# matrimony.com

November 08, 2019

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor

Plot No: C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai - 400 051

Corporate Relationship Department

BSE Ltd.,

Phiroze Jeejheebhoy Towers Dalal Street, Mumbai -- 400 001

Dear Sirs,

Sub: Intimation under Regulation 33 of SEBI (Listing Obligations and Disclosure

Requirements) Regulations, 2015

Ref: Scrip Code - BSE: 540704; NSE: MATRIMONY

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), the Audit Committee and the Board of Directors of the Company at their meeting held on 08th November 2019, have approved the following,

- The Un-audited consolidated financial results of the Company as per Indian Accounting Standards (Ind AS) for the Quarter and Half year ended September 30, 2019;
- 2. The Un-audited standalone financial results of the Company as per Ind AS for the Quarter and Half year ended September 30, 2019;

In this regard, Please find enclosed the copy of the Un-audited Standalone and Consolidated financial results for the Quarter and Half year ended September 30, 2019 along with the limited review report provided by the Statutory Auditors.

Submitted for your information and records.

Thanking you,

Yours faithfully

For Matrimony.com Limited

S.Vijayanand

Company Secretary & Compliance Officer

ACS: 18951

No.94, TVH Beliciaa Towers, Tower II, 10th Floor, MRC Nagar, Chennai – 600028

matrimony.com ltd.

### S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

6th Floor - "A" Block Tidel Park, No. 4 Rajiv Gandhi Salai

Taramani, Chennai - 600 113, India

Tel: +91 44 6117 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Matrimony.com Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Matrimony.com Limited

- 1) We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Matrimony.com Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), for the quarter ended September 30, 2019 and year to date from April 1, 2019 to September 30, 2019 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"). Attention is drawn to the fact that the Statement of cash flows for the corresponding period from April 1, 2018 to September 30, 2018, as reported in these unaudited consolidated financial results have been approved by the Holding Company's Board of Directors, but have not been subjected to review.
- 2) This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3) a) We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
  - b) We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.
- 4) The Statement includes the results of the following entities:
  - a. Matrimony.com Limited (Holding Company)
  - b. Sys India Private Limited (Subsidiary Company)
  - c. Consim Info USA Inc., USA (Subsidiary Company)
  - d. Matrimony DMCC (Subsidiary Company)
- 5) Based on our review conducted and procedures performed as stated in Paragraph 3 above and based on the consideration of the review reports of other auditors referred to in Paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

### S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

6) The accompanying Statement includes unaudited interim financial results and other unaudited financial information of three subsidiaries and whose interim financial results reflect Group's share of total assets of Rs. 552.35 lakhs as at September 30, 2019, and Group's share of total revenues of Rs. 156.64 lakhs and Rs. 305.83 lakhs, Group's share of total net profit after tax of Rs. 55.34 lakhs and Rs. 124.12 lakhs, Group's share of total comprehensive income of Rs. 61.07 lakhs and Rs. 128.71 lakhs, for the quarter ended September 30, 2019 and for the period from April 1, 2019 to September 30, 2019, respectively, and net cash inflows of Rs. 9.92 lakhs for the period from April 1, 2019 to September 30, 2019, as considered in the Statement, which have been reviewed by their respective independent auditors. These interim financial results have been reviewed by other auditors, whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the report of the other auditors and procedures performed by us as stated in Paragraph 3 (b) above. Our conclusion on the Statement is not modified in respect of the above matter.

