# matrimony.com

#### May 09, 2019

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor

Plot No: C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai - 400 051

Corporate Relationship Department

BSE Ltd.,

Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Dear Sirs,

Sub: Intimation under Regulation 30 (4) and 33 of SEBI (Listing Obligations and

Disclosure Requirements) Regulations, 2015

Ref: Scrip Code - BSE: 540704; NSE: MATRIMONY

Pursuant to Regulation 30 (4) and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR), the Audit Committee and the Board of Directors of the Company at their meeting held on 09th May 2019, have approved the following,

- 1. The Audited consolidated financial results of the Company and its subsidiaries as per Indian Accounting Standards (Ind AS) for the quarter and year ended March 31, 2019;
- 2. The Audited standalone financial results of the Company as per Ind AS for the quarter and year ended March 31, 2019;

In this regard, Please find enclosed the copy of the Audited Standalone and Consolidated financial results for the quarter and year ended March 31, 2019.

Submitted for your information and records.

Thanking you,

Yours faithfully For Matrimony.com Limited

S.Vijayanand Company Secretary & Compliance Officer

ACS: 18951

No.94, TVH Beliciaa Towers, Tower II, 10th Floor, MRC Nagar, Chennai - 600028

## matrimony.com

May 9, 2019

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor

Plot No: C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai - 400 051

**Corporate Relationship Department** 

BSE Ltd.,

Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Sub:- Declaration for Un-modified Opinion with Audit Report on Annual Audited Financial Statements for the Quarter and year ended on 31st March 2019

This has reference to the Regulation 33 (3) (d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time.

We hereby confirm that the Statutory Auditors of the Company M/s S.R Batliboi & Associates, LLP Chartered Accountants (Firm Registration No. 101049W/E300004) has issued Audit Report with unmodified opinion(s) in respect of Standalone and Consolidated Annual Audited Financial Statements for the Quarter and year ended on 31st March, 2019, vide report dated May 09, 2019.

We request the Exchange to take the same on record.

Thanking you.

Yours faithfully,

For Matrimony.com Limited

S.Vijayanand

**Company Secretary & Compliance Officer** 

ACS: 18951

No.94, TVH Beliciaa Towers, Tower II, 10th Floor, MRC Nagar, Chennai – 600028

matrimony.com ltd.

Chartered Accountants

6th Floor - "A" Block Tidel Park, No. 4 Rajiv Gandhi Salai

Taramani, Chennai - 600 113, India

Tel: +91 44 6117 9000

Auditor's Report on Quarterly Consolidated Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To Board of Directors of Matrimony.com Limited,

- We have audited the accompanying Statement of Quarterly Consolidated Ind AS Financial Results of Matrimony.com Limited ('the Company') comprising its subsidiaries (together, 'the Group') for the quarter ended March 31, 2019 and the Consolidated Ind AS Financial Results for the year ended March 31, 2019 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The Consolidated Ind AS Financial Results for the quarter ended March 31, 2019 and year ended March 31, 2019 have been prepared on the basis of the Consolidated Ind AS Financial Results for the nine-month period ended December 31, 2018, the audited annual Consolidated Ind AS Financial Statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these Consolidated Ind AS Financial Results based on our review of the Consolidated Ind AS Financial Results for the nine-month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual Consolidated Ind AS Financial Statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and the Circular.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of other auditors on separate financial statements and the other financial information of subsidiaries, these Quarterly Consolidated Ind AS Financial Results as well as the year to date results:
  - i. includes the results of the following entities (Also refer Note b to the statement):
    - a. Community Matrimony Private Limited
    - b. Sys India Private Limited
    - c. Consim Info USA Inc., USA
    - d. Matchify Services Private Limited
    - e. Tambulya Online Marketplace Private Limited
    - f. Matrimony DMCC



**Chartered Accountants** 

ii. are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and

give a true and fair view of the consolidated net profit including and other comprehensive income and other financial information for the quarter ended March 31, 2019 and for the year ended March 31, 2019.

