

# Aditya Consumer Marketing Limited

CIN: L52190BR2002PLC009872 An ISO 9001:2015 Certified Company a 35E Listed Company

# SUPER MARKET

### Patna

Bandar Bagicha

- S K Puri
- Kankar Bagh
- Ashiana Nagar
- Patna City
- Anisabad

#### Gaya

Gaya College Road

### Salon Salon

### For Ladies

## Patna

- Bandar Bagicha
- S K Puri
- Kankar Bagh
- Ashiana Nagar
- Patna City Rajendra Nagar
- Anisabad

### Gaya

Gaya College Road

### For Gents

### Patna

- Bandar Bagicha
- S K Puri
- Ashiana Nagar
- Patna City
- Rajendra Nagar

### Banquet & Conference Hall

### Patna

- Bandar Bagicha
- · Kankar Bagh Gaya
- Gaya College Road

### Yo!China

- Bandar Bagicha
- Ashiana Nagar
- Patna City Gaya
- Gaya College Road



- S K Puri
- Kadam Kuan
- Mumbai

Date: 14th November, 2019

### **BSE Limited**

Phiroze Jeejeebhoy Towers

Dalal Streets

Mumbai-400001

Scrip Code: 540146

### Sub:- Outcome Of Board Meeting and Submission of Unaudited Financial Results for the Half Year Ended September 30, 2019

Dear Sir(s),

In Compliance of Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 we wish to inform you that the Board of Directors of the Company in its meeting held on 14th November, 2019 has considered and approved the Unaudited Financial Results for the half year ended 30th September, 2019.

A copy of the Unaudited Financial Results along with Limited Review Report is annexed for your reference.

The meeting of the Board of Directors commenced at 01:00 PM and Concluded at 2:00

This is for your information and record.

Thanking you,

### For Aditya Consumer Marketing Limited

For Aditya Consumer Marketing Limited

Company Secretary

Hridaya Narayan Tiwari **Company Secretary** 

Encl: as above



website: www.adityaconsumer.com GSTIN: 10AAECA2473N1ZT

### ADITYA CONSUMER MARKETING LIMITED CIN - L52190BR2002PLC009872 FINANCIAL RESULTS FOR THE YEAR ENDED

|   |                | (Amount in `)     |  |  |
|---|----------------|-------------------|--|--|
|   | As on          |                   |  |  |
| Standalone Statement of Assets and Liabilities  | 30-09-19       | 31-03-19          |  |  |
| I EQUITY AND LIABILITIES  |                |                   |  |  |
| 1 Shareholders' funds   |                | The second second |  |  |
| (a) Share capital   | 146,338,870.00 | 146,338,870.00    |  |  |
| (b) Reserves and surplus  | 131,652,327.48 | 111,811,945.51    |  |  |
| (c) Money received against share warrants   | -              | -                 |  |  |
| 2 Share application money pending allotment   | *              |                   |  |  |
| 3 Non-current liabilities   |                |                   |  |  |
| (a) Long-term Borrowings  | 19,443,555.86  | 25,354,019.44     |  |  |
| (b) Deferred tax liabilities (net)  | 7,116,745.00   | 6,982,975.00      |  |  |
| (c) Other long-term liabilities   | 600,000.00     | 600,000.00        |  |  |
| (d) Long-term provisions  | -              | -                 |  |  |
| 4 Current liabilities   |                |                   |  |  |
| (a) Short-term borrowings   | 57,205,754.78  | 10 100 100 07     |  |  |
| (b) Trade payables  | 57,205,754.78  | 49,480,629.27     |  |  |
| (i) total outstanding dues of micro enterprises<br>and small enterprises: and                                     | in the same    |                   |  |  |
| <ul><li>(ii) total outstanding dues of creditors other<br/>than micro enterprises and small enterprises</li></ul> | 10,088,840.63  | 12,449,990.63     |  |  |
| (c) Other current liabilities   |                |                   |  |  |
| (d) Short-term provisions   | 6,308,443.00   | 12,955,822.00     |  |  |
| TOTAL   | 378,754,536.75 | 365,974,251.85    |  |  |
| II ASSETS   |                |                   |  |  |
| 1 Non-current assets  |                |                   |  |  |
| (a) Property, Plant & Equipments  |                |                   |  |  |
| (i) Tangible assets   | 164,305,144.19 | 1/5 001 0/0 10    |  |  |
| (ii) Intangible assets  | 104,303,144.19 | 165,881,363.49    |  |  |
| (iii) Capital work-in-progress  |                |                   |  |  |
| (iv) Intangible assets under development  |                |                   |  |  |
| (v) Fixed assets held for Sale  |                |                   |  |  |
| (b) Non-current investments   |                |                   |  |  |
| (c) Deferred tax assets (net)   |                |                   |  |  |
| (d) Long-term loans and advances  |                |                   |  |  |
| (e) Other non-current assets  | 1,750,000.00   | 2,100,000.00      |  |  |
| 2 Current assets  |                |                   |  |  |
| (a) Current investments   |                |                   |  |  |
| (b) Inventories   | 81,983,739.82  | 105 000 000 0     |  |  |
| (c) Trade receivables   | 4,244,075.14   | 105,868,363.28    |  |  |
| (d) Cash and cash equivalents   | 39,327,494.27  | 4,994,575.14      |  |  |
| (e) Short-term loans and advances   | 87,144,083.33  | 35,405,131.36     |  |  |
| (f) Other current assets  | 07,174,003.33  | 51,724,818.58     |  |  |
| TOTAL   | 378,754,536.75 | 365,974,251.85    |  |  |

