

November 09, 2022

То	То
Listing Department	Listing Department
BSE Limited,	National Stock Exchange of India Limited,
Phiroze Jeejeebhoy Towers,	Exchange Plaza, 5th Floor,
Dalal Street, Fort,	Plot no. C/1, G Block,
Mumbai - 400 001	Bandra Kurla Complex, Bandra(E),
	Mumbai - 400 051
Scrip Code: 539658	Scrip Code: TEAMLEASE

Dear Sir/Madam,

- **Sub:** Un-Audited Financial Results (Standalone and Consolidated) for the quarter and half year ended September 30, 2022 of TeamLease Services Limited (TeamLease/the Company)
- **Ref:** Regulation 33 of the SEBI Listing Obligations and Disclosure Requirements (LODR) Regulations, 2015

With reference to the captioned subject and pursuant to Regulation 33 of the SEBI LODR Regulations, 2015, the Un-Audited Financial Results (Standalone and Consolidated) of TeamLease Services Limited for the quarter and half year ended September 30, 2022 together with Limited Review Report (Standalone and Consolidated) is enclosed herewith.

A copy of Press Release for aforesaid Financial Results is also enclosed herewith.

Publication of the above said results in newspaper is being done as required under the SEBI LODR Regulations, 2015.

Kindly take the above said information on record as per the requirement of SEBI LODR Regulations, 2015.

Thanking You. Yours faithfully, For **TeamLease Services Limited** 

Alaka Chanda Company Secretary and Compliance Officer Encl: As above

# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India Tel : +91 80 6648 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Ind AS Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### Review Report to The Board of Directors TeamLease Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Ind AS Financial Results of TeamLease Services Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group" for the quarter ended September 30, 2022 and year to date from April 01, 2022 to September 30, 2022 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following subsidiary entities
  - 1) TeamLease Digital Private Limited
  - 2) Keystone Business Solutions Private Limited
  - 3) TeamLease Education Foundation
  - 4) TeamLease HRTech Private Limited
  - 5) I.M.S.I Staffing Private Limited
  - 6) TeamLease Edtech Limited
  - 7) TeamLease Regtech Private Limited



# S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The accompanying Statement includes the unaudited interim Ind AS financial results and other financial information in respect of five subsidiaries, whose unaudited Ind AS interim financial results include total assets of Rs. 10,178.46 Lakhs as at September 30, 2022, total revenues of Rs. 4,314.07 Lakhs and Rs. 8,469.97 Lakhs, total net profit after tax of Rs. 0.54 Lakhs and Rs. 103.00 Lakhs, total comprehensive income of Rs. 52.21 Lakhs and Rs. 165.72 Lakhs, for the quarter ended September 30, 2022 and the period ended on that date respectively, and net cash outflows of Rs. 314.43 Lakhs for the period from April 1, 2022 to September 30, 2022, as considered in the Statement which have been reviewed by their respective independent auditors.

The independent auditor's reports on interim Ind AS financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement in respect of the above matter is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm registration number: 101049W/E300004

per Navin Agrawal Partner Membership No.: 056102

UDIN: 22056102 BCOMVV3360

Place: Bengaluru Date: November 9, 2022



Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Statement of unaudited consolidated financial results for the quarter and half year ended September 30, 2022

				Casarda	6-Months	pt per share data Year Ended
	3-Months	Preceding	Corresponding	6-Months		
	Ended	3-Months	3-Months	Ended	Ended	31/03/2022
Particulars	30/09/2022	Ended	Ended	30/09/2022	30/09/2021	
		30/06/2022	30/09/2021			
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenues					2 00 032 46	6,47,982.31
Revenue from operations (net of taxes)	1,95,505.34	1,87,939.43	1,52,355.65	3,83,444.77	2,90,033.46	
Other income	1,182.24	1,225.89	540.20	2,408.13	996.68	1,972.63
Total income	1,96,687.58	1,89,165.32	1,52,895.85	3,85,852.90	2,91,030.14	6,49,954.94
Expenses						
Employee benefits expense	1,88,058.11	1,80,583.05	1,45,841.91	3.68,651.16	2,77,173.62	6,18,073.22
Finance costs	123.25	67.76	137.65	191.01	216.06	396.59
Depreciation and amortisation expense	1.009.67	899.68	1,114.48	1,909.35	2,040.03	4,078.66
Other expenses	4,270.48	4,826.77	3,098.55	9,097.25	6,493.61	15,672.15
Total expenses	1,93,471.51	1,86,377.26	1,50,192.59	3,79,848.77	2,85,923.32	6,38,220.62
Profit before exceptional items and tax	3,216.07	2,788.06	2,703.26	6,004.13	5,106.82	11,734.32
Profit before exceptional items and tax	3,210.07	2,700.00	LIVUSILU	5,00 1125		
Exceptional items (net) (Refer note 4)			(7,500.00)		(7,242.67)	(7,177.87)
m - Callera halara kau	3,216.07	2,788.06	(4,796.74)	6,004.13	(2,135.85)	4,556.45
Profit/(Loss) before tax	3,210.07	2,100.00	(4,730.74)	Gooties	(4,400,000)	
Current tax	100.15	57.47	21.20	157.62	68.10	333.86
Tax provision for earlier years	51.99	*	22.13	51.99	22.13	(4.68)
Deferred tax (credit)/charge	(98.34)	78.47	93.49	(19.87)	15.70	281.81
Income tax expense	53.80	135.94	136.82	189.74	105.93	610.99
Net Profit/(Loss) for the period/year	3,162.27	2,652.12	(4,933.56)	5,814.39	(2,241.78)	3,945.46
Attributable to:						
(i) Owners of the parent company	3,191.83	2,652.51	(4,947.80)	5,844.34	(2,240.58)	3,842.83
(ii) Non-controlling interests	(29.56)	(0.39)	14.24	(29.95)	(1.20)	102.63
Other comprehensive income						
Items that will not be reclassified to profit or loss						
Re-measurement gains/(losses) on defined benefit plans	100.56	0.66	(30.54)	101.22	(53.65)	(18.97)
Income tax effect	(24.16)	1.09	7.85	(23.07)	13.67	6.35
Other comprehensive income/(loss), net of tax	76.40	1.75	(22.69)	78.15	(39.98)	(12.62)
Attributable to:						
(i) Owners of the parent company	75.58	(0.74)	(23.54)	74.84	(38.72)	(3.70)
(ii) Non-controlling interests	0.82	2.49	0.85	3.31	(1.26)	(8.92)
Total comprehensive income/(loss)	3,238.67	2,653.87	(4,956.25)	5,892.54	(2,281.76)	3,932.84
Attributable to:	5,230,07					
(i) Owners of the parent company	3,267.41	2,651.77	(4,971.34)	5,919.18	(2,279.30)	3,839.13
(ii) Non-controlling interests	(28.74)	2.10	15.09	(26.64)	(2.46)	93.71
Paid-up equity share capital (face value Rs 10/- each fully paid)	1,709.68	1,709.68	1,709.68	1,709.68	1,709.68	1,709.68
Other Equity	2,, 25, 30					67,611.24
Earnings per equity share (face value Rs 10/- each fully paid)	1					
Basic EPS (Rs.)	18.67	15.51	(28.94)	34.18	(13.11)	22.48
Diluted EPS (Rs.)	18.67	15.51	(28.94)	34.18	(13.11)	22.48

