matrimony.com

May 11, 2021

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No: C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	~~**Corporate Relationship Department** BSE Ltd., Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001~~

Dear Sirs,

Sub: Intimation under Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Scrip Code – BSE: 540704; NSE: MATRIMONY

Pursuant to Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), the Audit Committee and the Board of Directors of the Company at their meeting held on 11th May 2021, have approved the following,

1. The Audited consolidated financial results of the Company and its subsidiaries as per Indian Accounting Standards (Ind AS) for the quarter and year ended March 31, 2021;
2. The Audited standalone financial results of the Company as per Ind AS for the quarter and year ended March 31, 2021;

In this regard, please find enclosed the copy of the Audited Standalone and Consolidated financial results for the quarter and year ended March 31, 2021.

Submitted for your information and records.

Thanking you,

Yours faithfully
For **Matrimony.com Limited**

S.Vijayanand
Company Secretary & Compliance Officer
ACS: 18951
No.94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram
Chennai – 600028

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May 11, 2021

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No: C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	**Corporate Relationship Department** BSE Ltd., Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Sub:- Declaration for Un-modified Opinion with Audit Report on Annual Audited Financial Statements for the Quarter and year ended on 31st March 2021

This has reference to the Regulation 33 (3) (d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time.

We hereby confirm that the Statutory Auditors of the Company M/s S.R Batliboi & Associates, LLP Chartered Accountants (Firm Registration No. 101049W/E300004) has issued Audit Report with unmodified opinion(s) in respect of Standalone and Consolidated Annual Audited Financial Statements for the Quarter and year ended on 31st March, 2021, vide report dated May 11, 2021.

We request the Exchange to take the same on record.

Thanking you

Yours faithfully,

For **Matrimony.com Limited**

S.Vijayanand
Company Secretary & Compliance Officer
ACS: 18951
No.94, TVH Beliciaa Towers, Tower II, 5th Floor, MRC Nagar, Raja Annamalaipuram
Chennai – 600028

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

5th Floor – "A" Block
Tidel Park, No. 4,
Rajiv Gandhi Salai
Taramani, Chennai – 600 113, India
Tel: +91 44 6117 9000

Independent Auditor's Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To
The Board of Directors of
Matrimony.com Limited

Report on the audit of the Consolidated Financial Results

Opinion

We have audited the accompanying statement of quarterly and year to date consolidated financial results of Matrimony.com Limited ("Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), its associate for the quarter ended March 31, 2021 and for the year ended March 31, 2021 ("Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations")

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate audited financial statements and financial information of the subsidiaries and associate, the Statement:

i. includes the results of the following entities;
   a. Matrimony.com Limited (Holding Company)
   b. Sys India Private Limited (Subsidiary Company)
   c. Consim Info USA Inc., USA (Subsidiary Company)
   d. Matrimony DMCC (Subsidiary Company)
   e. Astro Vision Futuretech Private Limited (Associate)
ii. are presented in accordance with the requirements of the Listing Regulations in this regard; and
iii. gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of the consolidated net profit and other comprehensive income and other financial information of the Group for the quarter ended March 31, 2021 and for the year ended March 31, 2021.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group and its associate in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Consolidated Financial Results

The Statement has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit and other comprehensive income and other financial information of the Group including its associate in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and of its associate are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and its associate and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group and of its associate are responsible for assessing the ability of the Group and of its associate to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associate are also responsible for overseeing the financial reporting process of the Group and of its associate.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associate to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associate and to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group and its associate of which we are the independent auditors to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of the financial information of such entities included in the Statement of which we are the independent auditors. For the other entities included in the Statement, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities Exchange Board of India under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

Other Matter

The accompanying Statement includes the audited financial results/statements and other financial information, in respect of:

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- three subsidiaries, whose financial results/statements include total assets of Rs 922.02 lakhs as at March 31, 2021, total revenues of Rs 186.39 Lakhs and Rs Rs 719.01 Lakhs, total net profit after tax of Rs. 79.34 Lakhs and Rs 297.96 Lakhs, total comprehensive income of Rs. 80.60 Lakhs and Rs. 290.88 Lakhs, for the quarter and the year ended on that date respectively, and net cash inflows of Rs. 152.68 Lakhs for the year ended March 31, 2021, as considered in the Statement which have been audited by their respective independent auditors.
- one associate, whose financial results/statements include Group's share of net profit/(loss) of Rs. 0.37 lakhs and Rs. (57.19) lakhs and Group's share of total comprehensive income/(loss) of Rs. 0.93 Lakhs and Rs. (56.63) lakhs for the quarter and for the year ended March 31, 2021 respectively, as considered in the Statement whose financial results/financial statements, other financial information have been audited by their respective independent auditors.

