



# PINCON SPIRIT LIMITED

**Regd Office :** 7, Red Cross Place, 3rd Floor, "Wellesley House", Kolkata-700 001

**Phone :** 91-033 2231 9135, 033-2262 4943 / 44, Fax : 91 033 4001 4642

**Corporate Office :** Samskruti Chambers, No.103, K.H.Road, Santhinagar, Bangaluru - 560027

**Phone :** 080-2222 9135, Toll Free No. : 1800 345 3684

**Email :** psl@pinconspirit.in, Website : www.pinconspirit.in

**CIN :** L67120WB1978PLC031561

28<sup>th</sup> April, 2016

**To**

**BSE Limited (Regular office & Corporate Relations Dept. Scrip Code: 538771)**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI - 400 001.

**To**

**Calcutta Stock Exchange Limited (Scrip Code: 29247)**  
7, Lyons Range  
Kolkata 700001.

Dear Sir/Madam

**Sub.: Outcome of the Board Meeting:**

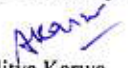
The Board of Directors in there Meeting held on 28<sup>th</sup> April, 2016 at 5.00 p.m., has discussed and resolved the following matter:

1. The Audited Financial Results of the Company for the Quarter and Year ended 31<sup>st</sup> March, 2016 has been approved by the Board.
2. The Audited and Consolidated Financial Results of the Company and its subsidiary for the Year ended 31<sup>st</sup> March, 2016 has been approved by the Board.
3. The Board has recommended Final Dividend of Rs.0.75/- per share i.e. 7.5%, for the Financial Year Ended 31<sup>st</sup> March, 2016 which is subject to the approval of the Equity Shareholders at the forth coming Annual General Meeting of the Company.
4. The Board has recommended issue of Bonus Shares at the ratio of 1:1 to the existing Equity Shareholders of the Company, out of the free reserves of the Company, which is subject to the approval of the Equity Shareholders at the forth coming Annual General Meeting of the Company.
5. The Board has approved to create, offer, issue and allot, from time to time and in one or more tranches, upto 24,00,000 Equity Share Warrants to M/s LTS Investment Fund Ltd. based at Republic of Mauritius ("Foreign Institutional Investor"), at such time or times, in one or more tranches and on such terms and conditions and in such manner, under Preferential Issue of Share Warrants as the Board may think fit in its absolute discretion; provided that each such Warrant shall entitle the holder thereof to subscribe for and be allotted one equity share of the face value of Rs. 10/- of the Company (the "Equity Share"), at a minimum exercise price as may be arrived at in accordance with the ICDR Regulations and FEMA Regulations ("Issue Price") subject to the approval of the members in the upcoming Annual General Meeting of the Company.
6. To call Annual General Meeting of the Equity Shareholders of the Company on 06.06.2016.

This is for your information and record please.

Thanking you,

**For Pincon Spirit Limited**

  
Aditya Karwa  
Company Secretary



**IMFL :** Kamarbari, Kalaberia, Rajarhat, Bishnupur, North 24 Pgns, W.B., Pin-700 135,

**Factory Address :- Country Spirit :** Rohanda, Village - Gopalpur, Chandigarh, P.O. - Ganganagar, 24Parganas (North) Pin : 700 132

**FMCG :** 81, Nilganj Road, Agarpara, Kolkata - 700 109





**PINCON SPIRIT LIMITED**  
**CIN NO: L67120WB1978PLC031561**  
Registered Office: "Wellesley House", 7, Red Cross Place, 3rd Floor, Kolkata-700001  
Corporate Office: Samskruthi Chambers No. 103, K.H. Road, 3rd Floor, Shantinagar, Bengaluru - 560027  
Ph : +91-33 2231 9135, Fax : +91-33 4008 0690, Email : pinconspiritletted@gmail.com: psl@pinconspiritletted  
Website : www.pinconspiritletted

**PART 1: STATEMENT OF AUDITED FINANCIAL RESULTS FOR QUARTER, STANDALONE AND CONSOLIDATED FOR THE YEAR ENDED MARCH 31, 2016**