Notes

1 In terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended, the aforesaid statement of unaudited consolidated financial results for the quarter and six months ended September 30, 2022, statement of assets and liabilities as at September 30, 2022 and statement of cash flows for the period April 01, 2022 to September 30, 2022, have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on November 9, 2022. The aforesaid results for the quarter and six months ended September 30, 2022 have been subjected to limited review by the statutory auditors of the Company.



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#### Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangała, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Statement of unaudited consolidated financial results for the quarter and half year ended September 30, 2022

2 During the quarter ended September 30, 2021, the Company recorded provision of Rs. 7,500 lakhs to meet the anticipated shortfall in the PF Trust, which was disclosed as exceptional item in the unaudited financial results for the quarter ended September 30, 2021.

On February 02, 2022, the Company filed an application with Employee Provident Fund Organisation (EPFO) for surrender of the PF Trust exemption granted under para 27 read with section 17(2) of the Employees Provident Fund Act. The said exemption was granted wielf. March 1, 2022 and PF contribution for the month of March 2022 has been remitted to EPFO by the Company.

The Company disposed all its investments in PF Trust during March 2022 (except for investment in IL&FS) and deposited the realised funds with EPFO amounting to Rs. 154,535 lakhs (including Rs. 5,720 lakhs contributed by TeamLease) to settle the cumulative obligations of the PF Trust.

Accordingly, the Company reversed provision of Rs. 1,780.13 lakhs based on settlement of the aforesaid matter, which was disclosed as an exceptional item in the audited financial results for the guarter ended March 31, 2022.

3 The Company is claiming deduction available under Section 80JIAA of the Income Tax Act, 1961 ("Act") with respect to eligible expenditure incurred for net additional associate employees hired in each year with effect from financial year 2016-17 till date. The Company's claim for the financial years 2016-17 and 2017-18 was allowed in tax assessments completed earlier under Section 143(3) of the Act.

During the year ended March 31, 2022, the income Tax authorities disallowed the deduction u/s 80JJAA for financial year 2018-19 (AY 2019-20) and issued notice for reassessment u/s 148 of the Act for financial year 2017-18 (AY 2018-19).

The Company has filed appeal before National Faceless Appeal Centre under Section 246(1)(a) of the Act for AY 2019-20 and a writ petition before the Hon'ble Karnataka High Court for AY 2018-19, challenging the stand taken by tax authorities.

The Company believes that deduction under Section 80JJAA has been claimed in accordance with the provisions of the Act, and as advised by the legal experts, is reasonably confident of favourable outcome in the matter.

- 4 Exceptional items for the period ended September 30, 2021 and year ended March 31, 2022 includes:
- (a) Provision of Rs. 7,500 lakhs in September 2021 quarter and reversal of Rs. 1,780.13 lakhs in March 2022 quarter for PF Trust obligations.

(b) Fair value gains of Rs. 437,58 lakhs arising in respect of previously held equity stake in TeamLease Regtech Private Limited (TRPL), consequent to TRPL becoming a subsidiary in June 2021 quarter.

- (c) Write off of Rs. 180.25 lakhs towards TDS receivables of prior years, basis reconciliation done by the management in June 2021 quarter.
- (d) Impairment of Rs. 1,292,81 lakhs towards goodwill of TeamLease HRTech Private Limited in March 2022 quarter.
- (e) Impairment of intangibles and other receivables etc. amounting to Rs. 422,52 lakhs in March 2022 quarter.
- 5 Unaudited consolidated financial results for the quarter and six months ended September 30, 2022, includes the unaudited financial results of subsidiaries TeamLease Digital Private Limited, I.M.S.I. Staffing Private Limited, Keystone Business Solutions Private Limited, TeamLease HRTech Private Limited, TeamLease Education Foundation, Teamlease Regtech Private Limited and Teamlease Edtech Limited.
- 6 On recommendation of the Nomination and Remuneration Committee, the Board in its meeting held on May 18, 2022 and September 21, 2022, approved the grant of 49,050 and 12,000 stock options appreciation rights respectively to eligible employees under Employee Stock Appreciation Rights Plan 2019 ("the ESAR Scheme"). The stock option appreciation rights would vest after a period of five years from the grant dates.