#### For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm registration number: 101049W/E300004

per Aravind K

Partner

Membership No.: 221268

UDIN: 19221268 AAAAD

Place: Chennai

Date: November 8, 2019

### MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

### STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2019

						Rs. In lakhs
	Q	UARTER END	C <b>D</b>	HALF YE	AR ENDED	YEAR ENDED
Particulars	September 30, 2019 (Unaudited)	June 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	March 31, 2019 (Audited)
1. Income					, , , , , , , , , , , , , , , , , , ,	
Revenue from contracts with customers	9,223.11	9,549.02	8,758.11	18,772.13	17,706.79	34,842.7:
Other income	464.99	441.63	406.88	906.62	687.44	1,558.6
Total income	9,688.10	9,990.65		19,678.75	18,394.23	36,401.4
2. Expenses:	7,000.10	9,550.03	9,104.99	19,076.75	10,374.23	30,401.4
Employee benefits expense	3,804.68	3,891.37	3,459.09	7,696.05	6.951.35	14,148.0
Advertisement and business promotion expenses	2,590.14	2,635.14	. ,	5,225.28	3,471.73	8,103.8
Other expenses	1,426.80	· ·	1	2,786.75	2,555.67	5,163.0
Depreciation and amortisation expense	696.30	657.30	668.75	1,353.60	1,296.60	2,651.0
Finance cost	136.88	125.48	125.97	262.36	226.82	485.8
Total expenses	8,654.80		7,380.55			
3.Profit before tax (1-2)	1,033.30	,	l .	17,324.04	14,502.17	30,551.80
4. Tax expenses	1,033.30	1,321.41	1,784.44	2,354.71	3,892.06	5,849.6.
Current tax	179.28	304.61	502 57	402.00	1 124 00	1.500.7
Tax relating to earlier years	1/9.28	304.61	593.57	483.89	1,124.88	1,568.7
Deferred tax (net)	- 71.69	94.26	(121.55)	-	(0.00	6.8
• •	250.97	84.36 <b>388.9</b> 7	(121.55)	156.05	(96.27)	29.0:
Total tax expenses			472.02	639.94	1,028.61	1,604.5
5. Net Profit for the period (3-4)	782.33	932.44	1,312.42	1,714.77	2,863.45	4,245.00
6. Other comprehensive income (net of taxes)  Items that will not be reclassified to profit and loss in subsequent periods  Items that will be reclassified to profit and loss in	(32.34)	(15.00)	(11.05)	(47.34)	(27.78)	(62.18
subsequent periods	(8.58)	(7.01)	(51.48)	(15.59)	(80.23)	20.90
7. Total comprehensive income for the period (5+6)	741.41	910.43	1,249.89	1,651.84	2,755.44	4,203.84
Net Profit for the period attributable to: - Owners of the Company - Non-Controlling interest	782.33 -	932.44 -	1,312.42	1,714.77 -	2,863.45 -	4 <b>,</b> 245.06
Other comprehensive income for the period attributable to: - Owners of the Company - Non-Controlling interest	(40.92) -	(22.01)	(62.53) -	(62.93) -	(10 <b>8</b> .01) -	(41.22) -
Total comprehensive income for the period attributable to: - Owners of the Company	741.41	910.43	1,249.89	1,651.84	2.755.44	4,203.84
- Non-Controlling interest	_	-	<u>-</u>	-	<del>-</del>	•
Paid-up Equity Share Capital						
Equity shares of Rs 5 each	1,136.72	1,136.72	1,136.46	1,136.72	1,136.46	1,136.47
Earnings Per Share (EPS) of Rs.5 each (Rs.)			Not Annualised			
Basic (Rs.)	3.44	4.10	5.77	7.54	12.60	18.68
Diluted (Rs.)	3.42	4.08	5.75	7.51	12.54	18.59

See accompanying notes to the financial results

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MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

UNAUDITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES		Rs. In lak
Particulars in District Title 1997 (1997)	As at September 30, 2019 (Unaudited)	As at March 31, 2019 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	7,134.09	7,272.
Right of use assets	5,294.67	4,789.
Intangible assets	377.13	305.:
Intangible assets under development	19.68	4.
Financial assets		
(a) Security deposits	794.33	811.:
(b) Bank balances other than cash and cash equivalents	0.75	0.1
Deferred tax assets (net)	231.93	374.
Income tax assets (net)	499.47	340.2
Other non-current assets	93.94	102.0
	14,445.99	14,000.3
Current assets	1	
Financial assets		
(a) Security deposits	379.77	388.9
(b) Cash and cash equivalents	644.36	542.4
(c) Bank balances other than cash and cash equivalents	6,767.06	6,217.3
(d) Investments	14,806.50	,
(e) Trade receivables	393.34	347.9
(f) Derivative instruments	20.15	54.2
(g) Other financial assets	252.24	410.1
Other current assets	566.95	546.5
TOTAL ACCIPTO	23,830.37	22,182.5
TOTAL ASSETS	38,276.36	36,182.8
EQUITY AND LIABILITIES		
Equity	1	
Equity share capital	1,136.72	1 126 4
Other equity	20,403.94	1,136.4
Total Equity		19,114.6
Total Equity	21,540.66	20,251.1
Non-current liabilities		
Financial liabilities		
(a) Lease liabilities	4,265.07	4,127.3
Other non-current liabilities	21.80	38.1
	4,286,87	4,165.4
Current liabilities	]	.,
Financial liabilities		
(a) Borrowings	84.81	-
(b) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises		2.9
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3,015.51	2,105.8
(c) Others payables	61.45	62.6
(d) Lease liabilities	1,457.91	1,067.2
Other current liabilities	7,077.16	7,900.3
Provisions	751.99	610.7
Liabilities for current tax (net)	- 1	16.5
	12,448.83	11,766.2
TOTAL EQUITY AND LIABILITIES	38,276.36	36,182.8

See accompanying notes to the financial results







MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower IL, 10th Floor, No. 94, MRC Nagar, Mandavell, Chennai - 600028

UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS		Rs. In lakh
CONCERNED TO THE PROPERTY OF CASH PLANS		
	Half year	Half year
Particulars and the second sec	ended September 30,	ended September 30
	2019	2018
	(Unaudited)	(Unaudited)
Cash flow from / (used in) operating activities		
Profit before exceptional items and tax	2,354.72	3,892.0
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	1,353.61	1,296.6
Loss on sale / write-off of property, plant and equipment (net)	0.72	2.2
Unrealised foreign exchange (gain) / loss	(7.12)	
Impairment of financial assets and provision for doubtful debts and advances	42.63	
Share based payment expenses	41.80	
Liabilities no longer required written back	_	(25.00
Interest expense	258.31	224.3
Fair value (gain) / loss on mutual fund investments at FVTPL	(549.23)	(230.44
Interest income	(291.50)	(389.60
Operating profit before working capital changes	3,203.94	4,828.5
Movement in working capital:		
(Increase) / decrease in financial assets	(62.43)	(199.65
(Increase) / decrease in other assets	(19.64)	8.0
Increase / (decrease) in trade payables	906.67	248.5
Increase / (decrease) other liabilities	(839.48)	(274.46
Increase / (decrease) in long / short term provisions	78.03	64.5
Cash generated from / (used in) operations	3,267.09	4,675.5
Income taxes paid (net of refunds)	(643.77)	(1,083.37
Net cash generated from / (used in) operating activities before exceptional items	2,623.32	3,592.2
Cash flow from / (used in) Exceptional items	-	
Net cash flow from / (used in) operating activities (A)	2,623.32	3,592,22
Cash flow from / (used in) investing activities		
Purchase of property, plant and equipment including intangible assets and capital advances	(510.33)	(1,063.04
Proceeds from sale of property, plant and equipment	2.08	1.7
Proceeds from sales of mutual funds	5,367.73	4,875.42
Purchase of mutual funds	(5,950.00)	(8,303.51
Interest received	408.27	397.84
Redemption of bank deposits (with maturity more than three months)	5,553.53	4,511.67
Investment in bank deposits (with maturity more than three months)	(6,103.22)	(3,159.39
Net cash flow / (used in) investing activities (B)	(1,231.94)	(2,739.30)
Cook Some from I (used in) for an impact the	1	
Cash flows from / (used in) financing activities  Proceeds from issue of chara capital (including acquirities promises)		
Proceeds from issue of share capital (including securities premium) Dividend paid (Including dividend distribution tax)	6.95	27.17
Receipt / (repayment) of borrowings	(411.11)	(410.92)
Payment of lease liabilities	84.81	(641.47)
Interest paid	(960.14) (9.26)	(751.93)
Net cash flow from / (used in) financing activities (C)	(1,288.75)	(0.41)
	(1,200.73)	(1,777.56)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	102.63	(924.64)
Effect of exchange differences on cash & cash equivalents held in foreign currency	(0.69)	0.10
Cash and cash equivalents at the beginning of period	542.42	1,663.64
Cash and cash equivalents at the end of period	644.36	739.10







## MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

#### Segment Results for Consolidated Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Group consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Until March 31, 2019, the Company was providing disclosures relating to segment assets and liabilities in addition to segment results voluntarily. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, effective April 1, 2019, the Company has decided to disclose only segment results.

Reporting of Segment wise Revenue and Results for the quarter and half year ended September 30, 2019

Rs. In lakhs

A STATE OF THE RESERVE AND A STATE OF THE PARTY OF THE PA	Q	QUARTER ENDED		HALF YEAR ENDED		YEAR ENDED	
Particulars	September 30, 2019 (Unaudited)	June 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	March 31, 2019 (Audited)	
Segment Revenue							
Matchmaking services	8,860.75	9,106.09	8,513.78	17,966.84	17,103.64	33,577.77	
Marriage services	362.36	442.93	244.33	805.29	603.15	1,264.98	
Total Revenue	9,223.11	9,549.02	8,758.11	18,772.13	17,706.79	34,842.75	
Segment Results							
Matchmaking services	1,340.87	1,675.31	2,146.05	3,016.18	4,717.80	7,567.79	
Marriage services	(476.86)	(469.02)	(370.90)	(945.88)	(705.66)	,	
Total Segment Results	864.01	1,206.29	1,775.15	2,070.30	4,012.14		
Less: Interest expenses	(6.98)	(6.32)	(0.40)	(13.30)	(2.84)	(9.48)	
Less: Other un-allocable expenditure	(288.71)	(320.19)	(405.42)	(608.90)	(804.68)	` ′	
Add: Other un-allocable income	464.98	441.63	415.11	906.61	687.44	1,558.68	
Profit before tax	1,033.30	1,321.41	1,784.44	2,354.71	3,892.06	5,849.63	

#### Segment revenue and expenses:

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

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### S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

6th Floor - "A" Block Tidel Park, No. 4 Rajiv Gandhi Salai

Taramani, Chennai - 600 113, India

Tel: +91 44 6117 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of Matrimony.com Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Matrimony.com Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Matrimony.com Limited (the "Company") for the quarter ended September 30, 2019 and year to date from April 1, 2019 to September 30, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"). Attention is drawn to the fact that the Statement of cash flows for the corresponding period from April 1, 2018 to September 30, 2018 as reported in these unaudited standalone financial results have been approved by the Board of Directors of the Company but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm registration number: 101049W/E300004