For Aditya Consumer Marketing Limited CIN - L52190BR2002PLC009872

Place : Patna
Date : 14-11-2019

Yashovardhan Sinha (Managing Director) DIN - 01636599 Anil Kumar Singh (Chief Financial Officer)

### ADITYA CONSUMER MARKETING LIMITED CIN - L52190BR2002PLC009872 FINANCIAL RESULTS FOR THE YEAR ENDED

|        | Particulars   | Half Year Ended Results on |                 | Year Ended Results |                |
|--------|---|----------------------------|-----------------|--------------------|----------------|
|        | r at deathal 5  | 30-09-19                   | 30-09-18        | 31-03-19           |                |
|        |   |                            | 00 03 10        | 31-03-19           | 31-03-18       |
| 1      | Revenue from operations (Gross)                                 | 444,699,020.36             | 344,296,009.51  | 841,782,292.45     | 754 740 704 00 |
|        | Less: Taxes   | 47,435,553.21              | 29,781,604.82   |                    | 751,740,726.92 |
|        | Revenue from operations (Net)                                   | 397,263,467.15             |                 | 72,832,036.48      | 54,088,557.92  |
|        |   | 077,203,407.13             | 314,514,404.69  | 768,950,255.97     | 697,652,169.00 |
| П      | Other income  | 739,656.00                 | 668,289.00      | 1,036,936.00       | 1,475,468.20   |
| Ш      | Total revenue (I+II)  | 398,003,123.15             | 315,182,693.69  | 769,987,191.97     | 699,127,637.20 |
| IV     | Expenses  |                            |                 |                    |                |
| -      | (a) Cost of materials consumed                                  |                            |                 |                    |                |
|        | (b) Purchases of stock-in-trade                                 | *                          |                 |                    |                |
|        | (a) Changes in Joseph 1997                                      | 240,333,138.43             | 231,598,965.72  | 567,726,582.00     | 514,647,340.00 |
|        | (c) Changes in inventories of finished goods,                   | 23,884,623.46              | -6,813,032.82   | -12,317,030.28     | 10,165,558.00  |
|        | work-in-progress and stock-in-trade                             |                            |                 | 20027/000120       | 10,103,336,00  |
|        | (d) Employee benefits expense                                   | 67,948,220.00              | 20 707 125 00   | 07.110.017.11      |                |
|        | (e) Finance costs   |                            | 29,787,125.00   | 87,440,847.43      | 62,187,831.59  |
|        | (f) Depreciation and amortisation expense                       | 3,544,281.61               | 3,529,947.58    | 7,568,182.64       | 6,240,126.30   |
|        | (g) Operating & Other expenses                                  | 7,460,616.00               | 7,021,581.50    | 14,362,214.00      | 12,828,169.00  |
|        | Total expenses  | 28,549,640.68              | 26,757,178.65   | 54,399,571.00      | 48,607,723.98  |
|        | Total expenses  | 371,720,520.18             | 291,881,765.63  | 719,180,366.79     | 654,676,748.87 |
| V      | Profit / (Loss) before exceptional and                          | 26,282,602.97              | 23,300,928.06   | 50,806,825.18      | 44 450 000 00  |
|        | extraordinary items and tax (III - IV)                          |                            | THAT HEAD BROWN | 30,000,023.16      | 44,450,888.33  |
|        |   |                            |                 |                    |                |
| VI     | Exceptional Items   |                            |                 |                    |                |