Further, no stock options have been granted, forfeited or exercised under TeamLease Employees Stock Option Plan 2015.

- 7 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/ interpretation have not yet been issued. The Group will assess the impact of the Code when it comes into effect and will record any related impact in the period when the Code becomes effective.
- 8 The figures of the previous periods have been regrouped/ reclassified, wherever necessary.
- 9 The above consolidated financial results of the Company are available on the Company's website (www.teamleasegroup.com) and also on the website of BSE (www.teamleasegroup.com) and NSE (www.nseindia.com), where the shares of the Company are listed.



Date: November 9, 2022 Place: Bengaluru For and on behalf of the Board of TeamLease Services Limited

Ashok Kumar Nedurumalli Managing Director DIN: 00151814



I EAIVILEASE SERVICES LIMITED Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bengaluru - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Consolidated Segment-wise revenue, results, assets and liabilities for the quarter and half year ended September 30, 2022

The Company is primarily engaged in the business of providing manpower services. The Company has identified following reportable segments in context of IND AS 108 Operating Segments:

General Staffing and Allied Services - Comprises of Staffing, Temporary Recruitment, Payroll & NETAP. Specialised Staffing Services - - Comprises of IT Staffing and Telecom Staffing. Other HR Services - Comprises of Regulatory Compliance, Training , Job Portal, Education Technology and SAAS based compliance.

ir.   10.	Particulars	3-Months Ended 30/09/2022	Preceding 3-Months Ended 30/06/2022	Corresponding 3-Months Ended 30/09/2021	6-Months Ended 30/09/2022	6-Months Ended 30/09/2021	Year Ended 31/03/2022
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenues				2 40 702 54	2,60,340.60	5.83.834.67
1	General Staffing and Allied Services	1,78,338.63	1,70,394.01	1,36,369.34	3,48,732.64		53,093.85
	Specialised Staffing Services	14,073.68	14,440.38	13,420.83	28,514.06	24,850.86	11,053.79
	Other HR Services	3,093.03	3,105.04	2,565.48			6,47,982.31
	Total Income from operations	1,95,505.34	1,87,939.43	1,52,355.65	3,83,444.77	2,90,033.46	0,47,502.51
2	Segment results		2,476.19	2,229.40	5,385.78	4,561.05	10,032.58
	General Staffing and Allied Services	2,909.59			and the second se	2,143.28	4,498.34
	Specialised Staffing Services	1,222.89	(95.17)			(156.77)	230.75
	Other HR Services	40.74			7,771.10		14,761.67
	Total	4,173.22	3,597.88	3,403.07	.,,		
	Add/Less: Unallocable items	(000 00)	(742.06)	(568.96)	(1,575.96)	(1,224.68)	(2,630.76
	Unallocated expenditure /income (net)	(833.90)	(742.00)	(7,500.00)		(7,242.67)	(7,177.87
	Exceptional items (net)	(103.35	(67.76)			(215.06)	(396.59
	Finance costs	(123.25					4,556.4
	Profit before tax	3,216.07	2,788.00	(4,750,74)			_
3	Segment Assets:	02.444.54	5 75,030.08	64,044.95	82,111.56	64,044.95	62,844.10
	General Staffing and Allied Services	82,111.50				34,810.01	37,547.32
	Specialised Staffing Services	39,038.2			the second se	13,258.23	11,531.35
	Other HR Services	10,445.5	and the second sec			34,763.05	42,117.91
	Unallocated					1,46,876.24	1,54,040.6
	Total	1,75,425.8	1,05,509.00	27.010.000			
4	Segment Liabilities:	72,732.2	67,523.81	63,035.97	72,732.23	63,035.97	59,492.14
	General Staffing and Allied Services	6,874.5				6,062.60	7,242.14
	Specialised Staffing Services	6,874.5	and the second se			5,696.16	5,066.84
	Other HR Services	15,293.1					11,659.60
	Unallocated Total	98,810.2				and the second se	83,460.7

Date: November 9, 2022 Place: Bengaluru



For and on behalf of the Board of TeamLease Services Limited

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Ashok Kumar Nedurumalli Managing Director DIN: 00151814



# Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.cm WEBSITE: www.teamleasegroup.com Unaudited Consolidated Statement of Assets and Liabilities as of September 30, 2022

