

Date: August 7, 2020

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Fax: 022 – 2272 3121
Email: corp.relations@bseindia.com
BSE Scrip Code: 539141

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai- 400 051
Fax : 022- 2659 8237/ 38
Email: cmist@nse.co.in
NSE Symbol: UFO

Dear Sir / Ma'am,

Sub: Outcome of the Board Meeting held on August 7, 2020 – Financial results for the quarter ended June 30, 2020

In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other applicable provisions, the Board of Directors of the Company at its meeting held on August 7, 2020 has *inter alia*, considered and approved the standalone and consolidated unaudited financial results of the Company prepared in accordance with the IND-AS for the quarter ended June 30, 2020 and took note of the limited review report issued by the Statutory Auditors of the Company on the said financial results.

In view of the above, we enclosed herewith:

- a. a copy of the said financial results;
- b. a copy of the said limited review report;
- c. a press release on the said financial results.

The said Board Meeting commenced at 11:18 a.m. and concluded at 12:33 p.m.

Thanking you.
Yours faithfully,

For **UFO Moviez India Limited**

Sameer Chavan
Company Secretary
M. No.: F7211

Encl: a/a

UFO MOVIEZ INDIA LIMITED
STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2020
Rs. in lacs

Sr. No.	Particulars	Standalone				Consolidated			
		Quarter ended		Year ended		Quarter ended		Year ended	
		30-Jun-20	31-Mar-20	30-Jun-19	31-Mar-20	30-Jun-20	31-Mar-20	30-Jun-19	31-Mar-20
		(Unaudited)	(Audited) Refer Note 1	(Unaudited) Refer Note 3	(Audited)	(Unaudited)	(Audited) Refer Note 1	(Unaudited)	(Audited)
1	Income from operations								
	Net sales / income from operations	67	7,663	9,195	34,753	1,675	10,934	12,643	50,212
	Other income	62	20	21	133	105	2	35	180
	Total income from operations (net)	129	7,683	9,216	34,886	1,780	10,936	12,678	50,392
2	Expenses								
	(a) Operating direct costs								
	- Cost of consumables and spares consumed	(1)	83	103	359	(1)	113	116	547
	- Purchases of digital cinema equipment and lamps	-	504	335	1,331	1,276	2,165	1,949	9,175
	- Changes in inventories	1	(50)	2	23	6	9	(94)	(255)
	- Advertisement revenue share	-	833	1,588	5,392	-	833	1,588	5,392
	- Virtual print fees sharing	-	189	197	794	1	174	313	903
	- Other operating direct cost	554	843	1,250	4,131	743	918	1,466	4,864
	(b) Employee benefits expense	1,087	1,576	1,795	7,358	1,341	1,881	2,088	8,557
	(c) Other expenses	538	1,691	2,037	7,435	732	2,091	2,364	9,266
	Total expenses	2,179	5,669	7,307	26,823	4,098	8,184	9,790	38,449
3	Earnings before interest, tax, depreciation and amortisation (EBITDA) (1-2)	(2,050)	2,014	1,909	8,063	(2,318)	2,752	2,888	11,943
4	Depreciation and amortisation expense	(1,478)	(1,594)	(1,516)	(6,128)	(1,687)	(1,833)	(1,772)	(7,103)
5	Finance cost	(285)	(231)	(294)	(1,006)	(307)	(251)	(246)	(1,010)
6	Finance income	129	4,373	4,831	9,427	119	190	450	991
7	Profit/(loss) before tax and share of profit from associates	(3,684)	4,562	4,930	10,356	(4,193)	858	1,320	4,821
8	Share of profit/(loss) of associates (net of taxes)	-	-	-	-	(79)	84	33	397
9	Profit/(loss) before tax and after share of profit/(loss) from associates	(3,684)	4,562	4,930	10,356	(4,272)	942	1,353	5,218
10	Tax expense								
	- Current tax	-	9	467	57	30	761	807	1,519
	- Deferred tax	(916)	45	(257)	167	(979)	(497)	(272)	(178)
	Total tax expense	(916)	54	210	224	(949)	264	535	1,341
11	Profit/(loss) for the period (9 - 10)	(2,768)	4,508	4,720	10,132	(3,323)	678	818	3,877
12	Other comprehensive income (OCI)								
A	(i) Items that will not be reclassified to profit or loss	-	176	(13)	136	-	192	(12)	156
	(ii) Income tax relating to items that will not be reclassified to profit or loss	-	(44)	5	(34)	-	(46)	4	(36)
B	(i) Items that will be reclassified to profit or loss	-	-	-	-	(40)	109	(7)	209
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	-	-	-	-
13	Total comprehensive income/(loss) for the period	(2,768)	4,640	4,712	10,234	(3,363)	933	803	4,206
14	Net profit/(loss) attributable to								
	a) Equity shareholders of the company					(3,323)	678	818	3,877
	b) Non-controlling interest					-	-	-	-
15	Other comprehensive income attributable to								
	a) Equity shareholders of the company					(40)	255	(15)	329
	b) Non-controlling interest					-	-	-	-
16	Total comprehensive income for the period attributable to								
	a) Equity shareholders of the company					(3,363)	933	803	4,206
	b) Non-controlling interest					-	-	-	-
17	Paid-up equity share capital (Face Value of Rs. 10/- each)	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835
18	Other equity				37,833				35,286
19	Earnings per share of Rs. 10/- each (quarters numbers are not annualised):								
	(a) Basic (in Rs.)	(9.76)	15.90	16.65	35.74	(11.72)	2.39	2.89	13.68
	(b) Diluted (in Rs.)	(9.76)	15.90	16.65	35.74	(11.72)	2.39	2.89	13.68