The independent auditor's report on the financial statements/financial results/financial information of these entities have been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and its associate is based solely on the reports of such auditors and the procedures performed by us as stated in paragraph above.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

The Statement includes the results for the quarter ended March 31, 2021 being the balancing figures between the audited figures in respect of the full financial year ended March 31, 2021 and the published unaudited year-to-date figures up to the end of the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm Registration Number: 101049W/E300004

Aravind.K
per Aravind K
Partner
Membership No.: 221268
UDIN: 21221268AAAACV2585
Place: Chennai
Date: May 11, 2021

S.R. Batliboi & Associates LLP
Chennai
Chartered Accountants

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

6th Floor – "A" Block
Tidel Park, No. 4,
Rajiv Gandhi Salai
Taramani, Chennai – 600 113, India
Tel: +91 44 6117 9000

Independent Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To
The Board of Directors of
Matrimony.com Limited

Report on the audit of the Standalone Financial Results

Opinion

We have audited the accompanying statement of quarterly and year to date standalone financial results of Matrimony.com Limited (the "Company") for the quarter ended March 31, 2021 and for the year ended March 31, 2021 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
ii. gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information of the Company for the quarter ended March 31, 2021 and for the year ended March 31, 2021.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Standalone Financial Results

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit/ and other comprehensive income of the Company and other financial information in accordance with the applicable accounting standards

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.
As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matter

The Statement includes the results for the quarter ended March 31, 2021 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2021 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm Registration Number: 101049W/E300004

Aravind.K
per Aravind K
Partner
Membership No.: 221268
UDIN: 21221268AAAACU2002
Place: Chennai
Date: May 11, 2021

S.R. Batliboi & Associates LLP Chennai Chartered Accountants

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalaipuram, Chennai - 600028

STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2021

Rs. In lakhs

Particulars	QUARTER ENDED			YEAR ENDED	
	March 31, 2021 (Audited) (refer note i)	December 31, 2020 (Unaudited)	March 31, 2020 (Audited) (refer note i)	March 31, 2021 (Audited)	March 31, 2020 (Audited)
1. Income					
Revenue from contracts with customers	10,111.98	9,669.44	9,410.06	37,787.90	37,183.53
Other income	394.35	371.02	459.67	1,745.46	1,785.93
Total income	**10,506.33**	**10,040.46**	**9,869.73**	**39,533.36**	**38,969.46**
2. Expenses:					
Employee benefits expenses	3,203.13	3,011.83	3,792.29	12,725.87	15,346.38
Advertisement and business promotion expenses	3,877.19	3,766.84	2,736.20	13,728.32	10,343.41
Other expenses	1,300.82	1,062.68	1,573.77	4,580.45	6,044.43
Depreciation and amortisation expenses	648.75	627.52	722.55	2,593.08	2,796.36
Finance cost	123.39	120.70	125.38	482.52	524.95
Total expenses	**9,153.28**	**8,589.57**	**8,950.19**	**34,110.24**	**35,055.53**
3. Profit before tax and share of profit / (loss) from associate (1-2)	**1,353.05**	**1,450.89**	**919.54**	**5,423.12**	**3,913.93**
4. Share of profit/ (loss) of associate	0.37	(8.54)	(6.28)	(57.19)	(6.28)
5. Profit before tax (3+4)	**1,353.42**	**1,442.35**	**913.26**	**5,365.93**	**3,907.65**
6. Tax expenses					
Current tax	362.43	329.74	206.44	1,302.62	785.99
Tax relating to earlier years	-	-	(4.02)	-	(43.76)
Deferred tax (net)	(21.55)	10.65	32.91	(14.08)	211.94
Total tax expenses	**340.88**	**340.39**	**235.33**	**1,288.54**	**954.17**
7. Net Profit for the period (5-6)	**1,012.54**	**1,101.96**	**677.93**	**4,077.39**	**2,953.48**
8. Other comprehensive income (net of taxes)					
Items that will not be reclassified to profit and loss in subsequent periods	34.20	5.32	(7.18)	(0.14)	(69.04)
Items that will be reclassified to profit and loss in subsequent periods	1.27	(1.72)	4.41	(7.09)	(17.85)
9. Total comprehensive income for the period (7+8)	**1,048.01**	**1,105.56**	**675.16**	**4,070.16**	**2,866.59**
Net Profit for the period attributable to:					
- Owners of the Company	1,012.54	1,101.96	677.93	4,077.39	2,953.48
- Non-Controlling interest	-	-	-	-	-
Other comprehensive income for the period attributable to:					
- Owners of the Company	35.47	3.60	(2.77)	(7.23)	(86.89)
- Non-Controlling interest	-	-	-	-	-
Total comprehensive income for the period attributable to:					
- Owners of the Company	1,048.01	1,105.56	675.16	4,070.16	2,866.59
- Non-Controlling interest	-	-	-	-	-
Paid-up Equity Share Capital					
Equity shares of Rs 5 each	1,143.58	1,139.15	1,138.31	1,143.58	1,138.31
Earnings Per Share (EPS) of Rs.5 each (Rs.)	**Not Annualised**				
Basic (Rs.)	4.44	4.84	2.98	17.90	12.99
Diluted (Rs.)	4.43	4.82	2.97	17.88	12.95