		As at	(Rs. in Lakhs As at
ir. No.	Particulars	September 30, 2022	March 31, 2022
_		Unaudited	Audited
А	ASSETS		
1	Non-current assets		
	Property, plant and equipment	1,079_90	1,137 9
	Right of use assets	6,894,13	2,876.3
	Goodwill on consolidation (net)	17,326,66	17,326.6
	Other intangible assets	5,036.92	4,876.5
	Intangible assets under development	1,205,59	1,782.5
	Financial assets		200
	(i) Investments	300,00	300.0
	(ii) Loans	1,500.00	11.116
	(iii) Others	10,107.88	11,116.
	Deferred tax assets (net)	422.15	258
	Income tax assets (net)	22,611,65	15,454
	Other non-current assets	78.38	52.
	Total non-current assets	66,563.26	55,182.4
2	Current assets		
2	Financial assets		
	(i) Investments	12,554.51	5,034.
	(ii)(a) Trade receivables	34,966.64	36 <b>,9</b> 65,
	(ii)(b) Unbilled revenue	21,347.70	17,070
	(jii) Cash and cash equivalents	20,651.16	17,654,
	(iv) Bank balances other than cash and cash equivalents	7,366.27	11,645.
	(v) Others	8,607.06	6,793.
	Income tax assets (net)		31.
	Other current assets	3,369 24	3,661,
	Total current assets	108,862.58	98,858.
	Total assets	175,425.84	154,040.
B	EQUITY AND LIABILITIES		
1	EQUITY	1,709.68	1,709.
	Equity share capital	_,	
	Other equity (i) Owners of the parent company	73,673.50	67,611
	(ii) Non-controlling interest	1,232,40	1,259
	(ii) Non-controlling interest Total equity	76,615.58	70,579.
	Total equity		
	LIABILITIES		
2	Non-current liabilities		
	Financial liabilities	5,486.80	2,178
	(i) Lease liabilities	294.50	185.
	(ii) Other financial liabilities	451.81	285
	Deferred tax liabilities(net)	10,051.14	11,182
	Employee defined benefit liabilities	421.90	421
	Other non-current liabilities Total non-current liabilities	16,706.15	14,253
3	Current liabilities		
	Financial liabilities	1,654.33	2,766
	(i) Borrowings	1,691.02	1,038
	(ii) Lease liabilities	1,001.02	1,000
	(iii) Trade payables	158.12	264
	(a) total outstanding dues of micro enterprises and small enterprises	4,937.96	3,927
	(b) total outstanding dues other than micro enterprises and small enterprises	37,942,13	30,241
	(iv) Other financial liabilities	7,197.72	6,337
	Employee defined benefit liabilities	28,522.83	24,631
	Other current liabilities Total current liabilities	82,104.11	69,207
	Total Current Haumues		
	Total liabilities	98,810.26	83,460
	Total equity and liabilities	175,425.84	154,040

Total equity and liabilities



Date: November 9, 2022 Place: Bengaluru

For and on behalf of the Board of TeamLease Services Limited

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Ashok Kumar Nedurumalli Managing Director DIN: 00151814



#### Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Unaudited Consolidated Statement of Cash Flows for the half year ended September 30, 2022

SL	Particulars	Half Yea	(Rs. in Lakhs) ar ended
NO		September 30, 2022	September 30, 2021
		Unaudited	Unaudited
Ľ.	Cash flow from operating activities		
	Des the life and have been	6,004.13	(2,135.85)
	Profit/(Loss) before tax Adjustments to reconcile profit/(loss) before tax to net cash flows:	0,004.15	(2,200100)
	Depreciation and amortisation expense	1,909.35	2,040.03
	Finance costs	191.01	216.06
	Interest income	(577.96)	(334.83)
	Loss on disposal of property, plant and equipment (net)	20.35	2.65
	Fair value adjustments (net)	(13.61)	(4.62
	Liabilities/provisions no longer required written back	(1,367.42)	(495.65
	Bad debts written off (net)	145.93	190.10
	Provision for expected credit loss/(reversal)	104.60	(199.64)
	Reversal of provision for doubtful advances etc. (net)	(144.72)	1
	Share-based payment expenses (net)	142.98	52.20
	Sundry balances written off	0.16	48.71
	Gain on sale of current investments (net)	(19.85)	(62.65)
	Fair value gains on current investments (net)	(219.98)	(64.77)
	Exceptional items (net)	(a)	7,242.67
	Working capital adjustments	1,748.24	(1,200.88)
	(Increase)/decrease in trade receivables	266.21	(349.89)
	(Increase)/decrease in other assets	(5,168.28)	(5,964.53)
	(Increase)/decrease in unbilled revenue and other financial assets	8,893.78	4,837.66
	Increase/(decrease) in trade payables and other financial liabilities	5,256.44	1,593.22
	Increase/(decrease) in other liabilities (including for PF Trust)	(170.34)	2,139.53
	Increase/(decrease) in net employee defined benefit liabilities	(17034)	(54.97)
	Increase/(decrease) in assets/liabilities classified as held for sale	17,001.02	7,494.55
	Income tax (payments)/refunds	(7,335.35)	(1,349.26)
	Net cash flows from operating activities	9,665.67	6,145.29
11	Cash flows from Investing activities	(257.20)	1004 55
	Purchase of property, plant and equipment	(267.29)	(234.66)
	Purchase of intangible assets (including intangibles under development)	(732.94)	(355.38)
	Proceeds from sale of property, plant and equipment		0.86
	Acquisition of business (net of cash and cash equivalents acquired)	(7.000.04)	(903.27) 28.66
	Sale/(purchase) of current investments	(7,280.04)	28.00
	Loans and advances repaid by/ (given to) related parties	(1,500.00)	(300.00)
	Non-current investments	4 270 12	(13,526.53)
	(Investments in)/Maturity of fixed deposits (net)	4,370.13 611.28	257.88
	Interest received	(4,798.86)	(15,032.44)
	Net cash flows (used in)/from investing activities		
111	Cash flows from Financing activities		
	Proceeds from issue on exercise of stock options	0.36	0.24
	Proceeds from issue of shares by subsidiary	(A)	63.13
	Proceeds from / (repayment of) borrowings (net)	(250.00)	2
	Repayment of principal portion of lease liabilities	(567.25)	(597.06)
	Finance costs (including of lease liabilities)	(191.01)	(216.06)
	Net cash flows (used in)/from financial activities	(1,007.90)	(749.75)
		3 850 01	(9,636.90)
١٧	Net (decrease)/increase in cash and cash equivalents	<b>3,858.91</b> 15,137.92	25,910.38
V	Cash and cash equivalents at the beginning of the period	13,137.52	16,273.48
VI	Cash and cash equivalents at the end of the period (IV + V) Note: Cash and cash equivalents shown above is bank balances net of bank overdrafts of Rs. 1		10/2/ 0/40

Note: Cash and cash equivalents shown above is bank balances net of bank overdrafts of Rs. 1,654.33 and Nil Lakhs respectively.