per Aravind K

Partner

Membership No.: 221268

UDIN: 19221266 AAAA DG 78

Place: Chennai

Date: November 8, 2019

## MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

### STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2019

Rs. In Lakhs

	QUARTER ENDED			HALF YEAR ENDED		YEAR ENDED	
Particulars	September 30, 2019 (Unaudited)	June 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited)	March 31, 2019 (Audited)	
1. Income							
Revenue from contracts with customers	9,112.24	9,438.50	8,622.95	18,550.74	16,937.77	33,977.19	
Other income	469.18	446.96	409.22	916.14	693.98	1,570.73	
Total income	9,581.42	9,885.46	9,032.17	19,466.88	17,631.75	35,547.92	
2. Expenses:							
Employee benefits expense	3,772.43	3,864.94	3,455.23	7,637.37	6,943.81	14,093.58	
Advertisement and business promotion expenses	2,594.95	2,634.09	1,878.55	5,229.04	3,483.66	8,122.39	
Other expenses	1,404.60	1,348.87	1,256.99	2,753.47	2,561.09	5,142.59	
Depreciation and amortisation expense	695.28	656.17	668.69	1,351.45	1,296.49	2,648.39	
Finance cost	136.62	125.12	125.94	261.74	226.73	484.32	
Total expenses	8,603.88	8,629,19	7,385,40	17,233.07	14,511.78	30,491.27	
3. Profit before tax (1-2)	977.54	1,256.27	1,646.77	2,233.81	3,119.97	5,056.65	
4. Tax expenses		ŕ	,	,	,==:	-,,,,,,,,,	
Current tax	178.82	308.26	588.44	487.08	1,049.01	1,497.47	
Tax relating to earlier years	-	-	-	-	-	6.81	
Deferred tax (net)	71.69	84.36	(121.56)	156.05	(96.27)	29.05	
Total tax expenses	250.51	392.62	466.88	643.13	952.74	1,533.33	
5. Net Profit for the period (3-4)	727.03	863.65	1,179.89	1,590.68	2,167.23	3,523.32	
6. Other comprehensive income (net of taxes)							
Items that will not be reclassified to profit and loss in							
subsequent periods	(32.34)	(15.00)	(11.05)	(47.34)	(27.78)	(62.18)	
Items that will be reclassified to profit and loss in	(32.34)	(13.00)	(11.03)	(47.34)	(27.76)	(02.18)	
subsequent periods	(14.33)	(5.86)	(56.87)	(20.19)	(74.18)	35.27	
7. Total comprehensive income for the period (5+6)	680.36	842.79	1,111.97	1,523.15	2,065.27	3,496.41	
Paid-up Equity Share Capital		0.200	2,12127	1,020110	2,003.27	3,470.41	
Equity shares of Rs 5 each	1,136.72	1,136.72	1,136.46	1,136.72	1,136.46	1,136.47	
Earnings Per Share (EPS) of Rs.5 each (Rs.)		-,	Not Annualised	2,200.72	1,150.40	1,130.47	
Basic	3.20	3.80	5.19	7.00	9.54	15.50	
Diluted	3.18	3.78	5.16	6.96	9.49	15.43	
See accompanying notes to the financial results	3.10	5.70	5.10	0.70	7.47	D. 5 CO	

See accompanying notes to the financial results

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## MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandavell, Chennal - 600028

UNAUDITED STANDALONE STATEMENT OF ASSETS AND LIABILITIES		Rs. In Lakhs
	Asat	As at March
Particulars 4 4 6 6 7	September 30,	31, 2019
	2019	(Audited)
ASSETS	(Unaudited)	
Non-current assets		
Property, plant and equipment	7,120.36	7,255.97
Right of use assets	5,294.67	4,789.12
Intangible assets	377.13	305.58
Intangible assets under development	19.68	4.74
Investment in subsidiaries	11.62	11.62
Financial assets	1	11.02
(a) Security deposits	792.99	810.21
(b) Bank balances other than cash and cash equivalents	0.75	0.75
Deferred tax assets (net)	231.93	374.11
Income tax assets (net)	459.40	305.58
Other non-current assets	93.94	102.08
·	14,402.47	13,959.76
Current assets		
Financial assets		
(a) Security deposits	275.95	280.03
(b) Cash and cash equivalents	407.51	315.49
(c) Bank balances other than cash and cash equivalents	6,767.06	6,217.37
(d) Investments	14,806.50	13,675.01
(e) Trade receivables	345.17	350.29
(f) Loan to subsidiaries	-	55.78
(g) Derivative instruments	20.15	54.22
(f) Other financial assets	209.32	366.82
Other current assets	608.64	579.76
	23,440.30	21,894.77
TOTAL ASSETS	37,842.77	35,854.53
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,136.72	1,136.47
Other equity	20,121.08	18,960.53
Total equity	21,257.80	20,097.00
	21,237.00	20,077.00
Non-current liabilities		
Financial liabilities		
(a) Lease liabilities	4,265.07	4,127.31
Other non-current liabilities	21.80	38.10
	4,286.87	4,165.41
Current liabilities		
Financial liabilities		
(a) Borrowings - Current	84.81	-
(b) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	- 1	2.95
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	2,975.74	2,083.36
(c) Other payables	57.91	44.63
(d) Lease liabilities	1,457.91	1,067.22
Other current liabilities	6,975.87	7,787.86
Provisions	745.86	606.10
	12,298.10	11,592.12
TOTAL EQUITY AND LIABILITIES	37,842.77	35,854.53
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See accompanying notes to the financial results