See accompanying notes to the financial results

FOR IDENTIFICATION PURPOSES ONLY
S.R. BATLIBOI & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

For Matrimony.Com Limited

Managing Director

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalaipuram, Chennai - 600028

AUDITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

Particulars	As at March 31, 2021 (Audited)	As at March 31, 2020 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	7,027.09	7,296.71
Right of use assets	5,346.84	5,689.99
Intangible assets	294.63	327.94
Intangible assets under development	-	6.62
Investment in associate	551.39	608.02
Financial assets		
(a) Security deposits	596.99	858.75
(b) Bank balances other than cash and cash equivalents	0.75	0.75
Deferred tax assets (net)	195.18	181.11
Income tax assets (net)	354.19	375.45
Other non-current assets	251.80	149.08
	14,618.86	**15,494.42**
Current assets		
Financial assets		
(a) Security deposits	412.66	199.60
(b) Cash and cash equivalents	900.09	453.22
(c) Bank balances other than cash and cash equivalents	19,088.76	11,014.03
(d) Investments	8,501.23	12,035.03
(e) Trade receivables	747.29	362.19
(f) Other financial assets	570.55	461.91
Other current assets	428.18	476.68
	30,648.76	**25,002.66**
TOTAL ASSETS	**45,267.62**	**40,497.08**
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,143.58	1,138.31
Other equity	25,186.12	21,685.81
Total Equity	**26,329.70**	**22,824.12**
Non-current liabilities		
Financial liabilities		
(a) Lease liabilities	4,787.49	4,632.95
Other non-current liabilities	2.92	14.54
	4,790.41	**4,647.49**
Current liabilities		
Financial liabilities		
(a) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	5.39	3.95
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3,856.52	3,102.13
(b) Others payables (c)	10.73	206.89
Lease liabilities Other	1,183.56	1,486.31
current liabilities	8,385.02	7,440.39
Provisions	677.21	755.11
Liabilities for current tax (net)	29.08	30.69
	14,147.51	**13,025.47**
TOTAL EQUITY AND LIABILITIES	**45,267.62**	**40,497.08**