For and on behalf of the Board of TeamLease Services Limited

Ship N

Ashok Kumar Nedurumalli Managing Director DIN: 00151814





# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India Tel: +91 80 6648 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Ind AS Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors TeamLease Services Limited

- 1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of TeamLease Services Limited (the "Company") for the quarter ended September 30, 2022 and year to date from April 01, 2022 to September 30, 2022 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm registration number: 101049W/E300004

per Navin Agrawal Partner Membership No.: 056102

UDIN: 22056102BCOM958264

Place: Bengaluru Date: November 9, 2022



#### TEAMLEASE SERVICES LIMITED Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Statement of unaudited standalone financial results for the quarter and half year ended September 30, 2022

					(Rs. In Lakhs exce	pt per share data
Particulars	3-Months Ended 30/09/2022	Preceding 3-Months Ended 30/06/2022	Corresponding 3-Months Ended 30/09/2021	6-Months Ended 30/09/2022	6-Months Ended 30/09/2021	Year Ended 31/03/2022
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenues						
Revenue from operations (net of taxes)	1,70,816.82	1,61,631,17	1,33,315.25	3,32,447.99	2,57,392.84	5,64,033.82
Other income	1,331.32	1,407.97	836.97	2,739.29	1,696,26	3,250.96
Total income	1,72,148.14	1,63,039.14	1,34,152.22	3,35,187.28	2,59,089.10	5,67,284.78
Expenses						
Employee benefits expense	1,66,892.26	1,58,135.59		3,25,027.85	2,50,576.23	5,48,599.31
Finance costs	115.56	59.56	130.12	175.12	199.00	357.76
Depreciation and amortisation expense	541.60	417.49	548.82	959,09	878.54	1,821.17
Other expenses	1,900.58	2,101.02	1,375.19	4,001.60	2,706.54	6,882.22
Total expenses	1,69,450.00	1,60,713.66	1,31,866.54	3,30,163.66	2,54,360.31	5,57,660.46
Profit before exceptional items and tax	2,698.14	2,325.48	2,285.68	5,023.62	4,728.79	9,624.32
Exceptional items (Refer note 4)		4	(7,500.00)		(7,680.25)	(7,192.93)
Profit/ (Loss) before tax	2,698.14	2,325.48	(5,214.32)	5,023.62	(2,951.46)	2,431.39
Current tax	46.56	8.81	10.57	55,37	18.62	80.03
Deferred tax charge/(credit)	62.45	(13,31)	66,33	49.14	119.48	101.73
Income tax expense	109.01	(4.50)	76.90	104.51	138.10	181.76
Net Profit/(Loss) for the period/year	2,589.13	2,329.98	(5,291.22)	4,919.11	(3,089.56)	2,249.63
Other comprehensive income						
Items that will not be reclassified to profit or loss						
Re-measurement gains/(losses) on defined benefit plans	29,36	(14.87)	4.54	14.49	(19.58)	5,96
Income tax effect	(7.39)	3.74	(1.14)	(3.65)	4.93	(1.50)
Other comprehensive income/ (loss), net of tax	21.97	(11.13)	3.40	10.84	(14.65)	4.46
Total comprehensive income/ (loss)	2,611.10	2,318.85	(5,287.82)	4,929.95	(3,104.21)	2,254.09
Paid-up equity share capital (face value Rs 10/- each fully paid)	1,709.68	1,709.68	1,709.68	1,709,68	1,709.68	1,709,68
Other Equity						66,141.89
Earnings per equity share (face value Rs 10/- each fully paid)						
Basic EPS (Rs)	15.14	13.63	(30.95)	28,77	(18.07)	13.16
Diluted EPS (Rs)	15.14	13,63	(30,95)	28.77	(18,07)	13,16

Notes

1 In terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, as amended, the aforesaid statement of unaudited standalone financial results for the quarter and six months ended September 30, 2022, statement of assets and liabilities as at September 30, 2022 and statement of cash flows for the period April 01, 2022 to September 30, 2022, have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on November 9, 2022. The aforesaid results for the quarter and six months ended September 30, 2022 have been subjected to limited review by the statutory auditors of the Company.

2 During the quarter ended September 30, 2021, the Company recorded provision of Rs. 7,500 lakhs to meet the anticipated shortfall in the PF Trust, which was disclosed as exceptional item in the unaudited financial results for the quarter ended September 30, 2021,

On February 02, 2022, the Company filed an application with Employee Provident Fund Organisation (EPFO) for surrender of the PF Trust exemption granted under para 27 read with section 17(2) of the Employees Provident Fund Act. The said exemption was granted w.e.f. March 1, 2022 and PF contribution for the month of March 2022 has been remitted to EPFO by the Company.

The Company disposed all its investments in PF Trust during March 2022 (except for investment in IL&FS) and deposited the realised funds with EPFO amounting to Rs. 154,535 lakhs (including Rs. 5,720 lakhs contributed by TeamLease) to settle the cumulative obligations of the PF Trust.

Accordingly, the Company reversed provision of Rs. 1,780.13 lakhs based on settlement of the aforesaid matter, which was disclosed as an exceptional item in the audited financial results for the quarter ended March 31, 2022.

3 The Company is claiming deduction available under Section 80JJAA of the Income Tax Act, 1961 ("Act") with respect to eligible expenditure incurred for net additional associate employees hired in each year with effect from financial year 2016-17 till date. The Company's claim for the financial years 2016-17 and 2017-18 was allowed in tax assessments completed earlier under Section 143(3) of the Act.

During the year ended March 31, 2022, the Income Tax authorities disallowed the deduction u/s 80JJAA for financial year 2018-19 (AY 2019-20) and issued notice for reassessment u/s 148 of the Act for financial year 2017-18 (AY 2018-19).