NOTES

1. The above standalone and consolidated financial results for the quarter ended June 30, 2020 of UFO Moviez India Limited ("the Company") have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on August 7, 2020. The Statutory Auditors of the Company have carried out Limited Review of the above standalone and consolidated financial results pursuant to Regulation 33 of the Securities and Exchange Board India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended and issued an unmodified limited review report. The figures for the quarter ended March 31, 2020 are the balancing figures between the audited figures for the year ended March 31, 2020 and limited reviewed figures for 9 months period ended December 31, 2019.
2. On May 27, 2020, the Company converted its investment in compulsorily convertible preference shares (CCPS) of Cinestaan Digital Private Limited (CDPL) into equity shares as per the terms of the agreement and were allotted 1,162,618 equity shares against CCPS. In addition, on the same day, the Company also exercised 350,000 warrants by making payment of Rs. 135.35 lacs @ Rs. 38.67 per share for 350,000 equity shares issued against these warrants. Post conversion, UFO holds 18.75% of voting rights of CDPL.
3. On July 18, 2019, the Company and Valuable Digital Screens Private Limited (VDSPL), its wholly owned subsidiary company, had filed a joint application in relation to the Scheme of Arrangement between VDSPL and the Company and their respective shareholders with the Hon'ble National Company Law Tribunal ("NCLT"). NCLT vide its order dated November 21, 2019 sanctioned the Scheme for demerger of Caravan division of VDSPL with the Company with effect from April 1, 2019 (the Appointed date). The Scheme became effective from December 4, 2019.

The Scheme was accounted using the 'pooling of interest' method and the figures (standalone) for each quarter beginning from April 1, 2018 were recasted as if the demerger had occurred from April 1, 2018 in accordance with the requirements of Appendix C of Ind AS 103 on Business Combinations. Pursuant to the Scheme, the carrying amount of all the assets, liabilities, income and expenses pertaining to the Caravan division were transferred to the Company.

4. The World Health Organization (WHO) declared the COVID-19 outbreak a global pandemic on March 11, 2020 and economic activities in India started getting impacted as COVID-19 started spreading. Cinemas were the first to be impacted by COVID-19 and they started shutting down in accordance with the orders passed by various regulatory authorities and in a few days, all Cinemas across India temporarily shut down. Later the Government of India declared a nationwide lockdown that came into effect from March 25, 2020.

The management of the Company has carried out a financial review of the COVID-19 impact on the business and financial risks based on information available in the public domain on the economic outlook, Governments measures and GDP growth estimates. Since cinemas have remained shut and the Company is in the business of monetizing in-cinema advertising inventory and providing digital cinema services to cinemas, the operations of the Company have therefore remained shut till date since the middle of March 2020, severely impacting its revenues and profitability. The management believes that COVID-19 will severely impact the business in the short-term but it does not anticipate material risk to its business prospects over the medium to long term. The management of the Company has carried out an assessment of the appropriateness of going-concern, impairment of assets and other related aspects, and as on the date of approval of these financial results, it believes that there is no significant impact. However, the Company will continue to monitor the impact on account of changes in future economic conditions. The outcome of the impact of the COVID-19 pandemic may differ from those estimated as on the date of approval of these financial results.

