'.

Notes:

- 1. The financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim Financial Reporting, notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time, and other accounting principles generally accepted in India.
- 2 During the quarter ended September 30, 2021, the Company has allotted 22,00,161 equity shares of ₹ 10 each pursuant to exercise of stock options by certain employees.
- 3 During the quarter ended September 2021, the Nomination and Remuneration Committee of the Board of Directors of the Company had approved grant of 54,30,538 stock options at a grant price of ₹ 372.71 per equity share and 77,065 stock options at a grant price of ₹ 389.28 (grant price being the market price as defined in the applicable SEBI Regulations) collectively representing 55,07,603 equity shares of ₹ 10 each, to its eligible employees under Employee Stock Option Plan 2019. The total non-cash employee benefit expense on account of above stock options granted for the quarter ended September 30, 2021 is ₹ 4.67 Crore.
- 4 The Board of Directors at its meeting held on October 26, 2021 have approved an interim dividend of Rs 3.5/- per equity share.
- 5 The Company is in the business of providing asset management services to the schemes of Nippon India Mutual Fund and portfolio management service to the clients. The primary segment is identified as asset management services. As such, the Company's financial statements / results are largely reflective of the asset management business and accordingly there are no separate reportable segments as per Ind AS 108 Operating Segment.
- 6 The outbreak of COVID 19 pandemic has affected several countries across the world, including India. The Government is undertaking several measures to restrict the spread of virus and provide financial support to some stressed sectors. Further, while the COVID-19 vaccination efforts have gained momentum, uncertainty due to the resurgence of COVID cases across many parts of India is rising. The extent to which COVID-19 pandemic will impact the Company, if any, depends on future spread of the virus and related developments, which are uncertain at this point of time. There has been no material change in the controls or processes followed in the closing of the financial results of the Company.

In preparing the accompanying financial results, the Company's management has assessed the impact of the pandemic on its operations and its assets including the value of its investments, asset management rights and trade receivables as at September 30, 2021. Since the revenue of the Company is ultimately dependent on the value of the assets it manages, changes in market conditions and the trend of flows into mutual funds may have an impact on the operations of the Company. Basis the assessment, the management does not, at this juncture, believe that the impact on the value of the Company's assets or its operations is likely to be material.

- 7 The Code on Social Security 2020, relating to employee benefits during employment and post-employment, has been notified in the Official Gazette on 29th Sep 2020, which could impact the contributions made by the company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified, and the rules are yet to be framed. Impact, if any, of the change will be assessed and accounted in period of notification of the relevant provisions.
- 8 The above results for the quarter and half year ended September 30, 2021, which have been subjected to a Limited Review by the Statutory Auditors of the Company, were reviewed by the Audit Committee of Directors and subsequently approved by the Board of Directors at its meeting held on October 26, 2021, in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

For S.R. Batliboi & Co. LLP Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

> SHRAWAN BHAGWATI JALAN

Digitally signed by SHRAWAN BHAGWATI JALAN DN: cn=SHRAWAN BHAGWATI JALAN, c=IN, o=Personal, email=shrawan.jalan@srb.in Date: 2021 10.26 16:04:01 +:05:30'

per Shrawan Jalan Partner Membership Number : 102102

Mumbai, October 26, 2021

For and on behalf of the Board of Directors of **Nippon Life India Asset Management Limited** (Formerly Reliance Nippon Life Asset Management Limited)

Sundeep Sikka

Sundeep Sikka Executive Director & CEO Digitally signed by Sundeep Sikka DN: c=IN, o=Personal,

2.5.4.20=13de00d48db9a4eedb9305465f50db58f3c90284 1e6a94a828d20a9d4fd15bd9, postalCode=400015, st=Maharashtra,

serialNumber=71fca307a772937aadad534061ce3385c297 ebc43516223d1328bcf0b9e60a4d, cn=Sundeep Sikka Date: 2021.10.26 15:47:12 +05'30'



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Nippon Life India Asset Management Limited

- We have reviewed the accompanying statement of unaudited standalone financial results of Nippon Life India Asset Management Limited (the "Company") for the quarter ended September 30, 2021 and year to date from April 1, 2021 to September 30, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & Co. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005

SHRAWAN	Digitally signed by SHRAWAN BHAGWATI JALAN
BHAGWATI	DN: cn=SHRAWAN BHAGWATI JALAN, c=IN, o=Personal,
JALAN	email=shrawan.jalan@srb.in Date: 2021.10.26 16:01:16 +05'30'

per Shrawan Jalan Partner Membership No.: 102102 UDIN: 21102102AAAEOA2666 Place: Mumbai Date: October 26, 2021