The Company has filed appeal before National Faceless Appeal Centre under Section 246(1)(a) of the Act for AY 2019-20 and a writ petition before the Hon'ble Karnataka High Court for AY 2018-19, challenging the stand taken by tax authorities,

The Company believes that deduction under Section 80JJAA has been claimed in accordance with the provisions of the Act, and as advised by the legal experts, is reasonably confident of favourable outcome in the matter.

4 Exceptional items for the period ended September 30, 2021 and year ended March 31, 2022 includes:
(a) Provision of Rs. 7,500 lakhs in September 2021 quarter and reversal of Rs. 1,780,13 lakhs in March 2022 quarter for PF Trust obligations.
(b) Write off of Rs. 180.25 lakhs towards TDS receivables of prior years, basis reconciliation done by the management in June 2021 quarter.
(c) Impairment of Rs. 1,292.81 lakhs towards investment in TeamLease HRtech Private Limited in March 2022 quarter.





Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Statement of unaudited standalone financial results for the quarter and half year ended September 30, 2022

5 On recommendation of the Nomination and Remuneration Committee, the Board in its meeting held on May 18, 2022 and September 21, 2022, approved the grant of 49,050 and 12,000 stock options appreciation rights respectively to eligible employees under Employee Stock Appreciation Rights Plan 2019 ("the ESAR Scheme"). The stock option appreciation rights would vest after a period of five years from the grant dates.

Further, no stock options have been granted, forfeited or exercised under TeamLease Employees Stock Option Plan 2015,

- 6 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/ interpretation have not yet been issued. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period when the Code becomes effective.
- 7 The figures of the previous periods have been regrouped/ reclassified, wherever necessary.
- 8 The above standalone financial results of the Company are available on the Company's website (www.teamleasegroup.com) and also on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com), where the shares of the Company are listed.

For and on behalf of the Board of TeamLease Services Limited

Chip. N

Ashok Kumar Nedurumall Managing Director DIN: 00151814





Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Standalone Segment-wise revenue, results, assets and liabilities for the quarter and half year ended September 30, 2022

The Company is primarily engaged in the business of providing manpower services. The Company has identified following reportable segments in context of IND AS 108 Operating Segments:

General Staffing and Allied Services - Comprises of Staffing, Temporary Recruitment and Payroll & NETAP.

Other HR Services - Comprises of Regulatory Compliance & Training etc.

Sr. No.	Particulars	3-Months Ended 30/09/2022	Preceding 3-Months Ended 30/06/2022	Corresponding 3-Months Ended 30/09/2021	6-Months Ended 30/09/2022	6-Months Ended 30/09/2021	Year Ended 31/03/2022
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment revenues						
	General Staffing and Allied Services	1,70,102.45	1,60,728.44	1,32,647.86	3,30,830.89	2,56,028.69	5,60,972.85
	Other HR Services	714.37	902.73	667.39	1,617.10	1,364.15	3,060.97
	Total Income from operations	1,70,816.82	1,61,631.17	1,33,315.25	3,32,447.99	2,57,392.84	5,64,033.82
2	Segment results						
	General Staffing and Allied Services	2,824.85	2,580.96	2,254.25	5,405.81	4,542.90	9,895.35
	Other HR Services	87.59	(170.91)	(132.76)	(83.32)	(127.53)	(408.60
	Total	2,912.44	2,410.05	2,121.49	5,322.49	4,415.37	9,486.75
	Add/Less: Unallocable items						
	Unallocated income/ expenditure (net)	(98.74)	(25.01)	294.31	(123.75)	512.42	495.33
	Exceptional items (net)	121		(7,500.00)		(7,680.25)	(7,192.93
	Finance costs	(115.56)	(59.56)	(130.12)	(175.12)	(199.00)	(357.76
	Profit before tax	2,698.14	2,325.48	(5,214.32)	5,023.62	(2,951.46)	2,431.39
3	Segment assets:						
	General Staffing and Allied Services	79,093.69	72,064.14	62,141.64	79,093.69	62,141.64	61,265.77
	Other HR Services	2,568.45	4,764.13	5,676.18	2,568.45	5,676.18	4,187.09
	Unallocated	77,326.55	72,991.61	67,677.37	77,326.55	67,677.37	72,164.37
	Total	1,58,988.69	1,49,819.88	1,35,495.19	1,58,988.69	1,35,495.19	1,37,617.23
4	Segment liabilities:						
	General Staffing and Allied Services	69,349.69	64,005.86	61,138.61	69,349.69	61,138.61	54,929.48
	Other HR Services	843.91	2,329.50	3,764.80	843.91	3,764.80	2,521.82
	Unallocated	15,900.84	13,272.28	8,205.15	15,900.84	8,205.15	12,314.36
	Total	86,094.44	79,607.64	73,108.56	86,094.44	73,108.56	69,765.66

For and on behalf of the Board of TeamLease Services Limited

N C

Ashok Kumar Nedurumalli Managing Director DIN: 00151814





Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Unaudited Standalone Statement of Assets and Liabilities as of September 30, 2022