On account of COVID-19, the management of the Company has taken measures to mitigate any adverse impact on the business, which inter alia includes:

- Reduction in fixed overheads for the period of the lockdown
- Reduction in salaries at various levels across the organization

Resuming of the Company's operations fully depends on the reopening of cinemas. The Government vide its Order [Guidelines for Phased Re-opening (Unlock 3) [As per Ministry of Home Affairs (MHA) Order No. 40-3/2020-DM-1(A) dated 29th July 2020] has stated that the dates for reopening of Cinemas and other entertainment avenues will be decided separately. Given this uncertainty, these cost optimization measures will help the Company to conserve cash to sustain this phase until cinemas re-open.

5. During the quarter, the Company has renegotiated certain existing long-term lease contracts and the gain on such renegotiation of Rs. 56.18 lacs in the standalone results and Rs. 70.80 lacs in the consolidated results has been included under Other Income.
6. Based on the management approach as defined in Ind AS 108, the chief operating decision maker evaluated the Group's performance as a whole. Accordingly, the business of Digital Cinema Services and the sale of digital cinema equipments ancillary to the sale of services is considered as a single operating segment.
7. Previous year / period figures have been regrouped / reclassified, where necessary, to conform to current period classification.

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**For and on behalf of the Board of Directors of
UFO Moviez India Limited**

Digitally signed by KAPIL
KUMAR AGARWAL
Date: 2020.08.07 11:46:45
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Kapil Agarwal
Joint Managing Director

Place of signature: Mumbai
Date: August 7, 2020

B S R & Co. LLP

Chartered Accountants

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Limited review report on Unaudited Quarterly Standalone Financial Results of UFO Moviez India Limited under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

To Board of Directors of UFO Moviez India Limited

1. We have reviewed the accompanying Statement of unaudited standalone financial results of UFO Moviez India Limited (“The Company”) for the quarter ended 30 June 2020 (“the Statement”).
2. This Statement, which is the responsibility of the Company’s management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “*Interim Financial Reporting*” (“Ind AS 34”), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*” issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Attention is drawn to the fact that the figures for the 3 months ended 31 March 2020 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

Limited review report on Unaudited Quarterly Standalone Financial Results of UFO Moviez India Limited under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 (Continued)

UFO Moviez India Limited

5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No: 101248W/W-100022

RAJESH MEHRA Digitally signed by RAJESH
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Date: 2020.08.07 12:20:14 +05'30'

Rajesh Mehra

Partner

Membership No: 103145

ICAI UDIN: 20103145AAAABY6833

Mumbai
7 August 2020

B S R & Co. LLP

Chartered Accountants

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Limited review report on Unaudited Quarterly Consolidated Financial Results under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

To Board of Directors of UFO Moviez India Limited

1. We have reviewed the accompanying Statement of unaudited consolidated financial results of UFO Moviez India Limited (“the Parent”) and its subsidiaries (the Parent and its subsidiaries together referred to as “the Group”), and its share of net (loss) after tax and total comprehensive (loss) of its associates for the quarter ended 30 June 2020 (“the Statement”), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended (‘Listing Regulations’).
2. This Statement, which is the responsibility of the Parent’s management and approved by the Parent’s Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “*Interim Financial Reporting*” (“Ind AS 34”), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*” issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable

Limited review report on Unaudited Quarterly Consolidated Financial Results under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 (Continued)

UFO Moviez India Limited

4. The Statement includes the results of the following entities:

Subsidiaries and Step-down subsidiaries

- (i) Scrabble Entertainment Limited
- (ii) Scrabble Entertainment DMCC
- (iii) Scrabble Entertainment (Mauritius) Limited
- (iv) Scrabble Digital Inc.
- (v) Scrabble Entertainment Lebanon Sarl
- (vi) UFO Software Technologies Private Limited
- (vii) Valuable Digital Screens Private Limited
- (viii) UFO Lanka Private Limited
- (ix) UFO Film Organizers Nepal Private Limited
- (x) PJSa Technosoft Private Limited
- (xi) Scrabble Digital Limited

Associates

- (i) Mukta VN Limited
- (ii) Scrabble Digital DMCC
- (iii) Scrabble Ventures LLC
- (iv) Scrabble Ventures S. de. R. L. de C.V. Mexico
- (v) Scrabble Audio Visual Equipment Trading LLC
- (vi) Cinestaan Digital Private Limited

5. Attention is drawn to the fact that the figures for the 3 months ended 31 March 2020 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

6. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on consideration of review report of other auditor referred to in paragraph 7 below , nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

7. We did not review interim financial information of one (1) step down subsidiary included in the statement, whose interim financial information reflect total revenues of Rs. 1,605 lakhs, total net profit after tax of Rs. 80 lakhs and total comprehensive income of Rs. 80 lakhs for the quarter ended 30 June 2020, as considered in the Statement. This interim financial information have been reviewed by other auditor whose reports has been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of other auditor and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of this matter.