- 4. We did not audit the financial results/statements and other financial information, in respect of three subsidiaries, whose Ind AS financial results/statements include total assets of Rs 558.66 lakhs as at March 31, 2019, and total revenues of Rs 89.17 lakhs and Rs 967.08 lakhs for the quarter and the year ended on that date respectively. These Ind AS financial statements and other financial information have been audited by other auditors, which financial results/statements, other financial information and auditor's reports have been furnished to us by the management.
- 5. Further, read with Paragraph 1 above, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year-to-date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in Paragraph 1 above, as required under the Regulation and the Circular.

Chennai

For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm Registration Number: 101049W/E300004

per Aravind K

Partner

Membership No.: 221268

Place: Chennai Date: May 9, 2019

**Chartered Accountants** 

6th Floor - "A" Block Tidel Park, No. 4 Rajiv Gandhi Salai

Taramani, Chennai - 600 113, India

Tel: +91 44 6117 9000

Auditor's Report on Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### To Board of Directors of Matrimony.com Limited

- 1. We have audited the accompanying Statement of Quarterly Standalone Financial Results of Matrimony.com Limited ('the Company') for the quarter ended March 31, 2019 and for the year ended March 31, 2019, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The Quarterly Standalone Financial Results are the derived figures between the audited figures in respect of the year ended March 31, 2019 and the published year-to-date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The Standalone Financial Results for the quarter ended March 31, 2019 and year ended March 31, 2019 have been prepared on the basis of the Standalone Financial Results for the nine-month period ended December 31, 2018, the audited annual Standalone Ind AS Financial Statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation read with the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these Standalone Financial Results based on our review of the Standalone Financial Results for the nine-month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34, Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual Standalone Ind AS Financial Statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation, read with the Circular.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these Quarterly Standalone Financial Results as well as the year to date results:
  - i. are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and
  - ii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2019 and for the year ended March 31, 2019.



Chartered Accountants

4. Further, read with Paragraph 1 above, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year-to-date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in Paragraph 1 above, as required under the Regulation read with the Circular.

#### For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm Registration Number: 101049W/E300004

per Aravind K

Partner

Membership No.: 221268

Place: Chennai Date: May 9, 2019

## MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

#### STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2019

Rs. In lakhs

	QUARTER ENDED			YEAR ENDED	
Particulars	March 31, 2019 (Audited) (refer note h)	December 31, 2018 (Unaudited)	March 31, 2018 (Audited) (refer note h)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
1. Income					
Revenue from contracts with customers	8,610.75	8,525.21	8,435.00	34,842.75	33,544.49
Other income	50.87	47.08	1.38	165.36	6.93
Total income	8,661.62	8,572.29	8,436.38	35,008.11	33,551.42
2. Expenses:					
Employee benefits expense	3,610.00	3,586.71	3,391.62	14,148.06	13,288.98
Advertisement and business promotion expenses	2,412.29	2,219.81	1,454.18	8,103.83	5,603.20
Other expenses	1,831.17	1,759.70	1,597.88	7,084.10	6,892.92
Total expenses	7,853.46	7,566.22	6,443.68	29,335.99	25,785.10
3. Earnings before exceptional items, interest, tax, depreciation and amortisation (EBITDA) (1-2)	808.16	1,006.07	1,992.70	5,672.12	7,766.32
4. Depreciation and amortisation expense	275.23	301.80	224.02	1,108.24	957.45
5. Finance cost	4.70	1.93	1.59	9.48	153.20
6. Finance income	385.36	387.93	227.27	1,393.32	637.66
7. Profit before exceptional items and tax (3 - 4 - 5 + 6)	913.59	1,090.27	1,994.36	5,947.72	7,293.33
8. Exceptional items (Refer note e)	-	-	-	-	1,281.92
9.Profit before tax (7 + 8)	913.59	1,090.27	1,994.36	5,947.72	8,575.25
10. Tax expenses					
Current tax	143.58	300.25	202.92	1,568.71	1,287.38
Tax relating to earlier years	- 1	6.81	-	6.81	-
Deferred tax (net)	41.75	99.56	109.96	60.27	(98.39)
Total tax expenses	185.33	406.62	312.88	1,635.79	1,188.99
11. Net Profit for the period (9 - 10)	728.26	683,65	1,681.48	4,311.93	7,386.26
12. Other comprehensive income (net of taxes)					
Items that will not be reclassified to profit and loss in subsequent periods	(24.74)	(9.66)	(4.08)	(62.18)	(60.06)
Items that will be reclassified to profit and loss in subsequent periods	26.75	74.44	(16.10)	20.96	10.26
13. Total comprehensive income for the period (11+12)	730,27	748.43	1,661.30	4,270.71	7,336.46
Net Profit for the period attributable to: - Owners of the Company	728.26	683.65	1,681.48	4,311.93	7,386.26
- Non-Controlling interest	-	- 1	-	-	-
Other comprehensive income for the period attributable to:					
- Owners of the Company	2.01	64.78	(20.18)	(41.22)	(49.80)
- Non-Controlling interest	-	-	-	-	-
Total comprehensive income for the period attributable to:					
- Owners of the Company	730.27	748.43	1,661.30	4,270.71	7,336.46
- Non-Controlling interest	-	-	-	-	-
Paid-up Equity Share Capital					
Equity shares of Rs 5 each	1,136.47	1,136.47	1,135.55	1,136.47	1,135.55
Earnings Per Share (EPS) of Rs.5 each (Rs.)			Not Annualised		
Basic (Rs.)	3.20	3.01	7.43	18.97	33.61
Diluted (Rs.)	3.19	2.99	7.38	18.89	33.40 Page 1 of 7