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MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

UNAUDITED STANDALONE STATEMENT OF CASH FLOWS		Rs. In Lakhs
	Half year	Half year
	ended	ended
Particulars .	September 30,	September 30.
	2019	2018
	(Unaudited)	(Unaudited)
Cash flow from / (used in) operating activities		
Profit before exceptional items and tax	2,233.82	3,119.97
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	1,351.45	1,296.49
Loss on sale / write-off of property, plant and equipment (net)	0.72	2.24
Unrealised foreign exchange (gain) / loss	(11.70)	(10.52
Impairment of financial assets and provision for doubtful debts and advances	42.63	47.07
Share based payment expenses	41.80	27.84
Liabilities no longer required written back	-	(25.00
Interest expense	258.31	224.38
Fair value (gain) / loss on mutual fund investments at FVTPL	(549.23)	(230.44
Interest income	(292.64)	(389.60
Operating profit / (loss) before working capital changes	3,075.16	4,062.43
Movement in working capital:		
(Increase) / decrease in financial assets	(17.35)	58.13
(Increase) / decrease in other assets	(28.07)	(19.27
Increase / (decrease) in trade payables	889.43	295.55
Increase / (decrease) other liabilities	(828.30)	525.82
Increase / (decrease) in provisions	76.52	(30.93
Cash generated from / (used in) operations	3,167.39	4,891.73
Income taxes paid (net of refunds)	(624.98)	(1,099.44)
Net cash generated from / (used in) operating activities before exceptional items	2,542.41	3,792.29
Cash flow from / (used in) Exceptional items	-	•
Net cash flow from / (used in) operating activities (A)	2,542.41	3,792.29
Cook One form ( (cook) and the cook and the		
Cash flow from / (used in) investing activities		
Purchase of property, plant and equipment including intangible assets  Proceeds from sale of property, plant and equipment	(496.23)	(981.17)
Repayment of loan given to subsidiary	2.08	1.71
Proceeds from sales of mutual funds	56.90	4 075 40
Purchase of mutual funds	5,367.73	4,875.42
Interest received	(5,950.00) 408.26	(8,303.51) 397.84
Redemption of bank deposits (with maturity more than three months)	5,553.53	4,511.67
Investment in bank deposits (with maturity more than three months)	(6,103.22)	(3,159.39)
Net cash flow / (used in) investing activities (B)	(1,160.95)	(2,657.43)
Cash flows from / (used in) financing activities	(1,100.73)	(2,037.43)
Proceeds from issue of share capital (including securities premium) Dividend paid (Including dividend distribution tax)	6.95	27.18
Receipt / (repayment) of borrowings	(411.11)	(410.92)
Payment of lease liabilities	84.81	(641.47)
Interest paid	(960.14) (9.26)	(751.93)
Net cash flow from / (used in) financing activities (C)	(1,288.75)	(0.41)
		(1,777.55)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	92.71	(642.69)
Effect of exchange differences on cash & cash equivalents held in foreign currency	(0.69)	0.10
Cash and cash equivalents at the beginning of period  Cash and cash equivalents at the end of period	315.49	1,303.60
Coon and coon equivalents at the city of period	407.51	661.01







## MATRIMONY.COM LIMITED CIN: L63090TN2001PLC047432

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#### Segment Results for Standalone Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Until March 31, 2019, the Company was providing disclosures relating to segment assets and liabilities in addition to segment results voluntarily. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, effective April 1, 2019, the Company has decided to disclose only segment results.