			(Rs. in Lakh
ir. No.	Particulars	As at	As at
		September 30, 2022	March 31, 2022
		Unaudited	Audited
A	ASSETS		
1	Non-current assets		
	Property, plant and equipment	825.38	869.4
- 1	Right of use assets	6,303.01	2,483.
	Other intangible assets	1,223.19	424.
	Intangible assets under development	1,102.60	1,628.
	Financial assets		
	(i) Investments	33,724.65	32,404.
	(ii) Loans	3,566.00	1,743.
	(iii) Others	10,077.72	12,385.
	Deferred tax assets (net)	638.73	691.
		16,890.67	11,318.
	Income tax assets (net)	16.70	,
	Other non-current assets	74,368.65	63,948.
1	Total non-current assets		
2	Current Assets		
	Financial assets	10 55 4 50	E 034
	(i) Investments	12,554.50	5,034.
	(ii)(a) Trade receivables	23,541.93	24,204.
	(ii)(b) Unbilled revenue	14,767.77	10,512
	(iii) Cash and cash equivalents	17,511.48	15,382
	(iv) Bank balances other than cash and cash equivalents	4,684.18	8,709.
	(v) Others	9,211.33	7,134.
1	Other current assets	2,348.85	2,690.
1	Total current assets	84,620.04	73,668
	Total assets	1,58,988.69	1,37,617.
344.0			
В	EQUITY AND LIABILITIES		
1		1,709.68	1,709
	Equity share capital	71,184.57	66,141
	Other equity	72.894.25	67,851
	Total equity	72,034.23	07,004
	LIABILITIES		
2	Non-current liabilities		
	Financial liabilities	5 002 10	1,909
	(i) Lease liabilities	5,003.19	
	(ii) Other financial liabilities	245.78	133
	Employee defined benefit liabilities	9,442.10	10,587
	Other non-current liabilities	421.90	421
	Total non-current liabilities	15,112.97	13,052
3	Current liabilities	1 1	
	Financial liabilities		
	(i) Borrowings	1,582.66	2,516
	(ii) Lease liabilities	1,580.38	904
	(iii) Trade payables		
	(a) total outstanding dues of micro enterprises and small enterprises	57.86	74
	(b) total outstanding dues of their or enterprises and small enterprises	2,590.15	1,930
	(iv) Other financial liabilities	31,896.35	23,302
	Employee defined benefit liabilities	7,000.38	6,168
	Other current liabilities	26,273.69	21,816
		20,2, 5,05	,010
	Liabilities associated with the assets classified as held for sale	70,981.47	56,713
	Total current liabilities		
	Total liabilities	86,094.44	69,765
		1,58,988.69	1,37,617



For and on behalf of the Board of TeamLease Services Limited

A. J

Ashok Kumar Nedurumalli Managing Director DIN: 00151814



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#### Regd. Off: 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bangalore - 560095 CIN: L74140KA2000PLC118395 E-MAIL: corporateaffairs@teamlease.com WEBSITE: www.teamleasegroup.com Unaudited Standalone Statement of Cash Flows for the half year ended September 30, 2022

	Half Year ended			
Particulars	September 30, 2022	September 30, 2021		
	Unaudited	Unaudited		
Cash flow from operating activities				
Profit/(loss) before tax	5,023.62	(2,951.4		
Adjustments to reconcile profit/(loss) before tax to net cash flows:				
Depreciation and amortisation expense	959.09	878.5		
Finance costs	175.12	199.0		
Interest income	(918.22)	(1,115.0		
Loss on disposal of property, plant and equipment (net)	20.35	1 · · · · ·		
Fair value adjustments (net)	(10.32)	(4.3		
Liabilities/provisions no longer required written back	(1,349.44)	(422.6		
Bad debts written off	103.59	195.1		
Sundry balances written off		17.8		
Provision for expected credit loss/(reversal)	15.31	(268.5		
Reversal of provision for doubtful advances/receivables (net)	(144.72)			
Share-based payment expenses (net)	61.78	37.6		
Gain on sale of current investments (net)	(182.57)	(61.9		
Fair value gains on current investments (net)	(56.60)	(63.5		
Exceptional items (net)	*	7,680.2		
Working capital adjustments				
(Increase)/decrease in trade receivables	543.36	1,430.7		
(Increase)/decrease in other assets	324.47	(290.2		
(Increase)/decrease in unbilled revenue and other financial assets	(4,663.53)	(3,357.0		
Increase/(decrease) in trade payables and other financial liabilities	9,528.47	1,348.5		
Increase/(decrease) in other liabilities (including for PF Trust)	5,805.47	851.2		
Increase/(decrease) in net employee defined benefit liabilities	(298.92)	1,818.8		
Increase / (decrease) in liabilities associated with the assets classified as held for sale		(4.9		
(Increase)/decrease in assets classified as held for sale		(7.0		
	14,936.31	5,911.1		
Income tax payments	(5,627.53) 9.308.78	(2,050.9 3.860.2		
Net cash flows from operating activities	9,508.78	5,000.2		
Cash flows from Investing activities	(202 27)	1224 6		
Purchase of property, plant and equipment	(202.77)	(224.6		
Purchase of intangible assets (including intangibles under development)	(618.23)	(211.5		
Proceeds from sale of property, plant and equipment	(7.200.00)	0.8		
Sale/(purchase) of current investments	(7,280.69)	73.6		
Loans and advances given to subsidiaries	(3,099.00)	(1,850.5		
Loans and advances repaid by subsidiaries	1,276.00	1,958.8		
Investments in susbsidiaries etc.		(1,075.3		
(Investments in)/Maturity of fixed deposits (net)	4,115.15	(11,637.1 217.4		
Interest received	241.37			
Net cash flows (used in)/from investing activities	(5,568.17)	(12,748.4		
I Cash flows from Financing activities				
Proceeds from issue on exercise of stock options	0.36	0.2		
Repayment of principal portion of lease liabilities	(502.83)	(518.7		
Finance costs (including of lease liabilities)	(175.12)	(199.0		
Net cash flows (used in)/from financing activities	(677.59)	(717.4		
V Net increase/(decrease) in cash and cash equivalents	3,063.02	(9,605.6		
/ Cash and cash equivalents at the beginning of the period	12,865.80	23,895.0		

Note: Cash and cash equivalents shown above is bank balances net of bank overdrafts of Rs. 1,582.66 Lakhs and Rs. Nil Lakhs respectively.



For and on behalf of the Board of TeamLease Services Limited

N.