See accompanying notes to the financial results

FOR IDENTIFICATION PURPOSES ONLY
S.R. BATLIBOI & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

For Matrimony.Com Limited

Managing Director

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalaipuram, Chennai - 600028

AUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Particulars	As at March 31, 2021 (Audited)	As at March 31, 2020 (Audited)
Cash flow from / (used in) operating activities		
Profit before tax	5,365.93	3,907.65
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	2,593.08	2,796.36
Share of (profit) / loss of associate	57.19	6.40
Impact of fair value changes of interest free security deposits (net)	(61.54)	(66.44)
(Profit) / Loss on sale / write-off of property, plant and equipment (net)	(1.72)	(4.38)
Unrealised foreign exchange (gain) / loss	24.96	17.18
Gain on preclosure of lease agreements	(138.05)	0.00
Impairment of financial assets	34.87	105.42
Impairment Loss / (Reversal on Impairment) on asset held for sale	(56.29)	65.44
Share based payment expenses	71.80	77.70
Provision for litigation	5.83	112.68
Liabilities no longer required written back	(3.37)	(0.38)
Interest expense	470.84	512.63
Fair value (gain) / loss on mutual fund investments at fair value through profit / loss	(481.30)	(981.41)
Interest income	(897.78)	(585.10)
Operating profit before working capital changes	**6,984.45**	**5,963.75**
Movement in working capital :		
(Increase) / decrease in financial assets	(299.54)	3.31
(Increase) / decrease in other assets	(100.42)	29.64
Increase / (decrease) in trade payables	859.29	995.48
Increase / (decrease) other liabilities	936.38	(483.12)
Increase / (decrease) in long / short term provisions	(84.66)	(60.51)
Cash generated from / (used in) operations	**8,295.50**	**6,448.55**
Income taxes paid (net of refunds)	(1,282.73)	(740.14)
Net cash flow from / (used in) operating activities (A)	**7,012.77**	**5,708.41**
Cash flow from / (used in) investing activities		
Purchase of property, plant and equipment including intangible assets and capital advances	(1,006.87)	(1,170.15)
Proceeds from sale of property, plant and equipment	20.83	18.36
Investment in associate	-	(614.43)
Proceeds from sale of Investments	11,100.13	11,271.39
Purchase of Investments	(7,085.03)	(8,650.00)
Interest received	753.63	500.03
Redemption of bank deposits (with maturity more than three months)	11,014.78	6,217.37
Investment in bank deposits (with maturity more than three months)	(19,089.51)	(11,014.03)
Net cash flow / (used in) investing activities (B)	**(4,292.04)**	**(3,441.46)**
Cash flows from / (used in) financing activities		
Proceeds from issue of share capital (including securities premium)	160.58	39.77
Dividend paid (Including dividend distribution tax)	(796.96)	(411.11)
Payment of principal portion of lease liabilities	(1,164.90)	(1,472.58)
Interest paid	(470.85)	(512.63)
Net cash flow from / (used in) financing activities (C)	**(2,272.13)**	**(2,356.55)**
Net increase / (decrease) in cash and cash equivalents (A+B+C)	**448.60**	**(89.60)**
Effect of exchange differences on cash & cash equivalents held in foreign currency	(1.73)	0.40
Cash and cash equivalents at the beginning of period	453.22	542.42
Cash and cash equivalents at the end of period	**900.09**	**453.22**

For Matrimony.Com Limited

Managing Director

FOR IDENTIFICATION PURPOSES ONLY
B R BATLIBOI & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 5th Floor, No. 94, MRC Nagar, Raja Annamalaipuram, Chennai - 600028

Segment Results for Consolidated Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Group consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, the Company has decided to disclose only segment results

Reporting of Segment wise Consolidated Revenue and Results for the quarter and year ended March 31, 2021 — Rs. In lakhs

Particulars	QUARTER ENDED			YEAR ENDED	
	March 31, 2021 (Audited) (refer note i)	December 31, 2020 (Unaudited)	March 31, 2020 (Audited) (refer note i)	March 31, 2021 (Audited)	March 31, 2020 (Audited)
Segment Revenue					
Matchmaking services	10,065.25	9,624.03	9,295.20	37,572.25	36,044.35
Marriage services	46.73	45.41	114.86	215.65	1,139.18
Total Revenue	**10,111.98**	**9,669.44**	**9,410.06**	**37,787.90**	**37,183.53**
Segment Results					
Matchmaking services	1,621.70	1,555.09	1,207.60	6,041.36	5,281.13
Marriage services	(195.08)	(191.01)	(361.18)	(980.71)	(1,797.83)
Total Segment Results	**1,426.62**	**1,364.08**	**846.42**	**5,060.65**	**3,483.30**
Less: Interest expenses	(7.34)	(3.59)	-	(17.20)	(21.23)
Less: Other un-allocable expenditure	(412.38)	(280.62)	(398.65)	(1,317.57)	(1,346.16)
Add: Other un-allocable income	346.52	362.48	465.49	1,640.05	1,791.74
Profit before tax	**1,353.42**	**1,442.35**	**913.26**	**5,365.93**	**3,907.65**

Segment revenue and expenses:

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

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S.R. BATLIBOI & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

For Matrimony.Com Limited

Managing Director

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STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2021