| ****   |   |                            |                 |                    | *              |
| VII    | Profit / (Loss) before extraordinary items and tax $(V \pm VI)$ | 26,282,602.97              | 23,300,928.06   | 50,806,825.18      | 44,450,888.33  |
|        |   |                            |                 |                    | 10000          |
| VIII   | Extraordinary items   |                            |                 |                    |                |
| IX     | Profit / (Loss) before tax (VII ± VIII)                         | 26,282,602.97              | 23,300,928.06   | 50,806,825.18      | 44,450,888.33  |
| x      | Tax expense:  |                            |                 | 54,000,023.10      | 14,430,000.33  |
|        | (a) Current Tax   |                            |                 |                    |                |
|        | (b) Deferred tax  | 6,308,443.00               | 7,087,005.09    | 12,955,822.00      | 12,688,111.76  |
|        | (b) belefted tax  | 133,770.00                 | 640,304.00      | 1,101,529.00       | 1,886,523.00   |
|        |   | 6,442,213.00               | 7,727,309.09    | 14,057,351.00      | 14,574,634.76  |
| XI     | Profit/(Loss) from continuing operations (IX                    | 19,840,389.97              | 15,573,618.97   | 26 740 474 10      | 20.002.000.00  |
| - 4    | ±X)   |                            | 20,010,010,07   | 36,749,474.18      | 29,876,253.57  |
| XII    | Profit / (Loss) from discontinuing operations                   |                            |                 |                    |                |
|        |   |                            |                 |                    |                |
| KIII . | Tax expense of discontinuing operations                         | -                          |                 |                    |                |
| KIV I  | Profit / (Loss) from discontinuing operations                   |                            |                 |                    | 3 14 14 1      |
| -      | (after tax) (XII-XIII)  |                            | *               |                    |                |
| xv i   | Profit / (Loss) for the Period (XI ± XIV))                      | 10 040 200 07              |                 |                    |                |
|        |   | 19,840,389.97              | 15,573,618.97   | 36,749,474.18      | 29,876,253.57  |
| i i    | . Earnings per share (before extraordinary tems)                |                            |                 |                    |                |
|        | (a) Basić   | Taken (and                 |                 |                    |                |
|        | (b) Diluted   | 1.36                       | 1.06            | 2.51               | 2.04           |
|        | (v) vinuted   | 1.36                       | 1.06            | 2.51               | 2.04           |
| i      | i. Earnings per share (after extraordinary                      |                            |                 |                    | MIO'T          |
| i      | tems)   |                            |                 |                    |                |
|        | (a) Basic   |                            |                 |                    |                |
|        | (b) Diluted   | 1.36                       | 1.06            | 2.51               | 2.04           |
|        | (b) Diluted   | 1.36                       | 1.06            | 2.51               |                |
|        |   |                            | 4.00            | 2.51               | 2.04           |

For Aditya Consumer Marketing Limited
CIN - L52190BR2002PLC009872

Yashoverdhan Sinha (Managing Director) DIN-01636599

Anil Kumar Singh (Chief Financial Officer)