Nippon Life India Asset Management Limited (Formerly Reliance Nippon Life Asset Management Limited)

Statement of Standalone Financial Results for the quarter and half year ended September 30, 2021

Sr. No.	Particulars	Quarter ended			Half year ended		(₹ in crore) Year ended	
		30-Sep-21	30-Jun-21	30-Sep-20	30-Sep-21	30-Sep-20	31-Mar-21	
		(Reviewed)	(Reviewed)	(Reviewed)	(Reviewed)	(Reviewed)	(Audited)	
1	Income					_`´		
	Revenue from operations	304.00	280.94	240.51	584.94	455.92	986.54	
	Other income	87.97	61.27	61.92	149.24	160.70	339.12	
	Total Income	391.97	342.21	302.43	734.18	616.62	1,325.66	
2	Expenses							
	(a) Fee and Commission expenses	3.58	3.68	2.04	7.26	3.80	12.12	
	(b) Employee benefits expense	67.48	64.49	62.00	131.97	127.70	248.74	
	(c) Finance cost	1.12	0.92	1.16	2.04	2.40	4.37	
	(d) Depreciation and amortization expense	6.38	7.15	7.74	13.53	18.08	32.59	
	(e) Other expenses	47.66	42.60	43.87	90.26	86.59	184.92	
	Total expenses	126.22	118.84	116.81	245.06	238.57	482.74	
3	Profit before tax (1-2)	265.75	223.37	185.62	489.12	378.05	842.92	
4	Tax expense:							
	(1) Current tax	55.14	45.33	36.82	100.47	70.83	151.51	
	(2) Deferred tax	10.22	6.74	8.22	16.96	16.98	42.02	
	Total tax expense/(credit)	65.36	52.07	45.04	117.43	87.81	193.53	
5	Profit after tax (3-4)	200.39	171.30	140.58	371.69	290.24	649.39	
6	Other comprehensive income							
0	(i) Items that will not be reclassified to profit or loss	1.26	(2.75)	0.03	(1.49)	(0.97)	0.96	
	(ii) Income tax related to items that will not be	1.20	(2.75)	0.00	(1.43)	(0.57)	0.50	
	reclassified to profit or loss	(0.32)	0.69	0.00	0.37	0.25	(0.24	
	Total other comprehensive income, net of tax	0.94	(2.06)	0.03	(1.12)	(0.72)	0.72	
_								
7	Total comprehensive income for the period (5+6)	201.33	169.24	140.61	370.57	289.52	650.11	
	Earnings per equity share face value of ₹ 10 each							
	fully paid (not annualised for the quarters and half years)							
	(1) Basic (₹)	3.23	2.78	2.30	5.99	4.74	10.53	
	(2) Diluted (₹)	3.16	2.73	2.27	5.88	4.68	10.41	
	Paid-up Equity share Capital (Face value of ₹ 10)	620.59	618.39	612.47	620.59	612.47	616.50	
		020.00	010.00	012.47	020.00	012.47	2,409.02	
	Other Equity See accompanying notes to the Financial Results						2,409.02	

See accompanying notes to the Financial Results

Nippon Life India Asset Management Limited (Formerly Reliance Nippon Life Asset Management Limited)

Standalone Statement of Assets and Liabilities as at September 30, 2021

Standalone Statement of Assets and Li	abilities as at September 30	, 2021 (₹ in crore)
Particulars	As at September 30, 2021	As at March 31, 2021
	(Reviewed)	(Audited)
ASSETS		
Financial assets		
Cash and cash equivalents	8.04	6.76
Bank balance other than above	285.31	297.41
Receivables	50.00	00.70
(I) Trade receivables (II) Other receivables	50.63	36.73
Loans	32.21	- 35.21
Investments	2,706.06	2,513.01
Other financial assets	36.74	20.33
Sub-total - Financial assets	3,118.99	2,909.45
Non-financial assets	10.10	00.74
Current tax assets (Net)	16.18	29.71
Property, plant and equipment Capital work-in-progress	10.04 1.59	10.68 1.31
Other intangible assets	291.11	289.07
Other non-financial assets	42.76	48.30
Sub-total - Non Financial assets	361.68	379.07
Total assets	3,480.67	3,288.52
LIABILITIES AND EQUITY		
LIABILITIES		
Financial liabilities		
Payables		
(I) Trade payables		
 (i) total outstanding dues of micro enterprises and small enterprises 	-	-
(ii) total outstanding dues of creditors other than		
micro enterprises and small enterprises	71.97	59.53
Other financial liabilities	95.98	110.32
Sub-total - Financial Liabilities	167.95	169.85
	107.35	103.03
Non-financial Liabilities		
Provisions	21.07	23.06
Deferred tax liabilities (Net)	50.43	33.84
Other non-financial liabilities	33.73	35.72
Sub-total - Non Financial Liabilities	105.23	92.62
Share Application money pending Allotment	12.84	0.53
EQUITY		
Equity share capital	620.59	616.50
Other equity	2,574.06	2,409.02
Total equity	3,194.65	3,025.52
Total liabilities and equity		
Total liabilities and equity	3,480.67	3,288.52