Limited review report on Unaudited Quarterly Consolidated Financial Results under Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 (Continued)

UFO Moviez India Limited

8. The Statement includes interim financial results of nine (9) subsidiaries including stepdown subsidiaries which have not been reviewed, whose interim financial information reflect total revenue of Rs. 1 lakh, total net (loss) of Rs. 237 lakhs and total comprehensive (loss) of Rs. 237 lakhs for the quarter ended 30 June 2020, as considered in the Statement. The Statement also includes the Group's share of net (loss) after tax of Rs. 79 Lakhs in respect of six (6) associates, based on interim financial information which has not been reviewed. According to the information and explanation given to us by the management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of above matter.

For **B S R & Co. LLP**
Chartered Accountants

Firm's Registration No: 101248W/W-100022

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Rajesh Mehra
Partner

Membership No: 103145
ICAI UDIN: 20103145AAAABZ9184

Mumbai
7 August 2020



UFO Moviez Reports Q1FY21 Results

Mumbai, August 07, 2020: UFO Moviez, India's largest in-cinema advertising platform, with the power to impact almost 2.1 billion viewers annually through 3,743 screens under the PRIME and POPULAR channels across 1,220 cities & towns, today, announced its financial results for the quarter ended June 30, 2020.

Financial Highlights:

Quarter ended June 30, 2020

During the quarter, Theatrical and Advertisement Revenues were severely impacted due to cinemas having been shut temporarily due to COVID-19 Pandemic.

Consolidated revenue stood at ₹178 (Q1FY20 – ₹1,268) million. EBITDA stood at minus (-)₹232 (Q1FY20 – ₹289) million. PBT stood at minus (-)₹427 (Q1FY20 – ₹135) million and PAT stood at minus (-)₹332 (Q1FY20 – ₹82) million.

"Q1FY21 has been a very challenging quarter for the economy as well as UFO's business, with cinemas temporarily shut globally," said Kapil Agarwal, Joint Managing Director. "During this unprecedented time, we remain committed to our employees and customers. Our focus on optimizing costs and conserving cash has helped us sustain in this period. The Government is gradually re-opening various economic activities and we are hopeful that the decision to re-open Cinemas along with necessary SOPs will also come soon."

About UFO Moviez India Limited

UFO is the first one, to enable cinema digitization with satellite technology in India. That also makes UFO the largest in-cinema advertising platform, with the power to impact almost 2.1 billion viewers annually through 3,743 screens comprising of 1,993 screens in the PRIME channel and 1,750 screens in the POPULAR channel across 1,220 cities, leading directly into the hearts of India's Urban Heartland.

In the early 2000s, UFO optimized the potential of Indian cinema with satellite-based technology that transformed Annual Jubilee into Friday box office collections, slow-chain release into First Day - First Show, one blockbuster after another. It has made cinema into an equal experience for the whole country, making it an instant success with the youth that is already teased with pre-release teasers and trailers.

UFO is the end to end service provider for all DCI and non-DCI related cinema solutions. As on June 30, 2020, UFO's global network, along with subsidiaries and associates, spans 5,449 screens worldwide, including 5,239 screens across India and 210 screens across USA and Mexico. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,743 screens, with an aggregate seating capacity of approximately 2.1 billion viewers annually and a reach of 1,220 cities and towns across India, as on June 30, 2020.

UFO's innovation driven DNA empowers it to use technology and business intelligence to minimize content irrelevance by providing relevant content, to the relevant people, at the relevant time! With the same in mind, it launched NOVA Cinemaz, a purpose driven, asset-light franchisee model under UFO's subsidiary, Valuable Digital Screens Private Limited (VDSPL). It aims at enabling an environment of content sufficiency to the running cinema infrastructures, as well as to create a one stop solution to set-up local movie theatres through a standardized model both in terms of infrastructure and experience. Apart from this the company also has UFO Framez and Caravan Talkies, the former enables small businesses to use the UFO network to reach the local neighbourhood catchment areas while the latter takes brands to rural India while giving brands an opportunity to reach media dark areas.

UFO's mission is clear - un-biased, undivided, uninterrupted, cinema for all, and in doing so, outshining as the country's largest cinema influencers.

Safe Harbour

This document, except for the historical information, may contain forward looking statements indicating future performance or results, financial or otherwise. These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward looking statements as may be required from time to time on the basis of subsequent developments and events.

Visit us at www.ufomoviez.com. For further details, contact:

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