Place : Patna

Date: 14-11-2019

Aditya Consumer Marketing Limited
Cash Flow Statement for the period ending on

|  | 30-Sep-19      | 31-Mar-19      |  |
|--|----------------|----------------|--|
| Cash flows from operating activities   | RsP            | RsP            |  |
| Profit before taxation   | 26,000,600     |                |  |
| Adjustments for:   | 26,282,602.97  | 50,806,825.18  |  |
| Depreciation   | 7.460.646.00   |                |  |
| Investment income  | 7,460,616.00   | 14,362,214.00  |  |
| Interest expense   | -739,656.00    | -1,036,936.00  |  |
| IPO Issue Expenses W/off   | 3,544,281.61   | 7,568,182.64   |  |
| Profit / (Loss) on the sale of property, plant & equipment   | 350,000.00     | 700,000.00     |  |
| Working capital changes:   |                |                |  |
| (Increase) / Decrease in trade and other receivables   |                |                |  |
| (Increase) / Decrease in inventories   | -34,668,764.75 | -4,403,036.60  |  |
| Increase / (Decrease) in trade payables  | 23,884,623.46  | -12,317,030.28 |  |
| Cash generated from operations   | 5,363,975.51   | -11,048,363.18 |  |
| Interest paid  | 31,477,678.80  | 44,631,855.76  |  |
| Income taxes paid  | -3,544,281.61  | -7,568,182.64  |  |
| Creation / (Reversal) of MAT   | -12,955,830.00 | -12,688,111.76 |  |
| Dividends paid   |                | -687,262.24    |  |
|  |                |                |  |
| Net cash from operating activities   | 14,977,567.19  | 23,688,299.12  |  |
| Cash flows from investing activities   |                |                |  |
| Business acquisitions, net of cash acquired  |                |                |  |
| Purchase of property, plant and equipment  | F 994 394 79   |                |  |
| Proceeds from sale of equipment  | -5,884,396.70  | -22,928,837.13 |  |
| Investment income  | 770 (55 00     | 74,634.00      |  |
| Net cash used in investing activities  | 739,656.00     | 1,036,936.00   |  |
| ETTERNITORIES AND ESTATEMENT OF THE STATEMENT OF THE STAT | -5,144,740.70  | -21,817,267.13 |  |
| Cash flows from financing activities   |                |                |  |
| Proceeds from issue of share capital including Premium   |                |                |  |
| Proceeds /(Repayment) from long-term borrowings  | -5,910,463.58  | 15 150 040 45  |  |
| Payment of long-term borrowings  | 3,710,403.30   | -15,150,249.67 |  |
| Net cash used in financing activities  | -5,910,463.58  | -15,150,249.67 |  |
|  |                | 10/100/217:07  |  |
| Net increase in cash and cash equivalents  | 3,922,362.91   | -13,279,217.68 |  |
| Cash and cash equivalents at beginning of period   | 35,405,131.36  | 48,684,349.04  |  |
| Cash and cash equivalents at end of period   | 39,327,494.27  | 35,405,131.36  |  |
|  |                |                |  |

Cash Balance Control Total

For Aditya Consumer Marketing Limited
L52190BR2002PLC009872

Place: Patna

Date: 14-11-2019

Yashavardhan Sinha (Managing Director)

**Anil Kumar Singh** (Chief Financial Officer)

01636599



# O. P. TULSYAN & CO

### Chartered Accountants

201-A, 2<sup>nd</sup> Floor, Prince Complex, Hazratganj, Lucknow - 226 001 Mobile No. 9919551107

E- Mail: opt1970@gmail.com

### LIMITED REVIEW REPORT

Review Report to Board of Directors Aditya Consumer Marketing Limited

We have reviewed the accompanying statement of unaudited financial results of M/sAditya Consumer Marketing Limited for the period ended September 30, 2019. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ Committee of the Board of the Company. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, Engagements to Review Financial Statementsissued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Yours Faithfully

For O.P.Tulsyan& Co. Chartered Accountants

Sanjay Kumar Agarwal

Partner

Firm's registration No. 500028N Membership No. 044173 of 1990

UDIN: 19044173AAAAB43416

Date- 14/11/2019