(₹ in					
Particulars	As at	As at			
	September 30, 2021	September 30, 2020			
	(Reviewed)	(Reviewed)			
CASH FLOW FROM OPERATING ACTIVITIES :					
Profit before tax:	489.12	378.0			
Adjustments :					
Depreciation and amortization	13.53	18.0			
Finance cost	2.04	2.4			
Net (gain) / loss on sale of property, plant and equipments	-	(0.0			
Provision / (Reversal) for ECL on Inter Corporate Deposits	(0.62)	(0.1			
Remeasurement of defined benefit obligations	(1.12)	(0.7			
Employee share based payments	17.25	23.1			
(Profit) / Loss on sale of Investments	(48.16)	(26.1			
Fair Value (Gain) / Loss on Investments	(86.43)	(116.1			
Dividend income	(0.37)	(0.7			
Interest income	(13.96)	(17.2			
Operating profit before working capital changes	371.28	260.5			
Adjustments for (increase)/ decrease in operating assets:					
Trade and other receivables	(13.90)	14.4			
Other financial assets	(9.14)	0.1			
Other Non-financial assets	5.54	6.3			
Loans and advances to employees	0.17	0.0			
Capital work-in-progress	(0.28)	0.7			
Adjustments for increase/ (decrease) in operating liabilities:	(0.20)	0.1			
Trade payables	12.44	(3.0			
Other financial liabilities	(18.64)	(20.1			
Provisions	(18.04)	2.3			
Other non-financial liabilities	(1.99)	(8.3			
Cash generated from operations	343.49	253.1			
Less : Income taxes paid (net of refunds)	86.94	84.6			
Net cash inflow from operating activities	256.55	168.4			
CASH FLOW FROM INVESTING ACTIVITIES :	236.55	100.4			
	6 60	10.0			
Interest received	6.69	18.6			
Dividend received	0.37	0.7			
Sales proceeds from disposal of property, plant and equipments	0.29	0.0			
Purchase of investments	(1,090.83)	(1,447.1			
Sale of investments	1,032.39	1,299.5			
Proceeds from maturity of Fixed deposits placed with financial institution (ne	12.10	(0.3			
Inter corporate deposit repayment	4.45	11.9			
Inter corporate deposit given	(1.00)	(1.9			
Purchase of property, plant and equipments and intangible assets	(1.87)	(12.3			
Net cash (outflow) from investing activities	(37.41)	(130.9			
CASH FLOW FROM FINANCING ACTIVITIES :					
Proceeds from Issuance of Share Capital	89.53	7.6			
Principal Element of Lease Payments	(8.76)	(12.0			
Interest Element of Lease Payments	(2.04)	(2.4			
Share Application money pending Allotment	12.31	1.9			
Dividend paid (including dividend distribution tax)	(308.90)	(122.4			
Net cash (outflow) from financing activities	(217.86)	(127.2			
NET (DECREASE) / INCREASE IN CASH AND BANK BALANCES	1.28	(89.6			
Add : Cash and cash equivalents at the beginning of the year	6.76	193.7			
Cash and cash equivalents at the end of the year	8.04	104.0			

The above Statement of Cash Flows has been prepared under the 'Indirect Method' as set out in Ind AS 7, 'Statement of Cash Flows'.

Notes:

- 1. The financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 -Interim Financial Reporting, notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time, and other accounting principles generally accepted in India.
- 2. The details of utilisation of IPO proceeds ₹ 588.85 crore (net of IPO related expenses) are as follows:

			(₹ in crore)
Particulars	IPO Proceeds (net of IPO related expenses)	Utilised upto September 30, 2021	Unutilised as of September 30, 2021
Setting up new branches and relocating certain existing branches	38.31	4.62	33.69
Upgrading the IT system	40.65	40.65	-
Advertising, marketing and brand building activities	72.09	55.49	16.60
Lending to our Subsidiary (Reliance AIF Management Company Limited) for investment of continuing interest in the new AIF schemes managed by Reliance AIF Management Company Limited	125.00	70.85	54.15
Investing towards our continuing interest in new mutual fund schemes managed by us	100.00	100.00	-
Funding inorganic growth and strategic initiatives	165.00	-	165.00
General corporate purposes	47.80	47.80	-
Total	588.85	319.41	269.44

Management continues to evaluate market conditions, changing business dynamics and the competitive landscape so as to ensure optimal utilisation of the IPO Proceeds in the subsequent periods, in accordance with the objectives as stated in the IPO Prospectus.