See accompanying notes to the financial results

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### MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

	As at March 31, 2019	As at March 31, 2018
ASSETS	•	
Non-current assets		
Property, plant and equipment	7,272.23	6,245.43
Intangible assets	305.58	515.62
Intangible assets under development	4.74	2.31
Financial assets		
(a) Security deposits	811.52	1,010.49
(b) Bank balances other than cash and cash equivalents	0.75	0.7:
Deferred tax assets (net)	190.46	280.6
Income tax assets (net)	340.22	393.60
Other non-current assets	318.20	333.9
Current assets	9,243.70	8,782.88
Financial assets		
(a) Security deposits	388.90	282.98
(b) Cash and cash equivalents	542.42	1,663.64
(c) Bank balances other than cash and cash equivalents	6,217.37	8,112.40
(d) Investments	13,675.01	7,372.85
(e) Trade receivables	347.99	376.00
(f) Derivative instruments	54.22	-
(g) Other financial assets	410.11	292.2
Other current assets	546.50	447.0
	22,182.52	18,547.1
TOTAL ASSETS	31,426.22	27,330.0
EQUITY AND LIABILITIES		
Equity	1,136.47	1,135.5
Equity share capital	19,552.58	15,629.3
Other equity Total Equity	20,689.05	16,764.92
Non-current liabilities	38.10	30.3
Other non-current liabilities	38.10	30.3 39.6
Provisions	38.10	69.9
Current liabilities		5,1,2,1
Financial liabilities		
(a) Borrowings	-	641.4
(b) Trade payables	Í	
(i)Total outstanding dues of micro enterprises and small enterprises;	2.95	-
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	2,105.87	1,793.77
(c) Others payables	62.65	45.2
Other current liabilities	7,900.33	7,468.4
Provisions	610.71	468.4
Liabilities for current tax (net)	16.56	77.8
	10,699.07	10,495.1
FOTAL EQUITY AND LIABILITIES	31,426.22	27,330.0

See accompanying notes to the financial results

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### MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

#### Segment Results for Consolidated Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Group consists of Matchmaking services, Marriage services and Others.