(Rs. in Lacs)

Sl.No	Particulars	STANDALONE					CONSOLIDATED	
		Quarter Ended			Year Ended		Year Ended	
		Audited	Unaudited	Audited	Audited		Audited	
		31-Mar-16	31-Dec-15	31-Mar-15	31-Mar-16	31-Mar-15	31-Mar-16	31-Mar-15
1	a) Income from Operations	24,825.84	23,740.58	17,512.42	94,605.88	60,255.57	98,759.66	69,219.50
	b) Other Operating Income	-	-	-	-	-	35.67	61.92
		24,825.84	23,740.58	17,512.42	94,605.88	60,255.57	98,795.33	69,281.43
2	<b>Expenses</b>							
	a. Cost of materials consumed	9,878.28	8,831.56	3,583.63	33,002.48	13,434.97	33,015.45	14,509.65
	b. Purchases	14,101.86	13,578.83	12,596.59	58,397.66	43,808.82	61,555.57	51,157.49
	c. Changes in inventories of finished goods, work-in-progress and stock -in-trade	(1,646.41)	(854.95)	(302.47)	(5,663.31)	(2,625.35)	(5,507.60)	(2,802.26)
	d. Employee benefits expense	84.63	57.51	54.08	260.40	217.00	416.32	338.62
	e. Depreciation and Amortisation expense	51.14	52.56	25.89	207.40	215.14	230.80	244.17
	f. Other Expenses	707.12	725.38	564.49	2,998.25	2,148.35	3,501.10	2,529.59
	<b>Total Expenses</b>	<b>23,176.62</b>	<b>22,390.88</b>	<b>16,522.21</b>	<b>89,202.87</b>	<b>57,198.92</b>	<b>93,211.64</b>	<b>65,977.26</b>
3	Profit from Operations before other income, finance costs and exceptional items	1,649.22	1,349.70	990.21	5,403.01	3,056.65	5,583.69	3,304.17
4	Other Income	-	-	-	-	14.09	-	14.09
5	Profit from ordinary activities before finance costs and exceptional items	1,649.22	1,349.70	990.21	5,403.01	3,070.74	5,583.69	3,318.26
6	Finance Costs	603.35	394.20	197.15	1,669.28	706.73	1,670.07	707.82
7	Profit from ordinary activities after finance costs but before exceptional items	1,045.87	955.50	793.06	3,733.73	2,364.01	3,913.62	2,610.44
8	Exceptional items - (Expenditure)/Income	-	-	-	-	-	-	-
9	Profit from Ordinary Activities before tax	1,045.87	955.50	793.06	3,733.73	2,364.01	3,913.62	2,610.44
10	Tax Expense	326.33	339.19	264.69	1,247.77	796.01	1,333.82	888.61
11	Net Profit/(Loss) from Ordinary Activities after tax (9-10)	719.54	616.31	528.37	2,485.96	1,568.00	2,579.80	1,721.83
12	Extraordinary items (Net of Tax expense)	-	-	-	-	-	-	-
13	Net Profit/(Loss) for the period (11-12)	719.54	616.31	528.37	2,485.96	1,568.00	2,579.80	1,721.83
14	Minority Interest	-	-	-	-	-	29.33	56.11
15	Net Profit/(Loss) for the period (13-14)	719.54	616.31	528.37	2,485.96	1,568.00	2,550.47	1,665.72
16	Paid-up Equity Share Capital (Face Value Rs. 10/- each)	2,104.30	2,004.30	1,002.15	2,104.30	1,002.15	2,104.30	1,002.15
17	Reserves Excluding Revaluation Reserves as per Balance Sheet of previous accounting year	6,948.14	-	-	6,948.14	4,463.84	7,120.41	4,571.60
18	Earning Per Share of Rs 10 each (not annualised) (In. Rs.)							
	(a) Basic	3.42	3.07	5.27	11.81	15.65	12.26	17.18
	(b) Diluted	4.88	4.76	5.27	16.87	15.65	17.31	17.18