#### Rs. In lakhs Reporting of Segment wise Revenue and Results for the quarter and half year ended September 30, 2019 QUARTER ENDED HALF YEAR ENDED YEAR ENDED September 30, September 30, September 30. March 31, June 30, September 30, **Particulars** 2019 2018 2019 2019 2019 2018 (Audited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) Segment Revenue 16,334.63 32,712,21 8,749.88 8,995.57 8,378.63 17,745,45 Matchmaking services 805 29 603.14 1.264.98 362.36 442.93 244.32 Marriage services 33,977.19 8,622.95 18,550.74 16,937.77 9,112.24 9,438.50 **Total Revenue** Segment Results 1.603.49 2,004.23 2,867.51 3,932.24 6,743.26 1.264.02 Matchmaking services Marriage services (476.86)(474.60)(370.90)(951.46) (705.66)(1,509.92)**Total Segment Results** 787.16 1,128.89 1,633.33 1,916.05 3,226.58 5,233.34 (7.92)(6.72)(5.96)(0.38)(12.68)(2.76)Less: Interest expenses Less: Other un-allocable expenditure (272.08)(313.62)(395.40)(585.70)(797.83)(1,739.50)Add: Other un-allocable income 469.18 446.96 409.22 916.14 693.98 1,570.73 1,646.77 2,233.81 Profit before tax 977.54 1,256.27 3,119.97 5,056.65

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

### NOTES:

a) The above unaudited consolidated and standalone financial results as reviewed by the Audit Committee have been approved by Board of Directors at its meeting held on November 8, 2019. The Statutory Auditors has conducted Limited review of the financial results for the quarter and half year ended September 30, 2019 in terms of Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended).

b) The Consolidated financial results of the company comprising its wholly owned subsidiaries (together 'the Group') includes the results of the following entities:

Company	Relationship
Sys India Private Limited	Subsidiary
Consim Info USA Inc.	Subsidiary
Matrimony DMCC	Subsidiary

- c) Effective April 1, 2019, the Company has adopted Ind AS 116 "Leases" and applied to all lease contracts existing on April 1, 2018 (transition date) using the Full retrospective method and has taken the cumulative adjustment to retained earnings, on the transition date. Consequently, the Company recorded the lease liability at the present value of the lease payments discounted at the incremental borrowing rate for varying periods and the right of use asset at its amortised value as if the standard had been applied since the commencement date of the lease. Comparatives for the year ended March 31, 2019 and Quarter ended September 30, 2018 and Half year ended September 30, 2018 have been retrospectively adjusted to reflect the adoption of Ind AS 116.
- d) During the quarter, no stock options were granted to employees and exercised by eligible employees. The total outstanding stock options as at September 30, 2019 is 2,20,028.
- e) The Company elected to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance 2019. Accordingly, the Company has recognized provision for Income Tax for the six months ended September 30, 2019 and re-measured its Deferred Tax Assets basis the rate prescribed in the said section. The full impact of this change has been recognized in the statement of Profit and Loss for quarter ended September 30, 2019.
- f) Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods presentation.
- g) The above consolidated and standalone financial results are also available on the stock exchange websites www.bseindia.com and www.nseindia.com and on our website www.matrimony.com.

Place: Chennai

Date: November 8, 2019



For Matrimony.Com Limited

Murugavel Janakiraman Chairman & Managing Director