Reporting of Segment wise Revenue, Results, Assets and Liabilities for the quarter and year ended March 31, 2019

Rs. In lakhs

- <u></u>	(	QUARTER ENDED			YEAR ENDED	
Particulars	March 31, 2019 (Audited) (refer note h)	December 31, 2018 (Unaudited)	March 31, 2018 (Audited) (refer note h)	March 31, 2019 (Audited)	March 31, 2018 (Audited)	
Segment Revenue						
Matchmaking services	8,215.44	8,258.68	8,136.88		31,907.93	
Marriage services	395.31	266.53	298.12	1,264.98	1,636.56	
Others	- 1	-	-	-		
Total Revenue	8,610.75	8,525.21	8,435.00	34,842.75	33,544.49	
Segment Results						
Matchmaking services	1,324.04	1,570.50	2,497.12			
Marriage services	(387.78)	(414.77)	(455.75)	(1,506.57)	(1,747.37)	
Others	-	-	-	-	(6.22)	
Total Segment Results	936.26	1,155.73	2,041.37	· ·	8,024.02	
Less: Interest expenses	(4.70)	(1.93)	(1.59)	, ,	(153.20)	
Less: Other un-allocable expenditure	(454.18)	(498.54)	(264.65)		(1,212.75)	
Add: Other un-allocable income	436.21	435.01	219.23	1,558.68	635.26	
Add: Exceptional items	- 1	-	-	-	1,281.92	
Profit before tax	913.59	1,090.27	1,994.36	5,947.72	8,575.25	
Segment Assets						
Matchmaking services	3,652.61	3,349.27	3,271.82		3,271.82	
Marriage services	391.32	284.59	516.11		516.11	
Un-allocable assets	27,382.29	27,036.68	23,542.10		23,542.10	
Total Segment Assets	31,426.22	30,670.54	27,330.03	31,426.22	27,330.03	
Segment Liabilities			ļ			
Matchmaking services	9,553.65	9,329.27	8,156.90			
Marriage services	451.83	524.16	484.92		484.92	
Un-allocable liabilities	731.69	857.33	,		,	
Total Segment Liabilities	10,737.17	10,710.76	10,565.11	10,737.17	10,565.11	
		1				

#### Segment revenue and expenses:

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis

#### Segment assets and liabilities:

Segment assets and liabilities include all relevant amounts pertaining to a segment, which are directly attributable to individual segments or are attributable to individual segments on a reasonable basis.

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### MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

#### STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2019

Rs. In Lakhs

	QUARTER ENDED			YEAR ENDED	
Particulars	March 31, 2019 (Audited) (refer note h)	December 31, 2018 (Unaudited)	March 31, 2018 (Audited) (refer note h)	March 31, 2019 (Audited)	March 31, 2018 (Audited)
1. Income					
Revenue from contracts with customers	8,565.78	8,473.64	7,783.33	33,977.19	30,821.32
Other income	50.02	51.30	5.60	175.27	21.51
Total income	8,615.80	8,524.94	7,788.93	34,152.46	30,842.83
2. Expenses:					
Employee benefits expense	3,576.88	3,572.89	3,388.11	14,093.58	13,274.81
Advertisement and business promotion expenses	2,415.08	2,223.65	1,452.86	8,122.39	5,592.33
Other expenses	1,815.97	1,749.03	1,523.00	7,063.65	6,644.33
Total expenses	7,807.93	7,545.57	6,363.97	29,279.62	25,511.47
3. Earnings before exceptional items, interest, tax, depreciation and amortisation (EBITDA) (1-2)	807.87	979.37	1,424.96	4,872.84	5,331.36
4. Depreciation and amortisation expense	272.80	301.73	223.97	1,105.63	957.15
5. Finance cost	4.39	0.77	1.54	7.92	125.98
6. Finance income	386.71	388.71	227.27	1,395.45	641.41
7. Profit before exceptional items and tax	917.39	1,065.58	1,426,72	5 154 54	4 000 74
(3 - 4 - 5 + 6)	917.39	1,005.58	1,420.72	5,154.74	4,889.64
8. Exceptional items (Refer note e)	- [	-	-	-	1,281.92
9.Profit before tax (7 + 8)	917.39	1,065.58	1,426.72	5,154.74	6,171.56
10. Tax expenses					
Current tax	140.85	307.61	202.90	1,497.47	1,287.12
Tax relating to earlier years	-	6.81	-	6.81	•
Deferred tax (net)	41.75	99.56	109.97	60.27	(98.39)
Total tax expenses	182.60	413.98	312.87	1,564.55	1,188.73
11. Net Profit for the period (9 - 10)	734.79	651.60	1,113.85	3,590.19	4,982.83
12. Other comprehensive income (net of taxes)					
Items that will not be reclassified to profit and loss in subsequent periods					
	(24.73)	(9.67)	(4.08)	(62.18)	(60.06)
Items that will be reclassified to profit and loss in subsequent periods	27.88	81.57	•	35.27	- 1
13. Total comprehensive income for the period (11+12)	737.94	723,50	1,109.77	3,563.28	4,922.77
Paid-up Equity Share Capital					
Equity shares of Rs 5 each	1,136.47	1,136.47	1,135.55	1,136.47	1,135.55
Earnings Per Share (EPS) of Rs.5 each (Rs.)			Not Annualised		
Basic	3.23	2.87	4.92	15.80	22.67
Diluted	3.22	2.85	4.89	15.73	22.53