**PART - 2: SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2016**

<b>A PARTICULARS OF SHAREHOLDING</b>						
1	Public Share Holding					
	- Number of Shares	21,043,000	20,043,000	10,021,500	21,043,000	10,021,500
	- Percentage of Shareholding	100.00%	100.00%	100.00%	100.00%	100.00%
2	Promoter and Promoter Group Shareholding					
	a) Pledged / Encumbered					
	- Number of Shares	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shareholding (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shares (as a % of total share capital of the Company)	NIL	NIL	NIL	NIL	NIL
	b) Non Encumbered					
	- Number of Shares	21,043,000	20,043,000	10,021,500	21,043,000	10,021,500
	- Percentage of Shares (as a % of total shareholding of promoter and promoters group)	0.00%	0.00%	0.00%	0.00%	0.00%
	- Percentage of Shares (as a % of total share capital of the Company)	100.00%	100.00%	100.00%	100.00%	100.00%

**B INVESTORS COMPLAINTS FOR THE 3 MONTHS ENDED 31ST MARCH, 2016**

Pending at the beginning of the quarter - Nil; Received during the quarter - Nil; Disposed off during the quarter - Nil; Remaining unresolved at the end of the quarter - Nil

**PART 3: STANDALONE AUDITED SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND YEAR ENDED MARCH 31, 2016**

(Rs. in Lacs)

Particulars	Quarter Ended			Year Ended	
	Audited	Unaudited	Audited	Audited	
	31-Mar-16	31-Dec-15	31-Mar-15	31-Mar-16	31-Mar-15
1. Segment Revenue					
a) IMFL & IMIL	17,929.41	17,152.50	11,664.53	66,506.06	42,087.84
b) FMCG	6,896.43	6,588.08	5,847.89	28,099.82	18,167.73
<b>Gross Income from Operations</b>	<b>24,825.84</b>	<b>23,740.58</b>	<b>17,512.42</b>	<b>94,605.88</b>	<b>60,255.57</b>
2. Segment Results					
a) IMFL & IMIL	1,364.64	840.38	790.00	4,060.21	2,108.43
b) FMCG	284.58	509.33	200.21	1,342.80	948.22
<b>Total</b>	<b>1,649.22</b>	<b>1,349.70</b>	<b>990.21</b>	<b>5,403.01</b>	<b>3,056.65</b>
Less: Other unallocable expenditure					
i) Interest	603.35	394.20	197.15	1,669.28	706.73
Add: i) Other un-allocable income	-	-	-	-	14.09
<b>Profit Before Tax</b>	<b>1,045.87</b>	<b>955.50</b>	<b>793.06</b>	<b>3,733.73</b>	<b>2,364.01</b>
Tax Expenses	326.33	339.19	264.69	1,247.77	796.01
<b>Profit After Tax</b>	<b>719.54</b>	<b>616.31</b>	<b>528.37</b>	<b>2,485.96</b>	<b>1,568.00</b>
3. Capital Employed					
a) IMFL	9,587.76	9,190.74	6,941.75	9,587.76	6,941.75
b) FMCG	4,050.98	4,011.69	2,996.49	4,050.98	2,996.49
<b>Total Segment Capital Employed</b>	<b>13,638.74</b>	<b>13,202.43</b>	<b>9,938.24</b>	<b>13,638.74</b>	<b>9,938.24</b>



## PART 4: STANDALONE/CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2016

(Rs. in Lacs)