- 3. During the quarter ended September 30, 2021, the Company has allotted 22,00,161 equity shares of ₹ 10 each pursuant to exercise of stock options by certain employees.
- 4. During the quarter ended September 2021, the Nomination and Remuneration Committee of the Board of Directors of the Company had approved grant of 54,30,538 stock options at a grant price of ₹ 372.71 per equity share and 77,065 stock options at a grant price of ₹ 389.28 (grant price being the market price as defined in the applicable SEBI Regulations) collectively representing 55,07,603 equity shares of ₹ 10 each, to its eligible employees under Employee Stock Option Plan 2019. The total non-cash employee benefit expense on account of above stock options granted for the quarter ended September 30, 2021 is ₹ 4.67 Crore.
- 5. The Board of Directors at its meeting held on October 26, 2021 have approved an interim dividend of Rs 3.5/- per equity share.
- 6. The Company is in the business of providing asset management services to the schemes of Nippon India Mutual Fund and portfolio management service to the clients. The primary segment is identified as asset management services. As such, the Company's financial statements / results are largely reflective of the asset management business and accordingly there are no separate reportable segments as per Ind AS 108 Operating Segment.
- 7. The outbreak of COVID 19 pandemic has affected several countries across the world, including India. The Government has undertaken several measures to restrict the spread of virus and provide financial support to some stressed sectors. Further, while the COVID-19 vaccination efforts have gained significant momentum, some uncertainty persist due to the resurgence of COVID cases in some parts of India. The extent to which COVID-19 pandemic will impact the Company, if any, depends on future spread of the virus and related developments, which are uncertain at this point of time. There has been no material change in the controls or processes followed in the closing of the financial results of the Company.

In preparing the accompanying financial results, the Company's management has assessed the impact of the pandemic on its operations and its assets including the value of its investments, asset management rights and trade receivables as at September 30, 2021. Since the revenue of the Company is ultimately dependent on the value of the assets it manages, changes in market conditions and the trend of flows into mutual funds may have an impact on the operations of the Company. Basis the assessment, the management does not, at this juncture, believe that the impact on the value of the Company's massets or its operations is likely to be material.

- 8. The Code on Social Security 2020, relating to employee benefits during employment and post-employment, has been notified in the Official Gazette on 29th Sep 2020, which could impact the contributions made by the company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified, and the rules are yet to be framed. Impact, if any, of the change will be assessed and accounted in period of notification of the relevant provisions.
- 9. The above results for the quarter and half year ended September 30, 2021, which have been subjected to a Limited Review by the Statutory Auditors of the Company, were reviewed by the Audit Committee of Directors and subsequently approved by the Board of Directors at its meeting held on October 26, 2021, in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

For S.R. Batliboi & Co. LLP

Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

SHRAWAN BHAGWATI JALAN

Digitally signed by SHRAWAN BHAGWATI JALAN DN: cn=SHRAWAN BHAGWATI JALAN, c=IN, o=Personal, email=shrawan jalan@srb.in Date: 2021.10.26 16:02:16 +05'30'

per Shrawan Jalan Partner Membership Number : 102102

Mumbai, October 26, 2021

For and on behalf of the Board of Directors of **Nippon Life India Asset Management Limited** (Formerly Reliance Nippon Life Asset Management Limited)

Sundeep Sikka Digitally signed by Sundeep Sikka DN: c=1N, o=Personal, 2.5.4.20=13600d48db9305465f50db58f3c9028 41e6a94a828d20a9d4fd15bd9, postalCode=400015, st=Maharashtra, serialNumber=71fca307a772937aadad534061ce3385c29

7ebc43516223d1328bcf0b9e60a4d, cn=Sundeep Sikka Date: 2021.10.26 15:46:37 +05'30'