See accompanying notes to the financial results

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### MATRIMONY.COM LIMITED

CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

AUDITED STANDALONE STATEMENT OF ASSETS AND LIABILITIES	As at March 31, 2019	As at March 31, 2018
ASSETS		
Non-current assets		
Property, plant and equipment	7,255.97	6,245.14
Intangible assets	305.58	515.61
Intangible assets under development	4.74	2.37
Financial assets		
(a) Investment in subsidiaries	11.62	1.45
(b) Security deposits	810.21	1,010.09
(c) Bank balances other than cash and cash equivalents	0.75	0.75
Deferred tax assets (net)	190.46	280.61
Income tax assets (net)	305.58	351.74
Other non-current assets	318.20	333.95
	9,203.11	8,741.71
Current assets		
Financial assets		
(a) Security deposits	280.03	155.04
(b) Cash and cash equivalents	315.49	1,303.60
(c) Bank balances other than cash and cash equivalents	6,217.37	8,112.45
(d) Investments	13,675.01	7,372.85
(e) Trade receivables	350.29	528.26
(f) Loan to subsidiaries	55.78	-
(g) Derivative instruments	54.22	
(f) Other financial assets	366.82	251.95
Other current assets	579.76	430.66
Only furth assets	21,894.77	18,154.81
TOTAL ASSETS	31,097.88	26,896.52
EQUITY AND LIABILITIES		
Equity	1,136.47	1,135.55
Equity share capital	19,398.41	16,182.62
Other equity	20,534.88	
Total equity	20,334.00	17,510.17
Non-current liabilities		1
Other non-current liabilities	38.10	
Provisions		39.64
	38,10	69.95
Current liabilities		
Financial liabilities		641.47
(a) Borrowings - Current	· · · · · · · · · · · · · · · · · · ·	041.47
(b) Trade payables	2.95	_
(i) Total outstanding dues of micro enterprises and small enterprises;	2,083,36	
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	44.63	
(c) Other payables	7,787.86	1
Other current liabilities	606.10	1
Provisions	000.10	77.80
Liabilities for current tax (net)	10,524.90	
TOTAL EQUITY AND LIABILITIES	31,097.88	26,896.52

See accompanying notes to the financial results

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#### MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

Segment Results for Standalone Financial Results

In accordance with Ind AS 108 - "Operating Segment Reporting" and evaluation by the Chief Operating Decision Maker, operating segments of the Company consists of Matchmaking services and Marriage services

Reporting of Segment wise Revenue, Results, Assets and Liabilities for the quarter and year ended March 31, 2019