PARTICULARS	Standalone		Consolidated	
	Year ended		Year ended	
	31.03.2016	31.03.2015	31.03.2016	31.03.2015
<b>EQUITY AND LIABILITIES</b>				
<b>Shareholder's Funds</b>				
Share Capital	2,104.30	1,002.15	2,104.30	1,002.15
Reserves and Surplus	6,948.14	4,463.84	7,120.41	4,571.60
<b>Shareholders' Funds</b>	<b>9,052.44</b>	<b>5,465.99</b>	<b>9,224.71</b>	<b>5,573.75</b>
<b>Minority Interest</b>	-	-	628.35	599.02
<b>Non-Current Liabilities</b>				
Long-Term Borrowings	6,204.09	6,037.67	6,266.59	6,227.67
<b>Non-Current Liabilities</b>	<b>6,204.09</b>	<b>6,037.67</b>	<b>6,266.59</b>	<b>6,227.67</b>
<b>Current Liabilities</b>				
Short-Term Borrowings	19,167.97	9,170.21	19,167.97	9,170.21
Trade Payables	275.61	133.76	709.01	1,005.24
Other Current Liabilities	1,334.30	259.19	1,518.13	424.41
Short-Term Provisions	3,466.09	2,055.99	3,604.28	2,188.68
<b>Current Liabilities</b>	<b>24,243.97</b>	<b>11,619.15</b>	<b>24,999.39</b>	<b>12,788.54</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>39,500.50</b>	<b>23,122.81</b>	<b>41,119.04</b>	<b>25,188.98</b>
<b>ASSETS</b>				
<b>Non-Current Assets</b>				
Tangible Assets	1,774.50	1,780.47	1,991.94	2,002.20
Work in Progress	401.16	-	401.16	-
Intangible Assets	-	-	882.73	882.73
Deferred Tax Assets	34.39	13.06	95.48	110.77
Non-Current Investments	1,552.36	1,552.36	-	-
Long-Term Loans and Advances	1,908.15	-	1,936.98	28.83
Miscellaneous Expenditure	31.04	-	31.49	-
<b>Non-Current Assets</b>	<b>5,701.60</b>	<b>3,345.89</b>	<b>5,339.78</b>	<b>3,024.53</b>
<b>Current Assets</b>				
Inventories	19,024.63	6,956.60	20,090.07	8,190.71
Trade Receivables	10,751.08	10,566.81	11,314.39	11,290.30
Cash and Cash Equivalents	37.18	13.71	49.05	112.04
Other Current Assets	3,986.01	2,239.80	4,325.75	2,571.40
<b>Current Assets</b>	<b>33,798.90</b>	<b>19,776.92</b>	<b>35,779.26</b>	<b>22,164.45</b>
<b>TOTAL ASSETS</b>	<b>39,500.50</b>	<b>23,122.81</b>	<b>41,119.04</b>	<b>25,188.98</b>

## Notes:

- The Board recommended a dividend of Rs. 0.75 per Equity Share i.e. 7.5% for the financial year ended March 31, 2016
- The Board recommended Bonus shares subject to the approval of Members in upcoming shares AGM in the Ratio of 1:1
- The above results have been reviewed by the Audit Committee and thereafter, approved by the Board of Directors at their meeting held on April 28, 2016
- Previous period figures have been regrouped, rearranged, restated and reclassified wherever necessary, for the purpose of comparison
- The Company does not have any Exceptional or Extraordinary item to report for the above periods
- The Company along with its Subsidiaries are engaged in the business of Marketing, Blending, Bottling of Indian Made Foreign Liquor (IMFL), Beer in Beverages, Indian Made Indian Liquor (IMIL), Marketing of Packaged Drinking Water and FMCG items including through Tie-up Manufacturing/ Brand Franchise.
- The Company has taken over 3 IMIL bottling plants in West Bengal & two brands of IMIL viz. "Bengal Tiger" & "Uddan".
- The Company has allotted 1000000 Equity Shares on 30.03.2016 on preferential basis to Mr. Monoranjan Roy, which has approved by the members in the EGM on 22.03.2016
- This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Place : Kolkata  
Date: April 28, 2016



For and on behalf of Board

Monoranjan Roy

CHAIRMAN &amp; MANAGING DIRECTOR



## PART 4: STANDALONE/CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2016

(Rs. in Lacs)