Rs. In Lakhs

Particulars	QUARTER ENDED			YEAR ENDED	
	March 31, 2021 (Audited) (refer note i)	December 31, 2020 (Unaudited)	March 31, 2020 (Audited) (refer note i)	March 31, 2021 (Audited)	March 31, 2020 (Audited)
1. Income					
Revenue from contracts with customers	9,980.74	9,538.32	9,286.92	37,277.81	36,711.69
Other income	483.10	446.66	633.40	2,020.64	1,972.00
Total income	**10,463.84**	**9,984.98**	**9,920.32**	**39,298.45**	**38,683.69**
2. Expenses:					
Employee benefits expenses	3,170.23	2,974.11	3,755.51	12,578.28	15,213.51
Advertisement and business promotion expenses	3,882.85	3,771.03	2,741.19	13,747.88	10,362.59
Other expenses	1,281.76	1,047.04	1,554.28	4,518.09	5,967.23
Depreciation and amortisation expenses	647.94	626.71	721.75	2,589.75	2,792.47
Finance cost	123.06	120.36	124.91	481.18	523.55
Total expenses	**9,105.84**	**8,539.25**	**8,897.64**	**33,915.18**	**34,859.35**
3. Profit before tax (1-2)	**1,358.00**	**1,445.73**	**1,022.68**	**5,383.27**	**3,824.34**
4. Tax expenses					
Current tax	361.97	329.21	202.01	1,301.22	784.39
Tax relating to earlier years	-	-	-	-	(39.75)
Deferred tax (net)	(21.55)	10.65	32.91	(14.08)	211.94
Total tax expenses	**340.42**	**339.86**	**234.92**	**1,287.14**	**956.58**
5. Net Profit for the period (3-4)	**1,017.58**	**1,105.87**	**787.76**	**4,096.13**	**2,867.76**
6. Other comprehensive income (net of taxes)					
Items that will not be reclassified to profit and loss in subsequent periods	33.64	5.32	(7.05)	(0.70)	(68.91)
Items that will be reclassified to profit and loss in subsequent periods	-	-	(5.49)	-	(35.27)
7. Total comprehensive income for the period (5+6)	**1,051.22**	**1,111.19**	**775.22**	**4,095.43**	**2,763.58**
Paid-up Equity Share Capital					
Equity shares of Rs 5 each	1,143.58	1,139.15	1,138.31	1,143.58	1,138.31
Earnings Per Share (EPS) of Rs.5 each (Rs.)	Not Annualised				
Basic	4.46	4.85	3.46	17.98	12.61
Diluted	4.45	4.84	3.45	17.96	12.57

See accompanying notes to the financial results

FOR IDENTIFICATION PURPOSES ONLY
S.R. BATLIBOI & ASSOCIATES LLP
CHENNAI
CHARTERED ACCOUNTANTS

For Matrimony.Com Limited

Managing Director

MATRIMONY.COM LIMITED
CIN:L63090TN2001PLC047432
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AUDITED STANDALONE STATEMENT OF ASSETS AND LIABILITIES — Rs. In Lakhs

Particulars	As at March 31, 2021 (Audited)	As at March 31, 2020 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	7,016.75	7,283.89
Right of use assets	5,346.84	5,689.99
Intangible assets	294.63	327.94
Intangible assets under development	-	6.62
Investment in subsidiaries and associate	626.05	626.05
Financial assets		
(a) Security deposits	590.81	852.35
(b) Bank balances other than cash and cash equivalents	0.75	0.75
Deferred tax assets (net)	195.18	181.10
Income tax assets (net)	326.15	344.86
Other non-current assets	251.80	149.08
	14,648.96	**15,462.63**
Current assets		
Financial assets		
(a) Security deposits	412.66	199.60
(b) Cash and cash equivalents	492.52	198.33
(c) Bank balances other than cash and cash equivalents	19,088.76	11,014.03
(d) Investments	8,501.23	12,035.03
(e) Trade receivables	748.31	216.79
(f) Other financial assets	570.55	458.70
Other current assets	415.97	473.99
	30,230.00	**24,596.47**
TOTAL ASSETS	**44,878.96**	**40,059.10**
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,143.58	1,138.31
Other equity	24,954.20	21,428.63
Total equity	**26,097.78**	**22,566.94**
Non-current liabilities		
Financial liabilities		
(a) Lease liabilities	4,787.49	4,632.95
Other non-current liabilities	2.92	14.54
	4,790.41	**4,647.49**
Current liabilities		
Financial liabilities		
(a) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	5.39	3.95
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3,826.74	3,033.28
(b) Other payables (c)	10.73	206.89
Lease liabilities Other	1,183.56	1,486.31
current liabilities	8,263.45	7,324.06
Provisions	669.61	744.69
Liabilities for current tax (net)	31.29	45.49
	13,990.77	**12,844.67**
TOTAL EQUITY AND LIABILITIES	**44,878.96**	**40,059.10**