Particulars   2019	29,184.76 1,636.56 30,821.32 7,309.43 (1,736.67 5,572.76
Matchmaking services       8,170.47       8,207.11       7,485.21       32,712.21         Marriage services       395.31       266.53       298.12       1,264.98         Total Revenue       8,565.78       8,473.64       7,783.33       33,977.19         Segment Results         Matchmaking services       (387.76)       (414.77)       (445.01)       (1,506.54)         Marriage services       (387.76)       (414.77)       (445.01)       (1,506.54)         Total Segment Results       937.25       1,115.80       1,462.16       5,331.43         Less: Interest expenses       (4.39)       (0.77)       (1.55)       (7.92)         Less: Other un-allocable expenditure       (452.19)       (489.48)       (266.75)       (1,739.50)         Add: Other un-allocable income       436.72       440.03       232.86       1,570.73         Add: Exceptional items       917.39       1,065.58       1,426.72       5,154.74         Segment Assets         Matchmaking services       3,329.23       2,997.73       2,927.69       3,329.23	1,636.56 30,821.32 7,309.43 (1,736.67
Marrinage services       395.31       266.53       298.12       1,264.98         Total Revenue       8,565.78       8,473.64       7,783.33       33,977.19         Segment Results       1,325.01       1,530.57       1,907.17       6,837.97         Marriage services       (387.76)       (414.77)       (445.01)       (1,506.54)         Marriage services       (387.76)       (414.77)       (445.01)       (1,506.54)         Total Segment Results       937.25       1,115.80       1,462.16       5,331.43         Less: Interest expenses       (4.39)       (0.77)       (1.55)       (7.92)         Less: Other un-allocable expenditure       (452.19)       (489.48)       (266.75)       (1,739.50)         Add: Other un-allocable income       436.72       440.03       232.86       1,570.73         Add: Exceptional items       917.39       1,065.58       1,426.72       5,154.74         Segment Assets       3,329.23       2,997.73       2,927.69       3,329.23	1,636.56 30,821.32 7,309.43 (1,736.67
Marriage services         8,565.78         8,473.64         7,783.33         33,977.19           Segment Results         1,325.01         1,530.57         1,907.17         6,837.97           Marriage services         (387.76)         (414.77)         (445.01)         (1,506.54)           Marriage services         (387.76)         (414.77)         (445.01)         (1,506.54)           Total Segment Results         937.25         1,115.80         1,462.16         5,331.43           Less: Interest expenses         (4.39)         (0.77)         (1.55)         (7.92)           Less: Other un-allocable expenditure         (452.19)         (489.48)         (266.75)         (1,739.50)           Add: Other un-allocable income         436.72         440.03         232.86         1,570.73           Add: Exceptional items         -         -         -         -           Profit before tax         917.39         1,065.58         1,426.72         5,154.74           Segment Assets         3,329.23         2,997.73         2,927.69         3,329.23	7,309.43 (1,736.67
Segment Results   1,325.01   1,530.57   1,907.17   6,837.97     Marchmaking services   1,325.01   1,530.57   1,907.17   6,837.97     Marriage services   (387.76)   (414.77)   (445.01)   (1,506.54)     Total Segment Results   937.25   1,115.80   1,462.16   5,331.43     Less: Interest expenses   (4,39)   (0.77)   (1.55)   (7.92)     Less: Other un-allocable expenditure   (452.19)   (489.48)   (266.75)   (1,739.50)     Add: Other un-allocable income   436.72   440.03   232.86   1,570.73     Add: Exceptional items   917.39   1,065.58   1,426.72   5,154.74     Segment Assets   Matchmaking services   3,329.23   2,997.73   2,927.69   3,329.23	7,309.43 (1,736.67