PARTICULARS	Standalone		Consolidated	
	Year ended		Year ended	
	31.03.2016	31.03.2015	31.03.2016	31.03.2015
<b>EQUITY AND LIABILITIES</b>				
<b>Shareholder's Funds</b>				
Share Capital	2,104.30	1,002.15	2,104.30	1,002.15
Reserves and Surplus	6,948.14	4,463.84	7,120.41	4,571.60
<b>Shareholders' Funds</b>	<b>9,052.44</b>	<b>5,465.99</b>	<b>9,224.71</b>	<b>5,573.75</b>
<b>Minority Interest</b>	-	-	628.35	599.02
<b>Non-Current Liabilities</b>				
Long-Term Borrowings	6,204.09	6,037.67	6,266.59	6,227.67
<b>Non-Current Liabilities</b>	<b>6,204.09</b>	<b>6,037.67</b>	<b>6,266.59</b>	<b>6,227.67</b>
<b>Current Liabilities</b>				
Short-Term Borrowings	19,167.97	9,170.21	19,167.97	9,170.21
Trade Payables	275.61	133.76	709.01	1,005.24
Other Current Liabilities	1,334.30	259.19	1,518.13	424.41
Short-Term Provisions	3,466.09	2,055.99	3,604.28	2,188.68
<b>Current Liabilities</b>	<b>24,243.97</b>	<b>11,619.15</b>	<b>24,999.39</b>	<b>12,788.54</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>39,500.50</b>	<b>23,122.81</b>	<b>41,119.04</b>	<b>25,188.98</b>
<b>ASSETS</b>				
<b>Non-Current Assets</b>				
Tangible Assets	1,774.50	1,780.47	1,991.94	2,002.20
Work in Progress	401.16	-	401.16	-
Intangible Assets	-	-	882.73	882.73
Deferred Tax Assets	34.39	13.06	95.48	110.77
Non-Current Investments	1,552.36	1,552.36	-	-
Long-Term Loans and Advances	1,908.15	-	1,936.98	28.83
Miscellaneous Expenditure	31.04	-	31.49	-
<b>Non-Current Assets</b>	<b>5,701.60</b>	<b>3,345.89</b>	<b>5,339.78</b>	<b>3,024.53</b>
<b>Current Assets</b>				
Inventories	19,024.63	6,956.60	20,090.07	8,190.71
Trade Receivables	10,751.08	10,566.81	11,314.39	11,290.30
Cash and Cash Equivalents	37.18	13.71	49.05	112.04
Other Current Assets	3,986.01	2,239.80	4,325.75	2,571.40
<b>Current Assets</b>	<b>33,798.90</b>	<b>19,776.92</b>	<b>35,779.26</b>	<b>22,164.45</b>
<b>TOTAL ASSETS</b>	<b>39,500.50</b>	<b>23,122.81</b>	<b>41,119.04</b>	<b>25,188.98</b>

## Notes:

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Place : Kolkata  
Date: April 28, 2016



For and on behalf of Board

Monoranjan Roy

CHAIRMAN &amp; MANAGING DIRECTOR



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**PART 1: STATEMENT OF AUDITED FINANCIAL RESULTS FOR QUARTER, STANDALONE AND CONSOLIDATED FOR THE YEAR ENDED MARCH 31, 2016**

(Rs. in Lacs)

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	<b>Total Expenses</b>	<b>23,176.62</b>	<b>22,390.88</b>	<b>16,522.21</b>	<b>89,202.87</b>	<b>57,198.92</b>	<b>93,211.64</b>	<b>65,977.26</b>
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8	Exceptional items - (Expenditure)/Income	-	-	-	-	-	-	-
9	Profit from Ordinary Activities before tax	1,045.87	955.50	793.06	3,733.73	2,364.01	3,913.62	2,610.44
10	Tax Expense	326.33	339.19	264.69	1,247.77	796.01	1,333.82	888.61
11	Net Profit/(Loss) from Ordinary Activities after tax (9-10)	719.54	616.31	528.37	2,485.96	1,568.00	2,579.80	1,721.83
12	Extraordinary items (Net of Tax expense)	-	-	-	-	-	-	-
13	Net Profit/(Loss) for the period (11-12)	719.54	616.31	528.37	2,485.96	1,568.00	2,579.80	1,721.83
14	Minority Interest	-	-	-	-	-	29.33	56.11
15	Net Profit/(Loss) for the period (13-14)	719.54	616.31	528.37	2,485.96	1,568.00	2,550.47	1,665.72
16	Paid-up Equity Share Capital (Face Value Rs. 10/- each)	2,104.30	2,004.30	1,002.15	2,104.30	1,002.15	2,104.30	1,002.15
17	Reserves Excluding Revaluation Reserves as per Balance Sheet of previous accounting year	6,948.14	-	-	6,948.14	4,463.84	7,120.41	4,571.60
18	Earning Per Share of Rs 10 each (not annualised) (In. Rs.)							
	(a) Basic	3.42	3.07	5.27	11.81	15.65	12.26	17.18
	(b) Diluted	4.88	4.76	5.27	16.87	15.65	17.31	17.18