MEDIA RELEASE

MF QAAUM MARKET SHARE AT 7.33% - UP 21 BASIS POINTS IN H1 FY22 Q2 FY22 PROFIT AFTER TAX AT RS. 214 CRORE - UP 47% H1 FY22 PROFIT AFTER TAX AT RS. 395 CRORE - UP 31% Q2 FY22 OPERATING PROFIT AT RS. 186 CRORE - UP 46% BOARD APPROVED INTERIM DIVIDEND OF RS. 3.50 PER SHARE UNIQUE INVESTOR BASE GREW FROM 62 LAKHS TO 86 LAKHS - UP 39% ADDED 18 LAKH INVESTORS VS. 40 LAKH FOR THE INDUSTRY IN H1 FY22

MF QAAUM INCREASED TO RS. 2,65,459 CRORE - UP 33%

Mumbai, October 26, 2021: Nippon Life India Asset Management, asset manager of Nippon India Mutual Fund (NIMF), announced its financial results for the quarter ended September 30, 2021.

Mr. Sundeep Sikka, ED & CEO, NAM India, said "Q2 was a strong quarter on all important parameters. Higher operating profit (+46%) and wider investor base (+39%) was driven by strong fund performance, robust risk management, and granular distribution network. Overall market share has grown by 21 basis points in H1. We continue to focus on profitable growth, strengthening the digital ecosystem and expanding the overall industry size.

By **leveraging on these key capabilities and, imbuing ESG principles across the organisation**, we are confident of creating long term value for all stakeholders."

Business Highlights

- As on September 30, 2021, NAM India's assets under management was Rs. 4,00,831 crore (US\$ 54.2 billion)
- For the quarter ended September 30, 2021, NIMF's overall AUM market share rose to **7.33% an increase of 9 basis points** as against the quarter ended June 30, 2021
- For the quarter ended September 30, 2021, NIMF's average assets under management was **Rs. 2,65,459 crore** (US\$ 35.9 billion) **an increase of 33%**
- For the quarter ended September 30, 2021, **share of Equity Assets** rose to **43%** of NIMF's AUM as against 39% for the quarter ended September 30, 2020
- As on September 2021, NIMF has one of the largest retail assets in the Industry, at Rs. 77,657 crore (US\$ 10.5 billion). Retail assets contributed 28% to NIMF's AUM
- As on September 2021, NIMF's AUM of Rs. 48,843 crore (US\$ 6.6 billion) from 'Beyond the Top 30 cities' category. This segment forms 18% of NIMF's AUM vis-à-vis 16% for the Industry

Good gets *better*

- As on September 2021, Individual AUM was Rs. 137,257 crore (US\$ 18.5 billion) and contributed 50% to NIMF's AUM
- As on September 30, 2021, NIMF is one of the largest ETF players with AUM of Rs. 49,640 crore (US\$ 6.7 billion) and a market share of 13%
- As on September 30, 2021, NIMF has **1.3 crore investor folios,** with an **annualised systematic book** of over **Rs. 7,800 crore** (US\$ 1.1 billion)
- As on September 30, 2021, **Nippon India AIF** offers Category II and Category III Alternative Investment Funds and has a total commitment of approx. Rs. 4,000 crore (US\$ 540 million) across various schemes
- As on September 30, 2021, NIMF has geographical presence at over 270 locations pan India, and is amongst the highest in the industry
- For the quarter ended September 30, 2021, **digital purchase transactions** rose to **over 7 lakh - an increase of 55%** as against quarter ended September 30, 2020. Digital channel contributed **53%** to **total new purchase transactions**

Financial Highlights - Q2 FY22

- Total Income was Rs. 425 crore (US\$ 57 million) an increase of 32%
- Operating Profit was Rs. 186 crore (US\$ 25 million) an increase of 46%
- Profit after Tax was Rs. 214 crore (US\$ 29 million) an increase of 47%

About Nippon Life India Asset Management Limited (NAM India)

https://mf.nipponindiaim.com/

Nippon Life India Asset Management Limited is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds including Exchange Traded Funds, managed accounts, including portfolio management services, alternative investments funds and pension funds; and offshore funds and advisory mandates. NAM India is the asset manager of Nippon India Mutual Fund's schemes.

It also acts as an advisor for India focused Equity & Fixed Income funds in Japan (launched by Nissay Asset Management), and in Thailand (launched by BBL Asset Management). It also manages offshore funds through its subsidiaries in Singapore & Mauritius and, also has representative office in Dubai thereby catering to investors across Asia, Middle East, UK, US, & Europe.

I /NipponIndiaMF

🥑 @NipponIndiaMF

Good gets *better*

For media queries, please contact: Bhushan Parab <u>bhushan.parab@nipponindiaim.com</u>

+91 91671 73309

For any other queries, please contact: Customer Care Number: 1860 266 0111

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.