Ashok Kumar Nedurumalli Managing Director DIN: 00151814





## **CEO and CFO Certificate**

### Under Regulation 33(2) (a) of SEBI Listing Obligations and Disclosure Requirements (LODR) Regulation, 2015

To, The Board of Directors, TeamLease Services Limited 315 Work Avenue Campus, No.77, Ascent Building, Jyothi Nivas College Road, Koramangala, Bengaluru, Karnataka - 560095

In compliance with Regulation 33 (2) (a) read with Schedule II Part B of the SEBI Listing Obligations and Disclosure Requirement (LODR) Regulations, 2015 read with the Listing Agreement with the Stock Exchange (s), we, the undersigned hereby certify the following:

- A. We have reviewed the unaudited Quarterly Financial Results of TeamLease Services Limited for the quarter ended September 30, 2022, and to the best of our knowledge and belief:
  - (1) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading.
  - (2) these statements together present a true and fair view of the listed entity's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- B. There are, to the best of our knowledge and belief, no transaction entered into by the listed entity during the quarter ended September 30, 2022, are fraudulent, illegal or violative of the listed entity's code of conduct.
- C. We accept responsibility for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of Company's internal control systems pertaining to financial reporting and have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any, of which they are aware and the steps they have taken or propose to take to rectify these deficiencies.
- D. We have indicated to the Auditors and the Audit Committee that:
  - (i) there are no significant changes in internal control over financial reporting during the quarter ended September 30, 2022;
  - (ii) there are no significant changes in accounting policies during the quarter ended September 30, 2022; and that the same have been disclosed in the notes to the financial results; and
  - (iii) there are no instances of significant fraud of which we have become aware during the quarter ended September 30, 2022

Ashok Kumar Nedurumalli Managing Director DIN: 00151814

Place: Bangalore Date: November 09, 2022



Ramani Dathi Chief Financial Officer



# Press Release- Q2FY23

**Bengaluru, India, November 09, 2022-** TeamLease Services Limited **(NSE: TEAMLEASE, BSE: 539658)**, one of India's largest staffing companies, today announced its results for the second quarter **(Q2FY23)** of the Financial Year ending March 31, 2023.

## Summary of Consolidated Financial Results:

(all numbers in Rupees' Crores except headcount & margins)

Particulars	Q2FY23	Q1FY23	QoQ Growth %	Q2FY22	YoY Growth %	H1FY23	H1FY22	YoY Growth %
Headcount	3,01,444	2,94,907	2%	2,51,200	20%	3,01,144	2,51,200	20%
Total Revenue	1,967	1,892	4%	1,529	29%	3,859	2,910	33%
Operating Revenue	1,955	1,879	4%	1,524	28%	3,834	2,900	32%
EBITDA	32	25	25%	34	-7%	57	64	-11%
EBITDA margin	1.6%	1.3%		2.2%		1.5%	2.2%	
PBT	32	28	15%	27	19%	60	51	18%
PBT margin	1.6%	1.5%		1.8%		1.6%	1.8%	
PBT (after exceptional)	32	28	15%	(48)		60	(21)	
PAT / (Loss)	32	27	19%	(49)		58	(22)	
PAT margin	1.6%	1.4%		-3.2%		1.5%	-0.8%	
EPS - Rs.	18	16		-29		34	-13	

## Highlights of Q2FY23:

- 1. At the group level, revenue grew over 29% on a YoY basis & 4% QoQ. PBT improved from Rs27cr in Q2FY22 to Rs.32cr in Q2FY23. EBITDA margins have improved on QoQ basis.
- 2. **General Staffing:** We have added net ~5k headcount in Q2FY23 with growth of 2% on QoQ basis and 22% on YoY basis. Revenue up 5% QoQ and 31% on YoY basis.
- 3. **Degree Apprenticeship (NETAP):** headcount is up by ~3k in Q2FY23. Headcount grew by 4% on a QoQ basis.
- 4. IT Staffing: headcount is down by 9% on QoQ basis. Revenue is down 3% on QoQ basis and up 5% YoY.
- 5. We continue to maintain staffing funding exposure at 13% and overall DSO improved to 17days.
- 6. PAPM has remained flat on a QoQ basis and FTE productivity has marginally improved from Q1FY23 to Q2FY23.
- 7. Skills business have been reclassified from operating segment to non-operating segment because of which unallocated EBITDA is impacted by Rs.4cr.



# Press Release- Q2FY23

### **Management Comment**

**Mr. Ashok Reddy, Managing Director, TeamLease Services Limited** commenting on the quarterly results said, "We had a net headcount growth of ~6.5k for the quarter and ~16k for the half-year. Headwinds in IT industry have started impacting the specialized staffing growth and may continue for a while. Our HRtech business is gearing up on new sales, product enhancement and digital solutions. Revenue growth and tighter cost control will be the focus areas for the next few quarters. "

### About TeamLease Services Limited

TeamLease Services is a leading HR services company offering a range of solutions to 3500+ employers for their hiring, productivity, and scale challenges. A Fortune India 500 company listed on the NSE & BSE, TeamLease has hired 19 lakhs+ people over the last 21 years. One of India's fastest growing employers, TeamLease also operates India's first Vocational University and India's fastest growing PPP National Employability through Apprenticeship Program (NETAP). The Company offers solutions to large, medium, and small clients across the 3Es of employment (over 2.2 lakhs employees), employability (over 5 lakhs students) and Ease-of-doing Business (over 1000 employers).

### Investor contact

Ramani Dathi	Anirban Mukherjee
Chief Financial Officer	Adfactors
Tel: +91 80 6824 3330	Tel: 80 41133059
Fax: +91 80 6824 3001	Fax: +91 80 6824 3001
E-mail: <u>ramani.dathi@teamlease.com</u>	E-mail: <u>anirban.mukherjee@adfactorspr.com</u>