**PART - 2: SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2016**

<b>A PARTICULARS OF SHAREHOLDING</b>						
1	Public Share Holding					
	- Number of Shares	21,043,000	20,043,000	10,021,500	21,043,000	10,021,500
	- Percentage of Shareholding	100.00%	100.00%	100.00%	100.00%	100.00%
2	Promoter and Promoter Group Shareholding					
	a) Pledged / Encumbered					
	- Number of Shares	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shareholding (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shares (as a % of total share capital of the Company)	NIL	NIL	NIL	NIL	NIL
	b) Non Encumbered					
	- Number of Shares	21,043,000	20,043,000	10,021,500	21,043,000	10,021,500
	- Percentage of Shares (as a % of total shareholding of promoter and promoters group)	0.00%	0.00%	0.00%	0.00%	0.00%
	- Percentage of Shares (as a % of total share capital of the Company)	100.00%	100.00%	100.00%	100.00%	100.00%

**B INVESTORS COMPLAINTS FOR THE 3 MONTHS ENDED 31ST MARCH, 2016**

Pending at the beginning of the quarter - Nil; Received during the quarter - Nil; Disposed off during the quarter - Nil; Remaining unresolved at the end of the quarter - Nil

**PART 3: STANDALONE AUDITED SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND YEAR ENDED MARCH 31, 2016**

(Rs. in Lacs)

Particulars	Quarter Ended			Year Ended	
	Audited	Unaudited	Audited	Audited	
	31-Mar-16	31-Dec-15	31-Mar-15	31-Mar-16	31-Mar-15
1. Segment Revenue					
a) IMFL & IMIL	17,929.41	17,152.50	11,664.53	66,506.06	42,087.84
b) FMCG	6,896.43	6,588.08	5,847.89	28,099.82	18,167.73
<b>Gross Income from Operations</b>	<b>24,825.84</b>	<b>23,740.58</b>	<b>17,512.42</b>	<b>94,605.88</b>	<b>60,255.57</b>
2. Segment Results					
a) IMFL & IMIL	1,364.64	840.38	790.00	4,060.21	2,108.43
b) FMCG	284.58	509.33	200.21	1,342.80	948.22
<b>Total</b>	<b>1,649.22</b>	<b>1,349.70</b>	<b>990.21</b>	<b>5,403.01</b>	<b>3,056.65</b>
Less: Other unallocable expenditure					
i) Interest	603.35	394.20	197.15	1,669.28	706.73
Add: i) Other un-allocable income	-	-	-	-	14.09
<b>Profit Before Tax</b>	<b>1,045.87</b>	<b>955.50</b>	<b>793.06</b>	<b>3,733.73</b>	<b>2,364.01</b>
Tax Expenses	326.33	339.19	264.69	1,247.77	796.01
<b>Profit After Tax</b>	<b>719.54</b>	<b>616.31</b>	<b>528.37</b>	<b>2,485.96</b>	<b>1,568.00</b>
3. Capital Employed					
a) IMFL	9,587.76	9,190.74	6,941.75	9,587.76	6,941.75
b) FMCG	4,050.98	4,011.69	2,996.49	4,050.98	2,996.49
<b>Total Segment Capital Employed</b>	<b>13,638.74</b>	<b>13,202.43</b>	<b>9,938.24</b>	<b>13,638.74</b>	<b>9,938.24</b>