Matchmaking services     1,325.01     1,530.57     1,907.17     6,837.97       Marriage services     (387.76)     (414.77)     (445.01)     (1,506.54)       Total Segment Results     937.25     1,115.80     1,462.16     5,331.43       Less: Interest expenses     (4.39)     (0.77)     (1.55)     (7.92)       Less: Other un-allocable expenditure     (452.19)     (489.48)     (266.75)     (1,739.50)       Add: Other un-allocable income     436.72     440.03     232.86     1,570.73       Add: Exceptional items     917.39     1,065.58     1,426.72     5,154.74       Segment Assets       Matchmaking services     3,329.23     2,997.73     2,927.69     3,329.23	(1,736.67
Marchmaking services  Marriage services  (387.76) (414.77) (445.01) (1,506.54)  Total Segment Results  (439) (0.77) (1.55) (7.92)  Less: Other un-allocable expenditure  (452.19) (489.48) (266.75) (1,739.50)  Add: Other un-allocable income  Add: Exceptional items  Profit before tax  Segment Assets  Matchmaking services  (387.76) (414.77) (445.01) (1,506.54)  (452.19) (489.48) (266.75) (1,739.50)  (439.40) (489.48) (266.75) (1,739.50)  (440.03) 232.86 (1,570.73)  (445.01) (1,506.54)  (452.19) (489.48) (266.75) (1,739.50)  (439.10) (1,506.54)  (445.01) (1,506.54)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232.86)  (440.03) (232	(1,736.67
Total Segment Results Less: Interest expenses (4.39) (0.77) (1.55) (7.92) Less: Other un-allocable expenditure (452.19) (489.48) (266.75) (1,739.50) Add: Other un-allocable income Add: Exceptional items Profit before tax  Segment Assets Matchmaking services  937.25 1,115.80 1,462.16 5,331.43 (2.675) (1,792) (1,739.50)	
Less: Interest expenses  Less: Interest expenses  Less: Other un-allocable expenditure  Add: Other un-allocable income  Add: Exceptional items  Profit before tax  Segment Assets  Matchmaking services  (4.39) (0.77) (1.55) (7.92) (489.48) (266.75) (1,739.50) (1,739	5.572.76
Less: Interest expenses  Less: Other un-allocable expenditure  Add: Other un-allocable income  Add: Exceptional items  Profit before tax  Segment Assets  Matchmaking services  (452.19) (489.48) (266.75) (1,739.50) (1,739	-
Add: Other un-allocable income Add: Exceptional items Profit before tax  Segment Assets Matchmaking services  Add: Other un-allocable income 436.72 440.03 232.86 1,570.73 1,065.58 1,426.72 5,154.74	(125.99
Add: Exceptional items Profit before tax  Segment Assets Matchmaking services  Add: Exceptional items 917.39 1,065.58 1,426.72 5,154.74  2,997.73 2,927.69 3,329.23	(1,220.05
Profit before tax       917.39       1,065.58       1,426.72       5,154.74         Segment Assets         3,329.23       2,997.73       2,927.69       3,329.23	662.92
Segment Assets Matchmaking services 3,329.23 2,997.73 2,927.69 3,329.23	1,281.92
Matchmaking services 3,329.23 2,997.73 2,927.69 3,329.23	6,171.56
Matchmaking services 3,327.23	2.027.60
	2,927.69
Marriage services 391.31 284.59 516.11 391.31	516.11
Un-allocable assets 27,377.34 27,048.30 23,452.72 27,377.34	23,452.72
Total Segment Assets 31,097.88 30,330.62 26,896.52 31,097.88	26,896.52
Segment Liabilities	
Matchmaking services 9,396.04 9,151.11 7,238.86 9,396.04	7,238.86
Marriage services 451.83 524.16 484.92 451.83	484.92
Un-allocable liabilities 715.13 857.44 1,854.57 715.13	1,854.51
Total Segment Liabilities 10,563.00 10,532.71 9,578.35 10,563.00	9,578.3