See accompanying notes to the financial results

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Managing Director

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AUDITED STANDALONE STATEMENT OF CASH FLOWS — Rs. In Lakhs

Particulars	As at March 31, 2021 (Audited)	As at March 31, 2020 (Audited)
Cash flow from / (used in) operating activities		
Profit before tax	5,383.27	3,824.34
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortisation expense	2,589.75	2,792.47
Dividend received from subsidiary	(259.52)	(169.66)
Impact of fair value changes of interest free security deposits (net)	(61.54)	(66.44)
(Profit) / Loss on sale / write-off of property, plant and equipment (net)	(1.72)	(4.38)
Unrealised foreign exchange (gain) / loss	32.05	(0.24)
Gain on preclosure of lease agreements	(138.05)	-
Impairment of financial assets	31.66	105.42
Impairment Loss / (Reversal on Impairment) on asset held for sale	(56.29)	65.44
Share based payment expenses	71.80	77.70
Provision for litigation	5.83	112.68
Liabilities no longer required written back	(3.37)	(0.38)
Interest expense	470.84	512.63
Fair value (gain) / loss on mutual fund investments at fair value through profit / loss	(481.30)	(981.41)
Interest income	(897.73)	(586.19)
Operating profit / (loss) before working capital changes	**6,685.68**	**5,681.98**
Movement in working capital :		
(Increase) / decrease in financial assets	(446.16)	6.98
(Increase) / decrease in other assets	(90.90)	65.59
Increase / (decrease) in trade payables	898.36	949.31
Increase / (decrease) other liabilities	931.14	(486.99)
Increase / (decrease) in long / short term provisions	(81.84)	(66.18)
Cash generated from / (used in) operations	**7,896.28**	**6,150.69**
Income taxes paid (net of refunds)	(1,296.47)	(715.24)
Net cash flow from / (used in) operating activities (A)	**6,599.81**	**5,435.45**
Cash flow from / (used in) investing activities		
Purchase of property, plant and equipment including intangible assets	(989.62)	(1,151.69)
Proceeds from sale of property, plant and equipment	4.39	18.36
Dividend received from subsidiary	259.52	169.66
Investment in subsidiaries and associate	-	(614.43)
Repayment of loan given to subsidiary	-	56.91
Proceeds from sale of Investments	11,100.13	11,271.39
Purchase of Investments	(7,085.03)	(8,650.00)
Interest received	753.58	500.00
Redemption of bank deposits (with maturity more than three months)	11,014.78	6,217.37
Investment in bank deposits (with maturity more than three months)	(19,089.51)	(11,014.03)
Net cash flow / (used in) investing activities (B)	**(4,031.76)**	**(3,196.46)**
Cash flows from / (used in) financing activities		
Proceeds from issue of share capital (including securities premium)	160.58	39.77
Dividend paid (Including dividend distribution tax)	(796.96)	(411.11)
Payment of principal portion of lease liabilities	(1,164.90)	(1,472.58)
Interest paid	(470.85)	(512.63)
Net cash flow from / (used in) financing activities (C)	**(2,272.13)**	**(2,356.55)**
Net increase / (decrease) in cash and cash equivalents (A+B+C)	**295.92**	**(117.56)**
Effect of exchange differences on cash & cash equivalents held in foreign currency	(1.73)	0.40
Cash and cash equivalents at the beginning of period	198.33	315.49
Cash and cash equivalents at the end of period	**492.52**	**198.33**

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For Matrimony.Com Limited

Managing Director

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CIN:L63090TN2001PLC047432
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Segment Results for Standalone Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of: Matchmaking services and Marriage services.

The Managing Director of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by Ind AS 108, 'Operating Segments'. The Managing Director reviews the segment performance based on segment results which are the key drivers. Considering, the CODM does not review segment assets and liabilities as the Marriage services segment is significantly smaller compared to the Matchmaking segment and supplemented by the fact that the assets are interchangeably used between segments, the Company has decided to disclose only segment results.

Reporting of Segment wise Standalone Revenue and Results for the quarter and year ended March 31, 2021 — **Rs. In lakhs**

Particulars	QUARTER ENDED			YEAR ENDED	
	March 31, 2021 (Audited) (refer note i)	December 31, 2020 (Unaudited)	March 31, 2020 (Audited) (refer note i)	March 31, 2021 (Audited)	March 31, 2020 (Audited)
Segment Revenue					
Matchmaking services	9,934.00	9,492.91	9,172.06	37,062.16	35,572.51
Marriage services	46.74	45.41	114.86	215.65	1,139.18
Total Revenue	**9,980.74**	**9,538.32**	**9,286.92**	**37,277.81**	**36,711.69**
Segment Results					
Matchmaking services	1,435.86	1,467.18	1,135.88	5,605.62	4,976.43
Marriage services	(211.60)	(191.01)	(361.18)	(997.23)	(1,797.83)
Total Segment Results	**1,224.26**	**1,276.17**	**774.70**	**4,608.39**	**3,178.60**
Less: Interest expenses	(7.01)	(3.24)	-	(15.86)	(20.31)
Less: Other un-allocable expenditure	(342.35)	(273.87)	(391.70)	(1,229.88)	(1,312.22)
Add: Other un-allocable income	483.10	446.67	639.68	2,020.62	1,978.27
Profit before tax	**1,358.00**	**1,445.73**	**1,022.68**	**5,383.27**	**3,824.34**

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

NOTES :

a) The above audited consolidated and standalone financial results as reviewed by the Audit Committee have been approved by Board of Directors at its meeting held on May 11, 2021. The Statutory Auditors have conducted a limited review of these results in terms of Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended).

b) The Consolidated financial results of the company comprising its wholly owned subsidiaries (together 'the Group') and its associate includes the results of the following entities:

Company	Relationship under Ind AS
Sys India Private Limited	Subsidiary
Consim Info USA Inc	Subsidiary
Matrimony DMCC	Subsidiary
Astro Vision Futuretech Private Limited	Associate

c) The Company has considered the possible effects that may result from COVID-19 in the preparation of these financial results, including the impact of this pandemic on its business operations, assessed the Company's liquidity position for the next one year and evaluated the recoverability and carrying value of its assets including Property, plant and equipment, Right of Use assets and Investments as at March 31, 2021. Based on its review, consideration of internal and external information up to the date of approval of these financial results and current indicators of future economic conditions relevant to the Company's operations management has concluded that there are no adjustments required to the Company's financial results. However, the estimated impact of COVID 19 might vary from the date of approval of these financial results and the Company will continue to monitor any material changes to future economic conditions.

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For Matrimony.Com Limited

Managing Director

d) The Ministry of Corporate Affairs notified amendment to Ind AS 116, "Leases", that provides an optional practical expedient for lessees from assessing whether a rent concession related to COVID-19 is a lease modification. The Company has elected to account for rent concessions related to COVID-19 the same way as if they were not lease modifications. Accordingly, the Company had recognized Rs. 240.14 lakhs as reversal of lease liability with a corresponding adjustment to the right-of use asset during the quarter ended June 30, 2020.

e) During the quarter, 15,300 stock options were granted to employees and 88,573 stock options exercised by eligible employees. The total outstanding stock options as at March 31, 2021 are 1,46,578.

f) The Board of Directors, at its meeting held on May 11, 2021 have recommended a final dividend of 70% (Rs. 3.50 per equity share of par value of Rs. 5/- each subject to the approval of the shareholders

g) Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods' presentation.

h) The above consolidated and standalone financial results are also available on the stock exchange websites www.bseindia.com and www.nseindia.com and on our website www.matrimony.com.

i) The figures for the quarters ended March 31, 2021 and March 31, 2020 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2021 and March 31, 2020 respectively and the un-audited published year to date figures up to December 31, 2020 and December 31, 2019 respectively, being the end of the third quarter of the respective financial years which were subjected to a limited review.

For Matrimony.Com Limited

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S.R. BATLIBOI & ASSOCIATES LLP
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Place : Chennai
Date : May 11, 2021

Murugavel Janakiraman
Chairman & Managing Director