#### Segment revenue and expenses:

Segment revenue and expenses represent relevant amounts that are either directly attributable to individual segment or are attributable to individual segment on a reasonable basis.

#### Segment assets and liabilities:

Segment assets and liabilities include all relevant amounts pertaining to a segment, which are directly attributable to individual segments or are attributable to individual segments on a reasonable basis.

a) The above unaudited consolidated and standalone financial results as reviewed by the Audit Committee have been approved by Board of Directors at its meeting held on May 9, 2019. An audit of the financial results for the quarter and year ended March 31, 2019 have been carried out by our statutory auditors (also refer note h).

b) The Consolidated financial results of the company comprising its wholly owned subsidiaries (together 'the Group') includes the results of the following entities:

Company	Relationship
Community Matrimony Private Limited*	Subsidiary
Sys India Private Limited	Subsidiary
Consim Info USA Inc	Subsidiary
Matchify Services Private Limited*	Subsidiary
Tambulya Online Marketplace Private Limited*	Subsidiary
Matrimony DMCC, Dubai	Subsidiary

- \* During the quarter, the Company received an order from Registrar of Companies confirming the striking off and dissolution of these inactive companies under section 248(2) of the Companies Act, 2013 with effect from February 13, 2019. The results of these subsidiaries are included in the consolidated financial statements of the Group till the period ended March 31, 2018 and there were no operations in these companies post this date.
- c) Until March 31, 2018, the Group was managing its overseas business through its wholly owned subsidiary, Consim Info USA under a Business License agreement. With effect from April 1, 2018, the Group changed this arrangement to an Agency model, wherein the Consim Info USA Inc will act as agent instead of a licensee.
- d) The Company has incorporated an overseas wholly owned subsidiary "Matrimony DMCC" under the Registrar of Companies of Dubai Multi Commodities Centre Authority, Dubai on 30th July, 2018. The subsidiary commenced its operations during the year ended March 31, 2019 and the company has invested 50,000 AED towards equity investment and has granted an interest bearing loan of 2,85,000 AED, repayable within a year, to carry out the principal business operations

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### MATRIMONY.COM LIMITED CIN:L63090TN2001PLC047432

Registered Office and Corporate Office: TVH Beliciaa Towers, Tower II, 10th Floor, No. 94, MRC Nagar, Mandaveli, Chennai - 600028

- e) During the year ended March 31, 2018, Consim Info Inc., USA, subsidiary of the Company, completed the settlement / payment process in respect of a litigation and based on a call made by the Company, the Promoter paid an agreed sum of Rs.1,281.92 lakhs (\$ 2,000,000) towards his voluntary contribution to the Company under an Inter Se Agreement between the Company including certain subsidiaries and its directors and the Promoter. As the amount involved is significant, the related income has been disclosed as exceptional item in the standalone and consolidated financial results for the year ended March 31, 2018.
- f) During the quarter, 12,000 stock options were granted to employees and no stock options were exercised by eligible employees, and the total outstanding stock options as at March 31, 2019 are 1,87,978.
- g) As permitted by Guidance note on Division II Ind AS Schedule III of the Companies Act, 2013 issued by Institute of Chartered Accountants of India, the Group has elected to present earnings before exceptional items, interest, tax, depreciation and amortization (EBITDA) as a separate line item on the face of the Statement of Profit and Loss in the financial statements. The same classification is also followed while presenting the financial results pursuant to the requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended). The Group has included other income and excluded exceptional items, depreciation and amortisation expense, finance income, finance costs and tax expense for the EBITDA presentation.
- h) The figures for the quarter ended March 31, 2019 and March 31, 2018 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2019 and March 31, 2018 respectively and the un-audited published year to date figures up to December 31, 2018 and December 31, 2017 respectively, being the end of the third quarter of the respective financial years which were subjected to a limited review.
- i) Subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company, the Board of Directors has recommended a final dividend of Rs. 1.50 per equity share of Rs. 5 each.
- j) Figures of the previous periods, wherever necessary, have been regrouped / reclassified to conform to the current periods presentation.
- k) The above consolidated and standalone financial results are also available on the stock exchange websites www.bseindia.com and www.nseindia.com and on our website www.matrimony.com.

Place: Chennai Date: May 9, 2019 CHENNAI & OFFICE OFFICE OF THE PROPERTY OF THE

Chennai 600 028 g

For Matrimony.Com Limited

Murugavel Janakiraman Chairman & Managing Director

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